

TABLE 43

SELLING CONDITIONS FOR HOUSES

	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023	Dec 2023	Jan 2024
GOOD TIME TO SELL	54%	50%	61%	58%	55%	60%	59%	61%	61%	56%	52%	54%	57%
UNCERTAIN, DEPENDS	2	5	2	4	3	5	4	4	4	3	3	4	3
BAD TIME TO SELL	44	45	37	38	42	35	37	35	35	41	45	42	40
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	600	602	603	601	605	600	601	604	603	605	600	600	601
INDEX SCORE	110	105	124	120	113	125	122	126	126	115	107	112	117

SELLING CONDITIONS FOR HOUSES - INDEX SCORE
THREE MONTH MOVING AVERAGES

All	111	108	113	116	119	119	120	124	125	122	116	111	112
Age 18 to 44	121	118	119	122	124	129	126	129	127	129	122	118	119
Age 45 to 64	113	107	114	114	118	114	120	127	129	119	110	105	106
Age 65+	95	96	104	112	113	113	112	115	117	116	113	109	109
Income Bottom Third	122	113	116	116	120	120	119	118	115	114	115	114	113
Income Middle Third	112	112	114	117	119	118	119	123	128	126	115	108	112
Income Top Third	104	105	112	118	120	122	125	133	132	126	117	112	112
Educ High School or Less	111	112	117	116	116	114	110	114	115	113	111	108	110
Educ Some College	117	109	117	120	121	119	120	128	127	127	121	117	113
Educ College Degree	107	106	110	115	119	122	125	127	128	124	116	111	114
Democrat	115	107	111	119	125	122	124	128	130	125	118	117	119
Independent	108	109	115	116	115	117	119	121	121	122	119	113	113
Republican	110	108	115	116	121	121	118	127	128	123	111	104	101

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

*: Less than half of one percent. Index Score is the percent favorable minus the percent unfavorable plus 100