

TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January 1993	32	5	62	100	70	646
February 1993	33	5	62	100	71	648
March 1993	38	4	58	100	80	649
April 1993	42	4	54	100	88	630
May 1993	47	4	49	100	97	620
June 1993	46	4	49	100	97	616
July 1993	44	5	51	100	93	646
August 1993	44	5	51	100	93	654
September 1993	44	6	50	100	94	660
October 1993	45	5	51	100	94	638
November 1993	45	5	50	100	95	637
December 1993	46	4	50	100	96	646
January 1994	46	5	49	100	97	655
February 1994	46	5	49	100	97	644
March 1994	48	4	48	100	101	635
April 1994	53	4	43	100	109	623
May 1994	55	5	41	100	114	628
June 1994	56	5	39	100	117	626
July 1994	56	4	40	100	115	638
August 1994	54	4	43	100	111	636
September 1994	52	4	44	100	108	638
October 1994	52	4	45	100	107	636
November 1994	51	5	45	100	106	633
December 1994	50	4	45	100	105	617
January 1995	50	4	46	100	104	615
February 1995	52	3	45	100	107	622
March 1995	51	4	45	100	105	629
April 1995	49	4	47	100	102	630
May 1995	48	4	49	100	99	624
June 1995	50	4	46	100	103	624
July 1995	54	3	43	100	111	620
August 1995	54	5	42	100	112	616
September 1995	53	3	44	100	109	612
October 1995	49	4	47	100	102	621
November 1995	46	3	51	100	96	623
December 1995	44	4	52	100	92	624
January 1996	44	5	51	100	93	603
February 1996	47	5	47	100	100	597
March 1996	51	4	44	100	107	594
April 1996	55	4	41	100	114	613
May 1996	57	5	38	100	119	639
June 1996	55	6	39	100	116	646
July 1996	52	5	43	100	109	639
August 1996	50	4	46	100	104	618
September 1996	50	4	46	100	105	613
October 1996	51	5	44	100	107	636
November 1996	51	5	44	100	107	647
December 1996	49	5	47	100	102	679
January 1997	49	4	47	100	102	651
February 1997	48	4	48	100	101	646

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<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
March	1997	51	6	43	100	108	632
April	1997	54	6	40	100	114	647
May	1997	57	6	37	100	121	646
June	1997	60	6	34	100	126	662
July	1997	61	5	34	100	127	657
August	1997	60	5	35	100	125	651
September	1997	59	6	36	100	123	638
October	1997	58	7	35	100	123	642
November	1997	59	7	34	100	125	640
December	1997	57	7	36	100	121	659
January	1998	57	7	36	100	120	659
February	1998	59	7	35	100	124	682
March	1998	65	7	28	100	137	648
April	1998	69	6	25	100	144	649
May	1998	69	8	23	100	147	630
June	1998	69	9	23	100	146	638
July	1998	69	9	22	100	147	639
August	1998	69	8	23	100	147	664
September	1998	69	9	23	100	146	654
October	1998	67	10	24	100	143	637
November	1998	66	9	25	100	141	632
December	1998	66	7	27	100	139	637
January	1999	65	7	28	100	138	656
February	1999	67	7	26	100	140	642
March	1999	70	7	23	100	148	634
April	1999	70	7	23	100	148	627
May	1999	73	7	21	100	152	653
June	1999	71	7	21	100	150	669
July	1999	75	7	17	100	158	698
August	1999	72	7	21	100	151	681
September	1999	71	7	22	100	149	658
October	1999	66	7	27	100	139	634
November	1999	66	7	27	100	139	630
December	1999	62	8	30	100	132	643
January	2000	63	8	28	100	135	656
February	2000	64	8	28	100	136	665
March	2000	67	7	26	100	142	662
April	2000	68	7	25	100	144	642
May	2000	71	7	22	100	149	623
June	2000	73	7	20	100	152	616
July	2000	74	6	20	100	154	604
August	2000	73	6	21	100	151	610
September	2000	69	6	25	100	144	638
October	2000	65	7	28	100	137	662
November	2000	64	7	29	100	135	678
December	2000	62	7	32	100	130	661
January	2001	61	6	33	100	128	656
February	2001	59	6	34	100	125	637
March	2001	62	7	31	100	131	673
April	2001	63	5	31	100	132	682
May	2001	63	7	30	100	134	709
June	2001	63	7	30	100	133	685

TABLE 43
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<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
July	2001	62	9	28	100	134	676
August	2001	63	8	29	100	133	643
September	2001	58	9	32	100	126	657
October	2001	52	10	38	100	114	654
November	2001	44	10	47	100	97	669
December	2001	43	8	50	100	93	660
January	2002	45	6	49	100	95	648
February	2002	46	6	48	100	98	657
March	2002	50	7	43	100	107	644
April	2002	52	10	39	100	113	659
May	2002	56	11	33	100	123	634
June	2002	58	11	31	100	127	643
July	2002	60	9	31	100	130	640
August	2002	60	10	30	100	131	662
September	2002	59	10	30	100	129	656
October	2002	56	12	32	100	125	658
November	2002	58	10	32	100	125	642
December	2002	57	10	33	100	124	640
January	2003	57	8	35	100	122	643
February	2003	58	7	36	100	122	673
March	2003	56	5	39	100	117	695
April	2003	58	5	37	100	120	687
May	2003	58	6	35	100	123	668
June	2003	62	7	31	100	130	640
July	2003	64	6	30	100	133	644
August	2003	64	5	30	100	134	664
September	2003	63	6	30	100	133	689
October	2003	62	6	31	100	131	693
November	2003	62	6	32	100	130	671
December	2003	64	5	31	100	132	673
January	2004	65	5	30	100	135	682
February	2004	66	6	28	100	137	672
March	2004	69	5	25	100	144	659
April	2004	69	6	25	100	144	638
May	2004	73	4	23	100	149	631
June	2004	75	4	21	100	154	637
July	2004	77	4	19	100	158	648
August	2004	76	5	20	100	156	664
September	2004	71	4	24	100	147	646
October	2004	71	3	25	100	146	634
November	2004	70	4	26	100	143	648
December	2004	70	6	25	100	145	643
January	2005	69	6	25	100	145	624
February	2005	69	6	25	100	144	620
March	2005	69	6	25	100	143	611
April	2005	70	6	23	100	147	635
May	2005	74	5	22	100	152	626
June	2005	74	5	21	100	153	626
July	2005	74	4	22	100	151	623
August	2005	73	5	22	100	152	617
September	2005	73	4	23	100	151	633
October	2005	70	5	25	100	146	640

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<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
November	2005	67	4	29	100	138	627
December	2005	65	4	32	100	133	625
January	2006	63	3	34	100	129	614
February	2006	64	3	33	100	131	635
March	2006	64	2	33	100	131	641
April	2006	64	3	33	100	131	633
May	2006	61	3	36	100	125	607
June	2006	56	4	40	100	116	596
July	2006	54	4	42	100	111	603
August	2006	48	5	47	100	101	623
September	2006	46	5	49	100	97	619
October	2006	39	4	57	100	82	594
November	2006	32	3	64	100	68	588
December	2006	28	3	69	100	58	592
January	2007	28	4	68	100	59	623
February	2007	30	4	66	100	64	619
March	2007	31	4	64	100	67	601
April	2007	31	4	65	100	66	590
May	2007	31	4	65	100	67	579
June	2007	32	4	65	100	67	602
July	2007	31	3	67	100	64	606
August	2007	27	2	71	100	57	603
September	2007	23	1	76	100	47	589
October	2007	17	3	80	100	37	586
November	2007	15	3	83	100	32	586
December	2007	12	3	86	100	26	571
January	2008	11	2	87	100	24	557
February	2008	10	2	88	100	23	575
March	2008	10	3	87	100	23	591
April	2008	9	3	88	100	22	600
May	2008	8	2	90	100	18	576
June	2008	7	1	92	100	14	568
July	2008	7	1	92	100	14	540
August	2008	7	1	92	100	15	567
September	2008	7	1	92	100	15	568
October	2008	7	1	92	100	15	600
November	2008	5	1	94	100	12	582
December	2008	5	1	95	100	10	601
January	2009	4	0	96	100	7	586
February	2009	4	0	97	100	7	602
March	2009	3	0	97	100	6	563
April	2009	3	0	96	100	7	565
May	2009	4	0	95	100	9	555
June	2009	7	0	93	100	14	576
July	2009	7	0	92	100	15	589
August	2009	6	1	93	100	13	581
September	2009	5	1	94	100	12	578
October	2009	7	1	93	100	14	538
November	2009	9	1	90	100	19	545
December	2009	8	1	91	100	17	520
January	2010	7	1	91	100	16	535

AGE 35 TO 54
TABLE 43
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<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
February 2010	6	1	93	100	13	514
March 2010	8	2	90	100	17	530
April 2010	8	3	90	100	18	522
May 2010	9	3	88	100	21	522
June 2010	9	2	89	100	20	522
July 2010	11	1	88	100	22	532
August 2010	9	1	91	100	18	531
September 2010	6	1	93	100	14	523
October 2010	3	1	96	100	8	527
November 2010	5	1	93	100	12	532
December 2010	6	2	92	100	14	537
January 2011	7	2	91	100	16	520
February 2011	7	1	92	100	15	505
March 2011	6	1	92	100	14	476
April 2011	6	1	93	100	13	493
May 2011	5	2	93	100	12	493
June 2011	6	2	92	100	14	505
July 2011	7	2	91	100	15	478
August 2011	7	1	91	100	16	482
September 2011	8	1	92	100	16	469
October 2011	8	1	91	100	17	489
November 2011	8	1	91	100	16	465
December 2011	7	1	92	100	15	456
January 2012	7	1	92	100	15	438
February 2012	7	1	92	100	15	468
March 2012	7	0	92	100	15	486
April 2012	9	0	91	100	18	509
May 2012	11	0	89	100	22	499
June 2012	11	1	88	100	22	495
July 2012	11	1	87	100	24	480
August 2012	12	2	86	100	26	478
September 2012	15	2	83	100	32	470
October 2012	17	2	81	100	36	478
November 2012	18	3	80	100	38	485
December 2012	19	3	79	100	40	474
January 2013	18	3	79	100	39	459
February 2013	19	2	79	100	39	451
March 2013	21	1	78	100	43	483
April 2013	26	2	72	100	54	472
May 2013	30	3	68	100	62	465
June 2013	34	5	61	100	72	440
July 2013	35	5	61	100	74	470
August 2013	37	5	58	100	79	471
September 2013	36	3	61	100	75	475
October 2013	39	2	59	100	80	436
November 2013	36	3	61	100	75	430
December 2013	37	4	59	100	77	421
January 2014	35	5	60	100	76	418
February 2014	39	5	56	100	84	410
March 2014	39	3	57	100	82	410
April 2014	38	3	60	100	78	414
May 2014	38	2	60	100	78	417

AGE 35 TO 54
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<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
June 2014	40	4	55	100	85	415
July 2014	44	5	51	100	93	412
August 2014	46	6	49	100	97	413
September 2014	47	4	49	100	98	420
October 2014	47	4	49	100	98	434
November 2014	47	2	51	100	96	433
December 2014	48	3	49	100	100	425
January 2015	50	2	48	100	102	443
February 2015	51	3	46	100	105	456
March 2015	49	3	48	100	101	487
April 2015	50	5	45	100	106	484
May 2015	51	5	44	100	107	486
June 2015	54	5	42	100	112	467
July 2015	55	4	41	100	114	465
August 2015	56	3	41	100	116	474
September 2015	57	3	40	100	117	477
October 2015	54	4	43	100	111	484
November 2015	53	4	43	100	110	488
December 2015	52	5	43	100	110	516
January 2016	56	4	40	100	115	508
February 2016	59	4	36	100	123	499
March 2016	62	3	35	100	127	485
April 2016	62	3	34	100	128	486
May 2016	62	3	35	100	127	469
June 2016	63	5	32	100	131	467
July 2016	65	4	31	100	134	471
August 2016	66	4	30	100	137	511
September 2016	66	3	31	100	135	533
October 2016	63	3	34	100	129	538
November 2016	61	4	35	100	126	547
December 2016	61	5	34	100	127	560
January 2017	62	5	33	100	129	580
February 2017	63	3	33	100	130	575
March 2017	66	3	32	100	134	576
April 2017	69	3	28	100	140	572
May 2017	73	3	24	100	149	563
June 2017	76	3	22	100	154	559
July 2017	76	2	22	100	154	562
August 2017	74	2	24	100	150	572
September 2017	72	3	25	100	147	592
October 2017	72	2	26	100	146	588
November 2017	71	3	26	100	144	562
December 2017	69	3	27	100	142	548
January 2018	68	4	28	100	140	537
February 2018	69	5	26	100	143	552