

AGE 55 AND UP

TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

Response to the query: "Why do you say so?" following the question on Table 35.

May add to more than 100% due to multiple mentions.

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come	Interest Rate Low	Borrow in Advance	Times Good	Supply	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>Adequate</u>					
March	1978	13	34	1	0	2	0	18	4	7	2	0
April	1978	10	36	0	1	3	0	20	2	4	1	0
May	1978	9	38	0	1	4	0	20	2	4	1	0
June	1978	9	38	1	1	5	0	20	2	3	1	0
July	1978	9	38	1	2	5	0	22	3	3	1	0
August	1978	8	37	1	2	4	0	23	4	3	1	0
September	1978	8	38	0	2	3	0	22	3	3	2	0
October	1978	9	37	0	0	4	0	21	3	4	2	0
November	1978	9	37	0	0	4	0	23	3	4	2	0
December	1978	8	35	0	0	3	0	25	4	3	1	0
January	1979	8	36	0	1	2	0	24	5	3	1	0
February	1979	10	35	0	1	2	0	23	5	3	2	0
March	1979	10	40	0	2	2	0	21	6	3	2	0
April	1979	8	43	1	1	1	0	17	5	4	2	0
May	1979	6	45	1	1	2	0	19	7	5	2	0
June	1979	6	42	1	1	1	0	21	7	5	2	0
July	1979	6	37	1	1	1	1	24	9	4	3	0
August	1979	8	35	1	1	1	1	24	8	2	4	0
September	1979	10	35	0	1	1	1	22	9	4	4	0
October	1979	11	38	0	2	2	0	21	7	5	4	0
November	1979	10	35	0	2	2	1	22	10	6	5	0
December	1979	8	34	0	2	3	1	26	10	6	5	0
January	1980	11	30	0	1	3	2	28	11	8	4	0
February	1980	13	35	0	1	2	1	28	10	8	3	0
March	1980	14	34	0	1	2	1	28	11	8	4	0
April	1980	13	30	0	1	1	0	31	14	6	5	0
May	1980	9	26	0	2	2	0	39	20	9	7	0
June	1980	11	24	0	2	1	0	39	21	8	7	0
July	1980	13	22	0	1	3	0	37	19	9	7	0
August	1980	15	24	0	0	2	0	30	14	7	7	0
September	1980	14	25	1	0	3	0	29	12	6	5	0
October	1980	13	28	0	1	0	0	27	12	6	4	0
November	1980	12	27	1	1	1	0	28	13	5	3	0
December	1980	11	24	0	1	1	0	30	16	7	4	0
January	1981	13	23	0	1	1	0	30	19	7	3	0
February	1981	14	21	0	1	0	0	32	20	8	4	0
March	1981	16	21	0	1	0	0	31	18	7	6	0
April	1981	16	23	0	1	0	0	30	16	7	6	0
May	1981	14	24	0	1	1	0	30	14	8	4	0
June	1981	14	25	0	1	0	0	30	15	7	1	0
July	1981	15	25	0	0	0	0	31	14	9	1	0
August	1981	17	25	0	0	0	0	29	15	8	1	0
September	1981	17	24	0	0	1	0	27	13	8	2	0
October	1981	15	22	0	0	2	0	29	16	7	3	0

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TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE  
HOUSEHOLD DURABLES

(Three Month Moving Averages)

Date of Survey	GOOD TIME TO BUY							BAD TIME TO BUY				
	Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate	
November 1981	15	20	0	0	2	0	31	17	7	3	0	
December 1981	16	20	0	0	1	0	33	19	9	3	0	
January 1982	21	19	1	0	0	1	31	17	9	3	0	
February 1982	25	17	1	0	2	0	30	16	10	5	0	
March 1982	27	16	1	1	2	0	30	17	10	5	0	
April 1982	24	14	0	0	3	0	34	19	13	5	0	
May 1982	23	14	0	0	1	0	34	23	13	6	0	
June 1982	22	14	0	0	1	0	31	22	13	7	0	
July 1982	25	16	0	0	0	0	30	24	11	7	0	
August 1982	23	16	0	0	1	0	29	23	12	5	0	
September 1982	23	16	0	0	1	1	29	21	12	4	0	
October 1982	20	12	0	0	2	1	29	18	15	5	0	
November 1982	23	10	2	1	1	1	29	16	15	6	0	
December 1982	25	8	2	1	1	0	26	15	15	7	0	
January 1983	26	11	3	1	1	1	25	13	14	8	0	
February 1983	30	11	2	1	1	1	23	11	11	6	0	
March 1983	30	12	3	0	1	0	24	10	11	5	0	
April 1983	31	12	4	1	2	0	23	9	11	4	0	
May 1983	28	15	6	1	3	0	23	8	12	4	0	
June 1983	29	16	7	2	5	0	20	6	11	4	0	
July 1983	28	16	6	2	5	0	18	7	9	3	0	
August 1983	27	16	6	2	3	0	20	6	7	3	0	
September 1983	25	20	5	2	3	0	19	6	8	4	0	
October 1983	26	22	4	2	3	0	20	6	11	3	0	
November 1983	26	22	2	2	2	0	19	7	11	4	0	
December 1983	27	18	2	1	2	0	21	6	9	3	0	
January 1984	30	17	3	1	3	0	19	6	6	3	0	
February 1984	32	17	4	1	4	0	18	5	5	2	0	
March 1984	31	20	3	1	4	0	16	5	6	2	0	
April 1984	25	22	4	4	4	0	17	5	6	1	0	
May 1984	23	25	3	5	4	1	16	4	6	1	0	
June 1984	24	24	3	6	4	0	15	5	4	3	0	
July 1984	26	24	2	4	4	1	14	7	4	3	0	
August 1984	28	21	2	4	4	0	15	7	4	3	0	
September 1984	29	24	2	2	3	0	14	7	4	2	0	
October 1984	26	23	2	3	4	0	13	5	5	2	0	
November 1984	22	23	2	3	5	0	15	6	4	2	0	
December 1984	18	20	4	3	6	0	18	6	6	2	0	
January 1985	26	17	6	2	5	0	18	8	7	2	0	
February 1985	31	17	6	2	5	0	17	6	8	1	0	
March 1985	35	20	5	2	3	0	15	6	7	1	0	
April 1985	31	22	4	2	3	0	15	4	4	1	0	
May 1985	28	24	4	2	2	0	15	4	4	2	0	
June 1985	29	22	4	2	3	0	15	3	4	2	0	
July 1985	29	23	6	2	4	0	14	4	5	2	0	
August 1985	29	22	7	1	5	0	14	5	5	1	0	

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SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE  
HOUSEHOLD DURABLES

(Three Month Moving Averages)

Date of Survey	GOOD TIME TO BUY						BAD TIME TO BUY					
	Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate	
September 1985	30	22	7	1	5	1	16	4	6	1	0	
October 1985	31	19	6	1	4	1	17	3	6	2	0	
November 1985	31	18	5	1	5	1	16	4	6	2	0	
December 1985	29	17	5	1	5	1	16	5	6	3	0	
January 1986	32	17	6	2	4	0	13	5	4	3	0	
February 1986	33	17	6	2	5	0	12	3	5	2	0	
March 1986	33	16	9	2	5	0	10	3	5	3	0	
April 1986	30	17	13	2	7	1	12	3	6	3	0	
May 1986	29	15	19	1	6	1	14	4	6	5	0	
June 1986	29	17	20	2	7	1	12	4	6	3	0	
July 1986	31	16	18	1	7	0	11	3	7	3	0	
August 1986	31	17	16	2	7	0	10	2	6	1	0	
September 1986	31	16	18	1	6	0	11	2	6	2	0	
October 1986	29	17	22	1	4	0	11	2	5	1	0	
November 1986	29	18	22	2	3	0	10	2	5	2	0	
December 1986	29	18	18	2	2	0	9	2	4	2	0	
January 1987	31	19	14	2	3	0	10	2	4	2	0	
February 1987	30	19	13	1	3	0	10	3	4	2	0	
March 1987	29	19	14	1	4	0	10	4	5	2	0	
April 1987	25	22	14	2	4	1	9	4	5	2	0	
May 1987	28	25	11	3	4	0	8	4	4	2	0	
June 1987	29	29	8	4	3	1	9	3	3	2	0	
July 1987	31	26	6	2	3	1	10	3	4	3	0	
August 1987	30	24	6	2	3	1	12	3	4	3	0	
September 1987	32	23	6	3	4	1	12	3	4	1	0	
October 1987	32	23	7	6	6	1	10	3	3	1	0	
November 1987	28	22	5	5	6	1	10	5	3	5	0	
December 1987	26	21	5	3	5	1	12	6	3	6	0	
January 1988	26	20	4	1	5	0	12	7	4	7	0	
February 1988	28	21	3	1	5	0	9	5	7	5	0	
March 1988	28	19	4	2	5	0	7	3	8	4	0	
April 1988	28	21	5	2	6	0	8	3	7	3	0	
May 1988	29	20	4	2	6	0	12	2	5	1	0	
June 1988	27	23	4	3	4	0	10	2	5	0	0	
July 1988	24	25	4	3	5	1	10	2	4	1	0	
August 1988	25	26	5	4	6	1	10	2	4	3	0	
September 1988	25	26	5	4	7	1	10	2	4	4	0	
October 1988	26	26	5	4	6	0	11	3	3	4	0	
November 1988	25	23	4	4	6	0	10	3	3	2	0	
December 1988	25	25	4	4	5	0	11	5	3	2	0	
January 1989	29	23	3	5	4	0	9	3	5	2	0	
February 1989	27	26	2	5	5	1	9	4	4	3	0	
March 1989	28	25	3	4	7	1	10	4	5	3	0	
April 1989	24	26	3	5	7	1	10	6	5	2	0	
May 1989	23	27	3	6	6	1	10	6	5	2	0	
June 1989	23	27	2	5	4	1	9	7	4	2	0	

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SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES  
(Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey												
July	1989	22	26	2	3	3	0	12	5	4	3	0
August	1989	26	22	2	1	3	0	13	4	4	4	0
September	1989	27	21	3	1	4	0	12	4	4	3	0
October	1989	31	20	4	1	6	1	9	3	5	3	0
November	1989	30	22	4	1	7	1	10	3	5	1	0
December	1989	30	20	3	2	5	0	13	4	6	2	0
January	1990	30	21	3	1	3	0	14	3	4	2	0
February	1990	29	22	2	2	2	0	13	3	5	2	0
March	1990	31	23	4	1	4	0	11	2	4	1	0
April	1990	29	22	4	1	4	0	13	2	5	1	0
May	1990	29	23	4	1	3	0	13	3	3	1	0
June	1990	27	25	4	2	2	0	13	3	3	2	0
July	1990	31	24	3	2	2	0	11	3	4	2	0
August	1990	31	24	4	2	2	0	10	3	5	2	0
September	1990	29	23	2	1	2	0	12	4	6	4	0
October	1990	24	24	2	1	2	0	16	4	7	8	0
November	1990	22	26	1	0	1	0	16	4	8	11	0
December	1990	24	22	2	1	2	0	13	4	9	13	0
January	1991	26	19	3	1	2	0	9	4	9	14	0
February	1991	29	11	3	1	3	0	8	5	11	14	0
March	1991	32	12	3	1	2	1	8	5	11	11	0
April	1991	34	16	3	0	2	1	9	5	11	8	0
May	1991	34	20	5	0	1	1	8	5	11	7	0
June	1991	31	18	6	1	1	0	8	5	13	8	0
July	1991	34	15	6	1	3	0	8	6	11	8	0
August	1991	34	14	5	1	3	0	9	7	12	7	0
September	1991	36	17	6	0	2	0	9	6	12	7	0
October	1991	34	17	7	0	1	0	10	5	17	6	0
November	1991	36	17	7	0	1	0	10	3	15	11	0
December	1991	34	15	8	1	2	0	11	6	15	15	0
January	1992	34	10	8	1	1	0	11	7	16	19	0
February	1992	31	8	10	1	2	0	9	9	16	19	0
March	1992	34	9	11	1	1	0	9	6	16	18	0
April	1992	33	12	12	1	1	0	9	3	13	17	0
May	1992	33	14	13	1	1	0	9	2	13	13	0
June	1992	33	13	12	1	1	0	8	2	11	11	0
July	1992	34	13	12	1	2	0	8	3	12	10	0
August	1992	35	12	13	0	3	0	9	3	12	12	0
September	1992	32	12	13	0	4	0	10	4	14	14	0
October	1992	30	11	14	0	3	0	10	4	15	14	0
November	1992	30	11	13	1	2	0	10	4	14	12	0
December	1992	36	10	15	1	3	0	9	2	12	8	0
January	1993	40	10	12	2	4	0	10	2	10	7	0
February	1993	42	10	12	1	4	0	9	2	10	7	0
March	1993	42	12	11	1	4	0	9	3	11	6	0
April	1993	39	14	13	0	5	0	7	3	10	6	0

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SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE  
HOUSEHOLD DURABLES

(Three Month Moving Averages)

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
May	1993	38	14	14	0	4	1	5	3	7	5	0
June	1993	34	15	12	1	4	0	6	2	6	6	0
July	1993	34	15	12	1	3	0	8	2	6	7	0
August	1993	35	14	14	1	4	0	9	2	7	8	0
September	1993	35	13	16	1	4	0	8	2	9	11	0
October	1993	36	15	19	1	4	0	7	3	10	9	0
November	1993	35	15	21	1	4	0	7	3	9	8	0
December	1993	35	15	21	1	5	0	8	3	7	6	0
January	1994	37	12	21	1	7	0	7	2	5	5	0
February	1994	37	13	21	1	6	0	8	3	4	5	0
March	1994	37	15	20	1	7	0	6	3	4	4	0
April	1994	33	18	19	3	7	0	7	3	5	3	0
May	1994	32	18	16	3	8	0	6	2	4	3	0
June	1994	32	16	16	3	8	0	8	2	3	3	0
July	1994	34	16	13	4	7	0	9	3	2	3	0
August	1994	32	16	11	5	7	1	8	3	2	1	0
September	1994	30	19	10	4	8	1	6	3	3	2	0
October	1994	32	19	9	3	8	1	7	2	3	3	0
November	1994	32	20	9	3	7	0	9	3	4	3	0
December	1994	30	18	7	5	8	0	11	2	4	3	0
January	1995	29	20	8	5	8	0	10	3	4	2	0
February	1995	31	21	8	4	9	0	9	3	4	2	0
March	1995	36	19	9	3	7	0	7	5	4	1	0
April	1995	36	16	7	3	8	0	8	5	4	2	0
May	1995	38	15	6	4	8	1	7	5	3	1	0
June	1995	37	16	6	3	8	1	8	4	4	2	0
July	1995	37	15	8	2	7	1	7	4	4	3	0
August	1995	38	14	8	0	7	0	8	2	4	4	0
September	1995	39	14	8	0	8	0	8	2	4	4	0
October	1995	39	13	8	0	7	0	9	1	4	3	0
November	1995	36	14	10	1	7	0	7	2	5	3	0
December	1995	34	14	11	1	5	0	8	1	6	3	0
January	1996	36	13	12	2	5	0	7	2	5	4	0
February	1996	36	13	11	1	5	0	8	3	6	6	0
March	1996	37	14	13	1	5	0	7	3	6	5	0
April	1996	35	17	12	1	4	0	8	3	6	4	0
May	1996	37	17	12	1	3	0	8	3	4	3	0
June	1996	36	15	9	1	5	0	8	2	3	2	0
July	1996	38	14	9	1	6	0	8	2	3	2	0
August	1996	35	14	9	2	8	0	9	2	4	2	0
September	1996	33	16	11	2	6	0	10	4	5	2	0
October	1996	31	16	11	2	7	0	9	5	5	3	0
November	1996	29	17	10	2	8	0	8	4	4	4	0
December	1996	34	14	9	1	9	0	8	3	4	4	0
January	1997	34	14	9	1	9	0	8	2	4	3	0
February	1997	37	13	11	1	10	0	8	2	5	3	0

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## TABLE 36

### SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>												
March 1997		36	14	12	1	11	0	7	2	5	2	0
April 1997		36	15	12	2	10	0	7	3	4	2	0
May 1997		33	16	12	3	12	0	6	2	3	1	0
June 1997		32	18	11	2	13	0	4	1	2	2	0
July 1997		31	17	12	1	13	0	4	1	2	2	0
August 1997		30	16	10	1	12	0	5	1	3	2	0
September 1997		29	16	13	1	10	0	7	1	2	2	0
October 1997		28	15	11	1	10	0	5	1	1	2	0
November 1997		30	15	13	1	9	0	4	1	1	1	0
December 1997		31	13	9	0	9	0	4	2	1	1	0
January 1998		36	10	11	0	9	0	3	1	1	1	0
February 1998		35	9	11	0	12	0	3	1	1	1	0
March 1998		36	10	12	0	12	0	5	0	1	0	0
April 1998		32	12	11	0	14	0	5	1	1	0	0
May 1998		32	12	10	1	12	0	4	3	0	0	0
June 1998		30	11	11	1	12	0	2	3	1	0	0
July 1998		31	11	12	0	12	0	4	3	1	1	0
August 1998		29	10	13	0	13	1	6	2	1	1	0
September 1998		29	11	13	0	12	0	6	2	1	1	0
October 1998		30	11	16	1	11	1	4	2	1	1	0
November 1998		31	13	18	1	10	1	3	2	1	1	0
December 1998		31	12	20	1	13	1	3	2	1	1	0
January 1999		31	11	17	0	12	1	3	2	1	0	0
February 1999		33	11	15	0	13	1	3	2	1	1	0
March 1999		32	11	15	0	12	1	4	1	1	1	0
April 1999		30	13	15	0	16	0	3	1	1	1	0
May 1999		31	13	15	0	18	1	3	0	1	1	0
June 1999		30	13	14	1	19	1	2	0	0	0	0
July 1999		30	12	12	1	18	1	3	1	1	0	0
August 1999		29	12	9	1	15	1	4	2	1	2	0
September 1999		28	13	7	1	16	1	4	2	2	2	0
October 1999		29	16	7	2	15	1	3	2	2	2	0
November 1999		29	17	10	1	14	1	2	2	3	1	0
December 1999		32	16	10	2	14	1	2	2	3	0	0
January 2000		33	13	9	1	15	0	3	3	3	0	0
February 2000		34	12	8	2	18	0	4	3	1	0	0
March 2000		32	14	8	2	19	0	4	4	1	0	0
April 2000		29	17	7	3	19	0	4	3	1	0	0
May 2000		29	18	6	2	18	0	5	3	2	1	0
June 2000		28	17	5	1	17	0	4	3	2	0	0
July 2000		29	15	6	1	16	1	5	3	1	1	0
August 2000		29	15	5	2	15	1	6	3	1	1	0
September 2000		30	13	5	1	15	1	5	3	2	2	0
October 2000		29	15	5	1	16	0	5	2	2	2	0
November 2000		27	14	7	1	18	0	4	2	2	2	0
December 2000		32	14	8	1	14	0	4	2	2	2	0

## AGE 55 AND UP

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TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE  
HOUSEHOLD DURABLES

(Three Month Moving Averages)

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
January	2001	33	10	7	1	12	0	4	2	2	4	0
February	2001	33	10	9	0	9	0	4	2	3	6	0
March	2001	30	11	11	0	8	0	4	2	5	7	0
April	2001	29	10	13	0	6	0	5	4	6	7	0
May	2001	27	10	13	1	7	0	5	3	6	7	0
June	2001	26	9	13	0	7	0	6	3	6	6	0
July	2001	28	10	13	0	8	0	6	2	6	5	0
August	2001	32	7	11	0	9	0	8	2	8	6	0
September	2001	33	7	11	0	9	0	6	2	8	8	0
October	2001	29	5	11	0	8	0	7	3	8	13	0
November	2001	31	4	14	0	4	0	6	3	7	14	0
December	2001	32	3	20	0	3	0	6	3	6	11	0
January	2002	37	5	20	0	4	0	3	3	7	7	0
February	2002	38	4	20	1	4	0	3	2	8	5	0
March	2002	35	6	16	0	5	0	3	2	8	6	0
April	2002	31	7	16	0	4	0	4	2	7	6	0
May	2002	29	10	17	0	5	0	2	2	6	5	0
June	2002	31	11	16	0	5	1	2	1	5	5	0
July	2002	34	9	18	0	6	1	2	2	5	4	0
August	2002	36	8	18	0	5	1	3	1	5	3	0
September	2002	36	6	20	0	5	0	4	2	7	4	0
October	2002	32	5	19	0	5	1	5	3	6	6	0
November	2002	29	6	19	0	4	1	5	4	5	9	0
December	2002	31	6	18	0	4	1	5	5	6	10	0
January	2003	33	7	19	0	4	1	4	4	7	10	0
February	2003	34	7	20	0	4	1	3	3	8	9	0
March	2003	32	6	21	0	3	1	2	4	7	11	0
April	2003	31	6	21	0	2	1	2	4	7	10	0
May	2003	31	6	19	1	3	1	4	5	6	9	0
June	2003	29	7	19	1	5	1	5	4	6	6	0
July	2003	32	7	20	1	6	0	4	3	6	5	0
August	2003	31	7	21	1	6	0	4	2	7	4	0
September	2003	33	7	21	1	5	0	3	2	8	4	0
October	2003	31	9	20	1	4	0	4	2	9	4	0
November	2003	34	9	21	0	4	0	3	2	8	4	0
December	2003	33	11	22	1	4	0	4	3	7	4	0
January	2004	35	10	22	2	5	0	4	2	6	4	0
February	2004	33	11	21	2	5	0	5	2	6	5	0
March	2004	31	10	20	1	5	0	5	2	7	4	0
April	2004	28	10	21	1	7	0	5	2	6	4	0
May	2004	26	11	25	1	7	0	5	2	5	3	0
June	2004	28	14	25	2	7	1	5	2	4	4	0
July	2004	28	15	26	2	5	1	4	3	4	5	0
August	2004	29	14	21	2	5	0	3	3	5	5	0
September	2004	28	12	21	2	6	0	5	3	4	5	0
October	2004	29	13	20	1	6	0	5	3	4	4	0
November	2004	30	12	21	2	8	0	6	3	4	4	0

## AGE 55 AND UP

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TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE  
HOUSEHOLD DURABLES

(Three Month Moving Averages)

Date of Survey	GOOD TIME TO BUY						BAD TIME TO BUY				
	Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
December 2004	33	13	18	1	9	0	4	2	3	3	0
January 2005	34	13	15	2	9	1	4	2	3	4	0
February 2005	33	13	14	1	10	1	5	3	3	2	0
March 2005	31	16	14	2	9	1	6	3	3	3	0
April 2005	31	17	15	2	9	0	6	4	4	2	0
May 2005	30	19	14	3	7	0	5	4	4	3	0
June 2005	30	19	14	2	5	0	4	5	4	3	0
July 2005	29	16	13	2	6	0	4	3	3	1	0
August 2005	28	15	13	2	6	0	4	2	3	2	0
September 2005	26	15	13	2	7	0	6	2	3	2	0
October 2005	24	18	12	2	5	0	8	3	5	3	0
November 2005	27	17	11	2	6	1	10	3	7	3	0
December 2005	32	16	10	2	6	1	9	3	8	3	0
January 2006	38	14	9	2	7	1	6	2	6	3	0
February 2006	39	14	9	1	6	1	5	2	5	3	0
March 2006	34	15	9	2	7	1	5	2	4	3	0
April 2006	31	18	10	2	7	1	5	3	5	2	0
May 2006	29	19	9	2	7	0	6	5	6	3	0
June 2006	31	19	6	2	6	0	7	4	6	3	0
July 2006	30	17	7	2	5	0	6	4	5	3	0
August 2006	29	16	7	3	5	0	6	3	5	3	0
September 2006	27	15	9	3	5	1	5	3	6	4	0
October 2006	29	12	9	2	7	1	7	3	6	4	0
November 2006	35	10	8	2	7	1	5	3	6	3	0
December 2006	40	9	6	1	7	0	6	2	6	3	0
January 2007	42	9	5	0	7	0	6	3	6	2	0
February 2007	40	10	7	0	7	0	8	2	6	4	0
March 2007	37	11	8	0	7	0	7	2	7	4	0
April 2007	35	13	9	0	6	1	6	2	8	4	0
May 2007	35	12	10	0	7	1	5	2	7	2	0
June 2007	35	13	10	0	6	1	6	2	7	3	0
July 2007	34	13	9	1	6	1	8	2	8	3	0
August 2007	34	12	6	1	5	1	8	3	8	5	0
September 2007	32	11	6	0	5	1	7	4	10	5	0
October 2007	32	11	6	0	4	0	6	5	10	5	0
November 2007	32	9	6	0	3	0	8	5	11	6	0
December 2007	35	9	6	0	2	0	9	6	11	6	0
January 2008	36	7	5	0	2	0	9	5	11	7	0
February 2008	37	8	6	0	2	0	9	5	13	8	0
March 2008	34	8	6	0	2	0	8	5	15	10	0
April 2008	32	7	6	0	2	0	9	6	16	13	0
May 2008	30	7	6	0	2	0	8	6	17	14	0
June 2008	27	8	5	0	2	0	10	4	19	14	0
July 2008	25	9	5	1	1	0	9	4	21	14	0
August 2008	26	9	4	1	2	0	9	5	21	13	0
September 2008	29	9	4	0	2	0	7	7	20	13	0



## AGE 55 AND UP

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TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE  
HOUSEHOLD DURABLES

(Three Month Moving Averages)

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
October	2008	29	7	3	0	2	0	7	10	19	16	0
November	2008	30	5	3	0	2	0	8	11	22	19	0
December	2008	34	3	3	0	1	0	8	11	22	20	0
January	2009	37	3	4	0	1	0	7	10	24	19	0
February	2009	38	3	4	0	1	0	8	9	21	21	0
March	2009	35	3	4	0	1	0	8	9	21	21	0
April	2009	36	3	4	0	0	0	8	8	21	21	0
May	2009	38	3	5	0	0	0	7	8	21	19	0
June	2009	42	4	4	0	0	0	7	7	19	18	0
July	2009	40	4	3	0	0	0	7	7	18	18	0
August	2009	40	4	3	0	1	0	7	6	18	18	0
September	2009	37	4	5	0	2	0	6	7	17	20	0
October	2009	41	5	5	0	1	0	5	5	17	18	0
November	2009	41	6	6	1	1	0	6	6	18	16	0
December	2009	47	4	6	0	1	0	6	6	18	14	0
January	2010	45	5	6	0	1	0	6	5	17	13	0
February	2010	48	5	6	0	1	0	5	4	16	13	0
March	2010	45	6	6	0	1	0	4	6	17	12	0
April	2010	45	7	6	0	1	0	5	6	17	12	0
May	2010	40	7	6	0	1	0	5	6	16	12	0
June	2010	39	6	6	0	2	0	5	3	16	12	0
July	2010	39	5	6	0	2	0	5	2	14	12	0
August	2010	41	5	5	0	2	0	5	4	16	13	0
September	2010	42	4	5	0	2	0	6	5	19	16	0
October	2010	41	4	5	0	1	0	6	5	22	17	0
November	2010	43	5	6	0	1	0	6	5	22	16	0
December	2010	46	5	6	0	1	0	6	5	19	13	0
January	2011	49	6	7	0	2	0	6	4	17	11	0
February	2011	48	7	6	1	3	1	6	4	16	10	0
March	2011	43	8	6	1	3	1	6	4	17	11	0
April	2011	41	10	5	1	3	0	7	4	15	11	0
May	2011	40	9	5	0	2	0	8	3	15	10	0
June	2011	40	9	4	0	2	0	9	3	16	10	0
July	2011	39	6	5	0	3	0	8	4	20	11	0
August	2011	38	6	6	0	2	0	8	6	23	11	0
September	2011	37	6	6	0	2	0	8	6	24	11	0
October	2011	38	6	6	0	1	0	8	7	24	12	0
November	2011	37	5	6	0	1	0	7	6	22	12	0
December	2011	42	6	6	0	1	0	7	8	21	13	0
January	2012	43	6	6	0	2	0	6	7	18	13	0
February	2012	44	7	5	0	3	0	8	6	18	12	0
March	2012	40	7	6	1	3	0	8	4	17	12	0
April	2012	39	8	7	1	3	0	9	4	17	11	0
May	2012	38	9	8	0	3	0	8	4	17	11	0
June	2012	38	8	8	0	4	0	7	5	17	12	0
July	2012	40	8	6	0	4	0	7	6	15	12	0

TABLE 36

**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE  
HOUSEHOLD DURABLES  
(Three Month Moving Averages)**

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
August	2012	41	8	7	0	4	0	6	5	14	11	0
September	2012	41	8	8	0	3	0	7	4	14	10	0
October	2012	39	10	10	0	3	0	7	4	15	10	0
November	2012	37	10	9	0	5	0	7	5	14	12	0
December	2012	38	10	9	0	5	0	6	5	14	12	0
January	2013	40	8	10	0	5	0	5	5	13	12	0
February	2013	41	10	10	0	5	0	6	4	14	10	0
March	2013	40	13	9	0	5	0	6	4	13	9	0
April	2013	37	14	9	0	6	0	7	5	11	9	0
May	2013	37	12	8	0	8	1	6	5	11	10	0
June	2013	34	11	10	0	9	1	6	4	11	10	0
July	2013	35	13	9	1	9	1	5	4	10	10	0
August	2013	34	14	11	1	8	0	7	3	9	10	0
September	2013	34	13	11	1	7	0	7	4	9	10	0
October	2013	33	12	12	1	8	0	8	3	10	11	0
November	2013	34	11	10	1	7	0	7	4	11	11	0
December	2013	37	11	9	0	8	0	6	4	10	10	0
January	2014	40	12	9	0	8	0	5	5	10	9	0
February	2014	40	13	11	1	8	0	5	4	9	8	0
March	2014	39	12	10	1	8	0	6	3	9	8	0
April	2014	35	12	10	1	8	0	5	2	10	9	0
May	2014	35	13	10	0	10	0	5	2	10	8	0
June	2014	33	14	9	1	10	0	7	3	11	7	0
July	2014	35	15	9	1	11	0	8	4	9	7	0
August	2014	34	15	9	1	11	0	8	5	9	7	0
September	2014	35	16	10	1	11	0	8	4	10	7	0
October	2014	35	14	11	0	11	0	7	3	10	7	0
November	2014	35	14	11	0	12	0	6	3	10	7	0
December	2014	38	13	10	1	11	0	5	3	8	7	0
January	2015	43	13	11	1	12	0	5	2	8	6	0
February	2015	44	12	12	0	12	0	4	2	9	5	0
March	2015	41	13	14	0	16	0	4	3	8	5	0
April	2015	35	13	15	1	16	0	5	4	8	6	0
May	2015	34	13	15	1	18	0	7	4	7	5	0
June	2015	36	13	15	1	16	0	6	3	6	6	0
July	2015	36	12	13	1	15	0	5	3	5	8	0
August	2015	34	12	15	1	13	0	4	3	7	9	0
September	2015	33	12	15	2	12	0	5	4	8	10	0
October	2015	34	13	16	2	11	0	8	4	9	9	0
November	2015	38	12	16	2	11	0	8	3	7	8	0
December	2015	44	11	16	3	12	0	6	2	6	6	0
January	2016	44	10	15	3	13	1	4	3	6	4	0
February	2016	44	11	16	2	13	1	6	3	6	3	0
March	2016	39	12	15	2	12	1	7	3	7	4	0
April	2016	37	13	16	1	13	0	7	3	7	5	0
May	2016	35	13	15	1	11	0	6	3	7	6	0

**TABLE 36**  
**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE**  
**HOUSEHOLD DURABLES**  
**(Three Month Moving Averages)**

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
June	2016	36	13	16	1	12	0	6	3	7	6	0
July	2016	37	12	17	1	12	1	5	2	6	7	0
August	2016	40	11	17	1	15	0	7	3	5	7	0
September	2016	37	10	16	1	16	0	7	3	5	7	0
October	2016	36	12	15	1	16	0	8	3	6	6	0
November	2016	37	14	15	1	13	1	7	3	6	5	0
December	2016	41	14	16	2	12	1	6	3	6	5	0
January	2017	42	14	15	2	13	0	5	2	4	6	0
February	2017	39	17	13	2	14	0	5	2	4	6	0
March	2017	35	19	12	2	16	1	6	2	4	5	0
April	2017	35	19	12	2	15	1	5	2	4	4	0
May	2017	35	16	11	3	17	1	5	3	5	5	0
June	2017	35	14	11	2	16	0	4	3	5	4	0
July	2017	34	13	10	2	14	1	5	3	5	5	0
August	2017	36	11	11	1	15	1	6	2	4	4	0
September	2017	37	12	11	2	15	1	7	2	4	5	0
October	2017	37	12	12	2	18	0	6	2	4	5	0
November	2017	38	12	12	2	18	0	4	1	3	4	0
December	2017	41	10	11	2	19	0	5	2	3	4	0
January	2018	42	10	10	1	19	0	4	2	4	4	0
February	2018	40	11	9	2	20	0	5	2	3	4	0
March	2018	34	18	10	2	19	0	4	2	3	4	0
April	2018	31	21	11	2	18	1	5	2	2	4	0
May	2018	30	23	11	2	16	1	6	3	3	3	0
June	2018	31	19	10	2	17	1	7	3	3	3	0
July	2018	32	19	8	2	18	0	7	3	3	4	0
August	2018	31	20	7	2	19	0	8	2	4	4	0
September	2018	30	22	7	2	20	0	7	3	4	3	0
October	2018	29	22	7	3	22	0	8	2	4	4	0
November	2018	30	21	7	3	23	0	7	2	2	3	0
December	2018	34	19	6	2	22	0	6	1	2	3	0
January	2019	39	16	7	2	21	0	6	2	3	3	0
February	2019	40	14	6	1	20	0	7	2	2	4	0
March	2019	37	12	7	1	20	1	9	2	3	5	0
April	2019	35	11	7	1	21	1	9	2	2	4	0
May	2019	33	13	10	1	23	1	9	2	3	3	0
June	2019	32	15	9	1	23	1	8	3	4	3	0
July	2019	33	16	10	1	23	1	8	3	5	4	0
August	2019	33	16	9	1	22	1	9	3	5	5	0
September	2019	33	15	9	1	22	0	9	3	4	5	0
October	2019	31	16	9	0	22	0	10	3	3	5	0
November	2019	33	14	9	0	22	0	9	3	2	4	0
December	2019	38	12	10	0	22	0	9	2	2	4	0
January	2020	41	11	10	0	23	0	8	2	2	3	0
February	2020	39	13	10	0	23	0	8	2	3	2	0
March	2020	36	12	10	0	23	1	7	2	5	5	1

TABLE 36

**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE  
HOUSEHOLD DURABLES  
(Three Month Moving Averages)**

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
April	2020	35	9	10	0	14	1	7	2	10	14	1
May	2020	38	4	8	0	9	1	5	2	14	22	1
June	2020	39	4	8	0	4	1	6	3	16	26	1
July	2020	41	5	7	0	4	1	6	3	14	24	2
August	2020	38	6	9	0	5	1	7	4	13	22	3
September	2020	36	5	10	0	6	1	7	4	13	22	5
October	2020	31	4	11	0	8	1	8	4	14	21	7
November	2020	31	5	10	0	8	1	8	3	13	19	8
December	2020	31	5	9	0	8	2	8	3	14	17	7
January	2021	33	6	10	0	7	2	9	3	13	15	7
February	2021	30	7	10	0	8	2	9	3	13	15	7
March	2021	28	10	9	0	9	2	9	2	12	14	7
April	2021	23	11	8	0	13	2	10	2	10	12	9
May	2021	20	12	7	0	15	3	14	1	9	9	12
June	2021	18	12	7	0	15	3	20	1	7	8	16
July	2021	18	13	7	1	14	3	25	1	7	8	19
August	2021	19	12	6	0	12	2	27	1	5	8	21
September	2021	18	11	7	0	11	2	27	2	5	8	24
October	2021	17	10	6	0	7	2	27	3	5	8	28
November	2021	15	10	5	0	5	2	32	2	5	6	34
December	2021	15	12	4	0	4	3	36	3	5	5	35
January	2022	13	12	3	0	4	3	40	2	5	4	35
February	2022	15	13	4	1	4	3	38	3	5	5	31
March	2022	13	14	4	1	4	3	39	2	5	5	30
April	2022	13	15	4	2	4	2	38	3	5	6	28
May	2022	12	14	3	1	3	2	41	2	5	7	31
June	2022	10	13	2	1	3	2	42	4	7	10	30
July	2022	10	13	2	1	3	3	43	5	7	12	28
August	2022	11	14	1	1	3	4	44	6	8	12	23
September	2022	13	14	1	1	3	4	42	7	9	13	19
October	2022	16	14	1	1	4	4	39	7	9	12	15
November	2022	18	13	1	1	3	4	38	8	9	13	13
December	2022	18	12	1	1	3	5	39	9	8	12	13
January	2023	18	10	1	1	2	4	39	9	10	10	14
February	2023	18	10	1	1	3	4	36	11	11	10	12
March	2023	17	12	1	1	4	4	33	11	13	10	9
April	2023	17	13	1	0	6	4	30	13	12	12	6
May	2023	18	13	1	0	6	4	32	13	12	12	6
June	2023	18	11	1	1	5	5	33	12	12	10	6
July	2023	19	10	1	1	4	6	34	12	13	8	5
August	2023	20	11	2	1	5	5	31	11	12	7	4
September	2023	22	12	2	1	4	6	29	12	10	8	4
October	2023	21	14	2	0	4	5	29	12	9	9	3
November	2023	22	12	1	0	3	4	32	13	9	8	3
December	2023	24	11	1	0	4	4	32	13	8	8	3