

AGE 55 AND UP

TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES  
(Three Month Moving Averages)

Response to the query: "Why do you say so?" following the question on Table 35.

May add to more than 100% due to multiple mentions.

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
March	1978	13	34	1	0	2	0	18	4	7	2	0
April	1978	10	36	0	1	3	0	20	2	4	1	0
May	1978	9	38	0	1	4	0	20	2	4	1	0
June	1978	9	38	1	1	5	0	20	2	3	1	0
July	1978	9	38	1	2	5	0	22	3	3	1	0
August	1978	8	37	1	2	4	0	23	4	3	1	0
September	1978	8	38	0	2	3	0	22	3	3	2	0
October	1978	9	37	0	0	4	0	21	3	4	2	0
November	1978	9	37	0	0	4	0	23	3	4	2	0
December	1978	8	35	0	0	3	0	25	4	3	1	0
January	1979	8	36	0	1	2	0	24	5	3	1	0
February	1979	10	35	0	1	2	0	23	5	3	2	0
March	1979	10	40	0	2	2	0	21	6	3	2	0
April	1979	8	43	1	1	1	0	17	5	4	2	0
May	1979	6	45	1	1	2	0	19	7	5	2	0
June	1979	6	42	1	1	1	0	21	7	5	2	0
July	1979	6	37	1	1	1	1	24	9	4	3	0
August	1979	8	35	1	1	1	1	24	8	2	4	0
September	1979	10	35	0	1	1	1	22	9	4	4	0
October	1979	11	38	0	2	2	0	21	7	5	4	0
November	1979	10	35	0	2	2	1	22	10	6	5	0
December	1979	8	34	0	2	3	1	26	10	6	5	0
January	1980	11	30	0	1	3	2	28	11	8	4	0
February	1980	13	35	0	1	2	1	28	10	8	3	0
March	1980	14	34	0	1	2	1	28	11	8	4	0
April	1980	13	30	0	1	1	0	31	14	6	5	0
May	1980	9	26	0	2	2	0	39	20	9	7	0
June	1980	11	24	0	2	1	0	39	21	8	7	0
July	1980	13	22	0	1	3	0	37	19	9	7	0
August	1980	15	24	0	0	2	0	30	14	7	7	0
September	1980	14	25	1	0	3	0	29	12	6	5	0
October	1980	13	28	0	1	0	0	27	12	6	4	0
November	1980	12	27	1	1	1	0	28	13	5	3	0
December	1980	11	24	0	1	1	0	30	16	7	4	0
January	1981	13	23	0	1	1	0	30	19	7	3	0
February	1981	14	21	0	1	0	0	32	20	8	4	0
March	1981	16	21	0	1	0	0	31	18	7	6	0
April	1981	16	23	0	1	0	0	30	16	7	6	0
May	1981	14	24	0	1	1	0	30	14	8	4	0
June	1981	14	25	0	1	0	0	30	15	7	1	0
July	1981	15	25	0	0	0	0	31	14	9	1	0
August	1981	17	25	0	0	0	0	29	15	8	1	0
September	1981	17	24	0	0	1	0	27	13	8	2	0
October	1981	15	22	0	0	2	0	29	16	7	3	0

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SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES  
(Three Month Moving Averages)

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
November 1981	15	20	0	0	2	0	31	17	7	3	0	
December 1981	16	20	0	0	1	0	33	19	9	3	0	
January 1982	21	19	1	0	0	1	31	17	9	3	0	
February 1982	25	17	1	0	2	0	30	16	10	5	0	
March 1982	27	16	1	1	2	0	30	17	10	5	0	
April 1982	24	14	0	0	3	0	34	19	13	5	0	
May 1982	23	14	0	0	1	0	34	23	13	6	0	
June 1982	22	14	0	0	1	0	31	22	13	7	0	
July 1982	25	16	0	0	0	0	30	24	11	7	0	
August 1982	23	16	0	0	1	0	29	23	12	5	0	
September 1982	23	16	0	0	1	1	29	21	12	4	0	
October 1982	20	12	0	0	2	1	29	18	15	5	0	
November 1982	23	10	2	1	1	1	29	16	15	6	0	
December 1982	25	8	2	1	1	0	26	15	15	7	0	
January 1983	26	11	3	1	1	1	25	13	14	8	0	
February 1983	30	11	2	1	1	1	23	11	11	6	0	
March 1983	30	12	3	0	1	0	24	10	11	5	0	
April 1983	31	12	4	1	2	0	23	9	11	4	0	
May 1983	28	15	6	1	3	0	23	8	12	4	0	
June 1983	29	16	7	2	5	0	20	6	11	4	0	
July 1983	28	16	6	2	5	0	18	7	9	3	0	
August 1983	27	16	6	2	3	0	20	6	7	3	0	
September 1983	25	20	5	2	3	0	19	6	8	4	0	
October 1983	26	22	4	2	3	0	20	6	11	3	0	
November 1983	26	22	2	2	2	0	19	7	11	4	0	
December 1983	27	18	2	1	2	0	21	6	9	3	0	
January 1984	30	17	3	1	3	0	19	6	6	3	0	
February 1984	32	17	4	1	4	0	18	5	5	2	0	
March 1984	31	20	3	1	4	0	16	5	6	2	0	
April 1984	25	22	4	4	4	0	17	5	6	1	0	
May 1984	23	25	3	5	4	1	16	4	6	1	0	
June 1984	24	24	3	6	4	0	15	5	4	3	0	
July 1984	26	24	2	4	4	1	14	7	4	3	0	
August 1984	28	21	2	4	4	0	15	7	4	3	0	
September 1984	29	24	2	2	3	0	14	7	4	2	0	
October 1984	26	23	2	3	4	0	13	5	5	2	0	
November 1984	22	23	2	3	5	0	15	6	4	2	0	
December 1984	18	20	4	3	6	0	18	6	6	2	0	
January 1985	26	17	6	2	5	0	18	8	7	2	0	
February 1985	31	17	6	2	5	0	17	6	8	1	0	
March 1985	35	20	5	2	3	0	15	6	7	1	0	
April 1985	31	22	4	2	3	0	15	4	4	1	0	
May 1985	28	24	4	2	2	0	15	4	4	2	0	
June 1985	29	22	4	2	3	0	15	3	4	2	0	
July 1985	29	23	6	2	4	0	14	4	5	2	0	
August 1985	29	22	7	1	5	0	14	5	5	1	0	

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SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES  
(Three Month Moving Averages)

Date of Survey	GOOD TIME TO BUY						BAD TIME TO BUY				
	Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
September 1985	30	22	7	1	5	1	16	4	6	1	0
October 1985	31	19	6	1	4	1	17	3	6	2	0
November 1985	31	18	5	1	5	1	16	4	6	2	0
December 1985	29	17	5	1	5	1	16	5	6	3	0
January 1986	32	17	6	2	4	0	13	5	4	3	0
February 1986	33	17	6	2	5	0	12	3	5	2	0
March 1986	33	16	9	2	5	0	10	3	5	3	0
April 1986	30	17	13	2	7	1	12	3	6	3	0
May 1986	29	15	19	1	6	1	14	4	6	5	0
June 1986	29	17	20	2	7	1	12	4	6	3	0
July 1986	31	16	18	1	7	0	11	3	7	3	0
August 1986	31	17	16	2	7	0	10	2	6	1	0
September 1986	31	16	18	1	6	0	11	2	6	2	0
October 1986	29	17	22	1	4	0	11	2	5	1	0
November 1986	29	18	22	2	3	0	10	2	5	2	0
December 1986	29	18	18	2	2	0	9	2	4	2	0
January 1987	31	19	14	2	3	0	10	2	4	2	0
February 1987	30	19	13	1	3	0	10	3	4	2	0
March 1987	29	19	14	1	4	0	10	4	5	2	0
April 1987	25	22	14	2	4	1	9	4	5	2	0
May 1987	28	25	11	3	4	0	8	4	4	2	0
June 1987	29	29	8	4	3	1	9	3	3	2	0
July 1987	31	26	6	2	3	1	10	3	4	3	0
August 1987	30	24	6	2	3	1	12	3	4	3	0
September 1987	32	23	6	3	4	1	12	3	4	1	0
October 1987	32	23	7	6	6	1	10	3	3	1	0
November 1987	28	22	5	5	6	1	10	5	3	5	0
December 1987	26	21	5	3	5	1	12	6	3	6	0
January 1988	26	20	4	1	5	0	12	7	4	7	0
February 1988	28	21	3	1	5	0	9	5	7	5	0
March 1988	28	19	4	2	5	0	7	3	8	4	0
April 1988	28	21	5	2	6	0	8	3	7	3	0
May 1988	29	20	4	2	6	0	12	2	5	1	0
June 1988	27	23	4	3	4	0	10	2	5	0	0
July 1988	24	25	4	3	5	1	10	2	4	1	0
August 1988	25	26	5	4	6	1	10	2	4	3	0
September 1988	25	26	5	4	7	1	10	2	4	4	0
October 1988	26	26	5	4	6	0	11	3	3	4	0
November 1988	25	23	4	4	6	0	10	3	3	2	0
December 1988	25	25	4	4	5	0	11	5	3	2	0
January 1989	29	23	3	5	4	0	9	3	5	2	0
February 1989	27	26	2	5	5	1	9	4	4	3	0
March 1989	28	25	3	4	7	1	10	4	5	3	0
April 1989	24	26	3	5	7	1	10	6	5	2	0
May 1989	23	27	3	6	6	1	10	6	5	2	0
June 1989	23	27	2	5	4	1	9	7	4	2	0

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SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES  
(Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>												
July	1989	22	26	2	3	3	0	12	5	4	3	0
August	1989	26	22	2	1	3	0	13	4	4	4	0
September	1989	27	21	3	1	4	0	12	4	4	3	0
October	1989	31	20	4	1	6	1	9	3	5	3	0
November	1989	30	22	4	1	7	1	10	3	5	1	0
December	1989	30	20	3	2	5	0	13	4	6	2	0
January	1990	30	21	3	1	3	0	14	3	4	2	0
February	1990	29	22	2	2	2	0	13	3	5	2	0
March	1990	31	23	4	1	4	0	11	2	4	1	0
April	1990	29	22	4	1	4	0	13	2	5	1	0
May	1990	29	23	4	1	3	0	13	3	3	1	0
June	1990	27	25	4	2	2	0	13	3	3	2	0
July	1990	31	24	3	2	2	0	11	3	4	2	0
August	1990	31	24	4	2	2	0	10	3	5	2	0
September	1990	29	23	2	1	2	0	12	4	6	4	0
October	1990	24	24	2	1	2	0	16	4	7	8	0
November	1990	22	26	1	0	1	0	16	4	8	11	0
December	1990	24	22	2	1	2	0	13	4	9	13	0
January	1991	26	19	3	1	2	0	9	4	9	14	0
February	1991	29	11	3	1	3	0	8	5	11	14	0
March	1991	32	12	3	1	2	1	8	5	11	11	0
April	1991	34	16	3	0	2	1	9	5	11	8	0
May	1991	34	20	5	0	1	1	8	5	11	7	0
June	1991	31	18	6	1	1	0	8	5	13	8	0
July	1991	34	15	6	1	3	0	8	6	11	8	0
August	1991	34	14	5	1	3	0	9	7	12	7	0
September	1991	36	17	6	0	2	0	9	6	12	7	0
October	1991	34	17	7	0	1	0	10	5	17	6	0
November	1991	36	17	7	0	1	0	10	3	15	11	0
December	1991	34	15	8	1	2	0	11	6	15	15	0
January	1992	34	10	8	1	1	0	11	7	16	19	0
February	1992	31	8	10	1	2	0	9	9	16	19	0
March	1992	34	9	11	1	1	0	9	6	16	18	0
April	1992	33	12	12	1	1	0	9	3	13	17	0
May	1992	33	14	13	1	1	0	9	2	13	13	0
June	1992	33	13	12	1	1	0	8	2	11	11	0
July	1992	34	13	12	1	2	0	8	3	12	10	0
August	1992	35	12	13	0	3	0	9	3	12	12	0
September	1992	32	12	13	0	4	0	10	4	14	14	0
October	1992	30	11	14	0	3	0	10	4	15	14	0
November	1992	30	11	13	1	2	0	10	4	14	12	0
December	1992	36	10	15	1	3	0	9	2	12	8	0
January	1993	40	10	12	2	4	0	10	2	10	7	0
February	1993	42	10	12	1	4	0	9	2	10	7	0
March	1993	42	12	11	1	4	0	9	3	11	6	0
April	1993	39	14	13	0	5	0	7	3	10	6	0

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TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE  
HOUSEHOLD DURABLES

(Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>												
May 1993		38	14	14	0	4	1	5	3	7	5	0
June 1993		34	15	12	1	4	0	6	2	6	6	0
July 1993		34	15	12	1	3	0	8	2	6	7	0
August 1993		35	14	14	1	4	0	9	2	7	8	0
September 1993		35	13	16	1	4	0	8	2	9	11	0
October 1993		36	15	19	1	4	0	7	3	10	9	0
November 1993		35	15	21	1	4	0	7	3	9	8	0
December 1993		35	15	21	1	5	0	8	3	7	6	0
January 1994		37	12	21	1	7	0	7	2	5	5	0
February 1994		37	13	21	1	6	0	8	3	4	5	0
March 1994		37	15	20	1	7	0	6	3	4	4	0
April 1994		33	18	19	3	7	0	7	3	5	3	0
May 1994		32	18	16	3	8	0	6	2	4	3	0
June 1994		32	16	16	3	8	0	8	2	3	3	0
July 1994		34	16	13	4	7	0	9	3	2	3	0
August 1994		32	16	11	5	7	1	8	3	2	1	0
September 1994		30	19	10	4	8	1	6	3	3	2	0
October 1994		32	19	9	3	8	1	7	2	3	3	0
November 1994		32	20	9	3	7	0	9	3	4	3	0
December 1994		30	18	7	5	8	0	11	2	4	3	0
January 1995		29	20	8	5	8	0	10	3	4	2	0
February 1995		31	21	8	4	9	0	9	3	4	2	0
March 1995		36	19	9	3	7	0	7	5	4	1	0
April 1995		36	16	7	3	8	0	8	5	4	2	0
May 1995		38	15	6	4	8	1	7	5	3	1	0
June 1995		37	16	6	3	8	1	8	4	4	2	0
July 1995		37	15	8	2	7	1	7	4	4	3	0
August 1995		38	14	8	0	7	0	8	2	4	4	0
September 1995		39	14	8	0	8	0	8	2	4	4	0
October 1995		39	13	8	0	7	0	9	1	4	3	0
November 1995		36	14	10	1	7	0	7	2	5	3	0
December 1995		34	14	11	1	5	0	8	1	6	3	0
January 1996		36	13	12	2	5	0	7	2	5	4	0
February 1996		36	13	11	1	5	0	8	3	6	6	0
March 1996		37	14	13	1	5	0	7	3	6	5	0
April 1996		35	17	12	1	4	0	8	3	6	4	0
May 1996		37	17	12	1	3	0	8	3	4	3	0
June 1996		36	15	9	1	5	0	8	2	3	2	0
July 1996		38	14	9	1	6	0	8	2	3	2	0
August 1996		35	14	9	2	8	0	9	2	4	2	0
September 1996		33	16	11	2	6	0	10	4	5	2	0
October 1996		31	16	11	2	7	0	9	5	5	3	0
November 1996		29	17	10	2	8	0	8	4	4	4	0
December 1996		34	14	9	1	9	0	8	3	4	4	0
January 1997		34	14	9	1	9	0	8	2	4	3	0
February 1997		37	13	11	1	10	0	8	2	5	3	0

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## TABLE 36

### SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

(Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>												
March 1997		36	14	12	1	11	0	7	2	5	2	0
April 1997		36	15	12	2	10	0	7	3	4	2	0
May 1997		33	16	12	3	12	0	6	2	3	1	0
June 1997		32	18	11	2	13	0	4	1	2	2	0
July 1997		31	17	12	1	13	0	4	1	2	2	0
August 1997		30	16	10	1	12	0	5	1	3	2	0
September 1997		29	16	13	1	10	0	7	1	2	2	0
October 1997		28	15	11	1	10	0	5	1	1	2	0
November 1997		30	15	13	1	9	0	4	1	1	1	0
December 1997		31	13	9	0	9	0	4	2	1	1	0
January 1998		36	10	11	0	9	0	3	1	1	1	0
February 1998		35	9	11	0	12	0	3	1	1	1	0
March 1998		36	10	12	0	12	0	5	0	1	0	0
April 1998		32	12	11	0	14	0	5	1	1	0	0
May 1998		32	12	10	1	12	0	4	3	0	0	0
June 1998		30	11	11	1	12	0	2	3	1	0	0
July 1998		31	11	12	0	12	0	4	3	1	1	0
August 1998		29	10	13	0	13	1	6	2	1	1	0
September 1998		29	11	13	0	12	0	6	2	1	1	0
October 1998		30	11	16	1	11	1	4	2	1	1	0
November 1998		31	13	18	1	10	1	3	2	1	1	0
December 1998		31	12	20	1	13	1	3	2	1	1	0
January 1999		31	11	17	0	12	1	3	2	1	0	0
February 1999		33	11	15	0	13	1	3	2	1	1	0
March 1999		32	11	15	0	12	1	4	1	1	1	0
April 1999		30	13	15	0	16	0	3	1	1	1	0
May 1999		31	13	15	0	18	1	3	0	1	1	0
June 1999		30	13	14	1	19	1	2	0	0	0	0
July 1999		30	12	12	1	18	1	3	1	1	0	0
August 1999		29	12	9	1	15	1	4	2	1	2	0
September 1999		28	13	7	1	16	1	4	2	2	2	0
October 1999		29	16	7	2	15	1	3	2	2	2	0
November 1999		29	17	10	1	14	1	2	2	3	1	0
December 1999		32	16	10	2	14	1	2	2	3	0	0
January 2000		33	13	9	1	15	0	3	3	3	0	0
February 2000		34	12	8	2	18	0	4	3	1	0	0
March 2000		32	14	8	2	19	0	4	4	1	0	0
April 2000		29	17	7	3	19	0	4	3	1	0	0
May 2000		29	18	6	2	18	0	5	3	2	1	0
June 2000		28	17	5	1	17	0	4	3	2	0	0
July 2000		29	15	6	1	16	1	5	3	1	1	0
August 2000		29	15	5	2	15	1	6	3	1	1	0
September 2000		30	13	5	1	15	1	5	3	2	2	0
October 2000		29	15	5	1	16	0	5	2	2	2	0
November 2000		27	14	7	1	18	0	4	2	2	2	0
December 2000		32	14	8	1	14	0	4	2	2	2	0

TABLE 36

## SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

(Three Month Moving Averages)

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
January	2001	33	10	7	1	12	0	4	2	2	4	0
February	2001	33	10	9	0	9	0	4	2	3	6	0
March	2001	30	11	11	0	8	0	4	2	5	7	0
April	2001	29	10	13	0	6	0	5	4	6	7	0
May	2001	27	10	13	1	7	0	5	3	6	7	0
June	2001	26	9	13	0	7	0	6	3	6	6	0
July	2001	28	10	13	0	8	0	6	2	6	5	0
August	2001	32	7	11	0	9	0	8	2	8	6	0
September	2001	33	7	11	0	9	0	6	2	8	8	0
October	2001	29	5	11	0	8	0	7	3	8	13	0
November	2001	31	4	14	0	4	0	6	3	7	14	0
December	2001	32	3	20	0	3	0	6	3	6	11	0
January	2002	37	5	20	0	4	0	3	3	7	7	0
February	2002	38	4	20	1	4	0	3	2	8	5	0
March	2002	35	6	16	0	5	0	3	2	8	6	0
April	2002	31	7	16	0	4	0	4	2	7	6	0
May	2002	29	10	17	0	5	0	2	2	6	5	0
June	2002	31	11	16	0	5	1	2	1	5	5	0
July	2002	34	9	18	0	6	1	2	2	5	4	0
August	2002	36	8	18	0	5	1	3	1	5	3	0
September	2002	36	6	20	0	5	0	4	2	7	4	0
October	2002	32	5	19	0	5	1	5	3	6	6	0
November	2002	29	6	19	0	4	1	5	4	5	9	0
December	2002	31	6	18	0	4	1	5	5	6	10	0
January	2003	33	7	19	0	4	1	4	4	7	10	0
February	2003	34	7	20	0	4	1	3	3	8	9	0
March	2003	32	6	21	0	3	1	2	4	7	11	0
April	2003	31	6	21	0	2	1	2	4	7	10	0
May	2003	31	6	19	1	3	1	4	5	6	9	0
June	2003	29	7	19	1	5	1	5	4	6	6	0
July	2003	32	7	20	1	6	0	4	3	6	5	0
August	2003	31	7	21	1	6	0	4	2	7	4	0
September	2003	33	7	21	1	5	0	3	2	8	4	0
October	2003	31	9	20	1	4	0	4	2	9	4	0
November	2003	34	9	21	0	4	0	3	2	8	4	0
December	2003	33	11	22	1	4	0	4	3	7	4	0
January	2004	35	10	22	2	5	0	4	2	6	4	0
February	2004	33	11	21	2	5	0	5	2	6	5	0
March	2004	31	10	20	1	5	0	5	2	7	4	0
April	2004	28	10	21	1	7	0	5	2	6	4	0
May	2004	26	11	25	1	7	0	5	2	5	3	0
June	2004	28	14	25	2	7	1	5	2	4	4	0
July	2004	28	15	26	2	5	1	4	3	4	5	0
August	2004	29	14	21	2	5	0	3	3	5	5	0
September	2004	28	12	21	2	6	0	5	3	4	5	0
October	2004	29	13	20	1	6	0	5	3	4	4	0
November	2004	30	12	21	2	8	0	6	3	4	4	0

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TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE  
HOUSEHOLD DURABLES

(Three Month Moving Averages)

Date of Survey	GOOD TIME TO BUY						BAD TIME TO BUY				
	Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
December 2004	33	13	18	1	9	0	4	2	3	3	0
January 2005	34	13	15	2	9	1	4	2	3	4	0
February 2005	33	13	14	1	10	1	5	3	3	2	0
March 2005	31	16	14	2	9	1	6	3	3	3	0
April 2005	31	17	15	2	9	0	6	4	4	2	0
May 2005	30	19	14	3	7	0	5	4	4	3	0
June 2005	30	19	14	2	5	0	4	5	4	3	0
July 2005	29	16	13	2	6	0	4	3	3	1	0
August 2005	28	15	13	2	6	0	4	2	3	2	0
September 2005	26	15	13	2	7	0	6	2	3	2	0
October 2005	24	18	12	2	5	0	8	3	5	3	0
November 2005	27	17	11	2	6	1	10	3	7	3	0
December 2005	32	16	10	2	6	1	9	3	8	3	0
January 2006	38	14	9	2	7	1	6	2	6	3	0
February 2006	39	14	9	1	6	1	5	2	5	3	0
March 2006	34	15	9	2	7	1	5	2	4	3	0
April 2006	31	18	10	2	7	1	5	3	5	2	0
May 2006	29	19	9	2	7	0	6	5	6	3	0
June 2006	31	19	6	2	6	0	7	4	6	3	0
July 2006	30	17	7	2	5	0	6	4	5	3	0
August 2006	29	16	7	3	5	0	6	3	5	3	0
September 2006	27	15	9	3	5	1	5	3	6	4	0
October 2006	29	12	9	2	7	1	7	3	6	4	0
November 2006	35	10	8	2	7	1	5	3	6	3	0
December 2006	40	9	6	1	7	0	6	2	6	3	0
January 2007	42	9	5	0	7	0	6	3	6	2	0
February 2007	40	10	7	0	7	0	8	2	6	4	0
March 2007	37	11	8	0	7	0	7	2	7	4	0
April 2007	35	13	9	0	6	1	6	2	8	4	0
May 2007	35	12	10	0	7	1	5	2	7	2	0
June 2007	35	13	10	0	6	1	6	2	7	3	0
July 2007	34	13	9	1	6	1	8	2	8	3	0
August 2007	34	12	6	1	5	1	8	3	8	5	0
September 2007	32	11	6	0	5	1	7	4	10	5	0
October 2007	32	11	6	0	4	0	6	5	10	5	0
November 2007	32	9	6	0	3	0	8	5	11	6	0
December 2007	35	9	6	0	2	0	9	6	11	6	0
January 2008	36	7	5	0	2	0	9	5	11	7	0
February 2008	37	8	6	0	2	0	9	5	13	8	0
March 2008	34	8	6	0	2	0	8	5	15	10	0
April 2008	32	7	6	0	2	0	9	6	16	13	0
May 2008	30	7	6	0	2	0	8	6	17	14	0
June 2008	27	8	5	0	2	0	10	4	19	14	0
July 2008	25	9	5	1	1	0	9	4	21	14	0
August 2008	26	9	4	1	2	0	9	5	21	13	0
September 2008	29	9	4	0	2	0	7	7	20	13	0



TABLE 36

**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE  
HOUSEHOLD DURABLES  
(Three Month Moving Averages)**

<u>Date of Survey</u>		<u>GOOD TIME TO BUY</u>						<u>BAD TIME TO BUY</u>				
		<u>Prices Low; Good Buys Available</u>	<u>Prices Won't Come Down</u>	<u>Interest Rate Low Credit Easy</u>	<u>Borrow in Advance Rising Rates</u>	<u>Times Good Prosperity</u>	<u>Supply Adequate</u>	<u>Prices High</u>	<u>Interest Rates High; Credit Tight</u>	<u>Can't Afford To Buy</u>	<u>Uncertain Future</u>	<u>Supply Inadequate</u>
October	2008	29	7	3	0	2	0	7	10	19	16	0
November	2008	30	5	3	0	2	0	8	11	22	19	0
December	2008	34	3	3	0	1	0	8	11	22	20	0
January	2009	37	3	4	0	1	0	7	10	24	19	0
February	2009	38	3	4	0	1	0	8	9	21	21	0
March	2009	35	3	4	0	1	0	8	9	21	21	0
April	2009	36	3	4	0	0	0	8	8	21	21	0
May	2009	38	3	5	0	0	0	7	8	21	19	0
June	2009	42	4	4	0	0	0	7	7	19	18	0
July	2009	40	4	3	0	0	0	7	7	18	18	0
August	2009	40	4	3	0	1	0	7	6	18	18	0
September	2009	37	4	5	0	2	0	6	7	17	20	0
October	2009	41	5	5	0	1	0	5	5	17	18	0
November	2009	41	6	6	1	1	0	6	6	18	16	0
December	2009	47	4	6	0	1	0	6	6	18	14	0
January	2010	45	5	6	0	1	0	6	5	17	13	0
February	2010	48	5	6	0	1	0	5	4	16	13	0
March	2010	45	6	6	0	1	0	4	6	17	12	0
April	2010	45	7	6	0	1	0	5	6	17	12	0
May	2010	40	7	6	0	1	0	5	6	16	12	0
June	2010	39	6	6	0	2	0	5	3	16	12	0
July	2010	39	5	6	0	2	0	5	2	14	12	0
August	2010	41	5	5	0	2	0	5	4	16	13	0
September	2010	42	4	5	0	2	0	6	5	19	16	0
October	2010	41	4	5	0	1	0	6	5	22	17	0
November	2010	43	5	6	0	1	0	6	5	22	16	0
December	2010	46	5	6	0	1	0	6	5	19	13	0
January	2011	49	6	7	0	2	0	6	4	17	11	0
February	2011	48	7	6	1	3	1	6	4	16	10	0
March	2011	43	8	6	1	3	1	6	4	17	11	0
April	2011	41	10	5	1	3	0	7	4	15	11	0
May	2011	40	9	5	0	2	0	8	3	15	10	0
June	2011	40	9	4	0	2	0	9	3	16	10	0
July	2011	39	6	5	0	3	0	8	4	20	11	0
August	2011	38	6	6	0	2	0	8	6	23	11	0
September	2011	37	6	6	0	2	0	8	6	24	11	0
October	2011	38	6	6	0	1	0	8	7	24	12	0
November	2011	37	5	6	0	1	0	7	6	22	12	0
December	2011	42	6	6	0	1	0	7	8	21	13	0
January	2012	43	6	6	0	2	0	6	7	18	13	0
February	2012	44	7	5	0	3	0	8	6	18	12	0
March	2012	40	7	6	1	3	0	8	4	17	12	0
April	2012	39	8	7	1	3	0	9	4	17	11	0
May	2012	38	9	8	0	3	0	8	4	17	11	0
June	2012	38	8	8	0	4	0	7	5	17	12	0
July	2012	40	8	6	0	4	0	7	6	15	12	0

TABLE 36

**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE  
HOUSEHOLD DURABLES  
(Three Month Moving Averages)**

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
August	2012	41	8	7	0	4	0	6	5	14	11	0
September	2012	41	8	8	0	3	0	7	4	14	10	0
October	2012	39	10	10	0	3	0	7	4	15	10	0
November	2012	37	10	9	0	5	0	7	5	14	12	0
December	2012	38	10	9	0	5	0	6	5	14	12	0
January	2013	40	8	10	0	5	0	5	5	13	12	0
February	2013	41	10	10	0	5	0	6	4	14	10	0
March	2013	40	13	9	0	5	0	6	4	13	9	0
April	2013	37	14	9	0	6	0	7	5	11	9	0
May	2013	37	12	8	0	8	1	6	5	11	10	0
June	2013	34	11	10	0	9	1	6	4	11	10	0
July	2013	35	13	9	1	9	1	5	4	10	10	0
August	2013	34	14	11	1	8	0	7	3	9	10	0
September	2013	34	13	11	1	7	0	7	4	9	10	0
October	2013	33	12	12	1	8	0	8	3	10	11	0
November	2013	34	11	10	1	7	0	7	4	11	11	0
December	2013	37	11	9	0	8	0	6	4	10	10	0
January	2014	40	12	9	0	8	0	5	5	10	9	0
February	2014	40	13	11	1	8	0	5	4	9	8	0
March	2014	39	12	10	1	8	0	6	3	9	8	0
April	2014	35	12	10	1	8	0	5	2	10	9	0
May	2014	35	13	10	0	10	0	5	2	10	8	0
June	2014	33	14	9	1	10	0	7	3	11	7	0
July	2014	35	15	9	1	11	0	8	4	9	7	0
August	2014	34	15	9	1	11	0	8	5	9	7	0
September	2014	35	16	10	1	11	0	8	4	10	7	0
October	2014	35	14	11	0	11	0	7	3	10	7	0
November	2014	35	14	11	0	12	0	6	3	10	7	0
December	2014	38	13	10	1	11	0	5	3	8	7	0
January	2015	43	13	11	1	12	0	5	2	8	6	0
February	2015	44	12	12	0	12	0	4	2	9	5	0
March	2015	41	13	14	0	16	0	4	3	8	5	0
April	2015	35	13	15	1	16	0	5	4	8	6	0
May	2015	34	13	15	1	18	0	7	4	7	5	0
June	2015	36	13	15	1	16	0	6	3	6	6	0
July	2015	36	12	13	1	15	0	5	3	5	8	0
August	2015	34	12	15	1	13	0	4	3	7	9	0
September	2015	33	12	15	2	12	0	5	4	8	10	0
October	2015	34	13	16	2	11	0	8	4	9	9	0
November	2015	38	12	16	2	11	0	8	3	7	8	0
December	2015	44	11	16	3	12	0	6	2	6	6	0
January	2016	44	10	15	3	13	1	4	3	6	4	0
February	2016	44	11	16	2	13	1	6	3	6	3	0
March	2016	39	12	15	2	12	1	7	3	7	4	0
April	2016	37	13	16	1	13	0	7	3	7	5	0
May	2016	35	13	15	1	11	0	6	3	7	6	0

AGE 55 AND UP

TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES  
(Three Month Moving Averages)

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
June	2016	36	13	16	1	12	0	6	3	7	6	0
July	2016	37	12	17	1	12	1	5	2	6	7	0
August	2016	40	11	17	1	15	0	7	3	5	7	0
September	2016	37	10	16	1	16	0	7	3	5	7	0
October	2016	36	12	15	1	16	0	8	3	6	6	0
November	2016	37	14	15	1	13	1	7	3	6	5	0
December	2016	41	14	16	2	12	1	6	3	6	5	0
January	2017	42	14	15	2	13	0	5	2	4	6	0
February	2017	39	17	13	2	14	0	5	2	4	6	0
March	2017	35	19	12	2	16	1	6	2	4	5	0
April	2017	35	19	12	2	15	1	5	2	4	4	0
May	2017	35	16	11	3	17	1	5	3	5	5	0
June	2017	35	14	11	2	16	0	4	3	5	4	0
July	2017	34	13	10	2	14	1	5	3	5	5	0
August	2017	36	11	11	1	15	1	6	2	4	4	0
September	2017	37	12	11	2	15	1	7	2	4	5	0
October	2017	37	12	12	2	18	0	6	2	4	5	0
November	2017	38	12	12	2	18	0	4	1	3	4	0
December	2017	41	10	11	2	19	0	5	2	3	4	0
January	2018	42	10	10	1	19	0	4	2	4	4	0
February	2018	40	11	9	2	20	0	5	2	3	4	0
March	2018	34	18	10	2	19	0	4	2	3	4	0
April	2018	31	21	11	2	18	1	5	2	2	4	0
May	2018	30	23	11	2	16	1	6	3	3	3	0
June	2018	31	19	10	2	17	1	7	3	3	3	0
July	2018	32	19	8	2	18	0	7	3	3	4	0
August	2018	31	20	7	2	19	0	8	2	4	4	0
September	2018	30	22	7	2	20	0	7	3	4	3	0
October	2018	29	22	7	3	22	0	8	2	4	4	0
November	2018	30	21	7	3	23	0	7	2	2	3	0
December	2018	34	19	6	2	22	0	6	1	2	3	0
January	2019	39	16	7	2	21	0	6	2	3	3	0
February	2019	40	14	6	1	20	0	7	2	2	4	0
March	2019	37	12	7	1	20	1	9	2	3	5	0
April	2019	35	11	7	1	21	1	9	2	2	4	0
May	2019	33	13	10	1	23	1	9	2	3	3	0
June	2019	32	15	9	1	23	1	8	3	4	3	0
July	2019	33	16	10	1	23	1	8	3	5	4	0
August	2019	33	16	9	1	22	1	9	3	5	5	0
September	2019	33	15	9	1	22	0	9	3	4	5	0
October	2019	31	16	9	0	22	0	10	3	3	5	0
November	2019	33	14	9	0	22	0	9	3	2	4	0
December	2019	38	12	10	0	22	0	9	2	2	4	0
January	2020	41	11	10	0	23	0	8	2	2	3	0
February	2020	39	13	10	0	23	0	8	2	3	2	0
March	2020	36	12	10	0	23	1	7	2	5	5	1

TABLE 36

**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE  
HOUSEHOLD DURABLES  
(Three Month Moving Averages)**

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
April	2020	35	9	10	0	14	1	7	2	10	14	1
May	2020	38	4	8	0	9	1	5	2	14	22	1
June	2020	39	4	8	0	4	1	6	3	16	26	1
July	2020	41	5	7	0	4	1	6	3	14	24	2
August	2020	38	6	9	0	5	1	7	4	13	22	3
September	2020	36	5	10	0	6	1	7	4	13	22	5
October	2020	31	4	11	0	8	1	8	4	14	21	7
November	2020	31	5	10	0	8	1	8	3	13	19	8
December	2020	31	5	9	0	8	2	8	3	14	17	7
January	2021	33	6	10	0	7	2	9	3	13	15	7
February	2021	30	7	10	0	8	2	9	3	13	15	7
March	2021	28	10	9	0	9	2	9	2	12	14	7
April	2021	23	11	8	0	13	2	10	2	10	12	9
May	2021	20	12	7	0	15	3	14	1	9	9	12
June	2021	18	12	7	0	15	3	20	1	7	8	16
July	2021	18	13	7	1	14	3	25	1	7	8	19
August	2021	19	12	6	0	12	2	27	1	5	8	21
September	2021	18	11	7	0	11	2	27	2	5	8	24
October	2021	17	10	6	0	7	2	27	3	5	8	28
November	2021	15	10	5	0	5	2	32	2	5	6	34
December	2021	15	12	4	0	4	3	36	3	5	5	35
January	2022	13	12	3	0	4	3	40	2	5	4	35
February	2022	15	13	4	1	4	3	38	3	5	5	31
March	2022	13	14	4	1	4	3	39	2	5	5	30
April	2022	13	15	4	2	4	2	38	3	5	6	28
May	2022	12	14	3	1	3	2	41	2	5	7	31
June	2022	10	13	2	1	3	2	42	4	7	10	30
July	2022	10	13	2	1	3	3	43	5	7	12	28
August	2022	11	14	1	1	3	4	44	6	8	12	23
September	2022	13	14	1	1	3	4	42	7	9	13	19
October	2022	16	14	1	1	4	4	39	7	9	12	15
November	2022	18	13	1	1	3	4	38	8	9	13	13
December	2022	18	12	1	1	3	5	39	9	8	12	13
January	2023	18	10	1	1	2	4	39	9	10	10	14
February	2023	18	10	1	1	3	4	36	11	11	10	12
March	2023	17	12	1	1	4	4	33	11	13	10	9
April	2023	17	13	1	0	6	4	30	13	12	12	6
May	2023	18	13	1	0	6	4	32	13	12	12	6
June	2023	18	11	1	1	5	5	33	12	12	10	6
July	2023	19	10	1	1	4	6	34	12	13	8	5
August	2023	20	11	2	1	5	5	31	11	12	7	4
September	2023	22	12	2	1	4	6	29	12	10	8	4
October	2023	21	14	2	0	4	5	29	12	9	9	3
November	2023	22	12	1	0	3	4	32	13	9	8	3
December	2023	24	11	1	0	4	4	32	13	8	8	3
January	2024	27	10	0	0	5	4	31	12	8	7	3

TABLE 36

**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE  
HOUSEHOLD DURABLES  
(Three Month Moving Averages)**

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
February	2024	28	11	1	0	6	5	28	10	8	7	3
March	2024	26	13	1	0	7	5	26	11	9	7	2
April	2024	25	14	2	0	5	4	27	12	8	7	2
May	2024	22	13	2	0	4	4	31	12	8	7	2