

TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January 1993	32	5	62	100	70	646
February 1993	33	5	62	100	71	648
March 1993	38	4	58	100	80	649
April 1993	42	4	54	100	88	630
May 1993	47	4	49	100	97	620
June 1993	46	4	49	100	97	616
July 1993	44	5	51	100	93	646
August 1993	44	5	51	100	93	654
September 1993	44	6	50	100	94	660
October 1993	45	5	51	100	94	638
November 1993	45	5	50	100	95	637
December 1993	46	4	50	100	96	646
January 1994	46	5	49	100	97	655
February 1994	46	5	49	100	97	644
March 1994	48	4	48	100	101	635
April 1994	53	4	43	100	109	623
May 1994	55	5	41	100	114	628
June 1994	56	5	39	100	117	626
July 1994	56	4	40	100	115	638
August 1994	54	4	43	100	111	636
September 1994	52	4	44	100	108	638
October 1994	52	4	45	100	107	636
November 1994	51	5	45	100	106	633
December 1994	50	4	45	100	105	617
January 1995	50	4	46	100	104	615
February 1995	52	3	45	100	107	622
March 1995	51	4	45	100	105	629
April 1995	49	4	47	100	102	630
May 1995	48	4	49	100	99	624
June 1995	50	4	46	100	103	624
July 1995	54	3	43	100	111	620
August 1995	54	5	42	100	112	616
September 1995	53	3	44	100	109	612
October 1995	49	4	47	100	102	621
November 1995	46	3	51	100	96	623
December 1995	44	4	52	100	92	624
January 1996	44	5	51	100	93	603
February 1996	47	5	47	100	100	597
March 1996	51	4	44	100	107	594
April 1996	55	4	41	100	114	613
May 1996	57	5	38	100	119	639
June 1996	55	6	39	100	116	646
July 1996	52	5	43	100	109	639
August 1996	50	4	46	100	104	618
September 1996	50	4	46	100	105	613
October 1996	51	5	44	100	107	636
November 1996	51	5	44	100	107	647
December 1996	49	5	47	100	102	679
January 1997	49	4	47	100	102	651
February 1997	48	4	48	100	101	646
March 1997	51	6	43	100	108	632
April 1997	54	6	40	100	114	647
May 1997	57	6	37	100	121	646

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<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
June 1997	60	6	34	100	126	662
July 1997	61	5	34	100	127	657
August 1997	60	5	35	100	125	651
September 1997	59	6	36	100	123	638
October 1997	58	7	35	100	123	642
November 1997	59	7	34	100	125	640
December 1997	57	7	36	100	121	659
January 1998	57	7	36	100	120	659
February 1998	59	7	35	100	124	682
March 1998	65	7	28	100	137	648
April 1998	69	6	25	100	144	649
May 1998	69	8	23	100	147	630
June 1998	69	9	23	100	146	638
July 1998	69	9	22	100	147	639
August 1998	69	8	23	100	147	664
September 1998	69	9	23	100	146	654
October 1998	67	10	24	100	143	637
November 1998	66	9	25	100	141	632
December 1998	66	7	27	100	139	637
January 1999	65	7	28	100	138	656
February 1999	67	7	26	100	140	642
March 1999	70	7	23	100	148	634
April 1999	70	7	23	100	148	627
May 1999	73	7	21	100	152	653
June 1999	71	7	21	100	150	669
July 1999	75	7	17	100	158	698
August 1999	72	7	21	100	151	681
September 1999	71	7	22	100	149	658
October 1999	66	7	27	100	139	634
November 1999	66	7	27	100	139	630
December 1999	62	8	30	100	132	643
January 2000	63	8	28	100	135	656
February 2000	64	8	28	100	136	665
March 2000	67	7	26	100	142	662
April 2000	68	7	25	100	144	642
May 2000	71	7	22	100	149	623
June 2000	73	7	20	100	152	616
July 2000	74	6	20	100	154	604
August 2000	73	6	21	100	151	610
September 2000	69	6	25	100	144	638
October 2000	65	7	28	100	137	662
November 2000	64	7	29	100	135	678
December 2000	62	7	32	100	130	661
January 2001	61	6	33	100	128	656
February 2001	59	6	34	100	125	637
March 2001	62	7	31	100	131	673
April 2001	63	5	31	100	132	682
May 2001	63	7	30	100	134	709
June 2001	63	7	30	100	133	685
July 2001	62	9	28	100	134	676
August 2001	63	8	29	100	133	643
September 2001	58	9	32	100	126	657
October 2001	52	10	38	100	114	654
November 2001	44	10	47	100	97	669
December 2001	43	8	50	100	93	660

TABLE 43
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(Three Month Moving Averages)

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January	2002	45	6	49	100	95	648
February	2002	46	6	48	100	98	657
March	2002	50	7	43	100	107	644
April	2002	52	10	39	100	113	659
May	2002	56	11	33	100	123	634
June	2002	58	11	31	100	127	643
July	2002	60	9	31	100	130	640
August	2002	60	10	30	100	131	662
September	2002	59	10	30	100	129	656
October	2002	56	12	32	100	125	658
November	2002	58	10	32	100	125	642
December	2002	57	10	33	100	124	640
January	2003	57	8	35	100	122	643
February	2003	58	7	36	100	122	673
March	2003	56	5	39	100	117	695
April	2003	58	5	37	100	120	687
May	2003	58	6	35	100	123	668
June	2003	62	7	31	100	130	640
July	2003	64	6	30	100	133	644
August	2003	64	5	30	100	134	664
September	2003	63	6	30	100	133	689
October	2003	62	6	31	100	131	693
November	2003	62	6	32	100	130	671
December	2003	64	5	31	100	132	673
January	2004	65	5	30	100	135	682
February	2004	66	6	28	100	137	672
March	2004	69	5	25	100	144	659
April	2004	69	6	25	100	144	638
May	2004	73	4	23	100	149	631
June	2004	75	4	21	100	154	637
July	2004	77	4	19	100	158	648
August	2004	76	5	20	100	156	664
September	2004	71	4	24	100	147	646
October	2004	71	3	25	100	146	634
November	2004	70	4	26	100	143	648
December	2004	70	6	25	100	145	643
January	2005	69	6	25	100	145	624
February	2005	69	6	25	100	144	620
March	2005	69	6	25	100	143	611
April	2005	70	6	23	100	147	635
May	2005	74	5	22	100	152	626
June	2005	74	5	21	100	153	626
July	2005	74	4	22	100	151	623
August	2005	73	5	22	100	152	617
September	2005	73	4	23	100	151	633
October	2005	70	5	25	100	146	640
November	2005	67	4	29	100	138	627
December	2005	65	4	32	100	133	625
January	2006	63	3	34	100	129	614
February	2006	64	3	33	100	131	635
March	2006	64	2	33	100	131	641
April	2006	64	3	33	100	131	633
May	2006	61	3	36	100	125	607
June	2006	56	4	40	100	116	596

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<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
July	2006	54	4	42	100	111	603
August	2006	48	5	47	100	101	623
September	2006	46	5	49	100	97	619
October	2006	39	4	57	100	82	594
November	2006	32	3	64	100	68	588
December	2006	28	3	69	100	58	592
January	2007	28	4	68	100	59	623
February	2007	30	4	66	100	64	619
March	2007	31	4	64	100	67	601
April	2007	31	4	65	100	66	590
May	2007	31	4	65	100	67	579
June	2007	32	4	65	100	67	602
July	2007	31	3	67	100	64	606
August	2007	27	2	71	100	57	603
September	2007	23	1	76	100	47	589
October	2007	17	3	80	100	37	586
November	2007	15	3	83	100	32	586
December	2007	12	3	86	100	26	571
January	2008	11	2	87	100	24	557
February	2008	10	2	88	100	23	575
March	2008	10	3	87	100	23	591
April	2008	9	3	88	100	22	600
May	2008	8	2	90	100	18	576
June	2008	7	1	92	100	14	568
July	2008	7	1	92	100	14	540
August	2008	7	1	92	100	15	567
September	2008	7	1	92	100	15	568
October	2008	7	1	92	100	15	600
November	2008	5	1	94	100	12	582
December	2008	5	1	95	100	10	601
January	2009	4	0	96	100	7	586
February	2009	4	0	97	100	7	602
March	2009	3	0	97	100	6	563
April	2009	3	0	96	100	7	565
May	2009	4	0	95	100	9	555
June	2009	7	0	93	100	14	576
July	2009	7	0	92	100	15	589
August	2009	6	1	93	100	13	581
September	2009	5	1	94	100	12	578
October	2009	7	1	93	100	14	538
November	2009	9	1	90	100	19	545
December	2009	8	1	91	100	17	520
January	2010	7	1	91	100	16	535
February	2010	6	1	93	100	13	514
March	2010	8	2	90	100	17	530
April	2010	8	3	90	100	18	522
May	2010	9	3	88	100	21	522
June	2010	9	2	89	100	20	522
July	2010	11	1	88	100	22	532
August	2010	9	1	91	100	18	531
September	2010	6	1	93	100	14	523
October	2010	3	1	96	100	8	527
November	2010	5	1	93	100	12	532
December	2010	6	2	92	100	14	537

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TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January	2011	7	2	91	100	16	520
February	2011	7	1	92	100	15	505
March	2011	6	1	92	100	14	476
April	2011	6	1	93	100	13	493
May	2011	5	2	93	100	12	493
June	2011	6	2	92	100	14	505
July	2011	7	2	91	100	15	478
August	2011	7	1	91	100	16	482
September	2011	8	1	92	100	16	469
October	2011	8	1	91	100	17	489
November	2011	8	1	91	100	16	465
December	2011	7	1	92	100	15	456
January	2012	7	1	92	100	15	438
February	2012	7	1	92	100	15	468
March	2012	7	0	92	100	15	486
April	2012	9	0	91	100	18	509
May	2012	11	0	89	100	22	499
June	2012	11	1	88	100	22	495
July	2012	11	1	87	100	24	480
August	2012	12	2	86	100	26	478
September	2012	15	2	83	100	32	470
October	2012	17	2	81	100	36	478
November	2012	18	3	80	100	38	485
December	2012	19	3	79	100	40	474
January	2013	18	3	79	100	39	459
February	2013	19	2	79	100	39	451
March	2013	21	1	78	100	43	483
April	2013	26	2	72	100	54	472
May	2013	30	3	68	100	62	465
June	2013	34	5	61	100	72	440
July	2013	35	5	61	100	74	470
August	2013	37	5	58	100	79	471
September	2013	36	3	61	100	75	475
October	2013	39	2	59	100	80	436
November	2013	36	3	61	100	75	430
December	2013	37	4	59	100	77	421
January	2014	35	5	60	100	76	418
February	2014	39	5	56	100	84	410
March	2014	39	3	57	100	82	410
April	2014	38	3	60	100	78	414
May	2014	38	2	60	100	78	417
June	2014	40	4	55	100	85	415
July	2014	44	5	51	100	93	412
August	2014	46	6	49	100	97	413
September	2014	47	4	49	100	98	420
October	2014	47	4	49	100	98	434
November	2014	47	2	51	100	96	433
December	2014	48	3	49	100	100	425
January	2015	50	2	48	100	102	443
February	2015	51	3	46	100	105	456
March	2015	49	3	48	100	101	487
April	2015	50	5	45	100	106	484
May	2015	51	5	44	100	107	486
June	2015	54	5	42	100	112	467
July	2015	55	4	41	100	114	465

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<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
August	2015	56	3	41	100	116	474
September	2015	57	3	40	100	117	477
October	2015	54	4	43	100	111	484
November	2015	53	4	43	100	110	488
December	2015	52	5	43	100	110	516
January	2016	56	4	40	100	115	508
February	2016	59	4	36	100	123	499
March	2016	62	3	35	100	127	485
April	2016	62	3	34	100	128	486
May	2016	62	3	35	100	127	469
June	2016	63	5	32	100	131	467
July	2016	65	4	31	100	134	471
August	2016	66	4	30	100	137	511
September	2016	66	3	31	100	135	533
October	2016	63	3	34	100	129	538
November	2016	61	4	35	100	126	547
December	2016	61	5	34	100	127	560
January	2017	62	5	33	100	129	580
February	2017	63	3	33	100	130	575
March	2017	66	3	32	100	134	576
April	2017	69	3	28	100	140	572
May	2017	73	3	24	100	149	563
June	2017	76	3	22	100	154	559
July	2017	76	2	22	100	154	562
August	2017	74	2	24	100	150	572
September	2017	72	3	25	100	147	592
October	2017	72	2	26	100	146	588
November	2017	71	3	26	100	144	562
December	2017	69	3	27	100	142	548
January	2018	68	4	28	100	140	537
February	2018	69	5	26	100	143	552
March	2018	73	4	23	100	150	545
April	2018	77	4	19	100	158	553
May	2018	78	3	19	100	159	547
June	2018	77	3	20	100	157	554
July	2018	75	2	22	100	153	565
August	2018	74	2	24	100	151	562
September	2018	73	3	24	100	150	553
October	2018	74	4	23	100	151	558
November	2018	73	4	23	100	150	570
December	2018	73	3	24	100	149	572
January	2019	70	3	27	100	143	568
February	2019	70	4	26	100	144	572
March	2019	71	4	26	100	145	599
April	2019	74	3	22	100	152	602
May	2019	76	4	21	100	155	616
June	2019	75	4	21	100	154	574
July	2019	76	4	20	100	156	570
August	2019	74	4	22	100	152	578
September	2019	73	4	23	100	150	599
October	2019	73	4	23	100	150	603
November	2019	74	3	23	100	151	579
December	2019	74	3	23	100	151	565
January	2020	73	4	23	100	150	553

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<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
February	2020	75	4	21	100	154	577
March	2020	73	4	23	100	150	601
April	2020	57	3	41	100	116	591
May	2020	42	2	56	100	86	586
June	2020	34	1	64	100	70	565
July	2020	42	2	56	100	86	576
August	2020	50	2	48	100	102	602
September	2020	57	3	41	100	116	607
October	2020	63	2	35	100	127	596
November	2020	64	3	33	100	131	564
December	2020	61	3	36	100	125	545
January	2021	59	3	38	100	121	575
February	2021	61	3	36	100	125	559
March	2021	67	2	31	100	136	591
April	2021	72	1	27	100	145	580
May	2021	76	2	22	100	154	601
June	2021	78	2	20	100	159	573
July	2021	80	2	18	100	163	587
August	2021	82	2	17	100	165	574
September	2021	81	2	17	100	164	611
October	2021	82	1	16	100	166	613
November	2021	79	2	19	100	160	616
December	2021	80	2	18	100	162	563
January	2022	78	3	19	100	160	573
February	2022	80	3	17	100	163	588
March	2022	80	2	18	100	162	634