

**AGE 55 AND UP**  
**TABLE 43**  
**SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January 1993	29	6	65	100	65	384
February 1993	31	7	63	100	68	386
March 1993	34	5	60	100	74	377
April 1993	37	7	55	100	82	391
May 1993	37	8	55	100	81	405
June 1993	41	8	51	100	90	410
July 1993	38	9	53	100	85	398
August 1993	42	8	51	100	91	399
September 1993	38	8	54	100	84	403
October 1993	42	7	52	100	90	410
November 1993	40	8	52	100	88	412
December 1993	41	13	46	100	95	407
January 1994	42	15	43	100	100	401
February 1994	43	15	42	100	101	394
March 1994	46	11	43	100	103	425
April 1994	47	9	44	100	104	435
May 1994	55	9	36	100	119	436
June 1994	58	10	33	100	125	416
July 1994	59	11	30	100	130	413
August 1994	56	11	33	100	123	405
September 1994	54	10	36	100	119	400
October 1994	54	9	37	100	118	389
November 1994	52	9	40	100	112	395
December 1994	49	10	41	100	108	409
January 1995	46	11	43	100	103	401
February 1995	45	11	44	100	101	399
March 1995	47	11	42	100	104	384
April 1995	47	10	44	100	103	385
May 1995	50	9	41	100	109	383
June 1995	47	10	43	100	104	391
July 1995	49	10	41	100	108	390
August 1995	49	9	41	100	108	406
September 1995	52	7	42	100	110	404
October 1995	52	8	40	100	111	415
November 1995	51	8	41	100	109	410
December 1995	48	9	43	100	105	420
January 1996	42	8	50	100	91	408
February 1996	40	11	49	100	91	432
March 1996	44	10	47	100	97	418
April 1996	49	10	41	100	108	445
May 1996	51	7	42	100	109	408
June 1996	54	8	38	100	116	420
July 1996	56	8	37	100	119	397
August 1996	54	7	39	100	114	415
September 1996	49	9	42	100	107	411
October 1996	49	10	41	100	108	436
November 1996	53	12	36	100	117	432
December 1996	51	11	38	100	113	412
January 1997	51	11	38	100	113	392
February 1997	49	11	40	100	109	375
March 1997	54	10	35	100	119	388
April 1997	59	9	31	100	128	403
May 1997	63	9	28	100	135	419

**AGE 55 AND UP**  
**TABLE 43**  
**SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
June 1997	60	10	30	100	130	420
July 1997	59	11	30	100	129	410
August 1997	59	12	29	100	129	429
September 1997	63	13	25	100	138	424
October 1997	64	11	25	100	139	426
November 1997	60	11	29	100	131	415
December 1997	56	11	33	100	123	421
January 1998	53	13	34	100	119	430
February 1998	54	15	31	100	124	439
March 1998	58	15	27	100	131	447
April 1998	60	14	26	100	134	439
May 1998	63	15	21	100	142	440
June 1998	65	15	19	100	146	442
July 1998	68	15	17	100	151	443
August 1998	67	16	17	100	150	432
September 1998	68	16	16	100	152	426
October 1998	66	15	19	100	148	446
November 1998	66	12	22	100	145	450
December 1998	64	10	26	100	138	439
January 1999	61	11	28	100	133	408
February 1999	62	11	27	100	136	404
March 1999	66	12	23	100	143	412
April 1999	71	9	20	100	151	422
May 1999	70	11	19	100	151	416
June 1999	68	12	20	100	148	412
July 1999	68	14	18	100	150	396
August 1999	69	12	19	100	150	401
September 1999	71	11	18	100	152	414
October 1999	70	8	22	100	148	445
November 1999	68	11	21	100	147	454
December 1999	64	11	25	100	138	457
January 2000	61	14	24	100	137	449
February 2000	61	16	23	100	138	455
March 2000	66	15	19	100	147	462
April 2000	67	13	20	100	147	476
May 2000	69	11	20	100	149	472
June 2000	69	11	20	100	149	467
July 2000	72	11	17	100	155	469
August 2000	70	9	20	100	150	475
September 2000	69	10	22	100	147	478
October 2000	66	9	24	100	142	473
November 2000	67	10	23	100	144	464
December 2000	66	10	24	100	142	462
January 2001	64	11	25	100	139	464
February 2001	62	11	27	100	135	489
March 2001	62	10	27	100	135	473
April 2001	61	12	28	100	133	465
May 2001	64	11	25	100	139	436
June 2001	63	13	23	100	140	452
July 2001	65	12	23	100	142	462
August 2001	62	14	25	100	137	467
September 2001	57	12	31	100	127	478
October 2001	52	13	35	100	117	486
November 2001	48	10	41	100	107	498
December 2001	49	11	41	100	108	473

**AGE 55 AND UP**  
**TABLE 43**  
**SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January 2002	50	10	40	100	110	483
February 2002	52	11	37	100	115	460
March 2002	53	12	35	100	118	483
April 2002	56	14	30	100	126	481
May 2002	60	15	25	100	134	501
June 2002	60	16	24	100	136	482
July 2002	59	16	25	100	134	475
August 2002	60	15	25	100	136	467
September 2002	62	14	24	100	139	499
October 2002	60	16	24	100	136	510
November 2002	56	18	26	100	130	519
December 2002	51	19	30	100	121	501
January 2003	53	16	31	100	122	481
February 2003	54	15	30	100	124	478
March 2003	58	13	29	100	129	470
April 2003	58	12	31	100	127	476
May 2003	60	8	32	100	128	488
June 2003	61	7	32	100	129	503
July 2003	62	8	30	100	132	501
August 2003	65	9	27	100	138	496
September 2003	65	9	26	100	139	487
October 2003	66	9	26	100	140	473
November 2003	65	8	26	100	139	478
December 2003	67	8	25	100	143	470
January 2004	66	8	26	100	140	488
February 2004	64	8	28	100	136	502
March 2004	66	7	27	100	139	527
April 2004	70	6	24	100	145	531
May 2004	73	5	21	100	152	532
June 2004	71	6	22	100	149	548
July 2004	72	6	21	100	151	572
August 2004	69	7	24	100	146	576
September 2004	70	7	23	100	147	567
October 2004	67	9	24	100	143	560
November 2004	69	9	22	100	147	551
December 2004	66	7	27	100	139	562
January 2005	66	5	29	100	137	579
February 2005	67	6	28	100	139	580
March 2005	69	8	23	100	147	600
April 2005	69	10	21	100	148	582
May 2005	70	9	21	100	149	584
June 2005	73	8	19	100	155	555
July 2005	76	6	18	100	158	571
August 2005	76	6	18	100	158	596
September 2005	73	7	20	100	153	640
October 2005	74	7	19	100	156	634
November 2005	73	6	21	100	152	633
December 2005	72	5	23	100	149	602
January 2006	67	5	28	100	140	615
February 2006	66	6	28	100	138	606
March 2006	64	7	29	100	135	617
April 2006	64	8	28	100	136	614
May 2006	60	7	33	100	127	626
June 2006	61	6	33	100	127	634

**AGE 55 AND UP**  
**TABLE 43**  
**SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
July 2006	58	6	36	100	122	634
August 2006	55	6	39	100	117	640
September 2006	46	6	47	100	99	661
October 2006	43	4	53	100	90	683
November 2006	36	4	60	100	77	674
December 2006	34	4	62	100	72	671
January 2007	28	6	66	100	62	650
February 2007	29	6	65	100	65	676
March 2007	30	5	65	100	65	682
April 2007	31	3	66	100	64	701
May 2007	31	3	66	100	64	683
June 2007	30	4	66	100	64	667
July 2007	31	5	64	100	68	665
August 2007	28	5	67	100	61	687
September 2007	24	4	72	100	53	702
October 2007	19	3	78	100	41	712
November 2007	16	3	82	100	34	702
December 2007	13	2	85	100	28	705
January 2008	12	2	86	100	25	715
February 2008	10	2	88	100	22	712
March 2008	9	2	89	100	20	702
April 2008	8	3	90	100	18	695
May 2008	8	3	89	100	20	726
June 2008	9	3	88	100	21	730
July 2008	9	2	89	100	20	754
August 2008	8	3	89	100	19	734
September 2008	7	2	91	100	16	722
October 2008	7	3	90	100	17	694
November 2008	6	2	92	100	14	707
December 2008	5	2	93	100	11	718
January 2009	3	2	95	100	9	740
February 2009	3	3	95	100	8	729
March 2009	3	3	94	100	10	751
April 2009	5	2	93	100	12	742
May 2009	7	2	91	100	15	765
June 2009	7	2	91	100	16	771
July 2009	7	2	90	100	17	766
August 2009	6	3	91	100	15	759
September 2009	7	3	90	100	17	754
October 2009	7	3	91	100	16	782
November 2009	7	2	91	100	17	784
December 2009	7	2	92	100	15	801
January 2010	7	2	91	100	17	797
February 2010	7	3	90	100	17	798
March 2010	7	3	90	100	18	796
April 2010	8	4	89	100	19	809
May 2010	9	3	87	100	22	817
June 2010	10	4	86	100	24	801
July 2010	11	2	87	100	24	796
August 2010	10	2	87	100	23	803
September 2010	10	1	89	100	21	826
October 2010	7	1	91	100	16	819
November 2010	6	1	93	100	14	821
December 2010	5	2	93	100	13	809

**AGE 55 AND UP**  
**TABLE 43**  
**SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January	2011	6	2	92	100	14	826
February	2011	6	2	92	100	14	840
March	2011	7	2	91	100	16	874
April	2011	7	2	91	100	16	856
May	2011	6	3	91	100	15	850
June	2011	6	2	92	100	14	830
July	2011	6	2	93	100	13	835
August	2011	6	2	93	100	13	841
September	2011	6	1	92	100	14	860
October	2011	6	1	93	100	13	860
November	2011	6	1	93	100	14	881
December	2011	6	1	93	100	13	878
January	2012	7	1	92	100	16	901
February	2012	7	1	92	100	16	862
March	2012	7	1	92	100	15	864
April	2012	7	2	91	100	16	838
May	2012	8	2	91	100	17	862
June	2012	10	2	88	100	21	865
July	2012	10	3	87	100	23	897
August	2012	11	3	86	100	24	886
September	2012	12	4	84	100	28	891
October	2012	14	3	83	100	31	873
November	2012	16	3	81	100	35	864
December	2012	16	3	81	100	36	869
January	2013	19	3	77	100	42	874
February	2013	22	5	73	100	49	862
March	2013	25	4	70	100	55	822
April	2013	29	5	66	100	64	825
May	2013	31	5	64	100	67	831
June	2013	35	6	59	100	76	851
July	2013	36	6	59	100	77	819
August	2013	39	6	55	100	84	816
September	2013	40	6	54	100	85	794
October	2013	41	6	53	100	88	833
November	2013	40	6	55	100	85	839
December	2013	40	5	55	100	85	867
January	2014	40	6	54	100	85	862
February	2014	42	6	52	100	90	885
March	2014	41	6	53	100	88	875
April	2014	42	5	53	100	90	858
May	2014	45	6	50	100	95	845
June	2014	50	6	44	100	106	857
July	2014	49	7	44	100	105	872
August	2014	50	6	44	100	106	867
September	2014	49	6	46	100	103	838
October	2014	50	5	45	100	104	801
November	2014	48	7	45	100	103	783
December	2014	48	7	45	100	103	789
January	2015	51	6	43	100	108	765
February	2015	53	5	41	100	112	753
March	2015	56	5	40	100	116	697
April	2015	57	4	39	100	118	691
May	2015	58	5	37	100	121	655
June	2015	60	5	34	100	126	684
July	2015	60	5	35	100	125	687

**AGE 55 AND UP**  
**TABLE 43**  
**SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
August	2015	62	4	34	100	128	733
September	2015	59	5	36	100	122	699
October	2015	59	5	35	100	124	687
November	2015	58	6	36	100	123	648
December	2015	59	4	36	100	123	657
January	2016	60	4	36	100	124	671
February	2016	61	4	36	100	125	667
March	2016	63	4	34	100	129	701
April	2016	60	4	36	100	124	718
May	2016	60	4	36	100	124	776
June	2016	59	4	37	100	123	752
July	2016	63	5	32	100	131	754
August	2016	65	5	30	100	135	728
September	2016	66	5	29	100	137	767
October	2016	65	4	31	100	133	789
November	2016	61	5	34	100	127	808
December	2016	60	5	35	100	125	796
January	2017	63	6	31	100	131	807
February	2017	64	6	31	100	133	811
March	2017	67	6	28	100	139	824
April	2017	68	5	27	100	141	835
May	2017	70	6	24	100	146	841
June	2017	72	6	22	100	150	819
July	2017	72	6	22	100	150	804
August	2017	75	4	21	100	154	799
September	2017	75	3	21	100	154	818
October	2017	76	3	21	100	155	839
November	2017	73	5	22	100	151	860
December	2017	72	5	23	100	149	863
January	2018	69	6	25	100	145	863
February	2018	72	5	23	100	149	863
March	2018	74	5	21	100	153	886
April	2018	75	3	22	100	153	879
May	2018	74	4	22	100	153	897
June	2018	76	4	21	100	155	883
July	2018	79	4	17	100	162	876
August	2018	79	4	18	100	161	854
September	2018	77	5	18	100	159	861
October	2018	75	5	20	100	155	859
November	2018	75	5	20	100	155	877
December	2018	75	4	21	100	154	852
January	2019	71	5	23	100	148	854
February	2019	68	5	26	100	142	841
March	2019	66	7	27	100	139	838
April	2019	70	6	24	100	146	816
May	2019	74	5	20	100	154	794
June	2019	78	4	18	100	159	832
July	2019	76	4	20	100	156	863
August	2019	78	4	18	100	160	864
September	2019	77	4	19	100	157	855
October	2019	78	5	17	100	160	862
November	2019	73	5	22	100	151	921
December	2019	76	4	20	100	156	957
January	2020	76	3	21	100	155	974

**AGE 55 AND UP**  
**TABLE 43**  
**SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
February 2020	77	4	19	100	158	941
March 2020	74	4	23	100	151	959
April 2020	60	4	37	100	123	943
May 2020	45	3	52	100	93	939
June 2020	36	3	60	100	76	902
July 2020	42	4	54	100	88	889
August 2020	53	4	43	100	109	888
September 2020	59	4	37	100	122	874
October 2020	62	4	34	100	129	881
November 2020	64	4	33	100	131	868
December 2020	64	4	32	100	131	867
January 2021	64	4	31	100	133	838
February 2021	66	4	30	100	136	847
March 2021	69	3	28	100	141	838
April 2021	72	3	25	100	148	848
May 2021	76	3	21	100	154	831
June 2021	78	2	20	100	158	835
July 2021	81	2	17	100	164	802
August 2021	81	3	16	100	166	817
September 2021	83	3	14	100	169	814
October 2021	80	4	16	100	164	828
November 2021	81	3	15	100	166	830
December 2021	82	3	15	100	167	846
January 2022	83	3	14	100	170	846
February 2022	83	4	13	100	170	841
March 2022	83	4	14	100	169	824
April 2022	82	4	14	100	168	856
May 2022	81	4	15	100	166	852
June 2022	80	4	16	100	165	867
July 2022	76	4	20	100	157	850
August 2022	73	4	23	100	150	862
September 2022	68	4	28	100	140	848
October 2022	65	4	31	100	133	858
November 2022	59	3	37	100	122	826
December 2022	53	3	44	100	109	856
January 2023	51	2	47	100	104	864
February 2023	49	4	48	100	101	911
March 2023	53	4	43	100	109	881
April 2023	54	5	41	100	113	889
May 2023	56	3	40	100	116	866
June 2023	56	3	41	100	116	876
July 2023	57	3	40	100	117	884
August 2023	59	4	37	100	122	919
September 2023	59	5	36	100	123	911