

### February 2019

The February survey was the 607th in a series of Surveys of Consumers conducted by the Survey Research Center at The University of Michigan. Initiated in 1946, these periodic surveys provide regular assessments of consumer attitudes and expectations, and are used to evaluate economic trends and prospects. The surveys are designed to explore why changes in consumer attitudes and expectations occur, and how these changes influence consumer spending and saving decisions.

All surveys are subject to sampling error because not all members of the population are interviewed. Most results for the total sample will differ by no more than 5 percentage points in either direction from what would have been obtained by using the same methods on the entire population. See the back of this book for sampling error information.

While every effort is made to accurately measure consumer attitudes and expectations, factors other than sampling may also affect the accuracy of these (and other) findings. These factors may include effects of the question wording, the ability of respondents to articulate answers and opinions, refusal to participate in the survey, and incomplete coverage of the population. There are no standard measures of these effects, but their presence should be acknowledged when using these and all other survey data. While measurement effects are present in all surveys, a noted advantage of time-series data is that the non-sampling influences remain relatively constant across samples.

Richard Curtin, Director • Surveys of Consumers • P.O. Box 1248 • Ann Arbor, Michigan 48106 Phone: (734) 763-5224 • Fax: (734) 764-3488 • Email: curtin@umich.edu

© The University of Michigan, 2019. All rights reserved.



TABLE OF	CONTENTS
Summary I	Indices
Table 1	The Index of Consumer Sentiment
Table 2	The Index of Consumer Sentiment Within Income Terciles
Table 3	The Index of Consumer Sentiment Within Age Subgroups
Table 4	The Index of Consumer Sentiment Within Regions
Table 5	Components of the Index of Consumer Sentiment
Personal F	inances
Table 6	Current Financial Situation Compared with a Year Ago
Table 7	Selected Reasons for Opinions About Household Financial Situation
Table 8	Expected Change in Financial Situation in a Year
Table 9	Annual Trend in Past and Expected Household Financial Situation
Table 10	Current Financial Situation Compared with 5 Years Ago
Table 11	Expected Change in Financial Situation in 5 Years
Table 12	Five Year Trend in Past and Expected Household Financial Situation
Table 13	Expected Change in Household Income During the Next Year
Table 14	Expected Change in Real Household Income During the Next Year
Table 15	Probability that Personal Income will Increase During the Next Year
Table 16	Probability of Real Income Gains During the Next 5 Years
Table 17	Probability of Losing a Job During the Next 5 Years
Savings ar	nd Retirement
Table 18	Probability that Social Security and Pensions will Provide Adequate Retirement Income
Table 19	Change in Likelihood of a Comfortable Retirement Compared with 5 Years Ago
Table 20	Probability of Increase in the Stock Market Prices in the Next Year
Table 21	Current Value of Stock Market Investments
Table 22	Current Market Value of Primary Residence
Economic	Conditions
Table 23	News Heard of Recent Changes in Business Conditions
Table 24	Selected Items of News Heard of Recent Changes in Business Conditions
Table 25	Current Business Conditions Compared with a Year Ago
Table 26	Expected Change in Business Conditions in a Year
Table 27	Trend in Past and Expected Changes in Business Conditions
Table 28	Business Conditions Expected During the Next Year
Table 29	Business Conditions Expected During the Next 5 Years
Unemploy	ment, Interest Rates, Prices, Government Expectations
Table 30	Expected Change in Unemployment During the Next Year
Table 31	Expected Change in Interest Rates During the Next Year
Table 32	Expected Change in Prices During the Next Year
Table 33	Expected Change in Prices During the Next 5 Years
Table 34	Opinions About the Government's Economic Policy
Household	I Durables Buying Conditions
Table 35	Buying Conditions for Large Household Durables
Table 36	Selected Reasons for Opinions About Buying Conditions for Large Household Durables
Vehicle Bu	lying Conditions
Table 37	Buying Conditions for Vehicles
Table 38	Selected Reasons for Opinions About Buying Conditions for Vehicles
Table 39	Expected Change in Gasoline Prices During the Next Year
Table 40	Expected Change in Gasoline Prices During the Next 5 Years
<b>Home Buy</b>	ing and Selling Conditions
Table 41	Buying Conditions for Houses
Table 42	Selected Reasons for Opinions About Buying Conditions for Houses
Table 43	Selling Conditions for Houses
Table 44	Selected Reasons for Opinions About Selling Conditions for Houses
Table 45	Change in Home Values During the Past Year
Table 46	Expected Change in Home Values During the Next Year

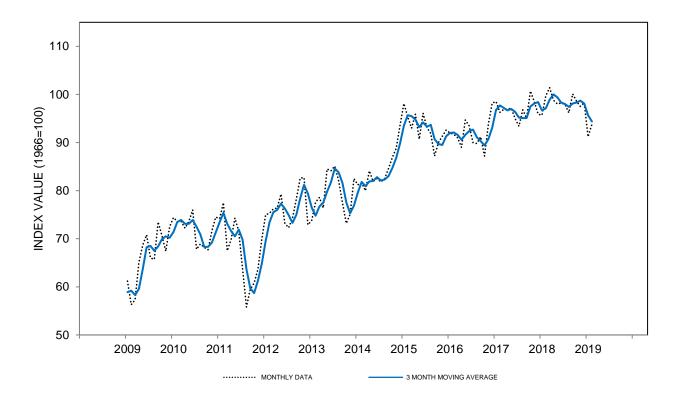
Expected Change in Home Values During the Next 5 Years

Table 47

TABLE 1
THE INDEX OF CONSUMER SENTIMENT

			Families with incomes under	Families with incomes over
DATE OF SU	RVEY	All families	\$75,000	\$75,000
February	2016	91.7	87.7	97.4
March	2016	91.0	86.2	98.5
April	2016	89.0	84.0	94.6
May	2016	94.7	90.2	101.3
June	2016	93.5	86.8	101.3
July	2016	90.0	86.1	94.2
August	2016	89.8	86.1	94.0
September	2016	91.2	86.1	98.3
October	2016	87.2	81.2	95.2
November	2016	93.8	88.3	100.5
December	2016	98.2	94.6	103.1
January	2017	98.5	94.4	103.2
February	2017	96.3	92.4	100.5
March	2017	96.9	86.5	105.9
April	2017	97.0	89.8	103.5
May	2017	97.1	91.6	104.3
June	2017	95.0	90.5	101.0
July	2017	93.4	88.4	99.7
August	2017	96.8	88.6	104.4
September	2017	95.1	88.3	102.1
October	2017	100.7	96.8	105.9
November	2017	98.5	94.4	104.6
December	2017	95.9	89.4	103.1
January	2018	95.7	85.8	106.3
February	2018	99.7	88.3	110.8
March	2018	101.4	97.3	106.8
April	2018	98.8	94.6	103.6
May	2018	98.0	94.1	102.3
June	2018	98.2	93.2	104.1
July	2018	97.9	92.9	104.7
August	2018	96.2	88.7	103.5
September	2018	100.1	97.0	103.5
October	2018	98.6	92.4	103.9
November	2018	97.5	95.3	98.1
December	2018	98.3	93.4	103.9
January	2019	91.2	86.6	95.2
February	2019	93.8	89.0	98.7

**CHART 1: THE INDEX OF CONSUMER SENTIMENT** 



**CHART 1: THE INDEX OF CONSUMER SENTIMENT** 

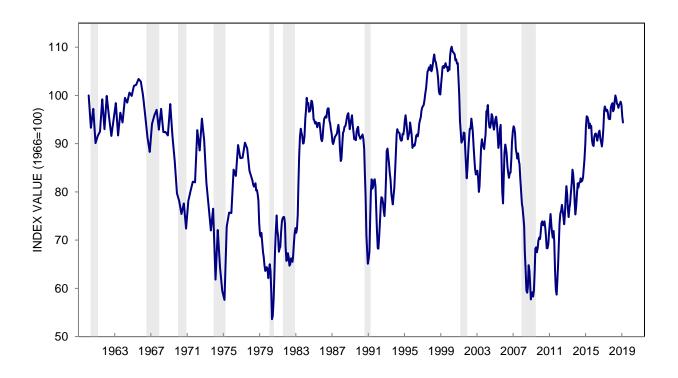


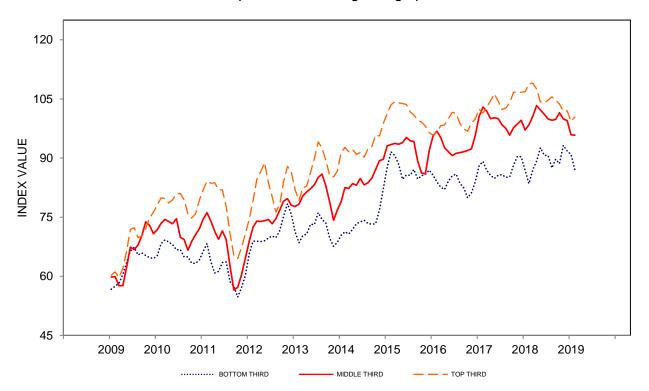
TABLE 2

THE INDEX OF CONSUMER SENTIMENT WITHIN INCOME TERCILES

#### THREE MONTH MOVING AVERAGES

		Н	ousehold Income Terciles	5
DATE OF SU	RVEY	Bottom Third	Middle Third	Top Third
February	2016	83.9	96.8	96.6
March	2016	82.6	95.2	98.2
April	2016	82.0	92.6	98.4
May	2016	84.2	91.6	100.0
June	2016	85.5	90.6	101.6
July	2016	85.9	91.2	101.3
August	2016	83.6	91.4	98.7
September	2016	82.4	91.6	97.4
October	2016	79.9	91.9	96.8
November	2016	81.2	92.3	98.9
December	2016	84.0	95.8	99.9
	0047		400.0	400.4
January	2017	88.1	100.6	102.4
February	2017	89.1	102.9	101.4
March	2017	86.9	101.9	102.9
April	2017	85.6	100.0	104.5
May	2017	84.8	100.2	106.3
June	2017	85.6	100.0	104.4
July	2017	85.8	98.4	102.2
August	2017	85.1	97.5	102.6
September	2017	85.2	95.8	104.0
October	2017	88.2	97.7	106.7
November	2017	90.4	98.6	106.7
December	2017	90.3	99.6	106.7
January	2018	86.9	97.1	106.8
February	2018	83.5	98.4	108.8
March	2018	87.0	100.6	109.0
April	2018	89.2	103.3	107.5
May	2018	92.6	102.2	104.2
June	2018	92.0	101.1	103.9
July	2018	90.6	99.9	103.9
· ·				
August	2018	87.5	99.6	105.5
September	2018	89.7	99.8	104.6
October	2018	88.6	101.5	103.7
November	2018	93.2	99.9	101.9
December	2018	91.8	99.5	102.0
January	2019	90.9	95.9	99.3
February	2019	87.0	95.8	100.4
J	· ·	3		. 3

CHART 2: INDEX OF CONSUMER SENTIMENT WITHIN INCOME TERCILES (Three Month Moving Averages)



**CHART 2: INDEX OF CONSUMER SENTIMENT WITHIN INCOME TERCILES** 

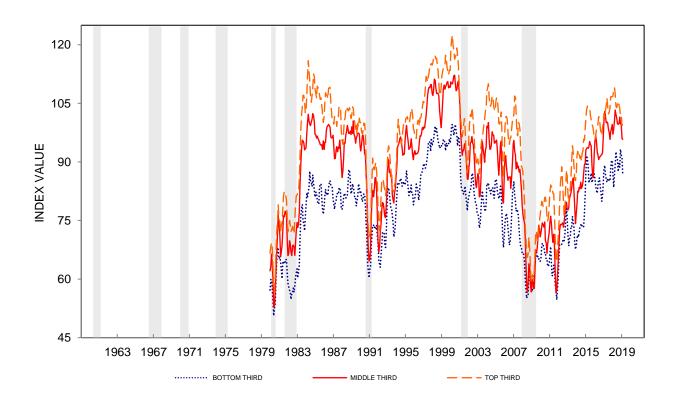


TABLE 3

THE INDEX OF CONSUMER SENTIMENT WITHIN AGE SUBGROUPS

### THREE MONTH MOVING AVERAGES

			Age of Householder	
DATE OF SU	RVEY	18-34	35-54	55+
February	2016	106.7	95.0	81.8
March	2016	105.8	95.1	80.7
April	2016	102.9	95.3	79.8
May	2016	106.1	95.4	80.7
June	2016	105.9	96.7	81.7
July	2016	106.0	97.3	81.9
August	2016	99.9	96.3	82.2
September	2016	100.0	93.8	82.4
October	2016	97.1	92.7	82.7
November	2016	99.5	93.9	83.6
December	2016	99.5	96.2	87.1
January	2017	103.3	98.4	92.0
February	2017	101.9	98.4	94.8
March	2017	99.8	98.6	95.0
April	2017	97.7	98.7	95.0
May	2017	99.7	99.5	93.8
June	2017	100.4	98.7	92.3
July	2017	99.4	99.3	89.8
August	2017	98.4	97.4	91.5
September	2017	98.7	96.4	92.5
October	2017	101.7	96.6	96.3
November	2017	103.0	99.8	94.5
December	2017	103.8	101.0	93.4
January	2018	101.2	100.3	91.7
February	2018	98.6	99.4	94.5
March	2018	99.1	101.1	97.3
April	2018	101.0	102.2	97.4
May	2018	103.8	101.7	95.2
June	2018	101.8	102.3	93.2
July	2018	101.1	101.8	93.6
August	2018	98.5	101.9	93.3
September	2018	99.0	101.2	95.3
October	2018	97.8	101.5	96.2
November	2018	97.7	100.9	98.0
December	2018	97.5	100.2	97.3
	- <del>-</del>	22		J J
January	2019	98.7	96.1	94.0
February	2019	99.8	95.2	91.4

CHART 3: INDEX OF CONSUMER SENTIMENT WITHIN AGE SUBGROUPS (Three Month Moving Averages)

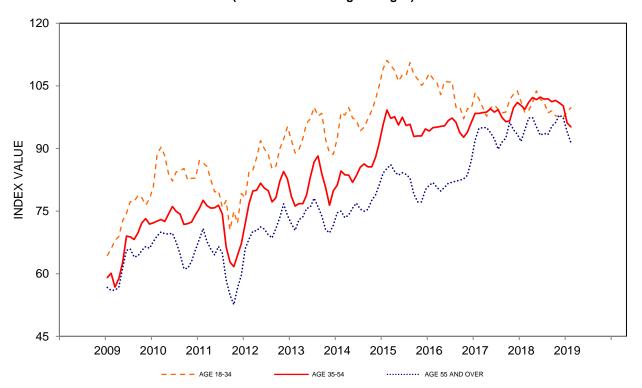


CHART 3: INDEX OF CONSUMER SENTIMENT WITHIN AGE SUBGROUPS (Three Month Moving Averages)

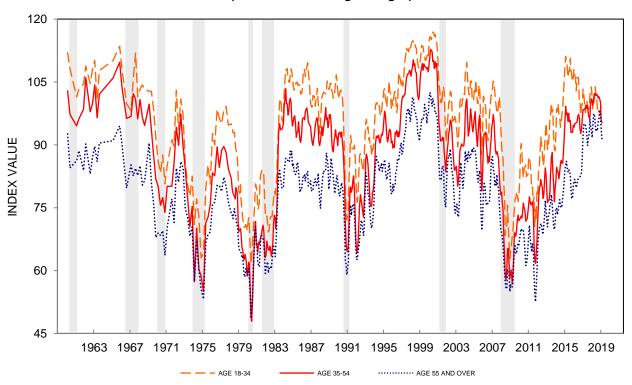


TABLE 4

THE INDEX OF CONSUMER SENTIMENT WITHIN REGIONS

#### THREE MONTH MOVING AVERAGES

Region of Residence DATE OF SURVEY North East Midwest West South 2016 92.6 96.1 90.0 90.6 **February** March 2016 92.8 89.4 90.9 94.5 April 2016 90.9 92.4 88.5 91.3 May 2016 93.0 92.0 89.9 92.3 June 2016 93.4 91.2 91.4 94.3 July 2016 93.6 90.1 92.9 94.6 August 2016 93.9 88.3 91.7 91.2 September 2016 95.4 89.6 88.6 90.3 October 2016 97.5 89.6 86.2 88.88 November 2016 96.3 90.8 87.5 91.8 December 2016 93.7 93.4 93.2 92.2 January 2017 93.5 96.3 98.7 96.6 **February** 2017 94.3 97.7 100.7 95.0 March 2017 97.9 96.8 100.0 92.9 April 2017 92.2 98.2 96.5 99.3 May 2017 96.9 97.1 99.8 92.5 June 2017 96.0 95.5 98.6 93.8 July 2017 91.4 95.4 97.7 93.6 August 2017 90.6 95.4 96.7 95.6 September 2017 90.1 96.4 96.7 94.9 October 2017 94.8 99.1 98.6 96.3 2017 96.3 99.8 95.6 November 99.0 December 2017 96.9 94.8 99.6 100.0 January 2018 91.2 98.0 99.0 95.5 **February** 2018 98.4 99.7 96.2 90.5 March 2018 90.9 99.8 99.2 101.8 April 2018 93.7 100.5 103.1 98.9 May 2018 95.3 100.5 100.9 98.8 June 2018 97.2 100.1 100.0 94.4 July 2018 95.5 99.9 99.8 95.0 August 2018 93.7 98.9 92.1 101.3 September 2018 91.6 97.3 102.1 96.9 October 2018 92.9 97.3 101.7 97.6 November 2018 93.0 97.3 100.6 101.4 December 99.4 98.6 2018 96.5 96.9 January 2019 94.2 94.8 97.4 94.8

93.1

98.0

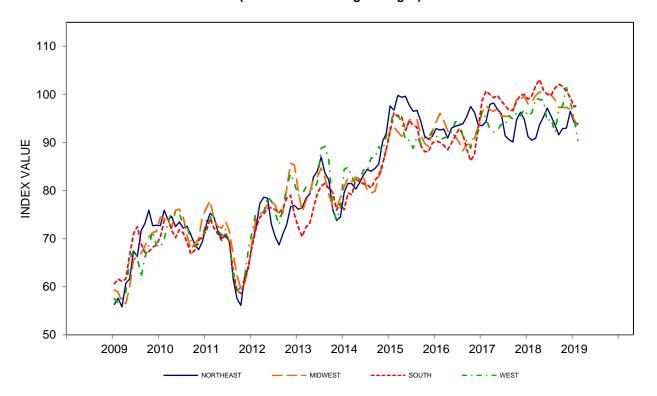
90.4

February

2019

93.9

CHART 4: INDEX OF CONSUMER SENTIMENT WITHIN REGIONS (Three Month Moving Averages)



**CHART 4: INDEX OF CONSUMER SENTIMENT WITHIN REGIONS** 

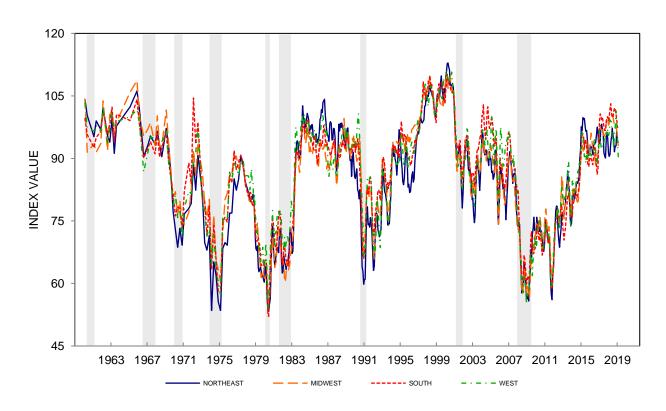


TABLE 5

COMPONENTS OF THE INDEX OF CONSUMER SENTIMENT

**February** 

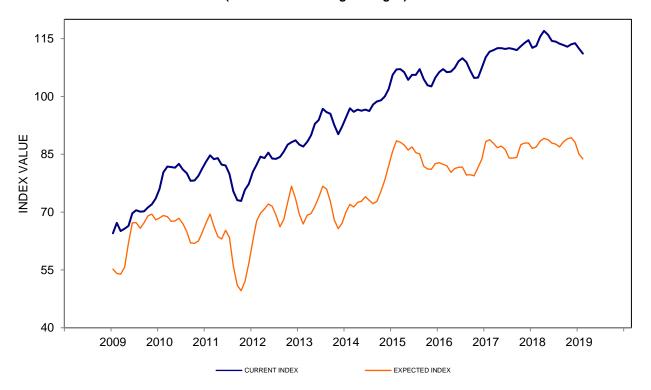
108.5

84.4

<sup>(1)</sup> See Table 6 (2) See Table 8 (3) See Table 28 (4) See Table 29 (5) See Table 35.

<sup>+:</sup> Percent saying "GOOD TIMES" (or "BETTER"), minus percent saying "BAD TIMES" (or "WORSE"), plus 100.

CHART 5: CURRENT AND EXPECTED COMPONENTS OF THE SENTIMENT INDEX (Three Month Moving Averages)



**CHART 5: CURRENT AND EXPECTED COMPONENTS OF THE SENTIMENT INDEX** 

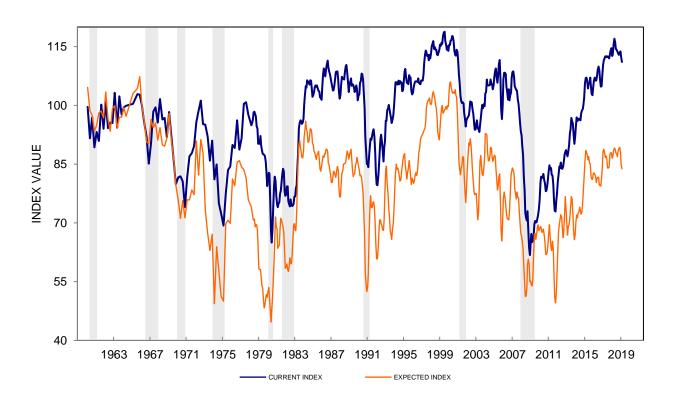


TABLE 6

CURRENT FINANCIAL SITUATION COMPARED WITH A YEAR AGO

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Jul 2018	•		Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019
BETTER OFF	54%	57%	52%	49%	55%	53%	55%	56%	52%	51%	54%	50%	49%
SAME	25	28	29	32	26	27	23	23	26	28	25	27	26
WORSE OFF	21	15	19	19	19	20	22	21	22	21	21	23	25
DK, NA	*	*	*	*	*	*	*	*	*	*	*	*	*
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	609	619	604	602	608	600	605	618	601	604	602	601	601
INDEX SCORE	133	142	133	130	136	133	133	135	130	130	133	127	124

### CURRENT FINANCIAL SITUATION COMPARED WITH A YEAR AGO - INDEX SCORE THREE MONTH MOVING AVERAGES

All	129	134	136	135	133	133	134	134	133	132	131	130	128
Age 18 to 44	141	144	147	151	148	145	145	145	146	145	143	143	141
Age 45 to 64	121	129	131	131	130	134	135	132	129	127	127	125	123
Age 65+	119	124	125	116	113	113	115	118	118	120	119	116	114
Income Bottom Third	104	110	112	112	109	108	106	109	108	113	111	112	107
Income Middle Third	128	133	138	140	142	144	142	139	137	136	135	131	127
Income Top Third	155	157	156	152	149	150	156	152	151	144	146	146	150

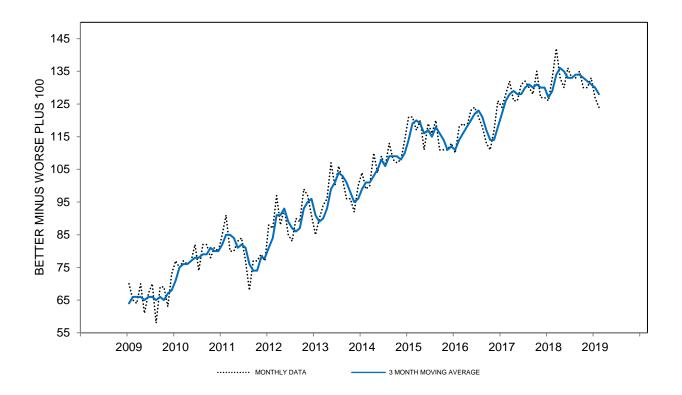
The question was: "We are interested in how people are getting along financially these days.

Would you say that you (and your family living there) are better off or worse off

financially than you were a year ago?"

<sup>\*:</sup> Less than half of one percent. Index Score is the percent favorable minus the percent unfavorable plus 100

**CHART 6: CURRENT FINANCIAL SITUATION COMPARED WITH A YEAR AGO** 



**CHART 6: CURRENT FINANCIAL SITUATION COMPARED WITH A YEAR AGO** 

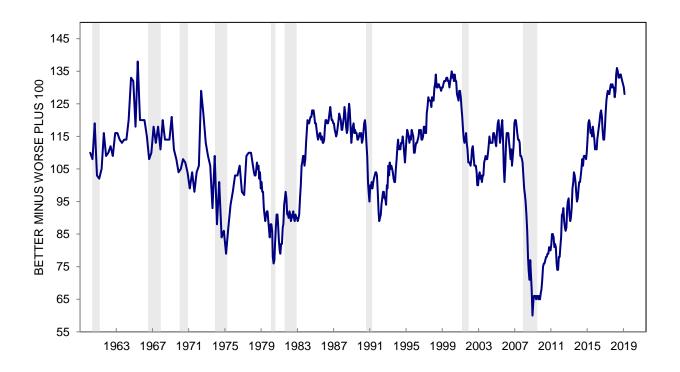


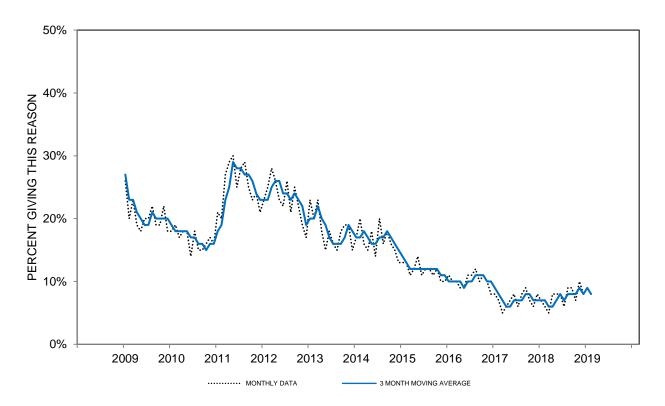
TABLE 7
SELECTED REASONS FOR OPINIONS ABOUT HOUSEHOLD FINANCIAL SITUATION

CLEGIED REAGGIOT OR OTHIOROGADOOT HOUSEHOLD THRANGIAL OF GATION													
	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
DETTED THANKS A 0.00	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2019	2019
BETTER THAN YEAR AGO		4007	4007	400/	470/	400/	400/	4.407	4007	440/	440/	4007	400/
Income higher	39%	46%	40%	42%	47%	43%	43%	44%	40%	41%	41%	40%	40%
Increased HH Contribution	5	5	4	4	4	4	5	4	2	4	4	7	6
Assets Higher	12	10	11	8	8	10	9	10	11	9	7	8	7
Debt Lower	6 8	6 10	7 9	7 5	8 8	7 6	5 8	6 6	6 9	6 8	7 8	6 6	6
Expense Lower	0	10	9	5	0	О	0	О	9	0	0	О	6
WORSE THAN YEAR AGO:	:												
Income lower	16	12	15	17	17	17	16	14	18	18	16	17	17
Decreased HH Contribution	4	4	5	5	3	4	4	3	4	4	3	3	6
Higher prices	6	5	8	8	8	6	9	9	7	10	8	9	8
Assets Lower	2	2	2	2	1	2	1	1	1	2	2	4	4
Debt Higher	3	2	3	2	3	4	3	2	2	2	3	3	3
Expense Higher	7	5	3	5	4	5	6	7	5	5	5	5	7
SELECTED REA	SONS	FOR	OPIN	ONS A	ABOU	T HOL	JSEH	OLD F	INANG	CIAL S	SITUA	TION	
INCOME	HIGHE	R - INC	COME	LOWE	R (TH	REE M	ONTH	MOVII	NG AV	ERAGI	ES)		
All	22	25	27	28	27	27	28	28	26	25	23	24	24
Age 18 to 44	34	36	40	45	42	40	39	40	42	40	38	40	40
Age 45 to 64	16	21	24	26	23	27	27	27	22	20	18	18	18
Age 65+	14	14	14	8	9	9	12	11	11	12	11	7	6
Income Bottom Third	1	5	8	10	7	5	6	10	10	11	6	6	5
Income Middle Third	21	25	30	33	35	37	36	33	30	28	27	26	24
Income Top Third	45	45	45	42	41	43	44	42	39	35	37	37	42
·	HIGHE	ER PRI	CES (	THRE	E MON	тн мс	OVING	AVER	AGES)				
All	7							8	•	9	8	0	0
	1	6	6	7	8	7	8	8	8	9		9	8
Age 18 to 44	5	4	5	4	4	4	5	5	5	6	5	7	7
Age 45 to 64	8	6	6	7	9	8	9	9	9	10	10	9	9
Age 65+	10	8	9	11	13	11	12	11	11	10	11	12	10
Income Bottom Third	12	11	12	12	14	12	14	12	13	12	12	12	12
Income Middle Third	7	5	5	5	7	7	7	7	7	7	8	9	9
Income Top Third	3	1	2	3	4	4	4	6	6	7	6	5	4
(ASSETS	HIGH	ER + D	EBTS	LOWE	R) - (A	SSETS	LOW	ER + D	EBTS	HIGHE	R)		
(100210				ONTH							,		
All	13	13	13	12	12	11	11	11	12	13	11	9	7
Age 18 to 44	11	11	10	12	12	11	8	9	8	9	6	7	6
Age 45 to 64	13	14	13	12	13	14	15	13	14	14	15	10	9
Age 65+	14	16	15	10	10	11	12	14	15	16	14	10	6
Income Bottom Third	3	3	4	3	3	-1	-1	0	3	4	4	3	1
Income Middle Third	9	11	10	11	12	17	17	16	13	12	10	6	5
Income Top Third	27	26	25	22	22	20	20	20	20	20	19	17	15
						_•					. •		. •

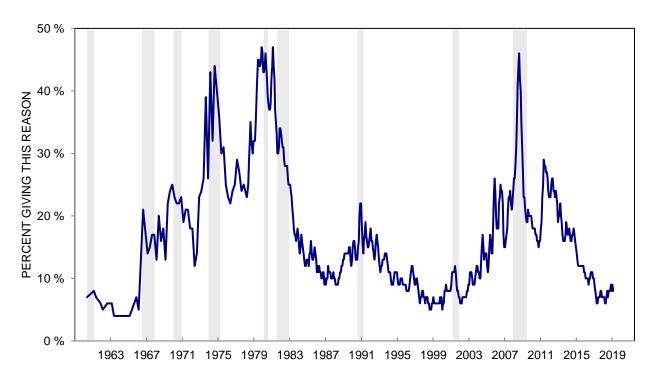
Responses to query: "Why do you say so?" following the question on Table 6.

May add to more than 100% due to multiple mentions.

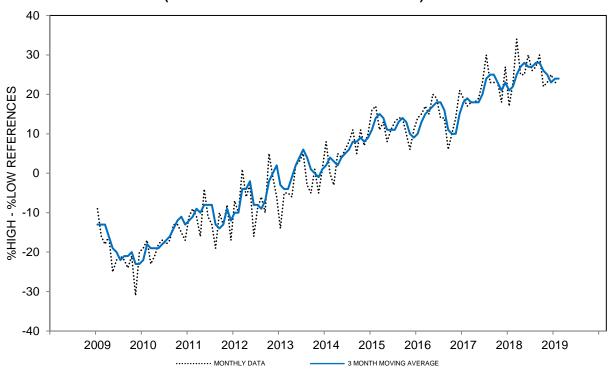
#### CHART 7A: HIGHER PRICES AS REASONS FOR WORSE PERSONAL FINANCES



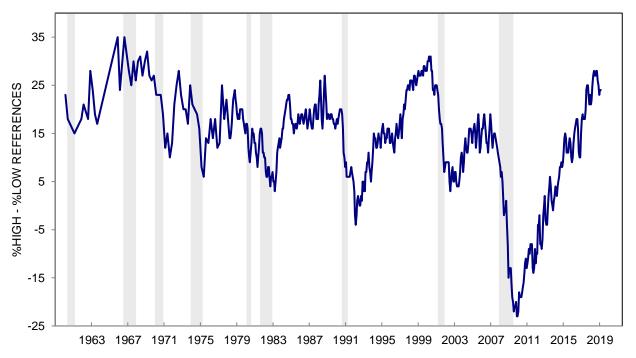
#### CHART 7A: HIGHER PRICES AS REASONS FOR WORSE PERSONAL FINANCES



### CHART 7B: INCOME REASONS FOR CHANGES IN PERSONAL FINANCES (%HIGHER INCOME - %LOWER INCOME)

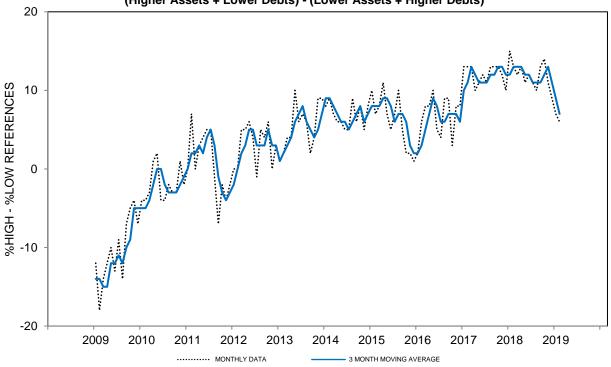


## CHART 7B: INCOME REASONS FOR CHANGES IN PERSONAL FINANCES: (%HIGHER INCOME - %LOWER INCOME)



### CHART 7C: WEALTH REASONS FOR CHANGES IN PERSONAL FINANCES: NET CHANGE IN ASSETS AND DEBTS

(Higher Assets + Lower Debts) - (Lower Assets + Higher Debts)



### CHART 7C: WEALTH REASONS FOR CHANGES IN PERSONAL FINANCES: NET CHANGE IN ASSETS AND DEBTS

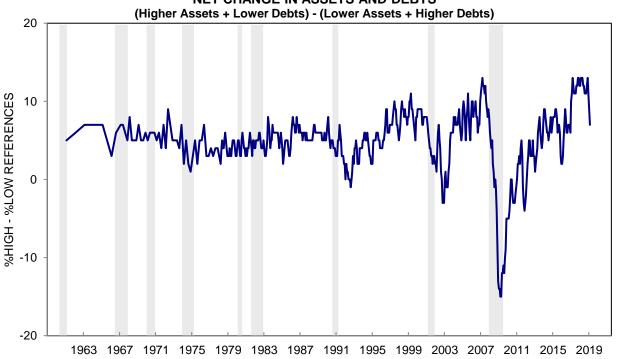


TABLE 8

EXPECTED CHANGE IN FINANCIAL SITUATION IN A YEAR

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018		•	Sep 2018		Nov 2018	Dec 2018		Feb 2019	
BETTER OFF	42%	42%	40%	40%	39%	42%	42%	44%	40%	38%	39%	41%	42%	
SAME	47	47	49	47	48	47	44	46	48	50	50	45	47	
WORSE OFF	9	10	9	11	11	8	11	9	9	9	10	10	9	
DK, NA	2	1	2	2	2	3	3	1	3	3	1	4	2	
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
CASES	609	619	604	602	608	600	605	618	601	604	602	601	601	
INDEX SCORE	133	132	131	129	128	134	131	135	131	129	129	131	133	

## EXPECTED CHANGE IN FINANCIAL SITUATION IN A YEAR - INDEX SCORE THREE MONTH MOVING AVERAGES

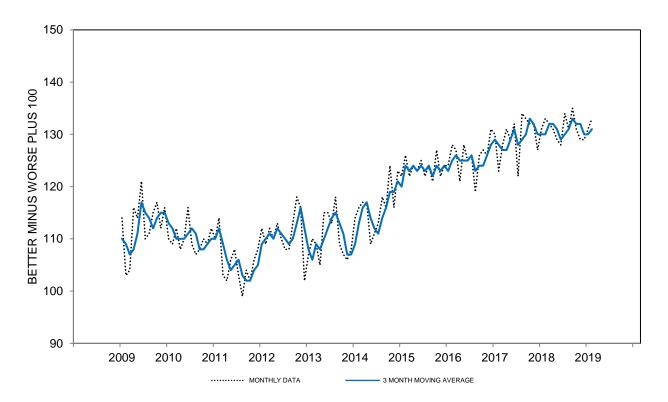
All	130	132	132	131	129	130	131	133	132	132	130	130	131
Age 18 to 44	144	145	145	148	146	149	148	150	146	144	141	144	149
Age 45 to 64	129	131	132	130	130	128	128	129	131	131	132	129	128
Age 65+	111	112	110	105	103	104	107	113	113	114	108	107	109
Income Bottom Third	122	124	122	124	123	126	125	131	130	131	125	125	124
Income Middle Third	130	133	135	134	131	130	133	134	134	130	132	131	134
Income Top Third	138	138	139	135	135	135	135	135	133	135	133	134	135

The question was:

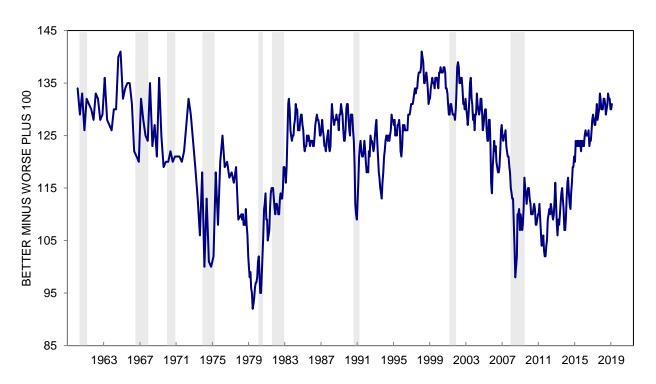
"Now looking ahead - do you think that a year from now you (and your family living there) will be better off financially, or worse off, or just about the same as now?"

Index Score is the percent favorable minus the percent unfavorable plus 100

**CHART 8: EXPECTED CHANGE IN FINANCIAL SITUATION IN A YEAR** 



**CHART 8: EXPECTED CHANGE IN FINANCIAL SITUATION IN A YEAR** 



ANNUAL TREND IN PAST AND EXPECTED HOUSEHOLD FINANCIAL SITUATION

**TABLE 9** 

	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2019	2019
Personal Financial Progress	;												
Continuous increase (a)	30%	28%	27%	28%	28%	27%	30%	31%	27%	24%	27%	29%	26%
Intermittent increase (b)	28	34	31	26	30	30	27	28	27	31	31	24	27
Remain unchanged (c)	14	15	17	19	15	15	13	16	17	16	14	17	16
Intermittent decline (d)	12	9	11	13	13	13	14	11	12	12	13	13	13
Continuous decline (e)	5	4	5	5	4	3	5	4	4	5	5	5	5
Mixed change (f)	9	8	7	7	8	9	8	8	10	9	9	8	11
DK, NA	2	2	2	2	2	3	3	2	3	3	1	4	2
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	609	619	604	602	608	600	605	618	601	604	602	601	601
INDEX SCORE	141	149	142	136	141	141	138	144	138	138	140	135	135

### ANNUAL TREND IN PAST AND EXPECTED HOUSEHOLD FINANCIAL SITUATION - INDEX SCORE THREE MONTH MOVING AVERAGES

All	137	142	144	142	140	139	140	141	140	140	139	138	137
Age 18 to 44	152	156	159	162	159	156	156	158	157	157	154	155	155
Age 45 to 64	130	138	140	139	137	139	139	138	137	136	136	134	131
Age 65+	121	124	125	116	113	114	116	119	118	121	120	117	118
Income Bottom Third	117	123	124	122	119	119	118	123	121	126	122	123	120
Income Middle Third	136	141	146	147	147	147	147	145	145	144	142	137	136
Income Top Third	158	161	161	157	153	154	158	156	153	149	151	152	155

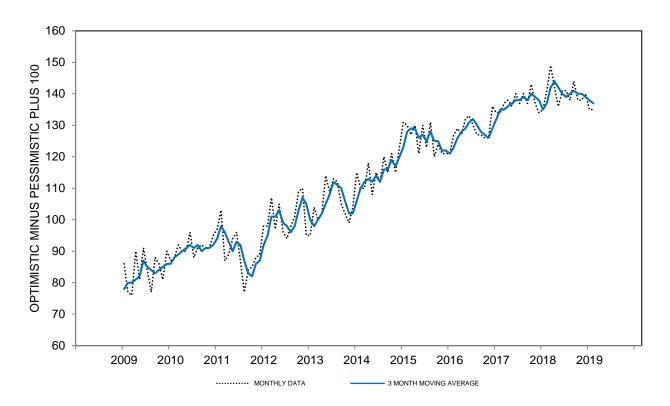
Combination of the responses to the questions on Tables 6 and 8.

Key: (a) Better off financially than a year ago/Better off a year from now

- (b) Better/Same or Same/Better
- (c) Same/Same
- (d) Worse/Same or Same/Worse
- (e) Worse/Worse
- (f) Worse/Better or Better/Worse

Index Score is the percent favorable minus the percent unfavorable plus 100

#### **CHART 9: ANNUAL TREND IN PAST AND EXPECTED HOUSEHOLD FINANCES**



**CHART 9: ANNUAL TREND IN PAST AND EXPECTED HOUSEHOLD FINANCES** 

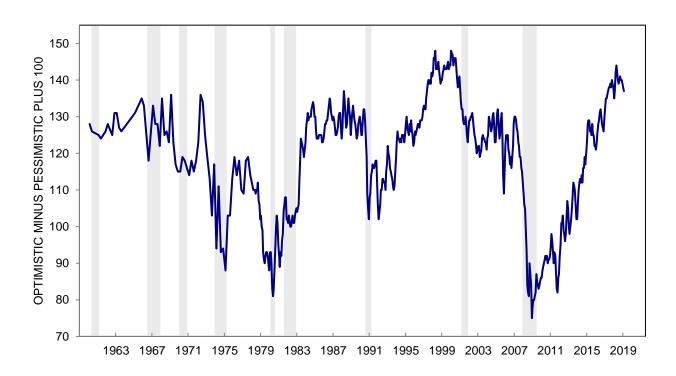


TABLE 10

CURRENT FINANCIAL SITUATION COMPARED WITH 5 YEARS AGO

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Jul 2018	•	Sep 2018		Nov 2018			Feb 2019
BETTER OFF	67%	70%	67%	65%	67%	69%	67%	71%	67%	63%	66%	67%	65%
SAME	10	10	11	10	9	11	10	9	9	11	8	10	10
WORSE OFF	23	20	22	24	24	20	22	19	23	25	24	23	25
DK, NA	*	*	*	1	*	*	1	1	1	1	2	*	*
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	609	619	604	602	608	600	605	618	601	604	602	601	601
INDEX SCORE	144	150	145	141	143	149	145	152	144	138	142	144	140

## CURRENT FINANCIAL SITUATION COMPARED WITH 5 YEARS AGO - INDEX SCORE THREE MONTH MOVING AVERAGES

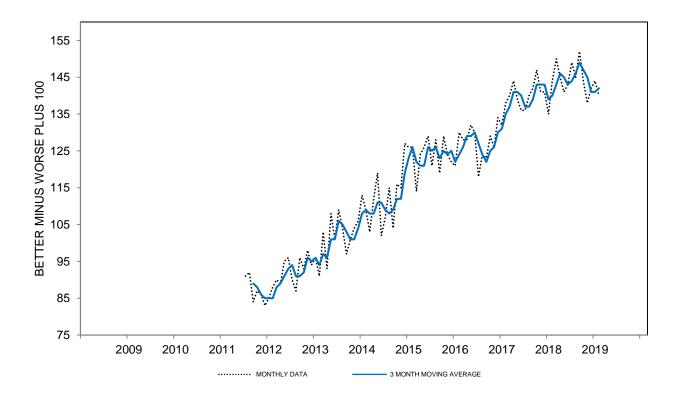
All	140	143	146	145	143	144	146	149	147	145	141	141	142
Age 18 to 44	159	159	159	163	162	164	160	165	161	159	152	153	157
Age 45 to 64	133	141	145	145	141	142	143	144	143	141	140	139	137
Age 65+	119	121	129	120	118	118	124	130	131	130	128	124	124
Income Bottom Third	110	115	119	122	117	118	115	120	121	119	112	110	113
Income Middle Third	142	145	149	149	149	152	151	152	149	149	147	146	145
Income Top Third	167	169	171	167	166	167	172	172	168	164	163	166	169

The question was:

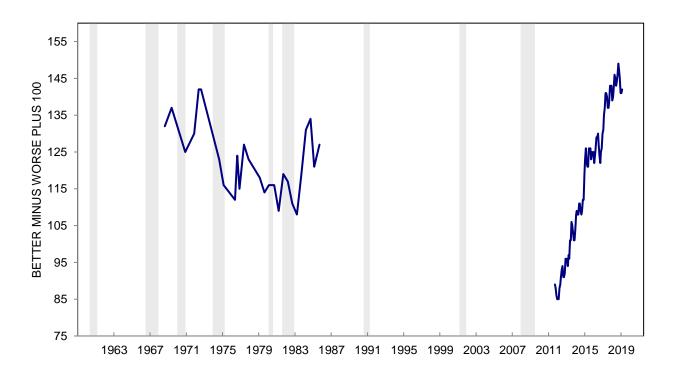
"Now thinking back 5 years, would you say you (and your family living there)
are better off or worse off financially now than you were 5 years ago?"

<sup>\*:</sup> Less than half of one percent. Index Score is the percent favorable minus the percent unfavorable plus 100

#### **CHART 10: CURRENT FINANCIAL SITUATION COMPARED WITH 5 YEARS AGO**



**CHART 10: CURRENT FINANCIAL SITUATION COMPARED WITH 5 YEARS AGO** 



**TABLE 11 EXPECTED CHANGE IN FINANCIAL SITUATION IN 5 YEARS** 

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Jul 2018	_	Sep 2018		Nov 2018	Dec 2018		Feb 2019
BETTER OFF	56%	52%	52%	52%	51%	54%	53%	54%	56%	51%	53%	53%	54%
SAME	29	32	32	34	31	33	29	31	29	32	30	32	31
WORSE OFF	13	12	13	12	14	12	13	11	12	13	13	12	11
DK, NA	2	4	3	2	4	1	5	4	3	4	4	3	4
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	609	619	604	602	608	600	605	618	601	604	602	601	601
INDEX SCORE	143	140	139	140	137	142	140	143	144	138	140	141	143

#### **EXPECTED CHANGE IN FINANCIAL SITUATION IN 5 YEARS - INDEX SCORE** THREE MONTH MOVING AVERAGES

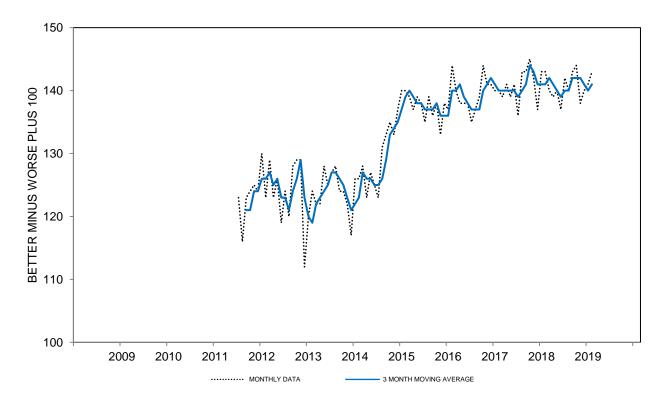
All	141	142	141	140	139	140	140	142	142	142	141	140	141
Age 18 to 44	171	170	168	167	165	166	167	171	169	168	165	165	169
Age 45 to 64	131	135	136	138	136	135	132	132	136	136	138	136	136
Age 65+	108	110	106	101	99	103	106	111	110	109	104	103	106
Income Bottom Third	131	133	129	131	131	136	133	136	137	141	136	135	133
Income Middle Third	147	147	148	142	141	138	143	144	145	143	145	143	145
Income Top Third	147	148	146	147	145	146	145	147	145	143	141	142	146

The question was:

"And 5 years from now, do you expect that you (and your family living there) will be better off financially, worse off, or just about the same as now?"

Index Score is the percent favorable minus the percent unfavorable plus 100

**CHART 11: EXPECTED CHANGE IN FINANCIAL SITUATION IN 5 YEARS** 



**CHART 11: EXPECTED CHANGE IN FINANCIAL SITUATION IN 5 YEARS** 

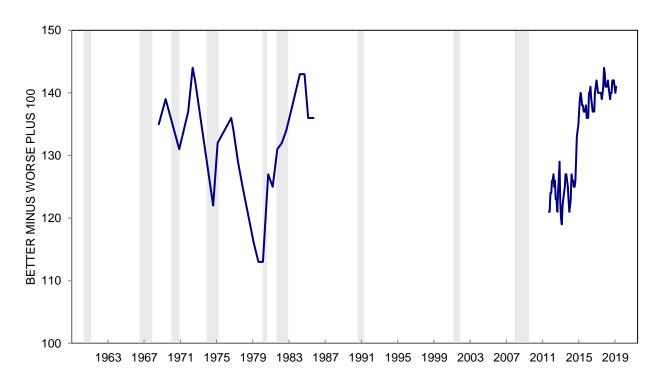


TABLE 12

#### FIVE YEAR TREND IN PAST AND EXPECTED HOUSEHOLD FINANCIAL SITUATION

	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2019	2019
Personal Financial Progress													
Continuous increase (a)	42%	41%	41%	40%	40%	42%	42%	44%	41%	38%	38%	40%	40%
Intermittent increase (b)	21	23	22	23	19	24	20	22	22	21	23	23	21
Remain unchanged (c)	4	6	7	4	5	6	5	4	4	6	3	5	5
Intermittent decline (d)	9	7	6	12	9	7	8	8	8	10	7	7	10
Continuous decline (e)	5	4	7	6	6	5	6	5	5	6	5	5	5
Mixed change (f)	16	14	14	12	16	14	14	12	16	14	19	16	14
DK, NA	3	5	3	3	5	2	5	5	4	5	5	4	5
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	609	619	604	602	608	600	605	618	601	604	602	601	601
INDEX SCORE	149	153	150	145	144	154	148	153	150	143	149	151	146

### FIVE YEAR TREND IN PAST AND EXPECTED HOUSEHOLD FINANCIAL SITUATION - INDEX SCORE THREE MONTH MOVING AVERAGES

All	146	149	151	149	146	148	149	152	150	149	147	148	149
Age 18 to 44	169	170	169	172	169	171	168	172	169	168	164	166	168
Age 45 to 64	138	145	149	149	145	145	144	144	146	145	146	144	144
Age 65+	117	120	125	115	113	116	123	129	129	126	124	122	124
Income Bottom Third	123	128	129	130	126	130	127	131	132	133	128	126	127
Income Middle Third	149	151	154	153	152	152	153	154	153	152	154	152	151
Income Top Third	164	165	168	165	163	165	168	169	164	160	160	164	168

Combination of the responses to the questions on Tables 10 and 11.

Key: (a) Better off financially than 5 years ago/Better off 5 years from now

- (b) Better/Same or Same/Better
- (c) Same/Same
- (d) Worse/Same or Same/Worse
- (e) Worse/Worse
- (f) Worse/Better or Better/Worse

Index Score is the percent favorable minus the percent unfavorable plus 100

#### CHART 12: FIVE YEAR TREND IN PAST AND EXPECTED HOUSEHOLD FINANCES

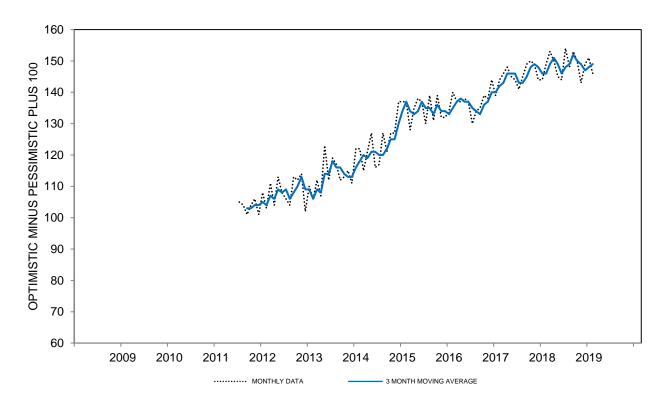


CHART 12: FIVE YEAR TREND IN PAST AND EXPECTED HOUSEHOLD FINANCES

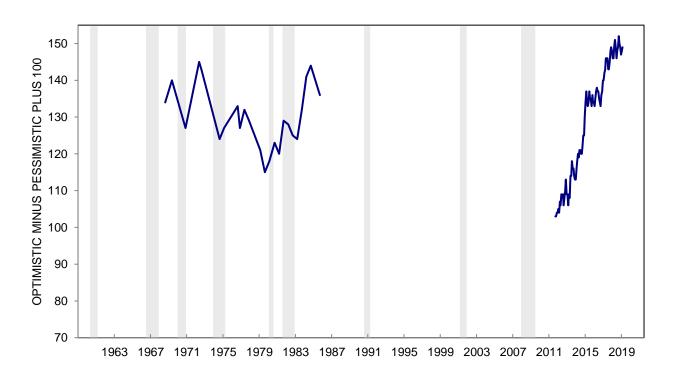


TABLE 13

EXPECTED CHANGE IN HOUSEHOLD INCOME DURING THE NEXT YEAR

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019
EXPECT INCREASE:													
1-2%	15%	14%	14%	17%	13%	12%	13%	15%	16%	12%	18%	15%	13%
3-4%	12	14	13	10	12	12	13	15	11	15	14	12	12
5%	11	8	12	9	12	8	11	8	11	9	10	8	10
6-9%	3	3	3	4	4	4	3	4	4	4	3	4	3
10-24%	14	11	10	11	15	15	13	12	11	11	13	13	12
25% or more	7	7	8	7	6	7	7	6	7	10	8	9	6
DK how much up	1	2	1	2	1	2	2	2	1	1	1	2	1
EXPECT SAME	23	26	25	27	23	27	25	22	26	27	22	23	29
EXPECT DOWN	13	14	14	13	14	12	12	16	13	10	10	13	13
DK, NA	1	1	*	*	*	1	1	*	*	1	1	1	1
Total	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Cases	609	619	604	602	608	600	605	618	601	604	602	601	601
MEDIAN	2.2	1.7	2.2	1.6	2.5	2.2	2.4	2.1	1.8	2.5	2.4	2.2	1.7

# EXPECTED CHANGE IN HOUSEHOLD INCOME DURING THE NEXT YEAR - MEDIAN THREE MONTH MOVING AVERAGES

All	2.1	2.0	2.0	1.8	2.1	2.1	2.4	2.2	2.1	2.1	2.2	2.4	2.1
Age 45 to 64		3.6 1.6	3.6 1.9	3.3	3.8	4.3	4.7 2.3	4.3 2.0	3.9 1.8	3.6 2.1	3.7 2.3	4.0 2.4	4.2 1.8
	0.3	0.3	0.3	0.2	0.2	0.2	0.2	0.3	0.3	0.3	0.4	0.4 1.6	0.4
Income Middle Third	2.3 3.1	2.3 3.1	2.4	2.0	2.1 3.1	1.9 3.2	2.3	2.1 3.1	2.0	2.0	2.0	2.1	1.7

The questions were: "During the next 12 months, do you expect your (family) income to be higher or

lower than during the past year?" and "By about what percent do you expect your (family) income to increase/decrease during the next 12 months?"

<sup>\*:</sup> Less than half of one percent.

CHART 13: EXPECTED CHANGE IN HOUSEHOLD INCOME DURING THE NEXT YEAR

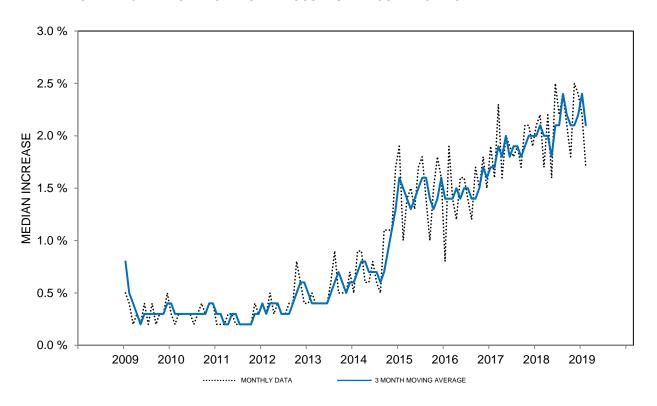


CHART 13: EXPECTED CHANGE IN HOUSEHOLD INCOME DURING THE NEXT YEAR



TABLE 14

EXPECTED CHANGE IN REAL HOUSEHOLD INCOME DURING THE NEXT YEAR

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Jul 2018	•	Sep 2018		Nov 2018	Dec 2018	Jan 2019	Feb 2019
INCOME UP MORE	26%	21%	24%	24%	24%	25%	24%	25%	23%	25%	25%	26%	28%
INCOME UP SAME	37	41	38	37	36	37	37	40	39	37	38	39	36
PRICES UP MORE	35	36	37	38	39	36	38	34	37	37	35	33	35
DK, NA	2	2	1	1	1	2	1	1	1	1	2	2	1
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	609	619	604	602	608	600	605	618	601	604	602	601	601
INDEX SCORE	91	85	87	86	85	89	86	91	86	88	90	93	93

## EXPECTED CHANGE IN REAL HOUSEHOLD INCOME DURING THE NEXT YEAR - INDEX SCORE THREE MONTH MOVING AVERAGES

All	87	87	88	86	86	87	87	89	88	88	88	90	92
Age 18 to 44	106	105	105	106	104	106	105	107	106	107	105	108	112
Age 45 to 64	80	83	87	87	86	85	82	84	84	86	86	86	85
Age 65+	67	63	62	54	58	60	64	68	66	66	66	70	72
Income Bottom Third	59	59	63	67	70	70	69	73	73	74	72	72	74
Income Middle Third	89	89	89	85	83	84	84	83	86	88	89	88	86
Income Top Third	112	111	110	107	107	109	107	109	104	104	104	111	116

The question was: "During the next year or two -- do you expect that your (family) income

will go up more than prices will go up, about the same, or less than

prices will go up?"

<sup>\*:</sup> Less than half of one percent. Index Score is the percent favorable minus the percent unfavorable plus 100

CHART 14: EXPECTED CHANGE IN REAL INCOME DURING THE NEXT YEAR

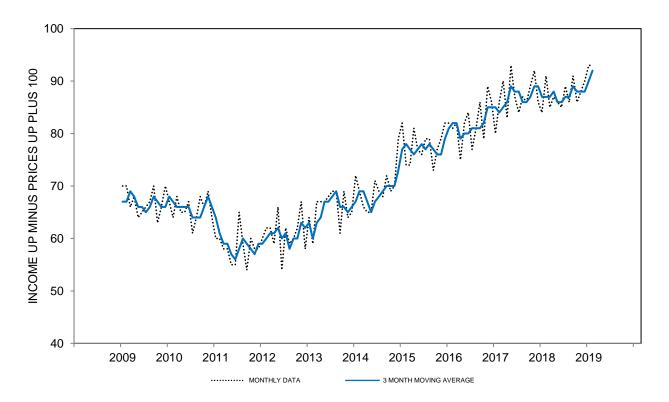


CHART 14: EXPECTED CHANGE IN REAL INCOME DURING THE NEXT YEAR



TABLE 15

PROBABILITY THAT PERSONAL INCOME WILL INCREASE DURING THE NEXT YEAR

	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2019	2019
0%	14%	17%	14%	17%	14%	15%	16%	16%	15%	16%	13%	17%	20%
1 - 24%	15	17	17	17	16	15	14	14	20	13	14	14	14
25 - 49%	6	5	6	6	7	6	5	7	5	8	6	6	4
50%	12	12	15	12	12	11	14	14	11	11	13	14	13
51 - 74%	8	8	7	8	10	12	8	7	9	9	10	9	8
75 - 99%	26	23	23	22	23	22	24	24	22	22	24	23	24
100%	18	17	18	18	18	19	18	17	18	20	19	17	16
DK, NA	1	1	*	*	*	*	1	1	*	1	1	*	1
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	609	619	604	602	608	600	605	618	601	604	602	601	601
MEAN	55	52	54	51	54	54	54	53	52	55	57	53	52

# PROBABILITY THAT PERSONAL INCOME WILL INCREASE DURING THE NEXT YEAR - MEAN THREE MONTH MOVING AVERAGES

All	54	53	54	52	53	53	54	54	53	53	55	55	54
Age 18 to 44	67	65	66	66	66	66	66	68	66	65	65	67	68
Age 45 to 64	52	52	52	52	52	52	54	51	52	52	55	53	51
Age 65+	35	34	35	33	33	32	34	35	35	37	38	38	36
Income Bottom Third	42	41	41	41	43	44	44	43	42	44	46	46	44
Income Middle Third	56	57	58	56	55	55	57	56	56	55	57	56	54
Income Top Third	63	62	63	62	62	62	63	63	62	62	62	63	63

The question was:

"What do you think is the percent chance that your income in

the next twelve months will be higher than your income in the past twelve months?"

### CHART 15: PROBABILITY THAT PERSONAL INCOME WILL INCREASE DURING THE YEAR AHEAD

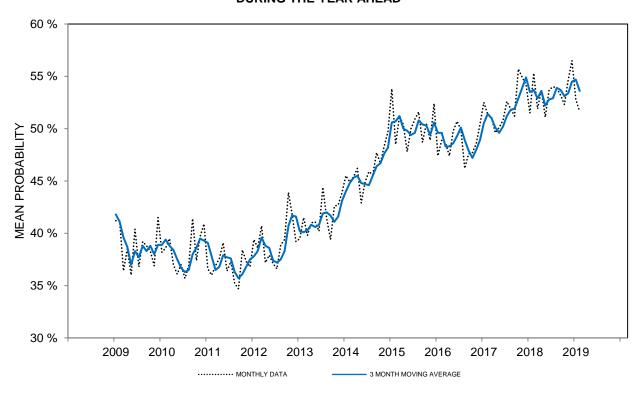


CHART 15: PROBABILITY THAT PERSONAL INCOME WILL INCREASE DURING THE YEAR AHEAD

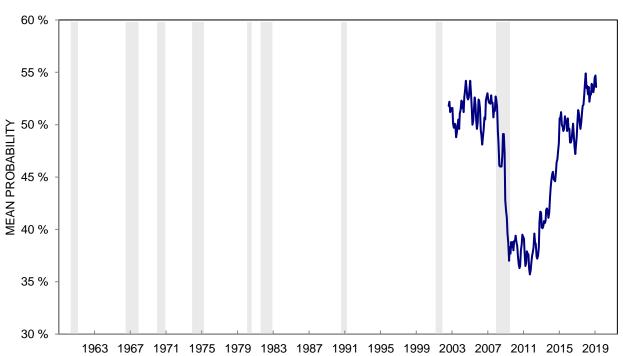


TABLE 16

PROBABILITY OF REAL INCOME GAINS DURING THE NEXT 5 YEARS

	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2019	2019
0%	12%	12%	13%	14%	12%	12%	12%	13%	12%	15%	11%	11%	16%
1 - 24%	26	30	27	27	25	26	29	28	27	23	25	25	26
25 - 49%	12	11	14	10	12	11	10	11	12	12	12	13	9
50%	17	16	16	18	15	18	18	16	17	19	18	17	14
51 - 74%	11	8	8	8	10	9	8	8	8	7	10	9	8
75 - 99%	15	18	15	16	18	18	17	17	18	17	16	17	21
100%	7	5	6	7	6	6	6	6	5	6	7	7	5
DK, NA	*	*	1	*	2	*	*	1	1	1	1	1	1
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	609	619	604	601	608	600	605	618	601	604	602	601	601
MEAN	42	41	40	42	42	43	41	41	41	41	44	43	42

## PROBABILITY OF REAL INCOME GAINS DURING THE NEXT 5 YEARS - MEAN THREE MONTH MOVING AVERAGES

All	43	42	41	41	41	42	42	42	41	41	42	43	43
Age 18 to 44	55	54	53	54	54	56	54	54	53	52	53	54	55
Age 45 to 64	39	40	40	40	40	40	40	39	39	39	40	40	40
Age 65+	27	26	25	23	24	24	26	27	27	28	28	30	29
Income Bottom Third	32	32	31	32	33	35	34	32	31	32	34	34	35
Income Middle Third	43	43	42	42	42	42	42	42	43	43	43	42	41
Income Top Third	53	52	51	50	50	51	51	52	50	50	50	51	52

The question was:

"What do you think the chances are that your (family) income will increase by more than the rate of inflation during the next five years or so?"

CHART 16: PROBABILITY OF REAL INCOME GAINS DURING THE NEXT 5 YEARS

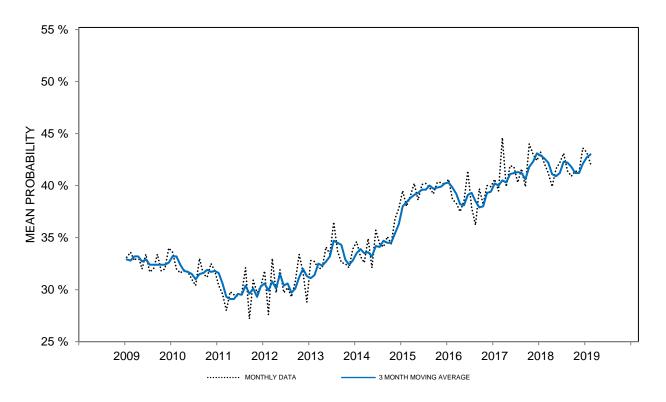


CHART 16: PROBABILITY OF REAL INCOME GAINS DURING THE NEXT 5 YEARS

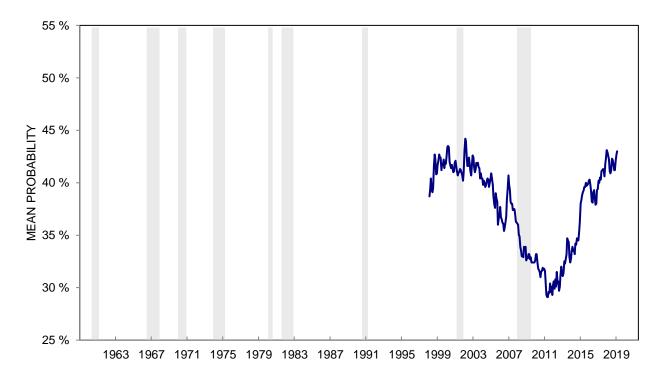


TABLE 17

PROBABILITY OF LOSING A JOB DURING THE NEXT 5 YEARS

	Feb 2018	Mar 2018	Apr 2018	May	Jun 2018	Jul	Aug	Sep	Oct	Nov	Dec 2018	Jan 2019	Feb 2019
	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	2019	2019
0%	45%	47%	45%	42%	41%	41%	46%	47%	46%	44%	42%	43%	45%
1 - 24%	29	29	30	29	33	31	29	30	30	30	29	32	29
25 - 49%	11	10	8	11	8	8	9	8	9	10	10	10	11
50%	9	9	8	10	9	12	8	8	8	9	11	8	8
51 - 74%	2	1	2	3	2	2	3	2	2	2	3	2	2
75 - 99%	2	2	4	3	5	3	3	3	3	3	2	3	3
100%	1	2	2	2	2	2	1	2	2	2	2	2	2
DK, NA	1	*	1	*	*	1	1	*	*	*	1	*	*
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	609	619	604	602	608	600	605	618	601	604	602	601	601
MEAN	16	16	17	19	18	18	17	16	16	17	19	17	17

# PROBABILITY OF LOSING A JOB DURING THE NEXT 5 YEARS - MEAN THREE MONTH MOVING AVERAGES

All	18	17	17	17	18	18	18	17	16	16	17	17	17
Age 18 to 44	24	23	23	23	25	26	25	23	23	23	24	24	25
Age 45 to 64 Age 65+	18 6	18 5	18 4	19 5	19 6	19 6	18 6	18 5	17 5	18 5	18 5	18 5	17 6
· ·	O	J	7	0								0	O
Income Bottom Third	17	17	18	19	20	20	20	19	18	18	19	19	18
Income Middle Third	19	18	17	16	18	18	18	16	16	15	17	17	18
Income Top Third	17	16	16	18	18	17	16	16	17	17	16	17	17

The question was:

"During the next 5 years, what do you think the chances are that you (or your husband/wife) will lose a job you wanted to keep?"

CHART 17: PROBABILITY OF LOSING A JOB DURING THE NEXT 5 YEARS

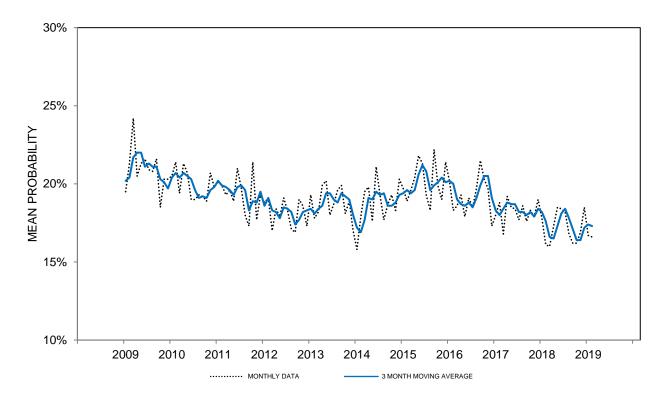


CHART 17: PROBABILITY OF LOSING A JOB DURING THE NEXT 5 YEARS

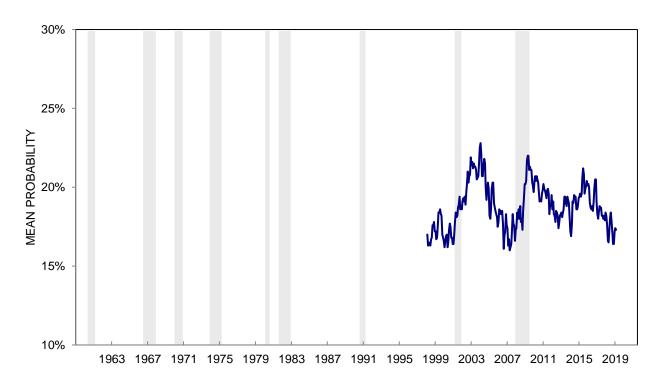


TABLE 18

# PROBABILITY THAT SOCIAL SECURITY AND PENSIONS WILL PROVIDE ADEQUATE RETIREMENT INCOME

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019
0%	20%	21%	23%	22%	19%	20%	24%	21%	22%	19%	21%	18%	21%
1 - 24%	25	23	22	29	28	24	24	23	22	23	25	24	24
25 - 49%	11	10	15	12	10	12	11	13	10	12	13	13	11
50%	11	15	10	11	15	13	9	11	16	13	13	13	12
51 - 74%	8	6	7	7	8	10	9	10	7	9	7	8	8
75 - 99%	18	17	17	14	16	14	14	15	14	14	12	16	16
100%	6	7	5	5	4	6	8	6	8	8	8	7	7
DK, NA	1	1	1	*	*	1	1	1	1	2	1	1	1
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	609	619	604	602	608	600	605	618	601	604	602	601	601
MEAN	39	39	37	35	36	38	37	37	39	40	37	40	38

# PROBABILITY THAT SOCIAL SECURITY AND PENSIONS WILL PROVIDE ADEQUATE RETIREMENT INCOME - MEAN THREE MONTH MOVING AVERAGES

All	37	38	38	37	36	36	37	37	38	39	39	39	38
Age 18 to 44	32	34	34	33	31	32	33	33	33	33	33	34	35
Age 45 to 64	38	41	41	39	38	38	39	40	40	41	40	40	39
Age 65+	41	42	40	39	39	40	40	41	42	45	45	44	43
Income Bottom Third	31	32	31	30	30	32	31	30	29	33	34	33	33
Income Middle Third	36	38	40	38	38	37	37	37	38	39	39	41	39
Income Top Third	44	45	44	43	41	41	42	44	44	43	42	41	42

The question was:

"What do you think the chances are that when you retire, your income from Social Security and job pensions will be adequate to maintain your living standards?"

### CHART 18: PROBABILITY THAT SOCIAL SECURITY AND PENSIONS WILL PROVIDE ADEQUATE RETIREMENT INCOME

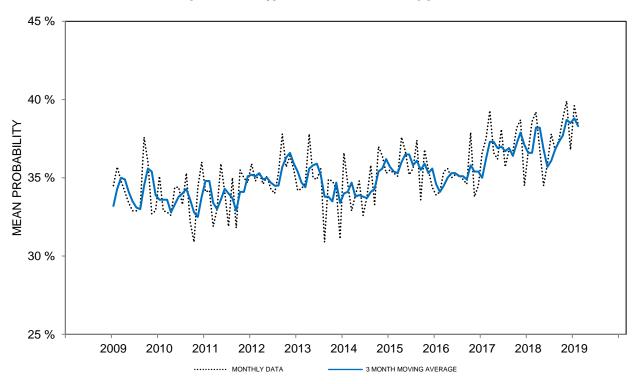
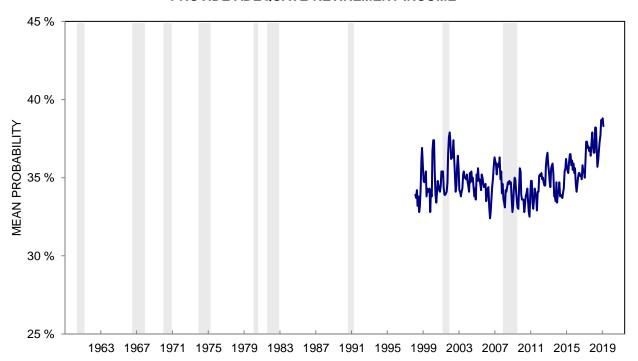


CHART 18: PROBABILITY THAT SOCIAL SECURITY AND PENSIONS WILL PROVIDE ADEQUATE RETIREMENT INCOME



CHANGE IN LIKELIHOOD OF A COMFORTABLE RETIREMENT COMPARED WITH 5 YEARS AGO

**TABLE 19** 

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Jul 2018	Aug 2018	•	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019
GONE UP	34%	32%	29%	30%	30%	32%	31%	29%	33%	32%	28%	28%	34%
STAY THE SAME	40	42	45	45	48	43	42	46	43	44	46	47	42
GONE DOWN	26	26	26	25	22	25	27	25	24	24	26	25	24
DK, NA	*	*	*	*	*	*	*	*	*	*	*	*	*
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	609	619	604	602	608	600	605	618	601	604	602	601	601
INDEX SCORE	108	106	103	105	108	107	104	104	109	108	102	103	110

# CHANGE IN LIKELIHOOD OF A COMFORTABLE RETIREMENT COMPARED WITH 5 YEARS AGO - INDEX SCORE THREE MONTH MOVING AVERAGES

All	103	105	106	105	105	107	106	105	106	107	106	104	105
Age 18 to 44 Age 45 to 64 Age 65+	99 106 104	102 107 107	103 107 108	107 105 100	106 108 101	111 107 100	108 109 102	104 107 104	102 111 105	106 107 107	103 110 106	102 105 107	101 108 108
Income Bottom Third	81	84	83	80	79	80	80	77	80	82	81	81	84
Income Middle Third	97	99	102	104	107	110	107	105	103	106	107	104	101
Income Top Third	130	131	130	129	130	132	132	131	131	131	129	126	128

The question was: "Compared with 5 years ago, do you think the chances that you (and your

husband/wife) will have a comfortable retirement have gone up, gone down, or

remained about the same?"

<sup>\*:</sup> Less than half of one percent. Index Score is the percent favorable minus the percent unfavorable plus 100

### CHART 19: CHANGE IN LIKELIHOOD OF A COMFORTABLE RETIREMENT COMPARED WITH 5 YEARS AGO

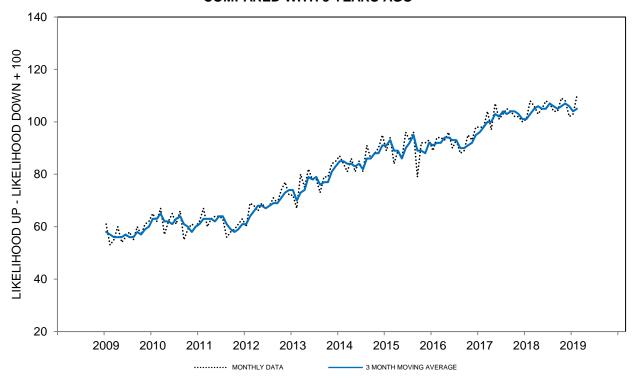
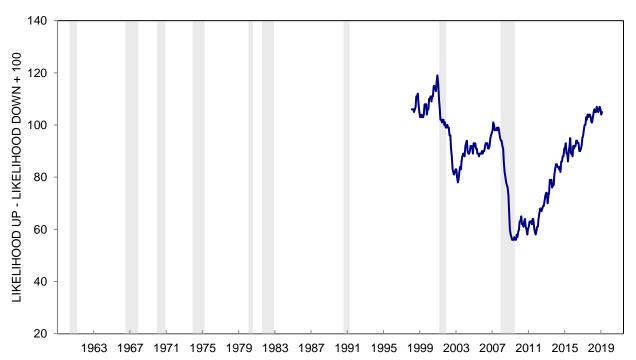


CHART 19: CHANGE IN LIKELIHOOD OF A COMFORTABLE RETIREMENT COMPARED WITH 5 YEARS AGO



**TABLE 20** PROBABILITY OF INCREASE IN STOCK MARKET PRICES IN THE NEXT YEAR

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019
0%	1%	2%	2%	2%	2%	1%	1%	1%	1%	2%	3%	2%	2%
1 - 24%	12	14	12	12	11	15	9	13	12	14	13	16	16
25 - 49%	7	7	8	10	8	6	7	8	8	8	11	11	9
50%	15	19	19	20	14	15	22	18	18	17	21	18	19
51 - 74%	17	16	16	13	20	20	13	13	15	16	14	15	13
75 - 99%	35	30	31	32	34	32	35	36	33	30	29	26	32
100%	12	11	11	9	10	10	11	10	11	11	8	11	8
DK, NA	1	1	1	2	1	1	2	1	2	2	1	1	1
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	408	436	420	403	420	409	398	446	435	418	427	427	416
MEAN	64	60	61	59	63	61	64	63	62	61	57	57	57

#### PROBABILITY OF INCREASE IN STOCK MARKET PRICES IN THE NEXT YEAR - MEAN THREE MONTH MOVING AVERAGES

All	64	64	62	60	61	61	62	62	63	62	60	58	57
Age 18 to 44	67	66	65	64	65	65	65	66	65	63	62	60	60
Age 45 to 64	66	65	62	61	61	61	63	63	65	63	61	58	57
Age 65+	58	57	55	52	54	55	58	57	57	59	56	55	53
Income Bottom Third	55	54	56	55	56	54	53	54	56	58	57	55	53
Income Middle Third	64	64	62	61	61	61	62	62	63	62	60	59	58
Income Top Third	68	68	65	63	64	64	65	66	66	64	61	59	58

The question was:

"Suppose that tomorrow someone were to invest one thousand dollars in a type of mutual fund known as a diversified stock fund.

What do you think is the percent chance that this one thousand dollar

investment will increase in value in the year ahead, so that it is worth more than

one thousand dollars one year from now?"

CASES is the number of respondents who owned stock

### CHART 20: PROBABILITY OF AN INCREASE IN STOCK MARKET PRICE IN THE NEXT YEAR

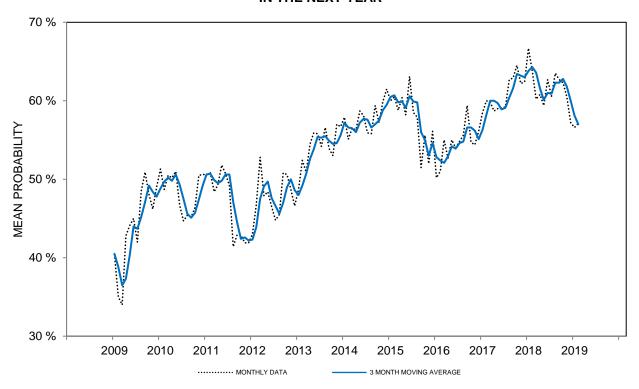
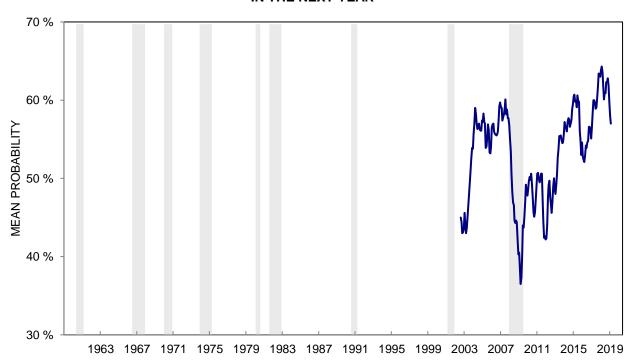


CHART 20: PROBABILITY OF AN INCREASE IN STOCK MARKET PRICE IN THE NEXT YEAR



**TABLE 21** 

#### **CURRENT VALUE OF STOCK MARKET INVESTMENTS**

#### THREE MONTH MOVING AVERAGES

	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2019	2019
UNDER \$10,000	12%	10%	8%	8%	8%	9%	9%	10%	9%	9%	9%	10%	10%
\$10,000-24,999	9	9	9	11	11	10	8	7	7	8	9	9	9
\$25,000-49,999	7	8	7	8	8	8	8	7	8	9	9	9	8
\$50,000-99,999	11	11	12	12	13	13	13	12	10	11	12	13	12
\$100,000-199,999	12	13	13	12	12	12	13	13	13	13	13	12	13
\$200.000-499,999	15	16	17	18	17	17	15	16	16	17	17	17	17
\$500,000 AND UP	20	18	19	18	19	18	19	19	21	20	19	18	18
DK/NA	14	15	15	13	12	13	15	16	16	13	12	12	13
TOTAL	100	100	100	100	100	100	100	100	100	100	100	100	100
CASES	1245	1252	1264	1259	1243	1232	1227	1253	1279	1299	1280	1272	1270
MEDIAN (1,000's)	108	108	112	105	104	102	116	119	135	120	116	116	119
25th PERCENTILE (1,000's)	27	29	32	31	30	29	33	34	34	31	30	30	33
75th PERCENTILE (1,000's)	401	394	424	392	382	368	396	413	451	414	387	368	370
INTERQUARTILE													
RANGE (75th-25th) (1,000's)	374	366	392	361	352	338	363	379	416	383	357	338	336

# CURRENT VALUE OF STOCK MARKET INVESTMENTS - MEDIAN THREE MONTH MOVING AVERAGES

All	108	108	112	105	104	102	116	119	135	120	116	116	119
Age 18 to 44	46	49	57	53	47	44	44	47	47	47	48	48	48
Age 45 to 64	210	206	202	226	231	219	213	215	235	195	178	176	184
Age 65+	247	231	235	207	200	232	247	302	285	273	223	255	286
Income Bottom Third	23	34	42	40	32	27	32	34	30	25	18	19	24
Income Middle Third	74	76	81	64	62	65	74	76	86	83	84	87	93
Income Top Third	258	244	279	289	294	266	264	262	290	279	284	262	246

The questions were:

"Do you (or any member of your family living there) have any investments in the stock market, including any publicly traded stock that is directly owned, stocks in mutual funds, stocks in any of your retirement accounts, including 401(K)s, IRAs, or Keogh accounts?"

"Considering all of your (family's) investments in the stock market, overall about how much would your investments be worth today?"

CASES is the number of respondents who owned stock

CHART 21: CURRENT VALUE OF STOCK MARKET INVESTMENTS (NOMINAL THOUSANDS)

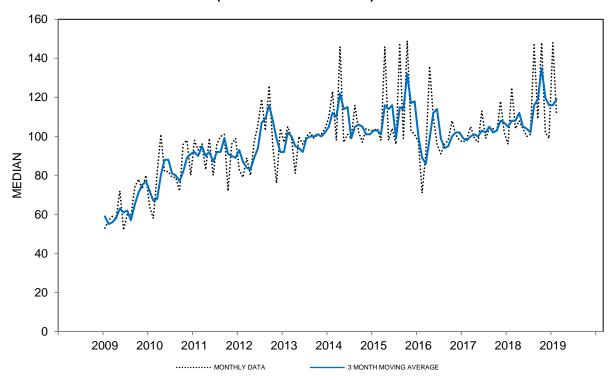
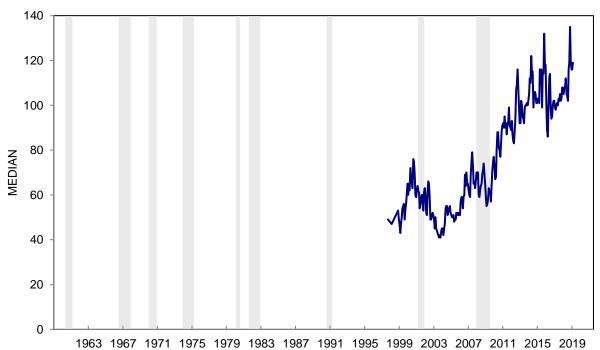


CHART 21: CURRENT VALUE OF STOCK MARKET INVESTMENTS (NOMINAL THOUSANDS)



**TABLE 22** 

### **CURRENT MARKET VALUE OF PRIMARY RESIDENCE**

#### **THREE MONTH MOVING AVERAGES**

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019
UNDER \$100,000	14%	13%	12%	12%	12%	13%	12%	12%	10%	11%	10%	11%	10%
\$100,000-199,999	24	24	26	26	25	23	23	22	22	22	23	23	22
200,000-299,999	18	18	18	20	22	22	21	21	22	22	21	20	21
300,000-399,999	14	15	14	12	12	13	14	15	14	13	12	13	14
400,00-499,999	8	8	8	8	8	8	8	8	9	9	9	8	8
500,000+	18	17	18	18	17	17	16	16	18	19	20	21	21
DK/NA	4	5	4	4	4	4	6	6	5	4	5	4	4
TOTAL	100	100	100	100	100	100	100	100	100	100	100	100	100
CASES	1321	1332	1313	1299	1271	1288	1279	1305	1305	1333	1301	1308	1314
MEDIAN (1,000's)	250	250	246	243	235	237	241	250	253	252	251	251	252
25th PERCENTILE (1,000's)	138	138	142	141	144	143	150	150	154	151	153	153	155
75th PERCENTILE (1,000's)	399	398	401	398	398	391	392	394	419	422	441	432	430
INTERQUARTILE RANGE (75th-25th) (1,000's)	261	259	259	257	253	248	242	244	265	271	288	279	275

# CURRENT MARKET VALUE OF PRIMARY RESIDENCE - MEDIAN THREE MONTH MOVING AVERAGES

All	250	250	246	243	235	237	241	250	253	252	251	251	252
Age 18 to 44	214	230	242	241	233	232	238	243	239	238	251	260	263
Age 45 to 64	275	273	262	249	246	248	257	262	264	255	248	249	248
Age 65+	248	237	234	236	223	225	234	253	263	264	257	248	257
Income Bottom Third	128	126	131	129	136	136	146	130	133	130	145	144	151
Income Middle Third	199	201	195	192	195	206	209	218	222	226	217	205	204
Income Top Third	374	373	372	375	367	359	343	359	385	400	405	411	406

The question was: "What is the current market value of your home? (If you sold it today,

how much would it bring in?) "

CASES is the number of respondents who owned homes

# CHART 22: CURRENT MARKET VALUE OF PRIMARY RESIDENCE (NOMINAL THOUSANDS)

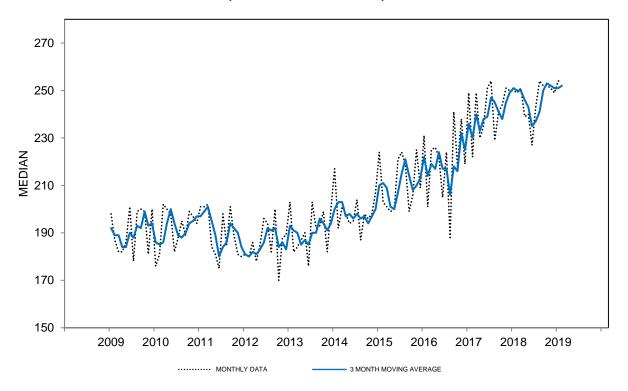


CHART 22: CURRENT MARKET VALUE OF PRIMARY RESIDENCE (NOMINAL THOUSANDS)

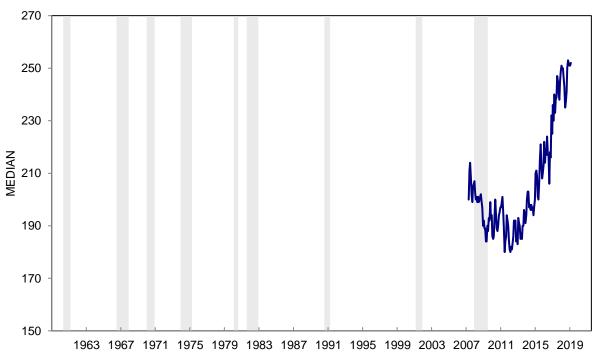


TABLE 23

NEWS HEARD OF RECENT CHANGES IN BUSINESS CONDITIONS

	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2019	2019
FAVORABLE NEWS	74%	62%	55%	58%	62%	51%	54%	55%	58%	56%	43%	40%	42%
UNFAVORABLE NEWS	47	55	65	59	60	72	69	64	59	62	75	83	71
NO MENTIONS	29	31	29	32	28	28	29	31	32	32	32	30	35
INDEX SCORE	127	107	90	99	102	79	85	91	99	94	68	57	71

# NEWS HEARD OF RECENT CHANGES IN BUSINESS CONDITIONS - INDEX SCORE THREE MONTH MOVING AVERAGES

All	120	120	108	99	97	93	89	85	92	95	87	73	65
Age 18 to 44	109	110	98	90	87	84	77	71	75	80	76	64	53
Age 45 to 64	129	128	115	98	98	92	91	89	97	100	89	78	72
Age 65+	122	123	111	112	110	109	103	102	108	109	99	80	74
Income Bottom Third	93	98	97	96	94	85	73	70	80	91	86	75	68
Income Middle Third	118	116	108	101	100	98	98	95	101	98	85	73	63
Income Top Third	144	140	117	98	97	96	92	86	92	94	89	70	62

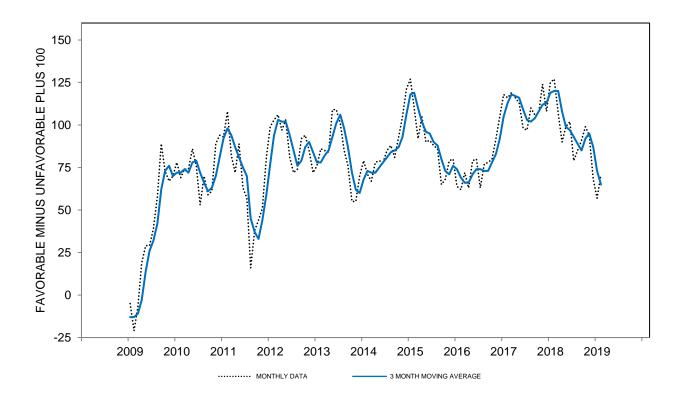
The questions were: "During the last few months, have you heard of any favorable or unfavorable

changes in business conditions?" and "What did you hear?"

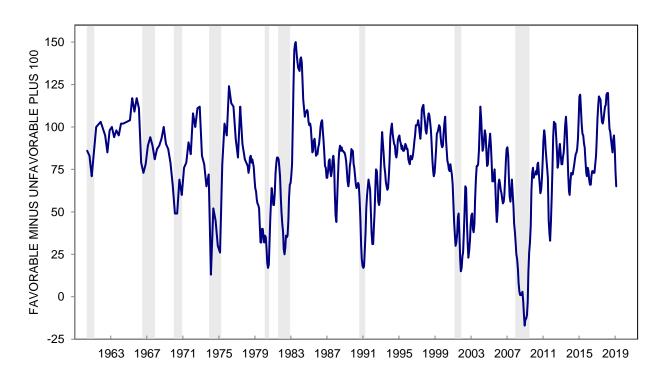
May add to more than 100% due to multiple mentions.

Index Score is the percent favorable minus the percent unfavorable plus 100

**CHART 23: NEWS HEARD OF RECENT CHANGES IN BUSINESS CONDITIONS** 



**CHART 23: NEWS HEARD OF RECENT CHANGES IN BUSINESS CONDITIONS** 



**TABLE 24** SELECTED ITEMS OF NEWS HEARD OF RECENT CHANGES IN BUSINESS CONDITIONS

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019
FAVORABLE NEWS:													
Government; elections	32%	29%	23%	24%	22%	17%	15%	19%	18%	14%	14%	10%	13%
Employment	21	19	17	17	23	17	22	21	23	22	15	17	16
Higher consumer demand	9	4	6	5	5	4	3	4	5	3	3	4	3
Lower prices	*	*	*	*	*	*	*	*	*	*	1	*	*
Easier credit	*	*	*	*	*	1	1	1	*	1	*	*	1
Stock market	7	4	4	5	3	3	4	5	5	5	2	4	2
Trade; global economy	*	*	*	*	1	1	1	*	1	*	1	*	1
UNFAVORABLE NEWS:													
Government; elections	18	28	27	25	26	36	33	29	27	22	27	34	32
Unemployment	14	11	11	13	11	14	10	9	11	12	19	14	10
Lower consumer demand	1	2	4	3	3	2	3	5	3	4	3	4	3
Higher prices	2	1	3	4	4	3	4	2	3	3	2	3	2
Tighter credit	2	1	2	1	2	2	1	1	2	4	4	2	2
Energy crisis	1	*	*	1	1	1	1	*	*	*	*	1	*
Stock market	6	5	7	4	2	1	2	*	2	6	8	13	6
Trade; global economy	*	3	8	3	5	8	9	9	5	3	4	6	6

#### SELECTED ITEMS OF NEWS HEARD OF RECENT CHANGES IN BUSINESS CONDITIONS **EMPLOYMENT - UNEMPLOYMENT (THREE MONTH MOVING AVERAGES)**

All	4	5	7	6	7	6	9	9	12	11	6	3	2
Age 18 to 44	4	4	3	0	3	4	5	0	4	3	1	0	-5
Age 45 to 64	2	4	8	7	7	5	9	12	16	16	9	4	4
Age 65+	6	9	10	14	15	15	15	17	19	17	9	7	7
Income Bottom Third	-4	-2	2	5	4	0	0	3	6	7	2	1	-2
Income Middle Third	4	6	9	8	10	11	16	14	15	12	5	1	-2
Income Top Third	9	9	9	7	10	10	13	12	15	15	10	9	10

#### GOVERNMENT FAVORABLE - UNFAVORABLE (THREE MONTH MOVING AVERAGES)

All	10	10	4	-1	-3	-8	-14	-16	-12	-9	-10	-15	-19
Age 18 to 44	1	4	0	-2	-5	-10	-15	-16	-13	-11	-12	-18	-22
Age 45 to 64	19	18	8	-4	-3	-7	-13	-15	-13	-8	-10	-13	-16
Age 65+	9	9	1	2	0	-5	-10	-13	-10	-8	-7	-15	-20
Income Bottom Third	-3	-1	-3	-2	-3	-9	-15	-17	-15	-9	-9	-14	-20
Income Middle Third	7	8	4	1	-3	-8	-14	-16	-9	-7	-10	-15	-17
Income Top Third	24	22	10	-2	-4	-8	-14	-16	-14	-11	-10	-16	-21

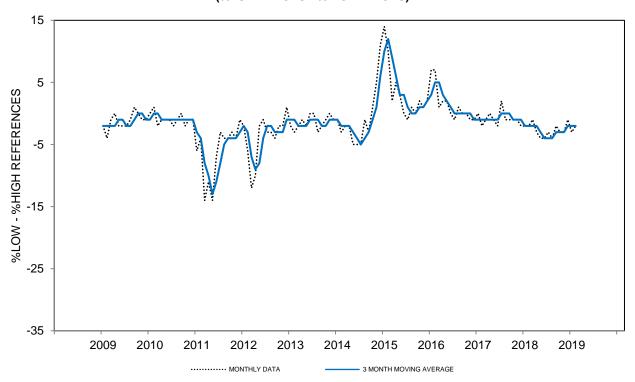
"During the last few months, have you heard of any favorable or unfavorable The questions were:

changes in business conditions?" and "What did you hear?"

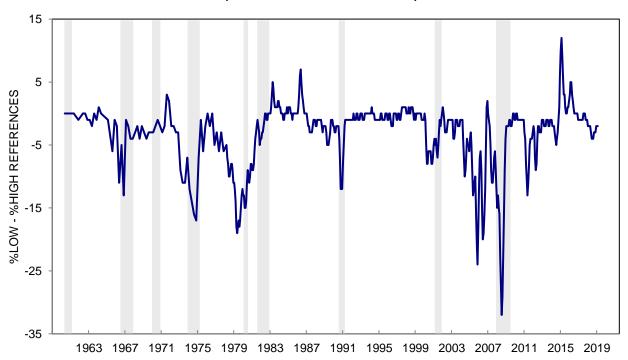
May add to more than 100% due to multiple mentions.

<sup>\*:</sup> Less than half of one percent.

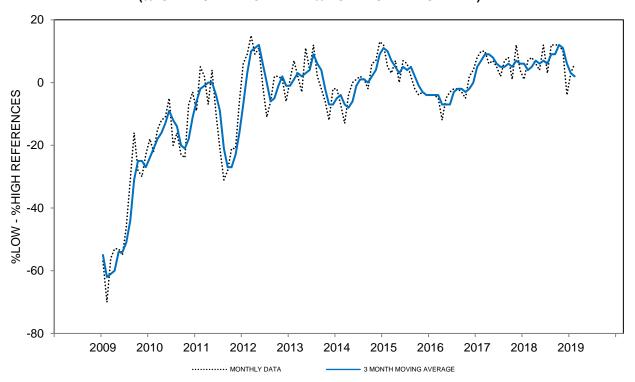
### CHART 24A: NEWS HEARD ABOUT PRICE CHANGES (%LOW PRICES - %HIGH PRICES)



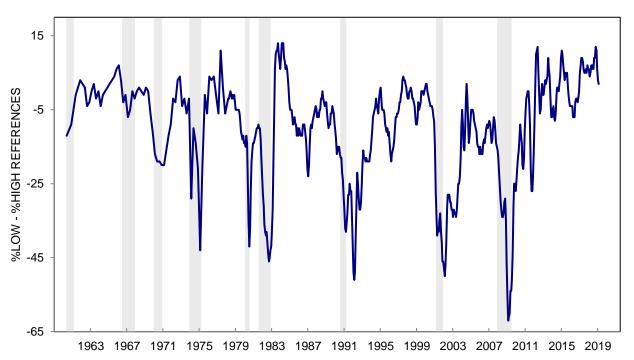
### CHART 24A: NEWS HEARD ABOUT PRICE CHANGES (%LOW PRICES - %HIGH PRICES)



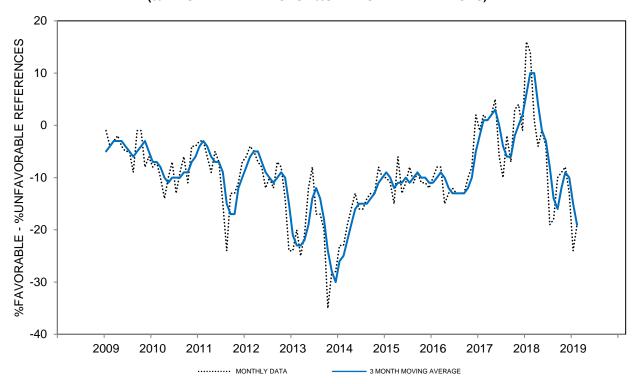
### CHART 24B: NEWS HEARD ABOUT CHANGE IN EMPLOYMENT CONDITIONS (%LOWER UNEMPLOYMENT - %HIGHER UNEMPLOYMENT)



# CHART 24B: NEWS HEARD ABOUT CHANGE IN EMPLOYMENT CONDITIONS (%LOWER UNEMPLOYMENT - %HIGHER UNEMPLOYMENT)



### CHART 24C: NEWS HEARD ABOUT GOVERNMENT ECONOMIC POLICIES (%FAVORABLE MENTIONS - %UNFAVORABLE MENTIONS)



### CHART 24C: NEWS HEARD ABOUT GOVERNMENT ECONOMIC POLICIES (%FAVORABLE MENTIONS - %UNFAVORABLE MENTIONS)

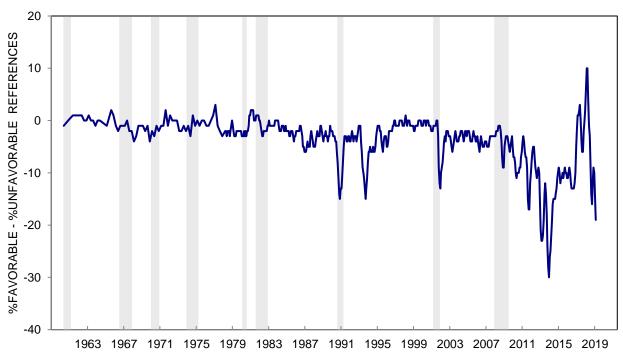


TABLE 25

CURRENT BUSINESS CONDITIONS COMPARED WITH A YEAR AGO

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Jul 2018	_	Sep 2018		Nov 2018	Dec 2018		Feb 2019
BETTER NOW	62%	61%	58%	60%	60%	57%	61%	61%	61%	60%	59%	43%	50%
SAME	10	11	9	12	11	11	8	9	9	11	11	10	9
WORSE NOW	26	27	31	26	28	31	30	27	28	28	28	43	38
DK, NA	2	1	2	2	1	1	1	3	2	1	2	4	3
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	609	619	604	602	608	600	605	618	601	604	602	601	601
INDEX SCORE	136	134	127	134	132	126	131	134	133	132	131	100	112

# CURRENT BUSINESS CONDITIONS COMPARED WITH A YEAR AGO - INDEX SCORE THREE MONTH MOVING AVERAGES

All	134	134	132	132	131	131	130	130	133	133	132	121	114
Age 18 to 44	128	129	129	133	128	129	125	128	128	130	128	117	111
Age 45 to 64	136	136	135	131	135	133	133	131	135	132	133	123	117
Age 65+	139	139	133	131	130	131	133	133	138	141	137	124	116
Income Bottom Third	110	117	115	122	119	123	118	121	121	123	120	115	110
Income Middle Third	135	135	137	134	136	134	135	135	139	137	136	121	116
Income Top Third	155	150	146	140	138	139	138	136	137	135	136	124	117

The question was: "Would you say that at the present time business conditions are better or

worse than they were a year ago?"

<sup>\*:</sup> Less than half of one percent. Index Score is the percent favorable minus the percent unfavorable plus 100

CHART 25: CURRENT BUSINESS CONDITIONS COMPARED WITH A YEAR AGO

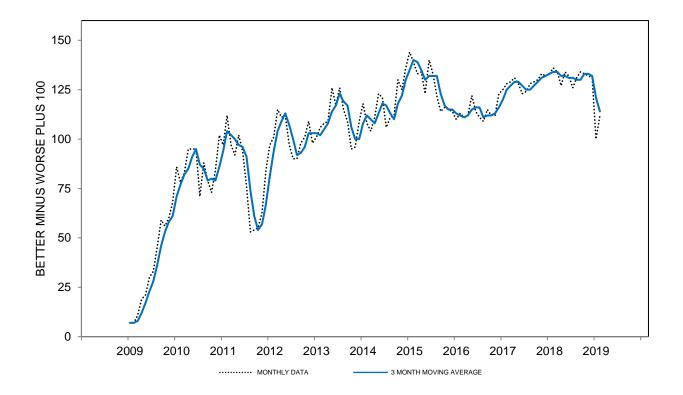


CHART 25: CURRENT BUSINESS CONDITIONS COMPARED WITH A YEAR AGO

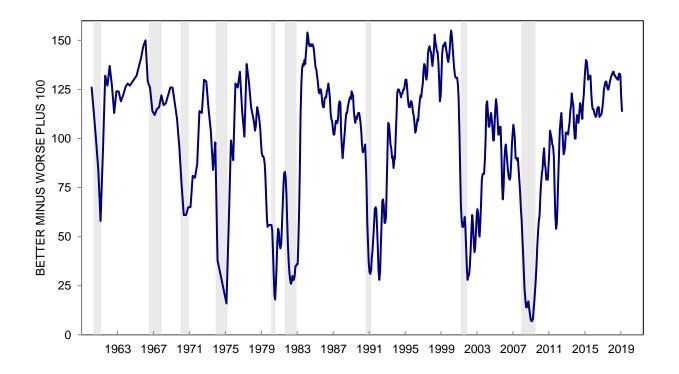


TABLE 26
EXPECTED CHANGE IN BUSINESS CONDITIONS IN A YEAR

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018		•	Sep 2018			Dec 2018	Jan 2019	Feb 2019	
BETTER	39%	33%	29%	31%	31%	30%	35%	34%	30%	26%	27%	25%	25%	
SAME	37	42	46	45	44	36	36	39	39	47	46	39	47	
WORSE	22	24	23	23	24	32	29	24	27	24	25	33	26	
DK, NA	2	1	2	1	1	2	*	3	4	3	2	3	2	
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
CASES	609	619	604	602	608	600	605	618	601	604	602	601	601	
INDEX SCORE	117	109	106	108	107	98	106	110	103	102	102	92	99	

# EXPECTED CHANGE IN BUSINESS CONDITIONS IN A YEAR - INDEX SCORE THREE MONTH MOVING AVERAGES

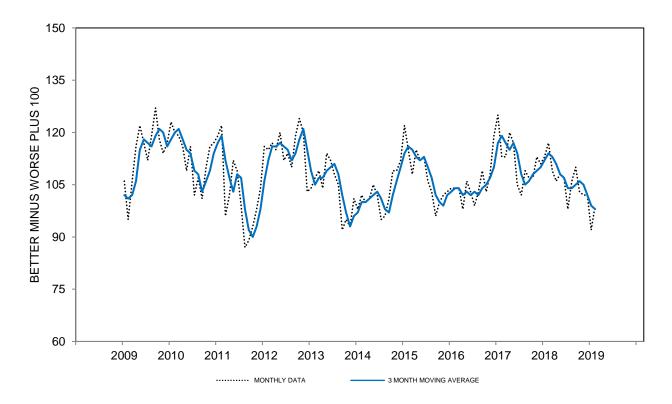
All	114	113	111	108	107	104	104	105	106	105	102	99	98
Age 18 to 44	109	107	103	102	100	102	100	102	103	102	98	95	95
Age 45 to 64	117	117	116	111	113	106	105	105	109	108	106	101	100
Age 65+	119	118	115	110	108	104	106	107	108	105	103	100	99
Income Bottom Third	104	106	104	107	104	99	94	97	100	106	103	100	96
Income Middle Third	114	116	116	111	111	107	109	110	115	108	104	99	100
Income Top Third	120	116	111	104	104	105	106	105	102	98	96	93	95

The question was:

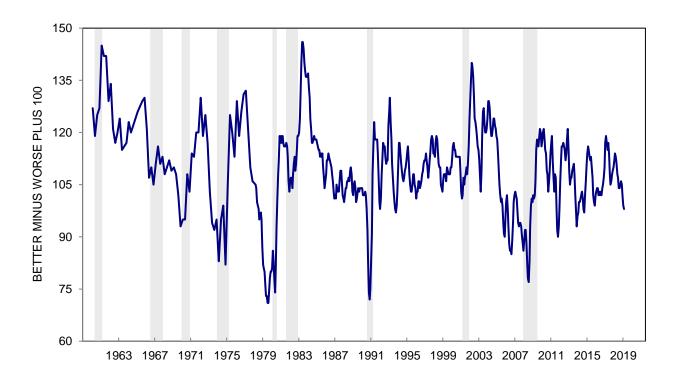
"And how about a year from now, do you expect that in the country as a whole business conditions will be better or worse than they are at present, or just about the same?"

<sup>\*:</sup> Less than half of one percent. Index Score is the percent favorable minus the percent unfavorable plus 100

CHART 26: EXPECTED CHANGE IN BUSINESS CONDITIONS IN A YEAR



**CHART 26: EXPECTED CHANGE IN BUSINESS CONDITIONS IN A YEAR** 



**TABLE 27** 

#### TREND IN PAST AND EXPECTED CHANGES IN BUSINESS CONDITIONS

	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2019	2019
TREND:													
Continuous increase (a)	36%	30%	25%	28%	28%	26%	32%	31%	25%	21%	23%	17%	21%
Intermittent increase (b)	21	26	28	27	27	24	23	24	26	31	29	22	26
Remain unchanged (c)	6	5	6	8	6	4	3	6	5	7	7	5	5
Intermittent decline (d)	13	15	14	13	14	14	14	10	12	14	14	16	18
Continuous decline (e)	13	14	16	14	15	19	18	16	15	14	14	24	19
Mixed change (f)	8	8	8	8	8	10	8	8	11	8	10	10	7
DK, NA	3	2	3	2	2	3	2	5	6	5	3	6	4
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	609	619	604	602	608	600	605	618	601	604	602	601	601
INDEX SCORE	131	127	123	128	126	117	123	129	124	124	124	99	110

# TREND IN PAST AND EXPECTED CHANGES IN BUSINESS CONDITIONS - INDEX SCORE THREE MONTH MOVING AVERAGES

All	129	129	127	126	126	124	122	123	125	126	124	116	111
Age 18 to 44	125	125	122	126	122	123	117	120	121	124	123	114	108
Age 45 to 64	131	131	131	127	131	125	124	123	127	124	123	116	113
Age 65+	132	131	127	124	123	123	126	127	130	130	127	118	113
Income Bottom Third Income Middle Third	108	113	113	119	115	115	110	113	113	118	116	112	107
	131	130	132	128	131	128	128	128	134	131	128	115	112
Income Top Third	147	141	137	132	131	130	129	128	126	124	124	115	112

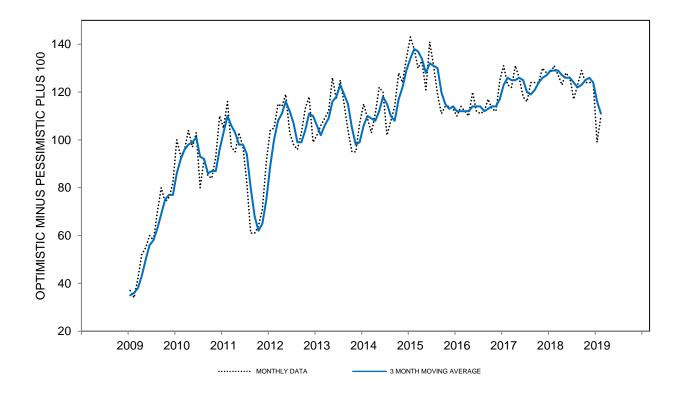
Combination of the responses to the questions on Tables 25 and 26.

Key: (a) Better than a year ago/Better a year from now

- (b) Better/Same or Same/Better
- (c) Same/Same
- (d) Worse/Same or Same/Worse
- (e) Worse/Worse
- (f) Worse/Better or Better/Worse

Index Score is the percent favorable minus the percent unfavorable plus 100

**CHART 27: TREND IN PAST AND EXPECTED BUSINESS CONDITIONS** 



**CHART 27: TREND IN PAST AND EXPECTED BUSINESS CONDITIONS** 

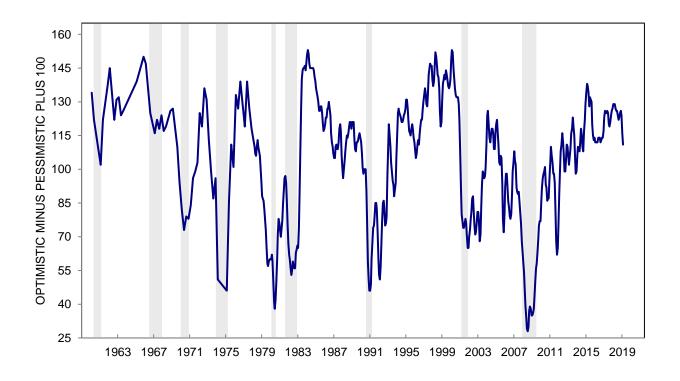


TABLE 28

BUSINESS CONDITIONS EXPECTED DURING THE NEXT YEAR

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Jul 2018	•	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019
GOOD TIMES	57%	54%	49%	55%	53%	53%	53%	56%	55%	51%	53%	40%	48%
UNCERTAIN	4	4	6	3	4	3	4	3	5	5	4	5	4
BAD TIMES	33	34	36	33	36	37	35	33	32	34	35	48	40
DON'T KNOW	2	3	4	4	3	4	4	4	4	6	4	3	3
NA	4	5	5	5	4	3	4	4	4	4	4	4	5
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	609	619	604	602	608	600	605	618	601	604	602	601	601
INDEX SCORE	124	120	113	122	117	116	118	123	123	117	118	92	108

# BUSINESS CONDITIONS EXPECTED DURING THE NEXT YEAR - INDEX SCORE THREE MONTH MOVING AVERAGES

All	121	122	119	118	117	118	117	119	121	121	119	109	106
Age 18 to 44	120	116	113	117	115	118	113	116	117	116	117	108	107
Age 45 to 64	122	128	125	121	123	121	120	119	122	122	119	109	105
Age 65+	122	120	116	114	111	115	118	124	126	126	123	111	106
Income Bottom Third	96	103	106	113	110	110	104	107	106	111	111	105	99
Income Middle Third	123	124	126	123	122	121	121	121	128	123	121	107	106
Income Top Third	142	136	126	120	122	127	126	128	128	125	121	111	110

The question was:

"Now turning to business conditions in the country as a whole -- do you think that during the next 12 months we'll have good times financially, or bad times or what?"

<sup>\*:</sup> Less than half of one percent. Index Score is the percent favorable minus the percent unfavorable plus 100

#### CHART 28: BUSINESS CONDITIONS EXPECTED DURING THE NEXT YEAR

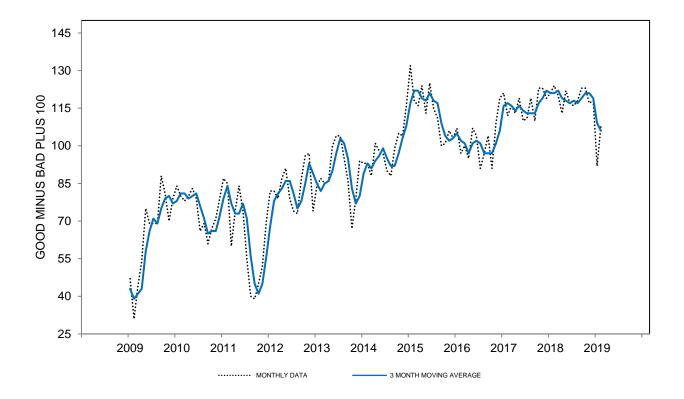


CHART 28: BUSINESS CONDITIONS EXPECTED DURING THE NEXT YEAR

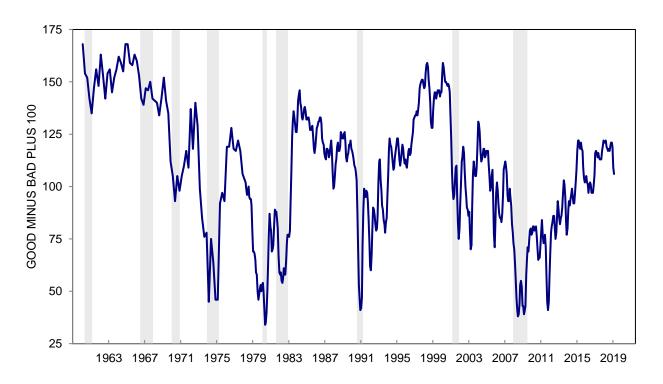


TABLE 29

BUSINESS CONDITIONS EXPECTED DURING THE NEXT 5 YEARS

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Jul 2018	_		Oct 2018	Nov 2018	Dec 2018		Feb 2019
GOOD TIMES	48%	46%	51%	49%	46%	45%	46%	47%	47%	49%	47%	42%	43%
UNCERTAIN	7	9	6	7	7	6	6	9	8	9	6	11	11
BAD TIMES	43	41	40	41	44	44	45	41	42	40	45	45	44
NA	2	4	3	3	3	5	3	3	3	2	2	2	2
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	609	619	604	602	608	600	605	618	601	604	602	601	601
INDEX SCORE	105	105	111	108	102	101	101	106	105	109	102	97	99

### BUSINESS CONDITIONS EXPECTED DURING THE NEXT 5 YEARS - INDEX SCORE THREE MONTH MOVING AVERAGES

All	98	102	107	108	107	104	101	103	104	107	105	103	99
Age 18 to 44	94	95	101	106	103	100	95	98	97	100	98	101	99
Age 45 to 64	97	106	112	110	110	106	106	105	106	108	108	102	96
Age 65+	105	106	109	107	107	106	106	108	113	116	113	107	104
Income Bottom Third	77	83	93	103	99	94	88	94	94	104	100	100	90
Income Middle Third	100	105	114	113	112	106	106	108	112	109	107	104	104
Income Top Third	113	114	114	109	112	112	112	107	105	102	104	101	102

The question was: "Looking ahead, which would you say is more likely -- that in the country

as a whole we'll have continuous good times during the next 5 years or so, or that we will have periods of widespread unemployment or depression, or what?"

<sup>\*:</sup> Less than half of one percent. Index Score is the percent favorable minus the percent unfavorable plus 100

CHART 29: BUSINESS CONDITIONS EXPECTED DURING THE NEXT FIVE YEARS

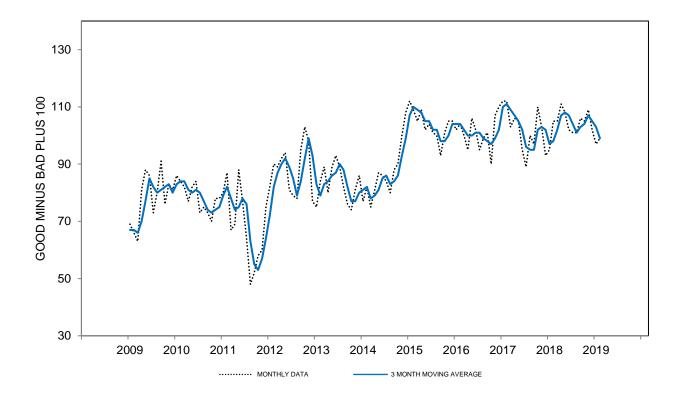


CHART 29: BUSINESS CONDITIONS EXPECTED DURING THE NEXT FIVE YEARS

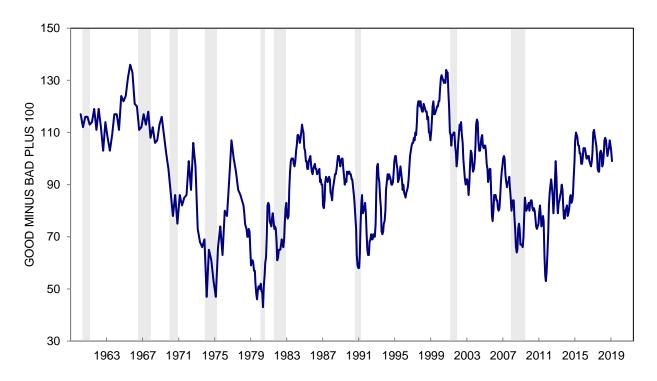


TABLE 30

EXPECTED CHANGE IN UNEMPLOYMENT DURING THE NEXT YEAR

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Jul 2018	_	Sep 2018		Nov 2018	Dec 2018		Feb 2019
LESS	35%	32%	28%	24%	30%	29%	30%	29%	29%	27%	22%	19%	23%
SAME	42	45	46	51	47	44	45	50	46	50	47	47	46
MORE	23	22	25	24	22	26	25	20	23	22	30	33	31
DK, NA	*	1	1	1	1	1	*	1	2	1	1	1	*
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	609	619	604	602	608	600	605	618	601	604	602	601	601
INDEX SCORE	112	110	103	100	108	103	105	109	106	105	92	86	92

# EXPECTED CHANGE IN UNEMPLOYMENT DURING THE NEXT YEAR - INDEX SCORE THREE MONTH MOVING AVERAGES

All	107	109	108	104	104	104	105	106	107	107	101	94	90
Age 18 to 44	102	103	101	99	99	98	99	97	101	100	94	85	83
Age 45 to 64	108	112	113	107	106	106	108	110	108	109	102	97	92
Age 65+	115	114	112	106	107	110	113	113	113	115	111	106	100
Income Bottom Third Income Middle Third	92	99	97	99	96	97	98	101	101	103	97	92	86
	108	108	113	107	107	103	106	106	108	106	101	95	91
Income Top Third	120	118	113	107	108	110	110	109	109	108	102	94	92

The question was:

"How about people out of work during the coming 12 months -- do you think that there will be more unemployment than now, about the same, or less?"

<sup>\*:</sup> Less than half of one percent. Index Score is the percent favorable minus the percent unfavorable plus 100

#### CHART 30: EXPECTED CHANGE IN UNEMPLOYMENT DURING THE NEXT YEAR

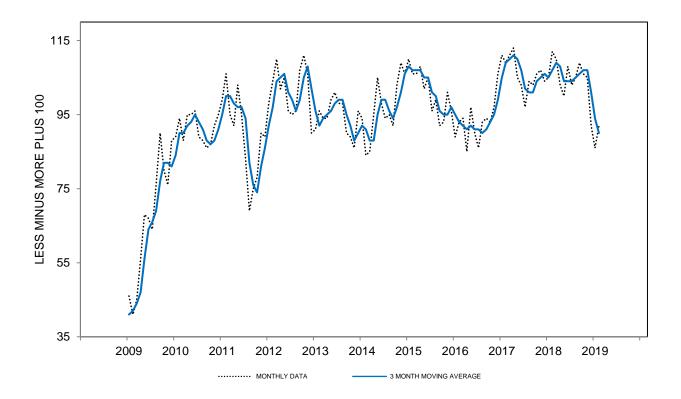


CHART 30: EXPECTED CHANGE IN UNEMPLOYMENT DURING THE NEXT YEAR

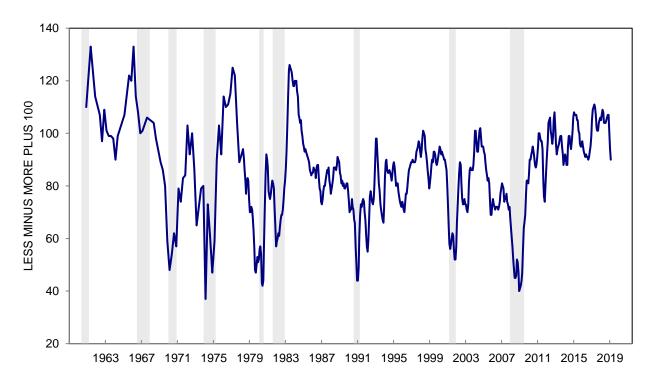


TABLE 31

EXPECTED CHANGE IN INTEREST RATES DURING THE NEXT YEAR

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Jul 2018	•	•	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019
GO UP	77%	80%	74%	76%	75%	77%	75%	75%	78%	77%	74%	70%	64%
STAY THE SAME	18	15	19	18	20	17	20	20	16	18	21	24	28
GO DOWN	4	4	6	4	4	4	4	4	4	4	3	4	7
DK, NA	1	1	1	2	1	2	1	1	2	1	2	2	1
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	609	619	604	602	608	600	605	618	601	604	602	601	601
INDEX SCORE	27	24	32	28	29	28	29	29	26	27	29	34	43

# EXPECTED CHANGE IN INTEREST RATES DURING THE NEXT YEAR - INDEX SCORE THREE MONTH MOVING AVERAGES

All	33	29	28	28	30	28	29	29	28	27	27	30	35
Age 18 to 44 Age 45 to 64	35 34	30 30	33 26	33 26	36 25	34 25	34 25	33 27	31 28	30 27	29 27	31 29	34 36
Age 65+	28	24	23	24	27	24	24	23	24	25	27	30	36
Income Bottom Third	38	33	33	34	37	34	32	30	32	34	35	38	43
Income Middle Third	35	30	31	30	33	32	34	32	28	25	27	31	36
Income Top Third	24	22	19	20	20	18	19	22	24	22	21	22	29

The question was: "No one can say for sure, but what do you think will happen to interest rates

for borrowing money during the next 12 months -- will they go up, stay the

same, or go down?"

Index Score is the percent favorable minus the percent unfavorable plus 100

CHART 31: EXPECTED CHANGE IN INTEREST RATES DURING THE NEXT YEAR

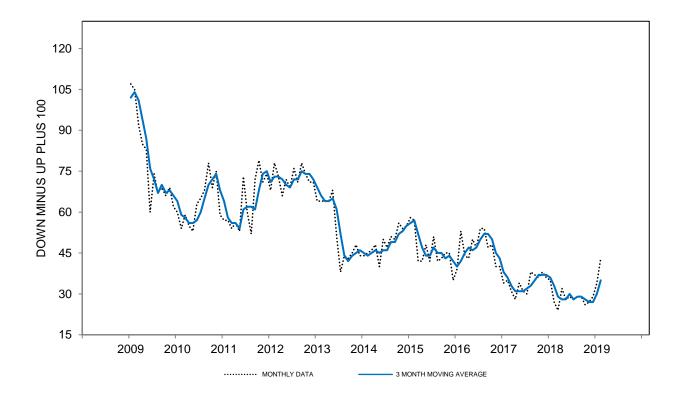


CHART 31: EXPECTED CHANGE IN INTEREST RATES DURING THE NEXT YEAR

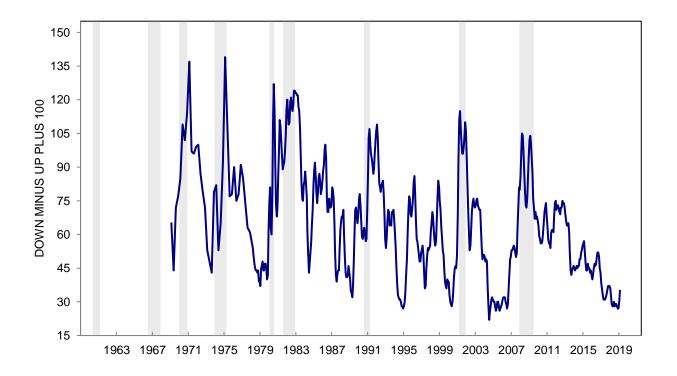


TABLE 32

**EXPECTED CHANGE IN PRICES DURING THE NEXT YEAR** 

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019
DOWN	2%	1%	1%	1%	1%	1%	2%	1%	1%	2%	3%	3%	2%
SAME	15	11	12	10	8	14	11	10	11	12	12	14	11
WILL GO UP BY:													
1-2%	27	29	29	29	26	24	22	30	27	27	27	26	33
3-4%	26	26	25	28	28	24	26	28	25	24	25	26	25
5%	12	16	13	16	13	13	13	14	12	13	13	14	10
6-9%	5	3	3	3	3	3	5	3	4	3	3	3	4
10-14%	6	7	7	6	8	9	7	5	8	7	6	4	6
15% or more	1	1	2	1	2	2	3	2	3	2	2	1	1
DK how much up	5	5	8	5	10	9	10	6	9	9	8	8	8
DK, NA	1	1	*	1	1	1	1	1	*	1	1	1	*
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	609	619	604	602	608	600	605	618	601	604	602	601	601
MEDIAN INCREASE	2.7	2.8	2.7	2.8	3.0	2.9	3.0	2.7	2.9	2.8	2.7	2.7	2.6
25th PERCENTILE	1.0	1.3	1.2	1.5	1.5	1.2	1.4	1.5	1.4	1.2	1.3	1.1	1.2
75th PERCENTILE	4.5	4.8	4.6	4.7	4.8	4.9	4.9	4.6	4.9	4.7	4.7	4.5	4.2
INTERQUARTILE													
RANGE (75th-25th)	3.5	3.4	3.5	3.2	3.3	3.7	3.5	3.1	3.5	3.5	3.4	3.5	3.0
MEAN INCREASE	3.1	3.3	3.3	3.3	3.7	3.7	3.7	3.3	3.7	3.3	3.3	2.9	3.1
VARIANCE	10	9	10	9	12	13	13	10	13	12	12	9	10
EXPECTED	CHAN	GE IN	PRICE	S DUF	RING T	HE NE	XT YE	AR - M	EDIAN	INCRI	EASE		
		TH	REE N	ONTH	MOVI	NG AV	'ERAG	ES					
All	2.7	2.7	2.7	2.8	2.8	2.9	3.0	2.9	2.9	2.8	2.8	2.7	2.7
Age 18 to 44	2.4	2.6	2.5	2.6	2.7	2.7	2.8	2.7	2.8	2.7	2.8	2.6	2.5
Age 45 to 64	2.8	2.7	2.7	2.8	2.9	3.0	3.1	3.0	2.9	2.8	2.8	2.8	2.7
Age 65+	2.8	3.0	3.1	3.1	3.0	2.9	2.9	2.9	2.9	2.9	2.8	2.7	2.7
Income Bottom Third	2.9	3.0	3.1	3.0	3.0	3.0	3.2	3.1	3.2	3.2	3.1	3.0	2.9
Income Middle Third	2.7	2.7	2.8	2.8	2.8	2.8	2.8	2.8	2.8	2.7	2.7	2.7	2.7
Income Top Third	2.5	2.5	2.4	2.6	2.6	2.8	2.8	2.7	2.6	2.6	2.6	2.6	2.5

The questions were:

"During the next 12 months, do you think that prices in general will go up, or go down, or stay where they are now?" and "By about what percent do you expect prices to go up, on the average, during the next 12 months?"

<sup>\*:</sup> Less than half of one percent.

**CHART 32: EXPECTED CHANGE IN PRICES DURING THE NEXT YEAR** 

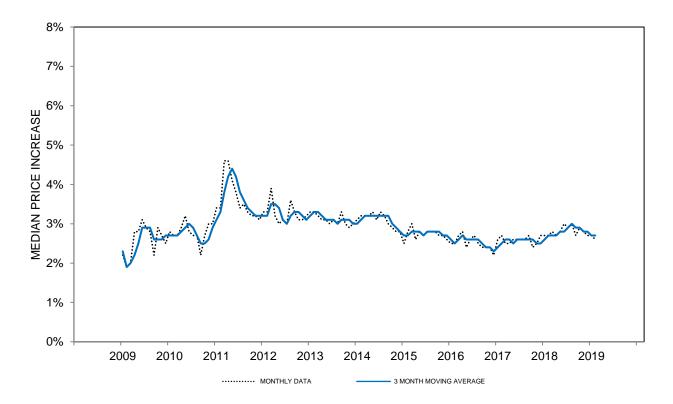


CHART 32: EXPECTED CHANGE IN PRICES DURING THE NEXT YEAR

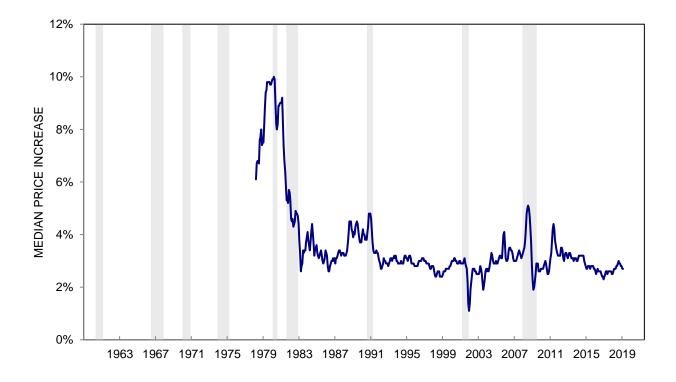


TABLE 33
EXPECTED CHANGE IN PRICES DURING THE NEXT 5 YEARS

	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2019	2019
DOWN	4%	3%	3%	4%	3%	4%	4%	3%	3%	3%	4%	3%	4%
SAME	3	2	2	1	2	4	2	2	2	2	2	2	2
WILL GO UP BY:													
1-2%	39	41	42	41	37	40	36	41	42	38	40	39	44
3-4%	30	28	28	31	28	25	27	31	26	32	29	31	25
5%	11	11	11	10	11	10	11	9	8	8	9	10	8
6-9%	2	3	2	3	5	3	3	2	3	2	2	2	2
10-14%	3	3	4	3	3	3	3	4	4	4	4	3	4
15% or more	1	1	*	1	1	1	1	1	1	1	1	*	1
DK how much up	6	6	7	5	9	8	10	5	8	8	8	8	7
DK, NA	1	2	1	1	1	2	3	2	3	2	1	2	3
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	609	619	604	602	608	600	605	618	601	604	602	601	601
MEDIAN INCREASE	2.5	2.5	2.5	2.5	2.6	2.4	2.6	2.5	2.4	2.6	2.5	2.6	2.3
25th PERCENTILE	1.2	1.3	1.3	1 1	1.3	1 2	1.4	4.0	1.3	1.3	1.3	1 1	4.0
75th PERCENTILE	3.5	3.6	1.3 3.6	1.4 3.5	1.3 3.9	1.3 3.5	4.0	1.3 3.5	3.4	1.3 3.5	3.4	1.4 3.5	1.3 3.4
INTERQUARTILE	3.5	3.0	3.0	3.3	3.9	3.3	4.0	3.5	3.4	3.5	3.4	3.5	3.4
	2.2	2.3	2.3	2.1	2.6	2.2	2.5	2.1	2.0	2.1	2.1	2.0	2.1
RANGE (75th-25th)	۷.۷	2.3	2.3	∠. ۱	2.0	۷.۷	2.0	۷.۱	2.0	۷.۱	۷.۱	2.0	۷.۱
MEAN INCREASE	2.7	2.9	2.9	2.8	2.9	2.8	3.0	2.8	2.8	2.9	2.8	2.8	2.7
VARIANCE	7	6	6	6	8	7	8	7	6	7	7	6	7

# EXPECTED CHANGE IN PRICES DURING THE NEXT 5 YEARS - MEDIAN INCREASE THREE MONTH MOVING AVERAGES

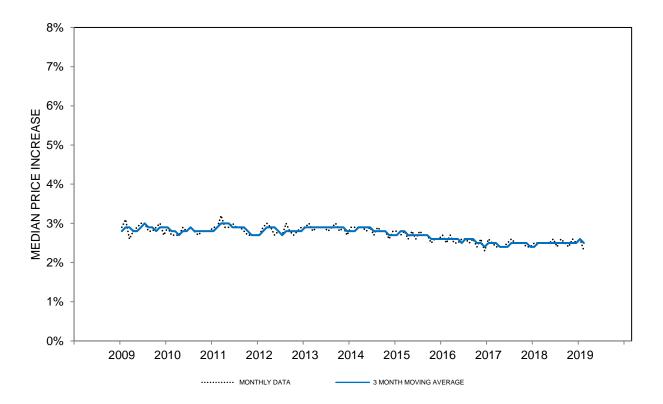
All	2.5	2.5	2.5	2.5	2.5	2.5	2.5	2.5	2.5	2.5	2.5	2.6	2.5
Age 18 to 44 Age 45 to 64 Age 65+	2.4 2.6 2.5	2.4 2.6 2.5	2.4 2.5 2.6	2.4 2.5 2.6	2.5	2.5 2.6 2.5	2.6	2.5 2.6 2.4	2.5 2.5 2.4	2.4 2.6 2.4	2.4 2.6 2.4	2.6	2.3 2.5 2.5
Income Bottom Third	2.6			2.6	2.9	2.8	2.7	2.5		2.7	2.7	2.6	2.6
Income Middle Third Income Top Third	2.4 2.5	2.4 2.5	2.6 2.3	2.5 2.4	2.4 2.4	2.3 2.5	2.4 2.5	2.5 2.4	2.5 2.4	2.3 2.5	2.4 2.5	2.5 2.5	2.6 2.3

The questions were:

"What about the outlook for prices over the next 5 to 10 years? Do you think prices will be higher, about the same, or lower, 5 to 10 years from now?" and "By about what percent per year do you expect prices to go (up/down) on the average, during the next 5 to 10 years?"

<sup>\*:</sup> Less than half of one percent.

**CHART 33: EXPECTED CHANGE IN PRICES DURING THE NEXT 5 YEARS** 



**CHART 33: EXPECTED CHANGE IN PRICES DURING THE NEXT 5 YEARS** 



TABLE 34
OPINIONS ABOUT THE GOVERNMENT'S ECONOMIC POLICY

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Jul 2018	•	'	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019	
A GOOD JOB	31%	28%	30%	28%	29%	30%	30%	35%	35%	33%	33%	26%	32%	
ONLY FAIR	33	37	40	39	38	38	35	36	36	36	34	37	34	
A POOR JOB	35	33	28	31	30	31	33	29	27	30	29	34	31	
DK, NA	1	2	2	2	3	1	2	*	2	1	4	3	3	
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
CASES	609	619	604	602	608	600	605	618	601	604	602	601	601	
INDEX SCORE	96	95	102	97	99	99	97	106	108	103	104	92	101	

## OPINIONS ABOUT THE GOVERNMENT'S ECONOMIC POLICY - INDEX SCORE THREE MONTH MOVING AVERAGES

All	91	94	98	98	99	98	98	101	104	106	105	100	99
Age 18 to 44	82	85	87	90	91	93	91	92	94	95	91	86	88
Age 45 to 64	91	96	103	103	105	102	101	103	106	108	112	107	105
Age 65+	104	105	107	104	104	103	106	110	115	118	119	112	109
Income Bottom Third	72	77	81	89	86	88	83	86	86	92	91	86	85
Income Middle Third	90	93	99	98	101	97	101	104	110	109	108	103	100
Income Top Third	110	111	112	107	110	111	111	111	112	112	113	108	110

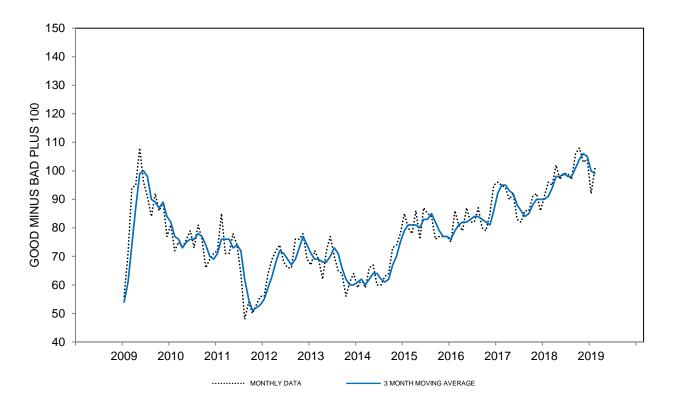
The question was: "As to the economic policy of the government -- I mean steps taken to fight

inflation or unemployment -- would you say the government is doing a good

job, only fair, or a poor job?"

<sup>\*:</sup> Less than half of one percent. Index Score is the percent favorable minus the percent unfavorable plus 100

CHART 34: OPINIONS ABOUT THE GOVERNMENT'S ECONOMIC POLICY



**CHART 34: OPINIONS ABOUT THE GOVERNMENT'S ECONOMIC POLICY** 

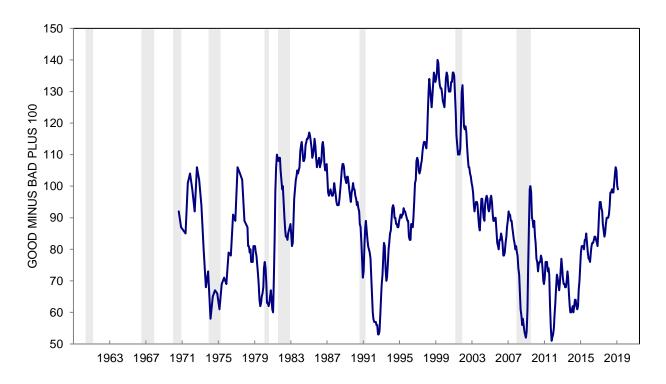


TABLE 35
BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018		•	Sep 2018		Nov 2018	Dec 2018	Jan 2019	Feb 2019	
GOOD TIME TO BUY	81%	84%	79%	77%	80%	79%	74%	78%	78%	77%	82%	74%	76%	
UNCERTAIN, DEPENDS	4	5	7	6	6	6	6	8	7	7	5	7	6	
BAD TIME TO BUY	15	11	14	17	14	15	20	14	15	16	13	19	18	
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
CASES	609	619	604	602	608	600	605	618	601	604	602	601	601	
INDEX SCORE	166	173	165	160	166	164	154	164	163	161	169	155	158	

# BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES - INDEX SCORE THREE MONTH MOVING AVERAGES

All	165	166	168	166	164	163	161	161	160	163	164	162	161
Age 18 to 44	160	158	160	161	162	161	157	150	152	155	159	155	157
Age 45 to 64	166	170	171	167	164	165	163	167	165	167	167	166	162
Age 65+	172	174	175	173	168	166	165	166	166	170	170	169	165
Income Bottom Third	151	154	157	161	160	162	154	153	148	157	160	159	154
Income Middle Third	171	171	171	168	164	160	158	158	161	161	163	160	163
Income Top Third	174	177	178	174	170	170	170	171	171	170	170	166	167

The question was: "About the big things people buy for their homes -- such as furniture, a

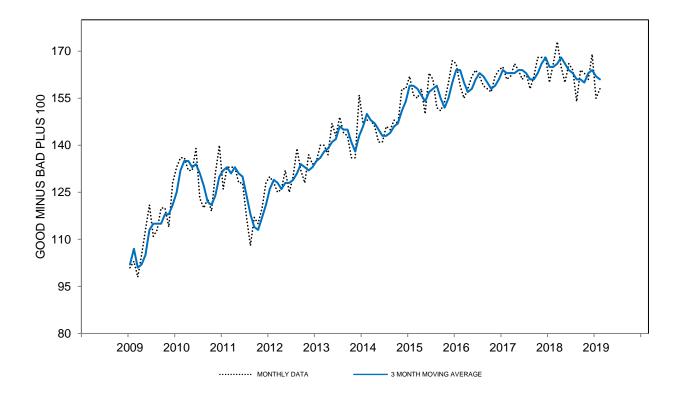
refrigerator, stove, television, and things like that. Generally speaking, do

you think now is a good time or a bad time for people to buy major

household items?"

<sup>\*:</sup> Less than half of one percent. Index Score is the percent favorable minus the percent unfavorable plus 100

**CHART 35: BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES** 



**CHART 35: BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES** 

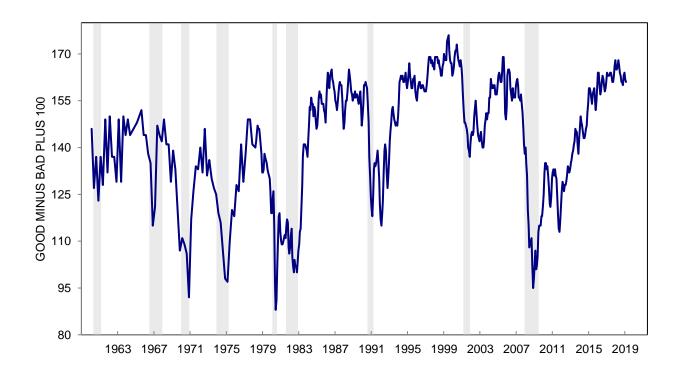


TABLE 36

# SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019
GOOD TIME TO BUY	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010
Prices are low; good buys available	34%	28%	31%	32%	33%	32%	32%	30%	31%	37%	43%	37%	39%
Prices won't come down; are going higher	12	21	18	15	13	17	16	18	18	13	12	10	10
Interest rates are low	8	8	11	6	9	7	5	8	6	6	5	7	6
Borrow-in-advance of rising interest rates	2	1	1	1	3	1	1	2	2	1	2	1	1
Times are good; prosperity BAD TIME TO BUY	20	17	18	16	19	17	18	21	22	18	17	19	18
Prices are high	6	6	5	10	7	6	12	8	8	11	7	10	10
Interest rates are high; credit is tight	1	2	2	3	2	3	1	3	2	2	1	3	3
Times are bad; can't afford to buy	3	1	4	4	3	3	5	3	3	4	2	4	3
Bad times ahead; uncertain future	5	3	4	3	4	5	3	1	4	2	3	5	5
SELECTED RE	EASON	IS FO	R OPI	NIONS	S ABO	UT DU	JRABI	ES B	UYING	CON	IDITIO	NS	
	EASON ES LO										IDITIO	NS	
											28	30	31
All Age 18 to 44	ES LO	W - PR	ICES I	HIGH (	THREE	MON	гн мо	VING A	AVERA	GES)			31 28
All Age 18 to 44 Age 45 to 64	33 28 35	<b>W - PR</b> 27 19 30	25 20 26	23 20 23 23	25 24 23	25 24 23	24 23 21	23 20 21	22 19 22	24 24 24 24	28 29 29	30 28 32	28 32
All Age 18 to 44	33 28	<b>W - PR</b> 27 19	25 20	23 20	<b>THREE</b> 25 24	25 24	<b>ГН МО</b> 24 23	<b>VING</b> 23 20	22 19	24 24	28 29	30 28	28
All Age 18 to 44 Age 45 to 64	33 28 35	<b>W - PR</b> 27 19 30	25 20 26	23 20 23 23	25 24 23	25 24 23	24 23 21	23 20 21	22 19 22	24 24 24 24	28 29 29	30 28 32	28 32
All Age 18 to 44 Age 45 to 64 Age 65+ Income Bottom Third Income Middle Third	33 28 35 35 35 25 39	27 19 30 31 20 31	25 20 26 30 20 28	23 20 23 27 22 24	25 24 23 27 26 24	25 24 23 27 26 25	24 23 21 28 24 23	23 20 21 26 22 19	22 19 22 24 21 19	24 24 24 24 23 27 22	28 29 29 29 29 32 29	30 28 32 33 33 30	28 32 34 33 29
All Age 18 to 44 Age 45 to 64 Age 65+ Income Bottom Third	33 28 35 35 35 25	27 19 30 31 20	25 20 26 30 20	23 20 23 27 22	25 24 23 27 26	25 24 23 27 26	24 23 21 28 24	23 20 21 26 22	22 19 22 24 21	24 24 24 24 23 27	28 29 29 29 32	30 28 32 33 33	28 32 34 33
All Age 18 to 44 Age 45 to 64 Age 65+ Income Bottom Third Income Middle Third Income Top Third	33 28 35 35 35 25 39	27 19 30 31 20 31 30	25 20 26 30 20 28 28	23 20 23 27 22 24 25	25 24 23 27 26 24 25	25 24 23 27 26 25 25	24 23 21 28 24 23 25	23 20 21 26 22 19 25	22 19 22 24 21 19 24	24 24 24 23 27 22 24	28 29 29 29 29 32 29	30 28 32 33 33 30	28 32 34 33 29
All Age 18 to 44 Age 45 to 64 Age 65+ Income Bottom Third Income Middle Third Income Top Third	33 28 35 35 35 25 39 36	27 19 30 31 20 31 30	25 20 26 30 20 28 28	23 20 23 27 22 24 25	25 24 23 27 26 24 25	25 24 23 27 26 25 25	24 23 21 28 24 23 25	23 20 21 26 22 19 25	22 19 22 24 21 19 24	24 24 24 23 27 22 24	28 29 29 29 29 32 29	30 28 32 33 33 30	28 32 34 33 29
All Age 18 to 44 Age 45 to 64 Age 65+ Income Bottom Third Income Middle Third Income Top Third	33 28 35 35 35 25 39 36	W - PR 27 19 30 31 20 31 30 W - RA	25 20 26 30 20 28 28 28	23 20 23 27 22 24 25	25 24 23 27 26 24 25 CHREE	25 24 23 27 26 25 25 MONT	24 23 21 28 24 23 25 H MOV	23 20 21 26 22 19 25	22 19 22 24 21 19 24 <b>VERA</b>	24 24 24 23 27 22 24 3GES)	28 29 29 29 32 29 27	30 28 32 33 33 30 29	28 32 34 33 29 33
All  Age 18 to 44 Age 45 to 64 Age 65+ Income Bottom Third Income Middle Third Income Top Third  RAT  All	33 28 35 35 35 25 39 36 <b>TES LO</b>	W - PR  27  19 30 31 20 31 30 W - RA	25 20 26 30 20 28 28 .TES H	23 20 23 27 22 24 25 (IGH (T	25 24 23 27 26 24 25 HREE	25 24 23 27 26 25 25 <b>MONT</b> 5	24 23 21 28 24 23 25 H MON	23 20 21 26 22 19 25 /ING A	22 19 22 24 21 19 24 <b>VERA</b> 0	24 24 24 23 27 22 24 <b>GES)</b>	28 29 29 29 32 29 27	30 28 32 33 33 30 29	28 32 34 33 29 33
All Age 18 to 44 Age 45 to 64 Age 65+ Income Bottom Third Income Middle Third Income Top Third  RAT All Age 18 to 44	33 28 35 35 25 39 36 <b>ES LO</b> 6	27 19 30 31 20 31 30 W - RA 6 4	25 20 26 30 20 28 28 <b>TES H</b> 7	23 20 23 27 22 24 25 1IGH (T 6	25 24 23 27 26 24 25 CHREE 6	25 24 23 27 26 25 25 <b>MONT</b> 5	24 23 21 28 24 23 25 H MON 5	23 20 21 26 22 19 25 /ING A 4 3	22 19 22 24 21 19 24 <b>VERA</b> 6 4 2	24 24 24 23 27 22 24 <b>GES)</b> 4	28 29 29 29 32 29 27 4 3	30 28 32 33 33 30 29	28 32 34 33 29 33
All Age 18 to 44 Age 45 to 64 Age 65+ Income Bottom Third Income Middle Third Income Top Third  RAT All Age 18 to 44 Age 45 to 64	33 28 35 35 35 25 39 36 <b>TES LO</b> 6 4	27 19 30 31 20 31 30 W - RA 6 4 7	25 20 26 30 20 28 28 <b>TES H</b> 7 5	23 20 23 27 22 24 25 26 11GH (T	25 24 23 27 26 24 25 HREE 6 5	25 24 23 27 26 25 25 <b>MONT</b> 5 6	24 23 21 28 24 23 25 H MON 5 4 6	23 20 21 26 22 19 25 /ING A 4 3 6	22 19 22 24 21 19 24 <b>VERA</b> 4 2 6	24 24 24 23 27 22 24 <b>GES)</b> 4 2	28 29 29 29 32 29 27 4 3 6	30 28 32 33 33 30 29 4 2	28 32 34 33 29 33 4 2 5
All Age 18 to 44 Age 45 to 64 Age 65+ Income Bottom Third Income Middle Third Income Top Third  RAT All Age 18 to 44 Age 45 to 64 Age 65+	33 28 35 35 35 25 39 36 <b>ES LO</b> 6 4 8 7	27 19 30 31 20 31 30 W - RA 6 4 7 8	25 20 26 30 20 28 28 28 3TES H	23 20 23 27 22 24 25 26 27 6 5 6	25 24 23 27 26 24 25 CHREE 6 5 7	25 24 23 27 26 25 25 <b>MONT</b> 5 6 2	24 23 21 28 24 23 25 CH MON 5 4 6 3	23 20 21 26 22 19 25 /ING A 4 3 6 4	22 19 22 24 21 19 24 <b>VERA</b> 4 2 6 5	24 24 24 23 27 22 24 <b>GES)</b> 4 2 7	28 29 29 29 32 29 27 4 3 6 3	30 28 32 33 33 30 29 4 2 7 5	28 32 34 33 29 33 4 2 5 4

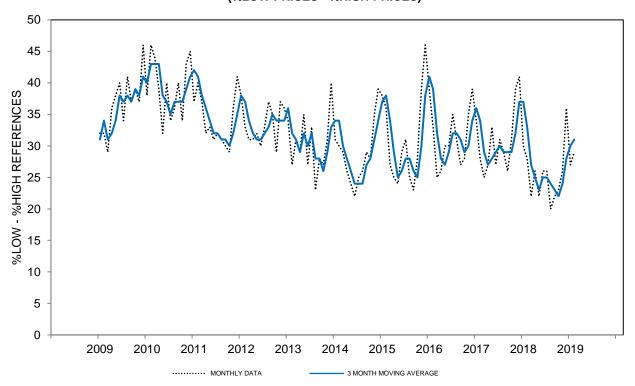
Response to the query:

"Why do you say so?" following the question on Table 35.

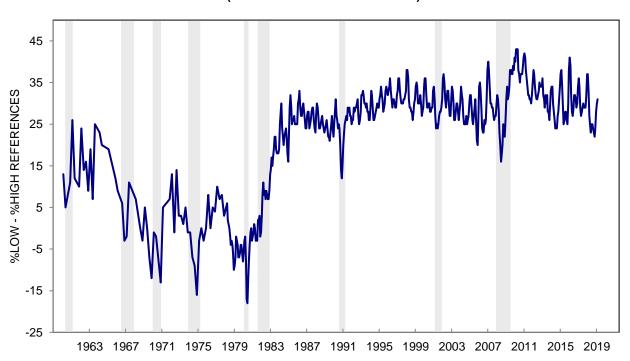
May add to more than 100% due to multiple mentions.

\*: Less than half of one percent.

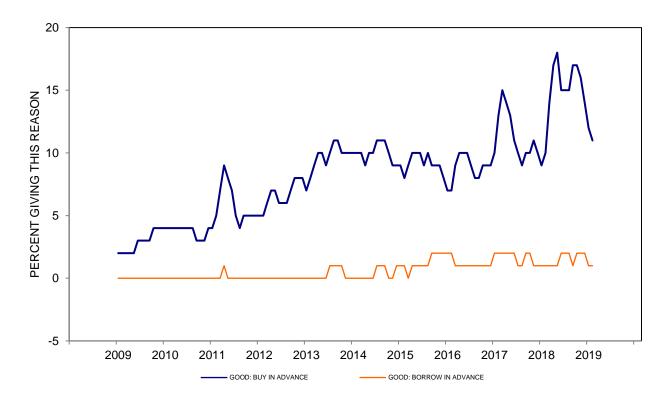
## CHART 36A: PRICE REASONS FOR LARGE HOUSEHOLD DURABLES (%LOW PRICES - %HIGH PRICES)



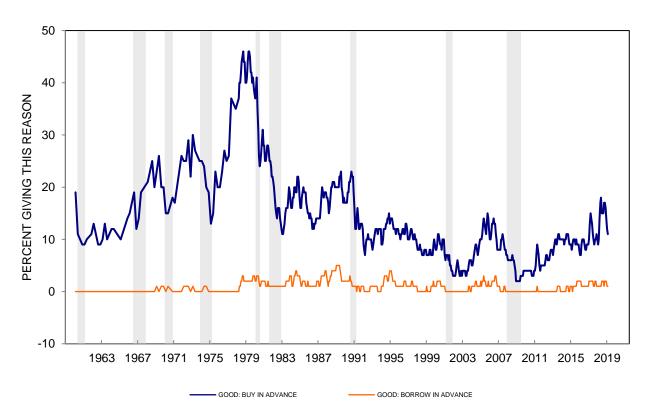
## CHART 36A: PRICE REASONS FOR LARGE HOUSEHOLD DURABLES (%LOW PRICES - %HIGH PRICES)



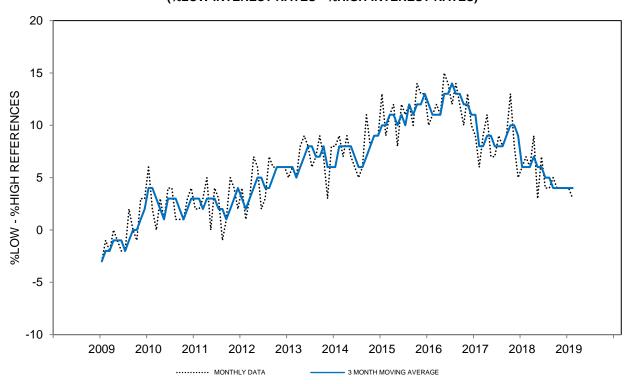
### CHART 36B: ADVANCE BUYING RATIONALES FOR LARGE HOUSEHOLD DURABLES



### CHART 36B: ADVANCE BUYING RATIONALES FOR LARGE HOUSEHOLD DURABLES



## CHART 36C: INTEREST RATE REASONS FOR LARGE HOUSEHOLD DURABLES (%LOW INTEREST RATES - %HIGH INTEREST RATES)



## CHART 36C: INTEREST RATE REASONS FOR LARGE HOUSEHOLD DURABLES (%LOW INTEREST RATES - %HIGH INTEREST RATES)



## CHART 36D: ECONOMIC UNCERTAINTY REASONS FOR LARGE HOUSEHOLD DURABLES (%TIMES ARE GOOD - %TIMES ARE BAD)

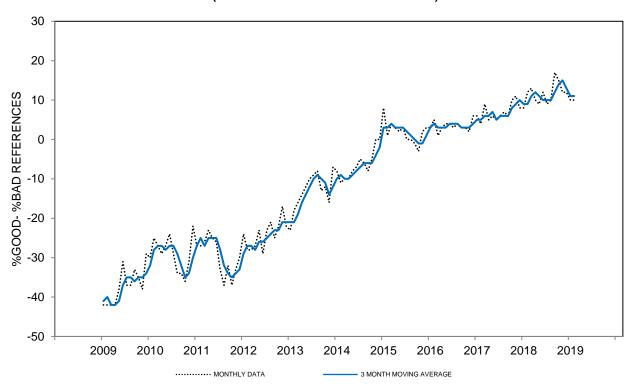
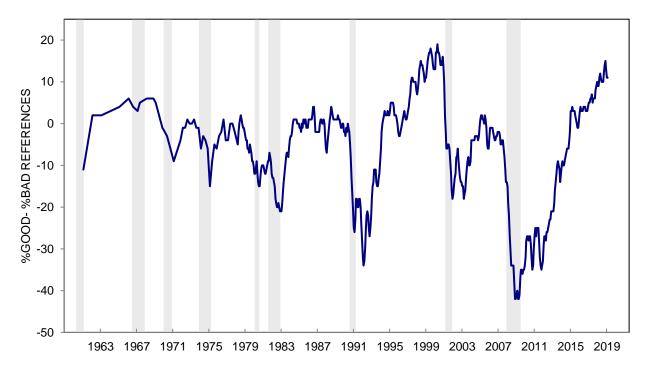


CHART 36D: ECONOMIC UNCERTAINTY REASONS FOR LARGE HOUSEHOLD DURABLES (%TIMES ARE GOOD - %TIMES ARE BAD)



This Page Intentionally Left Blank

TABLE 37

### **BUYING CONDITIONS FOR VEHICLES**

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018		Aug 2018	•		Nov 2018	Dec 2018	Jan 2019	Feb 2019	
GOOD TIME TO BUY	67%	67%	69%	62%	68%	61%	59%	67%	59%	59%	59%	59%	61%	
UNCERTAIN, DEPENDS	4	5	5	4	4	5	6	5	7	8	7	7	6	
BAD TIME TO BUY	29	28	26	34	28	34	35	28	34	33	34	34	33	
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
CASES	609	619	604	602	608	600	605	618	601	604	602	601	601	
INDEX SCORE	138	139	143	128	140	127	124	139	125	126	125	125	128	

# BUYING CONDITIONS FOR VEHICLES - INDEX SCORE THREE MONTH MOVING AVERAGES

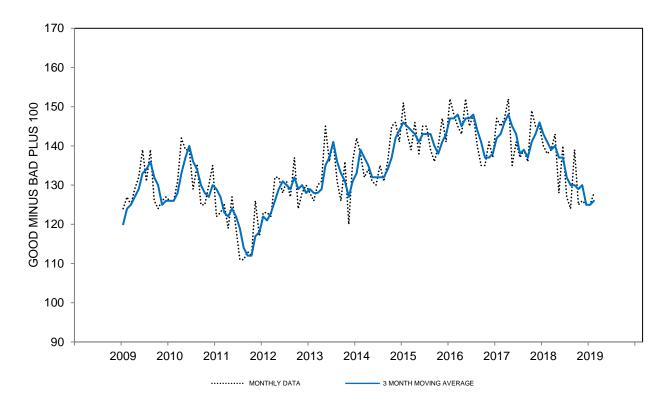
All	141	139	140	137	137	132	130	130	129	130	125	125	126
Age 18 to 44	136	130	130	129	131	124	122	120	120	120	114	116	117
Age 45 to 64	144	145	145	139	140	134	132	132	134	134	131	126	127
Age 65+	144	145	148	144	140	138	141	142	138	141	138	140	137
Income Bottom Third	136	132	135	131	129	123	121	124	124	129	124	123	118
Income Middle Third	136	136	140	137	137	129	130	128	126	121	117	121	130
Income Top Third	153	152	150	146	145	141	137	135	136	137	133	131	129

The question was:

"Speaking now of the automobile market -- do you think the next 12 months or so will be a good time or a bad time to buy a vehicle, such as a car, pickup, van, or sport utility vehicle?"

<sup>\*:</sup> Less than half of one percent. Index Score is the percent favorable minus the percent unfavorable plus 100

**CHART 37: BUYING CONDITIONS FOR VEHICLES** 



**CHART 37: BUYING CONDITIONS FOR VEHICLES** 

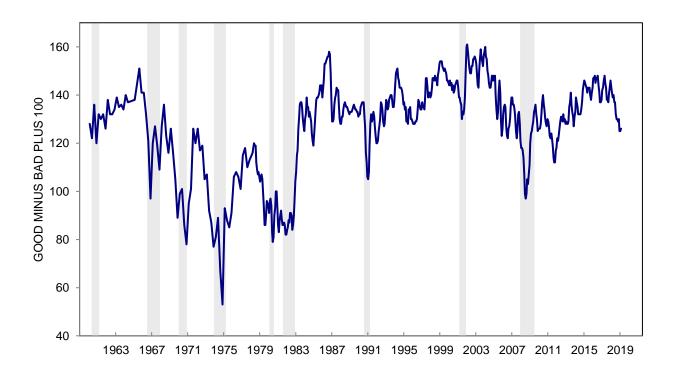


TABLE 38
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR VEHICLES

SELECTED REA	430113	ION	OFINI	ONS F	4000	ı boı	ING C	CIVDI	HONG	ION	V LI III	CLLS	
	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019
GOOD TIME TO BUY													
Prices are low; good buys available	24%	21%	25%	22%	22%	21%	17%	21%	17%	22%	24%	25%	24%
Prices won't come down; are going higher	6	12	10	7	8	9	10	11	10	8	7	5	8
Interest rates are low	18	18	18	16	17	13	13	14	13	11	12	15	13
Borrow-in-advance of rising interest rates	5	3	6	3	5	4	2	2	3	3	3	2	3
Times are good; prosperity	16	15	15	15	14	14	14	17	17	15	12	12	14
New fuel efficient model BAD TIME TO BUY	1	1	2	1	2	2	1	1	1	1	2	1	2
Prices are high	18	16	14	19	17	21	19	18	22	22	22	18	18
Interest rates are high; credit is tight	6	4	5	7	5	5	8	4	6	6	5	7	7
Times are bad; can't afford to buy Bad times ahead;	3	3	3	4	4	4	5	3	3	2	6	5	3
uncertain future	3	3	3	5	3	2	3	2	3	4	3	6	6
Price of gas; shortages	*	1	*	2	2	2	1	*	1	*	1	1	1
Poor selection; quality	3	3	2	5	3	3	3	3	2	3	2	3	5
SELECTED	REASO	NS FO	OR OP	NOINI	IS AB	OUT V	'EHIC	LE BU	YING	CONE	OITION	IS	
PRI	CES LO	W - PR	ICES I	HIGH (	THREE	MON	тн мо	VING A	AVERA	GES)			
All	11	8	7	6	6	3	1	0	-1	-1	-1	3	5
Age 18 to 44	8	3	4	2	4	-1	-2	-4	-6	-6	-8	-2	1
Age 45 to 64	15	12	9	5	4	0	-1	-1	0	2	3	3	3
Age 65+	13	9	8	11	12	11	9	8	3	3	5	12	15
Income Bottom Third	12	4	6	3	3	0	-3	-1	-4	-2	-3	0	1
Income Middle Third	7	4	7	7	10	6	3	0	-3	-4	-3	2	7
Income Top Third	17	16	11	8	7	3	2	-1	0	2	2	6	7
RA	TES LO	W - RA	TES H	IGH (T	HREE	MONT	H MO	/ING A	VERA	GES)			
All	14	13	13	12	11	10	8	8	7	7	6	7	7
Age 18 to 44	9	9	8	10	9	8	5	5	3	4	1	2	3
Age 45 to 64	17	16	15	14	15	14	11	11	12	12	10	10	10

Response to the query:

Income Bottom Third

Income Middle Third

Income Top Third

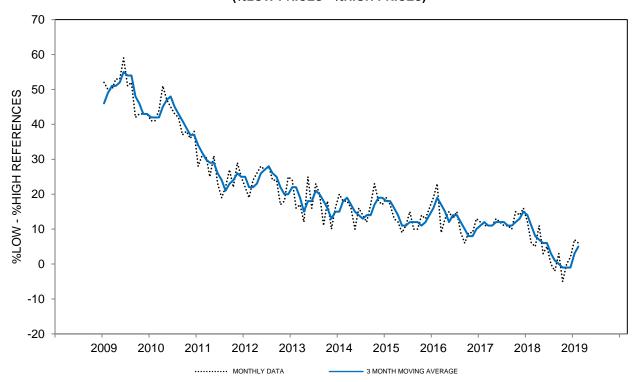
Age 65+

"Why do you say so?" following the question on Table 37.

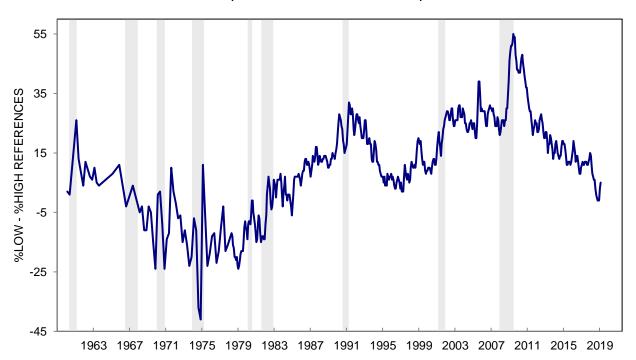
May add to more than 100% due to multiple mentions.

<sup>\*:</sup> Less than half of one percent.

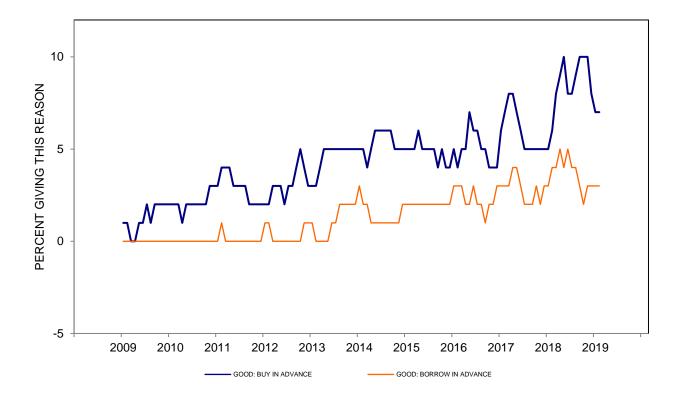
## CHART 38A: PRICE REASONS FOR BUYING CONDITIONS FOR VEHICLES (%LOW PRICES - %HIGH PRICES)



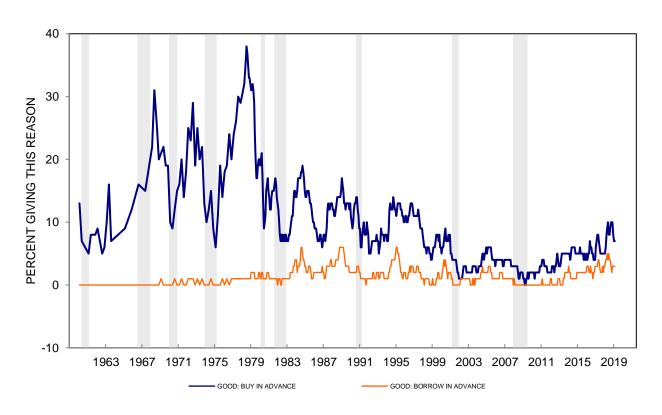
## CHART 38A: PRICE REASONS FOR BUYING CONDITIONS FOR VEHICLES (%LOW PRICES - %HIGH PRICES)



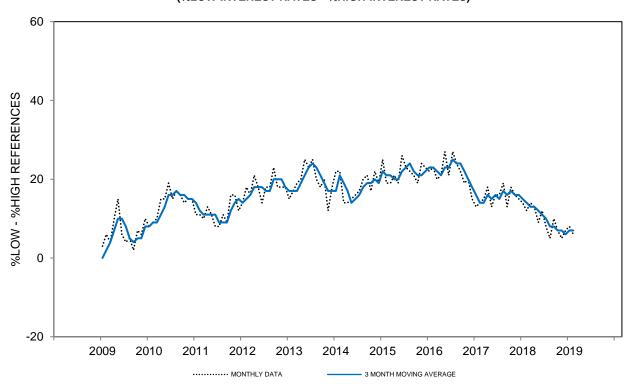
### CHART 38B: ADVANCE BUYING RATIONALES FOR BUYING CONDITIONS FOR VEHICLES



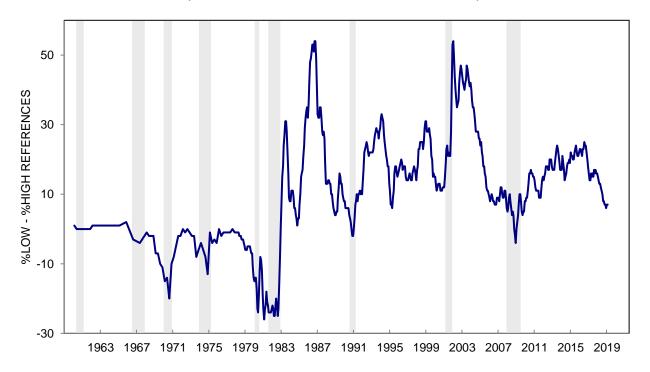
#### CHART 38B: ADVANCE BUYING RATIONALES FOR BUYING CONDITIONS FOR VEHICLES



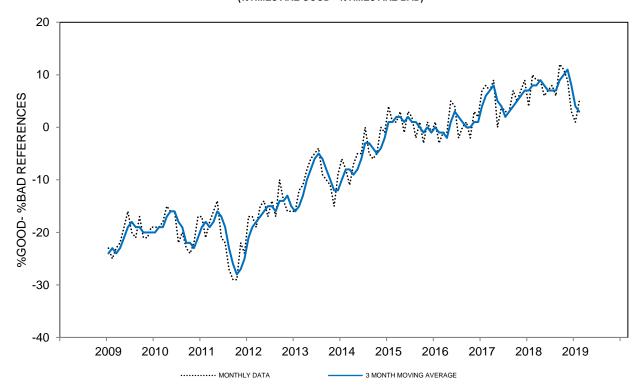
## CHART 38C: INTEREST RATE REASONS FOR BUYING CONDITIONS FOR VEHICLES (%LOW INTEREST RATES - %HIGH INTEREST RATES)



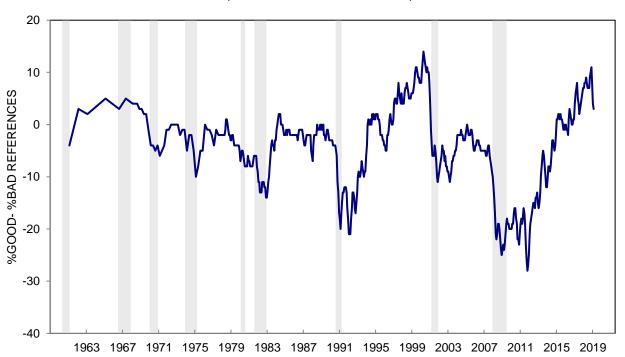
## CHART 38C: INTEREST RATE REASONS FOR BUYING CONDITIONS FOR VEHICLES (%LOW INTEREST RATES - %HIGH INTEREST RATES)



## CHART 38D: ECONOMIC UNCERTAINTY REASONS FOR BUYING CONDITIONS FOR VEHICLES (%TIMES ARE GOOD - %TIMES ARE BAD)



### CHART 38D: ECONOMIC UNCERTAINTY REASONS FOR BUYING CONDITIONS FOR VEHICLES (%TIMES ARE GOOD - %TIMES ARE BAD)



This Page Intentionally Left Blank

TABLE 39

EXPECTED CHANGE IN GASOLINE PRICES DURING THE NEXT YEAR

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Jul 2018	•	Sep 2018			Dec 2018		Feb 2019	
INCREASE	48%	45%	47%	62%	60%	49%	51%	45%	49%	53%	46%	51%	48%	
REMAIN THE SAME	44	51	49	32	34	44	42	50	45	42	46	43	46	
DECREASE	7	3	3	6	5	6	6	4	4	4	8	6	5	
DK, NA	1	1	1	*	1	1	1	1	2	1	*	*	1	
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
CASES	609	619	604	602	608	600	605	618	601	604	602	601	601	
MEDIAN INCREASE (¢)	0.5	0.4	0.5	9.6	9.7	0.5	2.9	0.4	0.9	4.7	0.4	3.0	0.5	
MEAN INCREASE (¢)	9.4	9.5	9.3	14.5	15.6	10.5	10.1	9.1	9.6	11.2	11.7	14.3	13.7	

# EXPECTED CHANGE IN GASOLINE PRICES DURING THE NEXT YEAR - MEDIAN INCREASE THREE MONTH MOVING AVERAGES

All	0.9	0.9	0.5	3.5	6.6	6.6	4.4	1.3	1.4	2.0	2.0	2.7	1.3
Age 18 to 44	1.6	1.6	1.5	3.8	6.1	5.1	4.3	3.2	4.0	4.6	3.5	2.6	1.1
Age 45 to 64	2.2	2.1	0.4	3.6	6.8	8.2	5.1	1.8	0.5	1.2	1.2	2.7	2.0
Age 65+	0.3	0.4	0.4	3.5	5.2	5.2	2.1	0.4	0.4	0.8	0.8	2.4	2.0
Income Bottom Third Income Middle Third Income Top Third	2.8	3.3	2.4	3.1	3.7	3.7	3.6	2.0	2.1	2.7	2.7	2.6	1.1
	0.4	0.4	0.4	3.4	6.8	6.8	3.8	0.5	1.8	3.2	3.2	4.5	3.1
	1.2	1.1	0.4	3.7	6.9	6.9	3.7	0.5	0.4	0.4	0.4	0.5	0.4

The question was:

"Now thinking only about the next twelve months, do you think that the price of gasoline will go up during the next twelve months, will gasoline prices go down, or will they stay about the same as they are now?"

"About how many cents per gallon do you think gasoline prices will (increase/decrease) during the next twelve months compared to now?"

### CHART 39: EXPECTED CHANGE IN GASOLINE PRICES DURING THE NEXT YEAR

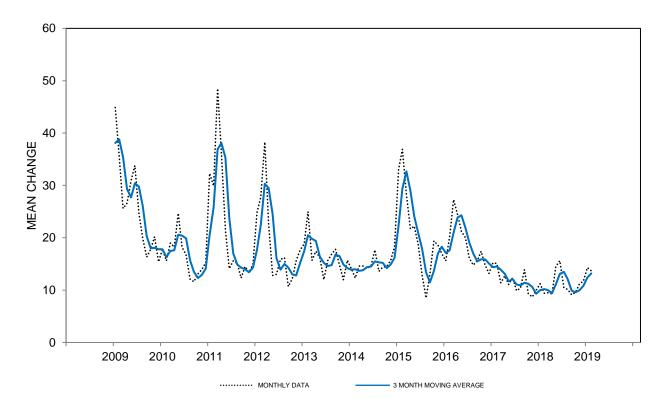
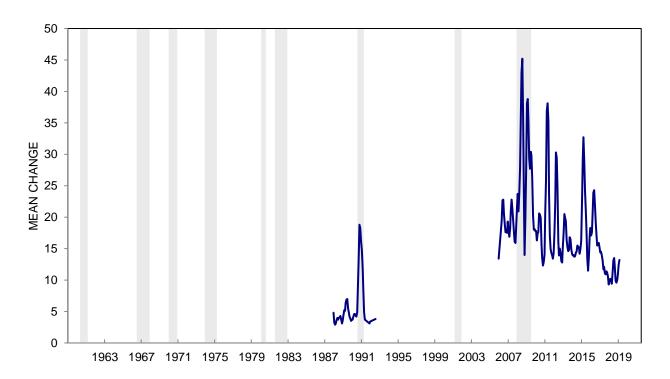


CHART 39: EXPECTED CHANGE IN GASOLINE PRICES DURING THE NEXT YEAR



EXPECTED CHANGE IN GASOLINE PRICES DURING THE NEXT 5 YEARS

TABLE 40

	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	
	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2019	2019	
INCREASE	63%	62%	61%	69%	68%	64%	64%	62%	66%	64%	60%	64%	62%	
REMAIN THE SAME	29	33	34	24	23	28	27	34	26	29	33	29	30	
DECREASE	6	4	5	6	8	6	7	3	7	5	5	5	6	
DK, NA	2	1	*	1	1	2	2	1	1	2	2	2	2	
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
CASES	609	619	604	602	608	600	605	618	601	604	602	601	601	
MEDIAN INCREASE (¢)	24.6	19.5	19.7	25.3	30.2	24.6	24.6	20.0	20.4	20.3	18.4	25.2	24.9	
MEAN INCREASE (¢)	38.4	37.9	36.8	43.4	48.1	43.8	40.6	38.0	38.7	36.0	37.6	46.3	44.9	

# EXPECTED CHANGE IN GASOLINE PRICES DURING THE NEXT 5 YEARS - MEDIAN INCREASE THREE MONTH MOVING AVERAGES

All	23.3	23.0	21.3	21.5	25.1	26.7	26.5	23.1	21.7	20.2	19.7	21.3	22.8
Age 18 to 44	25.2	26.7	25.0	26.6	28.5	28.5	28.5	26.1	27.7	26.0	24.8	24.7	29.6
Age 45 to 64	29.9	21.1	16.2	16.4	25.3	28.3	26.4	21.3	21.3	23.1	23.1	24.7	21.5
Age 65+	7.1	11.5	14.0	19.1	20.8	23.2	21.4	18.0	16.4	14.9	14.1	16.0	19.4
Income Bottom Third	21.6	23.3	20.2	18.7	20.1	23.3	24.9	21.8	23.5	23.7	20.2	16.7	16.7
Income Middle Third	21.7	20.2	20.1	21.7	33.2	35.0	32.3	24.1	20.6	21.5	19.8	21.7	23.3
Income Top Third	28.2	23.3	18.4	20.0	26.8	26.8	25.1	18.4	18.6	17.1	22.0	26.9	28.4

The question was:

"Do you think that the price of gasoline will go up during the next five years, will gasoline prices go down, or will they stay about the same as they are now?"

"About how many cents per gallon do you think gasoline prices will (increase/decrease) during the next five years compared to now?"

### CHART 40: EXPECTED CHANGE IN GASOLINE PRICES DURING THE NEXT 5 YEARS

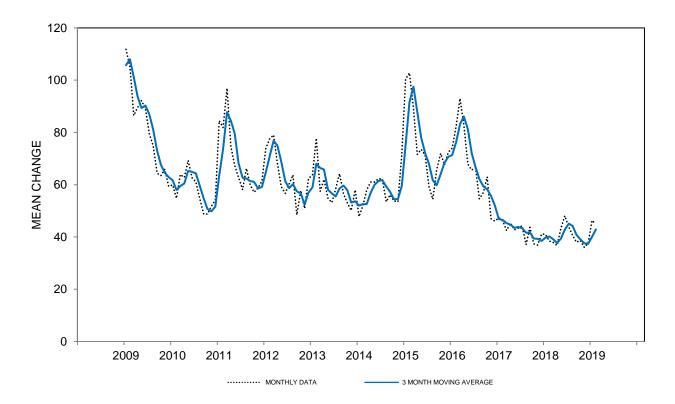
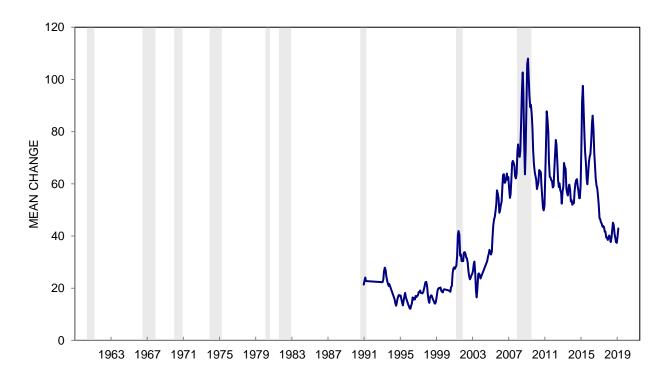


CHART 40: EXPECTED CHANGE IN GASOLINE PRICES DURING THE NEXT 5 YEARS



**TABLE 41** 

### **BUYING CONDITIONS FOR HOUSES**

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018		•	Sep 2018		Nov 2018	Dec 2018	Jan 2019	Feb 2019	
GOOD TIME TO BUY	68%	69%	71%	69%	67%	68%	64%	69%	66%	64%	64%	63%	66%	
UNCERTAIN, DEPENDS	3	3	2	2	3	1	3	3	3	4	2	3	2	
BAD TIME TO BUY	29	28	27	29	30	31	33	28	31	32	34	34	32	
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
CASES	609	619	604	602	608	600	605	618	601	604	602	601	601	
INDEX SCORE	139	141	144	140	137	137	131	141	135	132	130	129	134	

# BUYING CONDITIONS FOR HOUSES - INDEX SCORE THREE MONTH MOVING AVERAGES

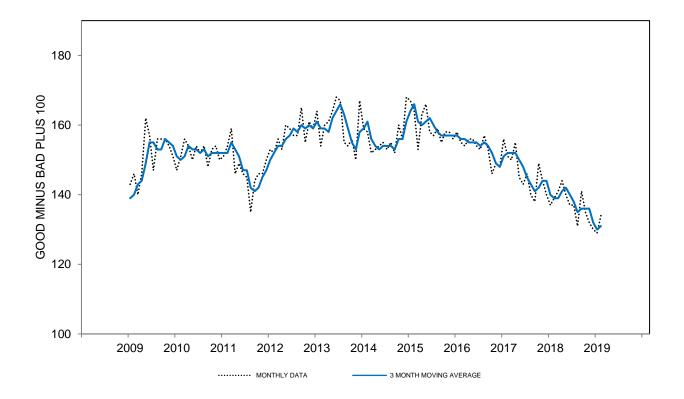
All	139	139	141	142	140	138	135	136	136	136	132	130	131
Age 18 to 44	127	123	125	124	124	126	124	128	122	120	113	113	118
Age 45 to 64	143	147	150	149	148	142	139	137	141	142	141	136	133
Age 65+	150	152	154	158	155	151	146	147	150	155	153	150	149
Income Bottom Third	127	128	135	136	134	129	127	129	133	136	131	124	127
Income Middle Third	140	142	141	142	138	134	129	135	138	141	135	133	131
Income Top Third	147	146	148	148	149	150	147	142	136	133	131	132	134

The question was: "Generally speaking, do you think now is a good time or a bad time to

buy a house?"

Index Score is the percent favorable minus the percent unfavorable plus 100

**CHART 41: BUYING CONDITIONS FOR HOUSES** 



**CHART 41: BUYING CONDITIONS FOR HOUSES** 

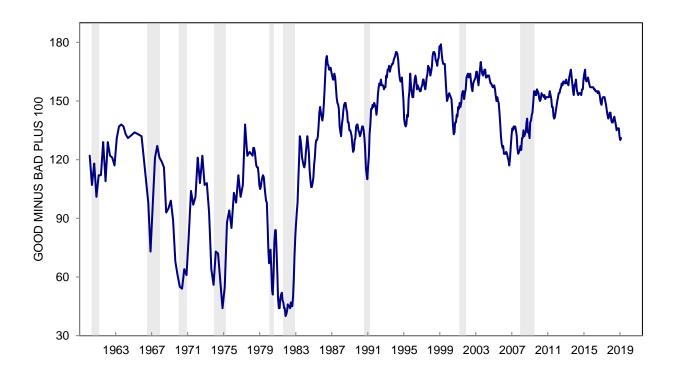


TABLE 42
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES

OLLEGIED KEA	100110	<i>,</i> . O.	01	10110	AD00	. 50		JO11D		0.0.		OLO	
	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
0000 7045 70 000	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2019	2019
GOOD TIME TO BUY													
Prices are low; good buys available	15%	12%	15%	14%	15%	14%	13%	12%	13%	17%	16%	16%	18%
Prices won't come down; are going higher	11	12	15	17	12	12	11	13	11	10	10	8	9
Interest rates are low	30	30	32	30	28	26	24	27	22	24	24	25	29
Borrow-in-advance of rising interest rates	14	18	16	13	13	12	10	12	15	16	10	12	9
Times are good; prosperity	14	14	15	14	17	18	18	20	20	16	16	14	14
Capital appreciation;													
good investment BAD TIME TO BUY	10	9	8	8	10	12	11	13	9	9	12	14	11
Prices are high	20	19	18	22	26	23	26	21	23	23	25	21	24
Interest rates are high; credit is tight	10	7	11	10	9	14	11	9	12	13	11	12	11
Times are bad; can't afford to buy	6	6	5	7	7	6	6	6	7	6	6	9	6
Bad times ahead; uncertain future	3	4	2	4	3	3	3	4	3	3	4	5	5
Capital depreciation; bad investment	1	*	1	*	1	1	1	1	2	*	*	1	1
SELECTED	REAS	ONS F	OR O	PINIO	NS AE	BOUT	НОМ	E BUY	ING C	ONDI	TIONS	6	
PRIC	ES LO	W - PR	ICES H	HGH (	THREE	MON	тн мо	VING A	AVERA	GES)			
All	-3	-5	-5	-6	-7	-9	-11	-10	-11	-8	-8	-7	-7
Age 18 to 44	-8	-11	-11	-13	-14	-12	-13	-10	-15	-13	-14	-9	-10
Age 45 to 64	-1	0	0	-1	-5	-9	-12	-13	-10	-7	-5	-6	-7
Age 65+	1	-2	-3	-1	-1	-4	-7	-6	-4	-2	-3	-4	-2
Income Bottom Third	0	-1	0	-1	-2	-9	-9	-8	-6	-4	-3	-1	-1
Income Middle Third	-3	-7	-7	-7	-10	-13	-17	-13	-11	-6	-9	-6	-9
Income Top Third	-4	-6	-8	-10	-10	-7	-8	-10	-16	-16	-14	-13	-11
RAT	ES LO	W - RA	TES H	IGH (T	HREE	MONT	H MO\	/ING A	VERA	GES)			
All	25	23	21	21	20	17	15	14	14	13	11	12	15
Age 18 to 44	16	14	11	12	10	9	5	5	4	4	0	-1	4
Age 45 to 64	30	30	28	30	29	25	23	23	23	21	19	19	18
Age 65+	32	25	25	23	22	20	18	19	16	18	19	23	24
<u> </u>													

Response to the query:

Income Bottom Third

Income Middle Third

Income Top Third

"Why do you say so?" following the question on Table 41.

14 12 10

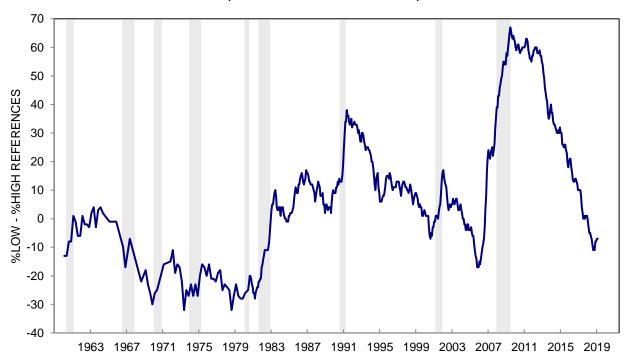
May add to more than 100% due to multiple mentions.

\*: Less than half of one percent.

## CHART 42A: PRICE REASONS FOR BUYING CONDITIONS FOR HOUSES (%LOW PRICES - %HIGH PRICES)



CHART 42A: PRICE REASONS FOR BUYING CONDITIONS FOR HOUSES (%LOW PRICES - %HIGH PRICES)



### CHART 42B: ADVANCE BUYING RATIONALES FOR BUYING CONDITIONS FOR HOUSES

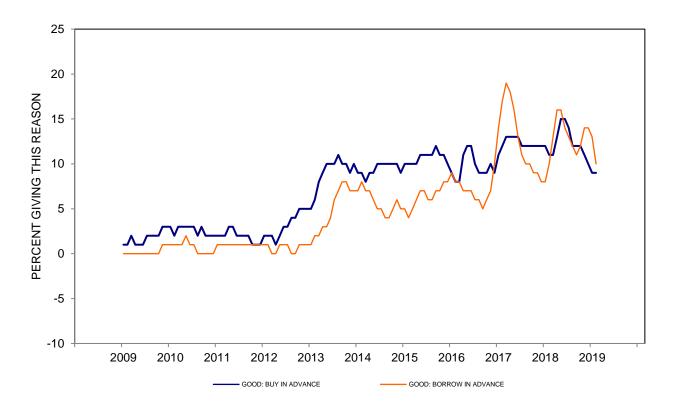
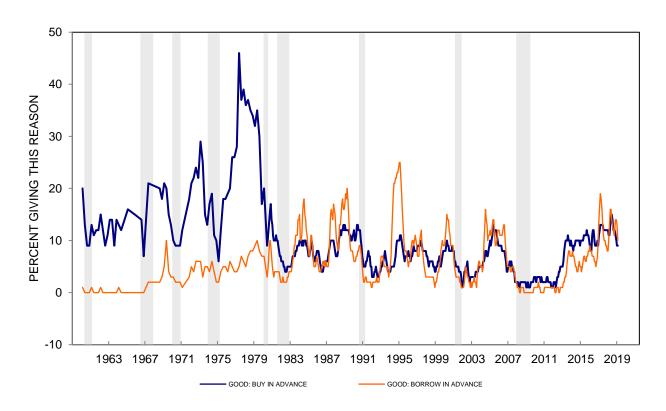


CHART 42B: ADVANCE BUYING RATIONALES FOR BUYING CONDITIONS FOR HOUSES



## CHART 42C: INTEREST RATE REASONS FOR BUYING CONDITIONS FOR HOUSES (%LOW INTEREST RATES - %HIGH INTEREST RATES)

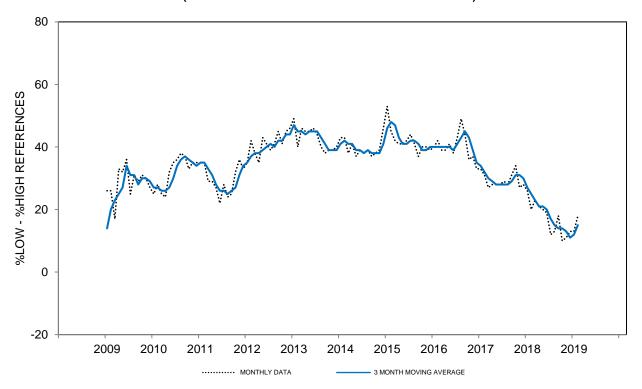
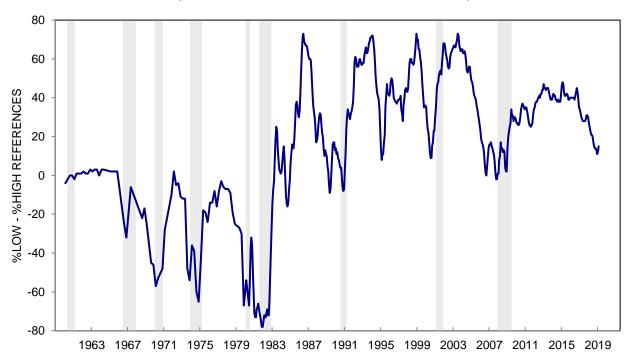
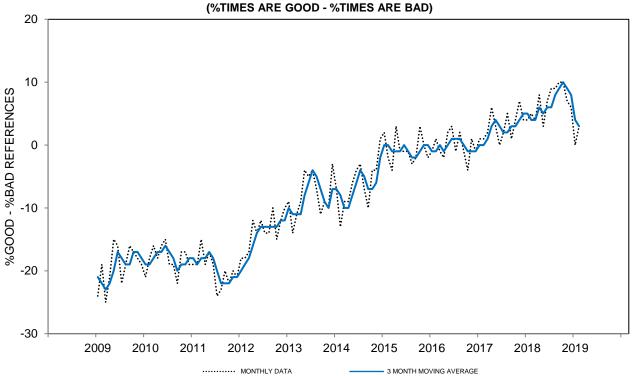


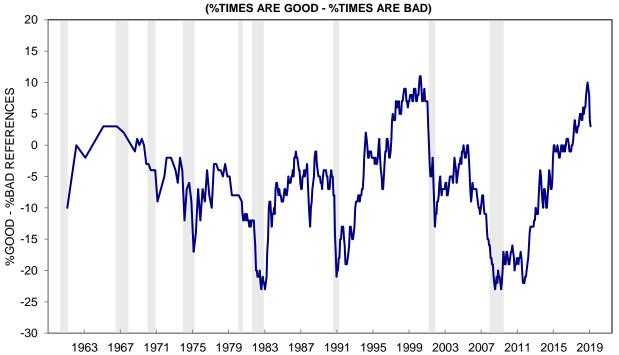
CHART 42C: INTEREST RATE REASONS FOR BUYING CONDITIONS FOR HOUSES (%LOW INTEREST RATES - %HIGH INTEREST RATES)



# CHART 42D: ECONOMIC UNCERTAINTY REASONS FOR BUYING CONDITIONS FOR HOUSES







## CHART 42E: CAPITAL GAIN REASONS FOR BUYING CONDITIONS FOR HOUSES (%CAPITAL APPRECIATION - %CAPITAL DEPRECIATION)

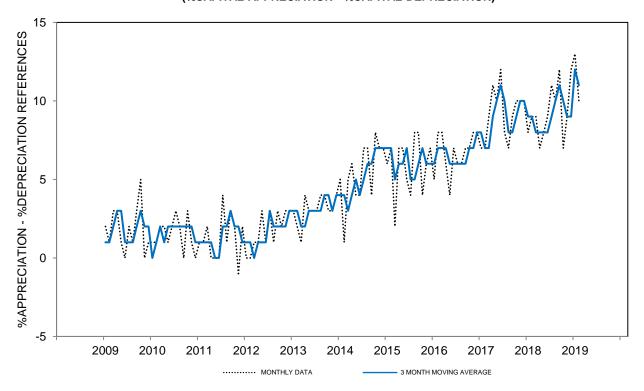


CHART 42E: CAPITAL GAIN REASONS FOR BUYING CONDITIONS FOR HOUSES (%CAPITAL APPRECIATION - %CAPITAL DEPRECIATION)

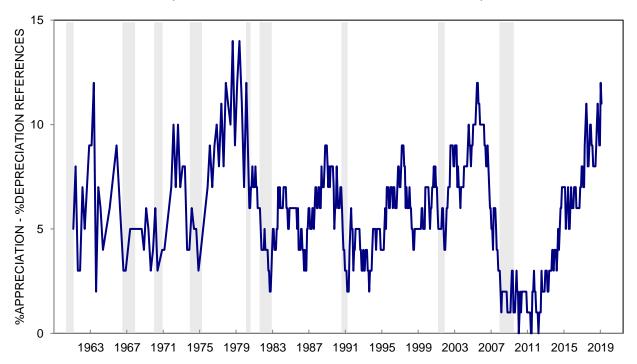


TABLE 43
SELLING CONDITIONS FOR HOUSES

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018		•	Sep 2018		Nov 2018	Dec 2018	Jan 2019	Feb 2019	
GOOD TIME TO SELL	73%	77%	72%	76%	75%	77%	73%	72%	72%	72%	69%	64%	69%	
UNCERTAIN, DEPENDS	3	3	3	3	4	2	5	6	6	4	3	5	3	
BAD TIME TO SELL	24	20	25	21	21	21	22	22	22	24	28	31	28	
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
CASES	609	619	604	602	608	600	605	618	601	604	602	601	601	
INDEX SCORE	149	157	147	155	154	156	151	150	150	148	141	133	141	

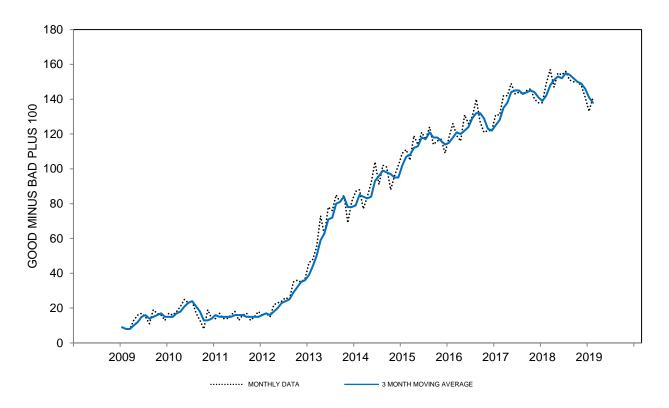
# SELLING CONDITIONS FOR HOUSES - INDEX SCORE THREE MONTH MOVING AVERAGES

All	142	148	151	153	152	155	154	152	150	149	146	141	138
Age 18 to 44	134	141	144	148	145	147	146	144	141	141	136	131	130
Age 45 to 64	146	152	155	156	158	159	158	155	154	150	153	148	147
Age 65+	149	153	156	156	156	162	161	162	158	161	152	145	136
Income Bottom Third	122	125	129	131	130	134	128	130	128	133	129	121	117
Income Middle Third	142	152	155	160	162	163	165	160	156	152	151	147	145
Income Top Third	162	167	170	171	168	168	168	167	168	162	159	153	153

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

<sup>\*:</sup> Less than half of one percent. Index Score is the percent favorable minus the percent unfavorable plus 100

**CHART 43: SELLING CONDITIONS FOR HOUSES** 



**CHART 43: SELLING CONDITIONS FOR HOUSES** 

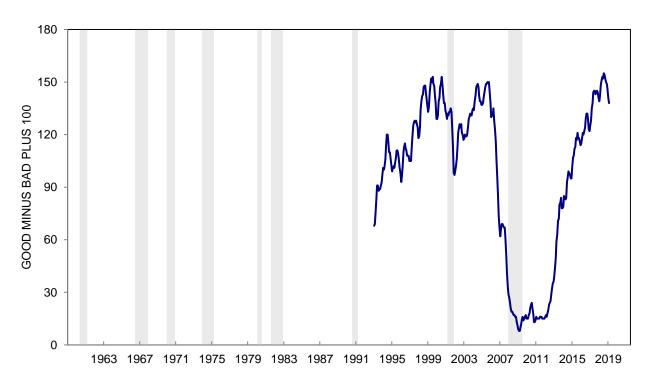


TABLE 44
SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019
GOOD TIME TO SELL Prices are high;													
good sales available	37%	34%	34%	39%	39%	35%	39%	36%	33%	34%	29%	25%	32%
Prices won't go up; are going lower	3	3	1	3	3	2	3	3	5	6	7	6	6
Interest rates are low credit is easy	14	11	13	10	11	10	8	13	8	10	8	10	11
Sell-in-advance of rising interest rates	3	6	4	4	4	3	3	3	5	3	4	2	2
Times are good; prosperity	28	31	33	27	30	29	31	28	29	27	26	28	27
Capital appreciation; would make money	4	3	4	5	7	7	5	4	5	7	8	6	7
BAD TIME TO SELL Prices are low	12	10	13	11	13	11	12	12	11	11	13	14	13
Interest rates are high; credit is tight	2	3	3	1	1	3	2	2	3	5	4	4	5
Times are bad; can't afford to buy	6	6	8	7	6	6	8	6	6	7	7	10	8
Bad times ahead; uncertain future	2	2	1	1	1	1	1	*	2	1	2	3	3
Capital depreciation; would lose money	2	1	2	2	1	2	2	4	2	*	1	2	2
SELECTED	REAS	ONS F	OR O	PINIO	NS AE	BOUT	HOME	SELI	ING (	COND	ITION	S	
PRIC	ES HIG	SH - PR	RICES	LOW (	THREE	MON	тн мо	VING A	AVERA	GES)			
All	20	21	23	24	25	26	26	25	24	23	20	17	15
Age 18 to 44	18	22	24	26	23	21	21	22	22	21	17	14	14
Age 45 to 64 Age 65+	24 20	23 20	25 21	25 21	28 24	28 29	28 28	26 27	25 26	21 27	22 22	19 18	21 11
· ·													
Income Bottom Third Income Middle Third	5 19	7 23	10 25	10 27	9 29	11 31	7 34	6 32	3 28	8 24	7 22	5 20	0 21
Income Top Third	37	36	38	38	38	36	37	38	41	35	30	26	26
RAT	ES LO	W - RA	TES H	IGH (T	HREE	MONT	H MO	/ING A	VERA	GES)			
All	10	10	10	9	10	9	8	8	7	7	5	5	5
Age 18 to 44	5	5	5	4	6	5	4	4	5	4	1	-1	1
Age 45 to 64	13	12	13	13	13	13	11	11	8	8	7	10	10
Age 65+	14	16	15	12	10	9	8	10	10	12	8	7	7
Income Bottom Third	6	5	5	5	7	5	4	4	4	4	2	3	2
Income Middle Third Income Top Third	8 16	9 16	9 15	8 14	7 15	6 15	7 13	8 12	8 11	8 10	4 8	5 8	5 9
modifie rop miliu	10	10	13	14	13	13	13	14	- 1 1	10	J	J	9

Response to the query: "Why do you say so?" following the question on Table 43.

May add to more than 100% due to multiple mentions.

<sup>\*:</sup> Less than half of one percent.

## CHART 44A: PRICE REASONS FOR SELLING CONDITIONS FOR HOUSES (%HIGH PRICES - %LOW PRICES)

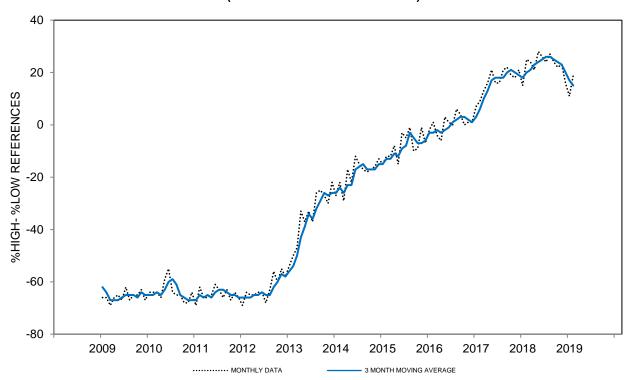
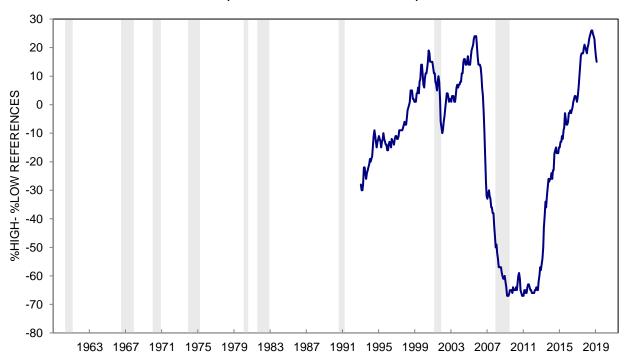
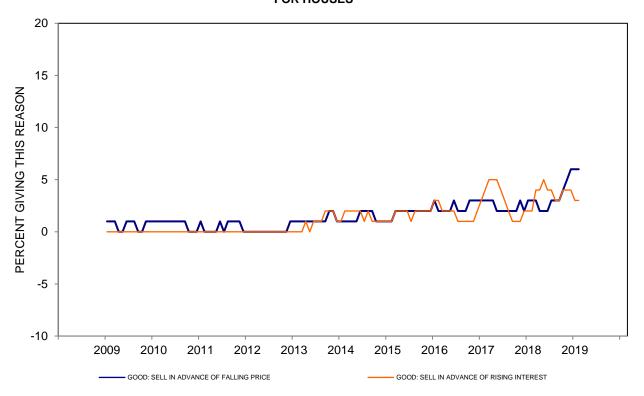


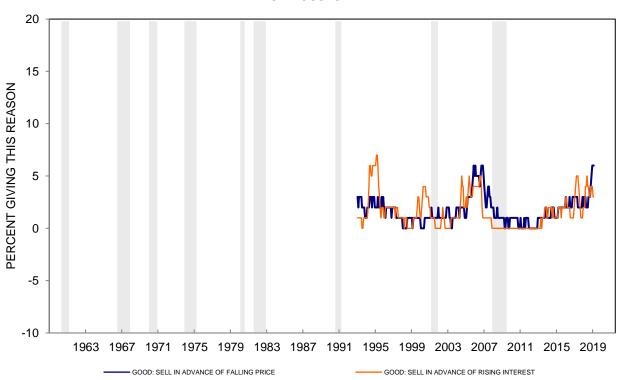
CHART 44A: PRICE REASONS FOR SELLING CONDITIONS FOR HOUSES (%HIGH PRICES - %LOW PRICES)



## CHART 44B: SELLING IN ADVANCE RATIONALES FOR SELLING CONDITIONS FOR HOUSES



## CHART 44B: SELLING IN ADVANCE RATIONALES FOR SELLING CONDITIONS FOR HOUSES



## CHART 44C: INTEREST RATE REASONS FOR SELLING CONDITIONS FOR HOUSES (%LOW INTEREST RATES - %HIGH INTEREST RATES)

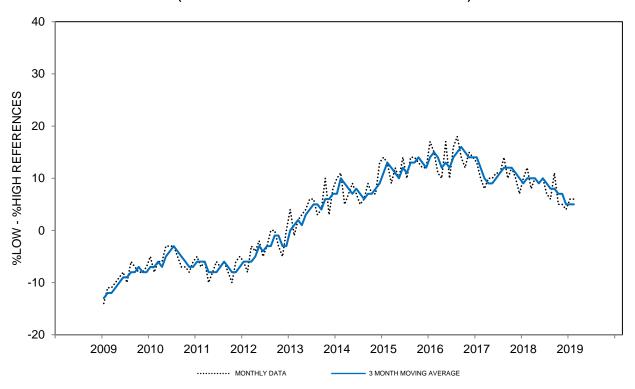
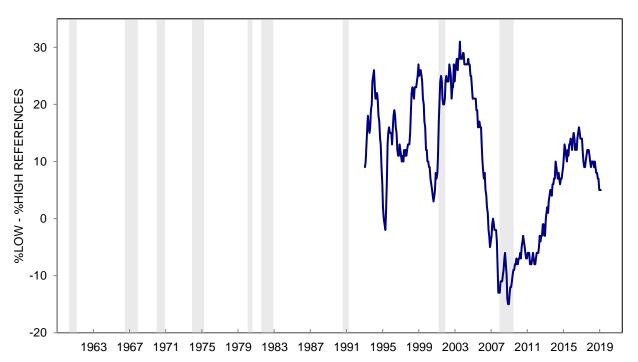
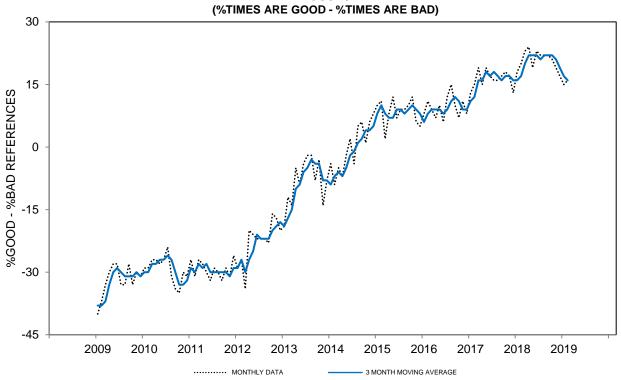


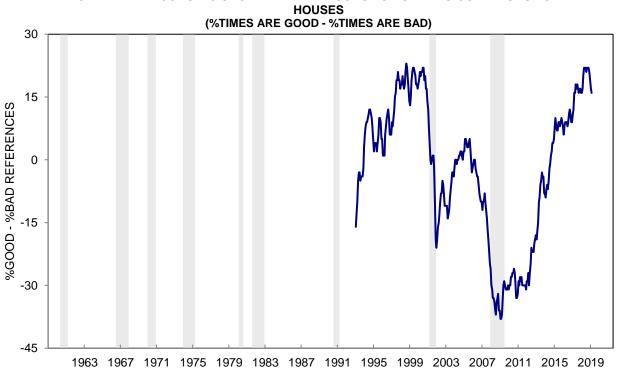
CHART 44C: INTEREST RATE REASONS FOR SELLING CONDITIONS FOR HOUSES (%LOW INTEREST RATES - %HIGH INTEREST RATES)



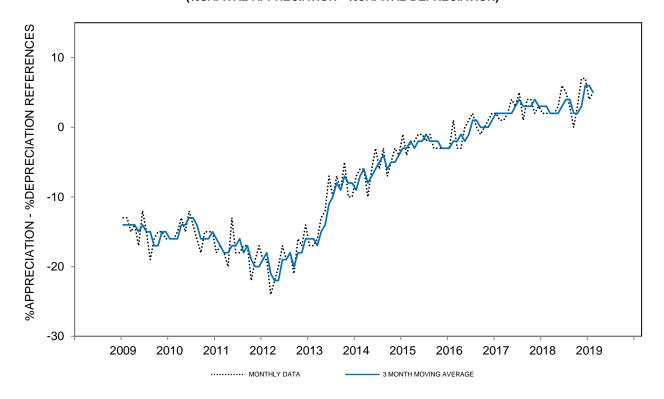
### CHART 44D: ECONOMIC UNCERTAINTY REASONS FOR SELLING CONDITIONS FOR **HOUSES**







## CHART 44E: CAPITAL GAIN REASONS FOR SELLING CONDITIONS FOR HOUSES (%CAPITAL APPRECIATION - %CAPITAL DEPRECIATION)



## CHART 44E: CAPITAL GAIN REASONS FOR SELLING CONDITIONS FOR HOUSES (%CAPITAL APPRECIATION - %CAPITAL DEPRECIATION)

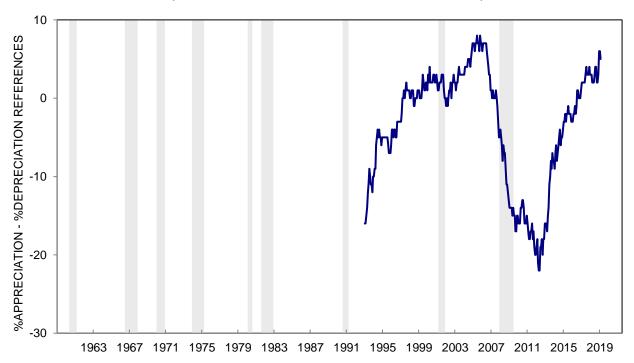


TABLE 45
CHANGE IN HOME VALUES DURING THE PAST YEAR

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Jul 2018	•	Sep 2018		Nov 2018	Dec 2018	Jan 2019	Feb 2019	
VALUE INCREASED	62%	62%	61%	68%	64%	64%	69%	66%	59%	62%	62%	59%	57%	
VALUE SAME	31	31	31	26	31	29	24	28	33	33	30	33	36	
VALUE DECREASED	7	6	7	6	4	6	6	6	7	5	5	8	6	
DK, NA	*	1	1	*	1	1	1	*	1	*	3	*	1	
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
CASES	439	458	416	425	430	433	416	456	433	444	424	440	450	
INDEX SCORE	155	156	154	162	160	158	163	160	152	157	157	151	151	

# CHANGE IN HOME VALUES DURING THE PAST YEAR - INDEX SCORE THREE MONTH MOVING AVERAGES

All	155	154	155	157	159	160	160	160	158	156	155	155	153
Age 18 to 44	162	161	159	161	160	160	159	158	155	155	153	154	154
Age 45 to 64	152	150	154	156	160	161	163	162	162	159	158	155	152
Age 65+	153	152	151	156	156	160	160	161	158	155	152	154	153
Income Bottom Third	139	135	130	128	135	148	149	143	139	141	144	140	135
Income Middle Third	156	155	154	162	162	161	161	163	161	157	154	159	158
Income Top Third	165	165	167	168	166	167	167	168	167	165	163	159	158
Home Value Bottom Third	133	132	129	134	138	144	145	144	142	138	137	137	135
Home Value Middle Third	165	161	164	165	164	163	160	162	159	159	160	162	161
Home Value Top Third	170	169	170	172	174	175	179	180	178	173	170	167	165

The question was: "Do you think the current value of your home--I mean, what it would bring

if you sold it today--has increased compared with a year ago, has

decreased compared with a year ago, or has it remained about the same?"

CASES is the number of homeowners.

<sup>\*:</sup> Less than half of one percent. Index Score is the percent favorable minus the percent unfavorable plus 100

CHART 45: CHANGE IN HOME VALUES DURING THE PAST YEAR

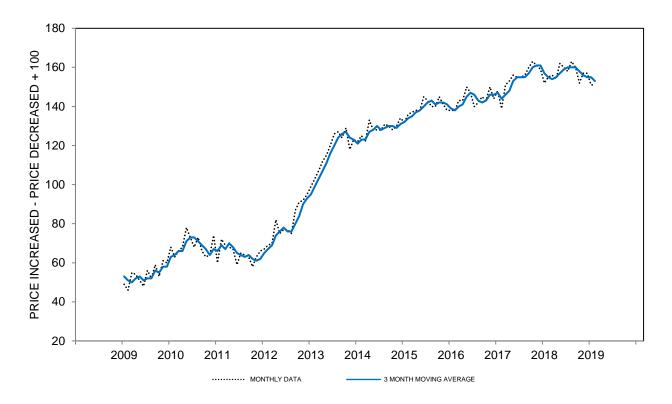


CHART 45: CHANGE IN HOME VALUES DURING THE PAST YEAR

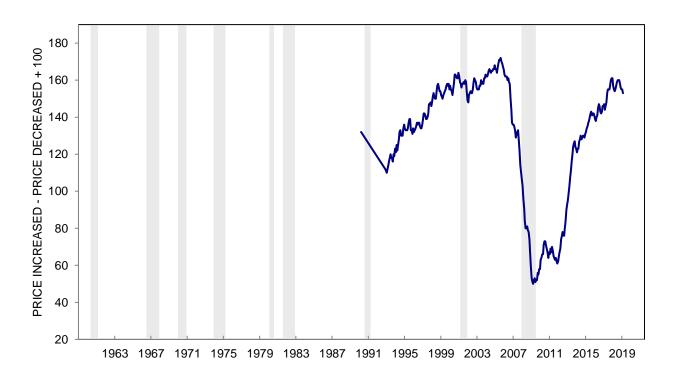


TABLE 46
EXPECTED CHANGE IN HOME VALUES DURING THE NEXT YEAR

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019
INCREASE	56%	54%	55%	57%	54%	54%	58%	49%	50%	51%	49%	43%	50%
REMAIN THE SAME	38	39	38	35	40	38	33	41	42	38	41	47	39
DECREASE	6	7	7	7	6	7	9	9	8	10	10	9	10
DK, NA	*	*	*	1	*	1	*	1	*	1	*	1	1
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	439	458	416	425	430	433	416	456	433	444	424	440	450
MEDIAN INCREASE	1.8	1.4	1.5	2.5	1.5	1.7	2.1	0.5	0.6	0.8	0.5	0.4	0.6
25th PERCENTILE	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-0.1	-0.1	-0.1	-0.1	-0.2	-0.1
75th PERCENTILE	4.9	5.0	4.9	5.2	5.3	5.2	5.2	4.7	4.8	4.7	4.8	3.9	4.7
INTERQUARTILE													
RANGE (75th-25th)	5.0	5.0	4.9	5.1	5.3	5.3	5.3	4.8	4.9	4.8	5.0	4.1	4.8
MEAN INCREASE	3.0	2.7	2.9	2.9	3.7	3.1	3.0	2.0	2.5	2.1	2.3	2.2	2.0
VARIANCE	36	34	31	27	46	40	40	31	27	25	43	34	36

# EXPECTED CHANGE IN HOME VALUES DURING THE NEXT YEAR - MEDIAN INCREASE THREE MONTH MOVING AVERAGES

All	1.2	1.4	1.6	1.8	1.8	1.9	1.8	1.4	1.1	0.6	0.6	0.6	0.5
Age 18 to 44	1.6	1.7	1.5	1.7	1.8	2.4	2.2	2.0	1.4	1.2	1.2	1.3	1.0
Age 45 to 64	0.9	0.9	1.4	1.4	1.8	1.8	1.8	1.4	1.1	0.7	0.7	0.4	0.4
Age 65+	1.4	1.8	1.5	2.1	1.6	1.3	1.2	1.0	1.4	8.0	1.0	0.7	0.9
Income Bottom Third	0.3	0.4	0.6	0.5	0.5	0.5	0.5	0.4	0.2	0.3	0.3	0.2	0.1
Income Middle Third	1.5	1.3	0.7	8.0	1.1	1.4	1.9	1.5	1.3	0.6	0.9	8.0	1.0
Income Top Third	1.6	2.1	2.4	2.7	2.6	2.8	2.5	2.5	2.1	1.5	0.9	0.5	0.4
Home Value Bottom Third	0.3	0.3	0.2	0.3	0.3	0.3	0.4	0.4	0.3	0.2	0.2	0.2	0.3
Home Value Middle Third	1.5	1.6	2.0	2.0	2.2	2.3	2.4	2.1	2.0	1.9	2.2	2.0	1.4
Home Value Top Third	2.6	2.7	2.8	2.8	2.9	3.1	3.1	2.7	2.4	1.8	1.2	0.6	0.9

The questions were:

"What do you think will happen to the prices of homes like yours in your community over the next 12 months? Will they increase at a rapid rate, increase at a moderate rate, remain about the same, decrease at a moderate rate, or decrease at a rapid rate?"

"By about what percent do you expect prices of homes like yours in your community to go (up/down), on average, over the next 12 months?"

CASES is the number of homeowners.

<sup>\*:</sup> Less than half of one percent.

CHART 46: EXPECTED MEAN CHANGE IN HOME VALUES DURING THE NEXT YEAR

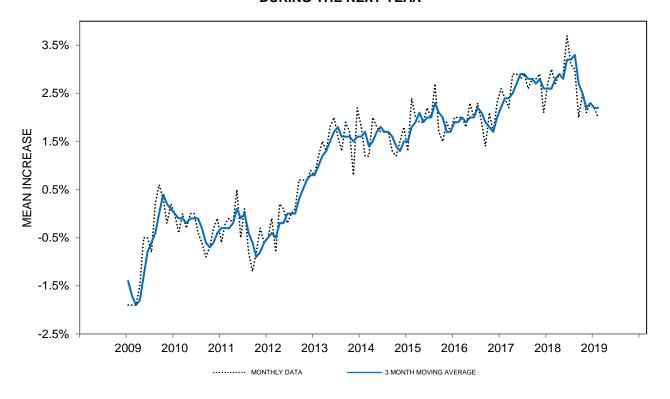


CHART 46: EXPECTED MEAN CHANGE IN HOME VALUES DURING THE NEXT YEAR

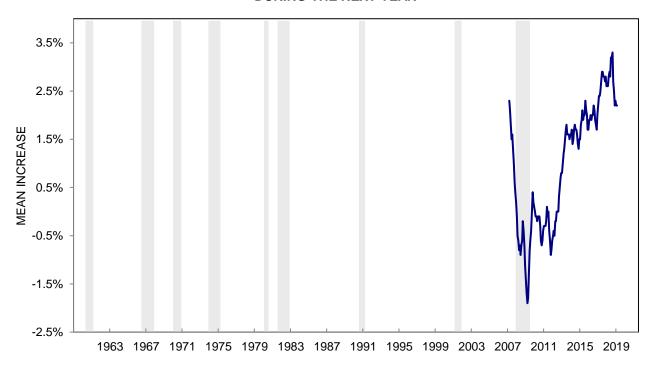


TABLE 47
EXPECTED CHANGE IN HOME VALUES DURING THE NEXT 5 YEARS

	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019
INCREASE	68%	69%	70%	63%	68%	68%	67%	65%	63%	66%	63%	66%	67%
REMAIN THE SAME	20	21	18	25	22	20	23	25	25	24	24	21	21
DECREASE	11	9	11	11	8	11	10	9	11	9	10	11	10
DK, NA	1	1	1	1	2	1	*	1	1	1	3	2	2
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	439	458	416	425	430	433	416	456	433	444	424	440	450
MEDIAN INCREASE	2.5	2.5	2.5	2.1	2.6	2.9	2.7	2.5	2.0	2.3	2.2	2.7	2.6
25th PERCENTILE	0.2	0.2	0.2	0.0	0.2	0.2	0.2	0.1	0.0	0.2	0.1	0.2	0.2
75th PERCENTILE	4.8	4.8	4.9	4.8	5.0	5.1	5.0	4.8	4.3	4.8	4.8	4.9	4.8
INTERQUARTILE RANGE (75th-25th)	4.6	4.6	4.6	4.8	4.8	4.9	4.9	4.7	4.2	4.7	4.7	4.8	4.6
MEAN INCREASE	2.9	2.7	2.8	2.4	3.3	3.5	3.0	2.7	2.0	2.5	2.8	2.8	2.7
VARIANCE	25	25	26	23	35	38	21	22	25	25	32	30	30

# EXPECTED CHANGE IN HOME VALUES DURING THE NEXT 5 YEARS - MEDIAN INCREASE THREE MONTH MOVING AVERAGES

All	2.3	2.3	2.5	2.4	2.4	2.5	2.7	2.7	2.4	2.3	2.2	2.4	2.5
Age 18 to 44	2.5	2.3	2.2	2.0	2.2	2.6	2.8	2.5	2.0	2.2	2.2	2.6	2.2
Age 45 to 64	2.1	2.1	2.4	2.3	2.3	2.5	2.8	2.7	2.5	2.2	2.3	2.4	2.6
Age 65+	2.2	2.3	2.8	2.8	2.7	2.4	2.7	2.8	2.7	2.3	1.9	2.2	2.6
Income Bottom Third	1.2	0.9	1.7	1.6	2.0	2.0	2.2	2.1	1.4	1.5	1.3	1.5	1.9
Income Middle Third	2.5	2.4	2.4	2.3	2.4	2.5	2.9	2.7	2.5	2.1	1.9	2.1	2.4
Income Top Third	2.4	2.5	2.7	2.7	2.6	2.8	2.8	2.9	2.5	2.6	2.5	2.7	2.6
Home Value Bottom Third	1.3	1.4	1.7	1.5	1.5	1.6	1.9	1.9	1.6	1.6	1.4	1.3	1.4
Home Value Middle Third	2.4	2.2	2.5	2.5	2.7	2.8	3.0	2.8	2.5	2.3	2.4	2.7	2.7
Home Value Top Third	2.8	2.7	2.9	2.7	2.7	2.9	3.0	3.0	2.7	2.8	2.7	2.9	3.0

The questions were:

"What about the outlook for prices of homes like yours in your community over the next 5 years or so? Do you expect them to

increase, remain about the same, or decrease?"

"By about what percent per year do you expect prices of homes like yours in your community to go (up/down), on average, over the next 5

years or so?"

CASES is the number of homeowners.

<sup>\*:</sup> Less than half of one percent.

CHART 47: EXPECTED MEAN CHANGE IN HOME VALUES DURING THE NEXT FIVE YEARS

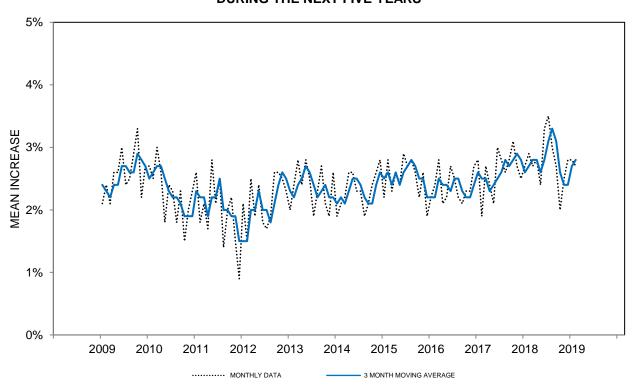
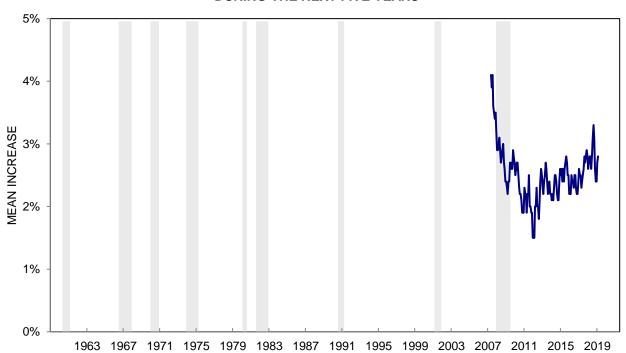


CHART 47: EXPECTED MEAN CHANGE IN HOME VALUES DURING THE NEXT FIVE YEARS



### RECOMMENDED ALLOWANCE FOR SAMPLING ERROR OF A PERCENTAGE

(Sampling Error Allowance in Percentage Points<sup>1</sup>)

For Estimated Percentage Near	Number of Interviews											
	100	200	300	400	500	750	1000	1250	1500	2000	2500	3000
1% or 99%	2.2	1.6	1.3	1.1	1.0	0.8	0.7	0.6	0.6	0.5	0.4	0.4
5% or 95%	4.9	3.5	2.8	2.4	2.2	1.8	1.5	1.4	1.3	1.1	1.0	0.9
10% or 90%	6.7	4.8	3.9	3.4	3.0	2.4	2.1	1.9	1.7	1.5	1.3	1.2
20% or 80%	9.0	6.3	5.2	4.5	4.0	3.3	2.8	2.5	2.3	2.0	1.8	1.6
30% or 70%	10.3	7.3	5.9	5.1	4.6	3.7	3.2	2.9	2.6	2.3	2.0	1.9
40% or 60%	11.0	7.8	6.3	5.5	4.9	4.0	3.5	3.1	2.8	2.4	2.2	2.0
50%	11.2	7.9	6.5	5.6	5.0	4.1	3.5	3.2	2.9	2.5	2.2	2.0

<sup>&</sup>lt;sup>1</sup> The figures in this table represent two standard errors. Hence, the chances are 95 in 100 that the true percentage lies within a range equal to the observed percentage, plus or minus the sampling error.

### **DESCRIPTION OF CHARTS**

#### **DATA POINTS**

QUARTERLY DATA: Data collected by surveys conducted at three month intervals before 1978.

MONTHLY DATA: Data collected by surveys conducted each month since January of 1978.

THREE-MONTH Each point plotted represents the average of the three MOVING AVERAGE monthly observations ending at the date plotted.

HISTORICAL SERIES CHARTS Quarterly data prior to 1978 and three month moving average starting in 1978.

#### TIME SCALE

Each tic mark on the time scale represents the month of January for the indicated year.

### **RECESSION PERIODS**

December	1948 - October	1949
August	1953 - May	1954
September	1957 - April	1958
May	1960 - February	1961
July	1966 - November	1967*
January	1970 - November	1970
December	1973 - March	1975
February	1980 - July	1980
August	1981 - November	1982
August	1990 - March	1991
March	2001 - November	2001
December	2007 - June	2009

Recession dates are determined by the National Bureau of Economic Research.

RECESSION PERIOD: Reduction in the national output of goods and services, generally

lasting at least two quarters.

\*GROWTH RECESSION: Retardation in the rate of growth of output and employment (usually

followed by a recession and always the initial stage of a recession).