

INCOME MIDDLE THIRD

TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

(Three Month Moving Averages)

Response to the query: "Why do you say so?" following the question on Table 35.

May add to more than 100% due to multiple mentions.

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
December	1979	14	41	0	3	3	0	22	12	9	4	0
January	1980	17	42	1	3	2	1	20	13	8	6	0
February	1980	18	44	1	4	2	0	17	14	7	5	0
March	1980	18	46	1	4	2	0	15	15	6	6	0
April	1980	13	38	0	4	3	0	20	21	4	5	0
May	1980	10	33	0	3	2	0	27	27	6	8	0
June	1980	13	24	1	2	1	0	29	30	7	8	0
July	1980	19	22	3	1	1	0	26	28	8	9	0
August	1980	23	24	3	2	0	0	22	22	9	5	0
September	1980	22	28	3	2	1	1	21	17	9	4	0
October	1980	20	31	2	2	2	0	20	14	9	3	0
November	1980	18	34	2	2	2	0	20	14	8	4	0
December	1980	19	33	2	2	1	0	20	17	8	2	0
January	1981	22	32	1	2	1	0	20	21	7	3	0
February	1981	23	27	1	2	2	0	19	28	8	4	0
March	1981	26	24	1	1	2	0	20	30	8	4	0
April	1981	23	27	1	1	1	0	20	26	8	4	0
May	1981	23	31	0	2	1	0	22	22	6	3	0
June	1981	22	32	0	2	1	0	20	20	6	4	0
July	1981	23	27	0	1	1	0	21	20	5	2	0
August	1981	27	27	1	1	1	0	18	20	4	2	0
September	1981	25	25	1	1	2	0	19	19	4	1	0
October	1981	23	27	1	1	2	0	19	21	3	3	0
November	1981	17	23	1	1	1	0	25	22	6	3	0
December	1981	20	23	1	2	1	0	24	22	7	4	0
January	1982	25	21	2	2	1	0	23	21	8	4	0
February	1982	30	21	2	1	2	0	19	19	8	5	0
March	1982	33	18	2	1	2	0	20	21	10	5	0
April	1982	32	16	1	0	2	0	22	22	11	6	0
May	1982	32	14	1	1	2	0	20	25	13	7	0
June	1982	31	16	2	1	1	0	18	25	12	7	0
July	1982	32	17	2	1	1	0	16	25	13	8	0
August	1982	30	16	2	1	0	0	18	23	12	8	0
September	1982	27	14	3	1	1	0	20	19	14	8	0
October	1982	27	14	3	1	1	0	19	16	13	7	0
November	1982	26	13	4	1	2	0	18	17	15	8	0
December	1982	31	13	5	1	1	0	15	17	13	9	0
January	1983	32	12	5	0	1	0	17	17	14	10	0
February	1983	38	12	7	1	1	0	15	15	12	10	0
March	1983	37	11	8	1	3	0	17	14	11	9	0
April	1983	38	12	10	1	3	0	15	13	10	7	0
May	1983	37	13	11	1	5	0	14	10	10	7	0
June	1983	38	16	12	2	5	0	12	8	9	6	0

INCOME MIDDLE THIRD

TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

(Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey												
July 1983		37	17	11	2	6	0	11	7	8	4	0
August 1983		36	16	12	2	4	0	12	8	7	3	0
September 1983		37	17	10	2	4	0	11	8	6	3	0
October 1983		36	19	9	2	4	0	13	7	6	3	0
November 1983		35	20	6	2	4	1	13	7	6	2	0
December 1983		37	17	4	2	5	1	16	6	7	2	0
January 1984		42	16	6	2	5	0	14	6	5	3	0
February 1984		43	16	7	1	6	0	12	5	5	3	0
March 1984		41	19	9	1	8	0	10	5	4	3	0
April 1984		35	21	9	3	10	0	12	6	4	3	0
May 1984		33	22	8	4	10	1	12	6	4	2	0
June 1984		34	21	7	5	9	0	13	6	3	2	0
July 1984		35	22	6	4	8	0	11	6	3	2	0
August 1984		35	21	7	4	9	0	11	6	3	2	0
September 1984		35	22	7	3	10	0	10	6	3	2	0
October 1984		35	20	8	2	10	0	11	5	3	4	0
November 1984		33	21	7	3	9	0	10	6	3	4	0
December 1984		32	18	9	3	8	0	11	7	3	4	0
January 1985		37	17	9	3	8	0	10	7	4	4	0
February 1985		42	15	10	2	7	0	8	5	3	3	0
March 1985		41	19	9	2	7	1	7	4	5	3	0
April 1985		38	19	10	3	8	0	8	4	4	1	0
May 1985		35	21	10	3	8	0	11	5	5	2	0
June 1985		37	22	10	3	8	0	11	4	4	2	0
July 1985		37	22	10	2	8	0	11	4	5	3	0
August 1985		40	21	11	2	8	1	10	4	5	2	0
September 1985		40	16	13	2	8	1	12	4	5	1	0
October 1985		39	15	14	1	8	1	11	5	5	1	0
November 1985		37	16	14	1	8	1	12	4	4	1	0
December 1985		38	18	14	1	6	1	10	4	4	1	0
January 1986		42	17	14	2	7	0	9	3	4	1	0
February 1986		44	17	15	2	7	0	6	2	4	1	0
March 1986		44	16	17	1	8	0	5	2	4	1	0
April 1986		39	14	22	1	8	0	5	2	3	3	0
May 1986		36	13	28	1	9	0	4	3	5	3	0
June 1986		34	14	32	1	9	0	4	3	5	3	0
July 1986		36	14	31	1	12	0	6	3	4	1	0
August 1986		38	13	28	1	10	0	8	3	3	1	0
September 1986		38	12	30	1	9	0	8	3	3	1	0
October 1986		33	13	29	1	6	0	8	3	5	1	0
November 1986		32	15	27	1	5	1	8	2	6	0	0
December 1986		36	15	20	2	6	0	7	2	5	1	0
January 1987		39	15	20	2	7	0	6	2	6	2	0
February 1987		39	14	18	1	7	0	5	3	7	2	0
March 1987		36	13	21	1	8	0	6	4	7	2	0
April 1987		33	19	19	2	9	0	7	4	5	1	0

INCOME MIDDLE THIRD

TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

(Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>												
May	1987	34	20	20	2	9	0	7	3	3	2	0
June	1987	34	22	17	2	9	0	8	3	3	2	0
July	1987	41	18	16	2	7	0	7	2	4	2	0
August	1987	42	18	14	3	6	0	9	3	4	2	0
September	1987	43	18	15	4	7	0	7	6	3	2	0
October	1987	35	19	12	4	7	0	9	6	5	3	0
November	1987	34	18	11	4	6	0	9	7	5	5	0
December	1987	32	18	8	3	4	0	10	7	6	6	0
January	1988	36	16	8	2	5	0	9	8	4	6	0
February	1988	38	15	7	1	7	0	7	7	5	4	0
March	1988	38	12	10	2	9	0	5	5	5	3	0
April	1988	38	15	10	2	9	0	4	4	6	4	0
May	1988	38	16	9	3	9	0	7	4	4	3	0
June	1988	35	19	5	3	9	0	7	4	3	3	0
July	1988	33	18	6	4	10	0	6	2	2	2	0
August	1988	34	19	7	4	11	0	7	2	2	2	0
September	1988	34	16	8	3	11	1	8	2	1	3	0
October	1988	33	18	7	3	10	0	9	3	1	3	0
November	1988	35	18	7	4	9	1	6	3	2	2	0
December	1988	36	21	5	5	9	1	8	3	3	2	0
January	1989	40	19	5	6	7	1	8	2	2	2	0
February	1989	37	20	3	5	9	1	9	3	4	3	0
March	1989	41	19	5	5	9	1	6	3	3	2	0
April	1989	35	22	5	4	9	1	6	6	4	2	0
May	1989	34	21	6	5	7	0	5	5	3	2	0
June	1989	30	21	6	5	7	0	6	7	3	3	0
July	1989	34	20	7	4	7	0	7	6	3	3	0
August	1989	36	20	7	3	6	0	6	5	2	3	0
September	1989	39	19	6	3	4	0	7	2	2	3	0
October	1989	37	19	6	3	4	0	6	2	3	2	0
November	1989	34	21	5	2	4	0	10	2	4	1	0
December	1989	33	20	7	2	4	0	11	3	5	1	0
January	1990	37	18	6	2	3	0	12	2	4	1	0
February	1990	40	17	6	3	5	0	8	2	4	2	0
March	1990	41	17	8	3	6	0	6	2	3	3	0
April	1990	40	19	8	4	7	0	6	2	3	3	0
May	1990	37	20	8	4	6	0	9	2	3	2	0
June	1990	38	22	7	4	5	0	10	2	2	2	0
July	1990	38	24	6	4	4	0	10	2	2	2	0
August	1990	40	27	6	2	3	0	9	2	3	4	0
September	1990	37	27	4	1	2	0	12	5	4	5	0
October	1990	31	22	4	0	3	0	13	5	7	10	0
November	1990	29	20	2	1	3	0	13	6	8	13	0
December	1990	29	17	2	1	2	0	10	6	9	16	0
January	1991	32	14	2	2	1	0	9	6	10	16	0
February	1991	34	10	2	1	3	0	9	6	12	16	0

INCOME MIDDLE THIRD

TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

(Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey												
March 1991		33	11	4	2	2	0	9	6	13	13	0
April 1991		32	14	7	1	4	1	9	6	14	9	0
May 1991		32	14	9	2	2	0	8	7	14	9	0
June 1991		35	11	9	1	3	0	8	7	14	9	0
July 1991		41	10	8	1	3	0	7	6	13	9	0
August 1991		41	12	8	1	3	0	8	5	11	8	0
September 1991		41	12	9	0	4	0	8	3	10	8	0
October 1991		36	12	8	1	2	0	9	5	10	10	0
November 1991		35	12	8	1	1	0	10	4	11	15	0
December 1991		32	13	10	1	0	0	11	7	12	19	0
January 1992		37	10	12	1	1	0	10	6	13	21	0
February 1992		37	8	14	1	1	0	8	7	14	22	0
March 1992		39	8	14	1	2	0	6	6	14	20	0
April 1992		36	9	15	0	2	1	6	5	14	20	0
May 1992		35	10	14	0	3	1	6	4	13	14	0
June 1992		35	10	16	1	3	1	7	5	11	11	0
July 1992		35	11	16	1	4	0	8	4	11	10	0
August 1992		40	9	15	1	4	0	8	4	11	13	0
September 1992		38	10	13	0	4	0	9	4	13	15	0
October 1992		38	8	11	1	2	0	9	4	13	15	0
November 1992		33	9	12	2	3	0	8	4	13	14	0
December 1992		36	8	13	2	4	0	8	3	12	12	0
January 1993		40	9	15	2	5	0	7	1	11	12	0
February 1993		41	10	13	2	6	0	7	1	9	8	0
March 1993		40	11	14	1	6	0	6	2	8	8	0
April 1993		37	11	14	1	7	0	6	2	7	6	0
May 1993		37	13	19	1	6	0	6	1	8	6	0
June 1993		37	11	20	1	7	0	7	1	11	6	0
July 1993		37	11	20	0	6	0	6	2	10	10	0
August 1993		37	10	19	0	6	0	6	3	9	11	0
September 1993		34	10	19	0	5	0	5	3	8	12	0
October 1993		37	10	22	0	5	0	6	3	8	8	0
November 1993		36	10	24	1	5	0	6	3	8	7	0
December 1993		39	11	25	0	5	0	7	2	8	6	0
January 1994		37	11	23	1	6	0	7	2	8	6	0
February 1994		39	11	26	1	9	0	6	2	7	6	0
March 1994		37	11	24	2	10	1	6	2	6	4	0
April 1994		34	11	24	3	11	1	7	1	4	4	0
May 1994		33	10	22	3	10	1	7	1	4	4	0
June 1994		35	10	22	3	11	1	6	1	3	5	0
July 1994		35	11	20	2	9	1	5	2	4	4	0
August 1994		35	12	19	3	10	1	4	1	4	3	0
September 1994		33	14	18	3	10	1	4	2	4	3	0
October 1994		35	13	20	3	11	0	5	3	3	3	0
November 1994		35	14	18	3	8	0	6	4	4	4	0
December 1994		40	12	16	3	9	0	6	3	5	3	0

INCOME MIDDLE THIRD
TABLE 36
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>												
January 1995		41	14	13	3	12	0	5	3	6	3	0
February 1995		42	18	12	3	13	0	3	2	6	1	0
March 1995		39	18	11	2	11	0	3	4	6	1	0
April 1995		39	16	9	2	11	0	4	5	5	1	0
May 1995		41	14	8	3	10	0	6	5	5	3	0
June 1995		36	14	9	3	12	0	8	4	3	3	0
July 1995		35	16	13	3	10	1	9	4	3	3	0
August 1995		36	14	15	2	10	1	8	3	2	3	0
September 1995		41	15	16	2	8	1	8	4	3	3	0
October 1995		39	14	14	1	7	0	7	3	5	2	0
November 1995		37	12	12	1	7	0	7	2	7	2	0
December 1995		41	10	11	1	5	0	6	1	7	2	0
January 1996		45	9	13	2	5	0	6	1	7	3	0
February 1996		48	9	14	1	5	0	6	2	7	4	0
March 1996		47	9	16	1	7	0	7	3	5	5	0
April 1996		45	11	16	1	8	1	7	3	5	4	0
May 1996		43	10	17	1	8	1	8	3	4	3	0
June 1996		41	9	13	1	8	0	7	3	4	3	0
July 1996		40	8	15	2	9	0	7	3	3	2	0
August 1996		41	9	14	3	10	0	7	4	3	1	0
September 1996		38	12	15	3	9	0	9	4	3	1	0
October 1996		43	13	14	2	7	0	8	4	4	1	0
November 1996		41	14	13	1	8	0	7	3	4	2	0
December 1996		46	11	13	1	7	0	8	2	4	2	0
January 1997		45	11	10	1	9	0	7	1	4	2	0
February 1997		45	11	11	1	12	0	7	2	4	1	0
March 1997		43	12	11	1	15	0	4	3	4	1	0
April 1997		42	12	13	2	15	0	4	4	3	1	0
May 1997		42	11	13	2	12	0	3	3	2	1	0
June 1997		38	11	13	2	13	1	3	2	3	2	0
July 1997		36	11	14	1	13	1	4	2	2	1	0
August 1997		36	11	12	1	12	1	3	2	3	2	0
September 1997		38	11	13	1	11	0	4	2	2	2	0
October 1997		36	10	15	1	10	0	2	1	2	1	0
November 1997		38	9	15	0	10	0	3	1	1	1	0
December 1997		40	8	14	0	7	0	4	1	1	1	0
January 1998		46	5	11	0	7	0	4	1	1	1	0
February 1998		46	5	14	1	9	0	3	1	1	1	0
March 1998		43	6	16	1	11	0	3	1	1	1	0
April 1998		38	8	15	1	15	0	3	1	1	1	0
May 1998		35	8	13	0	16	0	5	1	1	0	0
June 1998		36	7	14	0	18	0	4	1	1	0	0
July 1998		35	8	17	0	16	0	3	0	1	1	0
August 1998		35	7	17	0	16	1	3	0	1	1	0
September 1998		34	7	17	0	14	0	3	1	2	2	0
October 1998		33	6	19	0	15	1	4	2	2	2	0
November 1998		32	8	22	1	13	0	4	2	1	2	0

INCOME MIDDLE THIRD

TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

(Three Month Moving Averages)

Date of Survey	GOOD TIME TO BUY						BAD TIME TO BUY				
	Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
December 1998	33	8	22	1	12	0	3	2	1	2	0
January 1999	37	8	21	1	12	0	3	1	1	1	0
February 1999	40	8	20	0	11	1	3	2	2	1	0
March 1999	39	7	18	0	15	1	3	1	1	1	0
April 1999	35	6	18	0	14	1	4	1	1	1	0
May 1999	32	7	17	0	18	1	2	1	1	0	0
June 1999	32	8	17	1	18	1	2	1	1	0	0
July 1999	34	8	17	1	20	0	3	1	0	1	0
August 1999	36	8	14	1	19	0	4	1	0	1	0
September 1999	33	8	14	2	18	0	4	1	1	1	0
October 1999	33	10	13	2	16	1	2	1	1	1	0
November 1999	32	8	12	2	15	1	2	1	1	1	0
December 1999	43	8	10	2	15	1	2	1	1	2	0
January 2000	47	8	9	1	15	1	3	1	1	1	0
February 2000	47	8	9	1	16	1	2	3	1	1	0
March 2000	37	9	12	1	15	0	3	4	1	1	0
April 2000	34	10	11	3	17	0	3	4	0	1	0
May 2000	36	9	10	2	18	0	4	3	0	1	0
June 2000	41	9	8	3	19	1	4	2	0	1	0
July 2000	39	9	9	2	18	1	6	3	1	1	0
August 2000	37	10	9	1	17	1	4	3	1	1	0
September 2000	35	8	10	1	19	0	5	4	2	1	0
October 2000	36	9	10	1	18	0	2	3	1	1	0
November 2000	37	9	10	1	17	0	3	2	1	1	0
December 2000	41	9	8	1	14	0	2	2	1	1	0
January 2001	39	6	8	1	12	0	4	2	2	1	0
February 2001	37	6	10	1	9	0	5	2	4	3	0
March 2001	33	7	11	1	8	0	4	4	4	6	0
April 2001	30	7	14	1	9	1	5	4	6	7	0
May 2001	29	6	14	0	9	1	4	3	7	7	0
June 2001	30	5	13	0	9	1	6	2	8	6	0
July 2001	32	5	11	0	8	1	6	2	7	7	0
August 2001	32	4	12	1	8	1	7	2	6	8	0
September 2001	32	5	14	1	8	0	4	2	5	12	0
October 2001	32	4	18	0	7	1	3	1	4	16	0
November 2001	33	3	20	0	5	0	4	1	5	17	0
December 2001	35	2	23	0	3	0	4	1	7	15	0
January 2002	38	2	23	0	3	0	3	2	10	10	0
February 2002	40	2	22	0	4	0	1	1	10	10	0
March 2002	39	3	21	0	4	0	1	2	9	9	0
April 2002	36	4	19	0	3	0	2	2	8	9	0
May 2002	32	5	17	0	4	0	3	2	8	8	0
June 2002	33	6	17	1	3	0	3	2	7	8	0
July 2002	35	5	18	0	5	0	2	2	5	6	0
August 2002	37	5	19	1	4	0	1	2	6	6	0
September 2002	33	5	23	0	4	1	2	3	8	8	0

INCOME MIDDLE THIRD

TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

(Three Month Moving Averages)

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
October	2002	30	4	24	1	4	1	3	3	9	9	0
November	2002	29	5	25	0	3	1	3	4	8	11	0
December	2002	33	4	22	0	3	1	3	4	8	10	0
January	2003	35	4	22	0	3	0	3	3	8	11	0
February	2003	35	3	24	0	4	0	3	2	8	10	0
March	2003	35	4	23	0	3	0	3	3	7	14	0
April	2003	33	4	22	0	2	0	4	4	8	14	0
May	2003	30	4	23	0	3	0	4	5	8	13	0
June	2003	29	3	24	0	4	0	2	5	8	11	0
July	2003	33	3	26	0	5	0	2	4	7	8	0
August	2003	34	3	26	1	5	0	3	2	9	7	0
September	2003	33	4	24	1	5	0	3	2	10	6	0
October	2003	32	5	23	1	5	0	4	2	11	7	0
November	2003	34	5	24	0	5	0	4	2	9	7	0
December	2003	38	5	24	0	6	0	4	3	8	6	0
January	2004	39	6	26	1	6	0	3	3	7	4	0
February	2004	38	5	28	1	6	0	3	3	5	6	0
March	2004	34	6	30	1	5	0	2	2	4	5	0
April	2004	31	5	28	0	7	0	3	2	4	6	0
May	2004	28	7	26	1	7	0	3	2	4	7	0
June	2004	29	8	24	2	8	0	4	3	5	7	0
July	2004	28	9	26	2	7	0	3	3	5	6	0
August	2004	29	8	26	2	7	0	4	4	5	6	0
September	2004	29	9	25	2	7	0	6	4	4	5	0
October	2004	31	9	23	2	6	0	6	4	5	5	0
November	2004	35	8	21	2	8	0	6	3	6	3	0
December	2004	39	9	20	1	9	0	4	3	5	4	0
January	2005	41	10	20	2	9	0	4	3	4	2	0
February	2005	39	12	20	1	8	0	5	4	3	1	0
March	2005	35	11	21	2	7	0	7	4	2	2	0
April	2005	33	11	20	2	6	0	7	5	4	3	0
May	2005	33	12	19	2	7	0	6	4	4	5	0
June	2005	34	12	17	2	6	0	5	4	4	4	0
July	2005	36	12	18	2	7	0	4	3	4	2	0
August	2005	38	12	19	1	5	0	4	2	3	2	0
September	2005	35	16	18	2	5	0	6	2	4	3	0
October	2005	29	18	16	1	4	0	8	2	5	5	0
November	2005	26	17	16	2	5	1	8	3	6	5	0
December	2005	33	12	17	1	6	1	7	3	5	5	0
January	2006	40	10	15	2	7	1	5	3	4	4	0
February	2006	42	11	14	2	7	1	5	2	4	3	0
March	2006	38	12	14	2	8	1	4	2	5	3	0
April	2006	31	13	13	3	8	1	4	4	5	3	0
May	2006	27	13	13	3	8	0	5	4	6	3	0
June	2006	29	14	10	3	6	0	7	3	4	4	0
July	2006	34	13	10	2	6	0	6	3	5	3	0

INCOME MIDDLE THIRD

TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

(Three Month Moving Averages)

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
August	2006	36	14	10	1	6	0	7	4	5	3	0
September	2006	34	12	10	1	6	0	8	5	7	3	0
October	2006	30	11	10	1	7	0	8	4	7	5	0
November	2006	36	8	8	1	7	0	7	4	8	3	0
December	2006	41	9	9	1	8	1	5	3	7	4	0
January	2007	45	8	10	1	6	1	5	3	6	3	0
February	2007	40	8	11	1	6	1	4	3	5	5	0
March	2007	39	9	12	1	5	1	4	3	6	4	0
April	2007	35	11	12	0	4	0	5	4	6	4	0
May	2007	39	11	13	0	4	0	5	3	5	2	0
June	2007	37	11	13	0	5	0	7	2	4	3	0
July	2007	37	10	13	1	6	1	7	2	5	2	0
August	2007	34	8	12	1	6	1	6	2	6	3	0
September	2007	34	7	12	2	4	2	4	4	9	3	0
October	2007	35	7	12	2	3	1	5	5	9	4	0
November	2007	34	7	12	1	4	1	5	6	10	6	0
December	2007	37	7	10	1	4	0	5	6	11	6	0
January	2008	38	6	10	0	3	0	4	4	13	7	0
February	2008	40	6	8	0	2	0	4	4	15	6	0
March	2008	33	6	9	0	2	0	5	4	16	8	0
April	2008	33	6	9	0	2	0	8	4	17	11	0
May	2008	30	6	8	1	2	0	9	5	16	15	0
June	2008	29	6	6	1	2	1	11	4	19	14	0
July	2008	28	6	6	0	1	0	10	5	21	14	0
August	2008	28	6	4	0	1	0	9	6	25	13	0
September	2008	28	7	4	0	2	0	7	6	24	16	0
October	2008	29	5	3	0	2	0	6	9	25	20	0
November	2008	29	3	4	0	2	0	8	9	23	24	0
December	2008	35	2	5	0	1	0	8	9	20	23	0
January	2009	39	2	6	0	1	0	8	7	20	21	0
February	2009	43	2	5	0	1	0	8	7	16	22	0
March	2009	40	1	5	0	1	0	8	7	16	29	0
April	2009	39	2	5	0	1	0	8	7	15	30	0
May	2009	39	3	5	0	0	0	6	6	17	27	0
June	2009	42	3	3	0	0	0	5	7	19	21	0
July	2009	41	3	3	0	0	0	5	7	18	21	0
August	2009	42	2	6	0	0	0	4	7	16	22	0
September	2009	43	3	8	0	1	0	4	6	14	23	0
October	2009	47	2	8	0	1	0	4	5	12	20	0
November	2009	46	3	6	1	1	0	5	5	15	19	0
December	2009	50	3	6	0	1	0	5	5	15	19	0
January	2010	49	3	8	1	1	0	6	5	15	18	0
February	2010	50	3	9	0	1	0	4	5	15	15	0
March	2010	47	4	9	0	1	0	4	5	15	12	0
April	2010	47	4	8	0	2	0	4	6	16	12	0
May	2010	45	5	6	0	1	0	4	7	15	12	0

INCOME MIDDLE THIRD

TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

(Three Month Moving Averages)

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
June	2010	42	5	6	1	2	0	4	5	14	13	0
July	2010	39	5	6	1	2	0	5	3	15	13	0
August	2010	38	4	7	1	2	0	5	4	16	15	0
September	2010	40	4	6	0	1	0	5	4	19	17	0
October	2010	41	3	6	0	1	0	5	5	20	17	0
November	2010	44	2	7	0	1	0	4	4	18	17	0
December	2010	45	3	8	0	0	0	5	7	16	14	0
January	2011	48	3	9	0	0	0	4	7	16	13	0
February	2011	50	5	7	0	1	0	5	6	17	10	0
March	2011	49	6	7	1	1	0	5	4	16	11	0
April	2011	45	8	8	1	2	0	5	3	14	10	0
May	2011	43	7	8	1	2	0	6	3	14	10	0
June	2011	41	7	8	1	3	0	8	2	15	8	0
July	2011	40	5	7	1	2	0	9	4	18	9	0
August	2011	39	6	8	0	1	0	9	5	20	13	0
September	2011	37	5	7	0	1	0	9	6	21	16	0
October	2011	39	6	9	0	1	0	10	5	20	16	0
November	2011	42	6	10	0	1	0	8	3	18	15	0
December	2011	46	5	10	0	2	0	7	5	19	14	0
January	2012	46	4	8	0	3	0	5	5	17	15	0
February	2012	44	5	6	0	4	0	5	6	18	14	0
March	2012	42	6	7	0	4	0	6	4	16	14	0
April	2012	41	8	8	0	4	0	7	5	18	13	0
May	2012	42	8	10	0	4	0	7	5	19	13	0
June	2012	42	8	9	0	3	0	6	5	18	13	0
July	2012	41	7	9	0	3	0	6	4	16	14	0
August	2012	45	7	10	0	2	0	4	3	13	13	0
September	2012	46	7	11	0	2	0	3	4	12	13	0
October	2012	47	8	11	0	1	0	4	6	13	13	0
November	2012	44	8	11	0	2	0	5	6	15	12	0
December	2012	45	8	11	0	3	0	6	6	16	11	0
January	2013	46	6	11	0	4	0	6	4	14	9	0
February	2013	44	7	10	0	5	0	8	3	14	9	0
March	2013	41	11	10	0	5	0	9	3	12	8	0
April	2013	41	12	11	0	6	0	8	4	12	8	0
May	2013	42	11	13	0	6	0	7	4	12	9	0
June	2013	42	9	12	0	7	1	6	3	11	9	0
July	2013	41	11	11	0	7	1	6	2	10	9	0
August	2013	39	11	9	0	8	1	8	3	9	7	0
September	2013	36	10	11	0	8	1	8	3	8	9	0
October	2013	36	9	13	0	8	0	8	3	8	8	0
November	2013	35	10	11	0	7	0	6	2	8	10	0
December	2013	40	9	10	0	9	0	5	3	7	7	0
January	2014	40	9	10	0	7	0	5	5	7	8	0
February	2014	42	9	12	1	9	0	5	5	6	8	0
March	2014	40	10	11	1	7	0	6	4	9	8	0

INCOME MIDDLE THIRD

TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

(Three Month Moving Averages)

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
April	2014	36	10	9	0	8	0	6	2	11	7	0
May	2014	33	12	10	0	8	0	6	2	11	7	0
June	2014	31	12	10	0	9	0	7	2	12	6	0
July	2014	35	12	10	0	9	0	8	3	11	8	0
August	2014	38	11	8	1	9	0	9	3	9	7	0
September	2014	41	9	8	1	9	0	8	2	7	8	0
October	2014	38	9	9	1	9	0	7	3	7	6	0
November	2014	40	10	10	1	9	0	5	3	7	6	0
December	2014	40	12	12	1	9	1	5	4	7	6	0
January	2015	43	12	14	1	12	0	5	3	6	4	0
February	2015	41	10	14	1	14	0	7	3	7	5	0
March	2015	39	9	14	0	15	0	7	3	7	6	0
April	2015	35	10	13	1	14	0	7	3	7	7	0
May	2015	32	11	12	1	16	1	8	4	6	6	0
June	2015	32	11	13	1	15	1	7	3	6	5	0
July	2015	34	9	14	1	14	0	7	3	5	5	0
August	2015	34	9	17	2	13	0	6	2	5	7	0
September	2015	33	8	16	1	12	0	7	3	6	8	0
October	2015	34	9	15	1	12	0	8	3	6	8	0
November	2015	39	9	15	1	10	0	8	3	6	7	0
December	2015	45	9	15	2	10	0	7	1	4	6	0
January	2016	45	8	14	3	11	0	6	1	4	5	0
February	2016	44	6	15	2	13	0	7	2	4	3	0
March	2016	39	8	15	1	14	0	7	3	4	3	0
April	2016	38	10	15	0	14	0	8	3	5	3	0
May	2016	36	12	16	0	15	1	6	1	6	3	0
June	2016	34	10	17	1	14	1	7	1	5	3	0
July	2016	38	8	19	1	14	1	6	1	4	5	0
August	2016	41	6	18	1	15	1	6	1	4	6	0
September	2016	42	7	16	1	15	0	6	1	4	6	0
October	2016	40	7	15	1	15	0	7	2	4	5	0
November	2016	39	9	16	1	12	1	6	2	4	4	0
December	2016	42	8	15	1	14	0	6	2	3	4	0
January	2017	46	9	15	2	14	0	5	2	2	5	0
February	2017	43	12	12	2	15	0	6	2	3	4	0
March	2017	37	12	11	3	16	0	7	2	4	4	0
April	2017	32	13	11	3	17	1	7	1	3	3	0
May	2017	34	11	12	3	17	1	6	1	3	4	0
June	2017	37	11	13	2	15	1	6	2	3	4	0
July	2017	41	11	12	2	14	1	5	2	3	4	0
August	2017	44	9	12	1	16	1	6	2	4	3	0
September	2017	41	12	11	2	16	2	6	2	3	4	0
October	2017	39	10	11	2	18	1	7	2	3	4	0
November	2017	40	12	10	2	15	1	6	1	2	4	0
December	2017	46	10	10	1	14	0	4	1	2	4	0
January	2018	45	10	8	1	14	0	3	2	1	5	0

INCOME MIDDLE THIRD

TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

(Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>												
February 2018		43	11	8	2	15	0	4	2	1	5	0
March 2018		36	16	8	1	16	0	5	1	1	4	0
April 2018		34	19	10	1	16	0	6	1	2	3	0
May 2018		31	18	9	1	16	0	7	1	2	3	0
June 2018		32	14	10	2	17	0	7	2	3	4	0
July 2018		32	13	9	1	17	0	7	2	3	5	0
August 2018		31	13	8	1	17	0	8	1	4	5	0
September 2018		29	16	7	2	20	1	9	2	3	3	0
October 2018		30	17	6	3	21	1	11	2	4	2	0
November 2018		32	16	7	3	20	1	11	2	4	2	0
December 2018		39	14	6	2	17	1	10	2	3	3	0
January 2019		41	12	6	1	18	1	11	2	3	4	0
February 2019		39	12	6	1	19	0	10	3	2	4	0
March 2019		34	11	7	1	22	1	11	2	2	3	0
April 2019		34	11	7	1	22	1	10	2	2	3	0
May 2019		34	11	8	1	22	1	11	2	3	4	0
June 2019		33	15	7	1	22	1	10	2	2	4	0
July 2019		33	16	7	1	20	0	12	2	3	5	0
August 2019		33	16	8	1	20	1	12	2	2	5	0
September 2019		33	14	9	0	17	0	15	3	2	5	0
October 2019		34	13	11	0	17	1	13	3	2	4	0
November 2019		36	11	11	0	18	0	13	2	2	3	0
December 2019		40	9	11	0	21	0	11	2	1	3	0
January 2020		41	9	8	0	22	0	11	2	1	3	0
February 2020		39	10	9	0	22	1	11	2	2	3	0
March 2020		35	9	10	0	21	2	10	3	5	7	1
April 2020		31	6	10	0	15	1	8	3	10	17	1
May 2020		31	3	7	0	11	1	7	3	14	25	3
June 2020		37	3	6	0	4	0	6	3	16	29	2
July 2020		36	3	6	0	5	1	6	4	16	28	4
August 2020		36	4	7	0	6	1	7	5	14	26	4
September 2020		34	3	8	0	6	1	7	5	14	26	7
October 2020		34	3	8	0	8	1	9	4	13	21	7
November 2020		33	3	7	0	8	1	8	3	13	19	8
December 2020		31	4	6	0	8	1	10	3	14	17	7
January 2021		31	4	6	0	6	2	10	2	13	19	8
February 2021		30	4	7	0	8	2	10	2	12	20	8
March 2021		27	7	7	0	11	2	10	1	11	18	9
April 2021		24	9	7	0	15	1	12	1	8	14	10
May 2021		21	11	7	0	16	3	16	1	7	11	12
June 2021		19	11	6	0	16	3	20	1	5	9	16
July 2021		18	10	5	0	15	4	25	1	6	8	19
August 2021		20	10	4	0	12	3	28	0	5	7	21
September 2021		20	9	5	0	11	2	29	0	5	8	24
October 2021		21	8	5	0	7	2	29	0	4	8	27
November 2021		19	10	5	0	6	2	31	1	4	7	32
December 2021		17	10	4	0	4	3	37	1	4	5	35

INCOME MIDDLE THIRD

TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

(Three Month Moving Averages)

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
January	2022	15	10	3	1	4	2	41	2	6	5	38
February	2022	13	10	3	1	4	3	44	2	6	3	36
March	2022	13	10	3	1	4	3	43	2	5	4	33
April	2022	12	12	4	1	3	3	45	1	5	4	32
May	2022	13	13	3	1	2	2	44	1	5	7	32
June	2022	11	15	1	1	2	2	44	2	6	9	31
July	2022	12	14	1	1	4	3	42	4	6	11	27
August	2022	11	13	1	1	5	4	46	5	7	11	22
September	2022	14	11	2	1	5	5	43	7	8	10	19
October	2022	15	13	2	1	3	4	44	5	7	10	17
November	2022	17	13	2	1	2	3	43	7	7	12	14
December	2022	19	12	2	1	3	4	44	8	5	12	11
January	2023	20	10	2	1	3	3	44	10	6	11	10
February	2023	18	10	2	1	4	4	39	10	6	9	9
March	2023	16	11	2	1	3	3	37	10	10	11	9
April	2023	17	12	2	1	4	4	32	11	9	13	6
May	2023	18	12	1	0	4	4	34	12	10	14	6
June	2023	19	12	2	0	4	5	31	12	11	11	5
July	2023	19	11	2	0	4	5	31	12	13	10	5
August	2023	21	11	3	1	4	4	29	11	11	9	4
September	2023	24	10	2	1	4	5	31	10	9	8	4
October	2023	23	10	2	1	3	4	32	10	9	9	4
November	2023	24	9	1	0	2	3	34	11	10	9	4
December	2023	22	9	1	0	3	2	35	13	8	9	4
January	2024	26	9	2	0	5	3	33	11	8	7	4
February	2024	28	8	2	0	6	4	32	12	9	6	3
March	2024	28	11	2	0	6	4	28	11	9	6	2
April	2024	26	12	2	0	5	4	28	11	8	7	2
May	2024	22	14	2	0	5	2	29	10	8	7	1