

# AGE 55 AND UP

## TABLE 44

### SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES (Three Month Moving Averages)

Response to the query: "Why do you say so?" following the question on Table 43.

May add to more than 100% due to multiple mentions.

		GOOD TIME TO SELL						BAD TIME TO SELL				
		Prices High	Prices	Interest	Sell in	Times		Interest	Can't			
		Good Sales	Won't Go	Rate	Advance	Good	Make	Rates High;	Afford	Uncertain	Lose	
<u>Date of Survey</u>		<u>Available</u>	<u>Up</u>	<u>Low</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>Money</u>	<u>Low</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>	<u>Money</u>
January	1993	15	2	10	1	5	1	38	5	20	2	18
February	1993	11	1	13	1	8	2	40	5	21	3	15
March	1993	10	2	15	1	10	3	39	6	21	3	14
April	1993	11	3	17	1	13	3	38	5	17	3	15
May	1993	13	4	17	1	13	3	36	6	16	2	15
June	1993	16	4	17	0	11	3	34	6	14	4	13
July	1993	16	3	15	1	8	3	40	8	14	5	11
August	1993	16	3	17	1	10	3	40	6	14	5	11
September	1993	13	2	18	2	11	3	38	5	16	5	12
October	1993	12	2	24	1	14	3	34	4	18	5	11
November	1993	10	2	25	1	14	2	34	5	18	5	13
December	1993	11	1	26	0	17	2	33	5	15	4	11
January	1994	11	2	24	0	18	2	29	3	13	3	10
February	1994	11	2	22	1	20	3	29	5	11	3	9
March	1994	12	3	22	3	19	2	31	5	12	3	8
April	1994	12	3	23	5	21	2	31	6	11	2	8
May	1994	15	5	24	6	19	3	27	4	9	1	7
June	1994	15	4	25	6	21	4	23	3	7	1	8
July	1994	17	3	20	5	21	5	21	3	6	1	8
August	1994	15	2	19	5	21	5	22	5	6	2	7
September	1994	15	3	15	5	20	5	23	7	8	3	5
October	1994	14	4	17	5	21	5	23	8	10	4	5
November	1994	15	4	16	6	20	4	23	7	11	3	7
December	1994	13	3	14	7	18	4	21	10	11	3	8
January	1995	14	2	11	6	15	4	22	10	12	3	9
February	1995	11	2	10	7	16	6	21	14	13	3	9
March	1995	12	3	10	7	18	4	23	14	13	3	8
April	1995	11	4	8	7	17	4	25	15	12	3	6
May	1995	12	4	11	6	15	5	26	12	10	4	6
June	1995	10	3	13	4	14	5	27	10	10	3	8
July	1995	12	3	16	2	17	5	26	7	11	2	9
August	1995	15	2	15	1	20	3	27	6	13	2	7
September	1995	19	3	15	1	20	3	25	5	16	2	5
October	1995	18	4	16	2	20	3	24	4	15	2	6
November	1995	17	3	15	2	20	2	23	4	16	3	6
December	1995	14	3	15	2	21	3	26	3	15	3	7
January	1996	14	2	12	1	16	4	26	5	16	4	6
February	1996	13	2	14	1	14	3	26	4	13	4	7
March	1996	14	3	18	2	13	4	24	5	12	4	7
April	1996	15	3	19	2	16	3	26	4	9	4	7
May	1996	14	3	19	2	19	3	26	4	11	2	7
June	1996	15	2	14	1	22	3	23	3	9	2	7
July	1996	14	2	15	1	23	3	22	5	10	1	6
August	1996	16	3	12	1	20	4	25	6	8	2	5
September	1996	14	3	12	1	19	4	27	7	8	2	4
October	1996	17	2	11	2	16	4	26	5	8	2	5
November	1996	16	3	13	3	19	3	21	4	9	1	5

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## TABLE 44

### SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES (Three Month Moving Averages)

Date of Survey		GOOD TIME TO SELL						BAD TIME TO SELL				
		Prices High Good Sales Available	Prices Won't Go Up	Interest Rate Low	Sell in Advance Rising Rates	Times Good Prosperity	Make Money	Prices Low	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Lose Money
December	1996	16	2	12	3	16	4	22	5	9	1	6
January	1997	14	3	13	3	18	5	20	5	8	1	5
February	1997	15	3	10	3	16	5	21	6	9	2	5
March	1997	17	3	12	2	21	5	20	5	10	2	5
April	1997	17	2	11	2	23	6	19	4	9	2	4
May	1997	15	1	10	2	25	6	18	2	7	1	3
June	1997	13	1	8	3	24	6	19	2	7	1	2
July	1997	14	2	8	1	24	5	16	2	6	1	3
August	1997	14	2	8	1	24	5	16	2	5	1	3
September	1997	14	2	8	1	25	4	14	2	3	1	3
October	1997	16	2	9	1	26	5	15	2	3	1	3
November	1997	17	2	10	2	24	4	17	1	3	2	2
December	1997	16	1	10	1	23	3	18	1	4	2	2
January	1998	13	1	12	0	21	2	17	1	5	2	1
February	1998	13	1	15	0	20	2	14	1	4	1	2
March	1998	13	1	16	0	20	3	11	2	3	0	2
April	1998	13	0	18	1	17	4	10	2	2	0	3
May	1998	13	1	18	2	17	4	9	2	2	1	2
June	1998	14	1	20	1	20	2	10	1	2	1	2
July	1998	19	1	20	1	22	2	9	2	2	1	2
August	1998	20	1	19	0	25	2	9	2	3	0	2
September	1998	20	1	20	1	24	3	9	2	3	1	2
October	1998	18	1	23	1	23	2	11	2	3	1	1
November	1998	17	2	27	1	19	2	11	3	3	1	1
December	1998	17	2	27	0	15	1	10	3	3	1	2
January	1999	17	2	23	0	14	3	12	2	4	0	2
February	1999	18	1	23	0	15	2	13	2	3	0	2
March	1999	20	1	23	1	18	3	13	2	2	0	1
April	1999	21	1	25	1	23	2	10	2	2	1	1
May	1999	21	1	20	1	27	3	9	1	3	1	1
June	1999	19	2	18	0	27	4	10	1	3	1	1
July	1999	21	2	16	1	23	4	11	1	2	0	1
August	1999	23	2	17	2	21	3	12	1	2	1	1
September	1999	25	1	18	3	19	3	9	2	4	1	1
October	1999	24	1	15	3	22	3	7	2	5	1	1
November	1999	23	1	13	2	21	5	5	2	5	1	1
December	1999	23	1	9	2	22	4	8	1	4	1	2
January	2000	24	0	8	1	22	3	8	2	4	1	1
February	2000	21	0	10	2	24	1	7	4	3	1	1
March	2000	21	0	11	3	27	3	5	4	4	0	0
April	2000	21	1	10	4	27	3	5	4	4	1	1
May	2000	26	1	7	4	25	4	6	3	4	1	1
June	2000	28	2	5	4	22	3	6	3	3	1	1
July	2000	30	2	7	4	22	3	5	3	2	0	1
August	2000	28	2	7	3	20	3	6	4	3	0	2
September	2000	28	2	9	3	22	4	7	3	3	1	1
October	2000	28	2	7	3	20	4	10	3	4	1	1
November	2000	27	2	9	3	22	4	8	2	5	1	0
December	2000	25	2	8	3	20	3	6	3	5	1	0
January	2001	21	2	11	3	19	3	4	3	6	2	1

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Date of Survey		GOOD TIME TO SELL						BAD TIME TO SELL				
		Prices High Good Sales Available	Prices Won't Go Up	Interest Rate Low	Sell in Advance Rising Rates	Times Good Prosperity	Make Money	Prices Low	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Lose Money
February	2001	20	2	13	2	17	3	5	3	7	3	1
March	2001	22	2	18	1	16	3	5	3	9	4	1
April	2001	21	2	22	0	15	2	7	4	9	4	1
May	2001	21	2	28	1	13	2	6	4	9	4	1
June	2001	19	1	30	1	10	2	8	5	7	2	1
July	2001	24	1	29	1	9	4	10	4	6	2	1
August	2001	26	1	22	1	9	5	15	4	6	1	1
September	2001	26	2	18	1	11	5	15	3	8	5	2
October	2001	20	2	18	1	9	2	15	3	11	8	2
November	2001	15	2	22	1	7	1	13	2	15	11	2
December	2001	13	2	28	1	4	1	14	3	16	8	2
January	2002	13	1	30	0	5	1	14	3	16	6	2
February	2002	14	1	30	0	6	2	14	3	16	4	3
March	2002	14	1	25	0	8	1	13	2	17	3	2
April	2002	16	1	25	0	8	2	11	2	15	2	2
May	2002	17	1	27	1	9	2	10	3	12	1	0
June	2002	18	1	28	1	9	3	11	3	9	2	1
July	2002	18	1	26	0	11	3	10	3	11	2	1
August	2002	18	1	23	0	12	5	11	3	9	3	2
September	2002	19	1	23	0	12	5	11	2	10	2	1
October	2002	16	1	27	0	9	6	12	2	10	3	2
November	2002	17	2	29	0	8	4	11	2	11	2	1
December	2002	14	2	28	0	7	4	10	4	11	3	1
January	2003	16	3	28	1	6	3	10	4	12	3	1
February	2003	17	3	27	1	6	4	10	4	12	3	1
March	2003	20	3	29	1	6	4	11	4	12	4	1
April	2003	21	2	28	0	7	4	11	4	12	3	1
May	2003	22	1	30	0	7	4	13	4	12	2	2
June	2003	19	1	31	1	9	4	14	4	12	2	1
July	2003	20	2	34	1	8	4	12	4	12	2	2
August	2003	21	2	32	1	10	6	10	2	11	3	1
September	2003	22	1	30	1	11	6	8	2	11	2	1
October	2003	21	1	29	1	11	8	9	3	11	2	1
November	2003	21	1	30	1	10	6	9	3	10	2	2
December	2003	21	2	30	2	11	7	9	3	8	2	1
January	2004	21	3	27	2	14	5	7	3	9	3	1
February	2004	19	3	25	1	14	6	8	3	11	3	1
March	2004	21	2	27	1	12	5	8	3	12	2	1
April	2004	24	1	27	1	12	5	9	2	9	1	1
May	2004	27	2	29	2	12	4	7	3	8	1	1
June	2004	28	2	29	2	12	6	7	4	8	1	1
July	2004	25	2	28	4	12	6	7	4	8	2	1
August	2004	23	3	27	4	12	6	8	5	9	1	0
September	2004	23	3	28	4	14	4	8	3	9	1	0
October	2004	23	3	27	2	14	6	7	3	9	1	0
November	2004	28	2	24	2	14	6	6	2	8	2	0
December	2004	27	2	20	2	14	7	7	3	8	2	1
January	2005	26	1	21	3	14	8	8	2	8	1	1
February	2005	25	2	20	3	16	7	7	2	7	1	1
March	2005	27	3	21	4	15	6	5	3	7	1	1
April	2005	30	2	19	5	14	6	5	3	5	1	1

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### SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES (Three Month Moving Averages)

Date of Survey		GOOD TIME TO SELL						BAD TIME TO SELL				
		Prices High Good Sales Available	Prices Won't Go Up	Interest Rate Low	Sell in Advance Rising Rates	Times Good Prosperity	Make Money	Prices Low	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Lose Money
May	2005	30	2	18	5	12	8	6	4	5	1	0
June	2005	33	3	18	4	12	9	6	3	6	2	0
July	2005	34	3	18	3	13	7	5	3	6	1	1
August	2005	34	3	16	3	14	7	5	2	6	1	1
September	2005	34	4	15	3	13	6	5	1	6	2	2
October	2005	35	6	14	3	11	8	4	2	6	3	1
November	2005	32	7	15	4	10	8	6	3	8	2	1
December	2005	29	6	15	3	12	8	9	4	9	2	1
January	2006	28	7	12	4	12	7	10	4	12	1	1
February	2006	27	7	9	4	12	7	10	3	11	2	0
March	2006	26	7	7	4	10	8	8	3	11	2	0
April	2006	25	7	10	3	10	6	9	3	11	2	0
May	2006	24	6	9	4	10	5	12	4	13	1	1
June	2006	22	5	9	4	12	6	12	6	12	1	2
July	2006	20	5	7	4	13	6	14	6	13	2	1
August	2006	18	6	8	5	11	6	15	8	14	2	1
September	2006	16	8	6	4	8	5	21	9	15	3	1
October	2006	13	7	5	3	8	5	27	10	16	3	3
November	2006	11	8	4	1	7	3	37	9	15	3	3
December	2006	12	6	4	1	7	3	40	9	15	2	4
January	2007	10	6	3	1	5	3	42	8	16	2	3
February	2007	11	3	3	1	7	3	38	9	14	3	4
March	2007	10	2	5	1	8	4	38	8	16	2	3
April	2007	8	2	6	1	9	3	40	9	15	2	3
May	2007	7	3	6	1	8	4	42	8	17	2	3
June	2007	7	4	5	1	8	4	47	8	16	3	3
July	2007	7	4	4	1	8	4	46	6	17	3	3
August	2007	7	3	3	1	6	3	47	8	21	3	3
September	2007	5	3	2	1	6	2	43	11	24	3	4
October	2007	3	3	2	1	4	2	45	15	27	4	4
November	2007	3	3	1	0	3	1	47	15	27	5	4
December	2007	3	3	2	0	2	1	51	17	28	5	5
January	2008	3	2	2	0	1	1	51	14	28	4	5
February	2008	2	1	2	0	1	1	54	14	29	4	6
March	2008	2	1	1	0	1	1	56	12	31	4	6
April	2008	2	1	1	0	1	0	57	13	33	4	8
May	2008	1	1	1	0	1	1	55	12	34	4	8
June	2008	1	2	1	0	1	1	55	10	34	4	8
July	2008	2	1	1	0	1	1	56	8	33	5	7
August	2008	1	1	1	0	1	1	59	11	32	6	9
September	2008	1	1	1	0	2	0	60	12	32	6	10
October	2008	1	2	2	0	2	0	59	16	30	6	10
November	2008	1	2	1	0	1	0	60	16	30	7	11
December	2008	1	2	1	0	1	0	58	17	30	8	12
January	2009	1	1	0	0	0	0	62	14	31	7	12
February	2009	1	1	1	0	0	0	62	14	32	7	11
March	2009	0	1	1	0	0	0	64	14	32	6	11
April	2009	0	0	1	0	1	0	64	13	29	8	12
May	2009	1	0	1	0	2	0	65	11	27	6	14
June	2009	1	0	1	0	2	0	67	9	25	7	13
July	2009	1	1	1	0	2	0	66	9	27	6	13

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## TABLE 44

### SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES (Three Month Moving Averages)

Date of Survey		GOOD TIME TO SELL						BAD TIME TO SELL				
		Prices High	Prices	Interest	Sell in	Times	Make	Interest	Can't	Uncertain	Lose	
		Good Sales	Won't Go	Rate	Advance	Good		Prices	Rates High;			Afford
Available	Up	Low	Rising Rates	Prosperity	Money	Low	Credit Tight	To Buy	Future	Money		
August	2009	0	1	1	0	1	0	65	9	30	5	13
September	2009	0	1	1	0	2	0	63	9	29	5	14
October	2009	1	1	1	0	2	0	65	9	30	4	14
November	2009	1	1	1	0	2	0	64	9	28	5	13
December	2009	1	1	1	0	1	0	65	9	29	6	13
January	2010	1	1	2	0	1	0	63	9	29	5	12
February	2010	0	0	2	0	1	0	65	9	28	3	14
March	2010	1	1	2	0	1	0	63	9	27	4	14
April	2010	1	1	2	0	2	0	64	8	27	5	15
May	2010	2	1	2	0	3	0	62	6	29	5	14
June	2010	2	0	3	0	3	0	61	6	30	3	13
July	2010	2	0	3	0	3	0	62	6	29	3	12
August	2010	1	1	3	0	3	0	64	6	28	4	13
September	2010	1	1	2	0	3	0	66	7	29	4	14
October	2010	0	1	2	0	2	0	66	7	31	5	15
November	2010	0	1	1	0	2	0	67	8	33	4	14
December	2010	0	0	1	0	2	0	68	8	30	5	15
January	2011	0	1	2	0	2	0	69	9	28	4	15
February	2011	0	0	2	0	2	0	68	8	28	5	15
March	2011	0	1	2	0	3	0	65	9	30	5	15
April	2011	0	1	1	0	3	0	63	9	31	5	16
May	2011	1	1	1	0	2	0	64	10	29	5	16
June	2011	1	1	1	0	1	0	65	10	29	5	17
July	2011	1	0	2	0	2	0	65	9	28	5	16
August	2011	0	1	2	0	2	0	65	9	29	5	17
September	2011	0	1	2	0	2	0	63	9	32	5	15
October	2011	0	1	1	0	2	0	65	9	33	5	17
November	2011	0	1	1	0	3	0	65	9	33	4	17
December	2011	1	0	1	0	3	0	69	10	31	3	17
January	2012	1	0	2	0	3	0	68	9	29	4	16
February	2012	1	1	2	0	3	0	69	9	27	3	15
March	2012	1	1	3	0	3	0	65	8	28	5	18
April	2012	1	1	3	0	3	0	64	8	28	4	19
May	2012	1	0	4	0	3	0	63	8	28	5	20
June	2012	2	0	4	0	4	0	64	9	25	4	17
July	2012	2	0	4	0	4	0	65	8	24	4	17
August	2012	2	0	4	0	4	0	65	9	23	3	16
September	2012	1	0	5	0	5	0	63	7	24	3	17
October	2012	2	0	5	0	7	0	61	8	25	3	16
November	2012	2	0	5	0	8	0	58	9	25	3	16
December	2012	3	1	5	0	8	0	59	9	25	3	14
January	2013	3	1	7	0	9	0	56	7	26	4	14
February	2013	5	2	7	0	11	0	56	5	24	5	13
March	2013	5	2	8	0	11	0	52	4	22	5	15
April	2013	9	2	8	1	13	0	49	5	18	4	16
May	2013	10	1	10	0	12	0	46	6	18	3	15
June	2013	12	1	11	1	15	1	44	7	17	3	12
July	2013	12	1	11	2	15	1	45	7	17	3	10
August	2013	12	1	10	2	16	1	42	7	16	3	9
September	2013	12	2	11	2	14	0	39	7	15	3	9
October	2013	13	1	13	2	16	1	36	6	16	3	8

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## TABLE 44

### SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES (Three Month Moving Averages)

Date of Survey		GOOD TIME TO SELL						BAD TIME TO SELL				
		Prices High Good Sales Available	Prices Won't Go Up	Interest Rate Low	Sell in Advance Rising Rates	Times Good Prosperity	Make Money	Prices Low	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Lose Money
November	2013	13	1	14	2	15	0	36	6	19	3	8
December	2013	13	1	15	2	15	1	37	5	19	4	9
January	2014	13	1	14	2	14	1	37	4	18	4	10
February	2014	13	1	14	2	16	2	35	3	17	5	10
March	2014	12	1	13	2	16	2	36	3	17	4	10
April	2014	13	1	13	3	16	2	32	4	18	5	9
May	2014	15	2	14	2	16	2	32	3	16	3	9
June	2014	17	2	15	2	17	2	27	4	15	3	8
July	2014	17	2	13	1	20	2	28	4	16	2	6
August	2014	16	1	14	2	22	3	27	6	16	2	6
September	2014	15	2	14	2	23	2	29	5	18	2	6
October	2014	15	1	15	2	23	2	28	5	15	3	6
November	2014	15	1	15	2	22	2	28	6	15	4	7
December	2014	16	1	15	1	21	3	28	5	12	4	6
January	2015	17	1	18	1	21	4	28	4	12	2	6
February	2015	17	1	21	1	22	4	28	3	11	2	5
March	2015	16	2	22	2	23	4	27	4	12	2	5
April	2015	17	2	22	2	22	4	26	4	13	3	5
May	2015	17	2	20	2	25	4	26	4	13	2	6
June	2015	18	2	21	1	25	4	24	4	11	2	5
July	2015	17	1	19	2	27	4	24	5	11	2	5
August	2015	20	2	21	3	26	3	23	4	10	1	5
September	2015	19	2	20	4	24	3	23	4	10	2	6
October	2015	19	3	21	4	24	3	23	3	9	2	6
November	2015	19	3	22	3	22	3	22	3	11	2	6
December	2015	20	3	21	3	22	3	21	3	12	1	5
January	2016	20	3	24	4	20	2	20	3	11	2	5
February	2016	22	1	23	4	21	3	21	3	11	2	5
March	2016	22	2	22	4	21	3	21	3	10	3	5
April	2016	22	2	18	3	22	4	23	3	12	4	5
May	2016	22	2	20	3	22	3	23	3	12	4	5
June	2016	22	3	18	2	22	3	25	3	13	3	5
July	2016	24	2	21	1	22	3	22	3	11	2	3
August	2016	23	2	21	1	23	3	22	3	10	1	3
September	2016	22	1	23	1	25	3	19	3	9	2	3
October	2016	22	2	23	1	25	3	19	4	10	3	3
November	2016	21	2	23	1	25	4	20	4	11	3	4
December	2016	21	2	23	2	22	4	19	4	11	4	3
January	2017	22	2	22	4	23	3	17	3	8	4	2
February	2017	23	2	20	5	23	3	16	3	8	4	2
March	2017	25	2	18	6	28	3	15	3	7	3	2
April	2017	26	2	17	7	29	3	15	3	8	3	2
May	2017	28	2	17	6	28	4	14	3	7	2	2
June	2017	30	1	19	5	27	4	13	3	7	2	2
July	2017	32	2	17	3	27	5	13	2	6	2	2
August	2017	34	2	18	3	29	4	13	2	6	2	1
September	2017	35	2	17	2	30	5	12	1	5	3	2
October	2017	34	2	17	2	32	4	10	1	5	3	2
November	2017	33	2	15	2	30	5	10	2	6	3	2
December	2017	31	2	15	2	30	4	9	2	8	2	2

# AGE 55 AND UP

## TABLE 44

### SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES (Three Month Moving Averages)

Date of Survey		GOOD TIME TO SELL						BAD TIME TO SELL				
		Prices High	Prices	Interest	Sell in	Times	Prices	Interest	Can't	Uncertain	Lose	
		Good Sales	Won't Go	Rate	Advance	Good		Make	Rates High;			Afford
Available	Up	Low	Rising Rates	Prosperity	Money	Low	Credit Tight	To Buy	Future	Money		
January	2018	30	3	13	2	29	3	10	2	9	2	2
February	2018	31	4	15	3	31	3	10	2	7	2	2
March	2018	31	3	16	5	31	3	11	2	6	2	2
April	2018	32	2	16	6	32	3	10	3	7	2	2
May	2018	34	2	14	6	30	4	11	2	8	1	2
June	2018	37	2	13	5	31	4	10	2	9	1	2
July	2018	38	2	13	4	29	6	8	2	7	1	2
August	2018	37	3	13	4	32	5	8	3	7	1	2
September	2018	35	2	14	4	32	5	8	3	7	1	2
October	2018	33	3	12	5	34	4	8	3	7	2	2
November	2018	32	3	13	5	31	4	8	3	6	1	1
December	2018	30	5	12	6	31	5	8	4	6	2	1
January	2019	28	4	15	5	30	6	10	5	7	2	1
February	2019	27	5	14	4	30	6	11	5	7	3	1
March	2019	26	4	13	3	30	6	12	5	7	3	2
April	2019	30	4	13	2	31	6	11	4	6	2	2
May	2019	33	3	16	2	34	6	10	4	7	1	2
June	2019	35	3	18	1	36	6	10	3	6	0	2
July	2019	35	3	19	1	36	6	11	3	7	1	2
August	2019	33	4	21	2	35	6	10	2	5	3	2
September	2019	33	4	22	2	33	6	10	2	6	3	1
October	2019	32	4	23	1	33	5	8	2	5	3	2
November	2019	32	4	21	0	31	5	9	3	8	2	2
December	2019	31	4	20	0	36	5	8	3	7	2	1
January	2020	30	3	20	1	36	6	8	3	7	2	1
February	2020	29	3	20	1	36	6	7	2	7	1	1
March	2020	26	3	22	1	32	6	9	2	8	3	2
April	2020	21	3	18	0	24	4	13	2	14	10	2
May	2020	15	3	15	0	17	2	20	2	20	16	2
June	2020	13	3	15	0	11	1	23	2	26	18	3
July	2020	15	2	17	0	13	1	24	2	24	14	2
August	2020	20	2	20	0	17	2	20	2	19	11	1
September	2020	24	2	19	0	22	3	17	2	15	9	0
October	2020	29	2	19	0	24	3	14	2	15	7	1
November	2020	31	2	18	0	25	3	14	2	15	7	1
December	2020	32	2	19	1	22	3	13	2	15	6	2
January	2021	32	2	19	1	23	3	12	2	13	6	2
February	2021	33	2	19	1	23	2	10	3	13	5	2
March	2021	38	2	19	1	23	2	11	2	12	4	1
April	2021	44	2	19	1	21	3	10	3	11	3	0
May	2021	52	2	17	1	19	4	9	3	9	3	0
June	2021	58	2	15	1	17	5	7	3	9	2	1
July	2021	63	2	14	1	16	5	6	2	7	1	1
August	2021	65	2	14	1	16	4	5	1	6	1	1
September	2021	65	2	13	1	18	5	5	1	5	2	1
October	2021	60	3	11	1	17	5	5	1	6	3	1
November	2021	63	2	11	1	15	7	5	1	6	3	1
December	2021	64	2	12	1	13	7	4	1	6	2	1
January	2022	68	2	12	1	14	7	4	0	5	1	1
February	2022	65	3	13	2	16	7	4	0	4	1	0
March	2022	63	2	12	2	16	6	4	1	4	1	1

TABLE 44

SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES  
(Three Month Moving Averages)

Date of Survey		GOOD TIME TO SELL						BAD TIME TO SELL				
		Prices High Good Sales Available	Prices Won't Go Up	Interest Rate Low	Sell in Advance Rising Rates	Times Good Prosperity	Make Money	Prices Low	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Lose Money
April	2022	62	2	10	3	15	7	4	1	5	2	1
May	2022	62	2	7	4	15	7	4	3	5	1	1
June	2022	63	3	5	4	15	8	3	3	5	2	0
July	2022	58	5	4	5	15	9	4	6	6	2	0
August	2022	54	6	5	4	13	9	7	9	7	3	1
September	2022	47	6	4	4	13	8	9	12	9	3	1
October	2022	44	6	4	3	13	7	10	13	9	3	1
November	2022	38	6	3	3	13	7	11	19	10	2	1
December	2022	36	6	2	3	11	5	13	25	11	4	2
January	2023	35	6	3	2	10	5	16	27	15	3	1
February	2023	34	5	3	2	9	4	17	26	17	4	1
March	2023	34	5	3	1	11	5	15	23	18	2	1
April	2023	35	5	2	2	12	5	14	20	17	3	1
May	2023	36	4	2	2	12	6	14	19	16	2	1
June	2023	36	4	1	2	13	6	13	18	14	2	0
July	2023	40	3	2	2	12	6	14	19	14	2	0
August	2023	42	3	2	1	13	6	12	18	11	2	0
September	2023	41	3	3	1	12	6	11	20	10	2	0
October	2023	37	3	2	2	12	6	11	23	11	2	1
November	2023	35	4	2	2	12	6	11	27	13	2	1
December	2023	36	3	2	2	11	5	12	27	15	2	2
January	2024	36	3	3	1	11	5	11	27	15	2	1
February	2024	38	2	3	1	11	5	10	24	15	3	1