

AGE 18 TO 34

TABLE 44

SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES (Three Month Moving Averages)

Response to the query: "Why do you say so?" following the question on Table 43.

May add to more than 100% due to multiple mentions.

		GOOD TIME TO SELL						BAD TIME TO SELL				
		Prices High	Prices	Interest	Sell in	Times		Interest	Can't			
		Good Sales	Won't Go	Rate	Advance	Good	Make	Prices	Rates High;	Afford	Uncertain	Lose
<u>Date of Survey</u>		<u>Available</u>	<u>Up</u>	<u>Low</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>Money</u>	<u>Low</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>	<u>Money</u>
January	1993	11	3	17	2	8	2	42	4	18	4	15
February	1993	9	3	17	1	12	1	39	5	20	4	16
March	1993	9	2	18	1	14	1	39	5	21	5	18
April	1993	11	2	21	1	17	1	36	5	18	5	17
May	1993	14	3	22	1	16	2	31	5	15	5	15
June	1993	13	2	20	1	17	2	34	5	14	6	14
July	1993	11	2	21	1	19	2	35	6	16	6	13
August	1993	9	1	22	0	19	1	39	8	17	7	13
September	1993	10	1	27	0	18	2	37	9	18	5	16
October	1993	11	1	27	1	18	2	35	9	16	5	16
November	1993	10	1	31	1	21	2	32	7	14	3	16
December	1993	11	1	32	1	25	2	27	5	12	4	13
January	1994	11	1	36	0	27	2	25	4	12	4	12
February	1994	11	2	32	1	26	1	26	4	12	4	12
March	1994	11	2	32	1	24	2	26	7	9	3	12
April	1994	11	2	29	2	24	3	26	7	11	3	8
May	1994	11	2	30	3	24	3	24	8	11	3	6
June	1994	11	2	26	3	25	3	20	7	14	3	5
July	1994	12	2	23	3	25	3	22	7	11	2	7
August	1994	13	2	21	3	24	4	24	5	11	2	9
September	1994	13	1	20	4	26	2	27	5	11	2	9
October	1994	11	1	21	5	25	3	26	7	12	3	10
November	1994	11	1	18	6	25	4	26	9	13	3	9
December	1994	12	1	16	5	21	5	28	10	15	3	9
January	1995	12	2	13	5	18	4	26	11	16	3	8
February	1995	10	2	12	6	19	3	28	12	14	3	8
March	1995	9	3	14	5	18	3	25	16	13	3	10
April	1995	8	2	13	5	20	2	28	17	12	3	9
May	1995	11	2	15	3	18	3	24	15	13	3	10
June	1995	14	2	17	3	22	3	22	10	11	2	8
July	1995	15	2	22	2	22	2	22	8	12	2	9
August	1995	13	2	21	2	25	2	24	7	8	2	11
September	1995	10	2	18	2	25	3	26	8	9	3	14
October	1995	10	2	16	2	25	3	25	6	9	3	12
November	1995	10	2	16	2	22	3	26	4	11	3	11
December	1995	10	1	20	1	20	5	25	3	11	2	9
January	1996	9	1	20	1	17	5	27	4	11	2	9
February	1996	9	1	21	1	16	5	24	5	11	3	9
March	1996	9	1	19	1	19	3	24	6	11	3	10
April	1996	7	0	23	2	22	2	24	5	11	2	8
May	1996	7	1	24	2	22	2	26	7	10	1	8
June	1996	10	2	24	1	22	2	26	6	9	1	8
July	1996	13	2	21	1	24	3	26	6	8	1	10
August	1996	13	1	20	1	28	3	23	5	7	0	8

TABLE 44

**SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)**

Date of Survey	GOOD TIME TO SELL							BAD TIME TO SELL				
	Prices High	Prices	Interest	Sell in	Times	Make	Prices	Interest	Can't	Uncertain	Lose	
	Good Sales	Won't Go	Rate	Advance	Good							Rates High;
Available	Up	Low	Rising Rates	Prosperity	Money	Low	Credit Tight	To Buy	Future	Money		
September 1996	11	1	19	2	25	3	22	6	8	0	7	
October 1996	10	1	19	2	21	3	20	7	11	0	5	
November 1996	10	1	17	2	17	4	23	7	13	0	8	
December 1996	10	2	16	3	20	4	23	5	13	1	7	
January 1997	10	1	13	2	21	5	24	4	11	1	7	
February 1997	9	1	13	2	24	5	23	4	12	2	5	
March 1997	8	0	14	1	23	5	22	4	12	2	6	
April 1997	8	0	15	1	27	4	20	5	11	2	5	
May 1997	8	1	16	1	27	4	20	4	8	2	4	
June 1997	9	1	16	1	27	5	21	5	6	2	3	
July 1997	9	1	15	1	27	5	20	3	5	1	2	
August 1997	10	0	13	2	26	6	21	3	5	0	2	
September 1997	9	0	12	2	27	5	20	1	5	0	2	
October 1997	10	0	13	2	23	4	22	2	6	1	2	
November 1997	9	0	12	2	25	3	20	4	4	1	1	
December 1997	9	0	12	1	22	3	20	3	4	0	2	
January 1998	8	0	13	1	25	3	16	4	3	0	2	
February 1998	10	1	19	1	22	3	16	2	3	0	2	
March 1998	9	0	26	1	24	4	13	3	3	0	3	
April 1998	9	0	25	0	19	4	12	3	3	0	3	
May 1998	9	0	25	0	19	3	9	4	3	0	4	
June 1998	11	0	20	0	20	2	12	4	3	0	3	
July 1998	14	0	23	0	25	2	12	3	3	0	3	
August 1998	14	0	21	0	28	2	13	2	3	0	2	
September 1998	15	1	22	1	25	2	12	2	4	0	2	
October 1998	15	1	24	0	23	1	14	2	4	0	2	
November 1998	13	1	26	0	22	2	14	3	4	0	2	
December 1998	10	0	28	0	21	3	14	4	3	1	2	
January 1999	8	0	25	0	20	3	13	4	3	2	2	
February 1999	9	0	26	1	19	2	12	4	2	3	2	
March 1999	12	1	26	1	20	2	12	3	2	2	2	
April 1999	12	1	26	1	24	3	14	2	1	1	1	
May 1999	13	1	24	1	26	4	13	2	2	0	1	
June 1999	12	1	22	1	26	5	13	3	3	0	2	
July 1999	15	1	20	1	25	4	11	6	3	0	3	
August 1999	17	0	17	1	24	4	11	7	2	1	2	
September 1999	21	0	16	2	24	2	9	7	4	1	2	
October 1999	21	1	13	2	23	3	9	5	4	2	1	
November 1999	19	0	13	1	19	2	14	4	6	2	2	
December 1999	15	0	13	1	19	2	15	4	4	2	2	
January 2000	12	0	14	1	18	4	15	4	5	2	2	
February 2000	13	0	16	1	22	5	10	6	6	2	1	
March 2000	16	0	13	1	23	4	11	6	6	3	0	
April 2000	16	0	13	1	24	2	12	7	6	1	1	
May 2000	19	0	10	2	24	1	11	8	5	1	1	
June 2000	18	0	12	2	25	3	8	9	3	0	2	
July 2000	20	0	11	2	25	4	6	11	2	0	1	
August 2000	19	0	10	1	24	6	7	11	3	0	1	

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**SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)**

Date of Survey	GOOD TIME TO SELL							BAD TIME TO SELL				
	Prices High	Prices	Interest	Sell in	Times	Make	Prices	Interest	Can't	Uncertain	Lose	
	Good Sales	Won't Go	Rate	Advance	Good							Rates High;
Available	Up	Low	Rising Rates	Prosperity	Money	Low	Credit Tight	To Buy	Future	Money		
September 2000	18	0	8	2	23	5	9	11	6	0	0	
October 2000	20	0	7	2	23	4	9	7	9	1	1	
November 2000	20	0	8	3	23	2	8	7	7	0	0	
December 2000	21	0	8	2	21	3	8	5	6	0	0	
January 2001	17	1	12	2	20	3	8	6	6	0	1	
February 2001	16	1	14	0	20	4	9	5	7	1	1	
March 2001	14	1	20	0	18	4	7	6	10	3	2	
April 2001	13	1	23	0	13	4	9	5	12	4	2	
May 2001	12	2	27	1	9	4	11	6	10	4	1	
June 2001	15	2	27	1	8	3	15	4	8	2	1	
July 2001	19	2	24	0	9	5	15	5	6	1	1	
August 2001	22	1	22	0	10	5	15	3	9	1	2	
September 2001	20	0	19	0	11	5	15	3	9	3	2	
October 2001	13	0	21	0	8	2	16	4	11	8	2	
November 2001	8	0	21	0	6	1	18	6	14	13	2	
December 2001	7	1	27	0	3	1	20	7	17	12	1	
January 2002	6	1	28	0	4	1	22	7	18	6	1	
February 2002	8	1	29	0	4	2	21	7	21	2	1	
March 2002	8	0	25	0	5	1	21	5	21	3	1	
April 2002	9	0	22	1	5	2	18	4	21	5	0	
May 2002	10	0	21	2	6	1	18	3	19	5	1	
June 2002	13	0	21	2	6	1	17	4	19	4	1	
July 2002	15	1	23	1	6	1	19	2	17	4	1	
August 2002	14	1	19	0	8	2	21	3	14	4	6	
September 2002	13	1	19	1	7	4	23	2	12	5	6	
October 2002	12	0	16	0	7	3	20	2	17	4	6	
November 2002	11	0	18	0	6	4	17	2	19	4	0	
December 2002	12	0	20	0	8	1	18	4	19	1	1	
January 2003	12	0	24	1	8	1	17	4	16	2	2	
February 2003	15	0	26	1	8	1	15	3	17	3	3	
March 2003	12	0	27	0	6	1	15	3	17	6	3	
April 2003	11	0	27	0	5	2	18	4	16	7	3	
May 2003	8	0	28	1	5	4	19	4	15	7	2	
June 2003	10	1	26	1	7	5	20	6	16	3	2	
July 2003	14	1	25	0	10	4	16	6	15	1	2	
August 2003	15	1	25	0	12	4	18	8	14	1	2	
September 2003	15	1	28	1	11	5	15	7	11	2	3	
October 2003	14	1	31	1	9	5	15	6	12	2	3	
November 2003	16	1	29	1	8	4	13	5	12	2	4	
December 2003	16	1	26	1	9	4	13	5	13	2	3	
January 2004	15	1	27	1	11	4	13	5	12	2	2	
February 2004	15	1	27	1	11	4	16	5	9	1	1	
March 2004	18	1	28	0	11	3	16	6	11	1	1	
April 2004	19	1	28	0	12	3	19	5	9	1	1	
May 2004	21	1	27	1	12	3	13	5	11	3	1	
June 2004	21	1	24	2	12	4	11	2	11	4	1	
July 2004	22	2	21	3	12	5	11	4	11	4	1	
August 2004	20	1	26	2	12	5	14	3	10	2	1	

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(Three Month Moving Averages)**

Date of Survey	GOOD TIME TO SELL						BAD TIME TO SELL				
	Prices High	Prices	Interest	Sell in	Times	Make	Interest	Can't	Uncertain	Lose	
	Good Sales	Won't Go	Rate	Advance	Good		Prices	Rates High;			Afford
Available	Up	Low	Rising Rates	Prosperity	Money	Low	Credit Tight	To Buy	Future	Money	
September 2004	20	1	25	1	11	6	15	6	9	2	1
October 2004	21	0	22	1	9	6	16	3	9	2	1
November 2004	23	1	21	2	9	7	17	4	11	2	1
December 2004	20	1	20	2	11	7	19	3	13	1	0
January 2005	19	1	22	3	11	5	15	6	13	1	0
February 2005	18	1	19	2	14	6	13	5	10	2	0
March 2005	20	3	19	2	13	6	10	5	10	1	0
April 2005	20	3	17	2	13	10	10	3	9	1	0
May 2005	21	4	19	2	11	10	10	5	10	1	0
June 2005	22	2	20	1	11	11	13	5	7	1	2
July 2005	23	3	20	1	11	8	15	4	9	0	2
August 2005	25	2	17	2	10	10	16	2	7	0	2
September 2005	25	2	23	3	11	7	12	1	10	0	0
October 2005	24	3	22	5	10	10	10	2	12	0	1
November 2005	23	4	22	5	8	9	9	3	15	0	1
December 2005	22	4	15	4	7	10	10	5	16	0	2
January 2006	20	4	14	4	9	7	14	5	12	1	1
February 2006	20	2	11	4	15	6	13	6	9	1	1
March 2006	22	3	11	5	15	8	14	8	6	1	0
April 2006	22	4	11	4	13	12	10	8	9	0	0
May 2006	18	5	11	4	9	15	9	8	11	0	1
June 2006	16	6	9	3	9	14	12	6	13	1	1
July 2006	18	5	7	2	8	11	16	6	11	2	2
August 2006	18	5	5	2	8	6	22	5	14	3	3
September 2006	19	3	4	2	8	4	24	10	14	2	4
October 2006	16	6	6	1	9	5	28	8	17	2	4
November 2006	15	5	6	1	8	9	33	10	15	0	3
December 2006	11	4	9	1	7	7	38	6	14	0	3
January 2007	9	2	8	1	7	5	41	7	13	0	4
February 2007	7	2	10	1	9	3	39	6	12	0	5
March 2007	8	3	10	1	9	6	35	8	11	1	6
April 2007	8	4	9	1	9	6	37	7	10	1	4
May 2007	8	5	6	1	8	5	39	6	11	1	6
June 2007	6	5	4	1	6	6	42	5	15	0	5
July 2007	6	3	6	1	4	6	37	5	19	1	5
August 2007	9	3	6	1	4	6	38	8	16	3	4
September 2007	9	3	5	1	5	2	37	13	16	4	3
October 2007	7	2	3	1	8	1	46	17	12	4	8
November 2007	5	1	1	0	5	1	48	15	18	1	9
December 2007	3	2	3	0	4	2	50	13	21	1	9
January 2008	5	2	3	0	1	2	48	11	28	1	6
February 2008	3	1	3	0	1	2	50	12	30	4	7
March 2008	2	0	1	0	1	0	57	12	30	4	8
April 2008	1	1	2	0	1	1	58	12	28	4	10
May 2008	3	1	2	0	1	1	58	11	28	4	8
June 2008	3	1	3	0	1	1	57	8	32	5	8
July 2008	2	0	1	0	1	1	59	7	32	6	8
August 2008	1	0	1	1	2	1	61	9	30	4	13

TABLE 44

**SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)**

Date of Survey	GOOD TIME TO SELL							BAD TIME TO SELL				
	Prices High	Prices	Interest	Sell in	Times	Make	Prices	Interest	Can't	Uncertain	Lose	
	Good Sales	Won't Go	Rate	Advance	Good							Rates High;
Available	Up	Low	Rising Rates	Prosperity	Money	Low	Credit Tight	To Buy	Future	Money		
September 2008	1	0	0	1	1	1	61	11	29	2	14	
October 2008	0	0	0	1	2	0	60	14	29	5	15	
November 2008	0	0	0	0	2	0	61	15	31	9	13	
December 2008	0	0	1	1	2	0	58	15	31	10	15	
January 2009	1	0	1	1	1	0	61	11	32	6	16	
February 2009	1	0	2	1	2	0	64	7	28	3	19	
March 2009	1	1	1	0	2	0	70	8	29	4	19	
April 2009	0	1	2	0	2	0	68	8	30	4	16	
May 2009	0	1	1	0	2	0	60	11	37	4	15	
June 2009	0	0	1	0	2	0	58	10	37	3	11	
July 2009	0	1	0	0	2	0	58	10	31	5	15	
August 2009	1	1	0	0	1	0	64	7	28	5	16	
September 2009	1	2	0	0	2	0	66	6	27	3	20	
October 2009	1	1	0	0	1	0	63	8	32	2	19	
November 2009	1	1	0	0	1	0	66	9	31	3	19	
December 2009	1	0	0	0	0	0	62	11	27	5	21	
January 2010	1	0	0	0	1	0	67	7	23	4	23	
February 2010	1	1	0	0	1	0	60	5	25	3	22	
March 2010	1	1	0	0	3	1	64	3	29	2	21	
April 2010	1	2	2	0	2	2	63	6	33	4	19	
May 2010	0	2	3	0	3	2	66	7	27	6	17	
June 2010	1	2	4	0	4	2	59	8	25	5	17	
July 2010	2	1	5	0	7	1	57	6	20	4	20	
August 2010	2	0	5	0	7	1	54	6	26	2	19	
September 2010	1	0	4	0	6	0	57	6	27	3	21	
October 2010	1	0	2	0	3	0	59	7	31	2	15	
November 2010	1	0	4	0	3	0	64	11	27	2	18	
December 2010	2	0	3	0	2	1	64	11	31	3	14	
January 2011	2	0	3	0	2	1	58	12	32	5	18	
February 2011	2	0	0	0	1	1	60	7	32	5	18	
March 2011	1	0	0	0	2	0	65	6	24	4	22	
April 2011	1	0	2	0	3	0	73	7	25	2	18	
May 2011	1	1	3	1	3	0	68	6	30	1	11	
June 2011	3	1	4	1	3	0	56	6	33	1	11	
July 2011	2	1	2	1	2	0	54	5	31	1	13	
August 2011	2	0	2	1	3	0	57	6	24	0	22	
September 2011	2	0	1	1	3	0	66	6	24	0	23	
October 2011	2	0	2	1	4	0	67	8	25	1	29	
November 2011	2	1	1	0	2	1	66	9	30	3	26	
December 2011	1	1	4	0	4	1	60	11	28	3	21	
January 2012	1	1	3	0	3	1	62	9	29	5	15	
February 2012	2	0	3	0	5	0	61	12	30	3	15	
March 2012	1	0	0	0	2	0	67	10	32	5	16	
April 2012	3	0	0	0	5	1	65	8	27	3	23	
May 2012	3	0	1	0	6	2	67	4	20	3	23	
June 2012	3	1	4	0	11	2	65	6	19	1	20	
July 2012	2	1	5	0	9	1	64	5	24	1	18	
August 2012	1	1	6	0	8	0	62	6	27	1	17	

AGE 18 TO 34
TABLE 44
SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		GOOD TIME TO SELL						BAD TIME TO SELL				
		Prices High Good Sales Available	Prices Won't Go Up	Interest Rate Low	Sell in Advance Rising Rates	Times Good Prosperity	Make Money	Prices Low	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Lose Money
September	2012	3	1	3	1	6	0	61	5	28	3	22
October	2012	2	2	3	1	7	1	60	5	27	3	19
November	2012	4	2	3	1	8	1	57	4	24	4	20
December	2012	2	1	4	0	7	1	60	4	23	4	22
January	2013	2	1	4	0	9	0	62	3	19	3	20
February	2013	3	1	3	1	7	0	61	5	21	2	18
March	2013	4	2	3	1	9	0	60	2	19	2	15
April	2013	6	1	4	1	8	1	53	6	20	2	16
May	2013	6	1	6	1	9	1	53	4	20	2	14
June	2013	8	0	6	1	10	1	52	4	20	1	11
July	2013	8	0	9	1	10	2	56	2	18	2	12
August	2013	9	1	10	1	14	3	50	4	15	2	10
September	2013	9	1	11	1	15	3	44	5	15	2	11
October	2013	8	2	9	1	15	2	43	5	18	2	10
November	2013	8	1	6	1	15	1	47	4	23	4	10
December	2013	9	1	6	0	13	1	46	4	24	4	10
January	2014	10	0	7	0	14	2	46	3	26	3	7
February	2014	10	0	11	1	11	4	41	2	24	3	8
March	2014	10	0	10	1	13	4	40	3	23	2	6
April	2014	13	0	9	1	12	3	34	5	21	2	8
May	2014	14	1	6	1	14	1	37	4	20	2	7
June	2014	16	2	4	1	15	1	37	3	19	2	8
July	2014	16	3	4	2	18	2	39	2	19	2	8
August	2014	16	2	4	1	19	3	38	4	17	2	8
September	2014	14	1	4	1	20	4	41	4	15	3	9
October	2014	13	1	5	0	17	4	42	4	16	4	7
November	2014	14	0	5	0	17	4	42	3	17	3	7
December	2014	16	0	5	0	16	3	40	2	18	3	7
January	2015	17	1	5	1	21	5	39	1	14	1	8
February	2015	21	1	7	1	25	5	38	3	11	1	8
March	2015	19	2	8	1	24	7	37	3	12	1	8
April	2015	21	2	7	1	22	5	33	3	11	2	7
May	2015	18	2	5	2	20	4	34	1	12	2	5
June	2015	18	2	6	2	23	4	28	0	12	2	6
July	2015	17	2	5	1	21	4	28	1	13	2	6
August	2015	21	2	8	1	21	5	25	2	12	1	8
September	2015	21	2	7	1	20	5	31	2	9	1	7
October	2015	21	2	8	1	23	5	30	3	7	3	6
November	2015	18	2	5	0	25	4	30	3	9	3	6
December	2015	18	2	6	0	24	3	29	3	14	2	6
January	2016	18	3	7	0	22	3	28	5	18	1	7
February	2016	19	3	9	1	21	2	29	5	19	2	6
March	2016	21	2	8	1	23	4	31	4	15	3	6
April	2016	21	2	7	1	23	4	31	3	12	3	5
May	2016	20	3	7	0	25	5	30	2	12	3	4
June	2016	21	3	8	0	23	6	26	2	13	2	3
July	2016	23	3	9	0	22	5	28	1	12	2	3
August	2016	22	1	9	0	24	5	27	1	10	2	2

TABLE 44

**SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)**

Date of Survey	GOOD TIME TO SELL						BAD TIME TO SELL				
	Prices High Good Sales Available	Prices Won't Go Up	Interest Rate Low	Sell in Advance Rising Rates	Times Good Prosperity	Make Money	Prices Low	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Lose Money
September 2016	23	2	9	0	24	5	26	2	11	1	3
October 2016	22	3	8	1	23	5	25	2	10	1	5
November 2016	23	3	8	1	21	5	26	3	12	2	5
December 2016	21	2	7	1	21	6	26	2	11	2	4
January 2017	22	2	6	1	23	6	22	2	14	4	2
February 2017	23	3	5	2	25	6	20	3	12	3	2
March 2017	24	3	5	2	27	6	18	3	11	3	3
April 2017	27	3	6	3	25	7	18	2	9	2	3
May 2017	29	3	6	3	25	7	17	1	9	3	3
June 2017	30	3	5	2	22	6	21	2	10	3	3
July 2017	30	4	4	2	24	5	22	2	9	5	3
August 2017	29	2	5	1	22	5	25	1	9	5	4
September 2017	29	3	4	1	23	7	22	1	8	5	3
October 2017	28	3	5	1	23	7	22	1	9	4	3
November 2017	28	4	5	1	25	6	21	1	8	2	2
December 2017	29	4	6	1	26	4	22	2	9	1	1
January 2018	29	4	6	1	27	4	20	1	8	1	2
February 2018	31	4	6	1	24	6	20	2	8	1	2
March 2018	34	3	5	2	26	6	16	2	8	2	3
April 2018	35	3	5	2	27	5	16	3	8	1	3
May 2018	34	2	4	2	30	5	13	2	8	1	4
June 2018	33	3	5	2	30	7	16	1	8	1	3
July 2018	33	4	4	3	30	7	15	0	8	1	3
August 2018	36	4	4	3	29	7	16	1	8	1	1
September 2018	36	4	5	3	26	6	15	1	7	0	2
October 2018	35	5	5	2	23	6	17	1	7	1	3
November 2018	36	7	5	2	20	6	17	2	7	1	3
December 2018	32	9	3	2	19	7	20	3	9	2	2
January 2019	29	9	2	2	22	6	20	4	12	2	2
February 2019	29	7	2	1	23	8	21	4	12	2	3
March 2019	31	6	5	1	27	8	17	3	11	1	4
April 2019	35	4	6	1	28	9	14	3	9	1	3
May 2019	34	6	6	1	26	9	14	2	8	2	3
June 2019	35	6	4	1	29	9	13	2	7	3	2
July 2019	36	7	5	1	27	8	13	1	8	3	2
August 2019	36	6	7	2	29	10	10	1	9	2	1
September 2019	39	7	8	1	27	8	9	1	10	1	1
October 2019	38	9	8	1	29	8	11	1	8	1	1
November 2019	36	10	8	0	29	7	12	1	8	1	2
December 2019	33	11	8	1	27	8	13	1	9	2	1
January 2020	32	9	6	1	26	10	16	2	9	1	1
February 2020	34	7	7	1	27	7	15	2	10	1	1
March 2020	35	5	6	1	24	7	16	2	12	2	1
April 2020	27	5	6	1	17	5	21	2	19	7	2
May 2020	17	6	3	0	10	5	29	3	26	11	3
June 2020	8	6	4	0	5	2	39	4	32	13	5
July 2020	11	4	3	0	6	2	39	4	27	13	5
August 2020	13	2	7	0	11	2	40	2	25	12	4

TABLE 44

**SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)**

Date of Survey		GOOD TIME TO SELL						BAD TIME TO SELL				
		Prices High Good Sales Available	Prices Won't Go Up	Interest Rate Low	Sell in Advance Rising Rates	Times Good Prosperity	Make Money	Prices Low	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Lose Money
September	2020	18	1	9	0	13	3	34	1	22	10	2
October	2020	20	3	10	0	17	3	30	1	24	7	2
November	2020	25	3	8	0	17	3	24	1	23	6	1
December	2020	25	3	8	0	20	2	24	2	25	6	2
January	2021	25	1	8	0	20	2	23	1	25	6	1
February	2021	26	2	9	0	18	2	26	2	25	4	1
March	2021	31	2	9	1	17	3	24	2	22	4	2
April	2021	38	3	9	1	17	3	22	2	19	3	1
May	2021	47	3	9	1	18	5	16	1	14	3	1
June	2021	54	2	7	1	17	6	13	1	9	2	2
July	2021	56	1	7	1	16	8	11	1	8	2	1
August	2021	59	2	5	0	15	7	9	1	9	1	1
September	2021	58	2	5	0	14	9	9	0	12	2	1
October	2021	60	2	5	0	13	10	9	0	8	3	1
November	2021	59	3	5	0	11	11	10	0	8	3	2
December	2021	61	4	4	1	12	12	8	0	8	2	2
January	2022	61	4	3	1	13	11	7	0	10	2	1
February	2022	62	3	3	1	14	11	5	1	10	2	1
March	2022	60	2	4	1	13	9	5	1	9	2	1
April	2022	59	2	3	2	12	10	5	2	8	2	1
May	2022	58	2	2	2	12	11	7	2	7	2	0
June	2022	59	4	2	2	11	13	7	4	5	2	1
July	2022	60	5	3	2	9	15	9	4	5	1	1
August	2022	56	6	2	1	10	14	10	5	8	2	1
September	2022	55	6	2	1	9	13	11	4	12	2	0
October	2022	48	5	2	1	11	10	14	7	14	3	1
November	2022	48	5	2	0	10	8	17	10	12	2	1
December	2022	42	5	2	1	13	8	19	14	11	2	1
January	2023	43	7	1	1	13	7	17	13	11	1	2
February	2023	40	8	1	1	12	7	16	12	14	1	1
March	2023	40	8	0	1	11	7	17	10	15	1	1
April	2023	40	7	0	1	12	7	18	11	16	1	1
May	2023	44	6	1	0	11	9	17	10	14	1	2
June	2023	50	5	1	0	10	9	13	11	13	1	2
July	2023	53	4	1	0	9	9	15	11	11	1	1
August	2023	47	3	1	0	11	9	16	12	11	1	1
September	2023	45	3	1	1	10	10	16	12	12	1	2
October	2023	44	4	1	1	10	13	14	14	13	1	1
November	2023	45	5	1	1	8	14	12	15	14	1	1
December	2023	44	6	1	0	7	13	14	17	12	1	1
January	2024	43	4	1	0	6	12	12	14	14	2	1
February	2024	43	5	0	0	8	10	13	13	14	2	1
March	2024	42	4	0	0	10	10	12	11	14	1	1
April	2024	45	4	1	0	8	9	14	12	14	1	1
May	2024	48	3	1	0	8	9	11	11	13	1	0
June	2024	49	2	1	0	6	8	8	12	13	2	1
July	2024	45	3	1	0	6	8	4	12	13	1	1
August	2024	45	2	1	0	4	7	6	16	13	1	1

TABLE 44

**SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)**

<u>Date of Survey</u>	<u>GOOD TIME TO SELL</u>						<u>BAD TIME TO SELL</u>				
	<u>Prices High Good Sales Available</u>	<u>Prices Won't Go Up</u>	<u>Interest Rate Low</u>	<u>Sell in Advance Rising Rates</u>	<u>Times Good Prosperity</u>	<u>Make Money</u>	<u>Prices Low</u>	<u>Interest Rates High; Credit Tight</u>	<u>Can't Afford To Buy</u>	<u>Uncertain Future</u>	<u>Lose Money</u>
September 2024	41	1	1	0	4	5	8	16	15	1	0
October 2024	43	0	2	0	4	3	7	17	13	2	1
November 2024	38	1	2	0	3	5	8	15	17	2	1
December 2024	38	0	2	0	5	6	6	13	17	2	1
January 2025	39	1	0	0	6	7	8	12	18	1	0
February 2025	42	1	1	0	8	6	6	11	13	1	0
March 2025	44	1	1	0	5	6	7	10	9	2	1
April 2025	39	2	1	0	4	5	10	12	10	5	0
May 2025	37	3	0	0	3	6	9	12	11	8	0
June 2025	36	3	1	0	4	6	10	13	13	7	0
July 2025	35	2	0	0	4	6	7	12	14	6	0
August 2025	33	1	0	0	6	6	8	13	16	4	0
September 2025	34	3	0	0	3	5	8	16	17	3	1
October 2025	37	3	0	0	3	6	9	13	17	3	1
November 2025	34	3	0	0	2	4	10	13	18	3	1
December 2025	30	2	0	0	4	5	10	10	18	4	1
January 2026	25	2	1	0	5	5	11	9	21	4	1
February 2026	26	1	1	0	4	7	10	8	21	3	1