

TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January 1993	33	1	65	100	68	476
February 1993	33	3	65	100	68	466
March 1993	35	4	62	100	73	480
April 1993	39	5	56	100	83	485
May 1993	44	6	50	100	94	489
June 1993	42	5	53	100	89	477
July 1993	42	5	54	100	88	460
August 1993	39	4	56	100	83	454
September 1993	42	4	54	100	88	447
October 1993	42	4	54	100	87	464
November 1993	45	4	51	100	94	466
December 1993	48	5	48	100	100	470
January 1994	51	4	45	100	106	467
February 1994	49	4	47	100	102	476
March 1994	49	5	46	100	103	453
April 1994	50	6	44	100	106	451
May 1994	54	5	41	100	113	441
June 1994	57	4	39	100	119	463
July 1994	56	6	39	100	117	481
August 1994	53	6	41	100	112	496
September 1994	49	7	44	100	105	496
October 1994	50	5	45	100	104	483
November 1994	48	4	48	100	99	475
December 1994	45	3	52	100	93	476
January 1995	43	5	51	100	92	491
February 1995	43	6	51	100	92	484
March 1995	45	6	49	100	96	488
April 1995	47	4	49	100	98	478
May 1995	49	5	46	100	103	488
June 1995	54	5	41	100	114	482
July 1995	55	5	40	100	115	490
August 1995	55	5	40	100	115	478
September 1995	52	4	44	100	108	478
October 1995	50	5	44	100	106	459
November 1995	47	6	47	100	100	464
December 1995	45	7	48	100	97	454
January 1996	43	7	50	100	93	481
February 1996	44	8	48	100	97	462
March 1996	47	7	46	100	101	481
April 1996	52	6	42	100	110	434
May 1996	52	4	43	100	109	443
June 1996	53	5	42	100	112	422
July 1996	52	3	44	100	108	455
August 1996	56	4	41	100	115	456
September 1996	55	3	42	100	112	467
October 1996	53	3	44	100	108	421
November 1996	48	4	48	100	100	418
December 1996	48	4	48	100	100	407
January 1997	48	5	47	100	101	453
February 1997	51	5	44	100	107	473
March 1997	53	5	42	100	111	476
April 1997	56	4	40	100	117	448
May 1997	59	3	38	100	121	433

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(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
June 1997	61	4	35	100	126	415
July 1997	62	6	32	100	130	428
August 1997	60	8	33	100	127	410
September 1997	57	9	34	100	123	421
October 1997	53	8	39	100	114	407
November 1997	53	8	39	100	114	421
December 1997	48	10	42	100	106	395
January 1998	53	9	38	100	116	390
February 1998	56	11	33	100	123	353
March 1998	63	9	28	100	135	386
April 1998	63	10	27	100	137	395
May 1998	62	11	28	100	134	415
June 1998	61	10	28	100	133	404
July 1998	65	11	24	100	141	402
August 1998	69	8	23	100	146	390
September 1998	68	9	23	100	145	413
October 1998	65	9	26	100	140	410
November 1998	63	9	29	100	134	417
December 1998	61	8	31	100	131	416
January 1999	59	8	33	100	126	423
February 1999	61	9	30	100	130	439
March 1999	66	8	26	100	140	439
April 1999	69	8	23	100	145	443
May 1999	72	8	21	100	151	422
June 1999	71	8	21	100	151	410
July 1999	72	6	23	100	149	391
August 1999	70	4	26	100	144	406
September 1999	68	4	27	100	141	412
October 1999	67	6	27	100	140	412
November 1999	59	9	33	100	126	397
December 1999	53	8	39	100	115	387
January 2000	52	8	41	100	111	387
February 2000	55	6	39	100	116	384
March 2000	59	8	33	100	126	377
April 2000	61	8	31	100	130	380
May 2000	67	8	26	100	141	396
June 2000	69	6	25	100	144	409
July 2000	71	5	23	100	148	416
August 2000	68	5	27	100	141	412
September 2000	65	5	30	100	135	382
October 2000	63	5	32	100	131	364
November 2000	65	6	30	100	135	350
December 2000	62	7	31	100	131	368
January 2001	61	6	32	100	129	373
February 2001	61	7	32	100	128	370
March 2001	61	7	32	100	129	352
April 2001	60	7	34	100	126	348
May 2001	59	8	34	100	125	347
June 2001	59	6	34	100	125	354
July 2001	61	8	31	100	130	341
August 2001	61	7	33	100	128	357
September 2001	57	8	35	100	122	332
October 2001	49	9	42	100	108	345
November 2001	40	9	51	100	89	335
December 2001	39	10	51	100	88	367

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SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January	2002	39	9	52	100	88	361
February	2002	42	8	50	100	93	371
March	2002	42	7	51	100	90	361
April	2002	44	7	50	100	94	352
May	2002	47	7	46	100	101	356
June	2002	49	7	45	100	104	362
July	2002	50	7	43	100	107	368
August	2002	47	7	46	100	101	357
September	2002	50	6	44	100	106	335
October	2002	45	5	50	100	95	328
November	2002	46	6	47	100	99	340
December	2002	45	7	47	100	98	358
January	2003	50	8	42	100	108	373
February	2003	53	5	42	100	111	344
March	2003	50	8	42	100	108	337
April	2003	49	8	44	100	105	336
May	2003	48	8	44	100	104	340
June	2003	50	5	45	100	104	348
July	2003	55	5	40	100	115	351
August	2003	52	4	43	100	109	335
September	2003	55	6	39	100	116	322
October	2003	54	6	40	100	114	324
November	2003	58	6	36	100	122	346
December	2003	59	4	36	100	123	351
January	2004	62	3	36	100	126	337
February	2004	60	4	36	100	124	327
March	2004	61	4	35	100	126	315
April	2004	63	3	33	100	130	323
May	2004	67	2	32	100	135	332
June	2004	66	3	31	100	134	323
July	2004	63	4	34	100	129	300
August	2004	62	5	33	100	129	282
September	2004	59	7	33	100	126	293
October	2004	57	7	36	100	121	302
November	2004	57	6	37	100	120	296
December	2004	57	4	39	100	118	295
January	2005	59	5	37	100	122	292
February	2005	59	7	34	100	125	292
March	2005	61	7	32	100	129	276
April	2005	63	6	31	100	131	275
May	2005	64	5	31	100	133	287
June	2005	65	3	32	100	133	321
July	2005	64	5	31	100	132	315
August	2005	65	4	31	100	134	299
September	2005	69	4	28	100	141	251
October	2005	72	2	26	100	146	251
November	2005	69	2	29	100	140	263
December	2005	64	2	34	100	130	285
January	2006	57	1	41	100	116	272
February	2006	57	1	41	100	116	256
March	2006	63	1	37	100	126	230
April	2006	69	2	29	100	140	240
May	2006	69	2	29	100	140	251
June	2006	63	5	32	100	132	270

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(Three Month Moving Averages)

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
July	2006	55	7	38	100	117	263
August	2006	45	7	48	100	97	241
September	2006	41	4	55	100	86	221
October	2006	40	4	56	100	84	229
November	2006	39	3	58	100	82	235
December	2006	36	3	61	100	74	238
January	2007	32	1	67	100	65	233
February	2007	35	2	63	100	72	224
March	2007	39	3	58	100	81	228
April	2007	41	4	55	100	86	223
May	2007	38	3	59	100	79	247
June	2007	36	3	61	100	75	239
July	2007	35	1	64	100	71	234
August	2007	37	1	62	100	75	218
September	2007	32	2	66	100	66	217
October	2007	25	3	73	100	52	204
November	2007	16	2	82	100	34	211
December	2007	16	1	83	100	33	221
January	2008	16	1	82	100	34	229
February	2008	15	2	83	100	32	215
March	2008	9	1	89	100	20	208
April	2008	9	0	91	100	18	206
May	2008	10	0	90	100	20	201
June	2008	9	0	91	100	18	210
July	2008	8	1	91	100	17	216
August	2008	7	2	91	100	15	209
September	2008	8	1	90	100	18	213
October	2008	7	1	91	100	16	211
November	2008	6	1	93	100	13	213
December	2008	4	1	95	100	9	196
January	2009	4	1	94	100	10	185
February	2009	6	1	93	100	13	180
March	2009	6	0	94	100	12	195
April	2009	7	-1	94	100	13	200
May	2009	7	-1	93	100	14	195
June	2009	8	0	92	100	16	169
July	2009	8	1	91	100	17	161
August	2009	7	1	92	100	14	173
September	2009	9	1	90	100	18	174
October	2009	8	1	91	100	17	181
November	2009	8	0	92	100	16	173
December	2009	5	1	94	100	12	181
January	2010	5	0	95	100	9	176
February	2010	6	1	93	100	14	191
March	2010	6	0	94	100	12	177
April	2010	8	1	92	100	16	176
May	2010	10	0	90	100	20	177
June	2010	13	1	86	100	27	190
July	2010	14	3	83	100	31	179
August	2010	12	4	84	100	29	177
September	2010	11	3	87	100	24	162
October	2010	7	3	90	100	16	173
November	2010	8	1	90	100	18	161
December	2010	8	1	91	100	17	175

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<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January	2011	11	0	89	100	21	170
February	2011	8	0	92	100	16	164
March	2011	6	0	93	100	13	157
April	2011	7	0	93	100	13	155
May	2011	9	1	90	100	19	162
June	2011	14	1	85	100	30	171
July	2011	13	2	85	100	27	169
August	2011	13	2	85	100	28	160
September	2011	10	1	89	100	20	153
October	2011	11	0	89	100	22	156
November	2011	9	0	91	100	18	156
December	2011	14	0	87	100	27	160
January	2012	13	0	87	100	26	155
February	2012	15	0	85	100	30	162
March	2012	12	1	87	100	25	151
April	2012	14	0	86	100	28	155
May	2012	13	1	85	100	28	144
June	2012	16	2	82	100	34	133
July	2012	15	1	83	100	32	125
August	2012	15	1	85	100	30	143
September	2012	13	1	87	100	26	162
October	2012	13	1	87	100	26	174
November	2012	14	1	84	100	30	169
December	2012	12	1	86	100	26	168
January	2013	14	2	84	100	30	166
February	2013	17	1	82	100	34	181
March	2013	22	2	76	100	46	186
April	2013	27	1	72	100	55	199
May	2013	28	1	71	100	56	207
June	2013	28	0	72	100	56	214
July	2013	26	1	73	100	53	213
August	2013	33	2	65	100	68	216
September	2013	37	2	61	100	77	231
October	2013	38	2	61	100	77	229
November	2013	32	1	67	100	65	226
December	2013	31	1	68	100	63	210
January	2014	33	1	66	100	67	219
February	2014	37	1	62	100	74	207
March	2014	37	2	61	100	75	219
April	2014	37	2	61	100	76	231
May	2014	35	2	63	100	71	239
June	2014	38	2	60	100	79	230
July	2014	38	3	59	100	79	217
August	2014	40	5	55	100	85	217
September	2014	41	4	55	100	86	239
October	2014	39	3	59	100	80	262
November	2014	38	2	60	100	78	281
December	2014	36	3	61	100	75	281
January	2015	44	3	53	100	92	291
February	2015	50	2	48	100	102	294
March	2015	52	1	47	100	105	320
April	2015	54	1	45	100	108	325
May	2015	52	2	45	100	107	358
June	2015	55	3	43	100	112	347
July	2015	52	5	44	100	108	346

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<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
August	2015	55	5	41	100	114	349
September	2015	54	5	41	100	113	375
October	2015	57	3	40	100	117	382
November	2015	54	3	42	100	112	366
December	2015	52	3	46	100	106	338
January	2016	48	4	48	100	99	332
February	2016	48	3	49	100	98	337
March	2016	50	2	48	100	102	353
April	2016	53	1	46	100	106	360
May	2016	57	1	42	100	114	363
June	2016	58	2	40	100	118	354
July	2016	59	2	39	100	120	358
August	2016	59	2	39	100	121	348
September	2016	59	2	39	100	121	356
October	2016	59	2	39	100	120	366
November	2016	55	2	43	100	112	393
December	2016	53	2	45	100	108	414
January	2017	53	3	44	100	109	410
February	2017	56	4	40	100	115	405
March	2017	61	4	35	100	126	390
April	2017	63	3	34	100	130	383
May	2017	65	3	31	100	134	395
June	2017	61	4	35	100	126	423
July	2017	61	4	34	100	127	434
August	2017	57	4	39	100	118	419
September	2017	59	5	36	100	123	386
October	2017	59	4	37	100	122	373
November	2017	63	2	34	100	129	385
December	2017	63	2	35	100	128	392
January	2018	64	1	35	100	129	420
February	2018	63	2	36	100	127	403
March	2018	67	1	32	100	135	397
April	2018	68	1	31	100	137	377
May	2018	72	1	27	100	145	358
June	2018	69	2	28	100	141	361
July	2018	72	2	26	100	146	352
August	2018	71	4	25	100	146	385
September	2018	70	4	25	100	145	390
October	2018	66	6	27	100	139	388
November	2018	65	5	30	100	135	358
December	2018	62	5	34	100	128	367
January	2019	60	3	37	100	123	368
February	2019	60	3	37	100	123	377
March	2019	66	3	31	100	135	352
April	2019	70	4	26	100	144	369
May	2019	71	3	25	100	146	376
June	2019	73	3	24	100	149	382
July	2019	71	3	25	100	146	359
August	2019	73	3	23	100	150	349
September	2019	75	3	22	100	152	337
October	2019	77	2	21	100	156	369
November	2019	76	2	22	100	154	362
December	2019	73	2	25	100	147	374
January	2020	71	2	28	100	143	348

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<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
February	2020	68	2	30	100	138	350
March	2020	66	1	33	100	133	365
April	2020	50	2	48	100	102	386
May	2020	36	2	62	100	74	416
June	2020	22	2	76	100	46	397
July	2020	26	2	72	100	55	386
August	2020	32	1	66	100	66	377
September	2020	41	1	58	100	83	371
October	2020	44	1	55	100	89	371
November	2020	47	2	51	100	97	363
December	2020	48	2	51	100	97	385
January	2021	49	3	48	100	101	389
February	2021	50	2	48	100	102	392
March	2021	53	3	44	100	109	370
April	2021	60	1	39	100	121	365
May	2021	68	1	31	100	138	365
June	2021	75	0	24	100	151	395
July	2021	75	1	24	100	152	414
August	2021	76	1	23	100	154	402
September	2021	73	2	25	100	148	371
October	2021	77	1	22	100	156	351
November	2021	76	1	23	100	154	349
December	2021	79	0	21	100	158	376
January	2022	77	0	22	100	155	372
February	2022	78	0	21	100	157	364
March	2022	77	1	22	100	154	336