

1

EDUCATION SOME COLLEGE
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January 1993	32	4	64	100	68	346
February 1993	30	4	66	100	64	359
March 1993	34	3	63	100	71	342
April 1993	37	5	58	100	79	342
May 1993	43	6	51	100	92	327
June 1993	45	5	50	100	94	337
July 1993	47	4	49	100	98	342
August 1993	43	3	53	100	90	361
September 1993	43	4	53	100	91	363
October 1993	41	4	55	100	87	356
November 1993	47	4	49	100	98	343
December 1993	47	5	48	100	99	354
January 1994	48	6	46	100	102	357
February 1994	44	7	49	100	95	363
March 1994	48	7	46	100	102	364
April 1994	50	6	44	100	106	375
May 1994	55	6	40	100	115	370
June 1994	55	6	39	100	116	357
July 1994	53	7	41	100	112	363
August 1994	49	6	45	100	104	377
September 1994	45	6	49	100	95	380
October 1994	46	6	48	100	98	373
November 1994	45	6	50	100	95	360
December 1994	46	4	50	100	96	343
January 1995	44	4	52	100	92	328
February 1995	46	5	49	100	97	322
March 1995	48	6	46	100	103	329
April 1995	51	7	42	100	108	324
May 1995	52	7	41	100	111	335
June 1995	52	8	40	100	112	340
July 1995	55	5	40	100	115	344
August 1995	50	5	45	100	105	319
September 1995	50	4	47	100	103	309
October 1995	48	5	47	100	101	309
November 1995	50	4	46	100	104	339
December 1995	44	4	52	100	92	335
January 1996	41	5	54	100	88	342
February 1996	42	7	51	100	92	315
March 1996	46	7	47	100	99	311
April 1996	49	5	46	100	103	293
May 1996	50	5	45	100	105	307
June 1996	54	5	41	100	113	303
July 1996	52	5	42	100	110	317
August 1996	55	4	41	100	113	322
September 1996	53	4	44	100	109	330
October 1996	54	4	42	100	112	327
November 1996	54	4	43	100	111	319
December 1996	54	4	42	100	112	323
January 1997	53	5	42	100	111	309
February 1997	54	4	42	100	112	309

EDUCATION SOME COLLEGE
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
March 1997	56	6	38	100	118	307
April 1997	61	4	34	100	127	300
May 1997	60	6	33	100	127	307
June 1997	59	5	36	100	122	303
July 1997	54	7	39	100	115	332
August 1997	54	8	38	100	116	319
September 1997	57	9	35	100	122	333
October 1997	57	10	33	100	125	322
November 1997	59	9	33	100	126	324
December 1997	56	7	37	100	119	304
January 1998	58	7	35	100	124	310
February 1998	61	7	32	100	128	313
March 1998	66	7	27	100	139	328
April 1998	68	5	27	100	141	322
May 1998	69	8	23	100	145	340
June 1998	70	8	22	100	148	352
July 1998	73	10	18	100	155	371
August 1998	73	7	20	100	153	370
September 1998	69	8	23	100	147	364
October 1998	67	8	25	100	141	351
November 1998	64	9	26	100	138	355
December 1998	64	9	27	100	138	380
January 1999	61	11	29	100	132	386
February 1999	64	10	26	100	138	386
March 1999	66	10	24	100	143	364
April 1999	71	8	21	100	150	365
May 1999	68	10	22	100	146	347
June 1999	68	13	20	100	148	342
July 1999	70	12	18	100	152	320
August 1999	73	9	18	100	155	326
September 1999	74	7	19	100	154	315
October 1999	67	7	26	100	141	331
November 1999	59	9	32	100	127	329
December 1999	52	10	38	100	114	354
January 2000	54	9	37	100	116	349
February 2000	59	8	33	100	126	345
March 2000	64	8	29	100	135	309
April 2000	67	8	26	100	141	315
May 2000	69	7	24	100	144	323
June 2000	72	6	22	100	150	363
July 2000	74	5	22	100	152	356
August 2000	74	3	24	100	150	353
September 2000	70	3	27	100	143	323
October 2000	68	6	25	100	143	320
November 2000	67	7	26	100	141	319
December 2000	64	8	28	100	136	322
January 2001	62	5	33	100	129	338
February 2001	59	7	34	100	125	342
March 2001	61	6	33	100	129	366
April 2001	59	10	32	100	127	362
May 2001	61	11	28	100	134	357
June 2001	64	12	24	100	140	344

EDUCATION SOME COLLEGE
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
July 2001	67	8	25	100	142	345
August 2001	65	6	29	100	136	353
September 2001	60	7	33	100	127	361
October 2001	53	9	38	100	115	362
November 2001	45	8	47	100	99	365
December 2001	41	9	51	100	90	359
January 2002	41	7	52	100	89	373
February 2002	45	8	47	100	98	376
March 2002	47	9	44	100	103	379
April 2002	54	11	35	100	119	354
May 2002	55	11	35	100	120	349
June 2002	58	10	33	100	125	338
July 2002	55	8	37	100	118	356
August 2002	57	7	36	100	121	346
September 2002	57	10	33	100	125	340
October 2002	57	10	33	100	124	325
November 2002	55	11	34	100	121	342
December 2002	52	11	37	100	115	360
January 2003	52	11	38	100	114	354
February 2003	54	11	35	100	118	328
March 2003	57	8	36	100	121	313
April 2003	58	7	35	100	123	311
May 2003	61	6	33	100	128	318
June 2003	60	6	34	100	126	336
July 2003	65	5	30	100	134	335
August 2003	65	4	32	100	133	329
September 2003	68	3	29	100	139	309
October 2003	64	3	33	100	131	317
November 2003	62	5	33	100	130	333
December 2003	63	5	31	100	132	335
January 2004	65	5	30	100	135	352
February 2004	65	4	31	100	135	388
March 2004	65	4	31	100	133	407
April 2004	66	4	29	100	137	433
May 2004	70	4	26	100	144	416
June 2004	72	4	24	100	149	439
July 2004	73	5	23	100	150	463
August 2004	71	6	23	100	148	484
September 2004	67	6	27	100	141	463
October 2004	65	7	28	100	138	439
November 2004	64	8	28	100	136	407
December 2004	63	7	30	100	134	429
January 2005	64	5	31	100	132	438
February 2005	65	5	30	100	136	461
March 2005	67	7	26	100	140	451
April 2005	67	9	24	100	143	437
May 2005	70	7	23	100	146	421
June 2005	71	6	23	100	148	441
July 2005	72	4	24	100	148	418
August 2005	71	5	24	100	147	409
September 2005	71	5	24	100	147	400
October 2005	73	5	22	100	152	424

EDUCATION SOME COLLEGE
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
November 2005	72	6	22	100	150	428
December 2005	69	4	27	100	142	435
January 2006	64	2	34	100	130	426
February 2006	63	1	36	100	127	441
March 2006	64	2	33	100	131	431
April 2006	66	3	31	100	134	434
May 2006	64	3	33	100	131	417
June 2006	60	3	36	100	124	412
July 2006	56	5	40	100	116	427
August 2006	49	6	45	100	104	441
September 2006	45	6	49	100	96	442
October 2006	40	5	55	100	86	430
November 2006	35	3	62	100	73	431
December 2006	31	4	65	100	66	439
January 2007	30	4	66	100	64	436
February 2007	32	5	64	100	68	433
March 2007	34	4	63	100	71	446
April 2007	33	4	63	100	70	441
May 2007	33	3	64	100	69	460
June 2007	31	3	66	100	65	434
July 2007	32	2	67	100	65	439
August 2007	29	2	69	100	59	421
September 2007	25	1	74	100	51	436
October 2007	18	2	80	100	37	429
November 2007	13	2	85	100	28	456
December 2007	11	3	86	100	24	453
January 2008	9	3	89	100	20	449
February 2008	9	3	88	100	20	418
March 2008	8	2	90	100	18	408
April 2008	9	2	89	100	19	420
May 2008	8	1	91	100	17	432
June 2008	7	1	92	100	15	451
July 2008	7	1	92	100	14	449
August 2008	7	2	92	100	15	447
September 2008	8	1	91	100	17	428
October 2008	8	2	90	100	18	419
November 2008	7	2	92	100	15	423
December 2008	5	2	93	100	11	446
January 2009	4	1	95	100	9	463
February 2009	4	1	95	100	10	467
March 2009	5	1	94	100	11	444
April 2009	6	1	93	100	13	434
May 2009	7	0	93	100	14	438
June 2009	8	1	91	100	16	440
July 2009	8	2	90	100	18	457
August 2009	7	2	91	100	16	455
September 2009	8	2	90	100	18	448
October 2009	9	2	90	100	19	432
November 2009	10	1	89	100	21	407
December 2009	8	2	91	100	17	403
January 2010	6	2	92	100	14	409

EDUCATION SOME COLLEGE
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
February 2010	6	2	92	100	15	427
March 2010	7	2	91	100	16	434
April 2010	8	2	90	100	18	442
May 2010	10	2	88	100	22	421
June 2010	11	2	87	100	23	425
July 2010	11	2	87	100	24	415
August 2010	9	2	89	100	20	453
September 2010	8	2	91	100	17	466
October 2010	5	2	93	100	11	485
November 2010	5	1	93	100	12	458
December 2010	5	2	93	100	12	447
January 2011	7	2	91	100	16	434
February 2011	7	2	91	100	16	456
March 2011	6	3	91	100	16	473
April 2011	6	3	91	100	15	477
May 2011	6	4	91	100	15	467
June 2011	7	3	91	100	16	449
July 2011	7	2	91	100	16	440
August 2011	6	1	92	100	14	425
September 2011	6	1	92	100	14	438
October 2011	8	1	91	100	17	434
November 2011	9	1	90	100	19	443
December 2011	10	1	89	100	20	436
January 2012	9	1	90	100	18	447
February 2012	8	1	91	100	17	439
March 2012	7	1	92	100	14	442
April 2012	7	1	92	100	15	415
May 2012	7	0	92	100	15	402
June 2012	10	1	89	100	20	393
July 2012	10	2	88	100	22	416
August 2012	11	3	86	100	25	441
September 2012	11	3	86	100	26	447
October 2012	12	3	86	100	26	442
November 2012	13	2	85	100	29	439
December 2012	16	2	82	100	34	421
January 2013	21	2	77	100	44	409
February 2013	23	2	75	100	47	405
March 2013	25	2	73	100	51	405
April 2013	27	3	70	100	57	403
May 2013	27	3	70	100	58	413
June 2013	28	4	68	100	60	422
July 2013	27	3	70	100	58	422
August 2013	33	4	64	100	69	418
September 2013	35	3	62	100	73	430
October 2013	37	4	59	100	78	461
November 2013	32	4	64	100	68	446
December 2013	32	4	64	100	68	446
January 2014	32	4	64	100	68	423
February 2014	37	4	59	100	78	445
March 2014	37	4	59	100	77	448
April 2014	39	4	57	100	81	468
May 2014	40	4	55	100	85	445

EDUCATION SOME COLLEGE
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
June 2014	44	4	52	100	92	418
July 2014	40	5	55	100	85	403
August 2014	41	6	53	100	88	409
September 2014	43	5	52	100	91	431
October 2014	47	3	50	100	97	424
November 2014	44	3	53	100	91	435
December 2014	42	5	53	100	89	413
January 2015	44	5	51	100	93	427
February 2015	47	4	49	100	99	427
March 2015	46	3	51	100	96	435
April 2015	49	3	48	100	100	419
May 2015	47	5	48	100	99	435
June 2015	54	5	41	100	113	444
July 2015	55	4	41	100	114	447
August 2015	58	3	40	100	118	440
September 2015	53	3	44	100	108	453
October 2015	52	3	45	100	107	463
November 2015	50	4	46	100	104	449
December 2015	52	4	44	100	108	440
January 2016	51	4	45	100	106	441
February 2016	53	3	44	100	109	439
March 2016	54	3	43	100	111	458
April 2016	57	3	40	100	117	483
May 2016	58	2	40	100	118	501
June 2016	58	3	39	100	120	472
July 2016	58	3	40	100	118	486
August 2016	60	4	37	100	123	471
September 2016	61	4	35	100	125	515
October 2016	60	5	36	100	124	504
November 2016	55	4	40	100	115	531
December 2016	55	3	42	100	113	505
January 2017	55	4	41	100	114	518
February 2017	56	5	38	100	118	509
March 2017	60	7	33	100	127	526
April 2017	62	7	31	100	131	519
May 2017	68	5	27	100	141	533
June 2017	68	5	28	100	140	522
July 2017	69	3	27	100	142	497
August 2017	68	3	29	100	139	487
September 2017	69	3	29	100	140	492
October 2017	68	3	28	100	140	516
November 2017	68	4	27	100	141	523
December 2017	66	4	30	100	136	512
January 2018	65	4	31	100	134	498
February 2018	65	4	31	100	134	519
March 2018	70	4	26	100	144	546
April 2018	72	2	25	100	147	563
May 2018	76	2	22	100	154	554
June 2018	74	2	23	100	151	537
July 2018	76	3	21	100	156	509
August 2018	74	3	23	100	151	506
September 2018	76	3	21	100	155	519

EDUCATION SOME COLLEGE
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
October	2018	73	4	23	100	150	532
November	2018	72	5	22	100	150	543
December	2018	69	6	26	100	143	535
January	2019	65	6	28	100	137	536
February	2019	64	4	31	100	133	513
March	2019	67	4	28	100	139	500
April	2019	73	4	23	100	150	496
May	2019	76	5	19	100	157	515
June	2019	76	5	19	100	157	523
July	2019	73	4	23	100	150	529
August	2019	74	4	22	100	152	493
September	2019	73	4	23	100	149	483
October	2019	75	5	20	100	154	489
November	2019	73	5	22	100	151	521
December	2019	74	4	22	100	152	539
January	2020	73	3	24	100	149	533
February	2020	72	3	24	100	148	514
March	2020	70	4	25	100	145	509
April	2020	58	4	37	100	121	490
May	2020	44	4	52	100	92	507
June	2020	34	3	63	100	71	515
July	2020	39	3	59	100	80	528
August	2020	46	2	52	100	94	507
September	2020	48	3	49	100	98	478
October	2020	52	3	45	100	107	459
November	2020	54	4	42	100	111	452
December	2020	57	4	39	100	118	477
January	2021	56	5	39	100	117	478
February	2021	57	3	40	100	116	492
March	2021	57	3	41	100	116	465
April	2021	61	1	38	100	123	471
May	2021	68	1	31	100	137	459
June	2021	74	1	24	100	150	471
July	2021	75	2	23	100	152	485
August	2021	76	1	23	100	153	499
September	2021	74	2	24	100	150	490
October	2021	77	2	22	100	155	475
November	2021	74	3	23	100	151	465
December	2021	77	3	20	100	157	491
January	2022	77	3	20	100	157	506
February	2022	80	3	17	100	163	512
March	2022	78	4	18	100	160	486
April	2022	78	3	19	100	159	456
May	2022	76	2	22	100	154	451
June	2022	78	2	20	100	158	461
July	2022	75	2	23	100	152	481
August	2022	72	3	26	100	146	485
September	2022	68	2	30	100	137	483
October	2022	66	1	33	100	133	470
November	2022	64	1	35	100	129	481
December	2022	59	2	39	100	119	509

EDUCATION SOME COLLEGE
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January 2023	57	3	40	100	117	499
February 2023	53	4	43	100	109	473
March 2023	57	3	40	100	117	452
April 2023	59	2	39	100	120	470
May 2023	60	2	38	100	121	485
June 2023	58	3	39	100	119	472
July 2023	58	4	38	100	120	463
August 2023	62	4	34	100	128	444
September 2023	61	4	35	100	127	462
October 2023	62	4	35	100	127	471
November 2023	58	4	38	100	121	495
December 2023	57	3	40	100	117	471
January 2024	55	3	42	100	113	461
February 2024	55	3	42	100	114	438
March 2024	57	4	39	100	119	446
April 2024	57	4	39	100	119	529
May 2024	60	3	37	100	123	621