TABLE 44
SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES

	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023	Dec 2023	Jan 2024
GOOD TIME TO SELL													
Prices are high; good sales available	37%	35%	40%	39%	42%	46%	46%	43%	43%	38%	37%	43%	42%
Prices won't go up; are going lower	6	6	6	5	4	4	3	3	4	4	3	4	2
Interest rates are low credit is easy	2	2	2	1	2	2	1	2	1	1	2	2	2
Sell-in-advance of rising interest rates	1	2	2	2	1	1	1	1	2	2	1	*	*
Times are good; prosperity	9	8	11	12	9	12	11	11	9	11	8	8	10
Capital appreciation; would make money	8	6	8	6	9	9	8	7	10	8	9	6	8
BAD TIME TO SELL													
Prices are low	15	17	13	13	15	12	14	11	10	12	14	13	8
Interest rates are high; credit is tight	21	22	17	15	19	17	16	18	20	24	26	23	21
Times are bad; can't afford to buy	16	17	15	15	14	12	13	10	11	15	15	13	14
Bad times ahead; uncertain future	2	4	2	2	2	2	1	1	2	1	1	2	2
Capital depreciation; would lose money	1	1	2	1	1	1	1	1	1	1	1	2	1

SELECTED REASONS FOR OPINIONS ABOUT HOME SELLING CONDITIONS
PRICES HIGH - PRICES LOW (THREE MONTH MOVING AVERAGES)

	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023	Dec 2023	Jan 2024
All	23	21	22	24	27	29	31	33	32	30	27	26	29
Age 18 to 44	26	24	24	24	28	36	36	35	33	33	31	30	33
Age 45 to 64	26	23	26	25	29	28	32	36	38	34	29	25	28
Age 65+	14	14	15	20	20	20	23	26	24	23	22	24	26
Income Bottom Third	31	24	23	22	24	26	26	26	25	24	24	24	27
Income Middle Third	27	25	25	25	30	31	32	33	35	33	27	25	29
Income Top Third	15	16	21	25	27	31	36	40	38	34	31	31	32
Educ High School or Less	26	24	22	20	22	24	22	22	20	23	25	26	25
Educ Some College	29	25	27	28	28	29	30	36	37	35	29	27	28
Educ College Degree	19	18	20	23	28	32	36	36	35	31	28	27	31
Democrat	19	17	19	24	29	29	32	34	35	32	27	27	30
Independent	24	22	24	23	24	28	31	30	28	26	28	27	31
Republican	29	26	26	25	29	31	32	37	38	36	29	26	25

RATES LOW - RATES HIGH (THREE MONTH MOVING AVERAGES)

	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023	Dec 2023	Jan 2024
All	-21	-21	-18	-16	-15	-15	-16	-15	-17	-19	-22	-23	-21
Age 18 to 44	-15	-15	-14	-13	-12	-12	-12	-12	-13	-14	-16	-18	-16
Age 45 to 64	-24	-26	-22	-19	-17	-17	-17	-16	-17	-21	-26	-27	-27
Age 65+	-25	-24	-20	-18	-19	-19	-20	-19	-20	-22	-24	-23	-21
Income Bottom Third	-10	-12	-9	-11	-8	-9	-8	-9	-12	-15	-17	-15	-12
Income Middle Third	-25	-23	-20	-17	-17	-16	-17	-14	-15	-17	-21	-22	-20
Income Top Third	-28	-29	-26	-22	-20	-20	-23	-23	-23	-25	-29	-31	-31
Educ High School or Less	-16	-14	-9	-9	-9	-11	-11	-9	-9	-14	-19	-22	-19
Educ Some College	-18	-18	-15	-13	-12	-12	-14	-15	-16	-16	-16	-15	-15
Educ College Degree	-24	-26	-24	-22	-21	-19	-20	-18	-20	-23	-26	-27	-26
Democrat	-19	-21	-22	-18	-17	-15	-17	-17	-18	-19	-22	-20	-18
Independent	-17	-17	-13	-14	-13	-14	-12	-12	-14	-18	-21	-21	-20
Republican	-27	-26	-20	-18	-17	-19	-21	-19	-17	-19	-24	-28	-29

Response to the query: "Why do you say so?" following the question on Table 43.

May add to more than 100% due to multiple mentions. *: Less than half of one percent.