

EDUCATION COLLEGE DEGREE
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

1

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January	1993	28	4	68	100	59	550
February	1993	31	4	65	100	66	557
March	1993	35	3	62	100	73	538
April	1993	40	4	57	100	83	528
May	1993	40	4	56	100	84	511
June	1993	39	5	56	100	83	524
July	1993	36	6	58	100	78	538
August	1993	38	6	56	100	82	556
September	1993	41	6	53	100	88	551
October	1993	42	5	53	100	89	536
November	1993	42	6	51	100	91	518
December	1993	43	6	51	100	92	521
January	1994	47	6	47	100	100	515
February	1994	46	5	49	100	97	534
March	1994	48	5	47	100	101	540
April	1994	50	5	45	100	105	552
May	1994	56	6	38	100	118	547
June	1994	58	6	35	100	123	544
July	1994	59	6	35	100	124	535
August	1994	56	7	37	100	119	541
September	1994	52	6	41	100	111	546
October	1994	52	6	42	100	110	552
November	1994	50	5	45	100	106	556
December	1994	50	4	45	100	105	570
January	1995	48	5	47	100	102	566
February	1995	48	6	46	100	102	559
March	1995	48	6	46	100	102	546
April	1995	48	6	46	100	102	555
May	1995	48	6	46	100	102	541
June	1995	49	5	46	100	103	548
July	1995	50	5	45	100	105	561
August	1995	53	6	41	100	112	588
September	1995	54	6	40	100	113	593
October	1995	54	6	40	100	114	576
November	1995	49	5	46	100	104	539
December	1995	47	7	47	100	100	523
January	1996	44	8	48	100	96	516
February	1996	45	10	45	100	100	534
March	1996	50	8	42	100	108	551
April	1996	54	7	38	100	116	546
May	1996	58	6	36	100	122	529
June	1996	57	6	37	100	121	508
July	1996	56	5	39	100	117	526
August	1996	54	4	42	100	112	529
September	1996	53	6	41	100	113	540
October	1996	52	7	41	100	111	530
November	1996	52	8	40	100	112	516
December	1996	50	6	44	100	106	509
January	1997	50	7	43	100	107	535
February	1997	52	6	42	100	109	559

EDUCATION COLLEGE DEGREE
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

2

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
March	1997	55	6	39	100	116	550
April	1997	57	5	38	100	119	527
May	1997	59	5	36	100	122	513
June	1997	60	6	34	100	126	513
July	1997	64	6	30	100	134	490
August	1997	64	7	29	100	135	512
September	1997	63	7	30	100	133	527
October	1997	59	7	34	100	125	545
November	1997	57	7	36	100	122	529
December	1997	54	8	38	100	117	518
January	1998	55	9	36	100	119	522
February	1998	61	9	30	100	131	537
March	1998	66	9	24	100	142	550
April	1998	70	8	22	100	147	562
May	1998	68	9	24	100	144	547
June	1998	69	8	23	100	146	531
July	1998	70	10	20	100	150	557
August	1998	72	10	17	100	155	569
September	1998	72	11	17	100	155	589
October	1998	72	10	18	100	153	553
November	1998	71	7	22	100	149	555
December	1998	67	5	27	100	140	554
January	1999	65	7	28	100	137	569
February	1999	66	9	24	100	142	560
March	1999	73	9	18	100	155	555
April	1999	77	7	15	100	162	544
May	1999	79	8	14	100	165	574
June	1999	75	9	16	100	159	584
July	1999	73	9	18	100	155	602
August	1999	71	7	23	100	148	589
September	1999	72	6	21	100	151	576
October	1999	71	6	23	100	148	565
November	1999	71	7	23	100	148	578
December	1999	67	6	27	100	140	573
January	2000	66	8	26	100	140	571
February	2000	67	7	25	100	142	569
March	2000	70	8	23	100	147	598
April	2000	72	7	21	100	152	592
May	2000	73	8	19	100	155	599
June	2000	74	8	17	100	157	570
July	2000	74	7	19	100	156	573
August	2000	73	7	21	100	152	572
September	2000	71	6	23	100	149	603
October	2000	68	6	26	100	142	621
November	2000	68	6	27	100	141	626
December	2000	64	7	30	100	134	611
January	2001	64	8	28	100	137	600
February	2001	63	9	28	100	135	586
March	2001	67	8	25	100	142	616
April	2001	65	7	28	100	138	626
May	2001	66	8	27	100	139	636
June	2001	64	8	29	100	135	593

EDUCATION COLLEGE DEGREE
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

3

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
July	2001	65	9	26	100	139	585
August	2001	63	9	28	100	135	585
September	2001	58	10	32	100	127	610
October	2001	51	10	39	100	112	625
November	2001	44	10	45	100	99	613
December	2001	44	10	47	100	97	589
January	2002	45	10	45	100	99	569
February	2002	45	9	46	100	99	588
March	2002	49	8	43	100	106	601
April	2002	52	8	40	100	112	625
May	2002	57	8	35	100	123	605
June	2002	58	10	32	100	125	617
July	2002	60	9	31	100	129	605
August	2002	58	10	31	100	127	615
September	2002	59	9	31	100	128	626
October	2002	56	11	33	100	123	623
November	2002	59	10	31	100	128	621
December	2002	58	11	31	100	126	602
January	2003	59	9	32	100	127	618
February	2003	58	9	33	100	125	629
March	2003	57	7	36	100	121	643
April	2003	58	8	34	100	124	646
May	2003	59	8	33	100	125	656
June	2003	60	8	32	100	128	654
July	2003	62	7	32	100	130	655
August	2003	63	7	30	100	132	637
September	2003	65	8	27	100	139	647
October	2003	66	8	26	100	140	652
November	2003	68	6	26	100	142	670
December	2003	68	5	27	100	141	676
January	2004	71	5	24	100	146	652
February	2004	70	7	23	100	147	603
March	2004	74	6	20	100	154	564
April	2004	73	6	21	100	152	530
May	2004	77	5	18	100	159	528
June	2004	77	5	18	100	159	537
July	2004	78	5	17	100	161	537
August	2004	76	4	20	100	156	524
September	2004	73	5	22	100	151	518
October	2004	72	5	23	100	149	517
November	2004	74	6	21	100	153	546
December	2004	73	6	21	100	152	551
January	2005	72	6	22	100	150	557
February	2005	68	7	25	100	143	534
March	2005	69	7	25	100	144	519
April	2005	73	5	22	100	151	523
May	2005	77	4	20	100	157	562
June	2005	78	3	19	100	159	574
July	2005	77	3	20	100	157	589
August	2005	78	4	18	100	160	585
September	2005	80	3	16	100	164	586
October	2005	80	3	17	100	163	574

EDUCATION COLLEGE DEGREE
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

4

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
November	2005	76	2	22	100	154	587
December	2005	72	2	26	100	147	577
January	2006	67	3	30	100	137	579
February	2006	66	3	31	100	135	537
March	2006	63	3	34	100	129	533
April	2006	64	5	31	100	133	534
May	2006	61	6	33	100	128	567
June	2006	60	6	35	100	125	577
July	2006	56	6	39	100	117	572
August	2006	50	4	46	100	103	537
September	2006	43	4	53	100	90	530
October	2006	37	3	60	100	77	534
November	2006	31	3	66	100	65	550
December	2006	27	3	70	100	57	541
January	2007	23	3	73	100	50	540
February	2007	23	5	72	100	51	547
March	2007	25	5	70	100	55	546
April	2007	25	4	71	100	53	543
May	2007	26	3	71	100	55	540
June	2007	25	3	72	100	53	548
July	2007	26	4	71	100	55	555
August	2007	24	3	73	100	52	546
September	2007	22	2	76	100	46	546
October	2007	17	2	81	100	35	552
November	2007	12	2	86	100	27	567
December	2007	9	1	90	100	20	568
January	2008	9	1	90	100	18	570
February	2008	7	1	92	100	16	570
March	2008	6	2	91	100	15	595
April	2008	6	2	91	100	15	586
May	2008	7	2	91	100	16	593
June	2008	7	1	92	100	15	567
July	2008	6	1	93	100	13	570
August	2008	5	1	93	100	12	575
September	2008	4	1	95	100	9	606
October	2008	4	2	94	100	10	604
November	2008	4	1	94	100	10	598
December	2008	4	1	95	100	8	572
January	2009	3	0	97	100	6	563
February	2009	2	0	98	100	4	560
March	2009	2	0	98	100	4	590
April	2009	3	0	97	100	6	625
May	2009	4	0	96	100	8	619
June	2009	5	1	94	100	10	629
July	2009	4	2	94	100	10	590
August	2009	4	2	95	100	9	589
September	2009	5	2	93	100	12	576
October	2009	6	1	93	100	13	616
November	2009	7	2	92	100	15	643
December	2009	5	2	93	100	12	650
January	2010	6	2	93	100	13	604

EDUCATION COLLEGE DEGREE
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

5

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
February	2010	6	2	92	100	14	572
March	2010	7	3	90	100	17	567
April	2010	6	4	90	100	16	593
May	2010	8	3	90	100	18	613
June	2010	8	2	90	100	19	585
July	2010	10	2	89	100	21	586
August	2010	8	2	90	100	18	566
September	2010	6	2	92	100	14	593
October	2010	4	2	94	100	10	592
November	2010	4	1	94	100	10	613
December	2010	4	2	94	100	10	600
January	2011	4	2	93	100	11	606
February	2011	4	3	93	100	12	588
March	2011	5	2	93	100	12	589
April	2011	6	2	92	100	14	597
May	2011	5	2	93	100	12	602
June	2011	6	2	92	100	14	620
July	2011	5	3	92	100	13	598
August	2011	6	2	92	100	13	599
September	2011	5	1	94	100	10	592
October	2011	5	0	95	100	10	610
November	2011	4	1	95	100	9	618
December	2011	4	1	95	100	9	597
January	2012	5	1	94	100	11	585
February	2012	5	1	94	100	11	580
March	2012	5	1	94	100	11	606
April	2012	6	2	92	100	14	615
May	2012	8	2	90	100	18	624
June	2012	9	1	90	100	20	598
July	2012	10	1	89	100	22	603
August	2012	10	1	89	100	21	597
September	2012	12	2	86	100	26	614
October	2012	14	3	83	100	31	627
November	2012	16	4	80	100	36	619
December	2012	17	4	79	100	38	616
January	2013	17	4	79	100	38	613
February	2013	19	4	77	100	42	628
March	2013	23	3	73	100	50	628
April	2013	29	4	67	100	61	640
May	2013	32	4	64	100	69	632
June	2013	37	5	57	100	80	631
July	2013	39	6	55	100	84	638
August	2013	42	5	52	100	90	654
September	2013	44	5	51	100	93	677
October	2013	46	4	50	100	97	682
November	2013	46	4	50	100	96	697
December	2013	45	4	51	100	94	708
January	2014	45	5	50	100	94	709
February	2014	46	6	48	100	97	713
March	2014	44	6	50	100	94	710
April	2014	43	5	52	100	91	713
May	2014	45	5	50	100	95	728

EDUCATION COLLEGE DEGREE
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

6

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
June	2014	49	5	46	100	103	748
July	2014	51	5	43	100	108	758
August	2014	52	5	43	100	109	750
September	2014	53	4	43	100	110	735
October	2014	52	4	44	100	108	725
November	2014	51	5	44	100	107	728
December	2014	51	5	44	100	107	746
January	2015	56	4	40	100	116	760
February	2015	58	4	38	100	120	770
March	2015	58	5	37	100	121	763
April	2015	58	5	37	100	121	757
May	2015	59	5	36	100	124	729
June	2015	62	4	34	100	128	720
July	2015	62	5	33	100	129	718
August	2015	63	5	32	100	131	762
September	2015	63	5	32	100	131	749
October	2015	62	5	33	100	129	754
November	2015	61	5	34	100	127	716
December	2015	60	5	35	100	125	710
January	2016	61	4	35	100	126	704
February	2016	62	5	33	100	129	707
March	2016	64	3	33	100	131	730
April	2016	64	3	33	100	131	727
May	2016	66	2	31	100	135	758
June	2016	69	3	27	100	142	762
July	2016	70	4	25	100	145	749
August	2016	72	4	24	100	149	752
September	2016	70	4	26	100	144	771
October	2016	69	3	28	100	141	819
November	2016	65	3	31	100	134	856
December	2016	64	4	32	100	132	889
January	2017	66	5	29	100	137	904
February	2017	67	5	28	100	139	904
March	2017	71	4	25	100	146	893
April	2017	73	3	24	100	150	906
May	2017	77	3	20	100	157	917
June	2017	76	4	20	100	156	931
July	2017	76	4	20	100	156	952
August	2017	75	4	21	100	154	944
September	2017	76	3	21	100	155	956
October	2017	75	4	21	100	154	939
November	2017	74	4	22	100	152	943
December	2017	74	4	22	100	152	956
January	2018	73	4	23	100	150	974
February	2018	74	5	21	100	153	954
March	2018	76	5	20	100	156	924
April	2018	78	4	18	100	160	885
May	2018	79	3	18	100	161	892
June	2018	79	4	17	100	163	905
July	2018	80	4	16	100	164	937
August	2018	81	3	15	100	166	928
September	2018	77	5	18	100	159	918

EDUCATION COLLEGE DEGREE
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

7

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
October	2018	76	6	18	100	158	911
November	2018	74	6	20	100	154	908
December	2018	74	5	21	100	153	905
January	2019	71	4	24	100	147	911
February	2019	71	4	25	100	146	931
March	2019	72	5	23	100	149	952
April	2019	75	5	21	100	154	943
May	2019	77	4	19	100	158	924
June	2019	79	4	17	100	162	925
July	2019	80	4	17	100	163	929
August	2019	79	4	17	100	162	955
September	2019	78	4	18	100	160	951
October	2019	79	4	17	100	162	988
November	2019	77	3	20	100	157	985
December	2019	77	3	20	100	157	993
January	2020	76	3	20	100	156	976
February	2020	77	4	19	100	158	996
March	2020	74	3	23	100	151	1049
April	2020	56	3	42	100	114	1068
May	2020	41	2	57	100	83	1065
June	2020	32	3	65	100	67	1015
July	2020	40	3	57	100	83	987
August	2020	49	4	47	100	102	1029
September	2020	58	4	38	100	120	1037
October	2020	64	3	33	100	131	1058
November	2020	66	3	30	100	136	1011
December	2020	65	3	32	100	132	980
January	2021	66	3	31	100	135	952
February	2021	67	3	30	100	137	940
March	2021	73	3	24	100	149	961
April	2021	77	3	20	100	157	989
May	2021	83	3	15	100	168	983
June	2021	85	2	13	100	171	976
July	2021	87	2	11	100	176	924
August	2021	87	2	11	100	176	928
September	2021	87	2	11	100	176	941
October	2021	86	2	12	100	174	961
November	2021	86	2	12	100	174	971
December	2021	86	2	12	100	173	943
January	2022	85	2	13	100	173	937
February	2022	85	2	13	100	172	915
March	2022	84	3	13	100	171	933
April	2022	85	3	12	100	174	932
May	2022	84	4	12	100	173	949
June	2022	85	4	11	100	174	935
July	2022	81	4	16	100	165	928
August	2022	77	2	21	100	156	900
September	2022	72	2	26	100	146	896
October	2022	67	3	30	100	137	876
November	2022	61	4	36	100	125	885
December	2022	55	3	42	100	114	875

EDUCATION COLLEGE DEGREE
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

8

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January	2023	53	2	45	100	107	908
February	2023	52	3	46	100	106	914
March	2023	53	3	44	100	110	909
April	2023	56	3	41	100	115	886
May	2023	58	3	39	100	119	889
June	2023	59	4	37	100	122	896
July	2023	60	4	36	100	125	931
August	2023	61	5	34	100	127	931
September	2023	62	5	33	100	128	935
October	2023	60	5	35	100	124	912
November	2023	56	5	39	100	117	905
December	2023	53	4	42	100	111	925
January	2024	55	4	41	100	114	940
February	2024	58	4	38	100	120	953
March	2024	61	4	35	100	126	939