# AGE 35 TO 54 <br> TABLE 42 <br> SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES (Three Month Moving Averages) 

Response to the query: "Why do you say so?" following the question on Table 41.

May add to more than $100 \%$ due to multiple mentions.

GOOD TIME TO BUY

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES (Three Month Moving Averages)

| Date of S | Survey | Prices Low; <br> Good Buys <br> Available | Prices <br> Won't Come <br> Down | Interest <br> Rate <br> Low | Borrow in <br> Advance Rising Rates | Times <br> Good <br> Prosperity | Good Investment | Prices <br> High | Interest <br> Rates High; <br> Credit Tight | Can't <br> Afford <br> To Buy | Uncertain <br> Future | $\begin{array}{c}\text { Bad } \\ \text { Investment }\end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 1984 | 20 | 10 | 36 | 11 | 3 | 7 | 11 | 28 | 8 | 4 | 0 |
| February | 1984 | 20 | 10 | 39 | 12 | 4 | 7 | 10 | 25 | 7 | 4 | 0 |
| March | 1984 | 20 | 10 | 43 | 12 | 5 | 8 | 9 | 25 | 7 | 2 | 0 |
| April | 1984 | 17 | 10 | 38 | 19 | 5 | 6 | 10 | 22 | 8 | 2 | 0 |
| May | 1984 | 14 | 11 | 31 | 23 | 3 | 6 | 10 | 23 | 8 | 3 | 0 |
| June | 1984 | 13 | 13 | 22 | 25 | 2 | 7 | 10 | 26 | 7 | 3 | 0 |
| July | 1984 | 14 | 11 | 19 | 22 | 3 | 7 | 9 | 31 | 7 | 4 | 0 |
| August | 1984 | 16 | 10 | 20 | 18 | 3 | 7 | 11 | 36 | 5 | 3 | 1 |
| September | r 1984 | 15 | 10 | 22 | 16 | 3 | 5 | 12 | 38 | 7 | 4 | 1 |
| October | 1984 | 15 | 11 | 24 | 14 | 2 | 5 | 13 | 36 | 7 | 4 | 1 |
| November | 1984 | 14 | 10 | 28 | 14 | 2 | 5 | 12 | 34 | 8 | 4 | 0 |
| December | 1984 | 17 | 9 | 33 | 12 | 2 | 4 | 12 | 30 | 6 | 4 | 0 |
| January | 1985 | 17 | 7 | 40 | 11 | 3 | 4 | 10 | 29 | 8 | 5 | 0 |
| February | 1985 | 19 | 7 | 44 | 9 | 4 | 4 | 11 | 26 | 8 | 4 | 0 |
| March | 1985 | 18 | 7 | 47 | 10 | 4 | 5 | 11 | 25 | 7 | 4 | 0 |
| April | 1985 | 20 | 8 | 44 | 13 | 4 | 5 | 12 | 23 | 6 | 3 | 0 |
| May | 1985 | 20 | 8 | 40 | 13 | 3 | 4 | 12 | 25 | 7 | 5 | 0 |
| June | 1985 | 22 | 7 | 44 | 11 | 3 | 4 | 12 | 20 | 8 | 5 | 0 |
| July | 1985 | 21 | 6 | 52 | 7 | 2 | 4 | 12 | 17 | 8 | 5 | 0 |
| August | 1985 | 22 | 6 | 58 | 5 | 2 | 6 | 12 | 15 | 6 | 3 | 0 |
| September | r 1985 | 23 | 7 | 57 | 5 | 2 | 6 | 12 | 14 | 5 | 4 | 1 |
| October | 1985 | 25 | 7 | 53 | 6 | 2 | 6 | 11 | 15 | 5 | 4 | 1 |
| November | 1985 | 25 | 8 | 51 | 7 | 4 | 5 | 9 | 13 | 5 | 5 | 1 |
| December | 1985 | 25 | 7 | 48 | 8 | 4 | 4 | 12 | 16 | 4 | 4 | 1 |
| January | 1986 | 25 | 8 | 52 | 7 | 4 | 4 | 11 | 14 | 6 | 3 | 1 |
| February | 1986 | 24 | 8 | 57 | 5 | 4 | 3 | 14 | 13 | 6 | 2 | 1 |
| March | 1986 | 25 | 7 | 66 | 5 | 4 | 4 | 8 | 8 | 7 | 2 | 1 |
| April | 1986 | 25 | 5 | 72 | 5 | 4 | 3 | 8 | 6 | 5 | 2 | 0 |
| May | 1986 | 24 | 4 | 79 | 5 | 4 | 3 | 4 | 4 | 3 | 2 | 0 |
| June | 1986 | 22 | 3 | 82 | 6 | 5 | 2 | 5 | 4 | 3 | 1 | 0 |
| July | 1986 | 21 | 3 | 80 | 7 | 5 | 3 | 5 | 6 | 4 | 1 | 0 |
| August | 1986 | 22 | 4 | 79 | 7 | 4 | 3 | 5 | 5 | 5 | , | 1 |
| September | r 1986 | 24 | 4 | 75 | 7 | 5 | 5 | 6 | 6 | 5 | 1 | 1 |
| October | 1986 | 25 | 5 | 75 | 5 | 4 | 6 | 7 | 5 | 6 | 1 | 1 |
| November | 1986 | 25 | 6 | 73 | 6 | 4 | 6 | 8 | 5 | 6 | 1 | 0 |
| December | 1986 | 25 | 5 | 72 | 6 | 2 | 5 | 8 | 5 | 6 | 2 | 1 |
| January | 1987 | 26 | 4 | 72 | 5 | 2 | 4 | 6 | 6 | 6 | 2 | 1 |
| February | 1987 | 25 | 5 | 74 | 5 | 2 | 4 | 6 | 6 | 6 | 2 | 1 |
| March | 1987 | 22 | 7 | 73 | 6 | 3 | 5 | 6 | 6 | 7 | 1 | 0 |
| April | 1987 | 22 | 8 | 70 | 8 | 4 | 6 | 6 | 4 | 5 | 2 | 0 |
| May | 1987 | 21 | 9 | 64 | 12 | 3 | 8 | 7 | 5 | 5 | 1 | 0 |
| June | 1987 | 23 | 9 | 57 | 16 | 3 | 6 | 7 | 6 | 5 | 1 | 0 |
| July | 1987 | 21 | 9 | 53 | 19 | 3 | 6 | 8 | 9 | 5 | 1 | 0 |
| August | 1987 | 24 | 9 | 51 | 17 | 3 | 7 | 10 | 9 | 4 | 2 | 0 |
| September | r 1987 | 21 | 10 | 48 | 19 | 3 | 9 | 12 | 9 | 5 | 2 | 1 |
| October | 1987 | 23 | 10 | 43 | 19 | 3 | 9 | 12 | 13 | 6 | 4 | 0 |
| November | 1987 | 19 | 10 | 39 | 20 | 3 | 7 | 10 | 16 | 6 | 7 | 0 |
| December | 1987 | 23 | 7 | 42 | 16 | 3 | 8 | 8 | 16 | 5 | 9 | 0 |

GOOD TIME TO BUY

BAD TIME TO BUY

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES (Three Month Moving Averages)

GOOD TIME TO BUY
BAD TIME TO BUY

| Date of S | Survey | Prices Low; Good Buys Available | Prices Won't Come Down | Interest <br> Rate <br> Low | Borrow in <br> Advance <br> Rising Rates | Times <br> Good <br> Prosperity | Good Investment | Prices <br> High | Interest <br> Rates High; <br> Credit Tight | Can't <br> Afford <br> To Buy | Uncertain <br> Future | Bad <br> Investment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 1988 | 20 | 7 | 42 | 15 | 3 | 7 | 11 | 14 | 6 | 9 | 0 |
| February | 1988 | 25 | 6 | 46 | 12 | 4 | 7 | 12 | 12 | 7 | 6 | 0 |
| March | 1988 | 26 | 7 | 48 | 11 | 4 | 5 | 13 | 10 | 8 | 4 | 0 |
| April | 1988 | 27 | 9 | 51 | 11 | 4 | 4 | 11 | 9 | 7 | 3 | 0 |
| May | 1988 | 23 | 11 | 49 | 15 | 4 | 5 | 9 | 9 | 7 | 3 | 1 |
| June | 1988 | 20 | 12 | 46 | 17 | 4 | 5 | 9 | 10 | 6 | 4 | 1 |
| July | 1988 | 19 | 12 | 43 | 15 | 5 | 7 | 11 | 10 | 5 | 3 | 1 |
| August | 1988 | 19 | 12 | 37 | 16 | 5 | 6 | 13 | 11 | 4 | 3 | 1 |
| September | 1988 | 19 | 14 | 29 | 20 | 5 | 9 | 13 | 14 | 4 | 2 | 0 |
| October | 1988 | 18 | 13 | 26 | 22 | 5 | 9 | 13 | 15 | 4 | 2 | 0 |
| November | 1988 | 19 | 13 | 29 | 19 | 5 | 11 | 13 | 14 | 4 | 2 | 0 |
| December | 1988 | 19 | 12 | 27 | 18 | 3 | 11 | 14 | 16 | 5 | 4 | 0 |
| January | 1989 | 20 | 13 | 25 | 20 | 3 | 11 | 13 | 16 | 4 | 4 | 0 |
| February | 1989 | 19 | 10 | 20 | 24 | 3 | 9 | 13 | 16 | 6 | 4 | 0 |
| March | 1989 | 20 | 11 | 20 | 22 | 3 | 8 | 14 | 18 | 7 | 3 | 0 |
| April | 1989 | 21 | 11 | 17 | 22 | 3 | 7 | 18 | 24 | 10 | 4 | 0 |
| May | 1989 | 23 | 12 | 16 | 19 | 3 | 8 | 19 | 28 | 9 | 4 | 1 |
| June | 1989 | 20 | 12 | 19 | 16 | 4 | 8 | 18 | 26 | 8 | 3 | 1 |
| July | 1989 | 22 | 12 | 26 | 11 | 3 | 9 | 14 | 22 | 7 | 3 | 1 |
| August | 1989 | 21 | 14 | 30 | 8 | 3 | 8 | 14 | 19 | 5 | 3 | 1 |
| September | 1989 | 24 | 12 | 35 | 8 | 2 | 7 | 13 | 16 | 6 | 3 | 0 |
| October | 1989 | 27 | 10 | 34 | 7 | 3 | 6 | 15 | 15 | 5 | 2 | 1 |
| November | 1989 | 26 | 9 | 33 | 9 | 3 | 6 | 14 | 15 | 6 | 2 | 1 |
| December | 1989 | 25 | 10 | 29 | 10 | 3 | 5 | 14 | 17 | 6 | 2 | 1 |
| January | 1990 | 24 | 12 | 32 | 8 | 3 | 6 | 12 | 16 | 6 | 4 | 0 |
| February | 1990 | 27 | 11 | 32 | 8 | 3 | 5 | 13 | 18 | 4 | 3 | 0 |
| March | 1990 | 31 | 12 | 33 | 7 | 3 | 6 | 12 | 17 | 4 | 3 | 1 |
| April | 1990 | 34 | 14 | 30 | 9 | 2 | 7 | 13 | 18 | 5 | 2 | 1 |
| May | 1990 | 34 | 15 | 29 | 10 | 2 | 8 | 14 | 14 | 6 | 1 | 0 |
| June | 1990 | 33 | 16 | 26 | 10 | 1 | 8 | 15 | 15 | 6 | 2 | 0 |
| July | 1990 | 32 | 14 | 25 | 11 | 2 | 7 | 14 | 14 | 5 | 3 | 0 |
| August | 1990 | 32 | 12 | 24 | 11 | 2 | 7 | 15 | 17 | 5 | 4 | 1 |
| September | 1990 | 33 | 11 | 22 | 10 | 2 | 6 | 15 | 19 | 6 | 4 | 1 |
| October | 1990 | 34 | 9 | 16 | 8 | 1 | 5 | 15 | 24 | 9 | 7 | 1 |
| November | 1990 | 37 | 10 | 13 | 7 | 1 | 5 | 14 | 26 | 9 | 9 | 1 |
| December | 1990 | 39 | 7 | 15 | 6 | 1 | 3 | 12 | 26 | 10 | 11 | 1 |
| January | 1991 | 41 | 6 | 22 | 4 | 1 | 3 | 12 | 21 | 10 | 12 | 1 |
| February | 1991 | 43 | 5 | 29 | 2 | 1 | 3 | 10 | 19 | 12 | 13 | 1 |
| March | 1991 | 48 | 6 | 37 | 2 | 1 | 3 | 10 | 13 | 11 | 11 | 1 |
| April | 1991 | 51 | 6 | 44 | 2 | 1 | 3 | 8 | 9 | 12 | 9 | 1 |
| May | 1991 | 53 | 6 | 46 | 3 | 1 | 4 | 8 | 7 | 10 | 6 | 1 |
| June | 1991 | 51 | 5 | 43 | 4 | 1 | 6 | 7 | 9 | 10 | 5 | 0 |
| July | 1991 | 49 | 5 | 43 | 4 | 2 | 6 | 8 | 9 | 9 | 5 | 1 |
| August | 1991 | 49 | 5 | 42 | 3 | 2 | 7 | 10 | 10 | 9 | 5 | 1 |
| September | 1991 | 48 | 5 | 46 | 3 | 2 | 6 | 10 | 9 | 10 | 5 | 1 |
| October | 1991 | 47 | 6 | 46 | 2 | 2 | 6 | 10 | 9 | 9 | 5 | 1 |
| November | 1991 | 48 | 5 | 47 | 2 | 1 | 5 | 8 | 9 | 11 | 6 | 2 |
| December | 1991 | 47 | 3 | 50 | 2 | 0 | 5 | 9 | 9 | 11 | 7 | 1 |

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES (Three Month Moving Averages)

|  |  |  |  |  | Borow |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date of S | Survey | Prices Low; <br> Good Buys <br> Available | Prices <br> Won't Come <br> Down | Interest <br> Rate <br> Low | Borrow in <br> Advance Rising Rates | Times <br> Good Prosperity | Good Investment | Prices <br> High | Interest <br> Rates High; Credit Tight | Can't <br> Afford <br> To Buy | Uncertain <br> Future | Bad <br> Investment |
| January | 1992 | 45 | 2 | 57 | 2 | 0 | 4 | 6 | 8 | 13 | 8 | 1 |
| February | 1992 | 44 | 2 | 67 | 3 | 1 | 4 | 5 | 5 | 9 | 7 | 1 |
| March | 1992 | 43 | 2 | 71 | 3 | 1 | 4 | 4 | 2 | 8 | 7 | 1 |
| April | 1992 | 45 | 3 | 71 | 3 | 1 | 4 | 5 | 3 | 6 | 7 | 1 |
| May | 1992 | 43 | 4 | 66 | 3 | 1 | 5 | 6 | 4 | 8 | 8 | 1 |
| June | 1992 | 44 | 5 | 66 | 3 | 1 | 5 | 6 | 4 | 8 | 6 | 0 |
| July | 1992 | 42 | 4 | 66 | 4 | 1 | 5 | 7 | 4 | 9 | 7 | 1 |
| August | 1992 | 42 | 4 | 69 | 3 | 2 | 5 | 6 | 4 | 10 | 6 | 1 |
| September | r 1992 | 41 | 3 | 72 | 3 | 2 | 5 | 4 | 4 | 9 | 6 | 1 |
| October | 1992 | 39 | 3 | 69 | 3 | 2 | 5 | 3 | 4 | 9 | 6 | 1 |
| November | 1992 | 35 | 4 | 68 | 6 | 2 | 5 | 4 | 3 | 8 | 6 | 1 |
| December | 1992 | 36 | 5 | 66 | 7 | 3 | 6 | 4 | 3 | 9 | 8 | 1 |
| January | 1993 | 41 | 5 | 69 | 8 | 4 | 4 | 3 | 3 | 7 | 6 | 1 |
| February | 1993 | 44 | 4 | 69 | 7 | 4 | 3 | 3 | 3 | 7 | 7 | 0 |
| March | 1993 | 41 | 5 | 75 | 5 | 3 | 3 | 3 | 3 | 5 | 6 | 0 |
| April | 1993 | 37 | 6 | 76 | 5 | 4 | 4 | 4 | 4 | 5 | 6 | 0 |
| May | 1993 | 33 | 7 | 76 | 3 | 5 | 4 | 5 | 3 | 5 | 6 | 1 |
| June | 1993 | 32 | 6 | 73 | 3 | 5 | 5 | 8 | 4 | 7 | 6 | 1 |
| July | 1993 | 30 | 5 | 73 | 4 | 4 | 5 | 7 | 4 | 8 | 7 | 1 |
| August | 1993 | 30 | 4 | 77 | 4 | 4 | 4 | 8 | 4 | 8 | 6 | 0 |
| September | r 1993 | 31 | 4 | 78 | 4 | 5 | 3 | 5 | 4 | 8 | 7 | 0 |
| October | 1993 | 30 | 5 | 77 | 3 | 5 | 4 | 5 | 3 | 7 | 6 | 0 |
| November | 1993 | 29 | 4 | 77 | 4 | 4 | 5 | 4 | 4 | 6 | 5 | 0 |
| December | 1993 | 27 | 3 | 77 | 4 | 5 | 5 | 5 | 5 | 7 | 4 | 0 |
| January | 1994 | 28 | 3 | 77 | 5 | 6 | 4 | 4 | 4 | 8 | 5 | 0 |
| February | 1994 | 29 | 3 | 79 | 6 | 7 | 4 | 4 | 3 | 7 | 4 | 0 |
| March | 1994 | 29 | 5 | 78 | 10 | 9 | 4 | 2 | 2 | 5 | 3 | 0 |
| April | 1994 | 27 | 5 | 74 | 16 | 9 | 5 | 4 | 3 | 4 | 1 | 0 |
| May | 1994 | 22 | 6 | 66 | 20 | 8 | 5 | 4 | 5 | 3 | 1 | 0 |
| June | 1994 | 19 | 5 | 61 | 22 | 6 | 5 | 6 | 8 | 4 | 1 | 0 |
| July | 1994 | 17 | 6 | 58 | 23 | 6 | 4 | 6 | 9 | 4 | 1 | 0 |
| August | 1994 | 21 | 7 | 56 | 23 | 7 | 5 | 6 | 9 | 5 | 2 | 0 |
| September | r 1994 | 21 | 9 | 54 | 24 | 7 | 5 | 5 | 9 | 7 | 2 | 0 |
| October | 1994 | 22 | 9 | 52 | 23 | 7 | 5 | 5 | 9 | 7 | 3 | 0 |
| November | 1994 | 19 | 11 | 46 | 25 | 8 | 4 | 6 | 11 | 8 | 4 | 0 |
| December | 1994 | 19 | 9 | 38 | 27 | 8 | 5 | 6 | 16 | 6 | 3 | 1 |
| January | 1995 | 17 | 8 | 34 | 26 | 8 | 5 | 9 | 21 | 6 | 3 | 1 |
| February | 1995 | 17 | 7 | 33 | 25 | 6 | 5 | 8 | 24 | 6 | 3 | 1 |
| March | 1995 | 16 | 8 | 34 | 23 | 7 | 6 | 9 | 23 | 6 | 3 | 1 |
| April | 1995 | 17 | 10 | 34 | 21 | 7 | 7 | 7 | 21 | 7 | 4 | 1 |
| May | 1995 | 18 | 9 | 36 | 19 | 8 | 7 | 9 | 19 | 7 | 4 | 0 |
| June | 1995 | 21 | 8 | 43 | 13 | 8 | 5 | 9 | 16 | 8 | 4 | 0 |
| July | 1995 | 20 | 6 | 51 | 10 | 8 | 5 | 9 | 14 | 7 | 3 | 0 |
| August | 1995 | 22 | 5 | 60 | 7 | 9 | 6 | 8 | 11 | 5 | 3 | 0 |
| September | r 1995 | 24 | 4 | 62 | 6 | 9 | 7 | 8 | 8 | 6 | 2 | 0 |
| October | 1995 | 27 | 4 | 60 | 7 | 8 | 6 | 7 | 6 | 7 | 2 | 0 |
| November | 1995 | 27 | 4 | 59 | 6 | 7 | 5 | 7 | 7 | 9 | 2 | 0 |
| December | 1995 | 28 | 5 | 57 | 5 | 7 | 6 | 8 | 8 | 9 | 2 | 0 |

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES (Three Month Moving Averages)

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date of S | Survey | Prices Low; Good Buys Available | Prices <br> Won't Come <br> Down | Interest <br> Rate <br> Low | Borrow in <br> Advance <br> Rising Rates | Times <br> Good Prosperity | Good Investment | Prices <br> High | Interest <br> Rates High; Credit Tight | Can't <br> Afford <br> To Buy | Uncertain <br> Future | Bad <br> Investment |
| January | 1996 | 27 | 5 | 58 | 4 | 5 | 6 | 7 | 8 | 9 | 4 | 1 |
| February | 1996 | 26 | 5 | 62 | 4 | 5 | 7 | 5 | 7 | 7 | 4 | 1 |
| March | 1996 | 25 | 6 | 67 | 5 | 4 | 6 | 3 | 6 | 7 | 3 | 1 |
| April | 1996 | 23 | 6 | 65 | 8 | 5 | 7 | 5 | 8 | 8 | 2 | 0 |
| May | 1996 | 23 | 7 | 60 | 9 | 5 | 7 | 8 | 9 | 7 | 1 | 0 |
| June | 1996 | 22 | 6 | 52 | 10 | 6 | 7 | 9 | 11 | 7 | 3 | 0 |
| July | 1996 | 26 | 7 | 51 | 9 | 8 | 5 | 9 | 9 | 7 | 2 | 1 |
| August | 1996 | 26 | 6 | 49 | 11 | 7 | 6 | 8 | 9 | 9 | 3 | 1 |
| September | r 1996 | 25 | 7 | 50 | 12 | 7 | 7 | 7 | 9 | 8 | 3 | 0 |
| October | 1996 | 24 | 7 | 49 | 14 | 5 | 8 | 7 | 9 | 7 | 3 | 0 |
| November | 1996 | 24 | 7 | 50 | 11 | 7 | 9 | 6 | 7 | 8 | 3 | 1 |
| December | 1996 | 25 | 8 | 52 | 10 | 7 | 8 | 6 | 6 | 8 | 2 | 1 |
| January | 1997 | 25 | 7 | 55 | 8 | 10 | 8 | 4 | 5 | 7 | 2 | 1 |
| February | 1997 | 26 | 7 | 55 | 8 | 11 | 7 | 5 | 5 | 6 | 1 | 0 |
| March | 1997 | 22 | 6 | 56 | 9 | 12 | 8 | 5 | 5 | 6 | 1 | 0 |
| April | 1997 | 21 | 7 | 48 | 11 | 10 | 9 | 8 | 7 | 6 | 1 | 0 |
| May | 1997 | 20 | 8 | 47 | 12 | 10 | 9 | 8 | 10 | 6 | 1 | 0 |
| June | 1997 | 21 | 8 | 43 | 13 | 10 | 9 | 7 | 9 | 5 | 0 | 0 |
| July | 1997 | 21 | 7 | 47 | 10 | 12 | 8 | 7 | 7 | 5 | 0 | 0 |
| August | 1997 | 21 | 6 | 52 | 8 | 12 | 6 | 5 | 5 | 3 | 1 | 0 |
| September | r 1997 | 21 | 6 | 55 | 5 | 12 | 7 | 5 | 5 | 3 | 1 | 0 |
| October | 1997 | 21 | 5 | 57 | 5 | 11 | 7 | 5 | 4 | 2 | 1 | 1 |
| November | 1997 | 20 | 5 | 57 | 5 | 12 | 7 | 6 | 4 | 3 | 1 | 1 |
| December | 1997 | 18 | 6 | 58 | 4 | 11 | 6 | 6 | 5 | 2 | 1 | 1 |
| January | 1998 | 15 | 6 | 61 | 3 | 11 | 6 | 5 | 5 | 2 | 1 | 0 |
| February | 1998 | 13 | 5 | 65 | 2 | 9 | 6 | 5 | 4 | 3 | 1 | 0 |
| March | 1998 | 13 | 4 | 68 | 2 | 12 | 5 | 4 | 2 | 3 | 1 | 0 |
| April | 1998 | 14 | 4 | 69 | 3 | 12 | 4 | 3 | 2 | 3 | 1 | 1 |
| May | 1998 | 18 | 5 | 68 | 4 | 11 | 3 | 4 | 1 | 2 | 1 | 1 |
| June | 1998 | 19 | 5 | 67 | 4 | 12 | 4 | 5 | 1 | 2 | 1 | 0 |
| July | 1998 | 18 | 6 | 68 | 4 | 12 | 5 | 6 | 2 | 2 | 0 | 0 |
| August | 1998 | 15 | 6 | 69 | 3 | 14 | 6 | 6 | 2 | 2 | 1 | 0 |
| September | r 1998 | 14 | 5 | 71 | 2 | 12 | 6 | 6 | 2 | 3 | 1 | 0 |
| October | 1998 | 15 | 3 | 75 | 2 | 11 | 5 | 6 | 2 | 3 | 1 | 0 |
| November | 1998 | 14 | 3 | 78 | 2 | 9 | 5 | 5 | 1 | 3 | 1 | 0 |
| December | 1998 | 15 | 2 | 83 | 2 | 10 | 4 | 4 | 1 | 2 | 1 | 0 |
| January | 1999 | 14 | 3 | 79 | 2 | 9 | 4 | 5 | 1 | 2 | 1 | 0 |
| February | 1999 | 14 | 4 | 81 | 3 | 11 | 4 | 5 | 2 | 2 | 1 | 0 |
| March | 1999 | 14 | 5 | 76 | 3 | 11 | 5 | 6 | 4 | 2 | 1 | 0 |
| April | 1999 | 16 | 4 | 76 | 3 | 11 | 7 | 8 | 3 | 2 | 1 | 0 |
| May | 1999 | 16 | 5 | 70 | 4 | 11 | 7 | 9 | 3 | 2 | 1 | 1 |
| June | 1999 | 15 | 6 | 70 | 6 | 11 | 6 | 7 | 2 | 2 | 1 | 0 |
| July | 1999 | 12 | 6 | 67 | 8 | 14 | 5 | 7 | 4 | 2 | 2 | 0 |
| August | 1999 | 12 | 6 | 63 | 10 | 13 | 4 | 7 | 6 | 2 | 2 | 0 |
| September | r 1999 | 12 | 5 | 56 | 10 | 15 | 6 | 9 | 7 | 2 | 1 | 0 |
| October | 1999 | 12 | 5 | 52 | 11 | 13 | 7 | 9 | 10 | 2 | 1 | 0 |
| November | 1999 | 14 | 5 | 53 | 11 | 13 | 7 | 9 | 10 | 1 | 1 | 0 |
| December | 1999 | 14 | 6 | 53 | 9 | 13 | 6 | 9 | 11 | 2 | 1 | 0 |

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES (Three Month Moving Averages)

| Date of Survey |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Prices Low; Good Buys Available | Prices Won't Come Down | Interest <br> Rate <br> Low | Borrow in <br> Advance <br> Rising Rates | Times <br> Good <br> Prosperity | Good Investment | Prices <br> High | Interest <br> Rates High; <br> Credit Tight | Can't <br> Afford <br> To Buy | Uncertain Future | Bad Investment |
| January | 2000 | 13 | 6 | 49 | 10 | 14 | 7 | 10 | 11 | 2 | 1 | 0 |
| February | 2000 | 10 | 8 | 43 | 11 | 17 | 8 | 10 | 12 | 3 | 1 | 0 |
| March | 2000 | 10 | 8 | 40 | 14 | 16 | 8 | 10 | 13 | 3 | 1 | 0 |
| April | 2000 | 10 | 10 | 38 | 15 | 15 | 6 | 8 | 11 | 3 | 0 | 1 |
| May | 2000 | 12 | 8 | 36 | 18 | 13 | 5 | 10 | 12 | 2 | 1 | 0 |
| June | 2000 | 11 | 8 | 32 | 16 | 11 | 5 | 13 | 16 | 3 | 1 | 0 |
| July | 2000 | 11 | 8 | 31 | 15 | 11 | 7 | 16 | 19 | 3 | 1 | 0 |
| August | 2000 | 9 | 9 | 32 | 11 | 10 | 8 | 16 | 20 | 3 | 2 | 0 |
| September | 2000 | 11 | 8 | 37 | 10 | 11 | 10 | 15 | 15 | 2 | 1 | 0 |
| October | 2000 | 9 | 7 | 37 | 9 | 12 | 9 | 16 | 13 | 3 | 2 | 0 |
| November | 2000 | 10 | 7 | 41 | 10 | 13 | 9 | 14 | 10 | 3 | 0 | 0 |
| December | 2000 | 10 | 7 | 39 | 10 | 13 | 7 | 15 | 12 | 3 | 1 | 0 |
| January | 2001 | 12 | 8 | 44 | 9 | 12 | 6 | 12 | 11 | 3 | 2 | 0 |
| February | 2001 | 12 | 7 | 48 | 8 | 9 | 5 | 11 | 10 | 4 | 4 | 0 |
| March | 2001 | 14 | 6 | 58 | 5 | 8 | 6 | 9 | 8 | 4 | 4 | 0 |
| April | 2001 | 12 | 5 | 62 | 4 | 7 | 5 | 9 | 8 | 4 | 5 | 0 |
| May | 2001 | 13 | 4 | 63 | 3 | 6 | 5 | 10 | 7 | 5 | 3 | 0 |
| June | 2001 | 11 | 5 | 62 | 3 | 5 | 5 | 11 | 5 | 6 | 3 | 0 |
| July | 2001 | 13 | 4 | 61 | 2 | 5 | 5 | 11 | 3 | 6 | 2 | 0 |
| August | 2001 | 15 | 4 | 62 | 3 | 6 | 7 | 11 | 3 | 5 | 3 | 0 |
| September | 2001 | 17 | 4 | 63 | 3 | 6 | 6 | 10 | 3 | 5 | 5 | 0 |
| October | 2001 | 20 | 3 | 69 | 3 | 4 | 5 | 8 | 2 | 6 | 7 | 0 |
| November | 2001 | 21 | 2 | 73 | 2 | 2 | 3 | 6 | 2 | 5 | 8 | 0 |
| December | 2001 | 23 | 1 | 77 | 1 | 2 | 4 | 4 | 1 | 5 | 7 | 0 |
| January | 2002 | 23 | 1 | 77 | 1 | 2 | 4 | 4 | 2 | 6 | 5 | 0 |
| February | 2002 | 22 | 1 | 72 | 2 | 2 | 6 | 4 | 2 | 7 | 4 | 0 |
| March | 2002 | 20 | 2 | 70 | 3 | 4 | 6 | 5 | 2 | 7 | 5 | 1 |
| April | 2002 | 19 | 3 | 70 | 5 | 4 | 6 | 5 | 2 | 6 | 5 | 1 |
| May | 2002 | 19 | 4 | 71 | 6 | 5 | 5 | 5 | 3 | 4 | 4 | 1 |
| June | 2002 | 18 | 4 | 67 | 6 | 4 | 6 | 7 | 3 | 5 | 4 | 0 |
| July | 2002 | 17 | 4 | 65 | 5 | 3 | 7 | 10 | 3 | 5 | 4 | 0 |
| August | 2002 | 14 | 3 | 65 | 4 | 2 | 9 | 11 | 2 | 7 | 3 | 0 |
| September | 2002 | 13 | 3 | 69 | 2 | 2 | 9 | 11 | 3 | 7 | 4 | 0 |
| October | 2002 | 14 | 2 | 71 | 2 | 3 | 8 | 11 | 2 | 6 | 3 | 0 |
| November | 2002 | 13 | 3 | 72 | 1 | 3 | 8 | 10 | 3 | 5 | 5 | 0 |
| December | 2002 | 14 | 3 | 72 | 2 | 3 | 9 | 9 | 3 | 4 | 6 | 0 |
| January | 2003 | 14 | 3 | 74 | 1 | 3 | 9 | 9 | 3 | 4 | 5 | 0 |
| February | 2003 | 17 | 3 | 75 | 2 | 2 | 9 | 8 | 2 | 4 | 5 | 0 |
| March | 2003 | 17 | 3 | 74 | 2 | 2 | 8 | 8 | 3 | 6 | 5 | 0 |
| April | 2003 | 16 | 4 | 74 | 2 | 2 | 7 | 9 | 4 | 6 | 5 | 0 |
| May | 2003 | 15 | 3 | 75 | 2 | 2 | 7 | 8 | 4 | 6 | 4 | 0 |
| June | 2003 | 16 | 4 | 77 | 1 | 2 | 6 | 8 | 3 | 6 | 3 | 0 |
| July | 2003 | 16 | 4 | 79 | 1 | 1 | 6 | 8 | 2 | 6 | 3 | 0 |
| August | 2003 | 15 | 4 | 79 | 3 | 2 | 5 | 9 | 2 | 7 | 4 | 0 |
| September | 2003 | 15 | 4 | 75 | 5 | 3 | 6 | 10 | 3 | 7 | 3 | 0 |
| October | 2003 | 15 | 4 | 71 | 6 | 4 | 6 | 10 | 4 | 7 | 3 | 0 |
| November | 2003 | 14 | 5 | 70 | 5 | 3 | 6 | 9 | 5 | 6 | 3 | 0 |
| December | 2003 | 16 | 3 | 75 | 5 | 4 | 6 | 7 | 3 | 5 | 2 | 0 |

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES (Three Month Moving Averages)

| Date of S | Survey | Prices Low; Good Buys Available | Prices Won't Come Down | Interest <br> Rate <br> Low | Borrow in <br> Advance <br> Rising Rates | Times <br> Good <br> Prosperity | Good <br> Investment | Prices <br> High | Interest <br> Rates High; <br> Credit Tight | Can't <br> Afford <br> To Buy | Uncertain <br> Future | Bad Investment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 2004 | 16 | 4 | 75 | 4 | 5 | 8 | 8 | 2 | 5 | 2 | 1 |
| February | 2004 | 17 | 4 | 76 | 3 | 5 | 9 | 8 | 2 | 4 | 2 | 1 |
| March | 2004 | 14 | 5 | 73 | 4 | 4 | 10 | 9 | 3 | 5 | 3 | 1 |
| April | 2004 | 11 | 5 | 71 | 6 | 4 | 8 | 9 | 3 | 6 | 4 | 0 |
| May | 2004 | 11 | 6 | 69 | 11 | 3 | 8 | 9 | 3 | 6 | 4 | 0 |
| June | 2004 | 11 | 6 | 68 | 16 | 3 | 9 | 10 | 3 | 5 | 3 | 0 |
| July | 2004 | 11 | 7 | 66 | 16 | 4 | 11 | 12 | 5 | 3 | 3 | 0 |
| August | 2004 | 11 | 8 | 65 | 15 | 4 | 9 | 12 | 6 | 3 | 3 | 0 |
| September | 2004 | 11 | 7 | 67 | 13 | 5 | 7 | 11 | 6 | 3 | 3 | 0 |
| October | 2004 | 12 | 6 | 69 | 12 | 4 | 6 | 11 | 5 | 5 | 3 | 0 |
| November | 2004 | 12 | 6 | 66 | 11 | 4 | 6 | 15 | 6 | 5 | 3 | 0 |
| December | 2004 | 12 | 7 | 60 | 11 | 5 | 8 | 16 | 6 | 5 | 2 | 0 |
| January | 2005 | 12 | 9 | 56 | 12 | 7 | 10 | 14 | 7 | 4 | 2 | 0 |
| February | 2005 | 11 | 9 | 56 | 11 | 8 | 11 | 13 | 7 | 5 | 2 | 0 |
| March | 2005 | 11 | 9 | 56 | 10 | 7 | 10 | 14 | 8 | 5 | 3 | 0 |
| April | 2005 | 10 | 9 | 56 | 13 | 6 | 11 | 16 | 8 | 4 | 2 | 0 |
| May | 2005 | 8 | 10 | 53 | 15 | 6 | 11 | 16 | 7 | 4 | 2 | 0 |
| June | 2005 | 9 | 9 | 53 | 14 | 6 | 12 | 19 | 6 | 4 | 3 | 0 |
| July | 2005 | 9 | 10 | 51 | 10 | 6 | 12 | 22 | 7 | 5 | 2 | 0 |
| August | 2005 | 11 | 10 | 49 | 8 | 4 | 11 | 24 | 7 | 5 | 2 | 0 |
| September | 2005 | 10 | 10 | 45 | 8 | 4 | 12 | 26 | 8 | 6 | 2 | 0 |
| October | 2005 | 11 | 9 | 42 | 10 | 4 | 12 | 26 | 7 | 7 | 4 | 1 |
| November | 2005 | 12 | 8 | 42 | 11 | 3 | 12 | 26 | 7 | 8 | 4 | 1 |
| December | 2005 | 14 | 9 | 41 | 13 | 4 | 10 | 24 | 8 | 7 | 4 | 1 |
| January | 2006 | 15 | 7 | 39 | 13 | 4 | 10 | 25 | 11 | 8 | 3 | 1 |
| February | 2006 | 13 | 7 | 37 | 12 | 4 | 10 | 26 | 13 | 8 | 3 | 0 |
| March | 2006 | 14 | 6 | 34 | 11 | 4 | 10 | 27 | 13 | 9 | 3 | 0 |
| April | 2006 | 15 | 7 | 34 | 11 | 5 | 9 | 26 | 11 | 8 | 3 | 1 |
| May | 2006 | 17 | 7 | 32 | 12 | 6 | 8 | 25 | 12 | 9 | 3 | 1 |
| June | 2006 | 18 | 7 | 30 | 13 | 5 | 7 | 24 | 16 | 9 | 2 | 1 |
| July | 2006 | 20 | 6 | 27 | 14 | 4 | 9 | 22 | 19 | 9 | 2 | 0 |
| August | 2006 | 23 | 7 | 24 | 13 | 3 | 10 | 21 | 19 | 9 | 2 | 1 |
| September | 2006 | 28 | 4 | 26 | 11 | 4 | 10 | 20 | 18 | 8 | 2 | 1 |
| October | 2006 | 37 | 3 | 27 | 9 | 3 | 7 | 22 | 17 | 7 | 2 | 2 |
| November | 2006 | 43 | 2 | 30 | 6 | 3 | 6 | 21 | 16 | 7 | 2 | 1 |
| December | 2006 | 43 | 2 | 29 | 6 | 1 | 7 | 22 | 14 | 8 | 2 | 1 |
| January | 2007 | 40 | 3 | 31 | 5 | 2 | 7 | 20 | 12 | 8 | 2 | 1 |
| February | 2007 | 40 | 4 | 32 | 5 | 3 | 7 | 19 | 13 | 8 | 1 | 1 |
| March | 2007 | 39 | 5 | 33 | 3 | 3 | 6 | 17 | 13 | 8 | 1 | 1 |
| April | 2007 | 42 | 4 | 31 | 4 | 3 | 6 | 15 | 13 | 9 | 1 | 1 |
| May | 2007 | 40 | 5 | 29 | 4 | 2 | 7 | 18 | 14 | 10 | 1 | 1 |
| June | 2007 | 41 | 4 | 28 | 5 | 2 | 7 | 19 | 16 | 13 | 2 | 1 |
| July | 2007 | 39 | 4 | 26 | 5 | 2 | 7 | 20 | 17 | 13 | 2 | 1 |
| August | 2007 | 41 | 3 | 25 | 5 | 2 | 6 | 16 | 19 | 14 | 3 | 2 |
| September | 2007 | 42 | 3 | 23 | 4 | 2 | 5 | 15 | 20 | 14 | 2 | 1 |
| October | 2007 | 46 | 2 | 23 | 3 | 2 | 4 | 11 | 22 | 15 | 3 | 1 |
| November | 2007 | 49 | 1 | 22 | 1 | 2 | 4 | 13 | 22 | 14 | 3 | 0 |
| December | 2007 | 54 | 1 | 22 | 2 | 1 | 3 | 11 | 20 | 14 | 3 | 1 |

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES (Three Month Moving Averages)

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date of S | Survey | Prices Low; Good Buys Available | Prices <br> Won't Come <br> Down | Interest <br> Rate <br> Low | Borrow in <br> Advance <br> Rising Rates | Times <br> Good Prosperity | Good Investment | Prices <br> High | Interest <br> Rates High; Credit Tight | Can't <br> Afford <br> To Buy | Uncertain <br> Future | Bad <br> Investment |
| January | 2008 | 54 | 1 | 21 | 2 | 1 | 2 | 13 | 20 | 14 | 3 | 1 |
| February | 2008 | 57 | 1 | 29 | 2 | 0 | 2 | 10 | 16 | 16 | 2 | 1 |
| March | 2008 | 57 | 1 | 32 | 1 | 0 | 2 | 11 | 16 | 15 | 3 | 1 |
| April | 2008 | 61 | 1 | 36 | 0 | 0 | 3 | 9 | 13 | 14 | 3 | 0 |
| May | 2008 | 63 | 2 | 32 | 1 | 0 | 4 | 9 | 13 | 14 | 3 | 1 |
| June | 2008 | 63 | 2 | 32 | 0 | 0 | 3 | 7 | 12 | 15 | 4 | 1 |
| July | 2008 | 61 | 2 | 28 | 1 | 1 | 2 | 9 | 11 | 17 | 5 | 1 |
| August | 2008 | 63 | 2 | 28 | 1 | 1 | 1 | 8 | 10 | 16 | 5 | 1 |
| September | r 2008 | 65 | 2 | 28 | 1 | 1 | 1 | 8 | 9 | 14 | 5 | 1 |
| October | 2008 | 65 | 2 | 25 | 1 | 0 | 2 | 7 | 14 | 12 | 6 | 1 |
| November | 2008 | 64 | 2 | 22 | 1 | 0 | 3 | 6 | 17 | 12 | 6 | 2 |
| December | 2008 | 64 | 2 | 24 | 0 | 0 | 2 | 6 | 19 | 13 | 6 | 2 |
| January | 2009 | 67 | 1 | 31 | 0 | 0 | 2 | 6 | 15 | 14 | 7 | 1 |
| February | 2009 | 67 | 2 | 38 | 0 | 0 | 2 | 6 | 13 | 13 | 9 | 1 |
| March | 2009 | 68 | 1 | 38 | 0 | 0 | 2 | 5 | 12 | 12 | 10 | 1 |
| April | 2009 | 70 | 1 | 41 | 1 | 0 | 2 | 4 | 11 | 11 | 9 | 1 |
| May | 2009 | 72 | 1 | 42 | 1 | 1 | 2 | 3 | 11 | 11 | 9 | 0 |
| June | 2009 | 73 | 1 | 45 | 1 | 1 | 2 | 3 | 9 | 10 | 7 | 0 |
| July | 2009 | 71 | 2 | 43 | 1 | 1 | 1 | 3 | 9 | 11 | 7 | 1 |
| August | 2009 | 70 | 2 | 41 | 1 | 0 | 2 | 4 | 8 | 12 | 6 | 1 |
| September | r 2009 | 70 | 2 | 38 | 0 | 1 | 3 | 4 | 7 | 12 | 6 | 1 |
| October | 2009 | 70 | 1 | 39 | 0 | 1 | 3 | 3 | 5 | 11 | 6 | 0 |
| November | 2009 | 68 | 2 | 38 | 1 | 1 | 3 | 2 | 6 | 12 | 5 | 0 |
| December | 2009 | 67 | 2 | 40 | 1 | 1 | 2 | 3 | 7 | 12 | 6 | 1 |
| January | 2010 | 66 | 2 | 38 | 1 | 1 | 2 | 3 | 8 | 14 | 6 | 1 |
| February | 2010 | 67 | 1 | 38 | 1 | 2 | 2 | 3 | 7 | 14 | 6 | 2 |
| March | 2010 | 67 | 1 | 35 | 1 | 1 | 3 | 3 | 6 | 13 | 6 | 2 |
| April | 2010 | 67 | 2 | 35 | 1 | 2 | 3 | 4 | 7 | 12 | 7 | 1 |
| May | 2010 | 64 | 2 | 37 | 1 | 2 | 3 | 5 | 7 | 14 | 7 | 1 |
| June | 2010 | 62 | 1 | 42 | 1 | 2 | 2 | 5 | 7 | 15 | 6 | 1 |
| July | 2010 | 62 | 1 | 48 | 1 | 1 | 3 | 5 | 7 | 13 | 6 | 1 |
| August | 2010 | 68 | 2 | 51 | 0 | 1 | 3 | 4 | 6 | 9 | 6 | 1 |
| September | r 2010 | 70 | 2 | 51 | 0 | 0 | 2 | 3 | 6 | 9 | 7 | 1 |
| October | 2010 | 68 | 1 | 50 | 0 | 0 | 1 | 3 | 6 | 11 | 7 | 1 |
| November | 2010 | 63 | 2 | 51 | 0 | 1 | 1 | 3 | 8 | 12 | 8 | 1 |
| December | 2010 | 62 | 2 | 50 | 1 | 1 | 2 | 5 | 9 | 14 | 6 | 1 |
| January | 2011 | 64 | 2 | 50 | 1 | 1 | 2 | 5 | 8 | 13 | 6 | 0 |
| February | 2011 | 65 | 1 | 46 | 2 | 1 | 2 | 5 | 7 | 13 | 6 | 1 |
| March | 2011 | 69 | 2 | 47 | 1 | 1 | 2 | 3 | 8 | 10 | 7 | 0 |
| April | 2011 | 69 | 2 | 47 | 1 | 1 | 2 | 3 | 9 | 10 | 9 | 0 |
| May | 2011 | 70 | 2 | 46 | 1 | 1 | 2 | 3 | 10 | 10 | 7 | 0 |
| June | 2011 | 68 | 2 | 42 | 1 | 1 | 3 | 4 | 9 | 13 | 7 | 1 |
| July | 2011 | 67 | 2 | 39 | 1 | 1 | 3 | 4 | 8 | 14 | 5 | 1 |
| August | 2011 | 64 | 1 | 40 | 1 | 1 | 3 | 6 | 9 | 15 | 6 | 1 |
| September | r 2011 | 66 | 0 | 40 | 1 | 1 | 4 | 7 | 11 | 14 | 6 | 1 |
| October | 2011 | 63 | 1 | 43 | 1 | 1 | 5 | 7 | 12 | 13 | 7 | 1 |
| November | 2011 | 65 | 1 | 45 | 1 | 0 | 5 | 6 | 10 | 12 | 7 | 2 |
| December | 2011 | 63 | 1 | 47 | 1 | 1 | 4 | 5 | 9 | 13 | 9 | 2 |

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES (Three Month Moving Averages)

|  |  | E 10 BUY |  |  |  |  |  | BAD TIME |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Prices Low; <br> Good Buys <br> Available | Prices <br> Won't Come <br> Down | Interest <br> Rate <br> Low | Borrow in <br> Advance Rising Rates | Times <br> Good <br> Prosperity | Good Investment | Prices <br> High | Interest <br> Rates High; <br> Credit Tight | Can't <br> Afford <br> To Buy | Uncertain <br> Future | Bad <br> Investment |
| January | 2012 | 66 | 1 | 49 | 1 | 1 | 3 | 5 | 7 | 11 | 9 | 3 |
| February | 2012 | 65 | 2 | 51 | 1 | 2 | 3 | 4 | 7 | 11 | 8 | 2 |
| March | 2012 | 66 | 2 | 51 | 1 | 2 | 2 | 3 | 7 | 11 | 7 | 1 |
| April | 2012 | 66 | 1 | 50 | 1 | 3 | 3 | 3 | 7 | 12 | 5 | 2 |
| May | 2012 | 66 | 1 | 50 | 1 | 2 | 3 | 4 | 7 | 11 | 5 | 3 |
| June | 2012 | 65 | 2 | 52 | 1 | 3 | 3 | 6 | 8 | 10 | 4 | 4 |
| July | 2012 | 67 | 3 | 52 | 0 | 2 | 3 | 5 | 7 | 7 | 4 | 3 |
| August | 2012 | 66 | 3 | 51 | 0 | 3 | 2 | 4 | 9 | 8 | 5 | 3 |
| September | 2012 | 66 | 4 | 52 | 0 | 3 | 2 | 2 | 8 | 8 | 5 | 1 |
| October | 2012 | 64 | 4 | 55 | 0 | 4 | 1 | 4 | 9 | 10 | 6 | 1 |
| November | 2012 | 65 | 4 | 57 | 0 | 3 | 2 | 3 | 7 | 8 | 5 | 0 |
| December | 2012 | 63 | 4 | 57 | 1 | 4 | 3 | 4 | 7 | 10 | 5 | 0 |
| January | 2013 | 61 | 4 | 56 | 1 | 5 | 4 | 3 | 6 | 8 | 6 | 1 |
| February | 2013 | 59 | 4 | 55 | 2 | 5 | 4 | 4 | 6 | 10 | 6 | 1 |
| March | 2013 | 55 | 5 | 56 | 3 | 5 | 3 | 3 | 6 | 10 | 7 | 1 |
| April | 2013 | 53 | 6 | 57 | 3 | 5 | 4 | 3 | 6 | 10 | 6 | 1 |
| May | 2013 | 51 | 6 | 58 | 2 | 6 | 4 | 4 | 6 | 7 | 5 | 1 |
| June | 2013 | 53 | 7 | 58 | 3 | 7 | 5 | 4 | 6 | 7 | 4 | 1 |
| July | 2013 | 51 | 8 | 54 | 5 | 8 | 4 | 5 | 7 | 8 | 3 | 1 |
| August | 2013 | 49 | 9 | 52 | 6 | 8 | 4 | 7 | 7 | 9 | 3 | 1 |
| September | 2013 | 46 | 8 | 50 | 7 | 7 | 5 | 8 | 6 | 10 | 4 | 1 |
| October | 2013 | 44 | 7 | 50 | 7 | 5 | 4 | 8 | 8 | 10 | 5 | 2 |
| November | 2013 | 46 | 7 | 51 | 6 | 5 | 4 | 6 | 8 | 10 | 6 | 2 |
| December | 2013 | 47 | 8 | 52 | 6 | 5 | 4 | 5 | 9 | 8 | 5 | 1 |
| January | 2014 | 47 | 7 | 54 | 7 | 5 | 5 | 8 | 7 | 9 | 6 | 1 |
| February | 2014 | 47 | 6 | 53 | 8 | 4 | 4 | 7 | 7 | 8 | 5 | 2 |
| March | 2014 | 46 | 5 | 54 | 6 | 3 | 5 | 9 | 5 | 9 | 6 | 3 |
| April | 2014 | 47 | 7 | 54 | 5 | 3 | 5 | 7 | 5 | 10 | 5 | 3 |
| May | 2014 | 46 | 7 | 55 | 5 | 5 | 5 | 8 | 5 | 11 | 4 | 2 |
| June | 2014 | 43 | 9 | 54 | 5 | 6 | 5 | 9 | 7 | 10 | 3 | 3 |
| July | 2014 | 40 | 8 | 53 | 5 | 6 | 6 | 9 | 6 | 9 | 3 | 2 |
| August | 2014 | 39 | 9 | 52 | 4 | 6 | 7 | 9 | 6 | 9 | 4 | 2 |
| September | 2014 | 39 | 7 | 50 | 5 | 6 | 7 | 6 | 6 | 10 | 4 | 1 |
| October | 2014 | 41 | 9 | 49 | 5 | 7 | 7 | 5 | 5 | 11 | 4 | 2 |
| November | 2014 | 40 | 9 | 51 | 6 | 7 | 8 | 5 | 5 | 11 | 5 | 1 |
| December | 2014 | 41 | 9 | 53 | 5 | 9 | 9 | 5 | 4 | 9 | 5 | 1 |
| January | 2015 | 36 | 8 | 57 | 6 | 11 | 7 | 7 | 5 | 8 | 4 | 0 |
| February | 2015 | 34 | 9 | 56 | 5 | 12 | 6 | 8 | 5 | 7 | 4 | 1 |
| March | 2015 | 32 | 8 | 55 | 6 | 11 | 5 | 9 | 6 | 7 | 6 | 1 |
| April | 2015 | 34 | 9 | 52 | 6 | 12 | 7 | 7 | 6 | 6 | 7 | 1 |
| May | 2015 | 35 | 9 | 53 | 7 | 11 | 6 | 7 | 7 | 6 | 5 | 1 |
| June | 2015 | 35 | 11 | 51 | 7 | 11 | 8 | 7 | 6 | 7 | 5 | 1 |
| July | 2015 | 36 | 11 | 51 | 6 | 10 | 6 | 9 | 5 | 7 | 5 | 1 |
| August | 2015 | 36 | 10 | 50 | 6 | 10 | 7 | 10 | 3 | 7 | 6 | 2 |
| September | 2015 | 35 | 11 | 49 | 7 | 11 | 6 | 11 | 5 | 8 | 4 | 1 |
| October | 2015 | 33 | 9 | 49 | 8 | 10 | 5 | 11 | 5 | 9 | 3 | 1 |
| November | 2015 | 30 | 9 | 48 | 9 | 10 | 5 | 11 | 7 | 9 | 2 | 1 |
| December | 2015 | 31 | 8 | 50 | 10 | 9 | 6 | 10 | 7 | 8 | 3 | 1 |

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES (Three Month Moving Averages)

|  |  | GOOD TIME TO BUY |  |  |  |  |  | BAD TIME TO BUY |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Prices Low; <br> Good Buys <br> Available | Prices Won't Come Down | Interest <br> Rate <br> Low | Borrow in <br> Advance Rising Rates | Times <br> Good <br> Prosperity | Good <br> Investment | Prices <br> High | Interest <br> Rates High; <br> Credit Tight | Can't <br> Afford <br> To Buy | Uncertain <br> Future | Bad <br> Investment |
| January | 2016 | 32 | 8 | 50 | 9 | 8 | 8 | 11 | 7 | 8 | 3 | 1 |
| February | 2016 | 35 | 7 | 52 | 8 | 9 | 6 | 11 | 6 | 7 | 4 | 1 |
| March | 2016 | 32 | 6 | 51 | 7 | 9 | 7 | 14 | 6 | 8 | 4 | 1 |
| April | 2016 | 31 | 9 | 50 | 7 | 11 | 8 | 12 | 4 | 5 | 6 | 0 |
| May | 2016 | 28 | 11 | 48 | 8 | 12 | 9 | 13 | 5 | 4 | 6 | 1 |
| June | 2016 | 26 | 12 | 47 | 9 | 15 | 7 | 12 | 5 | 6 | 6 | 0 |
| July | 2016 | 26 | 9 | 48 | 8 | 13 | 6 | 14 | 6 | 6 | 5 | 0 |
| August | 2016 | 25 | 8 | 51 | 7 | 12 | 6 | 14 | 4 | 6 | 5 | 1 |
| September | 2016 | 25 | 8 | 54 | 6 | 9 | 8 | 15 | 4 | 5 | 5 | 1 |
| October | 2016 | 25 | 8 | 51 | 7 | 11 | 7 | 14 | 4 | 6 | 5 | 1 |
| November | 2016 | 25 | 8 | 48 | 7 | 11 | 9 | 12 | 4 | 7 | 6 | 1 |
| December | 2016 | 24 | 8 | 46 | 11 | 12 | 8 | 12 | 5 | 7 | 7 | 1 |
| January | 2017 | 23 | 10 | 46 | 16 | 11 | 8 | 11 | 4 | 6 | 6 | 1 |
| February | 2017 | 23 | 11 | 42 | 20 | 11 | 8 | 13 | 5 | 6 | 5 | 1 |
| March | 2017 | 23 | 12 | 39 | 21 | 11 | 8 | 12 | 6 | 5 | 5 | 1 |
| April | 2017 | 19 | 12 | 35 | 19 | 12 | 9 | 15 | 8 | 6 | 7 | 1 |
| May | 2017 | 18 | 11 | 36 | 17 | 15 | 10 | 13 | 8 | 6 | 5 | 0 |
| June | 2017 | 18 | 10 | 36 | 16 | 13 | 10 | 16 | 8 | 6 | 6 | 0 |
| July | 2017 | 19 | 9 | 39 | 14 | 12 | 10 | 18 | 6 | 6 | 5 | 0 |
| August | 2017 | 21 | 9 | 37 | 11 | 11 | 9 | 22 | 7 | 5 | 5 | 0 |
| September | 2017 | 20 | 9 | 38 | 11 | 12 | 9 | 23 | 7 | 6 | 4 | 0 |
| October | 2017 | 19 | 10 | 39 | 8 | 12 | 10 | 22 | 8 | 6 | 4 | 1 |
| November | 2017 | 16 | 12 | 42 | 10 | 14 | 10 | 19 | 8 | 6 | 4 | 0 |
| December | 2017 | 18 | 12 | 39 | 9 | 15 | 10 | 19 | 9 | 7 | 4 | 1 |
| January | 2018 | 18 | 11 | 36 | 10 | 16 | 10 | 20 | 8 | 6 | 5 | 1 |
| February | 2018 | 20 | 10 | 34 | 10 | 13 | 10 | 21 | 9 | 6 | 5 | 1 |
| March | 2018 | 18 | 11 | 35 | 14 | 13 | 9 | 21 | 9 | 4 | 5 | 1 |
| April | 2018 | 18 | 11 | 34 | 15 | 13 | 8 | 21 | 11 | 4 | 4 | 1 |
| May | 2018 | 15 | 12 | 35 | 16 | 13 | 8 | 22 | 11 | 4 | 3 | 1 |

