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REGION NORTH EAST
TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

The question was: "Generally speaking, do you think now is a good time or a bad time to buy a house?"

| <u>Date of Survey</u> | <u>Good Time</u> | <u>Uncertain</u> | <u>Bad Time</u> | <u>Total</u> | <u>Relative</u> | <u>Cases</u> |
|-----------------------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| March 1978 | 55 | 8 | 37 | 100 | 118 | 634 |
| April 1978 | 57 | 10 | 33 | 100 | 123 | 602 |
| May 1978 | 58 | 8 | 34 | 100 | 125 | 618 |
| June 1978 | 56 | 8 | 37 | 100 | 119 | 586 |
| July 1978 | 54 | 8 | 38 | 100 | 115 | 604 |
| August 1978 | 51 | 9 | 39 | 100 | 112 | 580 |
| September 1978 | 54 | 8 | 38 | 100 | 116 | 609 |
| October 1978 | 51 | 10 | 40 | 100 | 111 | 601 |
| November 1978 | 46 | 10 | 44 | 100 | 102 | 662 |
| December 1978 | 41 | 11 | 48 | 100 | 93 | 658 |
| January 1979 | 42 | 9 | 49 | 100 | 93 | 686 |
| February 1979 | 45 | 8 | 47 | 100 | 98 | 639 |
| March 1979 | 48 | 8 | 44 | 100 | 104 | 609 |
| April 1979 | 47 | 8 | 45 | 100 | 102 | 584 |
| May 1979 | 46 | 10 | 45 | 100 | 101 | 566 |
| June 1979 | 45 | 8 | 46 | 100 | 99 | 643 |
| July 1979 | 44 | 8 | 48 | 100 | 96 | 732 |
| August 1979 | 45 | 6 | 49 | 100 | 96 | 718 |
| September 1979 | 44 | 6 | 50 | 100 | 94 | 690 |
| October 1979 | 45 | 4 | 51 | 100 | 93 | 648 |
| November 1979 | 38 | 4 | 57 | 100 | 81 | 704 |
| December 1979 | 32 | 5 | 63 | 100 | 69 | 691 |
| January 1980 | 29 | 5 | 66 | 100 | 64 | 632 |
| February 1980 | 32 | 5 | 63 | 100 | 69 | 551 |
| March 1980 | 32 | 3 | 65 | 100 | 67 | 516 |
| April 1980 | 24 | 6 | 70 | 100 | 55 | 494 |
| May 1980 | 19 | 5 | 75 | 100 | 44 | 431 |
| June 1980 | 19 | 5 | 76 | 100 | 43 | 433 |
| July 1980 | 25 | 4 | 71 | 100 | 54 | 439 |
| August 1980 | 32 | 5 | 63 | 100 | 69 | 440 |
| September 1980 | 36 | 5 | 60 | 100 | 76 | 452 |
| October 1980 | 36 | 5 | 59 | 100 | 77 | 452 |
| November 1980 | 33 | 4 | 63 | 100 | 70 | 458 |
| December 1980 | 28 | 4 | 68 | 100 | 60 | 445 |
| January 1981 | 21 | 4 | 75 | 100 | 47 | 457 |
| February 1981 | 18 | 5 | 78 | 100 | 40 | 458 |
| March 1981 | 17 | 5 | 78 | 100 | 39 | 480 |
| April 1981 | 19 | 5 | 76 | 100 | 43 | 488 |
| May 1981 | 20 | 4 | 76 | 100 | 44 | 475 |
| June 1981 | 21 | 6 | 73 | 100 | 49 | 467 |
| July 1981 | 20 | 6 | 74 | 100 | 45 | 431 |
| August 1981 | 21 | 7 | 72 | 100 | 49 | 438 |
| September 1981 | 21 | 6 | 74 | 100 | 47 | 416 |
| October 1981 | 21 | 6 | 73 | 100 | 48 | 441 |
| November 1981 | 17 | 5 | 78 | 100 | 40 | 430 |
| December 1981 | 16 | 4 | 81 | 100 | 35 | 442 |
| January 1982 | 17 | 3 | 80 | 100 | 37 | 418 |
| February 1982 | 20 | 6 | 74 | 100 | 46 | 411 |
| March 1982 | 21 | 7 | 72 | 100 | 48 | 397 |
| April 1982 | 21 | 6 | 73 | 100 | 48 | 407 |

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TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

| <u>Date of Survey</u> | <u>Good Time</u> | <u>Uncertain</u> | <u>Bad Time</u> | <u>Total</u> | <u>Relative</u> | <u>Cases</u> |
|-----------------------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| May 1982 | 17 | 6 | 77 | 100 | 40 | 415 |
| June 1982 | 17 | 5 | 78 | 100 | 39 | 428 |
| July 1982 | 16 | 8 | 75 | 100 | 41 | 457 |
| August 1982 | 17 | 10 | 73 | 100 | 44 | 455 |
| September 1982 | 18 | 10 | 71 | 100 | 47 | 430 |
| October 1982 | 22 | 8 | 69 | 100 | 53 | 402 |
| November 1982 | 28 | 7 | 65 | 100 | 63 | 417 |
| December 1982 | 33 | 7 | 59 | 100 | 74 | 437 |
| January 1983 | 37 | 7 | 56 | 100 | 80 | 461 |
| February 1983 | 43 | 4 | 53 | 100 | 90 | 454 |
| March 1983 | 45 | 3 | 52 | 100 | 93 | 454 |
| April 1983 | 51 | 4 | 45 | 100 | 106 | 433 |
| May 1983 | 55 | 4 | 41 | 100 | 113 | 438 |
| June 1983 | 64 | 4 | 32 | 100 | 132 | 448 |
| July 1983 | 63 | 4 | 33 | 100 | 130 | 435 |
| August 1983 | 63 | 4 | 34 | 100 | 129 | 427 |
| September 1983 | 58 | 4 | 38 | 100 | 120 | 431 |
| October 1983 | 61 | 3 | 36 | 100 | 125 | 420 |
| November 1983 | 59 | 4 | 37 | 100 | 121 | 414 |
| December 1983 | 59 | 5 | 36 | 100 | 123 | 439 |
| January 1984 | 55 | 6 | 38 | 100 | 117 | 474 |
| February 1984 | 59 | 7 | 34 | 100 | 125 | 503 |
| March 1984 | 60 | 6 | 34 | 100 | 126 | 487 |
| April 1984 | 64 | 5 | 32 | 100 | 132 | 480 |
| May 1984 | 62 | 4 | 33 | 100 | 129 | 444 |
| June 1984 | 59 | 5 | 35 | 100 | 124 | 449 |
| July 1984 | 56 | 7 | 37 | 100 | 119 | 452 |
| August 1984 | 55 | 6 | 39 | 100 | 116 | 466 |
| September 1984 | 54 | 6 | 40 | 100 | 115 | 419 |
| October 1984 | 52 | 6 | 42 | 100 | 109 | 406 |
| November 1984 | 52 | 6 | 42 | 100 | 110 | 390 |
| December 1984 | 54 | 7 | 39 | 100 | 115 | 405 |
| January 1985 | 60 | 6 | 34 | 100 | 126 | 389 |
| February 1985 | 62 | 4 | 34 | 100 | 127 | 379 |
| March 1985 | 62 | 3 | 35 | 100 | 127 | 345 |
| April 1985 | 62 | 4 | 35 | 100 | 127 | 341 |
| May 1985 | 61 | 3 | 35 | 100 | 126 | 343 |
| June 1985 | 62 | 5 | 33 | 100 | 129 | 361 |
| July 1985 | 65 | 3 | 32 | 100 | 133 | 352 |
| August 1985 | 67 | 5 | 28 | 100 | 139 | 359 |
| September 1985 | 68 | 4 | 28 | 100 | 140 | 333 |
| October 1985 | 65 | 5 | 30 | 100 | 135 | 332 |
| November 1985 | 64 | 5 | 31 | 100 | 132 | 310 |
| December 1985 | 65 | 4 | 31 | 100 | 134 | 345 |
| January 1986 | 68 | 4 | 28 | 100 | 140 | 351 |
| February 1986 | 70 | 4 | 26 | 100 | 144 | 380 |
| March 1986 | 77 | 4 | 20 | 100 | 157 | 349 |
| April 1986 | 82 | 3 | 15 | 100 | 166 | 328 |
| May 1986 | 87 | 3 | 10 | 100 | 177 | 308 |
| June 1986 | 84 | 2 | 14 | 100 | 169 | 331 |
| July 1986 | 81 | 1 | 18 | 100 | 163 | 352 |
| August 1986 | 78 | 1 | 20 | 100 | 158 | 357 |

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TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

| <u>Date of Survey</u> | <u>Good Time</u> | <u>Uncertain</u> | <u>Bad Time</u> | <u>Total</u> | <u>Relative</u> | <u>Cases</u> |
|-----------------------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| September 1986 | 79 | 2 | 19 | 100 | 161 | 352 |
| October 1986 | 79 | 2 | 19 | 100 | 160 | 345 |
| November 1986 | 78 | 3 | 18 | 100 | 160 | 357 |
| December 1986 | 76 | 4 | 21 | 100 | 155 | 361 |
| January 1987 | 72 | 5 | 23 | 100 | 149 | 377 |
| February 1987 | 72 | 4 | 24 | 100 | 148 | 356 |
| March 1987 | 75 | 3 | 22 | 100 | 152 | 342 |
| April 1987 | 78 | 1 | 21 | 100 | 157 | 324 |
| May 1987 | 75 | 3 | 22 | 100 | 153 | 328 |
| June 1987 | 70 | 4 | 26 | 100 | 143 | 346 |
| July 1987 | 66 | 6 | 27 | 100 | 139 | 357 |
| August 1987 | 66 | 4 | 30 | 100 | 136 | 373 |
| September 1987 | 66 | 5 | 29 | 100 | 137 | 368 |
| October 1987 | 69 | 3 | 28 | 100 | 141 | 337 |
| November 1987 | 65 | 4 | 31 | 100 | 134 | 280 |
| December 1987 | 66 | 3 | 31 | 100 | 135 | 237 |
| January 1988 | 61 | 3 | 36 | 100 | 125 | 225 |
| February 1988 | 63 | 2 | 35 | 100 | 128 | 247 |
| March 1988 | 64 | 2 | 34 | 100 | 130 | 267 |
| April 1988 | 67 | 2 | 31 | 100 | 137 | 290 |
| May 1988 | 71 | 3 | 26 | 100 | 146 | 283 |
| June 1988 | 72 | 4 | 25 | 100 | 147 | 268 |
| July 1988 | 69 | 4 | 27 | 100 | 142 | 262 |
| August 1988 | 66 | 4 | 30 | 100 | 136 | 271 |
| September 1988 | 63 | 4 | 33 | 100 | 130 | 290 |
| October 1988 | 62 | 4 | 34 | 100 | 127 | 304 |
| November 1988 | 58 | 5 | 37 | 100 | 121 | 321 |
| December 1988 | 55 | 5 | 40 | 100 | 115 | 327 |
| January 1989 | 54 | 5 | 42 | 100 | 112 | 332 |
| February 1989 | 58 | 5 | 38 | 100 | 120 | 314 |
| March 1989 | 59 | 5 | 36 | 100 | 122 | 309 |
| April 1989 | 57 | 5 | 38 | 100 | 119 | 282 |
| May 1989 | 56 | 5 | 39 | 100 | 117 | 287 |
| June 1989 | 52 | 3 | 45 | 100 | 107 | 291 |
| July 1989 | 54 | 5 | 40 | 100 | 114 | 309 |
| August 1989 | 50 | 6 | 44 | 100 | 106 | 311 |
| September 1989 | 56 | 6 | 37 | 100 | 119 | 305 |
| October 1989 | 56 | 6 | 38 | 100 | 118 | 284 |
| November 1989 | 58 | 6 | 36 | 100 | 122 | 282 |
| December 1989 | 55 | 7 | 38 | 100 | 118 | 291 |
| January 1990 | 58 | 6 | 36 | 100 | 122 | 313 |
| February 1990 | 56 | 6 | 39 | 100 | 117 | 321 |
| March 1990 | 58 | 4 | 38 | 100 | 120 | 323 |
| April 1990 | 60 | 4 | 36 | 100 | 125 | 325 |
| May 1990 | 66 | 4 | 30 | 100 | 136 | 331 |
| June 1990 | 67 | 5 | 27 | 100 | 140 | 322 |
| July 1990 | 66 | 5 | 29 | 100 | 137 | 312 |
| August 1990 | 61 | 5 | 34 | 100 | 128 | 305 |
| September 1990 | 60 | 4 | 37 | 100 | 123 | 314 |
| October 1990 | 56 | 4 | 41 | 100 | 115 | 318 |
| November 1990 | 58 | 3 | 39 | 100 | 119 | 318 |
| December 1990 | 60 | 3 | 37 | 100 | 123 | 303 |

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TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

| <u>Date of Survey</u> | <u>Good Time</u> | <u>Uncertain</u> | <u>Bad Time</u> | <u>Total</u> | <u>Relative</u> | <u>Cases</u> |
|-----------------------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| January 1991 | 64 | 2 | 34 | 100 | 130 | 306 |
| February 1991 | 68 | 1 | 31 | 100 | 136 | 317 |
| March 1991 | 69 | 1 | 30 | 100 | 139 | 325 |
| April 1991 | 64 | 2 | 34 | 100 | 131 | 327 |
| May 1991 | 64 | 3 | 33 | 100 | 131 | 318 |
| June 1991 | 64 | 4 | 32 | 100 | 132 | 305 |
| July 1991 | 72 | 3 | 24 | 100 | 148 | 309 |
| August 1991 | 71 | 5 | 25 | 100 | 146 | 310 |
| September 1991 | 71 | 4 | 25 | 100 | 146 | 336 |
| October 1991 | 64 | 4 | 32 | 100 | 133 | 338 |
| November 1991 | 66 | 2 | 32 | 100 | 134 | 337 |
| December 1991 | 64 | 1 | 35 | 100 | 129 | 302 |
| January 1992 | 74 | 1 | 25 | 100 | 149 | 278 |
| February 1992 | 79 | 2 | 19 | 100 | 160 | 260 |
| March 1992 | 81 | 3 | 16 | 100 | 166 | 291 |
| April 1992 | 82 | 3 | 15 | 100 | 167 | 310 |
| May 1992 | 79 | 2 | 19 | 100 | 160 | 330 |
| June 1992 | 82 | 2 | 17 | 100 | 165 | 311 |
| July 1992 | 78 | 2 | 20 | 100 | 158 | 289 |
| August 1992 | 78 | 1 | 21 | 100 | 157 | 260 |
| September 1992 | 78 | 3 | 20 | 100 | 158 | 265 |
| October 1992 | 77 | 3 | 20 | 100 | 156 | 282 |
| November 1992 | 77 | 3 | 21 | 100 | 156 | 304 |
| December 1992 | 77 | 2 | 22 | 100 | 155 | 300 |
| January 1993 | 77 | 4 | 19 | 100 | 158 | 286 |
| February 1993 | 78 | 5 | 17 | 100 | 161 | 273 |
| March 1993 | 82 | 4 | 14 | 100 | 168 | 279 |
| April 1993 | 84 | 2 | 14 | 100 | 170 | 300 |
| May 1993 | 85 | 1 | 14 | 100 | 171 | 313 |
| June 1993 | 82 | 2 | 15 | 100 | 167 | 314 |
| July 1993 | 83 | 3 | 14 | 100 | 169 | 313 |
| August 1993 | 82 | 2 | 16 | 100 | 166 | 313 |
| September 1993 | 82 | 2 | 16 | 100 | 166 | 305 |
| October 1993 | 81 | 4 | 15 | 100 | 167 | 307 |
| November 1993 | 84 | 5 | 12 | 100 | 172 | 307 |
| December 1993 | 84 | 5 | 12 | 100 | 172 | 305 |
| January 1994 | 85 | 4 | 12 | 100 | 173 | 294 |
| February 1994 | 82 | 3 | 15 | 100 | 168 | 296 |
| March 1994 | 82 | 3 | 15 | 100 | 167 | 308 |
| April 1994 | 80 | 4 | 15 | 100 | 165 | 302 |
| May 1994 | 82 | 5 | 13 | 100 | 170 | 299 |
| June 1994 | 82 | 4 | 14 | 100 | 168 | 289 |
| July 1994 | 80 | 3 | 18 | 100 | 162 | 300 |
| August 1994 | 78 | 2 | 20 | 100 | 159 | 299 |
| September 1994 | 79 | 2 | 19 | 100 | 159 | 304 |
| October 1994 | 79 | 3 | 18 | 100 | 162 | 306 |
| November 1994 | 76 | 6 | 19 | 100 | 157 | 298 |
| December 1994 | 72 | 5 | 23 | 100 | 149 | 289 |
| January 1995 | 68 | 6 | 26 | 100 | 142 | 291 |
| February 1995 | 67 | 4 | 30 | 100 | 137 | 296 |
| March 1995 | 66 | 5 | 29 | 100 | 137 | 302 |

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(Three Month Moving Averages)

| <u>Date of Survey</u> | <u>Good Time</u> | <u>Uncertain</u> | <u>Bad Time</u> | <u>Total</u> | <u>Relative</u> | <u>Cases</u> |
|-----------------------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| April 1995 | 66 | 3 | 31 | 100 | 135 | 293 |
| May 1995 | 67 | 3 | 29 | 100 | 138 | 297 |
| June 1995 | 68 | 2 | 30 | 100 | 138 | 305 |
| July 1995 | 75 | 3 | 22 | 100 | 152 | 299 |
| August 1995 | 77 | 4 | 19 | 100 | 158 | 292 |
| September 1995 | 81 | 4 | 14 | 100 | 167 | 293 |
| October 1995 | 74 | 5 | 21 | 100 | 153 | 308 |
| November 1995 | 70 | 4 | 26 | 100 | 144 | 323 |
| December 1995 | 67 | 4 | 29 | 100 | 138 | 309 |
| January 1996 | 66 | 5 | 29 | 100 | 138 | 301 |
| February 1996 | 72 | 5 | 24 | 100 | 148 | 279 |
| March 1996 | 75 | 3 | 22 | 100 | 153 | 288 |
| April 1996 | 80 | 2 | 18 | 100 | 162 | 291 |
| May 1996 | 79 | 2 | 18 | 100 | 161 | 312 |
| June 1996 | 74 | 3 | 23 | 100 | 152 | 312 |
| July 1996 | 72 | 4 | 24 | 100 | 148 | 318 |
| August 1996 | 72 | 2 | 26 | 100 | 146 | 307 |
| September 1996 | 76 | 2 | 22 | 100 | 153 | 303 |
| October 1996 | 80 | 2 | 18 | 100 | 162 | 292 |
| November 1996 | 80 | 4 | 16 | 100 | 164 | 297 |
| December 1996 | 77 | 5 | 18 | 100 | 159 | 300 |
| January 1997 | 74 | 5 | 21 | 100 | 154 | 297 |
| February 1997 | 76 | 4 | 20 | 100 | 156 | 291 |
| March 1997 | 78 | 3 | 19 | 100 | 159 | 281 |
| April 1997 | 78 | 3 | 19 | 100 | 158 | 290 |
| May 1997 | 76 | 2 | 21 | 100 | 155 | 294 |
| June 1997 | 78 | 4 | 19 | 100 | 159 | 306 |
| July 1997 | 77 | 6 | 17 | 100 | 160 | 301 |
| August 1997 | 81 | 7 | 13 | 100 | 168 | 308 |
| September 1997 | 82 | 7 | 12 | 100 | 170 | 298 |
| October 1997 | 82 | 5 | 12 | 100 | 170 | 299 |
| November 1997 | 79 | 5 | 15 | 100 | 164 | 298 |
| December 1997 | 78 | 6 | 17 | 100 | 161 | 298 |
| January 1998 | 77 | 5 | 18 | 100 | 160 | 295 |
| February 1998 | 80 | 5 | 16 | 100 | 164 | 286 |
| March 1998 | 83 | 4 | 13 | 100 | 170 | 276 |
| April 1998 | 87 | 3 | 10 | 100 | 176 | 280 |
| May 1998 | 86 | 4 | 10 | 100 | 176 | 279 |
| June 1998 | 86 | 5 | 10 | 100 | 176 | 281 |
| July 1998 | 85 | 4 | 11 | 100 | 174 | 276 |
| August 1998 | 83 | 4 | 13 | 100 | 171 | 272 |
| September 1998 | 84 | 5 | 12 | 100 | 172 | 284 |
| October 1998 | 85 | 4 | 11 | 100 | 174 | 291 |
| November 1998 | 87 | 4 | 9 | 100 | 178 | 298 |
| December 1998 | 87 | 4 | 9 | 100 | 178 | 294 |
| January 1999 | 84 | 6 | 9 | 100 | 175 | 284 |
| February 1999 | 86 | 5 | 9 | 100 | 176 | 279 |
| March 1999 | 83 | 5 | 12 | 100 | 171 | 277 |
| April 1999 | 85 | 3 | 13 | 100 | 172 | 285 |
| May 1999 | 83 | 4 | 14 | 100 | 169 | 293 |
| June 1999 | 82 | 4 | 14 | 100 | 168 | 301 |
| July 1999 | 81 | 5 | 14 | 100 | 167 | 290 |

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| <u>Date of Survey</u> | | <u>Good Time</u> | <u>Uncertain</u> | <u>Bad Time</u> | <u>Total</u> | <u>Relative</u> | <u>Cases</u> |
|-----------------------|------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| August | 1999 | 75 | 7 | 18 | 100 | 157 | 291 |
| September | 1999 | 72 | 8 | 20 | 100 | 152 | 281 |
| October | 1999 | 68 | 10 | 22 | 100 | 146 | 282 |
| November | 1999 | 72 | 8 | 19 | 100 | 153 | 267 |
| December | 1999 | 73 | 9 | 18 | 100 | 155 | 271 |
| January | 2000 | 69 | 8 | 23 | 100 | 146 | 265 |
| February | 2000 | 67 | 8 | 26 | 100 | 141 | 267 |
| March | 2000 | 69 | 5 | 26 | 100 | 143 | 274 |
| April | 2000 | 69 | 7 | 24 | 100 | 146 | 283 |
| May | 2000 | 65 | 10 | 25 | 100 | 139 | 282 |
| June | 2000 | 58 | 11 | 31 | 100 | 127 | 280 |
| July | 2000 | 58 | 9 | 33 | 100 | 124 | 280 |
| August | 2000 | 59 | 7 | 34 | 100 | 124 | 288 |
| September | 2000 | 61 | 6 | 33 | 100 | 128 | 288 |
| October | 2000 | 58 | 6 | 36 | 100 | 123 | 298 |
| November | 2000 | 60 | 7 | 33 | 100 | 128 | 300 |
| December | 2000 | 61 | 8 | 32 | 100 | 129 | 303 |
| January | 2001 | 67 | 8 | 26 | 100 | 141 | 292 |
| February | 2001 | 66 | 6 | 28 | 100 | 138 | 287 |
| March | 2001 | 67 | 6 | 27 | 100 | 139 | 287 |
| April | 2001 | 62 | 7 | 31 | 100 | 130 | 281 |
| May | 2001 | 64 | 7 | 29 | 100 | 135 | 280 |
| June | 2001 | 66 | 7 | 27 | 100 | 138 | 290 |
| July | 2001 | 66 | 8 | 26 | 100 | 139 | 292 |
| August | 2001 | 61 | 10 | 29 | 100 | 131 | 292 |
| September | 2001 | 58 | 10 | 32 | 100 | 127 | 277 |
| October | 2001 | 64 | 9 | 27 | 100 | 137 | 283 |
| November | 2001 | 72 | 8 | 20 | 100 | 152 | 278 |
| December | 2001 | 77 | 7 | 17 | 100 | 160 | 297 |
| January | 2002 | 79 | 6 | 15 | 100 | 164 | 299 |
| February | 2002 | 78 | 5 | 17 | 100 | 161 | 306 |
| March | 2002 | 75 | 7 | 18 | 100 | 156 | 283 |
| April | 2002 | 72 | 6 | 21 | 100 | 151 | 276 |
| May | 2002 | 67 | 8 | 25 | 100 | 142 | 277 |
| June | 2002 | 64 | 7 | 29 | 100 | 136 | 275 |
| July | 2002 | 61 | 8 | 30 | 100 | 131 | 275 |
| August | 2002 | 63 | 8 | 29 | 100 | 134 | 279 |
| September | 2002 | 68 | 7 | 25 | 100 | 143 | 284 |
| October | 2002 | 70 | 6 | 24 | 100 | 146 | 280 |
| November | 2002 | 70 | 6 | 24 | 100 | 146 | 274 |
| December | 2002 | 69 | 7 | 24 | 100 | 145 | 262 |
| January | 2003 | 68 | 8 | 23 | 100 | 145 | 283 |
| February | 2003 | 71 | 8 | 22 | 100 | 149 | 286 |
| March | 2003 | 69 | 7 | 24 | 100 | 145 | 292 |
| April | 2003 | 69 | 6 | 25 | 100 | 144 | 287 |
| May | 2003 | 69 | 7 | 24 | 100 | 145 | 293 |
| June | 2003 | 72 | 7 | 21 | 100 | 151 | 287 |
| July | 2003 | 75 | 6 | 20 | 100 | 155 | 279 |
| August | 2003 | 74 | 4 | 22 | 100 | 151 | 261 |
| September | 2003 | 70 | 5 | 25 | 100 | 145 | 279 |
| October | 2003 | 71 | 4 | 25 | 100 | 146 | 281 |
| November | 2003 | 73 | 5 | 22 | 100 | 150 | 299 |

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TABLE 41
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(Three Month Moving Averages)

| <u>Date of Survey</u> | <u>Good Time</u> | <u>Uncertain</u> | <u>Bad Time</u> | <u>Total</u> | <u>Relative</u> | <u>Cases</u> |
|-----------------------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| December 2003 | 78 | 4 | 18 | 100 | 159 | 284 |
| January 2004 | 75 | 3 | 22 | 100 | 153 | 275 |
| February 2004 | 74 | 2 | 24 | 100 | 151 | 260 |
| March 2004 | 75 | 2 | 23 | 100 | 153 | 272 |
| April 2004 | 78 | 3 | 19 | 100 | 160 | 276 |
| May 2004 | 80 | 5 | 16 | 100 | 164 | 281 |
| June 2004 | 76 | 5 | 18 | 100 | 158 | 286 |
| July 2004 | 74 | 7 | 19 | 100 | 155 | 279 |
| August 2004 | 70 | 5 | 25 | 100 | 145 | 281 |
| September 2004 | 73 | 3 | 23 | 100 | 150 | 273 |
| October 2004 | 71 | 2 | 27 | 100 | 144 | 273 |
| November 2004 | 74 | 3 | 23 | 100 | 151 | 260 |
| December 2004 | 69 | 6 | 26 | 100 | 143 | 258 |
| January 2005 | 71 | 5 | 24 | 100 | 147 | 252 |
| February 2005 | 65 | 5 | 30 | 100 | 135 | 253 |
| March 2005 | 65 | 4 | 31 | 100 | 135 | 265 |
| April 2005 | 65 | 5 | 30 | 100 | 135 | 277 |
| May 2005 | 67 | 5 | 28 | 100 | 139 | 273 |
| June 2005 | 64 | 4 | 32 | 100 | 132 | 245 |
| July 2005 | 59 | 3 | 38 | 100 | 121 | 239 |
| August 2005 | 56 | 4 | 40 | 100 | 116 | 246 |
| September 2005 | 54 | 4 | 41 | 100 | 113 | 275 |
| October 2005 | 51 | 5 | 44 | 100 | 108 | 280 |
| November 2005 | 51 | 3 | 47 | 100 | 104 | 277 |
| December 2005 | 49 | 2 | 49 | 100 | 99 | 258 |
| January 2006 | 53 | 0 | 47 | 100 | 106 | 253 |
| February 2006 | 50 | 1 | 49 | 100 | 102 | 272 |
| March 2006 | 52 | 2 | 46 | 100 | 106 | 291 |
| April 2006 | 51 | 3 | 45 | 100 | 106 | 298 |
| May 2006 | 54 | 4 | 42 | 100 | 112 | 284 |
| June 2006 | 53 | 3 | 44 | 100 | 110 | 266 |
| July 2006 | 50 | 3 | 47 | 100 | 104 | 264 |
| August 2006 | 49 | 3 | 48 | 100 | 102 | 275 |
| September 2006 | 49 | 3 | 48 | 100 | 101 | 280 |
| October 2006 | 53 | 2 | 46 | 100 | 107 | 284 |
| November 2006 | 58 | 1 | 41 | 100 | 117 | 278 |
| December 2006 | 60 | 2 | 37 | 100 | 123 | 281 |
| January 2007 | 64 | 3 | 33 | 100 | 131 | 279 |
| February 2007 | 60 | 2 | 38 | 100 | 122 | 280 |
| March 2007 | 65 | 2 | 34 | 100 | 131 | 278 |
| April 2007 | 62 | 2 | 36 | 100 | 126 | 286 |
| May 2007 | 64 | 2 | 34 | 100 | 130 | 284 |
| June 2007 | 63 | 2 | 35 | 100 | 128 | 283 |
| July 2007 | 63 | 1 | 36 | 100 | 127 | 274 |
| August 2007 | 59 | 3 | 39 | 100 | 120 | 278 |
| September 2007 | 57 | 3 | 40 | 100 | 117 | 264 |
| October 2007 | 57 | 3 | 40 | 100 | 117 | 272 |
| November 2007 | 59 | 3 | 38 | 100 | 121 | 269 |
| December 2007 | 59 | 2 | 39 | 100 | 120 | 283 |
| January 2008 | 60 | 1 | 39 | 100 | 121 | 274 |
| February 2008 | 66 | 1 | 33 | 100 | 133 | 265 |

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TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

| <u>Date of Survey</u> | <u>Good Time</u> | <u>Uncertain</u> | <u>Bad Time</u> | <u>Total</u> | <u>Relative</u> | <u>Cases</u> |
|-----------------------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| March 2008 | 65 | 1 | 34 | 100 | 132 | 268 |
| April 2008 | 64 | 2 | 34 | 100 | 129 | 280 |
| May 2008 | 61 | 1 | 37 | 100 | 124 | 279 |
| June 2008 | 65 | 3 | 32 | 100 | 133 | 275 |
| July 2008 | 69 | 2 | 29 | 100 | 140 | 281 |
| August 2008 | 71 | 3 | 26 | 100 | 146 | 282 |
| September 2008 | 69 | 2 | 29 | 100 | 140 | 307 |
| October 2008 | 64 | 3 | 33 | 100 | 131 | 293 |
| November 2008 | 63 | 2 | 36 | 100 | 127 | 293 |
| December 2008 | 63 | 1 | 36 | 100 | 127 | 268 |
| January 2009 | 66 | 1 | 32 | 100 | 134 | 270 |
| February 2009 | 68 | 3 | 29 | 100 | 139 | 273 |
| March 2009 | 72 | 4 | 24 | 100 | 148 | 289 |
| April 2009 | 76 | 3 | 21 | 100 | 155 | 281 |
| May 2009 | 78 | 2 | 20 | 100 | 158 | 292 |
| June 2009 | 80 | 3 | 17 | 100 | 162 | 281 |
| July 2009 | 78 | 3 | 19 | 100 | 160 | 288 |
| August 2009 | 76 | 3 | 21 | 100 | 155 | 280 |
| September 2009 | 75 | 3 | 22 | 100 | 153 | 290 |
| October 2009 | 76 | 3 | 21 | 100 | 155 | 274 |
| November 2009 | 76 | 3 | 21 | 100 | 155 | 284 |
| December 2009 | 75 | 3 | 23 | 100 | 152 | 295 |
| January 2010 | 72 | 3 | 25 | 100 | 147 | 295 |
| February 2010 | 74 | 2 | 24 | 100 | 151 | 282 |
| March 2010 | 71 | 3 | 26 | 100 | 145 | 267 |
| April 2010 | 75 | 3 | 21 | 100 | 154 | 278 |
| May 2010 | 75 | 3 | 22 | 100 | 153 | 286 |
| June 2010 | 79 | 2 | 19 | 100 | 160 | 282 |
| July 2010 | 76 | 2 | 22 | 100 | 154 | 283 |
| August 2010 | 77 | 2 | 21 | 100 | 157 | 282 |
| September 2010 | 79 | 2 | 19 | 100 | 159 | 276 |
| October 2010 | 80 | 1 | 19 | 100 | 161 | 277 |
| November 2010 | 78 | 0 | 22 | 100 | 156 | 285 |
| December 2010 | 76 | 1 | 23 | 100 | 153 | 284 |
| January 2011 | 75 | 2 | 23 | 100 | 152 | 305 |
| February 2011 | 75 | 2 | 22 | 100 | 153 | 309 |
| March 2011 | 77 | 1 | 21 | 100 | 156 | 308 |
| April 2011 | 76 | 1 | 23 | 100 | 153 | 290 |
| May 2011 | 75 | 2 | 23 | 100 | 152 | 283 |
| June 2011 | 73 | 2 | 25 | 100 | 148 | 287 |
| July 2011 | 74 | 3 | 23 | 100 | 151 | 287 |
| August 2011 | 74 | 1 | 25 | 100 | 149 | 288 |
| September 2011 | 71 | 2 | 27 | 100 | 144 | 289 |
| October 2011 | 71 | 2 | 28 | 100 | 143 | 295 |
| November 2011 | 71 | 3 | 26 | 100 | 145 | 303 |
| December 2011 | 74 | 3 | 22 | 100 | 152 | 304 |
| January 2012 | 76 | 3 | 21 | 100 | 155 | 298 |
| February 2012 | 75 | 3 | 22 | 100 | 154 | 296 |
| March 2012 | 76 | 2 | 22 | 100 | 154 | 305 |
| April 2012 | 75 | 3 | 22 | 100 | 152 | 317 |
| May 2012 | 77 | 3 | 20 | 100 | 158 | 311 |
| June 2012 | 75 | 4 | 21 | 100 | 155 | 308 |

REGION NORTH EAST
TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

| <u>Date of Survey</u> | <u>Good Time</u> | <u>Uncertain</u> | <u>Bad Time</u> | <u>Total</u> | <u>Relative</u> | <u>Cases</u> |
|-----------------------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| July 2012 | 75 | 3 | 22 | 100 | 154 | 299 |
| August 2012 | 72 | 2 | 25 | 100 | 147 | 309 |
| September 2012 | 75 | 2 | 23 | 100 | 152 | 313 |
| October 2012 | 75 | 1 | 24 | 100 | 152 | 303 |
| November 2012 | 78 | 2 | 20 | 100 | 157 | 285 |
| December 2012 | 77 | 2 | 21 | 100 | 157 | 269 |
| January 2013 | 80 | 2 | 17 | 100 | 163 | 280 |
| February 2013 | 81 | 3 | 16 | 100 | 165 | 289 |
| March 2013 | 81 | 2 | 17 | 100 | 163 | 300 |
| April 2013 | 77 | 4 | 20 | 100 | 157 | 291 |
| May 2013 | 79 | 2 | 19 | 100 | 159 | 281 |
| June 2013 | 76 | 3 | 21 | 100 | 156 | 259 |
| July 2013 | 80 | 3 | 17 | 100 | 163 | 277 |
| August 2013 | 77 | 2 | 20 | 100 | 157 | 282 |
| September 2013 | 80 | 1 | 19 | 100 | 161 | 295 |
| October 2013 | 78 | 0 | 22 | 100 | 157 | 262 |
| November 2013 | 78 | 1 | 21 | 100 | 157 | 260 |
| December 2013 | 78 | 1 | 21 | 100 | 157 | 264 |
| January 2014 | 77 | 2 | 21 | 100 | 156 | 279 |
| February 2014 | 75 | 4 | 21 | 100 | 154 | 290 |
| March 2014 | 77 | 3 | 20 | 100 | 157 | 274 |
| April 2014 | 77 | 4 | 19 | 100 | 158 | 270 |
| May 2014 | 79 | 3 | 18 | 100 | 162 | 259 |
| June 2014 | 79 | 5 | 17 | 100 | 162 | 280 |
| July 2014 | 79 | 4 | 17 | 100 | 162 | 270 |
| August 2014 | 79 | 3 | 18 | 100 | 161 | 268 |
| September 2014 | 80 | 1 | 19 | 100 | 161 | 248 |
| October 2014 | 79 | 1 | 20 | 100 | 159 | 233 |
| November 2014 | 81 | 1 | 18 | 100 | 163 | 220 |
| December 2014 | 82 | 2 | 17 | 100 | 165 | 244 |
| January 2015 | 85 | 1 | 14 | 100 | 171 | 261 |
| February 2015 | 81 | 3 | 16 | 100 | 165 | 263 |
| March 2015 | 81 | 2 | 17 | 100 | 164 | 242 |
| April 2015 | 77 | 3 | 20 | 100 | 158 | 235 |
| May 2015 | 82 | 1 | 17 | 100 | 165 | 232 |
| June 2015 | 81 | 1 | 17 | 100 | 164 | 245 |
| July 2015 | 84 | 0 | 16 | 100 | 168 | 251 |
| August 2015 | 80 | 0 | 20 | 100 | 160 | 251 |
| September 2015 | 79 | 0 | 21 | 100 | 158 | 227 |
| October 2015 | 77 | 2 | 21 | 100 | 156 | 224 |
| November 2015 | 78 | 2 | 20 | 100 | 158 | 232 |
| December 2015 | 78 | 2 | 20 | 100 | 159 | 242 |
| January 2016 | 80 | 1 | 19 | 100 | 162 | 243 |
| February 2016 | 81 | 1 | 19 | 100 | 162 | 224 |
| March 2016 | 81 | 1 | 18 | 100 | 162 | 224 |
| April 2016 | 79 | 0 | 20 | 100 | 159 | 235 |
| May 2016 | 81 | 2 | 17 | 100 | 163 | 259 |
| June 2016 | 79 | 3 | 18 | 100 | 161 | 256 |
| July 2016 | 80 | 3 | 17 | 100 | 164 | 247 |
| August 2016 | 79 | 2 | 19 | 100 | 159 | 222 |
| September 2016 | 79 | 2 | 19 | 100 | 160 | 231 |
| October 2016 | 75 | 2 | 23 | 100 | 153 | 232 |

REGION NORTH EAST
TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

| <u>Date of Survey</u> | <u>Good Time</u> | <u>Uncertain</u> | <u>Bad Time</u> | <u>Total</u> | <u>Relative</u> | <u>Cases</u> |
|-----------------------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| November 2016 | 76 | 1 | 23 | 100 | 153 | 276 |
| December 2016 | 74 | 1 | 25 | 100 | 149 | 276 |
| January 2017 | 73 | 1 | 26 | 100 | 148 | 280 |
| February 2017 | 74 | 1 | 25 | 100 | 149 | 257 |
| March 2017 | 75 | 1 | 24 | 100 | 152 | 258 |
| April 2017 | 77 | 2 | 21 | 100 | 155 | 266 |
| May 2017 | 74 | 3 | 23 | 100 | 152 | 254 |
| June 2017 | 76 | 3 | 21 | 100 | 154 | 252 |
| July 2017 | 76 | 2 | 22 | 100 | 154 | 262 |
| August 2017 | 75 | 2 | 23 | 100 | 152 | 287 |
| September 2017 | 74 | 1 | 25 | 100 | 149 | 296 |
| October 2017 | 69 | 2 | 29 | 100 | 140 | 297 |
| November 2017 | 72 | 1 | 26 | 100 | 146 | 284 |
| December 2017 | 71 | 2 | 27 | 100 | 143 | 282 |
| January 2018 | 73 | 2 | 25 | 100 | 148 | 273 |
| February 2018 | 68 | 3 | 29 | 100 | 139 | 277 |
| March 2018 | 67 | 4 | 29 | 100 | 138 | 283 |
| April 2018 | 65 | 4 | 32 | 100 | 133 | 294 |
| May 2018 | 66 | 3 | 31 | 100 | 134 | 297 |
| June 2018 | 66 | 3 | 32 | 100 | 134 | 285 |
| July 2018 | 66 | 1 | 33 | 100 | 132 | 276 |
| August 2018 | 64 | 2 | 33 | 100 | 131 | 271 |
| September 2018 | 65 | 3 | 32 | 100 | 133 | 268 |
| October 2018 | 65 | 3 | 32 | 100 | 133 | 268 |
| November 2018 | 67 | 3 | 30 | 100 | 137 | 258 |
| December 2018 | 69 | 2 | 29 | 100 | 140 | 260 |
| January 2019 | 68 | 3 | 29 | 100 | 139 | 253 |
| February 2019 | 63 | 3 | 35 | 100 | 128 | 249 |
| March 2019 | 61 | 4 | 35 | 100 | 127 | 249 |
| April 2019 | 64 | 4 | 33 | 100 | 131 | 246 |
| May 2019 | 64 | 5 | 32 | 100 | 132 | 241 |
| June 2019 | 65 | 3 | 32 | 100 | 133 | 226 |
| July 2019 | 66 | 4 | 30 | 100 | 136 | 229 |
| August 2019 | 67 | 3 | 30 | 100 | 137 | 239 |
| September 2019 | 65 | 4 | 31 | 100 | 133 | 249 |
| October 2019 | 66 | 3 | 31 | 100 | 135 | 250 |
| November 2019 | 66 | 2 | 32 | 100 | 135 | 264 |
| December 2019 | 70 | 1 | 28 | 100 | 142 | 281 |
| January 2020 | 72 | 2 | 27 | 100 | 145 | 276 |
| February 2020 | 75 | 1 | 24 | 100 | 150 | 275 |
| March 2020 | 67 | 2 | 31 | 100 | 137 | 286 |
| April 2020 | 60 | 3 | 37 | 100 | 124 | 290 |
| May 2020 | 56 | 3 | 41 | 100 | 115 | 305 |
| June 2020 | 60 | 4 | 36 | 100 | 124 | 290 |
| July 2020 | 66 | 4 | 30 | 100 | 135 | 292 |
| August 2020 | 70 | 4 | 26 | 100 | 144 | 296 |
| September 2020 | 67 | 4 | 29 | 100 | 138 | 283 |
| October 2020 | 66 | 3 | 31 | 100 | 135 | 292 |
| November 2020 | 65 | 2 | 32 | 100 | 133 | 276 |
| December 2020 | 68 | 3 | 30 | 100 | 138 | 286 |
| January 2021 | 65 | 2 | 33 | 100 | 132 | 279 |

REGION NORTH EAST
TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

| <u>Date of Survey</u> | <u>Good Time</u> | <u>Uncertain</u> | <u>Bad Time</u> | <u>Total</u> | <u>Relative</u> | <u>Cases</u> |
|-----------------------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| February 2021 | 65 | 1 | 34 | 100 | 131 | 280 |
| March 2021 | 59 | 1 | 40 | 100 | 118 | 274 |
| April 2021 | 57 | 1 | 42 | 100 | 115 | 287 |
| May 2021 | 52 | 2 | 46 | 100 | 106 | 289 |
| June 2021 | 47 | 1 | 52 | 100 | 96 | 299 |
| July 2021 | 39 | 2 | 59 | 100 | 79 | 287 |
| August 2021 | 32 | 2 | 66 | 100 | 66 | 288 |
| September 2021 | 28 | 2 | 69 | 100 | 59 | 278 |
| October 2021 | 32 | 1 | 67 | 100 | 65 | 268 |
| November 2021 | 31 | 1 | 67 | 100 | 64 | 257 |
| December 2021 | 35 | 1 | 64 | 100 | 71 | 273 |
| January 2022 | 32 | 1 | 67 | 100 | 65 | 290 |
| February 2022 | 33 | 1 | 66 | 100 | 68 | 292 |
| March 2022 | 29 | 1 | 69 | 100 | 60 | 277 |
| April 2022 | 28 | 4 | 68 | 100 | 60 | 263 |
| May 2022 | 23 | 4 | 73 | 100 | 50 | 276 |
| June 2022 | 23 | 3 | 73 | 100 | 50 | 268 |
| July 2022 | 22 | 1 | 77 | 100 | 45 | 276 |
| August 2022 | 23 | 1 | 76 | 100 | 48 | 269 |
| September 2022 | 24 | 1 | 75 | 100 | 50 | 277 |
| October 2022 | 24 | 2 | 74 | 100 | 50 | 273 |
| November 2022 | 21 | 2 | 77 | 100 | 45 | 280 |
| December 2022 | 16 | 2 | 82 | 100 | 34 | 268 |
| January 2023 | 14 | 1 | 85 | 100 | 30 | 268 |
| February 2023 | 17 | 1 | 82 | 100 | 35 | 270 |
| March 2023 | 23 | 1 | 76 | 100 | 47 | 288 |
| April 2023 | 27 | 2 | 71 | 100 | 56 | 281 |
| May 2023 | 24 | 2 | 74 | 100 | 49 | 268 |
| June 2023 | 22 | 1 | 77 | 100 | 45 | 269 |
| July 2023 | 19 | 1 | 80 | 100 | 39 | 301 |
| August 2023 | 21 | 2 | 77 | 100 | 43 | 304 |
| September 2023 | 18 | 3 | 78 | 100 | 40 | 295 |
| October 2023 | 20 | 3 | 77 | 100 | 43 | 280 |
| November 2023 | 19 | 3 | 78 | 100 | 41 | 283 |
| December 2023 | 19 | 2 | 79 | 100 | 40 | 292 |
| January 2024 | 18 | 2 | 80 | 100 | 39 | 316 |
| February 2024 | 22 | 1 | 77 | 100 | 45 | 315 |
| March 2024 | 24 | 0 | 76 | 100 | 48 | 318 |
| April 2024 | 22 | 0 | 78 | 100 | 44 | 311 |
| May 2024 | 18 | 0 | 81 | 100 | 37 | 390 |