

MALE
TABLE 36
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)

Response to the query: "Why do you say so?" following the question on Table 35.

May add to more than 100% due to multiple mentions.

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come	Interest Rate Low	Borrow in Advance	Times Good	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date	of Survey	Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
March	1978	21	43	1	1	4	0	10	1	5	2	0
April	1978	17	46	1	2	5	0	12	1	3	1	0
May	1978	17	46	1	2	6	0	13	1	3	1	0
June	1978	14	48	1	2	5	0	12	2	3	1	0
July	1978	14	50	1	3	5	0	12	3	3	1	0
August	1978	12	50	1	3	4	0	13	4	3	0	0
September	1978	11	50	1	3	4	0	12	5	2	1	0
October	1978	11	47	0	2	4	0	12	5	2	1	0
November	1978	11	46	0	2	3	0	13	5	2	2	0
December	1978	11	43	0	2	3	0	17	7	3	1	0
January	1979	12	44	1	3	2	0	17	8	3	2	0
February	1979	13	45	1	3	2	0	18	7	4	2	0
March	1979	14	48	1	3	2	0	15	5	4	2	0
April	1979	12	50	1	3	2	0	14	5	4	2	0
May	1979	12	52	1	4	3	1	11	6	4	2	0
June	1979	12	51	1	3	2	0	14	6	4	3	0
July	1979	13	49	1	2	2	1	16	8	3	3	0
August	1979	14	46	1	2	2	0	16	7	3	4	0
September	1979	16	43	1	2	2	1	15	8	5	4	0
October	1979	15	44	1	3	3	0	15	7	6	4	0
November	1979	16	42	1	4	3	0	17	11	7	4	0
December	1979	14	43	1	4	3	0	18	14	6	4	0
January	1980	16	44	1	3	2	0	17	15	8	4	0
February	1980	17	46	1	3	2	0	15	14	7	4	0
March	1980	18	47	2	3	2	0	12	16	7	4	0
April	1980	16	38	1	4	1	0	19	21	4	5	0
May	1980	14	35	1	4	1	0	24	28	5	6	0
June	1980	17	29	2	3	1	0	26	28	5	7	0
July	1980	21	27	4	2	2	0	21	26	7	6	0
August	1980	23	27	5	2	2	0	20	20	8	6	0
September	1980	23	30	5	2	3	0	17	17	8	4	0
October	1980	23	33	3	3	2	0	16	15	7	4	0
November	1980	22	35	1	3	1	0	14	17	7	3	0
December	1980	22	31	1	4	1	0	16	21	5	3	0
January	1981	21	30	1	3	1	0	17	25	4	3	0
February	1981	21	28	1	2	1	0	17	29	5	4	0
March	1981	22	30	1	1	1	0	17	28	6	4	0
April	1981	22	31	1	2	1	0	17	24	7	5	0
May	1981	21	32	1	3	2	0	18	20	6	3	0
June	1981	20	31	1	3	1	0	19	20	6	3	0
July	1981	22	29	1	2	1	0	20	21	5	2	0
August	1981	25	28	2	1	1	0	16	22	5	2	0
September	1981	25	26	2	1	2	0	16	21	4	2	0
October	1981	24	26	1	1	2	0	14	20	5	2	0

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(Three Month Moving Averages)

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low;	Prices	Interest	Borrow in	Times	Supply	Interest	Can't	Uncertain	Supply	
		Good Buys	Won't Come	Rate Low	Advance	Good		Rates High;	Afford			
		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
November	1981	23	23	1	1	2	0	17	20	5	3	0
December	1981	26	24	1	2	1	0	18	21	6	4	0
January	1982	29	23	1	2	1	0	19	23	7	4	0
February	1982	32	22	1	1	1	0	19	22	8	4	0
March	1982	35	19	1	1	2	0	18	23	9	4	0
April	1982	35	16	1	1	2	0	19	24	10	5	0
May	1982	38	15	0	1	2	0	17	26	10	6	0
June	1982	36	16	1	1	1	0	16	25	11	6	0
July	1982	37	17	1	1	1	1	15	25	11	6	0
August	1982	32	16	2	1	1	1	14	25	12	7	0
September	1982	32	16	2	1	2	0	14	24	11	7	0
October	1982	31	16	3	1	2	0	14	21	11	7	0
November	1982	33	15	5	1	2	0	13	19	12	7	0
December	1982	36	13	7	2	2	0	12	17	12	7	0
January	1983	37	12	8	1	2	0	12	16	13	7	0
February	1983	41	11	9	1	1	0	13	15	11	7	0
March	1983	39	11	11	1	2	0	13	13	10	8	0
April	1983	41	13	13	2	2	0	12	12	9	7	0
May	1983	40	16	14	2	3	0	10	9	8	6	0
June	1983	40	18	15	3	4	0	9	8	7	4	0
July	1983	38	18	15	3	5	0	9	8	6	3	0
August	1983	38	18	15	3	6	0	10	6	4	3	0
September	1983	40	20	12	2	4	0	12	5	4	4	0
October	1983	39	21	10	2	5	1	12	4	5	4	0
November	1983	36	22	8	3	5	1	12	5	5	3	0
December	1983	36	19	7	2	5	1	12	4	6	2	0
January	1984	38	17	9	2	6	0	11	5	5	3	0
February	1984	41	16	10	2	7	0	9	5	4	3	0
March	1984	40	18	12	3	10	0	6	5	4	3	0
April	1984	36	21	11	5	11	0	7	5	4	2	0
May	1984	32	23	10	6	10	0	7	5	4	2	0
June	1984	30	22	10	6	9	0	8	6	4	2	0
July	1984	30	21	9	5	9	0	8	8	3	2	0
August	1984	33	21	9	4	9	1	9	7	3	1	0
September	1984	36	24	9	3	8	1	9	7	3	2	0
October	1984	37	24	9	3	8	0	9	7	3	3	0
November	1984	33	23	9	3	8	0	9	8	3	3	0
December	1984	31	21	9	3	11	0	10	8	4	3	0
January	1985	36	20	11	2	10	0	8	7	5	3	0
February	1985	41	19	14	2	9	0	8	5	4	2	0
March	1985	42	20	13	2	6	1	7	4	4	2	0
April	1985	39	20	12	2	8	1	8	3	4	1	0
May	1985	38	21	10	3	9	1	7	4	4	2	0
June	1985	39	21	12	3	10	0	6	4	4	2	0
July	1985	38	20	13	3	10	0	7	5	4	2	0
August	1985	38	19	16	2	9	1	9	5	4	1	0

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Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate	
		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
September	1985	39	16	15	2	8	1	11	4	4	1	0
October	1985	40	14	16	2	7	1	10	3	4	1	0
November	1985	38	15	14	2	7	1	10	2	4	2	0
December	1985	38	16	14	2	7	1	10	3	3	2	0
January	1986	41	16	15	2	8	0	9	4	3	1	0
February	1986	40	16	19	2	8	0	9	4	3	1	0
March	1986	41	14	24	2	9	1	6	4	3	1	0
April	1986	40	14	27	2	10	1	7	3	3	2	0
May	1986	39	12	31	1	10	1	6	2	2	2	0
June	1986	37	14	34	1	12	0	6	2	3	2	0
July	1986	37	13	34	1	12	0	5	3	3	1	0
August	1986	39	13	32	1	11	0	5	3	3	1	0
September	1986	40	11	32	1	9	1	7	3	4	2	0
October	1986	36	12	33	1	6	1	9	3	4	2	0
November	1986	33	13	32	2	6	1	8	3	5	2	0
December	1986	33	15	26	2	6	0	7	3	3	3	0
January	1987	36	13	23	2	7	0	6	3	4	2	0
February	1987	37	13	22	1	6	0	7	3	4	2	0
March	1987	36	13	26	1	6	1	6	3	5	2	0
April	1987	31	19	26	2	7	1	6	3	4	2	0
May	1987	31	22	24	3	7	1	5	3	4	2	0
June	1987	34	24	19	4	6	1	6	2	3	2	0
July	1987	38	21	16	4	6	1	6	2	3	2	0
August	1987	38	19	17	3	6	1	8	2	3	2	0
September	1987	37	20	15	3	7	1	8	3	3	1	0
October	1987	35	19	15	5	7	1	9	4	4	2	0
November	1987	34	20	12	5	7	1	7	7	4	4	0
December	1987	32	20	10	4	6	1	8	8	4	6	0
January	1988	34	21	9	3	6	0	8	7	4	6	0
February	1988	36	19	8	2	6	0	7	5	5	5	0
March	1988	36	17	11	2	7	0	7	4	5	3	0
April	1988	36	17	12	2	8	1	6	4	5	4	0
May	1988	33	18	11	4	8	0	6	4	5	3	0
June	1988	32	19	10	5	9	0	5	4	4	3	0
July	1988	33	20	9	5	8	0	5	3	3	2	0
August	1988	36	21	8	5	9	0	6	3	3	2	0
September	1988	35	23	7	5	8	1	7	3	2	2	0
October	1988	32	23	8	5	8	0	7	3	3	2	0
November	1988	32	23	9	4	7	0	7	2	3	2	0
December	1988	32	22	7	5	8	0	7	4	3	1	0
January	1989	33	24	7	5	7	1	9	4	4	2	0
February	1989	33	23	5	6	9	1	9	5	4	2	0
March	1989	33	24	6	5	8	0	9	5	4	2	0
April	1989	33	21	5	7	8	1	8	7	3	2	0
May	1989	29	23	5	6	8	1	8	7	3	2	0
June	1989	29	21	5	6	9	1	7	7	3	3	0

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		Prices Low;	Prices	Interest	Borrow in	Times	Supply	Prices	Interest	Can't	Uncertain	Supply
		Good Buys	Won't Come	Rate Low	Advance	Good			Rates High;	Afford		
		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
July	1989	28	23	6	3	8	0	8	5	3	3	0
August	1989	31	20	9	3	6	0	8	4	1	4	0
September	1989	33	21	9	2	6	0	7	3	2	3	0
October	1989	35	19	8	2	6	1	6	3	2	3	0
November	1989	35	22	7	1	7	1	7	2	3	1	0
December	1989	35	19	7	2	5	0	10	3	4	2	0
January	1990	36	18	7	2	4	0	11	3	3	2	0
February	1990	37	18	6	3	4	0	9	3	3	2	0
March	1990	39	18	7	3	8	0	7	3	2	2	0
April	1990	39	19	7	3	7	0	6	3	3	2	0
May	1990	38	18	7	2	7	0	6	3	3	3	0
June	1990	35	20	7	2	5	0	6	3	3	2	0
July	1990	33	21	6	3	5	0	6	4	3	3	0
August	1990	32	24	6	2	4	0	7	3	4	4	0
September	1990	30	24	4	2	3	0	10	5	5	5	0
October	1990	29	23	3	2	3	0	13	5	6	8	0
November	1990	28	21	2	2	1	0	13	6	7	11	0
December	1990	30	19	2	1	1	0	11	6	10	15	0
January	1991	33	16	3	1	1	0	9	6	9	16	0
February	1991	36	12	4	1	2	0	7	6	12	15	0
March	1991	40	12	5	1	2	0	7	5	10	12	0
April	1991	40	15	6	1	3	0	8	5	10	10	0
May	1991	41	16	10	1	2	0	9	6	9	8	0
June	1991	39	14	11	1	3	0	9	6	11	9	0
July	1991	41	13	11	1	2	0	9	5	11	8	0
August	1991	40	14	9	0	3	0	8	4	9	9	0
September	1991	41	14	10	0	3	0	6	4	8	8	0
October	1991	40	14	10	0	3	0	6	5	9	11	0
November	1991	40	12	12	0	2	0	6	5	10	13	0
December	1991	39	12	10	0	2	0	7	5	11	17	0
January	1992	37	10	13	0	1	0	8	6	12	19	0
February	1992	35	9	15	0	1	0	7	7	14	21	0
March	1992	39	9	15	0	1	0	6	6	13	18	0
April	1992	40	10	15	1	2	1	5	3	10	17	0
May	1992	42	13	15	1	3	1	6	2	8	14	0
June	1992	41	12	19	1	3	1	5	2	7	12	0
July	1992	41	12	19	0	3	1	6	3	9	11	0
August	1992	43	9	19	0	3	1	7	4	9	14	0
September	1992	42	9	17	0	4	1	8	4	10	14	0
October	1992	41	9	18	1	4	0	6	4	11	14	0
November	1992	40	10	16	1	4	0	5	3	12	13	0
December	1992	39	8	16	1	4	0	5	2	12	12	0
January	1993	42	8	16	1	5	0	6	2	11	10	0
February	1993	41	8	17	1	6	0	7	3	10	8	0
March	1993	42	11	18	1	7	0	6	3	9	8	0
April	1993	40	12	19	1	8	0	4	2	7	8	0

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		Prices Low;	Prices	Interest	Borrow in	Times	Supply	Interest		Can't		Supply
		Good Buys	Won't Come	Rate Low	Advance	Good		Prices	Rates High;	Afford	Uncertain	
		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
May	1993	40	13	19	1	7	0	5	2	7	8	0
June	1993	38	11	20	1	8	1	5	1	7	9	0
July	1993	37	10	21	1	6	1	6	3	7	11	0
August	1993	36	11	24	0	7	0	5	2	7	12	0
September	1993	34	12	24	0	6	0	5	2	7	14	0
October	1993	33	13	25	0	6	0	6	1	9	12	0
November	1993	35	12	25	1	7	0	6	2	10	10	0
December	1993	38	12	24	1	7	0	7	2	9	6	0
January	1994	39	10	26	1	9	0	6	2	7	6	0
February	1994	40	9	29	1	11	0	7	2	5	4	0
March	1994	38	11	29	2	12	1	6	2	5	4	0
April	1994	34	11	28	3	11	1	6	2	5	3	0
May	1994	33	12	24	4	11	1	5	1	4	4	0
June	1994	34	12	22	3	10	0	5	2	3	4	0
July	1994	35	13	19	4	10	0	5	2	4	4	0
August	1994	35	14	17	4	10	0	5	3	3	3	0
September	1994	34	14	18	4	12	0	5	2	3	3	0
October	1994	36	16	17	3	12	1	4	3	3	2	0
November	1994	36	17	15	4	11	0	5	3	4	2	0
December	1994	36	16	13	6	11	0	6	3	4	2	0
January	1995	36	16	12	6	12	0	6	3	4	3	0
February	1995	39	14	11	5	14	0	5	5	3	3	0
March	1995	40	14	12	3	13	1	4	4	3	2	0
April	1995	40	12	11	3	14	0	6	5	2	2	0
May	1995	39	12	9	3	13	1	7	4	2	3	0
June	1995	38	12	9	2	13	1	8	4	3	4	0
July	1995	38	12	11	2	10	1	8	4	4	4	0
August	1995	38	12	15	1	11	0	7	4	4	4	0
September	1995	39	12	16	1	11	0	7	3	3	4	0
October	1995	39	12	17	1	11	0	5	2	4	2	0
November	1995	40	13	17	0	10	0	5	2	5	2	0
December	1995	40	11	16	1	8	0	6	2	5	2	0
January	1996	44	11	17	1	7	0	8	2	4	3	0
February	1996	44	8	17	1	9	0	7	3	5	5	0
March	1996	46	9	20	1	10	1	5	3	4	5	0
April	1996	44	9	20	2	9	1	4	3	4	4	0
May	1996	40	12	18	2	9	1	5	3	3	3	0
June	1996	37	12	14	2	10	0	6	3	3	2	0
July	1996	36	13	13	2	11	0	7	2	4	2	0
August	1996	38	14	13	2	11	1	6	3	3	2	0
September	1996	38	15	14	2	11	1	8	2	3	2	0
October	1996	40	13	14	1	10	0	7	3	3	2	0
November	1996	38	12	16	1	11	0	7	3	3	2	0
December	1996	42	11	16	2	12	0	8	3	2	2	0
January	1997	40	12	14	2	13	0	7	3	3	3	0
February	1997	42	11	13	2	14	0	6	2	4	3	0

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<u>Date of Survey</u>		<u>GOOD TIME TO BUY</u>						<u>BAD TIME TO BUY</u>				
		<u>Prices Low;</u>	<u>Prices</u>	<u>Interest</u>	<u>Borrow in</u>	<u>Times</u>	<u>Supply</u>	<u>Interest</u>	<u>Can't</u>	<u>Uncertain</u>	<u>Supply</u>	
		<u>Good Buys</u>	<u>Won't Come</u>	<u>Rate Low</u>	<u>Advance</u>	<u>Good</u>		<u>Rates High;</u>	<u>Afford</u>			
		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>Adequate</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>	<u>Inadequate</u>
March	1997	38	12	14	1	16	1	5	2	5	2	0
April	1997	38	13	14	1	16	0	4	3	4	2	0
May	1997	37	13	14	2	17	0	4	3	2	1	0
June	1997	35	13	14	2	18	0	3	3	1	1	0
July	1997	33	12	15	2	17	1	3	3	2	1	0
August	1997	34	13	13	1	16	1	3	2	2	1	0
September	1997	37	12	14	1	16	1	3	1	3	1	0
October	1997	38	11	15	1	18	1	3	1	2	1	0
November	1997	36	10	15	1	17	1	2	2	1	1	0
December	1997	35	9	13	0	14	0	3	2	1	1	0
January	1998	39	9	14	0	11	0	4	2	1	1	0
February	1998	41	8	14	1	12	0	4	1	1	1	0
March	1998	42	8	16	1	13	0	3	1	1	1	0
April	1998	37	10	16	0	16	0	3	1	1	1	0
May	1998	34	10	15	0	17	0	3	1	1	1	0
June	1998	33	9	15	0	18	1	2	1	1	1	0
July	1998	31	8	16	0	18	1	3	1	1	1	0
August	1998	31	8	18	0	20	0	3	1	2	1	0
September	1998	30	8	18	0	19	0	3	2	1	2	0
October	1998	34	7	20	1	18	1	3	2	1	2	0
November	1998	36	8	22	1	16	1	3	1	1	2	0
December	1998	38	7	24	1	17	0	3	1	1	2	0
January	1999	38	7	24	1	17	0	3	1	2	1	0
February	1999	37	6	24	0	19	0	3	2	2	1	0
March	1999	37	6	24	1	19	0	3	1	2	1	0
April	1999	33	6	23	0	20	0	4	2	1	1	0
May	1999	32	6	23	0	22	1	3	1	1	1	0
June	1999	30	7	22	1	22	1	3	1	1	0	0
July	1999	32	8	20	1	23	1	2	1	1	1	0
August	1999	32	7	19	1	21	0	4	2	2	0	0
September	1999	31	7	17	1	22	1	5	3	2	1	0
October	1999	31	9	15	2	20	1	5	3	2	1	0
November	1999	33	10	14	2	20	1	4	2	2	1	0
December	1999	38	8	13	2	20	1	4	2	2	1	0
January	2000	37	8	14	1	20	1	3	3	1	1	0
February	2000	36	8	12	2	22	1	2	3	1	1	0
March	2000	33	10	13	2	20	0	3	4	1	1	0
April	2000	32	10	11	3	21	0	4	3	0	1	0
May	2000	34	10	10	3	19	0	5	3	1	1	0
June	2000	35	10	10	2	20	1	3	3	1	1	0
July	2000	35	9	10	2	21	1	5	3	1	1	0
August	2000	34	10	10	1	20	2	4	4	1	1	0
September	2000	33	8	12	1	20	1	5	3	1	2	0
October	2000	32	10	11	1	18	0	4	2	1	2	0
November	2000	30	10	12	2	19	0	3	2	1	2	0
December	2000	36	10	10	1	18	0	2	2	1	2	0

MALE
TABLE 36
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low;	Prices	Interest	Borrow in	Times	Supply	Interest	Can't	Uncertain	Supply	
		Good Buys	Won't Come	Rate Low	Advance	Good		Rates High;	Afford			
		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
January	2001	37	8	11	1	16	0	2	2	2	3	0
February	2001	36	7	12	0	12	1	3	2	4	5	0
March	2001	32	7	15	0	10	1	3	3	5	7	0
April	2001	31	6	17	0	9	1	5	4	7	8	0
May	2001	30	7	16	0	8	1	5	3	7	7	0
June	2001	30	6	15	0	8	0	6	2	7	6	0
July	2001	33	7	15	0	9	0	4	2	7	6	0
August	2001	37	5	15	1	9	0	5	2	6	6	0
September	2001	37	5	16	1	9	0	3	2	6	9	0
October	2001	35	4	19	1	7	0	3	1	5	13	0
November	2001	36	4	23	0	4	0	4	1	6	14	0
December	2001	38	3	27	0	2	0	4	1	7	11	0
January	2002	40	3	25	0	2	0	3	2	8	8	0
February	2002	40	3	25	0	3	0	2	2	9	7	0
March	2002	39	3	22	0	6	0	4	2	8	8	0
April	2002	37	4	23	0	7	0	4	1	8	8	0
May	2002	35	5	21	0	8	0	4	1	6	8	0
June	2002	35	6	20	0	7	0	2	1	6	7	0
July	2002	36	4	19	1	6	1	2	2	5	6	0
August	2002	37	5	19	1	4	0	2	2	7	7	0
September	2002	34	4	23	0	5	0	3	3	9	8	0
October	2002	32	4	25	0	5	0	4	3	9	9	0
November	2002	30	4	27	0	5	0	4	3	7	10	0
December	2002	37	3	27	0	4	0	4	4	8	9	0
January	2003	38	3	26	0	3	0	3	4	8	9	0
February	2003	39	4	27	0	3	0	3	4	9	10	0
March	2003	35	5	28	0	3	0	4	3	8	12	0
April	2003	33	5	28	1	5	0	4	3	6	11	0
May	2003	33	4	28	1	6	0	4	4	6	10	0
June	2003	35	4	26	1	5	0	3	5	5	9	0
July	2003	37	5	26	1	4	1	2	4	7	8	0
August	2003	36	6	28	1	5	1	4	2	7	6	0
September	2003	35	6	29	0	6	1	4	2	7	5	0
October	2003	33	7	28	0	6	0	5	2	7	5	0
November	2003	34	7	29	0	6	0	3	2	6	5	0
December	2003	36	7	28	0	6	0	5	1	6	5	0
January	2004	39	7	30	1	7	0	3	1	4	4	0
February	2004	37	7	29	1	7	0	4	1	4	4	0
March	2004	34	8	30	1	7	0	3	2	5	3	0
April	2004	30	8	30	1	9	0	3	2	6	5	0
May	2004	27	9	30	2	9	0	3	2	5	6	0
June	2004	27	10	30	3	9	0	4	2	4	6	0
July	2004	28	10	31	3	8	0	4	3	3	5	0
August	2004	30	9	30	2	8	0	3	4	4	5	0
September	2004	30	8	27	2	9	0	4	4	5	4	0
October	2004	31	9	26	2	7	1	4	3	5	6	0
November	2004	34	9	24	2	8	1	3	2	4	4	0

MALE
TABLE 36
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
December	2004	37	11	22	2	9	1	3	2	3	3	0
January	2005	39	11	21	3	10	1	4	2	3	2	0
February	2005	37	11	22	2	10	1	5	2	2	1	0
March	2005	35	12	23	3	10	0	6	2	2	2	0
April	2005	31	15	23	2	10	0	6	2	2	2	0
May	2005	30	15	21	3	9	0	6	2	3	2	0
June	2005	32	14	20	2	7	0	5	2	3	2	0
July	2005	33	13	20	1	8	0	4	2	2	2	0
August	2005	35	13	19	1	7	0	3	1	2	2	0
September	2005	32	15	18	1	7	0	5	1	2	2	0
October	2005	28	16	15	2	6	0	7	2	4	4	0
November	2005	27	16	16	2	5	0	8	3	4	5	0
December	2005	32	14	16	2	6	1	7	3	4	4	0
January	2006	39	13	17	2	6	1	5	2	3	2	0
February	2006	42	13	15	2	7	1	5	2	3	2	0
March	2006	40	13	13	2	9	1	5	3	3	3	0
April	2006	34	16	12	2	9	1	4	3	4	3	0
May	2006	29	17	11	2	9	1	6	2	5	3	0
June	2006	29	18	10	2	8	0	8	2	4	4	0
July	2006	31	15	11	2	8	0	7	3	4	3	0
August	2006	34	16	12	2	7	1	5	4	3	3	0
September	2006	34	14	13	3	8	1	5	4	4	3	0
October	2006	35	12	13	3	8	1	5	3	4	3	0
November	2006	37	9	10	2	9	1	6	3	5	3	0
December	2006	43	8	10	1	8	1	5	3	4	3	0
January	2007	48	8	10	1	7	1	5	3	4	3	0
February	2007	47	9	13	1	6	0	4	2	3	4	0
March	2007	45	9	14	0	5	0	4	3	4	4	0
April	2007	40	11	13	0	6	0	5	3	6	4	0
May	2007	39	11	13	0	6	0	5	4	7	3	0
June	2007	36	11	11	1	8	0	6	3	7	3	0
July	2007	36	12	10	1	8	1	7	3	7	3	0
August	2007	35	11	10	1	8	1	7	3	7	3	0
September	2007	35	11	10	1	5	1	6	3	7	4	0
October	2007	35	10	9	0	5	1	6	4	7	6	0
November	2007	35	10	8	0	4	1	7	4	8	7	0
December	2007	36	9	8	0	4	1	8	4	10	8	0
January	2008	37	7	8	0	3	0	7	3	11	9	0
February	2008	38	7	10	0	3	0	7	4	11	9	0
March	2008	37	6	10	0	3	0	6	4	13	8	0
April	2008	37	6	9	0	3	0	6	4	16	9	0
May	2008	35	7	6	0	2	0	7	4	19	10	0
June	2008	33	8	6	0	2	0	10	3	19	13	0
July	2008	34	9	5	0	2	0	10	4	17	14	0
August	2008	35	8	6	0	2	1	9	4	17	13	0
September	2008	37	7	5	0	2	0	7	5	19	12	0

MALE
TABLE 36
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low;	Prices	Interest	Borrow in	Times		Interest	Can't			
		Good Buys	Won't Come	Rate Low	Advance	Good	Supply	Prices	Rates High;	Afford	Uncertain	Supply
		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
October	2008	36	6	5	0	2	0	7	7	22	12	0
November	2008	36	4	4	0	1	0	9	9	22	17	0
December	2008	40	2	5	0	1	0	9	9	20	17	0
January	2009	42	2	5	0	1	0	9	7	18	19	0
February	2009	44	2	6	0	1	0	8	6	17	18	0
March	2009	41	2	6	0	1	0	7	6	17	22	0
April	2009	41	3	7	0	1	0	7	5	17	22	0
May	2009	42	3	6	0	1	0	6	5	17	21	0
June	2009	46	4	6	0	0	0	6	5	15	17	0
July	2009	46	4	5	0	0	0	6	6	15	15	0
August	2009	50	4	6	0	1	0	5	6	14	15	0
September	2009	47	5	7	0	1	0	5	6	15	17	0
October	2009	49	5	7	1	1	0	4	6	15	17	0
November	2009	48	6	6	1	1	0	4	6	17	17	0
December	2009	52	5	7	1	1	0	4	5	15	17	0
January	2010	51	5	8	0	1	0	5	4	15	15	0
February	2010	53	5	8	0	1	0	5	4	12	14	0
March	2010	51	6	7	0	1	1	4	4	13	12	0
April	2010	52	6	7	0	2	0	3	4	13	13	0
May	2010	45	6	7	0	1	0	3	4	13	13	0
June	2010	45	7	7	0	2	0	3	3	12	13	0
July	2010	43	6	6	0	2	0	5	2	11	14	0
August	2010	47	6	8	1	1	0	6	3	12	15	0
September	2010	47	4	7	0	1	0	6	4	14	17	0
October	2010	48	5	8	1	1	0	5	4	15	16	0
November	2010	50	4	8	0	1	0	5	4	14	15	0
December	2010	50	5	10	0	2	0	5	4	13	14	0
January	2011	48	5	9	0	2	0	6	4	14	14	0
February	2011	47	8	9	0	3	0	5	3	14	12	0
March	2011	45	10	8	0	2	0	5	2	14	13	0
April	2011	45	12	9	1	1	0	4	2	12	12	0
May	2011	45	11	8	0	2	0	6	3	12	11	0
June	2011	45	9	7	0	2	0	8	3	14	11	0
July	2011	44	7	7	0	3	0	8	4	18	12	0
August	2011	42	6	7	0	1	0	8	5	20	14	0
September	2011	41	6	7	0	1	0	7	6	19	14	0
October	2011	42	6	7	0	1	0	8	5	18	13	0
November	2011	43	6	8	0	1	0	7	4	18	12	0
December	2011	46	5	9	0	2	0	6	3	18	12	0
January	2012	48	6	9	0	3	0	4	3	16	13	0
February	2012	47	6	8	0	4	0	6	5	15	12	0
March	2012	45	8	10	0	4	0	7	5	14	12	0
April	2012	41	9	9	0	4	0	7	5	15	11	0
May	2012	43	9	11	0	3	0	7	5	12	11	0
June	2012	43	8	10	0	3	0	5	4	13	11	0
July	2012	46	8	9	0	2	0	5	4	11	11	0

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TABLE 36
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low;	Prices	Interest	Borrow in	Times	Supply	Interest	Can't	Uncertain	Supply	
		Good Buys	Won't Come	Rate Low	Advance	Good		Rates High;	Afford			
		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
August	2012	44	9	8	0	2	0	4	4	12	12	0
September	2012	45	8	10	0	3	0	4	4	10	11	0
October	2012	44	9	13	0	4	1	5	4	10	13	0
November	2012	44	9	14	0	5	1	5	4	10	12	0
December	2012	44	9	13	0	5	1	5	4	12	12	0
January	2013	45	9	12	0	5	0	5	4	14	11	0
February	2013	41	11	12	0	5	0	5	4	14	10	0
March	2013	38	13	11	1	6	0	5	4	14	9	0
April	2013	37	13	13	1	7	0	5	4	12	9	0
May	2013	41	11	14	0	8	0	5	3	11	8	0
June	2013	42	11	14	1	9	0	5	3	10	9	0
July	2013	41	12	13	1	9	0	5	3	8	9	0
August	2013	36	14	11	2	9	0	6	3	7	10	0
September	2013	35	14	12	1	8	0	6	4	6	10	0
October	2013	34	13	11	0	8	1	6	4	7	11	0
November	2013	37	12	11	0	8	1	5	3	10	12	0
December	2013	40	11	12	0	8	1	4	4	9	10	0
January	2014	41	10	13	1	8	0	4	3	9	8	0
February	2014	41	11	13	1	9	0	5	3	8	8	0
March	2014	39	12	13	1	9	0	5	2	8	8	0
April	2014	35	12	12	1	9	0	4	2	10	8	0
May	2014	35	12	12	0	9	0	4	2	9	6	0
June	2014	33	12	11	0	10	0	6	3	8	7	0
July	2014	36	13	11	1	12	0	8	3	7	7	0
August	2014	35	13	10	1	11	0	8	3	8	6	0
September	2014	37	12	13	1	11	0	7	3	8	6	0
October	2014	35	12	14	1	10	0	6	2	7	5	0
November	2014	38	10	14	1	11	1	5	2	7	6	0
December	2014	41	9	12	1	13	1	5	1	6	5	0
January	2015	45	9	13	1	14	1	5	1	6	4	0
February	2015	45	10	13	1	16	1	6	1	7	4	0
March	2015	40	10	15	0	17	0	6	2	7	5	0
April	2015	35	11	16	1	17	0	7	2	7	5	0
May	2015	30	10	15	1	16	0	7	3	7	6	0
June	2015	31	11	14	1	14	0	7	3	7	7	0
July	2015	35	10	13	1	13	0	6	3	7	8	0
August	2015	37	10	14	2	13	0	5	2	5	7	0
September	2015	34	10	15	2	12	0	6	2	5	7	0
October	2015	35	10	16	2	13	0	7	2	4	7	0
November	2015	38	9	17	2	13	0	8	2	4	7	0
December	2015	44	8	17	2	13	0	6	2	4	6	0
January	2016	45	8	16	3	13	0	4	2	4	6	0
February	2016	46	8	15	2	14	0	5	2	4	4	0
March	2016	41	11	15	1	15	0	6	3	4	4	0
April	2016	38	11	15	1	15	0	7	3	4	4	0
May	2016	35	11	16	1	14	0	6	2	5	5	0

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TABLE 36
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low;	Prices	Interest	Borrow in	Times	Supply	Interest		Can't		Supply
		Good Buys	Won't Come	Rate Low	Advance	Good		Prices	Rates High;	Afford	Uncertain	
		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
June	2016	36	10	16	1	14	0	6	2	5	5	0
July	2016	37	9	16	1	13	0	6	1	5	6	0
August	2016	38	8	16	1	15	0	6	1	5	7	0
September	2016	37	8	15	1	15	0	6	1	5	7	0
October	2016	37	9	17	1	16	0	7	2	5	6	0
November	2016	37	10	17	1	15	0	6	3	4	5	0
December	2016	41	10	16	2	15	0	6	2	4	4	0
January	2017	43	11	14	2	15	0	5	2	4	5	0
February	2017	40	14	11	3	15	0	5	1	3	5	0
March	2017	36	15	11	2	16	0	6	1	3	4	0
April	2017	34	15	12	2	16	1	6	1	3	4	0
May	2017	34	13	13	1	18	0	6	1	3	5	0
June	2017	35	12	13	2	17	0	6	2	3	5	0
July	2017	35	12	11	2	16	0	6	2	3	5	0
August	2017	35	10	11	2	16	1	6	2	4	4	0
September	2017	35	11	12	2	17	1	6	2	3	5	0
October	2017	37	11	13	2	19	1	6	1	3	4	0
November	2017	39	11	14	1	19	0	5	1	2	4	0
December	2017	45	10	12	1	19	0	5	1	2	2	0
January	2018	43	10	11	1	19	0	6	2	2	3	0
February	2018	38	11	10	1	20	0	6	2	2	3	0
March	2018	31	15	10	1	20	1	6	2	2	3	0
April	2018	29	19	10	1	20	1	5	2	2	3	0
May	2018	30	20	9	1	19	1	5	2	3	3	0
June	2018	31	17	8	1	21	0	6	2	3	3	0
July	2018	34	16	7	1	21	0	7	2	2	3	0
August	2018	32	16	7	1	22	1	8	2	2	3	0
September	2018	30	17	7	1	23	1	9	2	2	2	0
October	2018	27	18	6	2	24	1	9	3	3	2	0
November	2018	31	18	7	3	23	1	8	2	3	2	0
December	2018	34	17	6	3	21	1	8	1	3	3	0
January	2019	38	13	6	2	21	0	8	1	3	4	0
February	2019	38	12	6	1	21	0	9	2	2	5	0
March	2019	37	10	6	1	23	1	10	2	3	4	0
April	2019	35	10	7	1	23	1	10	2	3	4	0
May	2019	34	11	8	1	24	1	10	2	3	3	0
June	2019	32	14	9	1	24	1	10	2	3	4	0
July	2019	33	15	10	0	24	1	10	1	3	3	0
August	2019	32	15	10	0	22	1	12	1	2	3	0
September	2019	32	12	10	0	22	0	12	2	3	4	0
October	2019	30	12	11	0	22	0	11	2	2	6	0
November	2019	32	11	11	0	22	0	11	2	2	6	0
December	2019	38	11	11	0	22	0	10	1	1	4	0
January	2020	41	9	9	1	22	0	10	1	2	3	0
February	2020	39	9	9	1	24	0	9	1	2	4	0
March	2020	35	8	10	0	24	1	10	1	3	7	1

MALE
TABLE 36
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)

<u>Date of Survey</u>		<u>GOOD TIME TO BUY</u>						<u>BAD TIME TO BUY</u>				
		<u>Prices Low;</u>	<u>Prices</u>	<u>Interest</u>	<u>Borrow in</u>	<u>Times</u>	<u>Supply</u>	<u>Interest</u>	<u>Can't</u>	<u>Uncertain</u>	<u>Supply</u>	
		<u>Good Buys</u>	<u>Won't Come</u>	<u>Rate Low</u>	<u>Advance</u>	<u>Good</u>		<u>Rates High;</u>	<u>Afford</u>			
		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>Adequate</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>	<u>Inadequate</u>
April	2020	33	6	10	0	18	1	9	2	8	17	1
May	2020	35	3	9	0	11	1	7	2	12	25	2
June	2020	37	3	8	0	5	1	7	2	15	28	2
July	2020	38	4	9	0	5	1	6	2	13	25	2
August	2020	33	4	10	0	6	1	8	2	12	24	3
September	2020	30	4	11	0	6	1	9	2	11	24	5
October	2020	29	4	10	0	8	1	11	3	12	22	6
November	2020	31	5	10	0	7	1	11	2	13	18	6
December	2020	33	4	10	0	8	1	9	2	14	15	6
January	2021	33	5	10	0	8	2	8	2	12	15	6
February	2021	31	6	11	0	10	2	7	2	10	15	6
March	2021	27	9	10	0	12	2	9	2	9	14	6
April	2021	25	11	10	0	15	2	10	2	8	13	7
May	2021	22	12	9	0	16	2	16	1	7	11	10
June	2021	20	12	8	0	14	3	21	1	6	10	14
July	2021	19	11	7	0	13	3	27	1	5	8	16
August	2021	20	10	5	0	10	3	29	1	4	8	18
September	2021	19	10	6	0	10	2	29	2	5	7	20
October	2021	18	11	6	0	6	3	30	2	5	7	24
November	2021	16	12	5	0	5	3	33	2	5	6	30
December	2021	16	12	4	0	4	3	37	1	4	5	33
January	2022	15	13	3	0	4	3	40	2	4	5	34
February	2022	14	15	4	0	5	2	39	2	3	5	31
March	2022	12	16	4	1	4	2	40	2	4	6	30
April	2022	12	16	4	1	4	2	40	2	4	5	30
May	2022	13	14	3	1	3	2	43	1	4	6	30
June	2022	13	13	2	1	3	2	44	3	4	8	29
July	2022	13	13	2	0	3	3	44	4	5	10	26
August	2022	12	12	1	0	2	3	47	5	6	11	22
September	2022	14	11	1	0	3	4	45	6	6	11	19
October	2022	15	12	1	1	3	5	44	6	6	10	16
November	2022	17	12	1	1	3	5	42	6	7	11	15
December	2022	18	11	1	1	2	4	43	7	6	12	13
January	2023	18	10	1	1	2	3	42	8	7	12	12
February	2023	19	12	1	1	3	3	37	9	8	11	9
March	2023	18	13	1	1	4	3	35	10	10	10	7
April	2023	18	13	1	1	5	4	33	11	10	12	5
May	2023	19	12	1	1	5	4	34	11	9	12	6
June	2023	20	11	1	0	4	5	31	11	10	12	6
July	2023	21	12	2	1	5	5	30	11	10	10	6
August	2023	20	12	2	1	5	5	29	11	9	9	5
September	2023	22	12	3	1	5	5	30	11	8	8	4
October	2023	23	12	3	1	4	4	31	11	8	7	3
November	2023	25	11	2	1	3	4	32	10	8	8	3
December	2023	24	10	1	0	3	4	33	11	8	8	4
January	2024	24	11	1	0	4	4	32	10	7	8	4

TABLE 36

**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)**

		GOOD TIME TO BUY						BAD TIME TO BUY				
<u>Date of Survey</u>		Prices Low; Good Buys <u>Available</u>	Prices Won't Come <u>Down</u>	Interest Rate Low <u>Credit Easy</u>	Borrow in Advance <u>Rising Rates</u>	Times Good <u>Prosperity</u>	Supply <u>Adequate</u>	Prices <u>High</u>	Interest Rates High; <u>Credit Tight</u>	Can't Afford <u>To Buy</u>	Uncertain <u>Future</u>	Supply <u>Inadequate</u>
February	2024	25	11	1	0	4	4	32	11	8	7	3
March	2024	24	14	2	0	5	4	30	10	9	7	2