

**INCOME TOP THIRD**  
**TABLE 36**  
**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE**  
**HOUSEHOLD DURABLES**  
**(Three Month Moving Averages)**

Response to the query: "Why do you say so?" following the question on Table 35.

May add to more than 100% due to multiple mentions.

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
December	1979	15	40	1	3	3	1	21	15	6	4	0
January	1980	18	40	1	2	2	0	22	17	7	4	0
February	1980	20	41	0	2	2	0	20	15	6	4	0
March	1980	20	44	1	3	1	0	16	17	6	5	0
April	1980	18	37	0	3	1	0	20	22	5	6	0
May	1980	14	34	1	3	1	0	25	33	6	7	0
June	1980	15	26	1	2	0	0	27	34	7	8	0
July	1980	18	25	2	1	1	0	23	29	8	8	0
August	1980	20	25	3	2	1	0	22	21	8	9	0
September	1980	20	30	2	2	1	0	20	16	8	7	0
October	1980	23	32	2	3	1	0	17	17	6	5	0
November	1980	23	34	1	3	0	0	16	18	6	3	0
December	1980	23	30	1	3	0	0	16	24	5	3	0
January	1981	22	29	1	2	1	0	17	29	5	2	0
February	1981	24	29	1	1	1	0	18	29	4	4	0
March	1981	25	31	1	1	1	0	18	27	5	5	0
April	1981	25	31	1	1	1	0	19	23	6	5	0
May	1981	21	32	1	2	1	1	17	24	6	4	0
June	1981	22	30	0	2	1	1	15	23	6	3	0
July	1981	21	31	0	2	1	1	15	23	5	2	0
August	1981	26	28	1	2	1	0	15	22	5	2	0
September	1981	26	28	1	2	1	0	17	23	4	2	0
October	1981	26	27	1	1	2	0	16	22	5	3	0
November	1981	23	25	1	1	1	0	17	22	6	3	0
December	1981	27	24	1	1	1	0	18	22	6	4	0
January	1982	31	24	1	0	1	0	18	24	6	5	0
February	1982	36	24	1	0	1	0	17	24	5	5	0
March	1982	37	22	1	0	2	0	15	26	6	5	0
April	1982	37	19	0	0	2	0	15	29	8	5	0
May	1982	38	17	0	0	1	1	15	29	9	6	0
June	1982	36	16	1	1	1	0	18	28	9	6	0
July	1982	36	17	1	1	1	0	19	28	8	6	0
August	1982	33	17	2	1	1	0	17	28	9	7	0
September	1982	35	19	2	1	0	0	14	30	9	6	0
October	1982	34	16	2	1	1	0	15	25	10	6	0
November	1982	39	14	4	1	3	1	14	22	10	7	0
December	1982	39	10	6	2	3	1	15	16	11	7	0
January	1983	44	10	10	1	2	1	12	13	9	7	0
February	1983	44	11	9	1	1	0	13	12	10	5	0
March	1983	42	14	12	1	2	0	10	13	8	6	0
April	1983	40	17	14	2	3	0	10	14	7	6	0
May	1983	40	19	17	2	3	0	9	11	6	7	0
June	1983	43	21	16	2	4	0	10	7	5	5	0

# INCOME TOP THIRD

## TABLE 36

### SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

(Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>												
July 1983		39	20	17	2	5	0	10	5	4	4	0
August 1983		40	21	16	2	6	0	10	4	3	3	0
September 1983		39	21	15	2	5	0	10	5	2	4	0
October 1983		42	22	11	2	6	0	8	6	4	4	0
November 1983		42	20	9	2	6	0	11	7	3	3	0
December 1983		45	17	9	2	6	0	14	6	4	2	0
January 1984		49	17	9	2	6	0	13	6	3	2	0
February 1984		50	18	10	2	7	0	8	6	4	2	0
March 1984		49	22	11	3	10	1	3	5	2	2	0
April 1984		43	22	11	5	10	0	4	4	2	1	0
May 1984		38	22	11	6	9	1	5	4	2	1	0
June 1984		36	20	10	7	7	1	7	6	2	1	0
July 1984		34	19	11	7	7	1	7	8	2	1	0
August 1984		37	22	9	5	7	1	6	8	1	1	0
September 1984		39	24	10	4	6	1	6	7	2	1	0
October 1984		42	26	8	5	6	0	5	5	1	2	0
November 1984		40	22	8	5	7	0	7	6	2	2	0
December 1984		38	21	8	5	9	0	9	7	2	1	0
January 1985		40	19	10	3	8	0	10	7	2	2	0
February 1985		45	20	12	2	7	0	8	6	3	1	0
March 1985		48	21	12	2	7	1	5	4	2	2	0
April 1985		48	21	12	3	8	1	5	4	3	1	0
May 1985		44	23	11	4	8	1	5	4	2	2	0
June 1985		43	20	14	4	8	0	6	4	2	2	0
July 1985		41	19	17	2	9	0	7	4	2	2	0
August 1985		43	18	19	1	9	0	9	4	2	1	0
September 1985		43	16	19	1	9	0	10	3	2	1	0
October 1985		44	14	21	2	8	1	9	3	3	1	0
November 1985		43	13	20	2	7	1	8	4	3	2	0
December 1985		44	13	20	2	6	1	8	4	4	2	0
January 1986		45	12	20	1	6	0	7	4	3	1	0
February 1986		45	13	24	1	7	0	6	3	2	1	0
March 1986		42	13	27	1	8	0	5	3	2	1	0
April 1986		39	13	29	1	10	1	7	3	2	1	0
May 1986		37	12	31	1	12	1	7	2	2	2	0
June 1986		36	10	36	1	12	1	6	2	1	2	0
July 1986		37	10	36	1	13	0	3	2	1	2	0
August 1986		38	10	34	1	12	1	3	3	2	2	0
September 1986		38	10	32	1	11	1	6	3	2	2	0
October 1986		36	12	30	2	7	1	7	4	3	3	0
November 1986		34	12	30	2	6	0	7	3	3	3	0
December 1986		32	14	26	2	5	0	5	2	3	3	0
January 1987		36	12	24	2	6	0	4	2	3	2	0
February 1987		39	14	24	1	7	0	4	3	2	1	0
March 1987		41	13	26	2	7	0	4	4	2	1	0
April 1987		34	16	27	2	7	1	5	4	2	2	0

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**TABLE 36**  
**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE**  
**HOUSEHOLD DURABLES**  
**(Three Month Moving Averages)**

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>												
May 1987		33	17	22	3	6	1	5	4	2	2	0
June 1987		35	21	18	4	6	1	4	4	1	1	0
July 1987		38	22	14	4	6	0	5	3	1	1	0
August 1987		38	21	17	4	7	0	5	3	2	1	0
September 1987		37	21	15	4	6	0	5	3	2	1	0
October 1987		35	19	16	6	6	1	6	4	3	2	0
November 1987		33	18	13	5	6	1	6	5	2	6	0
December 1987		36	17	11	4	5	1	7	6	2	8	0
January 1988		39	19	9	2	5	1	6	5	4	8	0
February 1988		41	19	9	1	5	0	6	3	5	6	0
March 1988		36	18	10	2	6	0	5	3	5	5	0
April 1988		35	20	11	2	8	0	4	4	3	4	0
May 1988		33	21	11	4	7	0	3	5	2	3	0
June 1988		33	21	12	4	8	0	3	4	2	2	0
July 1988		32	22	10	5	9	0	4	4	1	2	0
August 1988		34	22	10	4	9	0	6	3	3	2	0
September 1988		35	23	9	6	8	1	8	3	2	2	0
October 1988		35	21	12	5	7	0	7	4	3	2	0
November 1988		36	21	10	5	7	0	7	4	2	2	0
December 1988		35	19	9	4	8	0	6	5	2	1	0
January 1989		36	19	7	5	8	0	6	5	3	2	0
February 1989		37	18	7	6	9	0	7	5	3	2	0
March 1989		37	19	7	6	8	0	7	6	3	2	0
April 1989		36	18	6	8	8	1	8	8	4	2	0
May 1989		32	23	5	7	7	1	7	8	3	2	0
June 1989		31	24	5	5	7	1	7	8	2	3	0
July 1989		29	28	7	2	6	0	8	6	2	3	0
August 1989		31	23	9	2	5	0	9	5	2	3	0
September 1989		32	20	11	2	6	0	8	4	2	2	0
October 1989		36	17	9	2	6	1	7	4	2	3	0
November 1989		37	17	9	2	7	1	7	3	3	3	0
December 1989		39	16	6	3	5	0	9	3	2	2	0
January 1990		40	17	7	3	5	0	9	4	2	2	0
February 1990		41	17	6	3	4	0	9	4	3	2	0
March 1990		43	18	7	2	5	0	6	4	4	2	0
April 1990		40	20	6	3	5	0	6	4	4	1	0
May 1990		40	19	6	3	6	0	5	5	3	2	0
June 1990		37	20	5	3	5	0	5	5	3	2	0
July 1990		37	18	5	2	5	0	6	5	3	4	0
August 1990		34	20	5	2	4	0	8	4	4	6	0
September 1990		31	20	4	3	3	0	10	4	5	8	0
October 1990		29	21	3	2	3	0	13	4	6	10	0
November 1990		29	21	2	2	2	0	13	5	7	11	0
December 1990		30	21	2	2	1	0	12	5	8	16	0
January 1991		32	18	4	2	1	0	10	6	9	19	0
February 1991		34	14	5	1	2	0	8	6	12	19	0

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(Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>												
March	1991	40	12	7	0	2	0	8	6	10	15	0
April	1991	44	13	8	0	4	0	8	6	10	12	0
May	1991	48	15	9	1	3	0	8	6	8	11	0
June	1991	44	15	9	0	3	0	8	5	9	12	0
July	1991	43	13	9	0	2	0	7	5	9	12	0
August	1991	42	12	9	0	3	0	8	5	8	12	0
September	1991	44	12	9	0	3	0	7	5	9	12	0
October	1991	45	12	9	0	3	0	7	5	10	13	0
November	1991	44	10	11	0	2	0	7	5	11	13	0
December	1991	42	10	10	0	2	0	7	6	11	15	0
January	1992	42	8	13	0	1	0	6	6	12	19	0
February	1992	39	7	15	0	2	0	5	7	13	23	0
March	1992	43	6	16	1	2	0	4	5	12	23	0
April	1992	43	7	16	1	2	0	6	4	10	22	0
May	1992	45	7	17	1	3	0	5	3	9	17	0
June	1992	44	7	22	1	3	1	5	3	9	16	0
July	1992	45	9	23	1	3	1	3	4	10	15	0
August	1992	46	11	22	0	2	0	5	4	11	15	0
September	1992	43	11	19	0	3	0	6	5	13	15	0
October	1992	41	9	20	1	3	0	6	4	12	16	0
November	1992	41	10	19	1	3	0	5	4	12	16	0
December	1992	41	10	19	1	3	0	3	3	12	15	0
January	1993	42	9	18	1	4	0	4	3	11	11	0
February	1993	43	7	19	1	6	0	5	3	10	10	0
March	1993	43	8	21	1	6	0	5	3	10	10	0
April	1993	44	12	21	1	8	0	4	2	8	11	0
May	1993	41	13	22	1	8	0	5	2	8	12	0
June	1993	39	12	24	1	8	0	5	2	7	14	0
July	1993	38	10	24	1	6	1	5	3	8	14	0
August	1993	37	8	26	1	7	0	4	3	8	15	0
September	1993	36	10	27	0	7	0	4	3	8	16	0
October	1993	34	12	29	0	8	0	3	3	9	15	0
November	1993	36	11	29	0	6	0	4	3	9	13	0
December	1993	37	11	28	1	7	0	5	3	8	9	0
January	1994	39	9	29	1	10	0	6	3	5	9	0
February	1994	42	10	28	1	11	0	4	2	4	6	0
March	1994	42	9	28	2	12	0	3	2	5	6	0
April	1994	39	10	28	2	12	0	2	2	5	4	0
May	1994	35	12	29	4	13	0	2	2	4	5	0
June	1994	36	13	26	4	13	0	3	2	3	4	0
July	1994	36	12	25	5	13	0	4	2	4	4	0
August	1994	36	12	22	3	13	0	5	3	5	3	0
September	1994	36	12	21	2	15	0	6	3	5	3	0
October	1994	38	13	19	1	15	0	4	3	4	4	0
November	1994	39	14	20	4	14	0	4	2	4	4	0
December	1994	37	13	19	6	14	0	4	3	3	4	0

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**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE**  
**HOUSEHOLD DURABLES**  
**(Three Month Moving Averages)**

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>												
January	1995	36	13	19	6	12	0	5	3	3	4	0
February	1995	36	12	14	5	13	0	5	5	3	4	0
March	1995	42	12	14	4	12	0	4	5	3	2	0
April	1995	42	11	13	4	13	0	5	6	3	3	0
May	1995	42	10	13	4	13	1	5	6	3	3	0
June	1995	39	9	14	3	13	1	6	5	4	5	0
July	1995	40	9	16	2	13	1	5	4	4	4	0
August	1995	40	8	20	0	11	0	5	3	4	4	0
September	1995	43	11	22	1	11	0	4	3	3	3	0
October	1995	43	10	20	1	12	0	3	3	3	4	0
November	1995	45	10	19	1	12	0	3	3	4	3	0
December	1995	44	9	17	1	11	0	5	3	4	3	0
January	1996	45	9	18	1	9	1	5	3	5	2	0
February	1996	42	9	18	0	8	1	5	4	6	4	0
March	1996	41	10	21	1	8	0	4	4	6	5	0
April	1996	39	10	22	2	9	0	5	4	5	6	0
May	1996	37	12	20	2	10	0	6	3	3	4	0
June	1996	37	13	16	2	11	0	6	3	4	4	0
July	1996	38	13	15	1	11	0	5	3	5	4	0
August	1996	39	12	16	2	9	0	5	4	6	3	0
September	1996	38	11	18	2	9	0	5	4	5	3	0
October	1996	39	10	17	2	9	0	6	5	4	3	0
November	1996	37	9	16	2	11	0	8	4	3	2	0
December	1996	39	8	15	1	12	0	9	5	2	2	0
January	1997	37	8	16	0	15	0	10	4	3	2	0
February	1997	44	7	15	0	16	0	7	4	5	3	0
March	1997	43	9	16	1	18	1	5	4	5	2	0
April	1997	40	10	14	2	17	0	4	5	4	3	0
May	1997	36	11	14	3	20	0	5	4	2	2	0
June	1997	36	10	14	3	19	0	4	4	2	1	0
July	1997	36	10	16	2	20	0	3	3	1	1	0
August	1997	35	9	18	1	18	0	3	2	1	1	0
September	1997	37	9	18	0	20	1	3	1	2	0	0
October	1997	39	8	17	0	20	0	3	2	2	0	0
November	1997	37	8	15	1	19	0	3	2	1	1	0
December	1997	37	9	12	1	16	0	2	3	1	1	0
January	1998	43	9	15	0	13	0	3	2	1	2	0
February	1998	45	8	19	0	12	0	3	1	1	1	0
March	1998	43	8	23	0	15	0	3	0	1	1	0
April	1998	36	8	21	0	18	0	3	0	0	1	0
May	1998	35	7	17	1	21	0	3	0	0	1	0
June	1998	34	6	17	0	21	0	3	1	0	0	0
July	1998	34	6	19	0	21	0	3	1	0	1	0
August	1998	33	7	23	0	20	0	3	2	0	0	0
September	1998	31	6	23	0	20	0	3	2	0	2	0
October	1998	33	6	24	0	18	1	3	2	0	3	0
November	1998	37	6	25	0	16	1	3	1	0	3	0

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**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE**  
**HOUSEHOLD DURABLES**  
**(Three Month Moving Averages)**

<u>Date of Survey</u>	<u>GOOD TIME TO BUY</u>						<u>BAD TIME TO BUY</u>				
	<u>Prices Low;</u> <u>Good Buys</u> <u>Available</u>	<u>Prices</u> <u>Won't Come</u> <u>Down</u>	<u>Interest</u> <u>Rate Low</u> <u>Credit Easy</u>	<u>Borrow in</u> <u>Advance</u> <u>Rising Rates</u>	<u>Times</u> <u>Good</u> <u>Prosperity</u>	<u>Supply</u> <u>Adequate</u>	<u>Prices</u> <u>High</u>	<u>Interest</u> <u>Rates High;</u> <u>Credit Tight</u>	<u>Can't</u> <u>Afford</u> <u>To Buy</u>	<u>Uncertain</u> <u>Future</u>	<u>Supply</u> <u>Inadequate</u>
December 1998	39	5	29	1	18	1	3	1	0	2	0
January 1999	42	5	28	1	20	1	3	1	0	1	0
February 1999	39	5	28	0	24	0	2	2	1	1	0
March 1999	39	5	26	0	23	0	2	1	1	1	0
April 1999	35	4	27	0	24	0	2	2	1	1	0
May 1999	36	4	26	0	25	1	2	1	1	1	0
June 1999	36	4	27	1	25	1	1	1	0	1	0
July 1999	37	6	24	1	25	1	1	2	0	1	0
August 1999	35	5	23	1	24	1	3	2	1	1	0
September 1999	34	6	20	1	25	1	3	3	1	2	0
October 1999	35	6	20	2	23	1	4	3	2	2	0
November 1999	39	8	18	1	21	1	3	2	1	1	0
December 1999	38	8	19	2	20	1	3	1	1	1	0
January 2000	40	7	17	1	21	0	3	1	0	0	0
February 2000	37	5	16	1	23	1	2	1	0	0	0
March 2000	40	6	15	2	25	0	2	2	0	0	0
April 2000	35	8	15	2	27	0	1	2	0	0	0
May 2000	35	9	14	3	26	0	2	3	0	1	0
June 2000	33	10	14	3	24	1	2	4	1	1	0
July 2000	33	8	13	2	24	1	3	5	1	2	0
August 2000	35	8	11	1	24	1	2	4	2	2	0
September 2000	34	8	14	1	23	1	2	3	1	2	0
October 2000	35	9	11	1	23	1	1	3	1	2	0
November 2000	31	10	13	2	23	0	1	3	1	2	0
December 2000	37	10	9	1	21	0	1	3	1	2	0
January 2001	40	7	11	1	18	0	1	3	2	4	0
February 2001	40	5	13	0	13	0	3	3	4	7	0
March 2001	34	5	17	0	12	1	3	3	5	10	0
April 2001	31	5	17	0	9	0	4	3	5	11	0
May 2001	30	6	16	0	10	0	4	2	6	10	0
June 2001	28	6	16	0	8	0	5	2	7	10	0
July 2001	31	6	19	0	9	0	5	3	8	9	0
August 2001	36	4	19	0	7	0	4	3	9	7	0
September 2001	35	3	19	0	6	0	3	3	8	10	0
October 2001	33	2	23	0	4	0	4	3	6	13	0
November 2001	33	2	29	0	3	0	4	2	6	17	0
December 2001	40	2	31	0	1	0	4	2	7	15	0
January 2002	45	1	28	0	2	0	3	2	7	14	0
February 2002	45	2	26	0	2	0	2	3	8	10	0
March 2002	41	3	26	0	4	0	3	4	7	10	0
April 2002	36	4	28	0	6	0	2	3	7	10	0
May 2002	34	4	27	1	7	0	3	2	6	8	0
June 2002	34	4	27	0	7	0	2	2	5	9	0
July 2002	35	3	25	0	6	0	1	2	7	8	0
August 2002	35	3	25	0	5	0	2	2	9	10	0
September 2002	35	1	26	0	4	0	3	2	12	10	0

# INCOME TOP THIRD

## TABLE 36

### SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

(Three Month Moving Averages)

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
October	2002	33	1	30	0	4	0	4	3	13	11	0
November	2002	33	2	32	0	3	0	4	4	12	11	0
December	2002	36	2	33	0	4	0	3	4	11	11	0
January	2003	38	3	33	0	3	0	3	4	9	11	0
February	2003	39	2	31	0	4	0	3	4	9	13	0
March	2003	36	2	32	0	2	0	3	3	8	15	0
April	2003	33	1	31	1	3	1	3	3	8	15	0
May	2003	32	1	31	0	3	1	3	4	8	13	0
June	2003	36	2	32	0	3	1	3	3	7	11	0
July	2003	38	4	32	0	4	1	3	3	7	9	0
August	2003	38	6	33	0	6	0	4	2	6	8	0
September	2003	35	6	33	0	6	0	4	3	6	7	0
October	2003	34	4	32	0	6	0	5	3	5	7	0
November	2003	34	4	32	0	6	0	4	3	4	7	0
December	2003	33	5	31	0	6	0	4	2	4	7	0
January	2004	37	5	31	1	8	0	3	2	3	6	0
February	2004	37	5	32	1	8	0	3	2	4	5	0
March	2004	37	5	31	1	8	0	2	2	5	4	0
April	2004	30	6	33	1	9	0	2	2	6	6	0
May	2004	28	8	35	1	9	0	3	2	4	6	0
June	2004	29	8	38	2	9	1	3	2	2	7	0
July	2004	32	8	37	2	9	1	4	2	3	4	0
August	2004	35	6	35	2	10	1	4	2	4	4	0
September	2004	34	6	31	2	11	0	3	3	4	4	0
October	2004	34	7	32	2	9	1	4	3	3	6	0
November	2004	34	8	30	2	9	1	4	4	3	6	0
December	2004	36	10	29	2	9	1	4	3	2	5	0
January	2005	39	8	28	2	9	1	4	3	2	5	0
February	2005	40	7	28	2	11	0	4	2	2	3	0
March	2005	37	8	29	2	11	0	4	2	2	2	0
April	2005	33	11	27	1	11	0	4	2	2	2	0
May	2005	31	13	25	2	10	0	4	3	2	2	0
June	2005	34	13	25	2	7	0	4	2	2	3	0
July	2005	34	13	24	2	8	0	4	2	2	2	0
August	2005	36	13	25	1	6	0	4	1	2	2	0
September	2005	32	14	22	1	6	1	5	1	3	2	0
October	2005	31	13	19	2	5	1	7	3	4	4	0
November	2005	31	12	19	3	6	1	6	4	5	6	0
December	2005	35	12	18	3	7	0	5	4	5	5	0
January	2006	39	11	18	2	7	0	4	3	4	4	0
February	2006	41	11	18	2	7	0	4	3	2	3	0
March	2006	38	10	17	2	7	0	5	5	2	4	0
April	2006	35	12	16	2	9	0	4	4	2	3	0
May	2006	33	12	14	2	10	0	7	3	3	3	0
June	2006	36	12	15	3	9	1	7	3	3	4	0
July	2006	34	11	14	3	8	1	8	4	3	4	0

# INCOME TOP THIRD

## TABLE 36

### SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

(Three Month Moving Averages)

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
August	2006	37	12	15	4	6	1	4	5	4	4	0
September	2006	35	12	14	4	6	1	4	4	5	4	0
October	2006	39	10	16	3	6	0	3	4	6	3	0
November	2006	41	7	14	2	7	0	4	3	5	4	0
December	2006	50	6	14	1	7	0	4	3	4	3	0
January	2007	50	6	15	1	7	0	4	3	2	3	0
February	2007	53	8	16	1	7	0	3	3	2	3	0
March	2007	47	7	16	1	9	0	1	3	2	3	0
April	2007	44	8	15	1	8	1	2	3	5	3	0
May	2007	39	8	15	1	7	1	3	4	6	3	0
June	2007	37	10	17	1	7	1	4	4	7	4	0
July	2007	38	9	15	1	8	0	4	3	7	3	0
August	2007	37	6	15	1	10	1	5	3	7	4	0
September	2007	35	5	13	1	8	0	5	4	7	4	0
October	2007	37	5	12	0	6	1	6	6	8	7	0
November	2007	36	7	11	0	4	0	5	8	8	9	0
December	2007	42	6	11	0	4	1	5	6	6	10	0
January	2008	43	5	11	0	4	0	5	5	5	11	0
February	2008	41	5	12	0	3	0	6	4	7	14	0
March	2008	38	5	11	0	3	0	4	5	11	14	0
April	2008	33	5	12	0	2	0	5	6	15	16	0
May	2008	33	4	9	0	3	0	6	5	17	15	0
June	2008	33	5	7	0	2	0	10	5	18	18	0
July	2008	35	5	7	0	1	0	8	3	17	18	0
August	2008	35	6	7	0	1	0	7	5	19	18	0
September	2008	35	5	7	0	1	0	4	5	21	17	0
October	2008	32	4	6	0	0	0	6	8	23	18	0
November	2008	36	2	6	0	0	0	9	8	21	21	0
December	2008	44	1	6	0	0	0	8	8	18	22	0
January	2009	51	1	6	0	0	0	7	7	14	25	0
February	2009	53	1	7	0	1	0	5	6	13	24	0
March	2009	50	1	6	0	1	0	4	7	12	27	0
April	2009	51	1	7	0	1	0	5	5	13	23	0
May	2009	53	2	6	0	0	0	4	6	13	21	0
June	2009	54	3	7	0	0	0	4	5	13	16	0
July	2009	53	2	5	0	1	0	4	6	14	16	0
August	2009	51	3	5	0	1	0	3	6	14	19	0
September	2009	50	3	5	0	1	0	4	7	13	22	0
October	2009	50	4	5	0	0	0	4	8	14	23	0
November	2009	50	4	7	1	0	0	4	7	15	21	0
December	2009	51	4	10	1	0	0	4	6	14	20	0
January	2010	52	4	12	0	0	0	4	5	12	18	0
February	2010	54	3	11	0	0	0	4	5	11	16	0
March	2010	55	4	9	0	1	1	3	4	13	15	0
April	2010	56	4	9	0	1	1	2	4	13	15	0
May	2010	50	5	9	0	1	1	2	3	13	14	0



# INCOME TOP THIRD

## TABLE 36

### SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

(Three Month Moving Averages)

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
June	2010	50	4	10	0	1	0	3	2	11	13	0
July	2010	47	3	9	0	1	0	4	3	10	14	0
August	2010	50	2	10	0	1	0	4	3	11	17	0
September	2010	49	2	9	0	1	0	4	4	12	19	0
October	2010	51	3	9	0	0	0	4	4	13	17	0
November	2010	53	3	9	0	0	0	4	3	13	17	0
December	2010	56	3	11	1	1	0	4	3	12	14	0
January	2011	55	3	11	0	3	0	3	4	12	13	0
February	2011	52	6	11	1	3	0	4	4	10	13	0
March	2011	49	8	10	0	3	0	5	5	11	13	0
April	2011	49	10	10	0	1	0	5	4	10	13	0
May	2011	48	8	9	0	2	0	7	4	12	13	0
June	2011	46	6	8	0	2	0	7	4	15	13	0
July	2011	47	4	7	0	2	0	6	4	18	12	0
August	2011	46	5	7	0	2	0	5	5	18	15	0
September	2011	47	6	9	0	1	0	4	5	16	17	0
October	2011	45	5	10	0	1	0	5	5	16	19	0
November	2011	47	5	13	0	1	0	5	5	15	17	0
December	2011	48	5	12	0	1	0	6	5	18	14	0
January	2012	49	6	12	0	2	0	6	5	16	13	0
February	2012	49	7	10	0	3	0	6	4	17	12	0
March	2012	50	8	11	0	3	0	6	4	14	13	0
April	2012	46	6	13	0	4	0	5	4	14	14	0
May	2012	45	6	16	0	4	0	5	5	11	13	0
June	2012	40	5	15	0	4	0	5	5	12	15	0
July	2012	46	5	14	0	2	0	4	5	11	12	0
August	2012	45	6	12	0	3	0	4	6	12	14	0
September	2012	48	6	13	0	3	0	4	4	10	14	0
October	2012	44	8	14	0	5	0	4	4	9	15	0
November	2012	46	7	14	0	6	0	4	3	9	14	0
December	2012	46	8	14	0	6	0	3	4	9	13	0
January	2013	45	8	14	0	4	0	4	5	11	12	0
February	2013	43	10	14	0	4	0	3	5	11	12	0
March	2013	39	11	14	0	6	0	3	4	11	11	0
April	2013	38	12	16	0	8	0	3	5	10	10	0
May	2013	38	11	16	0	10	0	4	4	10	8	0
June	2013	39	11	17	1	12	0	5	3	11	7	0
July	2013	39	10	16	2	12	0	5	2	9	9	0
August	2013	36	11	17	2	11	0	6	3	7	10	0
September	2013	36	11	17	2	9	0	7	4	6	11	0
October	2013	35	11	17	1	8	0	8	5	8	11	0
November	2013	39	10	15	0	8	1	6	4	8	11	0
December	2013	41	12	17	0	8	1	5	5	7	10	0
January	2014	45	11	16	0	10	1	4	3	6	7	0
February	2014	43	11	17	1	9	0	6	3	6	7	0
March	2014	42	9	17	1	9	0	5	3	7	8	0

# INCOME TOP THIRD

## TABLE 36

### SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

(Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>	<u>Year</u>											
April	2014	41	9	17	1	8	0	4	4	7	8	0
May	2014	42	9	17	0	11	0	4	4	7	7	0
June	2014	41	9	16	0	13	0	6	3	7	7	0
July	2014	39	9	15	0	16	0	8	3	6	7	0
August	2014	35	10	15	0	14	0	7	4	7	7	0
September	2014	34	11	17	1	14	0	6	4	8	7	0
October	2014	37	11	19	0	14	1	5	3	7	6	0
November	2014	38	9	19	0	16	1	5	2	8	6	0
December	2014	44	7	16	0	18	1	5	1	6	4	0
January	2015	46	6	16	0	19	0	6	2	6	5	0
February	2015	49	6	16	1	21	0	5	2	5	4	0
March	2015	44	8	20	1	20	0	5	2	4	5	0
April	2015	39	10	20	1	18	1	6	2	4	5	0
May	2015	35	10	20	1	17	1	6	3	3	6	0
June	2015	36	9	18	2	18	1	5	3	3	7	0
July	2015	39	7	17	1	19	1	3	2	3	9	0
August	2015	39	8	16	2	18	1	4	1	3	7	0
September	2015	37	9	15	3	16	1	6	1	3	7	0
October	2015	34	11	18	3	15	1	7	2	5	6	0
November	2015	39	9	21	3	14	0	6	2	4	7	0
December	2015	42	10	22	3	15	1	5	2	5	6	0
January	2016	47	8	21	3	16	0	3	2	4	4	0
February	2016	47	8	18	2	17	0	3	3	5	3	0
March	2016	43	8	18	2	16	0	4	3	4	4	0
April	2016	37	10	19	2	15	0	5	4	3	4	0
May	2016	35	10	21	1	14	0	4	3	3	5	0
June	2016	38	10	20	2	16	0	4	3	3	4	0
July	2016	42	10	18	1	16	0	4	2	2	6	0
August	2016	42	9	19	1	17	1	5	1	2	5	0
September	2016	39	8	19	1	17	1	5	1	3	6	0
October	2016	36	9	20	1	16	1	6	2	3	4	0
November	2016	36	9	20	2	16	1	5	2	4	5	0
December	2016	41	11	19	2	14	1	5	2	3	5	0
January	2017	43	12	17	3	17	1	5	2	3	5	0
February	2017	41	14	15	3	17	0	4	3	3	6	0
March	2017	36	17	14	3	19	1	5	2	3	4	0
April	2017	33	17	15	2	17	1	4	2	3	5	0
May	2017	32	17	15	2	18	1	3	1	2	6	0
June	2017	32	13	15	3	17	0	3	2	2	6	0
July	2017	34	11	15	2	18	0	4	2	2	7	0
August	2017	35	10	15	2	19	1	5	3	3	5	0
September	2017	37	10	16	2	19	1	5	2	2	5	0
October	2017	38	10	16	2	20	1	5	1	3	4	0
November	2017	40	9	17	1	20	0	6	1	2	4	0
December	2017	43	8	16	1	20	0	6	2	2	4	0
January	2018	43	6	14	1	21	0	6	2	1	4	0

INCOME TOP THIRD

TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

(Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey												
February 2018		40	9	13	2	23	0	4	2	2	4	0
March 2018		34	14	12	2	24	0	4	2	1	4	0
April 2018		31	19	12	3	24	0	3	2	1	4	0
May 2018		31	19	11	2	21	0	6	3	1	3	0
June 2018		31	18	9	3	22	0	7	2	2	4	0
July 2018		31	17	7	2	22	0	6	3	2	3	0
August 2018		31	17	7	2	22	1	6	2	2	3	0
September 2018		31	19	8	2	23	0	6	2	2	2	0
October 2018		31	19	7	2	24	0	7	2	2	2	0
November 2018		31	20	7	2	25	0	8	2	2	3	0
December 2018		35	18	6	2	24	0	7	2	1	3	0
January 2019		38	14	7	2	21	0	9	2	2	3	0
February 2019		39	12	8	2	22	0	7	2	2	4	0
March 2019		37	11	10	2	22	1	8	2	2	5	0
April 2019		35	11	10	1	24	1	7	2	1	4	0
May 2019		34	12	11	1	23	1	10	2	1	3	0
June 2019		31	15	11	1	24	1	10	1	2	4	0
July 2019		32	14	12	0	26	1	10	2	1	3	0
August 2019		32	15	12	0	25	1	11	2	1	3	0
September 2019		33	13	12	0	24	0	11	3	0	3	0
October 2019		29	14	12	0	21	1	13	3	0	6	0
November 2019		31	14	11	0	21	1	11	2	1	6	0
December 2019		40	13	12	0	21	1	9	1	1	6	0
January 2020		45	12	11	0	21	0	8	0	1	3	0
February 2020		44	10	13	0	23	1	8	1	1	3	0
March 2020		38	8	14	0	22	1	8	1	3	7	1
April 2020		34	5	12	0	16	1	7	2	9	19	2
May 2020		39	2	11	0	9	1	6	1	11	26	2
June 2020		38	2	10	0	4	1	7	1	14	30	2
July 2020		40	3	11	0	4	1	7	1	12	26	3
August 2020		34	3	11	0	5	1	9	2	13	27	5
September 2020		33	3	12	0	6	1	10	2	11	26	7
October 2020		29	2	12	0	8	1	11	2	10	24	9
November 2020		33	3	13	0	8	1	10	2	9	21	8
December 2020		35	3	14	0	9	1	8	2	10	18	8
January 2021		37	5	15	0	9	2	9	1	8	16	8
February 2021		32	6	14	0	11	2	9	1	7	16	9
March 2021		29	8	13	0	12	1	11	1	6	14	10
April 2021		24	10	11	0	15	1	13	1	7	12	10
May 2021		22	10	10	0	15	2	17	1	6	8	16
June 2021		20	10	9	0	14	2	22	1	5	7	21
July 2021		20	9	8	0	10	2	29	2	4	6	25
August 2021		17	8	7	0	9	2	33	1	4	5	28
September 2021		15	8	6	0	7	2	37	2	4	5	34
October 2021		13	9	6	0	5	2	38	1	2	4	41
November 2021		12	9	4	0	4	2	40	2	2	3	46
December 2021		13	9	3	0	4	2	42	2	2	3	46

**INCOME TOP THIRD**  
**TABLE 36**  
**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE**  
**HOUSEHOLD DURABLES**  
**(Three Month Moving Averages)**

<u>Date of Survey</u>	<u>GOOD TIME TO BUY</u>						<u>BAD TIME TO BUY</u>				
	<u>Prices Low;</u> <u>Good Buys</u> <u>Available</u>	<u>Prices</u> <u>Won't Come</u> <u>Down</u>	<u>Interest</u> <u>Rate Low</u> <u>Credit Easy</u>	<u>Borrow in</u> <u>Advance</u> <u>Rising Rates</u>	<u>Times</u> <u>Good</u> <u>Prosperity</u>	<u>Supply</u> <u>Adequate</u>	<u>Prices</u> <u>High</u>	<u>Interest</u> <u>Rates High;</u> <u>Credit Tight</u>	<u>Can't</u> <u>Afford</u> <u>To Buy</u>	<u>Uncertain</u> <u>Future</u>	<u>Supply</u> <u>Inadequate</u>
January 2022	12	10	2	0	4	3	45	1	2	4	45
February 2022	12	10	3	0	3	2	44	2	2	4	45
March 2022	9	11	3	1	3	3	45	1	2	5	45
April 2022	8	13	3	1	3	2	45	2	2	5	44
May 2022	7	13	2	1	3	2	49	2	2	7	44
June 2022	7	12	2	1	3	2	49	4	2	7	42
July 2022	9	11	1	0	2	3	49	6	3	8	38
August 2022	11	10	1	1	2	3	51	7	4	9	32
September 2022	12	9	1	1	2	4	50	7	4	9	30
October 2022	13	9	1	1	2	5	49	7	4	10	27
November 2022	14	10	1	1	1	5	46	8	5	9	25
December 2022	16	10	1	1	2	6	45	9	5	11	21
January 2023	17	8	1	1	2	5	44	10	5	11	21
February 2023	20	9	1	1	2	5	41	11	5	13	17
March 2023	19	11	2	1	3	5	40	10	7	11	14
April 2023	18	11	2	1	3	6	38	13	7	12	12
May 2023	17	10	1	1	4	6	41	14	8	11	12
June 2023	17	8	1	1	3	8	39	15	9	11	11
July 2023	20	10	1	2	4	9	37	12	9	8	9
August 2023	22	12	2	1	4	9	32	12	8	7	8
September 2023	24	12	2	1	5	8	33	12	6	7	7
October 2023	22	12	2	0	4	6	33	13	5	8	6
November 2023	24	10	1	0	4	7	33	14	6	8	5
December 2023	27	11	1	0	3	7	31	13	7	7	5
January 2024	29	12	1	0	4	7	30	12	7	6	4
February 2024	30	14	2	0	5	7	27	9	6	6	3
March 2024	30	15	4	0	5	7	25	9	6	7	3
April 2024	29	16	4	0	4	6	25	10	5	7	4
May 2024	27	14	4	0	3	6	27	11	6	7	3