

AGE 35 TO 54

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TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January 1993	32	5	62	100	70	646
February 1993	33	5	62	100	71	648
March 1993	38	4	58	100	80	649
April 1993	42	4	54	100	88	630
May 1993	47	4	49	100	97	620
June 1993	46	4	49	100	97	616
July 1993	44	5	51	100	93	646
August 1993	44	5	51	100	93	654
September 1993	44	6	50	100	94	660
October 1993	45	5	51	100	94	638
November 1993	45	5	50	100	95	637
December 1993	46	4	50	100	96	646
January 1994	46	5	49	100	97	655
February 1994	46	5	49	100	97	644
March 1994	48	4	48	100	101	635
April 1994	53	4	43	100	109	623
May 1994	55	5	41	100	114	628
June 1994	56	5	39	100	117	626
July 1994	56	4	40	100	115	638
August 1994	54	4	43	100	111	636
September 1994	52	4	44	100	108	638
October 1994	52	4	45	100	107	636
November 1994	51	5	45	100	106	633
December 1994	50	4	45	100	105	617
January 1995	50	4	46	100	104	615
February 1995	52	3	45	100	107	622
March 1995	51	4	45	100	105	629
April 1995	49	4	47	100	102	630
May 1995	48	4	49	100	99	624
June 1995	50	4	46	100	103	624
July 1995	54	3	43	100	111	620
August 1995	54	5	42	100	112	616
September 1995	53	3	44	100	109	612
October 1995	49	4	47	100	102	621
November 1995	46	3	51	100	96	623
December 1995	44	4	52	100	92	624
January 1996	44	5	51	100	93	603
February 1996	47	5	47	100	100	597
March 1996	51	4	44	100	107	594
April 1996	55	4	41	100	114	613
May 1996	57	5	38	100	119	639
June 1996	55	6	39	100	116	646
July 1996	52	5	43	100	109	639
August 1996	50	4	46	100	104	618
September 1996	50	4	46	100	105	613
October 1996	51	5	44	100	107	636
November 1996	51	5	44	100	107	647
December 1996	49	5	47	100	102	679
January 1997	49	4	47	100	102	651
February 1997	48	4	48	100	101	646
March 1997	51	6	43	100	108	632
April 1997	54	6	40	100	114	647
May 1997	57	6	37	100	121	646

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TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
June 1997	60	6	34	100	126	662
July 1997	61	5	34	100	127	657
August 1997	60	5	35	100	125	651
September 1997	59	6	36	100	123	638
October 1997	58	7	35	100	123	642
November 1997	59	7	34	100	125	640
December 1997	57	7	36	100	121	659
January 1998	57	7	36	100	120	659
February 1998	59	7	35	100	124	682
March 1998	65	7	28	100	137	648
April 1998	69	6	25	100	144	649
May 1998	69	8	23	100	147	630
June 1998	69	9	23	100	146	638
July 1998	69	9	22	100	147	639
August 1998	69	8	23	100	147	664
September 1998	69	9	23	100	146	654
October 1998	67	10	24	100	143	637
November 1998	66	9	25	100	141	632
December 1998	66	7	27	100	139	637
January 1999	65	7	28	100	138	656
February 1999	67	7	26	100	140	642
March 1999	70	7	23	100	148	634
April 1999	70	7	23	100	148	627
May 1999	73	7	21	100	152	653
June 1999	71	7	21	100	150	669
July 1999	75	7	17	100	158	698
August 1999	72	7	21	100	151	681
September 1999	71	7	22	100	149	658
October 1999	66	7	27	100	139	634
November 1999	66	7	27	100	139	630
December 1999	62	8	30	100	132	643
January 2000	63	8	28	100	135	656
February 2000	64	8	28	100	136	665
March 2000	67	7	26	100	142	662
April 2000	68	7	25	100	144	642
May 2000	71	7	22	100	149	623
June 2000	73	7	20	100	152	616
July 2000	74	6	20	100	154	604
August 2000	73	6	21	100	151	610
September 2000	69	6	25	100	144	638
October 2000	65	7	28	100	137	662
November 2000	64	7	29	100	135	678
December 2000	62	7	32	100	130	661
January 2001	61	6	33	100	128	656
February 2001	59	6	34	100	125	637
March 2001	62	7	31	100	131	673
April 2001	63	5	31	100	132	682
May 2001	63	7	30	100	134	709
June 2001	63	7	30	100	133	685
July 2001	62	9	28	100	134	676
August 2001	63	8	29	100	133	643
September 2001	58	9	32	100	126	657
October 2001	52	10	38	100	114	654
November 2001	44	10	47	100	97	669
December 2001	43	8	50	100	93	660

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TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January 2002	45	6	49	100	95	648
February 2002	46	6	48	100	98	657
March 2002	50	7	43	100	107	644
April 2002	52	10	39	100	113	659
May 2002	56	11	33	100	123	634
June 2002	58	11	31	100	127	643
July 2002	60	9	31	100	130	640
August 2002	60	10	30	100	131	662
September 2002	59	10	30	100	129	656
October 2002	56	12	32	100	125	658
November 2002	58	10	32	100	125	642
December 2002	57	10	33	100	124	640
January 2003	57	8	35	100	122	643
February 2003	58	7	36	100	122	673
March 2003	56	5	39	100	117	695
April 2003	58	5	37	100	120	687
May 2003	58	6	35	100	123	668
June 2003	62	7	31	100	130	640
July 2003	64	6	30	100	133	644
August 2003	64	5	30	100	134	664
September 2003	63	6	30	100	133	689
October 2003	62	6	31	100	131	693
November 2003	62	6	32	100	130	671
December 2003	64	5	31	100	132	673
January 2004	65	5	30	100	135	682
February 2004	66	6	28	100	137	672
March 2004	69	5	25	100	144	659
April 2004	69	6	25	100	144	638
May 2004	73	4	23	100	149	631
June 2004	75	4	21	100	154	637
July 2004	77	4	19	100	158	648
August 2004	76	5	20	100	156	664
September 2004	71	4	24	100	147	646
October 2004	71	3	25	100	146	634
November 2004	70	4	26	100	143	648
December 2004	70	6	25	100	145	643
January 2005	69	6	25	100	145	624
February 2005	69	6	25	100	144	620
March 2005	69	6	25	100	143	611
April 2005	70	6	23	100	147	635
May 2005	74	5	22	100	152	626
June 2005	74	5	21	100	153	626
July 2005	74	4	22	100	151	623
August 2005	73	5	22	100	152	617
September 2005	73	4	23	100	151	633
October 2005	70	5	25	100	146	640
November 2005	67	4	29	100	138	627
December 2005	65	4	32	100	133	625
January 2006	63	3	34	100	129	614
February 2006	64	3	33	100	131	635
March 2006	64	2	33	100	131	641
April 2006	64	3	33	100	131	633
May 2006	61	3	36	100	125	607
June 2006	56	4	40	100	116	596

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TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
July 2006	54	4	42	100	111	603
August 2006	48	5	47	100	101	623
September 2006	46	5	49	100	97	619
October 2006	39	4	57	100	82	594
November 2006	32	3	64	100	68	588
December 2006	28	3	69	100	58	592
January 2007	28	4	68	100	59	623
February 2007	30	4	66	100	64	619
March 2007	31	4	64	100	67	601
April 2007	31	4	65	100	66	590
May 2007	31	4	65	100	67	579
June 2007	32	4	65	100	67	602
July 2007	31	3	67	100	64	606
August 2007	27	2	71	100	57	603
September 2007	23	1	76	100	47	589
October 2007	17	3	80	100	37	586
November 2007	15	3	83	100	32	586
December 2007	12	3	86	100	26	571
January 2008	11	2	87	100	24	557
February 2008	10	2	88	100	23	575
March 2008	10	3	87	100	23	591
April 2008	9	3	88	100	22	600
May 2008	8	2	90	100	18	576
June 2008	7	1	92	100	14	568
July 2008	7	1	92	100	14	540
August 2008	7	1	92	100	15	567
September 2008	7	1	92	100	15	568
October 2008	7	1	92	100	15	600
November 2008	5	1	94	100	12	582
December 2008	5	1	95	100	10	601
January 2009	4	0	96	100	7	586
February 2009	4	0	97	100	7	602
March 2009	3	0	97	100	6	563
April 2009	3	0	96	100	7	565
May 2009	4	0	95	100	9	555
June 2009	7	0	93	100	14	576
July 2009	7	0	92	100	15	589
August 2009	6	1	93	100	13	581
September 2009	5	1	94	100	12	578
October 2009	7	1	93	100	14	538
November 2009	9	1	90	100	19	545
December 2009	8	1	91	100	17	520
January 2010	7	1	91	100	16	535
February 2010	6	1	93	100	13	514
March 2010	8	2	90	100	17	530
April 2010	8	3	90	100	18	522
May 2010	9	3	88	100	21	522
June 2010	9	2	89	100	20	522
July 2010	11	1	88	100	22	532
August 2010	9	1	91	100	18	531
September 2010	6	1	93	100	14	523
October 2010	3	1	96	100	8	527
November 2010	5	1	93	100	12	532
December 2010	6	2	92	100	14	537

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TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January 2011	7	2	91	100	16	520
February 2011	7	1	92	100	15	505
March 2011	6	1	92	100	14	476
April 2011	6	1	93	100	13	493
May 2011	5	2	93	100	12	493
June 2011	6	2	92	100	14	505
July 2011	7	2	91	100	15	478
August 2011	7	1	91	100	16	482
September 2011	8	1	92	100	16	469
October 2011	8	1	91	100	17	489
November 2011	8	1	91	100	16	465
December 2011	7	1	92	100	15	456
January 2012	7	1	92	100	15	438
February 2012	7	1	92	100	15	468
March 2012	7	0	92	100	15	486
April 2012	9	0	91	100	18	509
May 2012	11	0	89	100	22	499
June 2012	11	1	88	100	22	495
July 2012	11	1	87	100	24	480
August 2012	12	2	86	100	26	478
September 2012	15	2	83	100	32	470
October 2012	17	2	81	100	36	478
November 2012	18	3	80	100	38	485
December 2012	19	3	79	100	40	474
January 2013	18	3	79	100	39	459
February 2013	19	2	79	100	39	451
March 2013	21	1	78	100	43	483
April 2013	26	2	72	100	54	472
May 2013	30	3	68	100	62	465
June 2013	34	5	61	100	72	440
July 2013	35	5	61	100	74	470
August 2013	37	5	58	100	79	471
September 2013	36	3	61	100	75	475
October 2013	39	2	59	100	80	436
November 2013	36	3	61	100	75	430
December 2013	37	4	59	100	77	421
January 2014	35	5	60	100	76	418
February 2014	39	5	56	100	84	410
March 2014	39	3	57	100	82	410
April 2014	38	3	60	100	78	414
May 2014	38	2	60	100	78	417
June 2014	40	4	55	100	85	415
July 2014	44	5	51	100	93	412
August 2014	46	6	49	100	97	413
September 2014	47	4	49	100	98	420
October 2014	47	4	49	100	98	434
November 2014	47	2	51	100	96	433
December 2014	48	3	49	100	100	425
January 2015	50	2	48	100	102	443
February 2015	51	3	46	100	105	456
March 2015	49	3	48	100	101	487
April 2015	50	5	45	100	106	484
May 2015	51	5	44	100	107	486
June 2015	54	5	42	100	112	467
July 2015	55	4	41	100	114	465

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SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
August 2015	56	3	41	100	116	474
September 2015	57	3	40	100	117	477
October 2015	54	4	43	100	111	484
November 2015	53	4	43	100	110	488
December 2015	52	5	43	100	110	516
January 2016	56	4	40	100	115	508
February 2016	59	4	36	100	123	499
March 2016	62	3	35	100	127	485
April 2016	62	3	34	100	128	486
May 2016	62	3	35	100	127	469
June 2016	63	5	32	100	131	467
July 2016	65	4	31	100	134	471
August 2016	66	4	30	100	137	511
September 2016	66	3	31	100	135	533
October 2016	63	3	34	100	129	538
November 2016	61	4	35	100	126	547
December 2016	61	5	34	100	127	560
January 2017	62	5	33	100	129	580
February 2017	63	3	33	100	130	575
March 2017	66	3	32	100	134	576
April 2017	69	3	28	100	140	572
May 2017	73	3	24	100	149	563
June 2017	76	3	22	100	154	559
July 2017	76	2	22	100	154	562
August 2017	74	2	24	100	150	572
September 2017	72	3	25	100	147	592
October 2017	72	2	26	100	146	588
November 2017	71	3	26	100	144	562
December 2017	69	3	27	100	142	548
January 2018	68	4	28	100	140	537
February 2018	69	5	26	100	143	552
March 2018	73	4	23	100	150	545
April 2018	77	4	19	100	158	553
May 2018	78	3	19	100	159	547
June 2018	77	3	20	100	157	554
July 2018	75	2	22	100	153	565
August 2018	74	2	24	100	151	562
September 2018	73	3	24	100	150	553
October 2018	74	4	23	100	151	558
November 2018	73	4	23	100	150	570
December 2018	73	3	24	100	149	572
January 2019	70	3	27	100	143	568
February 2019	70	4	26	100	144	572
March 2019	71	4	26	100	145	599
April 2019	74	3	22	100	152	602
May 2019	76	4	21	100	155	616
June 2019	75	4	21	100	154	574
July 2019	76	4	20	100	156	570
August 2019	74	4	22	100	152	578
September 2019	73	4	23	100	150	599
October 2019	73	4	23	100	150	603
November 2019	74	3	23	100	151	579
December 2019	74	3	23	100	151	565
January 2020	73	4	23	100	150	553

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TABLE 43 SELLING CONDITIONS FOR HOUSES (Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
February 2020	75	4	21	100	154	577
March 2020	73	4	23	100	150	601
April 2020	57	3	41	100	116	591
May 2020	42	2	56	100	86	586
June 2020	34	1	64	100	70	565
July 2020	42	2	56	100	86	576
August 2020	50	2	48	100	102	602
September 2020	57	3	41	100	116	607
October 2020	63	2	35	100	127	596
November 2020	64	3	33	100	131	564
December 2020	61	3	36	100	125	545
January 2021	59	3	38	100	121	575
February 2021	61	3	36	100	125	559
March 2021	67	2	31	100	136	591
April 2021	72	1	27	100	145	580
May 2021	76	2	22	100	154	601
June 2021	78	2	20	100	159	573
July 2021	80	2	18	100	163	587
August 2021	82	2	17	100	165	574
September 2021	81	2	17	100	164	611
October 2021	82	1	16	100	166	613
November 2021	79	2	19	100	160	616
December 2021	80	2	18	100	162	563
January 2022	78	3	19	100	160	573
February 2022	80	3	17	100	163	588
March 2022	80	2	18	100	162	634
April 2022	81	1	17	100	164	594
May 2022	80	2	18	100	162	580
June 2022	81	2	17	100	163	551
July 2022	76	3	21	100	155	579
August 2022	73	2	26	100	147	594
September 2022	69	3	28	100	141	607
October 2022	67	2	31	100	136	575
November 2022	62	2	36	100	126	572
December 2022	58	2	40	100	118	550
January 2023	55	2	43	100	112	570
February 2023	53	3	44	100	109	550
March 2023	55	3	43	100	112	580
April 2023	58	2	40	100	118	566
May 2023	60	3	38	100	122	566
June 2023	57	5	38	100	119	553
July 2023	57	6	37	100	119	542
August 2023	61	5	34	100	127	526
September 2023	62	4	34	100	128	549