AGE 18 TO 34
TABLE 38
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Response to the query: "Why do you say so?" following the question on Table 37.

May add to more than 100% due to multiple mentions.

		GOOD TIME TO BUY							BAD TIME TO BUY						
Date of Survey		Low Price; Good Buys	Prices Won't Come Down	Interest Rates Low	Borrow in Advance Rising Rates	Times Good; Prosper.	Fuel Effic.	Supply Adequate	Prices High	High Interest Rates	Can't Afford To Buy	Uncertain Future	Gas Prices Shortages	Poor Select.; Quality	Supply Inadequate
March	1978	9	22	0	1	1	3	0	11	1	2	1	1	5	1
April	1978	14	34	1	1	1	4	0	18	3	2	1	2	9	1
May	1978	12	36	1	1	2	4	0	19	4	2	0	2	9	0
June	1978	12	39	2	1	2	3	0	20	4	1	0	1	11	0
July	1978	11	42	2	1	3	3	0	22	3	1	0	1	12	0
August	1978	10	40	2	2	2	3	0	25	5	1	0	1	13	0
September	1978	9	39	1	2	1	3	0	28	4	2	0	1	14	0
October	1978	9	36	1	2	1	3	0	28	5	2	0	1	13	0
November	1978	9	39	1	2	1	3	0	27	4	2	0	1	11	0
December	1978	8	38	0	2	1	3	0	26	6	2	1	2	8	0
January	1979	9	36	0	2	1	2	0	27	6	1	1	4	7	0
February	1979	10	33	1	2	1	3	0	28	7	2	1	4	8	0
March	1979	10	36	1	3	2	6	0	25	6	2	1	9	8	0
April	1979	9	36	1	3	1	13	0	22	6	1	1	14	8	0
May	1979	7	34	1	2	1	17	0	20	5	2	1	20	10	0
June	1979	8	27	1	2	0	19	0	22	5	1	1	26	11	0
July	1979	10	22	0	1	0	16	0	24	5	3	1	29	12	0
August	1979	14	19	0	1	0	14	0	26	6	3	1	28	10	0
September	1979	20	19	0	1	1	12	0	26	6	4	1	22	10	1
October	1979	23	21	0	3	1	11	0	25	7	3	1	17	9	1
November	1979	23	22	1	3	1	11	0	24	11	3	1	14	8	1
December	1979	21	20	1	2	1	12	0	24	17	4	2	14	6	0
January	1980	18	20	1	1	1	12	0	26	19	4	4	16	7	0
February	1980	20	19	1	1	1	14	1	24	19	3	3	16	8	0
March	1980	21	22	1	1	2	16	0	22	16	2	3	15	8	0
April	1980	22	18	2	2	2	18	0	22	20	2	1	12	7	0
May	1980	24	15	1	2	1	13	0	23	23	2	1	16	6	1
June	1980	28	11	2	2	0	9	0	22	26	3	1	15	6	1
July	1980	32	13	3	2	0	4	0	21	21	3	2	12	9	1
August	1980	33	13	4	2	0	5	0	22	15	5	2	6	11	0
September	1980	30	14	5	1	0	6	0	27	11	6	2	5	13	0
October	1980	29	14	4	2	1	10	0	28	14	6	1	6	11	0
November	1980	26	15	3	1	1	10	0	28	16	4	1	6	10	0
December	1980	24	13	2	2	0	10	0	27	23	4	1	6	10	0
January	1981	24	12	3	2	0	6	0	27	27	4	1	5	10	0
February	1981	24	11	4	2	0	5	1	30	32	4	1	6	8	0
March	1981	30	10	5	2	0	5	0	30	30	5	0	6	7	1
April	1981	33	11	4	2	0	7	0	31	27	6	1	6	6	0
May	1981	34	13	4	2	0	7	0	29	22	5	1	5	6	0
June	1981	27	14	3	1	0	6	0	29	25	4	1	4	6	0
July	1981	22	15	3	1	1	6	0	29	26	4	1	4	7	0
August	1981	20	15	3	1	1	6	0	27	30	5	1	4	7	0
September	1981	20	16	5	1	2	6	0	25	30	6	1	5	8	0
October	1981	23	14	7	1	2	5	0	25	32	5	1	3	7	0
November	1981	23	13	7	0	1	3	0	27	31	6	2	3	9	0
December	1981	25	11	7	0	0	2	0	30	29	7	2	2	9	0
January	1982	27	10	7	1	0	2	0	31	26	9	2	2	9	0
February	1982	32	9	6	1	0	2	0	32	27	10	3	2	8	0
March	1982	37	9	5	1	0	2	0	30	29	9	3	2	7	0
April	1982	40	9	5	1	0	1	0	29	31	8	4	1	7	0
May	1982	42	7	9	1	0	2	0	27	29	8	3	1	6	0
June	1982	41	6	10	1	0	2	0	28	27	8	3	2	7	0
July	1982	37	7	10	1	1	1	0	28	29	8	3	2	6	0
August	1982	34	8	8	1	1	1	0	28	30	8	3	2	6	0

AGE 18 TO 34
TABLE 38
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

		GOOD TIME TO BUY							BAD TIME TO BUY						
Date of Survey		Low Price; Good Buys	Prices Won't Come Down	Interest Rates Low	Borrow in Advance Rising Rates	Times Good; Prosper.	Fuel Effic.	Supply Adequate	Prices High	High Interest Rates	Can't Afford To Buy	Uncertain Future	Gas Prices Shortages	Poor Select.; Quality	Supply Inadequate
September	1982	33	9	10	1	1	1	0	27	30	9	3	2	5	0
October	1982	34	8	13	1	0	1	0	26	26	10	2	1	5	0
November	1982	35	7	17	1	1	1	0	23	21	11	4	1	5	0
December	1982	36	6	23	1	0	1	0	20	18	10	4	0	7	0
January	1983	34	6	28	1	0	1	0	21	18	9	4	1	7	0
February	1983	32	7	37	1	1	1	0	22	15	8	2	0	6	0
March	1983	29	6	41	2	1	2	0	23	14	7	2	0	3	0
April	1983	31	5	46	2	2	2	0	21	10	6	3	0	3	0
May	1983	33	6	46	2	1	2	1	17	9	5	3	0	3	0
June	1983	32	7	50	2	1	1	0	15	7	5	3	0	3	0
July	1983	29	9	50	2	2	2	0	14	6	5	2	0	4	0
August	1983	29	8	48	2	3	2	0	14	5	6	2	0	4	0
September	1983	32	9	40	3	3	2	0	17	8	5	1	0	4	0
October	1983	33	10	32	3	3	2	0	18	8	5	2	0	4	0
November	1983	30	10	29	2	3	3	0	20	9	4	2	0	4	0
December	1983	28	10	26	2	4	3	1	19	7	4	2	0	5	0
January	1984	31	10	26	3	4	3	1	18	8	3	2	0	5	0
February	1984	33	11	26	3	4	2	1	17	8	2	1	1	4	0
March	1984	31	13	27	3	5	2	1	16	8	2	1	1	3	0
April	1984	25	13	24	4	5	1	0	18	9	2	1	1	4	0
May	1984	22	13	22	4	5	2	1	17	10	2	2	1	3	0
June	1984	22	13	19	5	4	2	1	18	11	2	2	0	3	0
July	1984	24	13	22	5	4	2	1	17	11	2	2	0	2	0
August	1984	25	13	21	5	5	1	1	17	12	4	1	1	2	0
September	1984	26	14	21	5	5	2	0	17	13	4	1	1	3	0
October	1984	27	13	18	5	7	2	0	17	11	4	1	1	3	0
November	1984	26	13	18	4	6	1	0	20	9	4	1	0	3	0
December	1984	22	12	19	4	7	1	0	22	10	4	1	0	3	0
January	1985	24	11	23	3	6	0	1	21	9	5	2	0	4	0
February	1985	24	11	27	3	5	1	1	20	10	4	2	0	4	0
March	1985	30	11	29	2	4	1	1	18	7	4	2	0	4	0
April	1985	31	10	28	2	4	1	1	19	6	4	1	0	4	0
May	1985	34	11	29	2	5	1	1	17	6	4	1	0	3	0
June	1985	31	9	35	2	5	1	1	13	5	4	1	0	3	0
July	1985	31	8	41	2	5	1	1	11	6	4	2	0	2	0
August	1985	30	9	46	1	4	1	1	11	5	3	1	0	2	0
September	1985	30	8	50	1	3	0	1	12	5	1	1	0	2	0
October	1985	26	7	52	2	2	0	1	12	6	2	0	0	3	0
November	1985	26	7	52	3	3	1	0	12	7	2	1	0	2	0
December	1985	26	7	48	3	3	2	1	13	8	2	1	0	2	0
January	1986	27	7	50	3	3	2	0	12	6	2	1	0	2	0
February	1986	26	6	56	1	3	1	1	10	4	2	1	0	2	0
March	1986	26	6	64	1	2	0	0	9	3	2	1	0	2	0
April	1986	25	6	66	1	2	0	0	11	4	2	1	0	1	0
May	1986	25	5	67	1	2	0	0	10	4	3	1	0	1	0
June	1986	25	4	69	1	3	1	0	9	4	3	1	0	2	0
July	1986	26	6	67	2	4	1	0	8	3	3	0	0	2	0
August	1986	26	6	64	2	4	1	1	9	2	2	1	0	2	0
September	1986	24	6	67	2	3	0	1	10	3	2	1	0	1	0
October	1986	23	4	69	2	2	0	1	10	5	1	0	0	0	0
November	1986	23	4	66	2	3	0	1	11	8	1	0	0	1	0
December	1986	23	5	58	2	3	0	1	12	8	2	0	0	1	0
January	1987	25	6	49	2	3	0	0	14	8	3	0	0	2	0
February	1987	27	6	47	2	2	1	0	13	5	3	1	0	2	0
March	1987	29	5	46	2	2	0	0	14	5	2	1	0	2	0
April	1987	28	5	49	2	2	1	1	14	4	1	2	0	2	0
May	1987	30	5	52	2	2	0	0	12	5	2	1	0	2	0

AGE 18 TO 34
TABLE 38
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

		GOOD TIME TO BUY							BAD TIME TO BUY						
Date of Survey		Low Price; Good Buys	Prices Won't Come Down	Interest Rates Low	Borrow in Advance Rising Rates	Times Good; Prosper.	Fuel Effic.	Supply Adequate	Prices High	High Interest Rates	Can't Afford To Buy	Uncertain Future	Gas Prices Shortages	Poor Select.; Quality	Supply Inadequate
June	1987	31	7	50	2	1	1	1	12	6	2	1	0	2	0
July	1987	33	8	47	3	1	1	1	11	6	2	1	0	2	0
August	1987	34	9	43	3	1	1	1	13	7	2	1	1	3	0
September	1987	35	8	44	3	3	1	1	13	5	1	1	1	3	0
October	1987	36	8	40	3	4	0	0	15	6	2	1	0	3	0
November	1987	34	8	36	4	4	0	0	15	9	2	3	0	3	0
December	1987	33	8	28	3	3	0	0	16	13	3	4	0	3	0
January	1988	31	8	25	3	3	1	0	17	11	4	5	0	4	0
February	1988	31	8	24	3	2	0	0	19	9	4	3	0	4	0
March	1988	31	7	26	4	4	0	0	18	8	3	3	0	3	0
April	1988	29	8	29	4	3	1	0	16	9	3	2	0	3	0
May	1988	29	9	28	4	4	1	0	13	8	3	2	0	2	0
June	1988	30	10	26	4	3	1	1	11	7	3	1	0	2	0
July	1988	34	9	21	4	3	1	0	13	7	3	2	0	2	0
August	1988	36	9	20	5	3	1	0	15	7	2	3	0	3	0
September	1988	36	9	18	5	4	0	0	16	10	2	3	0	3	0
October	1988	36	10	18	8	5	0	0	16	10	2	1	0	2	0
November	1988	31	11	19	7	5	0	0	16	11	2	2	0	2	0
December	1988	28	12	18	8	4	0	0	16	11	3	2	0	1	0
January	1989	27	14	17	6	4	0	0	15	11	3	3	0	2	0
February	1989	30	12	16	7	4	0	0	16	10	4	1	0	2	0
March	1989	30	12	17	6	4	1	1	15	11	3	1	0	3	0
April	1989	31	10	26	6	4	0	0	13	11	3	2	1	3	0
May	1989	30	10	30	4	4	0	1	12	10	2	2	1	2	0
June	1989	34	9	32	4	4	1	0	14	7	2	1	1	2	0
July	1989	36	9	27	3	2	1	0	16	5	2	1	1	2	0
August	1989	38	9	27	4	1	1	0	18	7	1	1	1	2	0
September	1989	36	8	24	3	2	0	0	18	7	1	2	0	2	0
October	1989	38	9	23	3	2	0	0	17	7	2	1	0	3	0
November	1989	40	9	22	1	2	0	0	18	6	2	1	0	3	0
December	1989	42	12	20	2	2	0	1	18	5	2	1	0	3	0
January	1990	43	11	18	2	2	0	1	18	5	2	1	0	3	0
February	1990	46	10	15	3	2	0	2	17	6	2	2	0	3	0
March	1990	49	9	14	3	1	0	1	18	5	2	1	0	3	0
April	1990	49	8	14	2	2	1	1	19	6	3	1	0	3	0
May	1990	48	10	15	2	1	1	1	17	6	3	1	0	3	0
June	1990	46	9	15	1	2	1	1	15	7	3	1	1	3	0
July	1990	46	12	15	2	2	1	1	14	7	2	1	1	4	0
August	1990	43	13	13	2	2	1	1	16	9	2	2	3	3	0
September	1990	41	12	13	3	1	2	0	15	9	2	4	5	2	0
October	1990	39	10	10	4	1	4	1	15	10	4	6	10	3	0
November	1990	36	9	9	3	1	4	1	13	12	6	8	11	3	0
December	1990	36	9	9	2	2	2	0	15	12	8	11	11	2	0
January	1991	36	8	11	2	2	1	0	15	11	9	14	9	1	0
February	1991	41	5	13	1	2	1	0	14	6	9	13	7	2	0
March	1991	41	6	15	1	2	1	0	13	3	9	10	5	3	0
April	1991	44	8	17	1	1	1	0	13	4	7	7	2	3	0
May	1991	45	10	19	1	2	1	0	14	7	7	5	0	2	0
June	1991	50	9	17	0	1	1	0	15	8	8	5	0	2	0
July	1991	51	8	17	0	2	1	0	12	7	8	6	0	1	0
August	1991	50	7	19	0	1	1	0	14	4	9	6	0	1	0
September	1991	47	6	20	0	2	0	0	14	4	8	6	0	1	0
October	1991	46	7	21	1	2	0	0	15	4	9	5	0	2	0
November	1991	48	6	24	1	2	0	0	14	5	8	6	0	2	0
December	1991	50	5	24	1	0	1	0	15	5	8	7	0	2	0
January	1992	50	3	27	1	0	1	0	14	5	8	8	0	2	0
February	1992	48	3	27	1	1	1	0	13	3	9	10	0	1	0

AGE 18 TO 34
TABLE 38
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

		GOOD TIME TO BUY							BAD TIME TO BUY						
Date of Survey		Low Price; Good Buys	Prices Won't Come Down	Interest Rates Low	Borrow in Advance Rising Rates	Times Good; Prosper.	Fuel Effic.	Supply Adequate	Prices High	High Interest Rates	Can't Afford To Buy	Uncertain Future	Gas Prices Shortages	Poor Select.; Quality	Supply Inadequate
March	1992	47	4	31	1	2	0	0	14	3	9	10	1	1	0
April	1992	45	4	31	1	2	0	1	14	4	10	10	1	1	0
May	1992	44	5	32	1	2	0	0	15	4	10	8	1	1	0
June	1992	45	6	35	1	2	0	0	13	4	9	7	1	1	0
July	1992	46	5	34	2	2	0	0	15	3	9	6	1	2	0
August	1992	46	4	32	2	3	0	0	16	5	7	6	0	2	0
September	1992	45	4	31	2	4	0	0	18	5	7	6	0	1	0
October	1992	44	6	29	2	3	0	0	17	5	8	7	0	1	0
November	1992	41	8	31	2	3	0	0	14	3	9	8	1	0	0
December	1992	38	7	30	1	3	0	0	10	4	9	9	1	1	0
January	1993	40	6	33	2	3	0	0	10	4	7	8	0	1	0
February	1993	39	4	32	2	4	0	1	11	5	7	7	0	2	0
March	1993	37	6	31	2	4	0	1	14	6	6	6	1	3	0
April	1993	36	6	31	2	5	0	1	14	5	6	6	1	3	0
May	1993	39	7	32	3	4	0	1	14	3	7	5	1	2	0
June	1993	37	4	35	3	5	1	0	12	1	8	5	1	1	0
July	1993	36	6	39	3	5	1	0	14	2	7	5	1	2	0
August	1993	34	5	39	2	5	1	1	15	4	5	6	1	2	0
September	1993	38	6	38	1	3	1	1	15	4	6	6	0	3	0
October	1993	34	6	33	2	3	0	1	17	4	8	5	0	2	0
November	1993	30	6	36	3	3	0	1	17	3	9	5	0	2	0
December	1993	30	6	38	3	5	0	0	16	2	7	4	0	2	0
January	1994	32	5	42	2	7	1	0	12	2	6	4	0	2	0
February	1994	36	4	39	2	10	1	1	10	2	4	3	0	2	0
March	1994	32	5	36	2	11	1	1	12	3	3	2	0	2	0
April	1994	33	6	37	3	9	0	1	11	3	2	1	0	1	0
May	1994	31	7	36	3	8	0	0	13	3	2	2	0	2	0
June	1994	33	6	33	3	8	1	0	13	4	4	1	0	1	0
July	1994	30	8	31	4	9	1	0	14	4	4	1	0	1	0
August	1994	29	7	30	4	8	1	0	13	7	4	0	0	1	0
September	1994	29	7	30	5	6	1	0	14	8	4	1	0	1	0
October	1994	29	7	27	4	7	1	0	17	10	4	1	0	1	0
November	1994	30	8	26	5	8	1	1	16	8	5	1	0	1	0
December	1994	28	9	25	5	8	1	1	18	8	6	1	0	2	0
January	1995	28	8	23	6	10	1	1	16	6	6	1	0	2	0
February	1995	26	9	21	4	9	1	1	19	9	5	1	0	2	0
March	1995	28	8	20	4	10	1	1	19	10	5	1	0	1	0
April	1995	27	8	19	3	7	1	0	22	11	4	2	0	2	0
May	1995	29	8	20	4	6	1	0	23	7	4	2	0	2	0
June	1995	31	10	21	4	6	0	0	23	6	3	3	0	2	0
July	1995	34	10	24	4	5	0	1	19	5	4	3	0	1	0
August	1995	34	7	25	4	6	0	1	17	5	4	3	0	1	0
September	1995	32	7	27	2	6	0	1	17	6	5	3	0	1	0
October	1995	36	6	24	2	5	0	0	18	5	6	2	0	2	0
November	1995	34	5	24	1	6	1	0	20	3	5	2	0	1	0
December	1995	36	4	23	1	8	1	0	18	3	6	1	0	1	0
January	1996	29	6	24	1	9	1	0	20	3	5	2	0	1	0
February	1996	31	6	25	2	8	0	1	17	4	6	2	0	1	0
March	1996	31	7	27	2	5	0	2	18	3	4	2	0	1	0
April	1996	31	7	28	2	5	0	1	15	3	4	2	0	0	0
May	1996	30	7	29	1	5	0	1	19	3	3	2	0	0	0
June	1996	26	7	27	1	6	0	0	18	4	3	2	0	1	0
July	1996	28	8	27	2	7	0	0	21	3	3	1	0	1	0
August	1996	27	8	27	2	10	0	0	18	2	3	0	1	1	0
September	1996	31	10	27	3	9	1	0	18	2	3	0	1	1	0
October	1996	30	10	24	3	7	2	0	17	4	3	1	0	1	0
November	1996	30	9	23	2	6	1	1	19	5	3	1	0	2	0
December	1996	26	9	20	2	6	1	1	20	5	3	1	1	2	0

AGE 18 TO 34
TABLE 38
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

		GOOD TIME TO BUY							BAD TIME TO BUY						
Date of Survey		Low Price; Good Buys	Prices Won't Come Down	Interest Rates Low	Borrow in Advance Rising Rates	Times Good; Prosper.	Fuel Effic.	Supply Adequate	Prices High	High Interest Rates	Can't Afford To Buy	Uncertain Future	Gas Prices Shortages	Poor Select.; Quality	Supply Inadequate
January	1997	27	9	18	2	9	1	0	18	4	2	1	1	2	0
February	1997	24	8	16	2	11	1	0	19	4	3	1	0	1	0
March	1997	24	7	21	1	11	1	0	21	5	3	1	0	1	0
April	1997	23	5	22	2	11	1	0	22	6	4	0	0	0	0
May	1997	28	5	21	2	10	1	0	21	6	3	1	0	0	0
June	1997	29	8	20	2	11	1	0	16	5	3	0	0	1	0
July	1997	28	7	20	1	11	0	1	16	4	2	1	0	2	0
August	1997	25	6	23	1	9	0	0	15	5	3	1	0	3	0
September	1997	27	5	23	1	10	0	0	16	4	2	1	0	4	0
October	1997	28	5	25	1	9	0	0	15	4	2	0	0	3	0
November	1997	26	6	19	1	9	1	0	16	2	1	0	0	3	0
December	1997	23	5	17	1	8	1	1	17	3	1	0	0	2	0
January	1998	26	6	17	0	7	0	1	16	2	1	0	0	1	0
February	1998	28	5	21	0	6	0	0	14	3	1	0	0	1	0
March	1998	29	3	28	1	6	0	1	13	3	2	0	0	1	0
April	1998	28	3	28	1	5	0	1	14	3	1	1	0	1	0
May	1998	27	2	28	1	7	0	1	18	3	1	0	0	1	0
June	1998	28	3	27	0	8	0	1	16	3	1	1	0	1	0
July	1998	28	5	29	0	8	0	1	13	2	1	1	0	1	0
August	1998	26	5	33	0	7	0	0	9	1	0	1	0	2	0
September	1998	27	5	30	0	6	0	0	11	2	1	2	0	2	0
October	1998	26	2	31	0	8	0	0	12	3	1	2	0	1	0
November	1998	27	4	31	0	10	0	1	12	3	1	2	0	0	0
December	1998	29	4	32	0	11	0	1	11	3	2	1	0	0	0
January	1999	27	4	32	1	12	0	1	10	2	2	1	0	1	0
February	1999	28	4	27	1	13	0	0	11	2	2	2	0	1	0
March	1999	29	4	29	1	12	0	0	13	1	1	2	0	2	0
April	1999	28	5	30	1	11	0	1	15	2	1	2	0	2	0
May	1999	28	6	32	1	10	0	1	15	2	1	0	1	3	0
June	1999	24	6	27	1	12	0	1	15	2	1	0	1	4	0
July	1999	25	5	25	1	12	0	0	14	2	1	0	0	4	0
August	1999	22	4	22	1	12	0	0	16	5	1	1	0	5	0
September	1999	19	4	21	1	12	0	1	14	5	1	2	1	4	0
October	1999	16	5	16	1	12	0	1	16	6	2	2	1	5	0
November	1999	20	4	17	0	10	0	0	13	4	2	1	1	5	0
December	1999	20	3	21	0	9	0	0	15	5	1	0	0	5	0
January	2000	23	3	22	1	7	1	0	12	5	1	0	1	3	0
February	2000	23	2	19	2	8	1	1	13	5	0	1	1	3	0
March	2000	26	3	15	2	10	1	1	11	5	0	0	4	3	0
April	2000	25	5	16	5	12	1	1	10	4	0	0	6	2	0
May	2000	25	5	19	3	13	1	0	10	5	0	0	9	2	0
June	2000	21	5	18	4	12	1	0	10	6	1	0	7	2	0
July	2000	21	3	18	1	13	0	0	8	8	0	0	9	1	0
August	2000	22	4	15	1	12	1	1	8	7	0	0	7	1	0
September	2000	24	4	16	1	14	1	1	6	5	0	0	5	0	0
October	2000	22	6	16	1	13	1	1	6	5	0	0	4	0	0
November	2000	19	4	17	1	14	1	0	7	4	1	0	4	1	0
December	2000	19	5	17	1	11	1	1	8	4	3	1	4	1	0
January	2001	21	2	19	1	10	1	0	7	4	4	1	5	1	0
February	2001	23	2	21	1	8	0	0	8	2	5	2	4	1	0
March	2001	26	2	25	1	6	0	1	9	2	4	3	4	2	1
April	2001	24	3	24	1	4	0	1	12	2	5	6	4	2	1
May	2001	25	3	26	1	3	1	1	12	2	5	6	5	2	0
June	2001	23	5	23	0	3	1	1	13	3	5	6	7	1	0
July	2001	26	4	24	0	3	1	1	11	3	4	4	7	1	0
August	2001	29	3	24	0	4	1	1	11	3	4	3	5	2	0
September	2001	29	2	23	0	6	1	0	9	3	4	4	3	2	0

AGE 18 TO 34
TABLE 38
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

		GOOD TIME TO BUY							BAD TIME TO BUY						
Date of Survey		Low Price; Good Buys	Prices Won't Come Down	Interest Rates Low	Borrow in Advance Rising Rates	Times Good; Prosper.	Fuel Effic.	Supply Adequate	Prices High	High Interest Rates	Can't Afford To Buy	Uncertain Future	Gas Prices Shortages	Poor Select.; Quality	Supply Inadequate
October	2001	30	1	31	0	4	1	0	7	3	3	6	2	1	0
November	2001	31	2	41	0	3	0	0	6	3	3	8	1	0	0
December	2001	33	2	54	0	0	0	0	4	3	4	6	0	0	0
January	2002	34	3	57	0	1	0	0	4	2	5	4	0	0	0
February	2002	32	2	54	0	1	0	0	4	3	5	3	0	0	0
March	2002	34	1	50	0	2	0	0	5	2	6	2	1	1	0
April	2002	35	0	49	1	3	0	0	4	3	7	3	1	1	0
May	2002	35	0	45	1	4	0	0	6	3	7	2	2	0	0
June	2002	34	0	44	1	4	0	0	6	5	7	2	1	0	0
July	2002	34	1	40	1	4	0	0	7	5	6	2	1	0	0
August	2002	36	1	41	1	2	0	0	6	5	6	3	0	0	0
September	2002	35	1	43	0	3	0	0	8	4	5	3	0	0	0
October	2002	36	1	46	0	1	0	0	6	2	6	2	1	0	0
November	2002	32	1	48	0	1	0	0	6	3	6	3	1	1	0
December	2002	30	2	51	1	2	0	0	4	3	6	2	1	0	0
January	2003	29	2	46	1	3	0	0	6	3	5	5	2	0	0
February	2003	29	1	48	1	3	1	0	7	2	6	5	5	0	0
March	2003	26	1	44	0	2	0	0	8	3	6	6	9	0	0
April	2003	27	0	46	1	2	0	0	6	3	4	6	9	1	0
May	2003	29	0	47	1	2	0	0	5	3	4	6	7	2	0
June	2003	35	1	50	1	1	1	0	5	2	4	6	3	2	0
July	2003	36	1	53	1	1	1	0	5	1	4	6	1	2	0
August	2003	34	2	56	1	3	0	0	7	1	5	4	0	0	0
September	2003	33	2	50	0	4	0	0	8	2	4	3	2	0	0
October	2003	33	2	50	1	4	0	0	9	2	5	1	3	0	0
November	2003	34	2	44	2	3	0	0	6	3	4	2	3	1	0
December	2003	32	1	46	3	4	0	0	5	3	4	2	1	1	0
January	2004	25	1	43	1	7	1	0	7	4	5	2	0	1	0
February	2004	23	2	43	1	5	1	0	10	4	5	2	2	1	0
March	2004	23	2	41	1	3	0	0	9	6	4	3	4	1	0
April	2004	29	2	43	1	2	0	0	9	6	3	4	6	1	0
May	2004	29	1	43	1	3	2	0	8	4	2	4	6	1	0
June	2004	29	1	41	2	4	4	0	8	4	2	2	10	2	0
July	2004	28	2	36	2	2	4	0	9	3	4	2	9	2	0
August	2004	28	3	32	2	2	2	0	11	5	4	3	13	4	0
September	2004	28	3	30	1	3	2	0	11	5	5	4	10	4	0
October	2004	28	4	30	1	3	2	0	10	5	3	4	11	3	0
November	2004	31	3	32	1	6	2	0	9	4	3	2	9	2	0
December	2004	34	4	34	1	6	1	0	9	4	2	1	6	1	0
January	2005	34	3	33	1	8	1	0	9	5	3	3	4	1	0
February	2005	34	4	31	2	4	1	0	9	5	3	2	2	0	0
March	2005	29	3	29	3	4	2	0	9	5	4	2	5	1	0
April	2005	28	4	25	5	4	3	0	8	4	3	0	12	4	0
May	2005	25	4	23	5	4	7	0	9	4	3	1	18	5	0
June	2005	31	4	22	4	2	7	0	12	4	2	1	16	5	0
July	2005	39	5	20	3	2	8	0	10	2	2	1	11	4	0
August	2005	51	5	18	1	3	4	0	10	1	2	1	6	2	0
September	2005	48	6	15	2	3	6	0	9	1	3	1	14	2	0
October	2005	43	5	15	1	1	6	0	12	2	4	1	23	2	0
November	2005	38	3	18	1	1	7	0	12	3	4	1	24	3	0
December	2005	45	2	17	0	1	6	0	10	5	3	2	17	5	0
January	2006	45	1	16	1	2	5	0	11	5	3	1	9	5	0
February	2006	42	2	12	2	2	6	0	11	7	4	1	9	5	0
March	2006	41	3	14	1	5	6	0	13	5	4	0	8	5	0
April	2006	39	4	13	1	5	8	0	10	6	4	0	12	4	0
May	2006	38	3	11	0	4	7	0	8	5	2	1	19	8	0
June	2006	36	2	7	0	1	10	0	7	5	3	2	22	8	0

AGE 18 TO 34
TABLE 38
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

		GOOD TIME TO BUY							BAD TIME TO BUY						
Date of Survey		Low Price; Good Buys	Prices Won't Come Down	Interest Rates Low	Borrow in Advance Rising Rates	Times Good; Prosper.	Fuel Effic.	Supply Adequate	Prices High	High Interest Rates	Can't Afford To Buy	Uncertain Future	Gas Prices Shortages	Poor Select.; Quality	Supply Inadequate
July	2006	37	1	8	1	0	8	0	8	3	4	3	20	9	0
August	2006	37	2	9	1	0	7	0	10	6	5	3	24	6	0
September	2006	34	2	8	2	2	6	0	8	6	4	2	25	4	0
October	2006	32	3	8	1	1	6	0	9	8	5	1	23	5	0
November	2006	34	3	12	2	2	6	0	8	4	6	0	13	5	0
December	2006	32	5	14	2	1	7	0	11	4	8	0	10	8	0
January	2007	34	4	16	3	1	7	0	8	3	7	0	10	6	0
February	2007	31	3	16	3	1	6	1	9	6	6	2	11	6	0
March	2007	34	2	18	1	2	5	1	9	5	5	2	10	5	0
April	2007	32	2	20	1	2	5	1	10	6	4	2	9	5	0
May	2007	31	3	18	2	2	6	1	10	5	3	1	11	4	0
June	2007	29	2	16	2	2	7	1	7	4	2	2	19	5	0
July	2007	28	3	12	2	2	5	0	10	3	4	2	23	5	0
August	2007	33	3	14	1	2	3	0	9	3	5	1	19	7	0
September	2007	34	3	17	1	2	3	0	11	3	5	3	11	5	0
October	2007	34	3	21	1	2	5	0	11	3	4	4	6	5	0
November	2007	32	2	20	1	1	8	0	12	4	5	4	7	5	0
December	2007	32	1	17	1	1	5	0	14	8	5	3	13	5	0
January	2008	32	1	12	1	1	5	0	10	9	7	3	15	5	0
February	2008	29	1	12	0	0	3	0	10	7	11	3	17	6	0
March	2008	26	1	14	0	1	4	0	10	3	14	2	17	6	0
April	2008	29	1	14	0	1	6	0	11	2	16	4	18	4	0
May	2008	31	2	12	0	1	9	0	8	2	14	5	20	5	0
June	2008	32	1	9	0	0	12	0	7	3	14	5	23	7	0
July	2008	35	1	9	0	0	12	0	6	3	12	5	26	9	0
August	2008	37	0	8	1	0	12	0	8	2	10	2	26	10	0
September	2008	36	0	10	1	0	12	0	7	5	13	2	22	9	0
October	2008	38	0	12	1	0	10	0	7	11	18	1	17	7	0
November	2008	37	0	14	0	0	5	0	8	16	21	6	13	7	0
December	2008	46	1	12	0	1	2	0	10	14	19	8	6	4	0
January	2009	50	1	11	0	1	2	0	10	11	16	8	5	6	0
February	2009	57	1	13	0	2	2	0	6	9	13	5	2	4	0
March	2009	57	1	16	0	3	1	0	5	9	13	7	2	4	0
April	2009	50	0	15	0	3	0	0	5	9	12	13	2	2	0
May	2009	49	0	21	0	2	1	0	4	8	16	13	2	1	0
June	2009	53	0	20	0	1	1	0	4	7	17	10	2	1	0
July	2009	59	0	21	0	0	2	0	3	4	17	4	1	1	0
August	2009	63	0	14	0	0	1	0	4	2	14	3	5	3	0
September	2009	60	1	11	0	1	2	0	7	6	14	4	4	3	0
October	2009	57	3	13	0	2	2	0	11	9	14	5	4	2	0
November	2009	51	3	11	0	2	3	0	11	8	17	7	1	3	0
December	2009	47	2	15	1	1	3	0	10	8	15	10	2	3	0
January	2010	50	1	11	1	3	3	0	8	5	14	10	1	3	0
February	2010	51	1	17	1	3	3	0	9	6	10	8	1	3	0
March	2010	50	1	19	0	4	5	0	7	4	11	4	1	5	0
April	2010	52	1	23	0	3	6	0	8	4	10	5	2	5	1
May	2010	55	1	21	0	4	6	0	7	5	9	6	2	4	1
June	2010	60	1	28	0	3	3	0	7	7	7	8	2	3	1
July	2010	59	0	25	0	2	3	0	6	8	8	7	2	3	0
August	2010	54	0	26	0	2	5	0	10	7	10	6	2	4	0
September	2010	51	1	17	0	2	4	0	13	6	12	6	2	3	0
October	2010	47	2	17	0	2	4	0	15	5	11	6	4	5	0
November	2010	50	3	20	0	2	2	0	14	5	12	5	4	4	0
December	2010	47	5	21	0	3	2	0	10	5	15	5	3	4	0
January	2011	41	4	19	0	3	2	1	11	9	17	5	2	3	0
February	2011	35	3	13	0	3	2	1	11	8	17	5	6	5	0
March	2011	35	1	13	0	2	4	1	14	11	12	5	12	4	0

AGE 18 TO 34
TABLE 38
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

		GOOD TIME TO BUY							BAD TIME TO BUY						
Date of Survey		Low Price; Good Buys	Prices Won't Come Down	Interest Rates Low	Borrow in Advance Rising Rates	Times Good; Prosper.	Fuel Effic.	Supply Adequate	Prices High	High Interest Rates	Can't Afford To Buy	Uncertain Future	Gas Prices Shortages	Poor Select.; Quality	Supply Inadequate
April	2011	33	3	18	0	2	8	0	10	7	11	6	15	6	0
May	2011	37	3	21	0	3	10	0	10	9	9	6	13	4	0
June	2011	34	4	21	0	2	10	0	10	7	12	4	13	6	2
July	2011	33	2	20	0	2	6	0	9	7	11	4	11	5	2
August	2011	29	3	18	0	1	4	0	13	9	10	3	12	6	2
September	2011	29	1	16	0	1	2	0	13	8	13	6	10	6	0
October	2011	31	2	17	0	0	2	0	16	8	17	7	8	4	0
November	2011	29	1	21	0	1	3	0	14	4	19	11	6	4	0
December	2011	28	2	21	1	3	4	0	18	5	16	11	4	5	0
January	2012	27	1	22	1	4	3	0	17	6	12	11	7	6	0
February	2012	29	2	20	1	3	3	0	18	6	11	8	7	5	0
March	2012	36	1	22	0	3	4	0	12	5	13	7	9	2	0
April	2012	38	3	24	0	3	6	0	10	5	12	7	6	2	0
May	2012	40	3	22	0	5	6	0	6	5	13	7	7	2	0
June	2012	30	3	23	0	7	5	0	10	5	18	6	4	3	0
July	2012	32	1	22	0	8	3	0	13	5	21	4	6	2	0
August	2012	32	2	20	1	6	2	0	16	7	22	4	7	2	0
September	2012	39	2	21	1	5	3	0	18	7	14	6	6	1	0
October	2012	37	2	18	1	4	3	0	22	6	14	6	4	1	0
November	2012	32	0	19	0	4	4	0	20	5	15	9	1	1	0
December	2012	34	1	23	0	1	5	0	16	6	14	6	3	4	1
January	2013	33	1	24	0	1	4	0	15	9	12	5	3	6	1
February	2013	34	1	26	0	2	3	1	19	9	11	2	5	6	1
March	2013	26	1	24	0	6	4	1	20	7	14	2	4	2	0
April	2013	24	2	24	0	7	4	1	18	5	15	1	4	1	0
May	2013	26	4	26	0	7	5	0	13	6	13	2	3	1	0
June	2013	30	4	21	0	5	3	0	15	6	13	1	4	4	0
July	2013	30	5	21	0	4	4	0	14	5	10	3	3	5	0
August	2013	30	3	20	1	5	4	0	18	5	8	3	4	4	0
September	2013	28	3	26	1	4	4	0	16	6	5	5	3	4	0
October	2013	27	3	26	2	6	3	0	15	6	7	5	2	2	0
November	2013	21	4	25	3	6	3	0	13	6	11	8	2	5	0
December	2013	18	3	19	3	7	4	0	14	6	12	8	2	5	0
January	2014	21	3	21	3	8	6	0	15	7	10	6	2	6	0
February	2014	29	3	24	2	9	8	0	14	6	7	3	0	4	0
March	2014	33	4	25	2	9	7	0	14	6	8	2	0	3	0
April	2014	31	6	20	2	9	7	0	14	6	9	4	1	4	0
May	2014	26	5	16	2	9	6	0	18	4	10	5	3	6	0
June	2014	28	5	12	1	8	5	0	17	5	7	5	4	7	0
July	2014	30	5	15	1	10	3	0	18	5	4	5	4	7	0
August	2014	29	4	14	2	9	3	0	17	7	4	4	2	6	0
September	2014	27	3	15	2	9	3	0	19	6	6	4	1	7	0
October	2014	25	2	15	1	6	5	0	19	5	9	3	1	5	0
November	2014	27	2	17	1	6	5	0	18	4	8	2	1	4	0
December	2014	24	4	16	0	8	6	0	17	5	7	3	2	3	0
January	2015	28	5	18	1	11	5	0	17	3	5	3	2	3	0
February	2015	26	5	16	1	13	5	0	17	4	5	4	2	4	0
March	2015	29	5	17	1	12	4	0	15	3	5	4	3	4	0
April	2015	25	5	15	2	11	6	0	16	4	5	3	2	4	0
May	2015	24	4	14	2	9	5	0	14	4	5	3	1	6	0
June	2015	22	4	16	2	11	6	0	15	2	4	3	1	5	0
July	2015	26	3	18	1	11	6	0	14	2	3	3	2	5	0
August	2015	27	4	21	1	10	6	0	15	1	4	3	2	4	0
September	2015	28	3	21	0	8	6	0	16	2	4	3	2	6	0
October	2015	26	3	19	1	8	4	0	16	3	5	3	2	7	0
November	2015	28	4	16	1	9	5	0	15	4	4	3	1	7	0
December	2015	28	3	15	1	9	4	0	15	4	7	2	2	6	0

AGE 18 TO 34
TABLE 38
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

		GOOD TIME TO BUY							BAD TIME TO BUY						
Date of Survey		Low Price; Good Buys	Prices Won't Come Down	Interest Rates Low	Borrow in Advance Rising Rates	Times Good; Prosper.	Fuel Effic.	Supply Adequate	Prices High	High Interest Rates	Can't Afford To Buy	Uncertain Future	Gas Prices Shortages	Poor Select.; Quality	Supply Inadequate
January	2016	26	4	17	1	9	4	1	13	4	6	2	2	5	0
February	2016	28	2	18	2	7	3	1	11	3	6	2	2	4	0
March	2016	26	3	17	2	9	3	1	11	3	4	3	2	4	0
April	2016	24	4	19	2	9	4	1	11	3	5	3	2	4	0
May	2016	20	5	22	2	13	4	0	13	3	4	2	3	6	0
June	2016	22	5	23	2	13	3	0	13	5	3	0	2	7	0
July	2016	23	4	21	2	13	2	0	15	5	3	2	1	6	0
August	2016	23	4	19	2	11	3	0	15	6	4	4	1	3	0
September	2016	21	3	20	1	11	4	0	17	6	4	5	1	3	0
October	2016	17	2	18	1	10	4	0	17	7	5	5	2	4	0
November	2016	15	1	18	2	11	3	0	16	5	5	4	2	5	0
December	2016	17	2	18	2	13	2	0	13	4	6	4	1	4	0
January	2017	21	3	19	2	15	3	0	13	3	5	4	1	4	0
February	2017	21	5	18	2	15	3	1	16	6	4	5	1	4	0
March	2017	22	6	15	3	14	4	0	16	6	4	6	1	4	0
April	2017	22	6	17	3	12	3	1	18	6	3	5	1	3	0
May	2017	22	6	16	3	10	4	1	18	4	4	5	1	2	0
June	2017	24	5	18	3	10	3	1	20	5	4	4	1	2	0
July	2017	26	3	14	2	9	3	1	19	6	5	5	0	3	0
August	2017	24	4	13	1	12	3	0	17	7	5	4	0	4	0
September	2017	21	4	10	1	13	3	1	17	6	6	3	2	4	0
October	2017	18	5	13	2	14	4	0	17	5	5	3	2	2	0
November	2017	19	5	14	2	13	4	1	16	3	3	2	2	3	0
December	2017	22	6	14	4	13	5	1	12	4	3	2	1	3	0
January	2018	24	5	12	3	13	3	1	13	4	3	2	1	3	0
February	2018	24	6	11	3	14	3	1	13	6	3	3	1	4	0
March	2018	20	6	12	1	12	2	1	16	7	3	2	1	4	0
April	2018	19	8	13	2	11	2	1	15	9	3	2	1	3	0
May	2018	19	7	12	2	10	3	0	18	8	3	3	1	3	0
June	2018	19	6	11	4	12	3	0	19	7	4	4	2	3	0
July	2018	18	7	9	6	13	2	0	23	7	5	4	2	4	0
August	2018	17	8	8	6	14	2	0	22	9	5	2	3	2	1
September	2018	18	8	9	3	12	1	0	23	9	5	2	2	3	0
October	2018	18	8	8	1	11	2	0	24	9	4	3	2	4	0
November	2018	19	7	8	2	8	1	0	27	8	4	3	1	4	0
December	2018	19	7	5	2	8	1	0	27	8	5	3	1	4	0
January	2019	21	6	6	2	9	1	1	25	7	5	3	0	3	0
February	2019	21	5	8	2	10	2	1	22	9	5	4	1	5	0
March	2019	21	6	10	2	12	2	1	20	9	4	4	1	5	0
April	2019	20	4	10	2	12	2	1	21	10	3	4	1	8	0
May	2019	22	5	11	1	13	2	1	21	6	2	4	1	7	0
June	2019	20	5	11	1	13	2	1	23	6	2	3	1	6	0
July	2019	21	5	10	1	13	3	0	24	4	3	3	1	5	0
August	2019	21	4	10	1	13	3	0	26	6	4	3	1	5	0
September	2019	24	2	9	0	13	3	1	25	5	4	3	1	4	0
October	2019	24	3	11	0	13	2	1	21	5	3	5	2	4	0
November	2019	25	3	10	1	11	1	1	23	2	2	4	2	3	0
December	2019	26	3	11	1	12	1	0	22	3	2	4	2	3	0
January	2020	25	4	10	1	12	1	0	26	4	2	2	2	4	0
February	2020	23	4	12	1	13	2	0	25	5	3	2	1	4	0
March	2020	22	4	13	1	12	2	0	25	4	3	4	2	5	1
April	2020	27	3	13	0	10	1	1	18	5	8	11	1	4	1
May	2020	32	1	15	0	8	0	1	13	7	10	16	1	3	1
June	2020	39	1	20	0	5	0	1	9	7	13	20	0	1	1
July	2020	39	1	24	0	4	0	1	10	7	11	18	0	0	1
August	2020	40	1	24	0	4	0	1	11	7	12	19	0	0	2
September	2020	31	1	22	0	5	0	2	15	5	11	17	0	1	1
October	2020	32	1	21	0	6	0	1	16	5	12	15	0	1	2

AGE 18 TO 34
TABLE 38
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

		GOOD TIME TO BUY							BAD TIME TO BUY						
Date of Survey		Low Price; Good Buys	Prices Won't Come Down	Interest Rates Low	Borrow in Advance Rising Rates	Times Good; Prosper.	Fuel Effic.	Supply Adequate	Prices High	High Interest Rates	Can't Afford To Buy	Uncertain Future	Gas Prices Shortages	Poor Select.; Quality	Supply Inadequate
November	2020	28	2	21	0	6	0	1	15	5	14	10	0	2	3
December	2020	31	1	21	0	5	0	1	14	5	17	11	0	2	3
January	2021	28	1	19	0	7	0	1	12	5	16	13	0	2	3
February	2021	28	1	21	0	9	0	0	13	4	14	14	0	1	1
March	2021	25	2	16	0	11	1	1	16	4	11	12	0	1	2
April	2021	23	2	17	1	12	1	1	20	3	10	9	1	1	4
May	2021	20	3	15	1	12	1	1	24	2	7	7	2	3	7
June	2021	18	4	15	2	11	1	2	29	3	7	6	2	4	13
July	2021	15	4	12	2	9	1	2	35	4	7	5	1	4	17
August	2021	14	2	8	1	7	1	2	42	4	7	5	1	2	24
September	2021	13	1	7	0	9	0	2	42	4	7	5	2	3	24
October	2021	14	2	6	0	7	0	3	40	3	8	5	2	2	29
November	2021	16	2	4	0	7	1	3	39	4	8	4	2	2	32
December	2021	14	3	5	0	3	1	5	46	5	7	3	2	2	34
January	2022	12	4	4	0	2	0	4	52	5	6	3	2	2	35
February	2022	9	5	4	1	3	0	4	56	6	6	4	1	1	34
March	2022	9	5	2	1	3	0	3	55	7	5	5	4	1	33
April	2022	9	4	3	1	4	1	4	52	9	4	4	6	2	32
May	2022	10	3	3	1	4	1	4	48	7	3	3	10	3	33
June	2022	10	2	2	1	5	1	4	50	9	3	1	9	3	32
July	2022	11	2	1	1	3	2	4	52	10	4	2	10	3	30
August	2022	10	4	0	1	3	1	5	53	13	5	2	7	3	27
September	2022	10	4	1	1	2	1	5	56	13	7	2	7	3	24
October	2022	10	4	1	1	2	0	5	54	14	6	2	5	3	22
November	2022	11	4	1	1	3	0	3	54	15	5	2	5	3	21
December	2022	14	3	1	0	3	1	4	49	19	3	3	3	4	20
January	2023	16	4	2	0	3	2	5	47	20	7	2	3	3	16
February	2023	18	4	2	1	2	2	6	44	20	7	4	1	3	12
March	2023	17	5	2	1	3	1	6	44	19	9	5	1	2	10
April	2023	16	5	1	2	2	1	6	45	22	7	5	1	2	10
May	2023	18	3	2	1	3	1	6	44	23	8	4	1	2	8
June	2023	17	3	2	0	3	0	8	45	22	7	2	2	3	10
July	2023	17	4	2	0	5	0	7	43	22	7	2	2	3	10
August	2023	13	6	1	1	3	0	6	45	24	7	3	2	3	10
September	2023	14	6	1	1	3	0	4	47	26	8	3	3	2	8
October	2023	14	5	2	0	1	1	4	49	26	8	3	3	2	8
November	2023	15	3	2	0	1	1	4	48	27	9	3	2	3	7
December	2023	14	4	2	0	2	1	6	46	30	7	2	1	4	6
January	2024	15	3	3	1	3	0	6	43	29	8	3	1	5	5
February	2024	15	5	4	1	4	0	6	41	27	8	3	1	4	4
March	2024	16	5	5	2	4	0	5	40	26	8	3	0	4	2
April	2024	15	5	5	1	4	0	4	43	27	7	2	0	5	1
May	2024	13	5	4	1	4	0	5	44	29	7	1	0	5	2
June	2024	11	3	3	0	3	0	3	45	27	4	2	1	6	3
July	2024	9	2	3	1	2	0	3	38	32	5	2	1	3	3
August	2024	10	2	5	1	1	0	1	39	32	4	2	0	3	3
September	2024	11	2	6	1	2	0	3	30	29	5	2	0	4	3
October	2024	12	3	6	0	1	0	4	33	24	4	1	1	4	3
November	2024	13	3	4	0	1	0	4	31	19	6	0	1	4	3
December	2024	11	6	3	0	0	0	3	37	17	5	0	1	3	2
January	2025	12	8	1	0	0	0	3	36	15	5	1	0	4	2
February	2025	8	11	1	0	0	0	3	36	18	3	2	0	3	1
March	2025	7	11	2	0	0	0	2	37	20	3	3	0	5	1
April	2025	3	10	1	0	0	0	1	37	20	3	2	0	3	2
May	2025	3	8	1	0	0	0	0	36	15	3	5	0	4	2
June	2025	4	7	0	0	0	0	0	33	15	3	6	0	2	1
July	2025	6	8	1	0	0	0	0	31	14	3	5	0	2	1

AGE 18 TO 34
TABLE 38
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

		GOOD TIME TO BUY							BAD TIME TO BUY						
Date of Survey		Low Price; Good Buys	Prices Won't Come Down	Interest Rates Low	Borrow in Advance Rising Rates	Times Good; Prosper.	Fuel Effic.	Supply Adequate	Prices High	High Interest Rates	Can't Afford To Buy	Uncertain Future	Gas Prices Shortages	Poor Select.; Quality	Supply Inadequate
August	2025	7	7	1	0	0	0	0	33	15	5	2	0	2	1
September	2025	6	6	1	0	1	0	0	37	16	4	2	0	3	2
October	2025	6	6	1	0	1	0	0	39	17	6	2	1	3	1
November	2025	6	5	1	0	1	0	1	38	17	6	2	1	3	1
December	2025	7	4	2	0	1	0	1	36	13	8	3	1	3	1
January	2026	7	3	3	0	1	0	1	35	11	7	6	1	3	2
February	2026	7	2	4	0	1	0	0	41	11	6	7	0	2	1
March	2026	9	2	4	0	0	0	1	42	14	6	8	1	3	1
April	2026	8	1	3	0	0	1	2	45	15	5	6	4	6	1
May	2026	6	1	3	0	1	1	2	41	15	6	7	6	6	2
June	2026	4	2	3	0	1	1	1	43	17	5	6	8	7	2
July	2026	4	3	3	0	1	1	0	44	17	7	7	7	6	2
August	2026	6	3	2	0	0	0	0	45	19	8	4	7	6	1