

AGE 18 TO 34

TABLE 37 BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages)

The question was: "Speaking now of the automobile market -- do you think the next 12 months or so will be a good time or a bad time to buy a new vehicle, such as a car, pickup, van, or sport utility vehicle?"

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
March 1978	57	12	31	100	125	1153
April 1978	57	11	32	100	125	1182
May 1978	59	9	31	100	128	1208
June 1978	59	10	31	100	128	1169
July 1978	59	10	31	100	128	1163
August 1978	55	11	35	100	120	996
September 1978	51	10	38	100	113	1015
October 1978	49	11	40	100	109	1008
November 1978	51	12	37	100	114	1137
December 1978	51	13	36	100	115	1130
January 1979	51	14	36	100	115	1183
February 1979	50	12	38	100	112	1232
March 1979	54	11	35	100	118	1234
April 1979	54	9	37	100	117	1274
May 1979	52	9	39	100	113	1250
June 1979	46	8	46	100	100	1392
July 1979	41	11	48	100	93	1473
August 1979	40	13	48	100	92	1438
September 1979	42	13	45	100	97	1377
October 1979	48	10	42	100	106	1380
November 1979	50	7	43	100	108	1451
December 1979	49	6	45	100	104	1440
January 1980	46	6	48	100	98	1278
February 1980	48	5	47	100	101	1149
March 1980	52	6	42	100	110	1044
April 1980	50	8	42	100	108	1019
May 1980	44	8	48	100	96	843
June 1980	41	9	49	100	92	877
July 1980	43	9	49	100	94	827
August 1980	48	10	43	100	105	820
September 1980	48	8	44	100	104	789
October 1980	50	7	43	100	107	816
November 1980	49	7	44	100	105	806
December 1980	47	7	47	100	100	789
January 1981	45	8	47	100	98	786
February 1981	45	8	48	100	97	804
March 1981	47	7	46	100	101	810
April 1981	47	7	46	100	100	805
May 1981	49	6	45	100	105	803
June 1981	45	7	48	100	98	802
July 1981	45	6	49	100	96	826
August 1981	43	5	51	100	92	811
September 1981	46	4	50	100	96	813
October 1981	46	4	50	100	96	819
November 1981	44	6	50	100	93	848
December 1981	41	7	51	100	90	841
January 1982	42	7	51	100	91	845
February 1982	41	7	52	100	89	828
March 1982	43	7	50	100	93	853

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(Three Month Moving Averages)

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
April	1982	44	7	50	100	94	846
May	1982	47	6	47	100	100	857
June	1982	47	6	47	100	100	857
July	1982	46	5	49	100	97	876
August	1982	43	5	51	100	92	866
September	1982	44	7	48	100	96	858
October	1982	47	8	44	100	103	836
November	1982	50	7	42	100	108	843
December	1982	54	6	40	100	115	834
January	1983	56	5	40	100	116	834
February	1983	60	5	35	100	125	831
March	1983	62	4	35	100	127	831
April	1983	67	3	30	100	136	836
May	1983	70	3	27	100	142	844
June	1983	72	4	24	100	149	864
July	1983	73	4	23	100	150	823
August	1983	73	5	22	100	152	799
September	1983	70	4	25	100	145	797
October	1983	67	5	28	100	139	824
November	1983	64	6	30	100	134	837
December	1983	64	7	29	100	135	835
January	1984	68	6	26	100	143	801
February	1984	69	6	25	100	144	800
March	1984	70	6	24	100	147	808
April	1984	66	8	26	100	139	843
May	1984	66	7	27	100	139	827
June	1984	65	7	29	100	136	796
July	1984	66	5	28	100	138	751
August	1984	65	6	29	100	136	780
September	1984	65	5	30	100	135	799
October	1984	64	6	29	100	135	844
November	1984	62	6	32	100	130	800
December	1984	60	7	33	100	126	787
January	1985	63	6	31	100	132	736
February	1985	65	5	29	100	136	761
March	1985	70	5	25	100	145	739
April	1985	70	5	25	100	144	746
May	1985	72	4	24	100	148	704
June	1985	73	4	23	100	150	712
July	1985	76	3	21	100	154	696
August	1985	76	5	19	100	157	709
September	1985	76	5	19	100	157	687
October	1985	72	6	22	100	151	715
November	1985	75	4	21	100	154	717
December	1985	74	4	22	100	151	753
January	1986	77	4	19	100	157	754
February	1986	78	4	18	100	160	788
March	1986	82	3	15	100	167	750
April	1986	81	3	16	100	165	753
May	1986	80	3	17	100	163	739
June	1986	81	3	16	100	165	771
July	1986	83	3	14	100	169	766

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TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
August 1986	83	3	14	100	169	761
September 1986	83	3	14	100	168	732
October 1986	82	3	15	100	168	712
November 1986	79	2	19	100	160	698
December 1986	74	3	23	100	151	709
January 1987	67	3	30	100	138	724
February 1987	67	4	29	100	137	740
March 1987	66	4	29	100	137	730
April 1987	68	5	27	100	141	723
May 1987	72	4	25	100	147	699
June 1987	72	4	24	100	148	706
July 1987	76	4	20	100	156	692
August 1987	72	5	23	100	149	716
September 1987	73	4	23	100	150	698
October 1987	69	4	26	100	143	649
November 1987	68	4	28	100	139	566
December 1987	63	5	32	100	131	542
January 1988	61	5	34	100	127	529
February 1988	59	7	33	100	126	563
March 1988	61	8	32	100	129	545
April 1988	63	9	28	100	135	554
May 1988	68	7	25	100	143	528
June 1988	70	7	23	100	147	548
July 1988	69	5	26	100	143	565
August 1988	68	6	26	100	142	586
September 1988	66	7	27	100	139	575
October 1988	68	7	25	100	142	555
November 1988	65	7	29	100	136	537
December 1988	65	5	31	100	134	533
January 1989	63	6	31	100	131	559
February 1989	63	7	31	100	132	561
March 1989	62	8	30	100	133	552
April 1989	65	6	29	100	136	551
May 1989	68	6	26	100	142	549
June 1989	71	6	24	100	147	559
July 1989	71	6	24	100	147	556
August 1989	71	5	24	100	147	522
September 1989	68	5	26	100	142	511
October 1989	66	6	28	100	138	493
November 1989	66	7	27	100	140	517
December 1989	68	6	26	100	142	514
January 1990	69	6	25	100	144	516
February 1990	67	5	27	100	140	497
March 1990	68	5	28	100	140	502
April 1990	66	5	29	100	136	492
May 1990	67	6	28	100	139	493
June 1990	68	6	26	100	141	483
July 1990	71	5	24	100	147	506
August 1990	68	4	29	100	139	530
September 1990	64	3	33	100	132	537
October 1990	58	3	38	100	120	508
November 1990	54	4	42	100	112	479

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TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
December 1990	50	4	46	100	103	473
January 1991	49	3	48	100	102	506
February 1991	53	4	43	100	109	539
March 1991	59	5	36	100	122	546
April 1991	63	6	32	100	131	512
May 1991	66	4	30	100	135	484
June 1991	67	3	30	100	137	485
July 1991	68	2	30	100	138	497
August 1991	68	3	29	100	139	532
September 1991	66	4	30	100	136	510
October 1991	66	4	30	100	136	525
November 1991	68	3	29	100	138	509
December 1991	66	5	29	100	137	530
January 1992	67	4	28	100	139	526
February 1992	65	5	31	100	134	525
March 1992	67	3	30	100	137	511
April 1992	65	4	32	100	133	517
May 1992	66	4	30	100	136	525
June 1992	69	4	27	100	141	534
July 1992	70	3	27	100	144	510
August 1992	69	3	28	100	141	505
September 1992	68	4	29	100	139	500
October 1992	65	5	30	100	135	507
November 1992	67	5	28	100	139	499
December 1992	68	4	28	100	140	491
January 1993	71	4	25	100	146	476
February 1993	68	5	27	100	141	466
March 1993	65	6	29	100	136	480
April 1993	65	6	29	100	136	485
May 1993	69	6	25	100	143	489
June 1993	69	7	24	100	145	477
July 1993	71	5	24	100	147	460
August 1993	70	5	25	100	145	454
September 1993	70	4	26	100	144	447
October 1993	67	4	28	100	139	464
November 1993	68	4	29	100	139	466
December 1993	71	3	26	100	145	470
January 1994	74	4	22	100	152	467
February 1994	76	4	20	100	157	476
March 1994	75	6	19	100	156	453
April 1994	77	5	17	100	160	451
May 1994	74	6	20	100	154	441
June 1994	74	4	22	100	152	463
July 1994	72	4	23	100	149	481
August 1994	73	4	23	100	149	496
September 1994	72	5	23	100	148	496
October 1994	68	6	27	100	141	483
November 1994	69	6	26	100	143	475
December 1994	66	6	27	100	139	476
January 1995	68	5	26	100	142	491
February 1995	65	6	29	100	136	484

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TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
March 1995	65	5	30	100	135	488
April 1995	62	7	32	100	130	478
May 1995	63	5	32	100	130	488
June 1995	65	4	31	100	133	482
July 1995	67	2	30	100	137	490
August 1995	69	3	28	100	140	478
September 1995	67	4	29	100	138	478
October 1995	67	6	28	100	139	459
November 1995	65	6	28	100	137	464
December 1995	68	7	26	100	142	454
January 1996	65	5	29	100	136	481
February 1996	67	4	28	100	139	462
March 1996	67	4	28	100	139	481
April 1996	70	6	23	100	147	434
May 1996	67	8	25	100	142	443
June 1996	65	9	26	100	139	422
July 1996	67	6	26	100	141	455
August 1996	72	6	22	100	150	456
September 1996	74	3	22	100	152	467
October 1996	71	4	25	100	146	421
November 1996	68	4	29	100	139	418
December 1996	66	5	29	100	137	407
January 1997	67	7	26	100	141	453
February 1997	65	7	28	100	137	473
March 1997	65	6	29	100	135	476
April 1997	65	4	31	100	134	448
May 1997	67	4	28	100	139	433
June 1997	71	4	25	100	145	415
July 1997	70	5	26	100	144	428
August 1997	68	6	26	100	142	410
September 1997	68	8	25	100	143	421
October 1997	69	7	23	100	146	407
November 1997	71	7	22	100	149	421
December 1997	70	8	22	100	148	395
January 1998	70	9	21	100	149	390
February 1998	71	12	18	100	153	353
March 1998	71	12	17	100	154	386
April 1998	71	12	18	100	153	395
May 1998	69	10	20	100	149	415
June 1998	72	8	20	100	152	404
July 1998	73	10	17	100	155	402
August 1998	74	11	15	100	160	390
September 1998	69	13	18	100	152	413
October 1998	70	12	19	100	151	410
November 1998	72	9	19	100	153	417
December 1998	74	8	18	100	156	416
January 1999	75	8	17	100	158	423
February 1999	72	9	19	100	153	439
March 1999	72	9	19	100	153	439
April 1999	68	11	21	100	147	443
May 1999	71	9	20	100	151	422
June 1999	68	9	23	100	145	410

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TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
July	1999	73	5	22	100	151	391
August	1999	69	4	27	100	142	406
September	1999	70	5	25	100	145	412
October	1999	65	6	28	100	137	412
November	1999	68	8	24	100	145	397
December	1999	68	7	25	100	143	387
January	2000	69	8	23	100	147	387
February	2000	68	10	22	100	146	384
March	2000	68	10	22	100	146	377
April	2000	70	8	22	100	148	380
May	2000	68	8	24	100	144	396
June	2000	67	10	24	100	143	409
July	2000	65	11	24	100	142	416
August	2000	69	10	22	100	147	412
September	2000	73	8	18	100	155	382
October	2000	73	9	18	100	155	364
November	2000	72	9	19	100	154	350
December	2000	69	11	19	100	150	368
January	2001	70	10	20	100	150	373
February	2001	70	9	21	100	149	370
March	2001	70	8	22	100	149	352
April	2001	66	6	28	100	138	348
May	2001	63	7	29	100	134	347
June	2001	60	9	32	100	128	354
July	2001	61	13	26	100	134	341
August	2001	61	15	24	100	137	357
September	2001	61	16	23	100	138	332
October	2001	66	13	21	100	145	345
November	2001	71	9	20	100	151	335
December	2001	76	8	16	100	160	367
January	2002	76	10	14	100	162	361
February	2002	75	11	14	100	161	371
March	2002	74	8	17	100	157	361
April	2002	76	8	16	100	159	352
May	2002	73	9	17	100	156	356
June	2002	73	11	17	100	156	362
July	2002	69	10	20	100	149	368
August	2002	70	9	20	100	150	357
September	2002	71	8	20	100	151	335
October	2002	76	6	18	100	158	328
November	2002	75	8	17	100	158	340
December	2002	77	8	14	100	163	358
January	2003	73	9	18	100	156	373
February	2003	73	6	21	100	151	344
March	2003	67	4	29	100	138	337
April	2003	69	5	26	100	142	336
May	2003	71	8	22	100	149	340
June	2003	77	7	17	100	160	348
July	2003	78	7	16	100	162	351
August	2003	78	5	17	100	162	335
September	2003	75	6	19	100	156	322
October	2003	75	6	19	100	156	324

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TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
November 2003	75	6	18	100	157	346
December 2003	78	7	15	100	163	351
January 2004	79	5	16	100	163	337
February 2004	74	7	19	100	155	327
March 2004	72	6	22	100	150	315
April 2004	70	7	23	100	147	323
May 2004	74	5	20	100	154	332
June 2004	72	5	23	100	149	323
July 2004	70	5	25	100	145	300
August 2004	64	5	31	100	133	282
September 2004	64	7	29	100	135	293
October 2004	66	7	27	100	139	302
November 2004	71	6	23	100	148	296
December 2004	74	6	20	100	154	295
January 2005	74	5	21	100	153	292
February 2005	75	6	19	100	155	292
March 2005	72	5	23	100	149	276
April 2005	65	8	26	100	139	275
May 2005	61	8	30	100	131	287
June 2005	63	8	30	100	133	321
July 2005	72	5	23	100	149	315
August 2005	76	4	20	100	157	299
September 2005	69	5	25	100	144	251
October 2005	59	5	35	100	124	251
November 2005	57	5	38	100	119	263
December 2005	63	3	34	100	129	285
January 2006	67	5	28	100	139	272
February 2006	64	5	31	100	134	256
March 2006	66	6	29	100	137	230
April 2006	66	3	31	100	134	240
May 2006	63	4	33	100	129	251
June 2006	60	3	37	100	122	270
July 2006	59	6	36	100	123	263
August 2006	55	5	41	100	114	241
September 2006	56	7	38	100	118	221
October 2006	56	6	38	100	118	229
November 2006	66	6	28	100	138	235
December 2006	66	4	30	100	136	238
January 2007	66	6	28	100	138	233
February 2007	61	8	31	100	131	224
March 2007	64	8	28	100	137	228
April 2007	65	8	27	100	138	223
May 2007	64	6	30	100	134	247
June 2007	58	7	36	100	122	239
July 2007	54	4	42	100	112	234
August 2007	60	4	36	100	123	218
September 2007	67	3	30	100	137	217
October 2007	70	4	27	100	143	204
November 2007	63	4	33	100	131	211
December 2007	56	4	40	100	116	221
January 2008	55	3	42	100	113	229

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TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
February 2008	53	5	42	100	111	215
March 2008	52	5	43	100	109	208
April 2008	51	6	43	100	109	206
May 2008	52	5	44	100	108	201
June 2008	49	4	47	100	102	210
July 2008	50	3	47	100	103	216
August 2008	53	1	46	100	107	209
September 2008	53	2	45	100	109	213
October 2008	50	4	46	100	104	211
November 2008	46	5	49	100	97	213
December 2008	52	4	44	100	109	196
January 2009	56	2	42	100	114	185
February 2009	64	2	34	100	130	180
March 2009	63	3	34	100	130	195
April 2009	58	4	38	100	120	200
May 2009	58	3	39	100	118	195
June 2009	62	1	38	100	124	169
July 2009	68	1	31	100	138	161
August 2009	70	2	27	100	143	173
September 2009	67	4	29	100	138	174
October 2009	64	4	32	100	132	181
November 2009	59	3	37	100	122	173
December 2009	57	3	41	100	116	181
January 2010	62	1	37	100	125	176
February 2010	65	1	34	100	131	191
March 2010	67	1	31	100	136	177
April 2010	67	3	31	100	136	176
May 2010	67	3	30	100	138	177
June 2010	72	2	26	100	146	190
July 2010	71	3	26	100	144	179
August 2010	68	3	30	100	138	177
September 2010	62	5	34	100	128	162
October 2010	60	4	36	100	124	173
November 2010	63	3	34	100	129	161
December 2010	66	2	31	100	135	175
January 2011	65	1	34	100	131	170
February 2011	59	3	38	100	122	164
March 2011	57	2	41	100	116	157
April 2011	57	4	39	100	118	155
May 2011	59	4	38	100	121	162
June 2011	57	3	40	100	117	171
July 2011	60	3	36	100	124	169
August 2011	57	5	39	100	118	160
September 2011	55	5	40	100	115	153
October 2011	51	4	45	100	106	156
November 2011	52	4	44	100	108	156
December 2011	49	5	46	100	103	160
January 2012	49	9	42	100	107	155
February 2012	50	9	41	100	109	162
March 2012	56	7	37	100	119	151
April 2012	63	3	34	100	128	155
May 2012	63	3	33	100	130	144

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TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
June	2012	59	6	35	100	123	133
July	2012	53	6	41	100	112	125
August	2012	52	5	43	100	108	143
September	2012	57	4	39	100	119	162
October	2012	56	3	41	100	115	174
November	2012	56	4	40	100	117	169
December	2012	59	3	39	100	120	168
January	2013	60	3	37	100	123	166
February	2013	58	2	40	100	117	181
March	2013	56	4	39	100	117	186
April	2013	60	4	36	100	124	199
May	2013	66	3	30	100	136	207
June	2013	64	1	35	100	129	214
July	2013	62	2	35	100	127	213
August	2013	61	4	35	100	126	216
September	2013	63	5	32	100	131	231
October	2013	65	4	31	100	134	229
November	2013	59	4	36	100	123	226
December	2013	58	5	37	100	121	210
January	2014	60	5	36	100	124	219
February	2014	71	3	26	100	145	207
March	2014	71	4	25	100	145	219
April	2014	67	4	29	100	138	231
May	2014	61	5	34	100	127	239
June	2014	60	5	34	100	126	230
July	2014	62	6	32	100	131	217
August	2014	61	7	32	100	129	217
September	2014	60	5	35	100	125	239
October	2014	59	6	36	100	123	262
November	2014	62	5	33	100	129	281
December	2014	64	5	31	100	133	281
January	2015	68	3	29	100	139	291
February	2015	68	2	30	100	138	294
March	2015	70	4	26	100	144	320
April	2015	67	6	27	100	140	325
May	2015	66	8	27	100	139	358
June	2015	66	8	26	100	140	347
July	2015	69	6	25	100	144	346
August	2015	71	5	25	100	146	349
September	2015	70	3	27	100	144	375
October	2015	67	4	29	100	138	382
November	2015	69	3	28	100	141	366
December	2015	67	3	30	100	136	338
January	2016	68	5	27	100	140	332
February	2016	69	5	26	100	143	337
March	2016	70	7	23	100	147	353
April	2016	72	5	22	100	150	360
May	2016	72	5	23	100	148	363
June	2016	73	3	25	100	148	354
July	2016	71	3	26	100	144	358
August	2016	69	3	28	100	142	348
September	2016	66	3	31	100	135	356

AGE 18 TO 34

TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
October	2016	63	3	34	100	130	366
November	2016	63	3	34	100	128	393
December	2016	67	3	31	100	136	414
January	2017	68	2	30	100	138	410
February	2017	66	2	32	100	134	405
March	2017	66	2	32	100	134	390
April	2017	67	3	30	100	137	383
May	2017	66	3	31	100	135	395
June	2017	65	2	33	100	132	423
July	2017	62	3	35	100	127	434
August	2017	62	4	34	100	128	419
September	2017	62	5	33	100	128	386
October	2017	63	6	31	100	133	373
November	2017	66	6	28	100	138	385
December	2017	70	5	25	100	146	392
January	2018	70	5	25	100	145	420
February	2018	68	4	28	100	140	403
March	2018	65	4	31	100	134	397
April	2018	64	3	32	100	132	377
May	2018	62	3	35	100	127	358
June	2018	61	4	35	100	126	361
July	2018	56	3	41	100	116	352
August	2018	56	4	40	100	116	385
September	2018	55	4	41	100	115	390
October	2018	55	6	39	100	116	388
November	2018	55	5	40	100	114	358
December	2018	52	5	43	100	109	367
January	2019	55	4	41	100	114	368
February	2019	55	6	40	100	115	377
March	2019	59	5	36	100	124	352
April	2019	56	6	38	100	118	369
May	2019	60	5	35	100	124	376
June	2019	58	5	37	100	120	382
July	2019	59	4	38	100	121	359
August	2019	57	3	40	100	117	349
September	2019	59	3	38	100	122	337
October	2019	61	4	35	100	126	369
November	2019	63	2	35	100	128	362
December	2019	62	3	35	100	128	374
January	2020	59	3	38	100	121	348
February	2020	58	5	36	100	122	350
March	2020	57	5	38	100	119	365
April	2020	57	5	39	100	118	386
May	2020	55	3	42	100	113	416
June	2020	57	2	41	100	116	397
July	2020	60	1	39	100	120	386
August	2020	61	1	38	100	122	377
September	2020	56	2	41	100	115	371
October	2020	56	3	42	100	114	371
November	2020	53	4	44	100	109	363
December	2020	54	2	44	100	110	385

AGE 18 TO 34

**TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)**

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January 2021	54	4	43	100	111	389
February 2021	55	3	42	100	114	392
March 2021	53	4	43	100	110	370
April 2021	52	5	43	100	109	365
May 2021	50	5	45	100	106	365
June 2021	49	4	47	100	102	395
July 2021	44	3	53	100	92	414
August 2021	38	3	59	100	79	402
September 2021	36	4	60	100	76	371
October 2021	34	3	62	100	72	351
November 2021	33	3	64	100	69	349
December 2021	31	1	69	100	62	376
January 2022	28	1	71	100	57	372
February 2022	27	1	72	100	55	364
March 2022	27	2	71	100	56	336
April 2022	28	2	70	100	58	340
May 2022	28	3	69	100	59	357
June 2022	25	4	71	100	54	366
July 2022	25	4	71	100	54	359
August 2022	25	3	72	100	53	332
September 2022	25	2	73	100	52	339
October 2022	25	4	72	100	53	359
November 2022	25	3	72	100	53	395
December 2022	28	3	68	100	60	384
January 2023	31	2	66	100	65	351
February 2023	34	3	63	100	71	322
March 2023	34	4	63	100	71	323
April 2023	31	3	65	100	66	336
May 2023	32	3	64	100	68	364
June 2023	32	3	65	100	67	366
July 2023	33	3	64	100	69	368
August 2023	30	3	67	100	63	348
September 2023	28	4	68	100	60	336
October 2023	27	3	70	100	57	342
November 2023	27	2	71	100	56	345
December 2023	28	2	70	100	58	355
January 2024	30	2	68	100	62	354
February 2024	35	3	62	100	73	356
March 2024	37	5	59	100	78	348
April 2024	37	5	58	100	79	367
May 2024	32	5	63	100	68	410
June 2024	28	4	68	100	59	414
July 2024	25	3	72	100	53	340
August 2024	26	3	72	100	54	276
September 2024	32	2	66	100	65	244
October 2024	33	2	64	100	69	250
November 2024	34	3	63	100	72	228
December 2024	30	3	67	100	63	208
January 2025	30	2	68	100	61	219
February 2025	28	1	71	100	58	223
March 2025	26	0	74	100	52	265
April 2025	21	1	78	100	43	279

AGE 18 TO 34

**TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)**

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
May 2025	17	1	82	100	35	278
June 2025	18	1	81	100	37	268
July 2025	20	2	78	100	42	262
August 2025	22	2	76	100	46	269
September 2025	20	2	78	100	42	253
October 2025	20	2	78	100	41	252
November 2025	19	2	79	100	40	239
December 2025	19	3	79	100	40	234
January 2026	18	2	80	100	38	239
February 2026	16	2	82	100	35	253