AGE 55 AND UP
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

The question was: "Speaking now of the automobile market -- do you think the next 12 months or so will be a good time or a bad time to buy a vehicle, such as a car, pickup, van, or sport utility vehicle?"

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
March	1978	41	24	35	100	107	746
April	1978	43	24	33	100	110	745
May	1978	46	23	32	100	114	734
June	1978	46	22	32	100	114	732
July	1978	45	21	34	100	112	732
August	1978	43	20	37	100	105	787
September	1978	39	24	38	100	101	795
October	1978	38	24	39	100	99	788
November	1978	35	25	40	100	95	834
December	1978	35	25	40	100	95	837
January	1979	34	26	40	100	94	872
February	1979	37	24	39	100	98	800
March	1979	39	20	42	100	97	809
April	1979	37	19	44	100	93	837
May	1979	37	16	47	100	91	756
June	1979	34	18	48	100	86	816
July	1979	32	17	51	100	81	866
August	1979	32	17	51	100	81	893
September	1979	35	15	50	100	85	871
October	1979	39	12	49	100	90	894
November	1979	36	13	50	100	86	913
December	1979	36	13	52	100	84	861
January	1980	34	15	51	100	83	719
February	1980	39	14	47	100	92	631
March	1980	38	15	47	100	91	638
April	1980	35	14	52	100	83	642
May	1980	28	14	58	100	70	586
June	1980	25	15	60	100	65	546
July	1980	25	17	58	100	67	534
August	1980	29	18	54	100	75	525
September	1980	34	18	47	100	87	539
October	1980	38	19	43	100	94	556
November	1980	37	22	41	100	96	557
December	1980	31	21	48	100	84	563
January	1981	30	19	51	100	79	555
February	1981	29	17	54	100	75	557
March	1981	31	18	50	100	81	577
April	1981	32	17	51	100	82	594
May	1981	34	15	51	100	84	589
June	1981	34	13	53	100	81	567
July	1981	36	10	54	100	82	529
August	1981	35	11	54	100	81	570
September	1981	33	12	55	100	77	574
October	1981	29	14	57	100	72	603
November	1981	30	14	56	100	75	566
December	1981	31	13	56	100	75	582
January	1982	34	13	53	100	82	564
February	1982	33	14	53	100	80	596
March	1982	36	13	51	100	84	562

AGE 55 AND UP
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
April	1982	34	13	53	100	82	578
May	1982	36	11	52	100	84	543
June	1982	36	11	53	100	83	568
July	1982	36	12	52	100	85	549
August	1982	33	13	54	100	79	544
September	1982	34	14	52	100	82	543
October	1982	32	13	55	100	77	554
November	1982	36	12	52	100	84	567
December	1982	38	12	50	100	88	553
January	1983	42	12	46	100	97	538
February	1983	45	11	43	100	102	524
March	1983	45	12	43	100	103	540
April	1983	51	11	38	100	113	564
May	1983	53	10	37	100	117	562
June	1983	56	11	34	100	122	552
July	1983	54	11	35	100	119	572
August	1983	53	12	34	100	119	577
September	1983	53	12	35	100	119	593
October	1983	53	12	35	100	118	574
November	1983	52	12	36	100	116	595
December	1983	51	12	37	100	114	609
January	1984	52	14	35	100	117	642
February	1984	54	14	32	100	122	628
March	1984	57	15	29	100	128	621
April	1984	57	14	29	100	128	588
May	1984	55	15	30	100	125	619
June	1984	53	14	33	100	120	618
July	1984	53	14	33	100	120	619
August	1984	52	14	34	100	119	585
September	1984	54	14	32	100	122	576
October	1984	49	16	35	100	115	568
November	1984	49	15	36	100	113	599
December	1984	47	15	38	100	110	580
January	1985	51	13	37	100	114	576
February	1985	51	12	37	100	113	549
March	1985	54	11	35	100	118	560
April	1985	55	11	34	100	121	575
May	1985	59	10	31	100	128	569
June	1985	59	11	31	100	128	553
July	1985	60	11	29	100	131	550
August	1985	56	13	31	100	125	573
September	1985	59	14	27	100	132	583
October	1985	58	12	30	100	128	568
November	1985	61	11	28	100	133	539
December	1985	58	12	30	100	128	524
January	1986	58	15	27	100	132	516
February	1986	59	14	27	100	133	516
March	1986	60	14	25	100	135	542
April	1986	62	11	27	100	136	535
May	1986	64	11	25	100	139	561
June	1986	67	9	25	100	142	532
July	1986	65	9	25	100	140	548

AGE 55 AND UP
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
August	1986	64	10	26	100	139	528
September	1986	66	10	24	100	142	557
October	1986	67	10	22	100	145	569
November	1986	65	9	26	100	139	595
December	1986	58	11	31	100	127	585
January	1987	52	12	36	100	116	574
February	1987	52	15	34	100	118	543
March	1987	54	15	31	100	124	532
April	1987	58	14	29	100	129	523
May	1987	59	13	27	100	132	536
June	1987	59	14	27	100	132	562
July	1987	59	17	24	100	135	575
August	1987	59	17	24	100	135	565
September	1987	58	17	25	100	133	543
October	1987	56	16	28	100	128	485
November	1987	53	14	33	100	120	452
December	1987	54	12	34	100	120	410
January	1988	54	14	32	100	123	431
February	1988	57	16	27	100	130	429
March	1988	54	17	29	100	125	428
April	1988	58	14	28	100	130	424
May	1988	59	13	28	100	131	438
June	1988	57	15	28	100	129	440
July	1988	52	18	30	100	122	432
August	1988	51	17	32	100	119	409
September	1988	54	19	28	100	126	407
October	1988	54	19	28	100	126	409
November	1988	55	19	26	100	128	436
December	1988	53	18	29	100	124	450
January	1989	55	16	29	100	126	433
February	1989	56	17	27	100	129	402
March	1989	57	14	29	100	129	408
April	1989	60	13	27	100	132	407
May	1989	60	12	28	100	132	429
June	1989	60	12	28	100	132	417
July	1989	58	13	29	100	128	427
August	1989	54	15	31	100	123	427
September	1989	54	15	31	100	123	444
October	1989	56	15	29	100	128	449
November	1989	59	14	27	100	131	450
December	1989	55	17	28	100	128	437
January	1990	54	19	28	100	126	436
February	1990	53	15	31	100	122	434
March	1990	59	13	28	100	131	444
April	1990	60	10	30	100	131	469
May	1990	61	12	27	100	133	486
June	1990	59	11	30	100	129	475
July	1990	58	12	30	100	128	436
August	1990	59	11	30	100	128	404
September	1990	59	10	31	100	128	395
October	1990	55	9	36	100	118	436
November	1990	51	9	40	100	111	474

AGE 55 AND UP
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
December	1990	46	12	43	100	103	474
January	1991	45	13	41	100	104	439
February	1991	47	14	40	100	107	391
March	1991	52	11	36	100	116	377
April	1991	57	9	33	100	124	414
May	1991	59	8	33	100	127	434
June	1991	55	10	35	100	121	443
July	1991	54	11	35	100	120	414
August	1991	57	12	31	100	127	389
September	1991	58	10	31	100	127	386
October	1991	57	10	33	100	124	385
November	1991	53	9	38	100	114	403
December	1991	51	9	40	100	111	416
January	1992	50	9	42	100	108	408
February	1992	50	10	40	100	110	397
March	1992	52	10	38	100	114	395
April	1992	54	10	36	100	118	389
May	1992	56	10	34	100	122	393
June	1992	59	11	29	100	130	392
July	1992	61	10	29	100	132	409
August	1992	61	9	31	100	130	406
September	1992	58	7	35	100	123	410
October	1992	55	10	35	100	119	412
November	1992	53	13	34	100	118	404
December	1992	57	14	29	100	127	394
January	1993	59	13	29	100	130	384
February	1993	59	13	28	100	130	386
March	1993	57	14	29	100	128	377
April	1993	57	15	28	100	129	391
May	1993	59	14	27	100	132	405
June	1993	60	13	27	100	133	410
July	1993	64	12	24	100	140	398
August	1993	64	12	24	100	140	399
September	1993	62	12	26	100	136	403
October	1993	60	12	28	100	133	410
November	1993	62	11	27	100	135	412
December	1993	65	12	23	100	142	407
January	1994	66	14	20	100	146	401
February	1994	65	14	21	100	144	394
March	1994	66	12	23	100	143	425
April	1994	66	10	24	100	143	435
May	1994	67	9	23	100	144	436
June	1994	66	12	23	100	143	416
July	1994	64	12	23	100	141	413
August	1994	64	13	23	100	141	405
September	1994	66	11	23	100	143	400
October	1994	66	11	23	100	143	389
November	1994	64	11	26	100	138	395
December	1994	61	13	26	100	135	409
January	1995	61	12	27	100	134	401
February	1995	62	12	26	100	136	399

AGE 55 AND UP
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
March	1995	61	11	28	100	133	384
April	1995	56	13	30	100	126	385
May	1995	54	13	33	100	120	383
June	1995	54	13	33	100	120	391
July	1995	59	10	31	100	128	390
August	1995	60	9	31	100	128	406
September	1995	62	8	30	100	132	404
October	1995	55	12	34	100	121	415
November	1995	56	14	30	100	126	410
December	1995	52	15	34	100	118	420
January	1996	53	13	34	100	119	408
February	1996	52	11	37	100	115	432
March	1996	54	9	37	100	117	418
April	1996	54	10	36	100	118	445
May	1996	55	12	33	100	122	408
June	1996	56	12	32	100	124	420
July	1996	60	12	29	100	131	397
August	1996	59	11	30	100	129	415
September	1996	59	12	30	100	129	411
October	1996	59	12	30	100	129	436
November	1996	61	13	26	100	135	432
December	1996	62	13	25	100	137	412
January	1997	61	15	24	100	138	392
February	1997	62	13	25	100	137	375
March	1997	63	11	26	100	138	388
April	1997	62	10	28	100	134	403
May	1997	65	10	25	100	140	419
June	1997	68	10	21	100	147	420
July	1997	70	10	20	100	149	410
August	1997	66	12	22	100	144	429
September	1997	63	12	24	100	139	424
October	1997	62	15	23	100	139	426
November	1997	60	13	27	100	133	415
December	1997	58	15	27	100	131	421
January	1998	59	16	26	100	133	430
February	1998	63	17	20	100	143	439
March	1998	62	19	19	100	143	447
April	1998	59	20	21	100	138	439
May	1998	57	21	22	100	134	440
June	1998	58	20	22	100	137	442
July	1998	61	19	21	100	140	443
August	1998	60	21	20	100	140	432
September	1998	59	22	19	100	140	426
October	1998	60	21	18	100	142	446
November	1998	63	19	18	100	144	450
December	1998	64	16	20	100	144	439
January	1999	67	14	20	100	147	408
February	1999	66	14	20	100	146	404
March	1999	67	16	17	100	150	412
April	1999	68	18	14	100	154	422
May	1999	68	18	14	100	153	416
June	1999	69	15	16	100	153	412

AGE 55 AND UP
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
July	1999	67	16	17	100	149	396
August	1999	67	13	19	100	148	401
September	1999	66	15	19	100	148	414
October	1999	65	16	19	100	145	445
November	1999	61	20	20	100	141	454
December	1999	56	25	19	100	137	457
January	2000	55	25	20	100	136	449
February	2000	59	24	17	100	142	455
March	2000	62	18	20	100	142	462
April	2000	63	16	21	100	142	476
May	2000	61	15	24	100	138	472
June	2000	61	16	22	100	139	467
July	2000	60	17	23	100	138	469
August	2000	61	17	22	100	139	475
September	2000	61	17	22	100	139	478
October	2000	63	16	21	100	141	473
November	2000	63	16	21	100	142	464
December	2000	63	16	21	100	142	462
January	2001	61	16	23	100	137	464
February	2001	58	15	27	100	131	489
March	2001	57	16	27	100	130	473
April	2001	60	17	24	100	136	465
May	2001	60	19	21	100	139	436
June	2001	56	20	24	100	132	452
July	2001	57	19	23	100	134	462
August	2001	55	20	26	100	129	467
September	2001	56	19	26	100	130	478
October	2001	55	20	25	100	130	486
November	2001	63	16	21	100	142	498
December	2001	70	14	15	100	155	473
January	2002	70	16	14	100	157	483
February	2002	70	15	15	100	155	460
March	2002	66	17	17	100	149	483
April	2002	65	17	18	100	146	481
May	2002	64	19	17	100	147	501
June	2002	64	20	15	100	149	482
July	2002	66	19	15	100	151	475
August	2002	65	20	15	100	150	467
September	2002	69	16	15	100	153	499
October	2002	67	18	15	100	152	510
November	2002	69	16	15	100	153	519
December	2002	66	19	15	100	150	501
January	2003	69	16	15	100	154	481
February	2003	66	17	16	100	150	478
March	2003	68	14	18	100	150	470
April	2003	64	15	21	100	143	476
May	2003	69	13	18	100	151	488
June	2003	67	15	19	100	148	503
July	2003	72	12	16	100	156	501
August	2003	70	12	19	100	151	496
September	2003	72	11	18	100	154	487
October	2003	72	10	18	100	154	473

AGE 55 AND UP
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
November	2003	72	11	17	100	156	478
December	2003	73	10	16	100	157	470
January	2004	72	11	18	100	154	488
February	2004	71	12	17	100	154	502
March	2004	70	13	17	100	152	527
April	2004	71	13	17	100	154	531
May	2004	70	13	17	100	153	532
June	2004	70	11	19	100	150	548
July	2004	67	12	21	100	146	572
August	2004	67	11	22	100	145	576
September	2004	66	13	21	100	144	567
October	2004	68	13	19	100	148	560
November	2004	65	14	22	100	143	551
December	2004	65	15	20	100	145	562
January	2005	62	16	22	100	140	579
February	2005	62	16	21	100	141	580
March	2005	60	16	24	100	137	600
April	2005	58	14	28	100	130	582
May	2005	58	13	29	100	130	584
June	2005	58	12	29	100	129	555
July	2005	62	12	26	100	136	571
August	2005	64	11	25	100	139	596
September	2005	65	8	27	100	137	640
October	2005	60	8	32	100	128	634
November	2005	57	8	35	100	121	633
December	2005	57	8	34	100	123	602
January	2006	61	9	30	100	131	615
February	2006	63	9	28	100	135	606
March	2006	64	9	27	100	137	617
April	2006	62	7	31	100	132	614
May	2006	57	7	36	100	121	626
June	2006	56	6	39	100	117	634
July	2006	56	7	37	100	119	634
August	2006	60	7	33	100	126	640
September	2006	59	9	32	100	127	661
October	2006	60	7	33	100	128	683
November	2006	62	8	31	100	131	674
December	2006	66	8	26	100	139	671
January	2007	64	9	27	100	138	650
February	2007	65	10	26	100	139	676
March	2007	62	10	27	100	135	682
April	2007	62	10	29	100	133	701
May	2007	59	10	30	100	129	683
June	2007	58	9	33	100	124	667
July	2007	58	10	32	100	125	665
August	2007	58	9	33	100	126	687
September	2007	61	8	31	100	130	702
October	2007	60	9	31	100	129	712
November	2007	59	8	32	100	127	702
December	2007	58	9	34	100	124	705
January	2008	56	8	35	100	121	715

AGE 55 AND UP
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
February	2008	55	9	36	100	120	712
March	2008	53	9	38	100	115	702
April	2008	52	8	39	100	113	695
May	2008	49	8	43	100	105	726
June	2008	46	7	47	100	99	730
July	2008	42	5	52	100	90	754
August	2008	42	5	52	100	90	734
September	2008	44	6	50	100	94	722
October	2008	44	7	49	100	94	694
November	2008	49	5	46	100	103	707
December	2008	52	4	44	100	109	718
January	2009	57	3	40	100	116	740
February	2009	56	4	40	100	116	729
March	2009	57	4	39	100	118	751
April	2009	59	5	36	100	123	742
May	2009	60	6	35	100	125	765
June	2009	64	5	31	100	133	771
July	2009	64	5	31	100	132	766
August	2009	66	5	29	100	137	759
September	2009	63	6	31	100	132	754
October	2009	64	5	31	100	133	782
November	2009	60	7	33	100	127	784
December	2009	60	7	33	100	127	801
January	2010	59	8	34	100	125	797
February	2010	59	6	36	100	123	798
March	2010	58	5	36	100	122	796
April	2010	61	4	35	100	126	809
May	2010	65	5	30	100	135	817
June	2010	69	4	27	100	143	801
July	2010	67	5	27	100	140	796
August	2010	66	6	29	100	137	803
September	2010	61	7	32	100	129	826
October	2010	60	7	33	100	127	819
November	2010	60	7	33	100	126	821
December	2010	62	6	32	100	130	809
January	2011	62	5	32	100	130	826
February	2011	63	4	33	100	130	840
March	2011	60	5	35	100	125	874
April	2011	59	6	35	100	123	856
May	2011	59	7	34	100	125	850
June	2011	58	6	36	100	123	830
July	2011	57	5	38	100	119	835
August	2011	54	4	42	100	112	841
September	2011	53	5	43	100	110	860
October	2011	52	5	42	100	110	860
November	2011	54	6	40	100	114	881
December	2011	56	6	39	100	117	878
January	2012	59	6	35	100	125	901
February	2012	59	6	34	100	125	862
March	2012	59	6	34	100	125	864
April	2012	60	7	34	100	126	838
May	2012	61	6	33	100	128	862

AGE 55 AND UP
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
June	2012	63	7	30	100	132	865
July	2012	64	6	30	100	134	897
August	2012	65	7	28	100	137	886
September	2012	66	7	28	100	138	891
October	2012	64	8	28	100	136	873
November	2012	64	8	29	100	135	864
December	2012	62	7	31	100	131	869
January	2013	63	6	31	100	132	874
February	2013	65	5	30	100	134	862
March	2013	64	6	29	100	135	822
April	2013	63	8	29	100	135	825
May	2013	65	9	27	100	138	831
June	2013	67	8	25	100	142	851
July	2013	70	8	22	100	148	819
August	2013	66	9	25	100	141	816
September	2013	64	10	27	100	137	794
October	2013	63	9	28	100	135	833
November	2013	62	8	29	100	133	839
December	2013	64	7	29	100	135	867
January	2014	64	7	29	100	135	862
February	2014	65	8	27	100	138	885
March	2014	64	10	27	100	137	875
April	2014	64	10	26	100	138	858
May	2014	66	8	26	100	140	845
June	2014	66	7	27	100	139	857
July	2014	66	7	27	100	139	872
August	2014	64	8	28	100	135	867
September	2014	65	8	27	100	138	838
October	2014	67	7	26	100	142	801
November	2014	72	6	22	100	150	783
December	2014	73	6	21	100	153	789
January	2015	73	7	21	100	152	765
February	2015	71	7	23	100	148	753
March	2015	70	7	24	100	146	697
April	2015	69	6	25	100	144	691
May	2015	68	7	25	100	143	655
June	2015	69	8	24	100	145	684
July	2015	68	9	23	100	145	687
August	2015	67	7	26	100	141	733
September	2015	66	6	27	100	139	699
October	2015	67	5	28	100	139	687
November	2015	67	6	26	100	141	648
December	2015	68	7	25	100	143	657
January	2016	69	7	24	100	145	671
February	2016	72	6	22	100	149	667
March	2016	72	6	22	100	150	701
April	2016	70	5	25	100	145	718
May	2016	71	5	24	100	147	776
June	2016	70	6	24	100	146	752
July	2016	71	7	21	100	150	754
August	2016	69	7	24	100	145	728
September	2016	70	7	23	100	147	767

AGE 55 AND UP
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
October	2016	67	7	26	100	142	789
November	2016	68	7	25	100	143	808
December	2016	66	8	27	100	139	796
January	2017	69	7	24	100	145	807
February	2017	70	7	22	100	148	811
March	2017	75	6	19	100	156	824
April	2017	76	7	17	100	159	835
May	2017	73	7	20	100	153	841
June	2017	70	9	21	100	149	819
July	2017	67	8	25	100	142	804
August	2017	69	7	24	100	146	799
September	2017	69	4	26	100	143	818
October	2017	72	3	24	100	148	839
November	2017	72	4	24	100	148	860
December	2017	73	5	22	100	150	863
January	2018	69	6	25	100	144	863
February	2018	70	5	25	100	145	863