

REGION NORTH CENTRAL

TABLE 44

SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES (Three Month Moving Averages)

Response to the query: "Why do you say so?" following the question on Table 43.

May add to more than 100% due to multiple mentions.

		GOOD TIME TO SELL						BAD TIME TO SELL				
		Prices High	Prices	Interest	Sell in	Times		Interest	Can't			
		Good Sales	Won't Go	Rate	Advance	Good	Make	Prices	Rates High;	Afford	Uncertain	Lose
<u>Date of Survey</u>		<u>Available</u>	<u>Up</u>	<u>Low</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>Money</u>	<u>Low</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>	<u>Money</u>
January	1993	17	5	19	2	7	3	29	5	18	7	13
February	1993	13	4	22	1	13	2	31	5	18	5	12
March	1993	12	3	24	1	17	3	32	6	17	4	13
April	1993	15	3	26	0	20	3	30	5	14	2	12
May	1993	19	4	30	0	20	4	25	3	12	2	11
June	1993	20	5	32	0	22	5	20	2	9	4	9
July	1993	19	3	33	1	20	3	21	2	12	6	7
August	1993	18	2	34	1	21	3	22	4	11	6	6
September	1993	18	2	34	2	21	2	23	4	14	4	7
October	1993	16	2	37	1	23	2	24	4	12	2	7
November	1993	14	2	38	2	24	2	23	4	9	1	6
December	1993	14	1	42	1	28	2	21	3	8	2	5
January	1994	16	1	42	1	29	2	18	1	6	2	6
February	1994	16	1	40	2	31	2	17	3	8	3	5
March	1994	17	1	36	4	29	3	20	5	6	3	5
April	1994	14	1	34	7	28	4	19	7	7	3	3
May	1994	15	3	31	9	26	4	18	5	5	2	3
June	1994	15	3	31	8	27	3	14	4	5	1	4
July	1994	18	3	29	6	29	3	13	4	5	1	4
August	1994	17	2	30	5	33	4	13	5	6	1	4
September	1994	16	3	29	6	34	4	13	5	7	1	4
October	1994	14	3	30	6	34	5	14	6	7	2	5
November	1994	15	3	26	5	29	4	15	6	7	3	5
December	1994	16	2	22	5	25	6	15	8	8	2	4
January	1995	15	1	20	7	23	6	16	9	10	1	5
February	1995	13	0	17	10	25	6	17	12	10	1	6
March	1995	12	1	18	9	27	5	19	16	10	2	6
April	1995	12	2	16	7	30	3	16	17	8	3	4
May	1995	14	2	19	5	28	3	14	15	8	3	2
June	1995	14	2	20	4	27	3	15	10	7	2	2
July	1995	15	1	25	4	25	4	15	9	9	2	4
August	1995	14	2	26	2	30	4	16	7	8	2	4
September	1995	17	2	27	2	32	5	14	6	10	2	4
October	1995	19	2	27	3	31	4	17	3	8	2	4
November	1995	19	2	25	3	29	4	18	2	8	2	4
December	1995	17	2	24	2	27	4	18	3	7	2	4
January	1996	15	1	22	2	25	6	18	5	8	2	4
February	1996	15	1	25	2	21	6	18	6	8	4	3
March	1996	15	1	29	3	22	6	16	5	8	4	3
April	1996	13	1	32	2	25	4	17	4	6	5	1
May	1996	13	1	32	2	30	3	13	4	6	3	2
June	1996	14	2	28	2	32	3	15	3	3	3	2
July	1996	14	2	29	3	34	3	15	4	3	2	2
August	1996	16	3	24	4	31	5	18	3	4	2	1

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SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey	GOOD TIME TO SELL							BAD TIME TO SELL				
	Prices High	Prices	Interest	Sell in	Times			Interest	Can't			
	Good Sales	Won't Go	Rate	Advance	Good	Make	Prices	Rates High;	Afford	Uncertain	Lose	
	Available	Up	Low	Rising Rates	Prosperity	Money	Low	Credit Tight	To Buy	Future	Money	
September 1996	15	2	26	3	28	3	17	4	5	1	2	
October 1996	17	2	23	3	23	4	14	4	6	1	3	
November 1996	16	2	24	2	20	4	12	4	7	1	3	
December 1996	15	2	20	3	21	5	12	3	8	0	2	
January 1997	15	2	18	3	23	5	13	3	7	0	2	
February 1997	14	2	16	3	26	5	12	5	7	0	3	
March 1997	16	2	18	2	27	6	11	5	7	1	3	
April 1997	17	2	18	3	27	7	8	6	6	2	4	
May 1997	17	1	19	4	29	7	8	4	5	2	2	
June 1997	16	1	17	4	27	6	10	3	4	1	3	
July 1997	15	1	18	2	29	5	10	2	4	0	1	
August 1997	14	1	16	2	27	6	12	1	4	1	2	
September 1997	12	1	18	1	30	6	10	1	4	0	2	
October 1997	14	0	18	1	29	5	11	1	4	1	1	
November 1997	16	1	18	1	27	4	11	1	3	1	1	
December 1997	14	1	18	1	24	4	11	2	3	1	0	
January 1998	11	1	20	1	26	3	9	2	2	1	0	
February 1998	12	1	25	0	26	4	9	2	2	0	0	
March 1998	12	0	30	0	28	4	7	1	1	0	0	
April 1998	11	0	31	1	26	6	7	1	1	1	1	
May 1998	10	0	31	1	27	5	6	1	2	1	1	
June 1998	14	0	26	1	28	3	6	2	2	0	1	
July 1998	16	0	29	1	30	2	6	2	2	0	0	
August 1998	16	0	27	0	32	3	6	1	1	0	0	
September 1998	15	0	31	0	30	3	6	0	2	0	0	
October 1998	17	1	33	0	27	3	7	1	2	0	0	
November 1998	15	1	36	0	24	3	7	2	2	1	1	
December 1998	16	1	36	0	22	3	8	3	2	1	1	
January 1999	15	1	32	0	22	3	10	2	2	0	2	
February 1999	18	0	31	1	24	2	10	2	1	1	2	
March 1999	18	0	30	2	27	3	9	2	1	1	1	
April 1999	19	0	33	1	26	2	10	2	1	2	0	
May 1999	17	1	33	2	27	2	9	2	1	2	0	
June 1999	16	1	30	1	26	1	11	2	1	2	0	
July 1999	18	1	26	2	30	2	8	2	0	1	1	
August 1999	19	0	27	3	27	3	7	3	1	2	1	
September 1999	23	0	26	4	27	4	5	4	2	2	1	
October 1999	25	0	21	4	24	3	5	5	4	2	1	
November 1999	25	0	17	3	25	3	6	4	4	1	1	
December 1999	21	0	15	2	24	3	7	5	3	1	1	
January 2000	16	0	17	1	26	3	6	6	2	2	1	
February 2000	14	0	17	2	26	2	4	7	3	3	1	
March 2000	14	0	17	2	28	2	4	7	3	2	1	
April 2000	14	0	15	2	28	1	6	7	4	1	1	
May 2000	17	0	14	2	32	2	6	6	3	0	1	
June 2000	18	0	12	4	30	3	6	6	3	0	1	
July 2000	22	0	12	3	30	3	4	7	3	1	1	
August 2000	24	0	9	3	24	3	6	11	4	1	1	

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SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		GOOD TIME TO SELL						BAD TIME TO SELL				
		Prices High Good Sales Available	Prices Won't Go Up	Interest Rate Low	Sell in Advance Rising Rates	Times Good Prosperity	Make Money	Prices Low	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Lose Money
September	2000	22	0	12	1	26	3	7	10	4	1	1
October	2000	21	0	13	1	27	3	7	7	4	0	1
November	2000	18	0	15	2	27	3	6	4	6	0	0
December	2000	20	1	12	1	25	3	4	5	5	1	0
January	2001	19	1	12	1	21	2	5	5	7	2	0
February	2001	22	2	16	1	18	1	6	5	5	3	1
March	2001	20	2	24	1	15	1	7	5	7	4	2
April	2001	17	1	30	1	14	2	6	4	8	4	2
May	2001	13	1	32	1	13	1	8	4	9	4	2
June	2001	13	1	35	0	10	2	11	5	10	3	1
July	2001	17	0	34	1	11	3	14	4	9	3	0
August	2001	21	0	32	1	13	4	13	3	10	2	0
September	2001	19	0	26	1	15	3	13	1	10	4	1
October	2001	13	1	23	1	12	2	15	3	12	9	1
November	2001	8	2	26	0	8	1	14	3	14	13	1
December	2001	7	2	31	1	4	2	15	3	16	13	0
January	2002	11	1	38	0	3	2	13	3	15	9	1
February	2002	10	0	38	1	3	2	14	3	16	5	2
March	2002	11	0	33	0	4	2	14	3	18	4	2
April	2002	9	0	28	0	6	1	14	2	20	3	2
May	2002	11	0	32	0	6	2	15	1	17	3	2
June	2002	13	0	32	1	7	2	14	2	12	3	2
July	2002	13	0	34	1	8	3	13	1	10	3	1
August	2002	11	0	30	1	12	3	13	3	8	4	3
September	2002	9	1	35	0	10	3	9	2	11	4	2
October	2002	9	0	35	0	8	2	10	4	13	4	2
November	2002	9	1	37	0	5	1	10	4	14	3	1
December	2002	9	1	32	0	5	2	16	6	14	4	1
January	2003	7	1	34	0	5	2	19	4	14	5	0
February	2003	6	0	34	0	5	3	18	3	15	8	1
March	2003	6	1	36	0	5	2	16	3	14	10	1
April	2003	9	1	39	0	7	2	11	3	14	7	2
May	2003	10	0	40	0	8	3	11	4	14	5	2
June	2003	10	0	40	0	8	3	14	5	14	3	2
July	2003	10	0	41	0	9	3	14	6	11	3	3
August	2003	11	1	40	0	11	3	14	5	13	3	2
September	2003	11	1	41	1	13	4	9	4	10	4	2
October	2003	12	1	41	1	10	4	10	4	12	3	1
November	2003	11	1	38	1	10	2	9	5	11	3	1
December	2003	15	1	39	1	10	3	10	5	12	1	1
January	2004	15	1	35	1	14	2	10	6	11	1	1
February	2004	15	1	37	2	12	4	10	6	11	1	1
March	2004	13	1	36	1	11	3	11	5	13	2	1
April	2004	12	1	38	1	13	3	14	4	14	1	1
May	2004	14	2	37	3	13	2	11	3	12	2	1
June	2004	16	2	40	4	15	4	9	2	10	1	1
July	2004	18	2	38	4	12	4	8	5	9	1	2
August	2004	17	2	39	3	13	4	8	5	10	2	1

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(Three Month Moving Averages)

Date of Survey	GOOD TIME TO SELL						BAD TIME TO SELL				
	Prices High	Prices	Interest	Sell in	Times	Make	Interest	Can't	Uncertain	Lose	
	Good Sales	Won't Go	Rate	Advance	Good		Prices	Rates High;			Afford
Available	Up	Low	Rising Rates	Prosperity	Money	Low	Credit Tight	To Buy	Future	Money	
September 2004	16	2	35	3	12	2	11	6	10	3	1
October 2004	13	1	35	3	11	3	12	4	9	4	0
November 2004	14	1	32	3	11	4	14	3	10	3	1
December 2004	13	1	31	3	10	5	13	3	11	2	1
January 2005	13	1	28	3	13	5	13	3	12	2	1
February 2005	13	1	26	2	14	5	11	3	11	3	1
March 2005	15	2	27	3	16	4	9	2	11	3	0
April 2005	18	2	30	4	12	4	8	2	10	3	0
May 2005	17	2	31	6	11	3	8	4	11	3	0
June 2005	20	2	28	4	10	4	11	4	9	3	1
July 2005	20	2	25	3	13	3	12	4	11	1	1
August 2005	20	2	24	2	12	5	12	2	9	1	0
September 2005	19	3	24	3	11	4	12	2	11	1	0
October 2005	20	4	22	5	9	6	9	3	11	3	0
November 2005	21	4	19	6	9	5	11	4	14	3	0
December 2005	16	3	16	5	11	6	14	6	13	3	1
January 2006	15	3	15	5	12	5	17	5	15	3	1
February 2006	14	3	15	4	12	6	17	5	14	3	1
March 2006	17	3	14	4	9	5	16	7	14	4	0
April 2006	16	4	14	4	8	6	15	7	14	3	1
May 2006	15	3	12	5	8	3	15	9	16	3	1
June 2006	10	2	10	6	10	4	17	9	18	2	2
July 2006	9	1	9	5	11	3	21	10	17	3	2
August 2006	7	2	7	5	11	3	24	10	19	4	1
September 2006	9	2	4	3	8	2	31	11	20	4	3
October 2006	8	3	5	1	7	2	35	11	21	4	3
November 2006	7	2	3	0	5	1	43	11	22	3	3
December 2006	6	1	4	0	6	1	45	9	23	3	3
January 2007	5	2	3	1	5	2	47	8	24	3	3
February 2007	5	1	5	1	5	2	42	7	25	2	4
March 2007	5	2	6	1	6	3	40	8	25	2	4
April 2007	5	2	5	0	6	3	42	10	24	2	4
May 2007	5	2	5	0	7	4	45	9	22	2	3
June 2007	7	2	5	1	7	5	48	7	20	2	2
July 2007	6	1	4	0	7	5	45	6	23	2	3
August 2007	6	1	3	0	5	3	46	8	26	3	4
September 2007	3	1	1	0	3	2	42	12	31	3	3
October 2007	3	1	1	0	2	0	48	18	32	4	5
November 2007	2	1	2	0	1	1	48	18	33	5	5
December 2007	1	1	3	0	1	0	50	16	33	5	6
January 2008	2	1	3	0	1	0	50	11	33	5	5
February 2008	2	0	3	0	1	0	53	11	31	6	6
March 2008	2	0	1	0	1	0	56	10	31	5	7
April 2008	1	1	1	0	1	0	60	10	30	6	9
May 2008	1	1	1	0	1	0	60	9	32	7	9
June 2008	2	2	2	0	1	0	58	7	33	7	8
July 2008	2	1	1	0	1	0	57	8	34	7	6
August 2008	2	1	1	0	3	0	58	8	32	4	7

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SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		GOOD TIME TO SELL						BAD TIME TO SELL				
		Prices High Good Sales Available	Prices Won't Go Up	Interest Rate Low	Sell in Advance Rising Rates	Times Good Prosperity	Make Money	Prices Low	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Lose Money
September	2008	1	1	2	0	2	0	60	10	32	3	9
October	2008	1	1	2	0	2	0	59	13	30	5	12
November	2008	1	1	2	0	1	0	59	15	33	7	12
December	2008	1	1	1	0	0	0	60	17	33	9	12
January	2009	0	0	1	0	0	0	62	16	35	8	11
February	2009	0	0	1	0	0	0	63	16	35	6	10
March	2009	0	0	1	0	0	0	63	14	34	6	11
April	2009	0	0	1	0	1	0	64	14	29	6	12
May	2009	0	0	1	0	2	0	65	12	27	6	15
June	2009	0	1	1	0	2	0	66	12	26	5	14
July	2009	0	1	2	0	2	0	62	11	30	5	13
August	2009	0	1	1	0	1	0	62	10	32	5	12
September	2009	0	1	1	0	1	0	63	8	32	5	12
October	2009	1	1	0	0	1	0	63	7	33	6	14
November	2009	1	1	0	0	2	0	62	8	31	6	14
December	2009	1	1	1	0	2	0	60	10	31	6	16
January	2010	1	1	2	0	3	0	61	9	30	4	13
February	2010	0	1	2	0	3	0	65	9	29	4	13
March	2010	0	1	2	0	3	0	65	7	27	4	14
April	2010	0	0	2	0	3	1	65	7	26	4	15
May	2010	1	1	3	0	4	1	61	7	27	5	14
June	2010	1	1	3	0	5	1	62	7	28	3	11
July	2010	1	1	3	0	4	1	63	8	30	4	11
August	2010	1	1	2	0	3	1	67	7	32	5	12
September	2010	1	0	2	0	1	0	67	8	35	5	13
October	2010	1	0	2	0	2	0	67	7	35	4	12
November	2010	1	0	2	0	3	0	65	9	33	2	14
December	2010	1	0	1	0	2	0	68	10	32	3	13
January	2011	1	0	1	0	2	0	68	9	30	2	14
February	2011	1	0	1	0	1	0	67	7	29	4	12
March	2011	1	1	2	0	1	0	66	5	29	4	14
April	2011	0	1	2	0	3	0	70	7	28	5	16
May	2011	0	0	2	0	4	0	72	7	27	5	15
June	2011	0	0	3	0	3	0	67	9	28	4	16
July	2011	1	0	3	0	3	0	65	7	28	3	15
August	2011	1	0	3	0	2	0	65	7	28	2	16
September	2011	2	0	2	0	3	0	64	7	30	3	14
October	2011	1	1	2	0	2	0	66	7	29	4	17
November	2011	1	1	2	0	2	0	65	8	32	4	18
December	2011	1	1	3	0	1	0	68	9	29	4	19
January	2012	0	1	3	0	2	0	68	9	30	4	18
February	2012	1	1	4	0	2	0	71	9	27	3	19
March	2012	1	0	3	0	2	0	72	6	31	4	20
April	2012	2	0	5	0	3	0	69	6	31	3	21
May	2012	2	0	4	0	3	0	69	5	29	5	23
June	2012	2	1	5	0	4	0	67	8	25	3	21
July	2012	1	1	4	0	5	0	67	8	23	3	20
August	2012	1	1	6	0	5	0	68	9	22	3	18

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(Three Month Moving Averages)

Date of Survey		GOOD TIME TO SELL						BAD TIME TO SELL				
		Prices High	Prices	Interest	Sell in	Times	Make	Prices	Interest	Can't	Uncertain	Lose
		Good Sales	Won't Go	Rate	Advance	Good			Rates High;	Afford		
Available	Up	Low	Rising Rates	Prosperity	Money	Low	Credit Tight	To Buy	Future	Money		
September	2012	1	0	7	0	6	0	65	7	20	4	22
October	2012	1	0	7	0	6	0	64	9	20	4	22
November	2012	1	0	6	0	8	0	58	9	22	4	22
December	2012	3	1	6	0	8	1	61	9	23	4	17
January	2013	3	2	8	0	9	0	56	6	23	3	16
February	2013	4	2	7	1	9	0	60	4	24	2	14
March	2013	5	2	7	1	9	0	57	4	25	1	16
April	2013	6	1	7	1	10	1	53	5	25	1	14
May	2013	8	1	11	1	12	1	47	5	23	2	13
June	2013	10	0	11	0	15	1	44	5	21	3	11
July	2013	8	1	12	0	15	1	48	6	19	2	9
August	2013	8	1	12	0	15	1	49	6	18	2	8
September	2013	8	1	14	0	15	0	46	7	16	1	8
October	2013	10	1	14	1	16	1	44	5	16	2	8
November	2013	10	0	13	1	17	1	43	6	18	2	8
December	2013	11	1	13	1	16	1	42	5	19	2	9
January	2014	10	1	11	1	16	1	44	4	20	3	11
February	2014	9	1	13	1	16	2	42	3	19	3	11
March	2014	8	0	12	1	17	2	42	3	19	4	11
April	2014	9	0	12	2	16	2	36	3	20	4	9
May	2014	11	1	13	2	19	1	33	3	18	3	8
June	2014	14	1	14	2	19	1	34	3	15	2	7
July	2014	15	2	15	1	22	1	35	3	16	1	7
August	2014	16	1	12	1	24	2	36	5	14	2	7
September	2014	14	1	12	0	28	1	36	4	13	2	9
October	2014	14	0	11	0	28	1	32	5	12	3	8
November	2014	12	1	11	0	27	1	32	4	14	4	7
December	2014	14	1	10	1	26	1	31	4	15	3	6
January	2015	14	1	14	1	28	2	32	3	13	1	7
February	2015	16	1	18	2	26	3	30	3	12	1	8
March	2015	13	2	22	3	23	4	29	5	12	1	8
April	2015	14	2	18	3	23	2	28	5	13	1	6
May	2015	12	2	17	2	27	2	30	5	13	1	6
June	2015	15	1	15	0	29	2	27	3	13	1	5
July	2015	17	1	17	0	30	2	24	4	13	2	6
August	2015	21	1	18	1	28	3	20	4	11	2	6
September	2015	21	2	19	2	28	3	21	4	10	3	7
October	2015	17	2	20	2	25	3	23	4	11	3	5
November	2015	16	2	20	1	22	4	25	3	13	2	6
December	2015	16	2	19	2	21	4	25	3	15	1	5
January	2016	18	2	20	2	21	4	25	3	14	1	7
February	2016	17	2	20	2	23	3	23	4	13	1	6
March	2016	19	2	20	3	25	3	26	3	11	2	6
April	2016	21	1	17	3	28	3	25	4	13	2	4
May	2016	21	1	16	3	27	3	26	4	12	3	4
June	2016	23	3	18	2	26	3	22	4	12	3	3
July	2016	23	2	21	2	26	3	22	2	10	4	2
August	2016	24	2	22	1	28	2	21	2	9	3	2

REGION NORTH CENTRAL

TABLE 44

SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		GOOD TIME TO SELL						BAD TIME TO SELL				
		Prices High Good Sales Available	Prices Won't Go Up	Interest Rate Low	Sell in Advance Rising Rates	Times Good Prosperity	Make Money	Prices Low	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Lose Money
September	2016	23	1	25	2	29	3	18	2	9	3	3
October	2016	23	2	24	1	28	3	17	3	9	3	5
November	2016	20	2	22	1	26	4	20	3	10	3	5
December	2016	18	2	18	1	26	5	23	3	11	4	4
January	2017	19	2	18	2	24	4	22	3	10	3	3
February	2017	21	2	16	3	26	3	18	3	10	4	3
March	2017	24	2	17	5	28	3	15	2	9	3	2
April	2017	25	2	17	7	30	3	14	3	8	3	2
May	2017	29	1	19	7	28	4	13	4	7	3	3
June	2017	31	1	16	4	29	4	15	4	7	2	3
July	2017	33	1	17	2	30	5	16	3	5	2	4
August	2017	33	1	15	2	30	4	16	2	6	2	4
September	2017	37	1	15	2	28	6	12	2	6	2	4
October	2017	38	1	12	2	27	6	11	2	6	2	4
November	2017	36	1	11	2	28	6	10	2	6	2	3
December	2017	32	1	10	1	28	4	13	3	7	2	2
January	2018	30	2	11	2	30	4	14	2	7	2	2
February	2018	34	1	12	2	29	3	13	2	7	2	2
March	2018	33	2	15	4	30	2	12	2	6	2	2
April	2018	34	1	14	5	30	2	12	2	7	2	2
May	2018	31	2	13	5	34	2	11	1	7	1	3
June	2018	36	2	13	5	35	4	11	1	6	1	3
July	2018	36	2	12	5	33	7	11	1	6	1	3
August	2018	39	2	11	5	32	7	12	2	6	1	1
September	2018	38	2	12	4	32	6	10	3	5	0	1
October	2018	38	2	12	4	33	3	10	3	6	0	1
November	2018	38	3	12	4	32	3	9	4	5	1	1
December	2018	32	4	11	4	31	4	11	4	9	2	1
January	2019	29	5	11	3	31	5	11	4	10	3	2
February	2019	29	5	12	3	30	5	12	4	11	3	2
March	2019	32	4	12	2	31	4	10	4	9	2	2
April	2019	33	3	11	2	33	4	11	4	7	1	1
May	2019	34	3	13	1	34	5	11	3	5	1	1
June	2019	34	3	13	1	39	5	11	2	5	1	1
July	2019	35	3	15	1	38	5	11	2	7	1	1
August	2019	31	3	16	2	38	4	11	2	6	2	2
September	2019	32	3	18	2	34	3	11	2	8	2	2
October	2019	33	6	18	2	34	4	9	1	6	3	2
November	2019	33	6	19	1	34	4	9	1	6	3	2
December	2019	32	6	19	1	36	4	8	2	4	3	1
January	2020	29	4	18	0	38	4	9	2	3	3	1
February	2020	31	4	18	0	39	3	7	2	3	2	0
March	2020	29	4	17	0	33	4	8	1	6	3	1
April	2020	23	4	15	0	23	3	14	2	14	8	1
May	2020	15	5	12	0	13	2	23	3	22	13	2
June	2020	14	5	10	0	10	1	29	4	29	14	2
July	2020	16	4	13	0	12	1	27	3	25	13	2
August	2020	21	3	16	0	17	2	25	3	21	9	1

REGION NORTH CENTRAL

TABLE 44

SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		GOOD TIME TO SELL						BAD TIME TO SELL				
		Prices High Good Sales Available	Prices Won't Go Up	Interest Rate Low	Sell in Advance Rising Rates	Times Good Prosperity	Make Money	Prices Low	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Lose Money
September	2020	25	3	19	0	22	3	21	2	13	7	0
October	2020	30	3	18	0	26	3	18	2	16	4	0
November	2020	31	3	18	0	26	3	15	2	16	7	0
December	2020	31	3	17	0	23	2	15	2	20	6	0
January	2021	32	2	19	0	22	2	16	2	16	7	1
February	2021	36	2	19	1	21	3	15	2	18	4	1
March	2021	40	1	18	1	23	3	14	2	13	4	1
April	2021	44	1	17	1	21	4	14	1	12	3	1
May	2021	53	2	17	1	20	4	11	1	9	3	1
June	2021	59	2	14	1	16	4	8	2	10	3	1
July	2021	67	3	13	1	14	4	4	2	7	1	1
August	2021	67	2	11	1	14	5	6	1	7	1	1
September	2021	67	1	10	0	14	6	6	1	7	1	1
October	2021	65	1	9	0	14	6	5	1	8	2	1
November	2021	65	2	10	0	14	6	5	1	7	3	1
December	2021	66	3	11	0	14	6	4	0	7	2	1
January	2022	68	3	9	1	16	6	3	0	6	2	1
February	2022	67	3	9	2	16	7	3	0	5	1	0
March	2022	64	2	8	2	15	8	4	1	5	0	0
April	2022	62	2	8	2	11	9	5	2	6	0	1
May	2022	61	3	5	2	11	9	5	3	7	1	1
June	2022	63	3	4	4	13	8	5	4	6	1	1
July	2022	58	4	4	4	13	10	5	8	7	1	1
August	2022	55	4	4	4	13	11	5	9	8	1	2
September	2022	51	4	3	3	12	10	7	11	10	1	1
October	2022	49	3	3	2	12	9	10	11	10	3	2
November	2022	45	4	3	1	12	6	11	14	11	2	1
December	2022	43	5	3	2	13	5	11	18	12	3	2
January	2023	42	5	2	2	12	6	10	20	13	2	2
February	2023	40	4	1	2	11	7	13	22	14	3	2
March	2023	40	5	2	1	12	7	15	18	14	2	1
April	2023	38	4	1	2	13	7	17	17	16	1	0
May	2023	40	4	1	2	13	7	14	16	15	1	1
June	2023	41	3	2	2	12	9	13	18	15	2	1
July	2023	48	3	3	1	13	9	9	18	12	2	1
August	2023	49	2	4	0	15	9	9	17	9	1	1
September	2023	49	2	3	1	15	7	8	16	8	2	1
October	2023	46	2	3	1	14	7	8	17	10	1	1
November	2023	41	2	2	1	13	9	8	22	13	1	2
December	2023	41	2	2	1	12	9	10	23	14	1	2
January	2024	43	2	2	0	10	9	9	24	14	1	2
February	2024	46	2	2	0	9	8	10	21	12	1	1
March	2024	47	2	2	0	8	7	8	20	13	1	1
April	2024	46	3	2	0	9	7	10	16	12	1	1
May	2024	48	2	2	0	9	6	9	16	11	1	1