## AGE 35 TO 54 <br> BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages)

The question was: "Speaking now of the automobile market -- do you think the next 12 months or so will be a good time or a bad time to buy a new vehicle, such as a car, pickup, van, or sport utility vehicle?"

| Date of | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| March | 1978 | 54 | 15 | 31 | 100 | 122 | 781 |
| April | 1978 | 53 | 18 | 30 | 100 | 123 | 810 |
| May | 1978 | 52 | 17 | 32 | 100 | 120 | 845 |
| June | 1978 | 50 | 16 | 34 | 100 | 116 | 805 |
| July | 1978 | 51 | 15 | 34 | 100 | 117 | 823 |
| August | 1978 | 48 | 15 | 37 | 100 | 112 | 827 |
| September | 1978 | 48 | 16 | 36 | 100 | 112 | 844 |
| October | 1978 | 50 | 15 | 35 | 100 | 114 | 867 |
| November | 1978 | 49 | 15 | 36 | 100 | 113 | 962 |
| December | 1978 | 46 | 16 | 38 | 100 | 108 | 988 |
| January | 1979 | 43 | 16 | 42 | 100 | 101 | 1027 |
| February | 1979 | 46 | 16 | 38 | 100 | 107 | 936 |
| March | 1979 | 45 | 15 | 40 | 100 | 104 | 929 |
| April | 1979 | 46 | 14 | 40 | 100 | 106 | 936 |
| May | 1979 | 42 | 14 | 44 | 100 | 98 | 944 |
| June | 1979 | 41 | 12 | 47 | 100 | 94 | 1022 |
| July | 1979 | 36 | 13 | 51 | 100 | 85 | 1093 |
| August | 1979 | 37 | 11 | 52 | 100 | 85 | 1050 |
| September | 1979 | 38 | 12 | 49 | 100 | 89 | 1024 |
| October | 1979 | 40 | 12 | 48 | 100 | 92 | 999 |
| November | 1979 | 39 | 10 | 50 | 100 | 89 | 1041 |
| December | 1979 | 42 | 9 | 49 | 100 | 93 | 1011 |
| January | 1980 | 41 | 8 | 51 | 100 | 91 | 915 |
| February | 1980 | 43 | 9 | 48 | 100 | 95 | 816 |
| March | 1980 | 40 | 10 | 50 | 100 | 90 | 772 |
| April | 1980 | 39 | 9 | 52 | 100 | 87 | 749 |
| May | 1980 | 35 | 8 | 58 | 100 | 77 | 676 |
| June | 1980 | 33 | 9 | 58 | 100 | 75 | 655 |
| July | 1980 | 34 | 10 | 55 | 100 | 79 | 654 |
| August | 1980 | 38 | 11 | 51 | 100 | 87 | 626 |
| September | 1980 | 37 | 13 | 50 | 100 | 87 | 643 |
| October | 1980 | 41 | 15 | 45 | 100 | 96 | 625 |
| November | 1980 | 42 | 16 | 43 | 100 | 99 | 666 |
| December | 1980 | 40 | 12 | 48 | 100 | 92 | 678 |
| January | 1981 | 34 | 11 | 55 | 100 | 79 | 702 |
| February | 1981 | 34 | 9 | 57 | 100 | 77 | 658 |
| March | 1981 | 36 | 10 | 54 | 100 | 83 | 650 |
| April | 1981 | 40 | 8 | 51 | 100 | 89 | 628 |
| May | 1981 | 40 | 8 | 52 | 100 | 88 | 636 |
| June | 1981 | 38 | 8 | 54 | 100 | 84 | 628 |
| July | 1981 | 35 | 8 | 56 | 100 | 79 | 648 |
| August | 1981 | 38 | 9 | 53 | 100 | 85 | 637 |
| September | 1981 | 39 | 10 | 51 | 100 | 88 | 643 |
| October | 1981 | 41 | 9 | 50 | 100 | 90 | 627 |
| November | 1981 | 35 | 8 | 57 | 100 | 78 | 636 |
| December | 1981 | 36 | 8 | 56 | 100 | 80 | 641 |
| January | 1982 | 36 | 9 | 55 | 100 | 80 | 653 |
| February | 1982 | 38 | 10 | 52 | 100 | 86 | 655 |
| March | 1982 | 38 | 10 | 52 | 100 | 86 | 655 |

BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages)

| Date of | Survey | Good Time | Uncertain | Bad Time | Total | $\underline{\text { Relative }}$ | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| April | 1982 | 38 | 9 | 52 | 100 | 86 | 641 |
| May | 1982 | 40 | 10 | 51 | 100 | 89 | 647 |
| June | 1982 | 41 | 8 | 51 | 100 | 90 | 639 |
| July | 1982 | 39 | 9 | 51 | 100 | 88 | 648 |
| August | 1982 | 36 | 9 | 55 | 100 | 81 | 666 |
| September | 1982 | 34 | 11 | 55 | 100 | 79 | 668 |
| October | 1982 | 39 | 12 | 50 | 100 | 89 | 657 |
| November | 1982 | 42 | 12 | 46 | 100 | 96 | 632 |
| December | 1982 | 50 | 9 | 41 | 100 | 109 | 642 |
| January | 1983 | 51 | 8 | 41 | 100 | 110 | 651 |
| February | 1983 | 54 | 7 | 39 | 100 | 115 | 699 |
| March | 1983 | 55 | 8 | 37 | 100 | 118 | 698 |
| April | 1983 | 60 | 7 | 34 | 100 | 126 | 696 |
| May | 1983 | 64 | 7 | 29 | 100 | 134 | 680 |
| June | 1983 | 66 | 6 | 28 | 100 | 138 | 681 |
| July | 1983 | 66 | 7 | 27 | 100 | 139 | 674 |
| August | 1983 | 65 | 6 | 29 | 100 | 136 | 667 |
| September | 1983 | 66 | 6 | 28 | 100 | 138 | 653 |
| October | 1983 | 64 | 5 | 31 | 100 | 133 | 658 |
| November | 1983 | 62 | 7 | 32 | 100 | 130 | 652 |
| December | 1983 | 58 | 9 | 33 | 100 | 125 | 638 |
| January | 1984 | 59 | 12 | 29 | 100 | 130 | 627 |
| February | 1984 | 60 | 12 | 28 | 100 | 132 | 631 |
| March | 1984 | 66 | 10 | 24 | 100 | 142 | 623 |
| April | 1984 | 65 | 9 | 27 | 100 | 138 | 639 |
| May | 1984 | 67 | 8 | 25 | 100 | 141 | 627 |
| June | 1984 | 65 | 9 | 27 | 100 | 138 | 639 |
| July | 1984 | 66 | 8 | 25 | 100 | 141 | 640 |
| August | 1984 | 65 | 9 | 26 | 100 | 138 | 638 |
| September | 1984 | 61 | 8 | 31 | 100 | 129 | 641 |
| October | 1984 | 57 | 9 | 34 | 100 | 123 | 653 |
| November | 1984 | 55 | 7 | 37 | 100 | 118 | 686 |
| December | 1984 | 57 | 8 | 35 | 100 | 122 | 735 |
| January | 1985 | 60 | 7 | 33 | 100 | 127 | 720 |
| February | 1985 | 64 | 7 | 29 | 100 | 136 | 672 |
| March | 1985 | 68 | 6 | 26 | 100 | 142 | 632 |
| April | 1985 | 72 | 4 | 23 | 100 | 149 | 653 |
| May | 1985 | 69 | 4 | 27 | 100 | 142 | 705 |
| June | 1985 | 68 | 4 | 28 | 100 | 140 | 711 |
| July | 1985 | 64 | 8 | 29 | 100 | 135 | 689 |
| August | 1985 | 67 | 8 | 25 | 100 | 142 | 646 |
| September | 1985 | 68 | 8 | 24 | 100 | 144 | 660 |
| October | 1985 | 70 | 6 | 24 | 100 | 146 | 665 |
| November | 1985 | 70 | 6 | 24 | 100 | 146 | 687 |
| December | 1985 | 66 | 7 | 27 | 100 | 139 | 666 |
| January | 1986 | 68 | 6 | 26 | 100 | 142 | 671 |
| February | 1986 | 69 | 5 | 25 | 100 | 144 | 645 |
| March | 1986 | 75 | 5 | 20 | 100 | 155 | 659 |
| April | 1986 | 75 | 6 | 19 | 100 | 156 | 664 |
| May | 1986 | 77 | 5 | 18 | 100 | 159 | 650 |
| June | 1986 | 77 | 5 | 18 | 100 | 158 | 651 |
| July | 1986 | 77 | 5 | 18 | 100 | 159 | 650 |

BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages)
$\left.\begin{array}{lllllllll}\text { Date of } & \text { Survey } & \text { Good Time } & & \text { Uncertain } & & \text { Bad Time } & & \text { Total }\end{array}\right)$

BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages)

| Date of S | Survey | Good Time | Uncertain | Bad Time | Total | $\underline{\text { Relative }}$ | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December | 1990 | 53 | 6 | 41 | 100 | 113 | 557 |
| January | 1991 | 51 | 6 | 42 | 100 | 109 | 587 |
| February | 1991 | 49 | 8 | 43 | 100 | 106 | 604 |
| March | 1991 | 55 | 8 | 38 | 100 | 117 | 612 |
| April | 1991 | 60 | 7 | 33 | 100 | 128 | 577 |
| May | 1991 | 64 | 6 | 30 | 100 | 134 | 578 |
| June | 1991 | 62 | 5 | 33 | 100 | 129 | 561 |
| July | 1991 | 63 | 5 | 32 | 100 | 130 | 583 |
| August | 1991 | 63 | 5 | 32 | 100 | 130 | 574 |
| September | 1991 | 61 | 6 | 33 | 100 | 128 | 601 |
| October | 1991 | 57 | 6 | 37 | 100 | 120 | 588 |
| November | 1991 | 55 | 6 | 39 | 100 | 116 | 593 |
| December | 1991 | 53 | 6 | 41 | 100 | 112 | 560 |
| January | 1992 | 53 | 5 | 41 | 100 | 112 | 578 |
| February | 1992 | 56 | 5 | 39 | 100 | 117 | 587 |
| March | 1992 | 59 | 4 | 37 | 100 | 122 | 610 |
| April | 1992 | 63 | 5 | 33 | 100 | 130 | 602 |
| May | 1992 | 63 | 5 | 31 | 100 | 132 | 590 |
| June | 1992 | 66 | 6 | 28 | 100 | 138 | 574 |
| July | 1992 | 63 | 6 | 31 | 100 | 133 | 586 |
| August | 1992 | 63 | 5 | 32 | 100 | 131 | 594 |
| September | 1992 | 62 | 3 | 36 | 100 | 126 | 599 |
| October | 1992 | 62 | 4 | 34 | 100 | 127 | 584 |
| November | 1992 | 61 | 5 | 34 | 100 | 128 | 604 |
| December | 1992 | 63 | 6 | 31 | 100 | 132 | 621 |
| January | 1993 | 65 | 6 | 29 | 100 | 136 | 646 |
| February | 1993 | 67 | 5 | 27 | 100 | 140 | 648 |
| March | 1993 | 66 | 6 | 28 | 100 | 138 | 649 |
| April | 1993 | 67 | 6 | 27 | 100 | 140 | 630 |
| May | 1993 | 65 | 7 | 28 | 100 | 137 | 620 |
| June | 1993 | 65 | 7 | 28 | 100 | 138 | 616 |
| July | 1993 | 64 | 7 | 29 | 100 | 135 | 646 |
| August | 1993 | 63 | 8 | 29 | 100 | 134 | 654 |
| September | 1993 | 63 | 9 | 28 | 100 | 134 | 660 |
| October | 1993 | 62 | 10 | 29 | 100 | 133 | 638 |
| November | 1993 | 61 | 10 | 29 | 100 | 132 | 637 |
| December | 1993 | 60 | 10 | 30 | 100 | 131 | 646 |
| January | 1994 | 63 | 10 | 28 | 100 | 135 | 655 |
| February | 1994 | 69 | 9 | 22 | 100 | 146 | 644 |
| March | 1994 | 71 | 9 | 20 | 100 | 151 | 635 |
| April | 1994 | 70 | 10 | 20 | 100 | 150 | 623 |
| May | 1994 | 68 | 9 | 23 | 100 | 145 | 628 |
| June | 1994 | 68 | 8 | 24 | 100 | 143 | 626 |
| July | 1994 | 68 | 7 | 25 | 100 | 143 | 638 |
| August | 1994 | 68 | 6 | 26 | 100 | 142 | 636 |
| September | 1994 | 67 | 7 | 26 | 100 | 141 | 638 |
| October | 1994 | 68 | 6 | 26 | 100 | 142 | 636 |
| November | 1994 | 65 | 8 | 27 | 100 | 139 | 633 |
| December | 1994 | 64 | 8 | 28 | 100 | 136 | 617 |
| January | 1995 | 64 | 8 | 29 | 100 | 135 | 615 |
| February | 1995 | 62 | 7 | 31 | 100 | 131 | 622 |

BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages)

| Date of | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| March | 1995 | 64 | 7 | 28 | 100 | 136 | 629 |
| April | 1995 | 62 | 8 | 30 | 100 | 131 | 630 |
| May | 1995 | 64 | 8 | 28 | 100 | 136 | 624 |
| June | 1995 | 61 | 8 | 31 | 100 | 129 | 624 |
| July | 1995 | 64 | 8 | 28 | 100 | 136 | 620 |
| August | 1995 | 64 | 6 | 30 | 100 | 134 | 616 |
| September | 1995 | 65 | 5 | 30 | 100 | 135 | 612 |
| October | 1995 | 62 | 6 | 32 | 100 | 130 | 621 |
| November | 1995 | 60 | 8 | 32 | 100 | 128 | 623 |
| December | 1995 | 60 | 9 | 31 | 100 | 129 | 624 |
| January | 1996 | 61 | 9 | 30 | 100 | 131 | 603 |
| February | 1996 | 62 | 7 | 31 | 100 | 131 | 597 |
| March | 1996 | 62 | 5 | 33 | 100 | 129 | 594 |
| April | 1996 | 59 | 7 | 34 | 100 | 125 | 613 |
| May | 1996 | 59 | 7 | 34 | 100 | 125 | 639 |
| June | 1996 | 60 | 7 | 33 | 100 | 127 | 646 |
| July | 1996 | 62 | 7 | 31 | 100 | 131 | 639 |
| August | 1996 | 65 | 6 | 29 | 100 | 135 | 618 |
| September | 1996 | 62 | 6 | 32 | 100 | 130 | 613 |
| October | 1996 | 62 | 7 | 32 | 100 | 130 | 636 |
| November | 1996 | 59 | 8 | 33 | 100 | 127 | 647 |
| December | 1996 | 61 | 7 | 32 | 100 | 129 | 679 |
| January | 1997 | 63 | 7 | 30 | 100 | 133 | 651 |
| February | 1997 | 63 | 6 | 31 | 100 | 133 | 646 |
| March | 1997 | 64 | 7 | 29 | 100 | 134 | 632 |
| April | 1997 | 63 | 8 | 29 | 100 | 134 | 647 |
| May | 1997 | 66 | 9 | 25 | 100 | 141 | 646 |
| June | 1997 | 70 | 8 | 23 | 100 | 147 | 662 |
| July | 1997 | 69 | 7 | 23 | 100 | 146 | 657 |
| August | 1997 | 67 | 9 | 24 | 100 | 143 | 651 |
| September | 1997 | 64 | 10 | 26 | 100 | 138 | 638 |
| October | 1997 | 65 | 11 | 24 | 100 | 140 | 642 |
| November | 1997 | 67 | 9 | 24 | 100 | 143 | 640 |
| December | 1997 | 65 | 9 | 26 | 100 | 140 | 659 |
| January | 1998 | 65 | 10 | 25 | 100 | 140 | 659 |
| February | 1998 | 63 | 12 | 26 | 100 | 137 | 682 |
| March | 1998 | 66 | 12 | 21 | 100 | 145 | 648 |
| April | 1998 | 69 | 12 | 19 | 100 | 150 | 649 |
| May | 1998 | 72 | 11 | 17 | 100 | 155 | 630 |
| June | 1998 | 72 | 11 | 17 | 100 | 155 | 638 |
| July | 1998 | 68 | 10 | 22 | 100 | 146 | 639 |
| August | 1998 | 66 | 12 | 22 | 100 | 144 | 664 |
| September | 1998 | 64 | 13 | 23 | 100 | 141 | 654 |
| October | 1998 | 69 | 14 | 17 | 100 | 152 | 637 |
| November | 1998 | 70 | 13 | 16 | 100 | 154 | 632 |
| December | 1998 | 73 | 12 | 14 | 100 | 159 | 637 |
| January | 1999 | 74 | 11 | 15 | 100 | 159 | 656 |
| February | 1999 | 74 | 13 | 14 | 100 | 160 | 642 |
| March | 1999 | 73 | 12 | 15 | 100 | 158 | 634 |
| April | 1999 | 71 | 12 | 18 | 100 | 153 | 627 |
| May | 1999 | 70 | 10 | 20 | 100 | 150 | 653 |
| June | 1999 | 71 | 10 | 19 | 100 | 152 | 669 |

BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages)
$\left.\begin{array}{lllllllll}\text { Date of } & \text { Survey } & \text { Good Time } & & \text { Uncertain } & & \text { Bad Time } & & \text { Total }\end{array}\right)$

BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages)
$\left.\begin{array}{lllllllll}\text { Date of } & \text { Survey } & \text { Good Time } & & \text { Uncertain } & & \text { Bad Time } & & \text { Total }\end{array}\right)$

BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages)

| Date of | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| February | 2008 | 57 | 6 | 37 | 100 | 120 | 575 |
| March | 2008 | 58 | 8 | 34 | 100 | 124 | 591 |
| April | 2008 | 55 | 8 | 37 | 100 | 118 | 600 |
| May | 2008 | 51 | 6 | 43 | 100 | 107 | 576 |
| June | 2008 | 46 | 6 | 48 | 100 | 98 | 568 |
| July | 2008 | 48 | 5 | 47 | 100 | 101 | 540 |
| August | 2008 | 50 | 5 | 45 | 100 | 105 | 567 |
| September | 2008 | 55 | 4 | 41 | 100 | 114 | 568 |
| October | 2008 | 54 | 3 | 43 | 100 | 111 | 600 |
| November | 2008 | 56 | 3 | 41 | 100 | 115 | 582 |
| December | 2008 | 56 | 3 | 41 | 100 | 114 | 601 |
| January | 2009 | 61 | 3 | 35 | 100 | 126 | 586 |
| February | 2009 | 63 | 4 | 33 | 100 | 130 | 602 |
| March | 2009 | 64 | 4 | 32 | 100 | 132 | 563 |
| April | 2009 | 65 | 4 | 31 | 100 | 134 | 565 |
| May | 2009 | 67 | 3 | 31 | 100 | 136 | 555 |
| June | 2009 | 67 | 3 | 30 | 100 | 137 | 576 |
| July | 2009 | 66 | 3 | 31 | 100 | 135 | 589 |
| August | 2009 | 65 | 3 | 32 | 100 | 133 | 581 |
| September | 2009 | 64 | 3 | 33 | 100 | 131 | 578 |
| October | 2009 | 61 | 3 | 36 | 100 | 125 | 538 |
| November | 2009 | 61 | 3 | 36 | 100 | 125 | 545 |
| December | 2009 | 62 | 3 | 35 | 100 | 127 | 520 |
| January | 2010 | 62 | 4 | 34 | 100 | 128 | 535 |
| February | 2010 | 62 | 4 | 34 | 100 | 128 | 514 |
| March | 2010 | 63 | 5 | 32 | 100 | 131 | 530 |
| April | 2010 | 68 | 3 | 29 | 100 | 139 | 522 |
| May | 2010 | 68 | 4 | 28 | 100 | 140 | 522 |
| June | 2010 | 67 | 2 | 31 | 100 | 136 | 522 |
| July | 2010 | 63 | 3 | 34 | 100 | 129 | 532 |
| August | 2010 | 64 | 3 | 33 | 100 | 131 | 531 |
| September | 2010 | 64 | 4 | 33 | 100 | 131 | 523 |
| October | 2010 | 63 | 4 | 33 | 100 | 130 | 527 |
| November | 2010 | 61 | 4 | 35 | 100 | 125 | 532 |
| December | 2010 | 63 | 3 | 34 | 100 | 128 | 537 |
| January | 2011 | 61 | 4 | 34 | 100 | 127 | 520 |
| February | 2011 | 60 | 5 | 36 | 100 | 124 | 505 |
| March | 2011 | 59 | 5 | 36 | 100 | 123 | 476 |
| April | 2011 | 59 | 4 | 37 | 100 | 122 | 493 |
| May | 2011 | 59 | 5 | 36 | 100 | 123 | 493 |
| June | 2011 | 59 | 5 | 36 | 100 | 123 | 505 |
| July | 2011 | 57 | 5 | 38 | 100 | 119 | 478 |
| August | 2011 | 56 | 4 | 40 | 100 | 116 | 482 |
| September | 2011 | 55 | 3 | 42 | 100 | 113 | 469 |
| October | 2011 | 57 | 3 | 41 | 100 | 116 | 489 |
| November | 2011 | 61 | 3 | 36 | 100 | 124 | 465 |
| December | 2011 | 61 | 5 | 35 | 100 | 126 | 456 |
| January | 2012 | 60 | 5 | 35 | 100 | 125 | 438 |
| February | 2012 | 57 | 5 | 37 | 100 | 120 | 468 |
| March | 2012 | 58 | 4 | 38 | 100 | 120 | 486 |
| April | 2012 | 60 | 4 | 36 | 100 | 124 | 509 |
| May | 2012 | 63 | 3 | 34 | 100 | 129 | 499 |

BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages)

| Date of | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June | 2012 | 63 | 4 | 33 | 100 | 130 | 495 |
| July | 2012 | 62 | 5 | 33 | 100 | 128 | 480 |
| August | 2012 | 58 | 5 | 37 | 100 | 121 | 478 |
| September | 2012 | 60 | 5 | 35 | 100 | 125 | 470 |
| October | 2012 | 60 | 4 | 36 | 100 | 124 | 478 |
| November | 2012 | 61 | 4 | 35 | 100 | 126 | 485 |
| December | 2012 | 60 | 5 | 34 | 100 | 126 | 474 |
| January | 2013 | 61 | 6 | 33 | 100 | 128 | 459 |
| February | 2013 | 59 | 6 | 35 | 100 | 125 | 451 |
| March | 2013 | 59 | 4 | 36 | 100 | 123 | 483 |
| April | 2013 | 60 | 5 | 35 | 100 | 124 | 472 |
| May | 2013 | 64 | 5 | 31 | 100 | 133 | 465 |
| June | 2013 | 63 | 8 | 29 | 100 | 134 | 440 |
| July | 2013 | 64 | 9 | 28 | 100 | 136 | 470 |
| August | 2013 | 62 | 8 | 30 | 100 | 132 | 471 |
| September | 2013 | 60 | 6 | 34 | 100 | 126 | 475 |
| October | 2013 | 59 | 5 | 36 | 100 | 122 | 436 |
| November | 2013 | 58 | 4 | 38 | 100 | 120 | 430 |
| December | 2013 | 61 | 6 | 33 | 100 | 129 | 421 |
| January | 2014 | 64 | 5 | 31 | 100 | 133 | 418 |
| February | 2014 | 65 | 6 | 29 | 100 | 136 | 410 |
| March | 2014 | 64 | 5 | 30 | 100 | 134 | 410 |
| April | 2014 | 62 | 5 | 33 | 100 | 129 | 414 |
| May | 2014 | 60 | 5 | 35 | 100 | 125 | 417 |
| June | 2014 | 60 | 5 | 36 | 100 | 124 | 415 |
| July | 2014 | 59 | 5 | 36 | 100 | 123 | 412 |
| August | 2014 | 61 | 6 | 33 | 100 | 128 | 413 |
| September | 2014 | 64 | 7 | 30 | 100 | 134 | 420 |
| October | 2014 | 67 | 7 | 26 | 100 | 141 | 434 |
| November | 2014 | 67 | 8 | 25 | 100 | 142 | 433 |
| December | 2014 | 67 | 7 | 26 | 100 | 141 | 425 |
| January | 2015 | 69 | 5 | 26 | 100 | 143 | 443 |
| February | 2015 | 71 | 4 | 25 | 100 | 146 | 456 |
| March | 2015 | 68 | 5 | 27 | 100 | 142 | 487 |
| April | 2015 | 68 | 6 | 26 | 100 | 142 | 484 |
| May | 2015 | 67 | 6 | 28 | 100 | 139 | 486 |
| June | 2015 | 69 | 4 | 27 | 100 | 142 | 467 |
| July | 2015 | 67 | 5 | 28 | 100 | 139 | 465 |
| August | 2015 | 69 | 5 | 26 | 100 | 143 | 474 |
| September | 2015 | 66 | 6 | 28 | 100 | 139 | 477 |
| October | 2015 | 66 | 6 | 28 | 100 | 138 | 484 |
| November | 2015 | 68 | 6 | 26 | 100 | 142 | 488 |
| December | 2015 | 72 | 5 | 23 | 100 | 150 | 516 |
| January | 2016 | 75 | 4 | 21 | 100 | 154 | 508 |
| February | 2016 | 72 | 4 | 24 | 100 | 149 | 499 |
| March | 2016 | 71 | 5 | 23 | 100 | 148 | 485 |
| April | 2016 | 68 | 7 | 25 | 100 | 144 | 486 |
| May | 2016 | 70 | 6 | 24 | 100 | 146 | 469 |
| June | 2016 | 71 | 5 | 24 | 100 | 147 | 467 |
| July | 2016 | 72 | 6 | 23 | 100 | 149 | 471 |
| August | 2016 | 69 | 7 | 24 | 100 | 145 | 511 |
| September | 2016 | 65 | 7 | 28 | 100 | 137 | 533 |

BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages)

| Date of | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| October | 2016 | 64 | 7 | 29 | 100 | 135 | 538 |
| November | 2016 | 64 | 7 | 29 | 100 | 136 | 547 |
| December | 2016 | 65 | 7 | 28 | 100 | 137 | 560 |
| January | 2017 | 67 | 7 | 27 | 100 | 140 | 580 |
| February | 2017 | 69 | 6 | 25 | 100 | 143 | 575 |
| March | 2017 | 69 | 6 | 25 | 100 | 144 | 576 |
| April | 2017 | 70 | 5 | 26 | 100 | 144 | 572 |
| May | 2017 | 68 | 5 | 27 | 100 | 141 | 563 |
| June | 2017 | 69 | 5 | 26 | 100 | 143 | 559 |
| July | 2017 | 67 | 6 | 28 | 100 | 139 | 562 |
| August | 2017 | 67 | 5 | 28 | 100 | 139 | 572 |
| September | 2017 | 66 | 5 | 29 | 100 | 137 | 592 |
| October | 2017 | 67 | 5 | 28 | 100 | 138 | 588 |
| November | 2017 | 67 | 5 | 27 | 100 | 140 | 562 |
| December | 2017 | 68 | 5 | 27 | 100 | 141 | 548 |
| January | 2018 | 68 | 6 | 26 | 100 | 141 | 537 |
| February | 2018 | 65 | 6 | 29 | 100 | 136 | 552 |
| March | 2018 | 62 | 8 | 30 | 100 | 133 | 545 |
| April | 2018 | 64 | 6 | 30 | 100 | 134 | 553 |
| May | 2018 | 65 | 5 | 30 | 100 | 136 | 547 |
| June | 2018 | 69 | 3 | 28 | 100 | 141 | 554 |
| July | 2018 | 66 | 3 | 31 | 100 | 136 | 565 |
| August | 2018 | 63 | 4 | 33 | 100 | 130 | 562 |
| September | 2018 | 62 | 5 | 32 | 100 | 130 | 553 |
| October | 2018 | 62 | 6 | 32 | 100 | 130 | 558 |
| November | 2018 | 62 | 6 | 32 | 100 | 131 | 570 |
| December | 2018 | 60 | 5 | 35 | 100 | 125 | 572 |
| January | 2019 | 57 | 5 | 38 | 100 | 120 | 568 |
| February | 2019 | 58 | 5 | 37 | 100 | 121 | 572 |
| March | 2019 | 55 | 8 | 37 | 100 | 118 | 599 |
| April | 2019 | 57 | 9 | 34 | 100 | 123 | 602 |
| May | 2019 | 56 | 9 | 35 | 100 | 120 | 616 |
| June | 2019 | 59 | 6 | 35 | 100 | 124 | 574 |
| July | 2019 | 60 | 5 | 35 | 100 | 126 | 570 |
| August | 2019 | 60 | 4 | 35 | 100 | 125 | 578 |
| September | 2019 | 58 | 6 | 36 | 100 | 122 | 599 |
| October | 2019 | 58 | 6 | 37 | 100 | 121 | 603 |
| November | 2019 | 61 | 5 | 33 | 100 | 128 | 579 |
| December | 2019 | 65 | 4 | 30 | 100 | 135 | 565 |
| January | 2020 | 62 | 7 | 31 | 100 | 131 | 553 |
| February | 2020 | 62 | 9 | 30 | 100 | 132 | 577 |
| March | 2020 | 60 | 8 | 32 | 100 | 129 | 601 |
| April | 2020 | 61 | 5 | 34 | 100 | 127 | 591 |
| May | 2020 | 62 | 4 | 34 | 100 | 127 | 586 |
| June | 2020 | 63 | 4 | 33 | 100 | 130 | 565 |
| July | 2020 | 64 | 3 | 33 | 100 | 131 | 576 |
| August | 2020 | 62 | 2 | 36 | 100 | 126 | 602 |
| September | 2020 | 59 | 2 | 39 | 100 | 119 | 607 |
| October | 2020 | 58 | 3 | 39 | 100 | 119 | 596 |
| November | 2020 | 59 | 4 | 37 | 100 | 122 | 564 |
| December | 2020 | 58 | 4 | 38 | 100 | 120 | 545 |

BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages)

| Date of S | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 2021 | 56 | 5 | 39 | 100 | 117 | 575 |
| February | 2021 | 53 | 4 | 44 | 100 | 109 | 559 |
| March | 2021 | 50 | 5 | 45 | 100 | 106 | 591 |
| April | 2021 | 51 | 5 | 44 | 100 | 108 | 580 |
| May | 2021 | 50 | 6 | 45 | 100 | 105 | 601 |
| June | 2021 | 47 | 5 | 48 | 100 | 99 | 573 |
| July | 2021 | 42 | 4 | 54 | 100 | 88 | 587 |
| August | 2021 | 39 | 3 | 58 | 100 | 80 | 574 |
| September | 2021 | 33 | 2 | 64 | 100 | 69 | 611 |
| October | 2021 | 27 | 2 | 71 | 100 | 56 | 613 |
| November | 2021 | 21 | 4 | 75 | 100 | 46 | 616 |
| December | 2021 | 21 | 4 | 75 | 100 | 45 | 563 |
| January | 2022 | 20 | 4 | 76 | 100 | 43 | 573 |
| February | 2022 | 19 | 3 | 78 | 100 | 41 | 588 |
| March | 2022 | 18 | 3 | 79 | 100 | 38 | 634 |
| April | 2022 | 17 | 4 | 80 | 100 | 37 | 594 |
| May | 2022 | 19 | 3 | 78 | 100 | 41 | 580 |
| June | 2022 | 17 | 3 | 80 | 100 | 37 | 551 |
| July | 2022 | 18 | 2 | 80 | 100 | 38 | 579 |
| August | 2022 | 18 | 3 | 79 | 100 | 39 | 594 |
| September | 2022 | 19 | 3 | 77 | 100 | 42 | 607 |
| October | 2022 | 20 | 5 | 75 | 100 | 44 | 575 |
| November | 2022 | 20 | 4 | 76 | 100 | 44 | 572 |
| December | 2022 | 21 | 4 | 75 | 100 | 47 | 550 |
| January | 2023 | 27 | 2 | 71 | 100 | 57 | 570 |
| February | 2023 | 29 | 3 | 68 | 100 | 62 | 550 |
| March | 2023 | 31 | 2 | 67 | 100 | 64 | 580 |
| April | 2023 | 28 | 3 | 69 | 100 | 59 | 566 |
| May | 2023 | 25 | 3 | 73 | 100 | 52 | 566 |
| June | 2023 | 25 | 3 | 72 | 100 | 53 | 553 |
| July | 2023 | 26 | 3 | 71 | 100 | 54 | 542 |
| August | 2023 | 31 | 2 | 68 | 100 | 63 | 526 |
| September | 2023 | 30 | 2 | 68 | 100 | 61 | 549 |
| October | 2023 | 30 | 2 | 69 | 100 | 61 | 542 |
| November | 2023 | 27 | 2 | 71 | 100 | 56 | 559 |
| December | 2023 | 26 | 3 | 71 | 100 | 56 | 538 |
| January | 2024 | 28 | 4 | 68 | 100 | 60 | 542 |
| February | 2024 | 31 | 4 | 65 | 100 | 66 | 529 |
| March | 2024 | 35 | 3 | 61 | 100 | 74 | 528 |
| April | 2024 | 32 | 4 | 64 | 100 | 68 | 586 |
| May | 2024 | 30 | 4 | 66 | 100 | 64 | 694 |

