AGE 55 AND UP
TABLE 36
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES
(Three Month Moving Averages)

Response to the query: "Why do you say so?" following the question on Table 35.

May add to more than 100% due to multiple mentions.

		GOOD TIME TO BUY						BAD TIME TO BUY				
Date of Survey		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
March	1978	13	34	1	0	2	0	18	4	7	2	0
April	1978	10	36	0	1	3	0	20	2	4	1	0
May	1978	9	38	0	1	4	0	20	2	4	1	0
June	1978	9	38	1	1	5	0	20	2	3	1	0
July	1978	9	38	1	2	5	0	22	3	3	1	0
August	1978	8	37	1	2	4	0	23	4	3	1	0
September	1978	8	38	0	2	3	0	22	3	3	2	0
October	1978	9	37	0	0	4	0	21	3	4	2	0
November	1978	9	37	0	0	4	0	23	3	4	2	0
December	1978	8	35	0	0	3	0	25	4	3	1	0
January	1979	8	36	0	1	2	0	24	5	3	1	0
February	1979	10	35	0	1	2	0	23	5	3	2	0
March	1979	10	40	0	2	2	0	21	6	3	2	0
April	1979	8	43	1	1	1	0	17	5	4	2	0
May	1979	6	45	1	1	2	0	19	7	5	2	0
June	1979	6	42	1	1	1	0	21	7	5	2	0
July	1979	6	37	1	1	1	1	24	9	4	3	0
August	1979	8	35	1	1	1	1	24	8	2	4	0
September	1979	10	35	0	1	1	1	22	9	4	4	0
October	1979	11	38	0	2	2	0	21	7	5	4	0
November	1979	10	35	0	2	2	1	22	10	6	5	0
December	1979	8	34	0	2	3	1	26	10	6	5	0
January	1980	11	30	0	1	3	2	28	11	8	4	0
February	1980	13	35	0	1	2	1	28	10	8	3	0
March	1980	14	34	0	1	2	1	28	11	8	4	0
April	1980	13	30	0	1	1	0	31	14	6	5	0
May	1980	9	26	0	2	2	0	39	20	9	7	0
June	1980	11	24	0	2	1	0	39	21	8	7	0
July	1980	13	22	0	1	3	0	37	19	9	7	0
August	1980	15	24	0	0	2	0	30	14	7	7	0
September	1980	14	25	1	0	3	0	29	12	6	5	0
October	1980	13	28	0	1	0	0	27	12	6	4	0
November	1980	12	27	1	1	1	0	28	13	5	3	0
December	1980	11	24	0	1	1	0	30	16	7	4	0
January	1981	13	23	0	1	1	0	30	19	7	3	0
February	1981	14	21	0	1	0	0	32	20	8	4	0
March	1981	16	21	0	1	0	0	31	18	7	6	0
April	1981	16	23	0	1	0	0	30	16	7	6	0
May	1981	14	24	0	1	1	0	30	14	8	4	0
June	1981	14	25	0	1	0	0	30	15	7	1	0
July	1981	15	25	0	0	0	0	31	14	9	1	0
August	1981	17	25	0	0	0	0	29	15	8	1	0
September	1981	17	24	0	0	1	0	27	13	8	2	0
October	1981	15	22	0	0	2	0	29	16	7	3	0

AGE 55 AND UP
TABLE 36
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES
(Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
Date of Survey		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
November	1981	15	20	0	0	2	0	31	17	7	3	0
December	1981	16	20	0	0	1	0	33	19	9	3	0
January	1982	21	19	1	0	0	1	31	17	9	3	0
February	1982	25	17	1	0	2	0	30	16	10	5	0
March	1982	27	16	1	1	2	0	30	17	10	5	0
April	1982	24	14	0	0	3	0	34	19	13	5	0
May	1982	23	14	0	0	1	0	34	23	13	6	0
June	1982	22	14	0	0	1	0	31	22	13	7	0
July	1982	25	16	0	0	0	0	30	24	11	7	0
August	1982	23	16	0	0	1	0	29	23	12	5	0
September	1982	23	16	0	0	1	1	29	21	12	4	0
October	1982	20	12	0	0	2	1	29	18	15	5	0
November	1982	23	10	2	1	1	1	29	16	15	6	0
December	1982	25	8	2	1	1	0	26	15	15	7	0
January	1983	26	11	3	1	1	1	25	13	14	8	0
February	1983	30	11	2	1	1	1	23	11	11	6	0
March	1983	30	12	3	0	1	0	24	10	11	5	0
April	1983	31	12	4	1	2	0	23	9	11	4	0
May	1983	28	15	6	1	3	0	23	8	12	4	0
June	1983	29	16	7	2	5	0	20	6	11	4	0
July	1983	28	16	6	2	5	0	18	7	9	3	0
August	1983	27	16	6	2	3	0	20	6	7	3	0
September	1983	25	20	5	2	3	0	19	6	8	4	0
October	1983	26	22	4	2	3	0	20	6	11	3	0
November	1983	26	22	2	2	2	0	19	7	11	4	0
December	1983	27	18	2	1	2	0	21	6	9	3	0
January	1984	30	17	3	1	3	0	19	6	6	3	0
February	1984	32	17	4	1	4	0	18	5	5	2	0
March	1984	31	20	3	1	4	0	16	5	6	2	0
April	1984	25	22	4	4	4	0	17	5	6	1	0
May	1984	23	25	3	5	4	1	16	4	6	1	0
June	1984	24	24	3	6	4	0	15	5	4	3	0
July	1984	26	24	2	4	4	1	14	7	4	3	0
August	1984	28	21	2	4	4	0	15	7	4	3	0
September	1984	29	24	2	2	3	0	14	7	4	2	0
October	1984	26	23	2	3	4	0	13	5	5	2	0
November	1984	22	23	2	3	5	0	15	6	4	2	0
December	1984	18	20	4	3	6	0	18	6	6	2	0
January	1985	26	17	6	2	5	0	18	8	7	2	0
February	1985	31	17	6	2	5	0	17	6	8	1	0
March	1985	35	20	5	2	3	0	15	6	7	1	0
April	1985	31	22	4	2	3	0	15	4	4	1	0
May	1985	28	24	4	2	2	0	15	4	4	2	0
June	1985	29	22	4	2	3	0	15	3	4	2	0
July	1985	29	23	6	2	4	0	14	4	5	2	0
August	1985	29	22	7	1	5	0	14	5	5	1	0

AGE 55 AND UP
TABLE 36
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES
(Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
Date of Survey		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
September	1985	30	22	7	1	5	1	16	4	6	1	0
October	1985	31	19	6	1	4	1	17	3	6	2	0
November	1985	31	18	5	1	5	1	16	4	6	2	0
December	1985	29	17	5	1	5	1	16	5	6	3	0
January	1986	32	17	6	2	4	0	13	5	4	3	0
February	1986	33	17	6	2	5	0	12	3	5	2	0
March	1986	33	16	9	2	5	0	10	3	5	3	0
April	1986	30	17	13	2	7	1	12	3	6	3	0
May	1986	29	15	19	1	6	1	14	4	6	5	0
June	1986	29	17	20	2	7	1	12	4	6	3	0
July	1986	31	16	18	1	7	0	11	3	7	3	0
August	1986	31	17	16	2	7	0	10	2	6	1	0
September	1986	31	16	18	1	6	0	11	2	6	2	0
October	1986	29	17	22	1	4	0	11	2	5	1	0
November	1986	29	18	22	2	3	0	10	2	5	2	0
December	1986	29	18	18	2	2	0	9	2	4	2	0
January	1987	31	19	14	2	3	0	10	2	4	2	0
February	1987	30	19	13	1	3	0	10	3	4	2	0
March	1987	29	19	14	1	4	0	10	4	5	2	0
April	1987	25	22	14	2	4	1	9	4	5	2	0
May	1987	28	25	11	3	4	0	8	4	4	2	0
June	1987	29	29	8	4	3	1	9	3	3	2	0
July	1987	31	26	6	2	3	1	10	3	4	3	0
August	1987	30	24	6	2	3	1	12	3	4	3	0
September	1987	32	23	6	3	4	1	12	3	4	1	0
October	1987	32	23	7	6	6	1	10	3	3	1	0
November	1987	28	22	5	5	6	1	10	5	3	5	0
December	1987	26	21	5	3	5	1	12	6	3	6	0
January	1988	26	20	4	1	5	0	12	7	4	7	0
February	1988	28	21	3	1	5	0	9	5	7	5	0
March	1988	28	19	4	2	5	0	7	3	8	4	0
April	1988	28	21	5	2	6	0	8	3	7	3	0
May	1988	29	20	4	2	6	0	12	2	5	1	0
June	1988	27	23	4	3	4	0	10	2	5	0	0
July	1988	24	25	4	3	5	1	10	2	4	1	0
August	1988	25	26	5	4	6	1	10	2	4	3	0
September	1988	25	26	5	4	7	1	10	2	4	4	0
October	1988	26	26	5	4	6	0	11	3	3	4	0
November	1988	25	23	4	4	6	0	10	3	3	2	0
December	1988	25	25	4	4	5	0	11	5	3	2	0
January	1989	29	23	3	5	4	0	9	3	5	2	0
February	1989	27	26	2	5	5	1	9	4	4	3	0
March	1989	28	25	3	4	7	1	10	4	5	3	0
April	1989	24	26	3	5	7	1	10	6	5	2	0
May	1989	23	27	3	6	6	1	10	6	5	2	0
June	1989	23	27	2	5	4	1	9	7	4	2	0

AGE 55 AND UP
TABLE 36
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES
(Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
Date of Survey		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
July	1989	22	26	2	3	3	0	12	5	4	3	0
August	1989	26	22	2	1	3	0	13	4	4	4	0
September	1989	27	21	3	1	4	0	12	4	4	3	0
October	1989	31	20	4	1	6	1	9	3	5	3	0
November	1989	30	22	4	1	7	1	10	3	5	1	0
December	1989	30	20	3	2	5	0	13	4	6	2	0
January	1990	30	21	3	1	3	0	14	3	4	2	0
February	1990	29	22	2	2	2	0	13	3	5	2	0
March	1990	31	23	4	1	4	0	11	2	4	1	0
April	1990	29	22	4	1	4	0	13	2	5	1	0
May	1990	29	23	4	1	3	0	13	3	3	1	0
June	1990	27	25	4	2	2	0	13	3	3	2	0
July	1990	31	24	3	2	2	0	11	3	4	2	0
August	1990	31	24	4	2	2	0	10	3	5	2	0
September	1990	29	23	2	1	2	0	12	4	6	4	0
October	1990	24	24	2	1	2	0	16	4	7	8	0
November	1990	22	26	1	0	1	0	16	4	8	11	0
December	1990	24	22	2	1	2	0	13	4	9	13	0
January	1991	26	19	3	1	2	0	9	4	9	14	0
February	1991	29	11	3	1	3	0	8	5	11	14	0
March	1991	32	12	3	1	2	1	8	5	11	11	0
April	1991	34	16	3	0	2	1	9	5	11	8	0
May	1991	34	20	5	0	1	1	8	5	11	7	0
June	1991	31	18	6	1	1	0	8	5	13	8	0
July	1991	34	15	6	1	3	0	8	6	11	8	0
August	1991	34	14	5	1	3	0	9	7	12	7	0
September	1991	36	17	6	0	2	0	9	6	12	7	0
October	1991	34	17	7	0	1	0	10	5	17	6	0
November	1991	36	17	7	0	1	0	10	3	15	11	0
December	1991	34	15	8	1	2	0	11	6	15	15	0
January	1992	34	10	8	1	1	0	11	7	16	19	0
February	1992	31	8	10	1	2	0	9	9	16	19	0
March	1992	34	9	11	1	1	0	9	6	16	18	0
April	1992	33	12	12	1	1	0	9	3	13	17	0
May	1992	33	14	13	1	1	0	9	2	13	13	0
June	1992	33	13	12	1	1	0	8	2	11	11	0
July	1992	34	13	12	1	2	0	8	3	12	10	0
August	1992	35	12	13	0	3	0	9	3	12	12	0
September	1992	32	12	13	0	4	0	10	4	14	14	0
October	1992	30	11	14	0	3	0	10	4	15	14	0
November	1992	30	11	13	1	2	0	10	4	14	12	0
December	1992	36	10	15	1	3	0	9	2	12	8	0
January	1993	40	10	12	2	4	0	10	2	10	7	0
February	1993	42	10	12	1	4	0	9	2	10	7	0
March	1993	42	12	11	1	4	0	9	3	11	6	0
April	1993	39	14	13	0	5	0	7	3	10	6	0

AGE 55 AND UP
TABLE 36
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES
(Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
Date of Survey		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
May	1993	38	14	14	0	4	1	5	3	7	5	0
June	1993	34	15	12	1	4	0	6	2	6	6	0
July	1993	34	15	12	1	3	0	8	2	6	7	0
August	1993	35	14	14	1	4	0	9	2	7	8	0
September	1993	35	13	16	1	4	0	8	2	9	11	0
October	1993	36	15	19	1	4	0	7	3	10	9	0
November	1993	35	15	21	1	4	0	7	3	9	8	0
December	1993	35	15	21	1	5	0	8	3	7	6	0
January	1994	37	12	21	1	7	0	7	2	5	5	0
February	1994	37	13	21	1	6	0	8	3	4	5	0
March	1994	37	15	20	1	7	0	6	3	4	4	0
April	1994	33	18	19	3	7	0	7	3	5	3	0
May	1994	32	18	16	3	8	0	6	2	4	3	0
June	1994	32	16	16	3	8	0	8	2	3	3	0
July	1994	34	16	13	4	7	0	9	3	2	3	0
August	1994	32	16	11	5	7	1	8	3	2	1	0
September	1994	30	19	10	4	8	1	6	3	3	2	0
October	1994	32	19	9	3	8	1	7	2	3	3	0
November	1994	32	20	9	3	7	0	9	3	4	3	0
December	1994	30	18	7	5	8	0	11	2	4	3	0
January	1995	29	20	8	5	8	0	10	3	4	2	0
February	1995	31	21	8	4	9	0	9	3	4	2	0
March	1995	36	19	9	3	7	0	7	5	4	1	0
April	1995	36	16	7	3	8	0	8	5	4	2	0
May	1995	38	15	6	4	8	1	7	5	3	1	0
June	1995	37	16	6	3	8	1	8	4	4	2	0
July	1995	37	15	8	2	7	1	7	4	4	3	0
August	1995	38	14	8	0	7	0	8	2	4	4	0
September	1995	39	14	8	0	8	0	8	2	4	4	0
October	1995	39	13	8	0	7	0	9	1	4	3	0
November	1995	36	14	10	1	7	0	7	2	5	3	0
December	1995	34	14	11	1	5	0	8	1	6	3	0
January	1996	36	13	12	2	5	0	7	2	5	4	0
February	1996	36	13	11	1	5	0	8	3	6	6	0
March	1996	37	14	13	1	5	0	7	3	6	5	0
April	1996	35	17	12	1	4	0	8	3	6	4	0
May	1996	37	17	12	1	3	0	8	3	4	3	0
June	1996	36	15	9	1	5	0	8	2	3	2	0
July	1996	38	14	9	1	6	0	8	2	3	2	0
August	1996	35	14	9	2	8	0	9	2	4	2	0
September	1996	33	16	11	2	6	0	10	4	5	2	0
October	1996	31	16	11	2	7	0	9	5	5	3	0
November	1996	29	17	10	2	8	0	8	4	4	4	0
December	1996	34	14	9	1	9	0	8	3	4	4	0
January	1997	34	14	9	1	9	0	8	2	4	3	0
February	1997	37	13	11	1	10	0	8	2	5	3	0

AGE 55 AND UP
TABLE 36
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES
(Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
Date of Survey		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
March	1997	36	14	12	1	11	0	7	2	5	2	0
April	1997	36	15	12	2	10	0	7	3	4	2	0
May	1997	33	16	12	3	12	0	6	2	3	1	0
June	1997	32	18	11	2	13	0	4	1	2	2	0
July	1997	31	17	12	1	13	0	4	1	2	2	0
August	1997	30	16	10	1	12	0	5	1	3	2	0
September	1997	29	16	13	1	10	0	7	1	2	2	0
October	1997	28	15	11	1	10	0	5	1	1	2	0
November	1997	30	15	13	1	9	0	4	1	1	1	0
December	1997	31	13	9	0	9	0	4	2	1	1	0
January	1998	36	10	11	0	9	0	3	1	1	1	0
February	1998	35	9	11	0	12	0	3	1	1	1	0
March	1998	36	10	12	0	12	0	5	0	1	0	0
April	1998	32	12	11	0	14	0	5	1	1	0	0
May	1998	32	12	10	1	12	0	4	3	0	0	0
June	1998	30	11	11	1	12	0	2	3	1	0	0
July	1998	31	11	12	0	12	0	4	3	1	1	0
August	1998	29	10	13	0	13	1	6	2	1	1	0
September	1998	29	11	13	0	12	0	6	2	1	1	0
October	1998	30	11	16	1	11	1	4	2	1	1	0
November	1998	31	13	18	1	10	1	3	2	1	1	0
December	1998	31	12	20	1	13	1	3	2	1	1	0
January	1999	31	11	17	0	12	1	3	2	1	0	0
February	1999	33	11	15	0	13	1	3	2	1	1	0
March	1999	32	11	15	0	12	1	4	1	1	1	0
April	1999	30	13	15	0	16	0	3	1	1	1	0
May	1999	31	13	15	0	18	1	3	0	1	1	0
June	1999	30	13	14	1	19	1	2	0	0	0	0
July	1999	30	12	12	1	18	1	3	1	1	0	0
August	1999	29	12	9	1	15	1	4	2	1	2	0
September	1999	28	13	7	1	16	1	4	2	2	2	0
October	1999	29	16	7	2	15	1	3	2	2	2	0
November	1999	29	17	10	1	14	1	2	2	3	1	0
December	1999	32	16	10	2	14	1	2	2	3	0	0
January	2000	33	13	9	1	15	0	3	3	3	0	0
February	2000	34	12	8	2	18	0	4	3	1	0	0
March	2000	32	14	8	2	19	0	4	4	1	0	0
April	2000	29	17	7	3	19	0	4	3	1	0	0
May	2000	29	18	6	2	18	0	5	3	2	1	0
June	2000	28	17	5	1	17	0	4	3	2	0	0
July	2000	29	15	6	1	16	1	5	3	1	1	0
August	2000	29	15	5	2	15	1	6	3	1	1	0
September	2000	30	13	5	1	15	1	5	3	2	2	0
October	2000	29	15	5	1	16	0	5	2	2	2	0
November	2000	27	14	7	1	18	0	4	2	2	2	0
December	2000	32	14	8	1	14	0	4	2	2	2	0

AGE 55 AND UP
TABLE 36
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES
(Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
Date of Survey		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
January	2001	33	10	7	1	12	0	4	2	2	4	0
February	2001	33	10	9	0	9	0	4	2	3	6	0
March	2001	30	11	11	0	8	0	4	2	5	7	0
April	2001	29	10	13	0	6	0	5	4	6	7	0
May	2001	27	10	13	1	7	0	5	3	6	7	0
June	2001	26	9	13	0	7	0	6	3	6	6	0
July	2001	28	10	13	0	8	0	6	2	6	5	0
August	2001	32	7	11	0	9	0	8	2	8	6	0
September	2001	33	7	11	0	9	0	6	2	8	8	0
October	2001	29	5	11	0	8	0	7	3	8	13	0
November	2001	31	4	14	0	4	0	6	3	7	14	0
December	2001	32	3	20	0	3	0	6	3	6	11	0
January	2002	37	5	20	0	4	0	3	3	7	7	0
February	2002	38	4	20	1	4	0	3	2	8	5	0
March	2002	35	6	16	0	5	0	3	2	8	6	0
April	2002	31	7	16	0	4	0	4	2	7	6	0
May	2002	29	10	17	0	5	0	2	2	6	5	0
June	2002	31	11	16	0	5	1	2	1	5	5	0
July	2002	34	9	18	0	6	1	2	2	5	4	0
August	2002	36	8	18	0	5	1	3	1	5	3	0
September	2002	36	6	20	0	5	0	4	2	7	4	0
October	2002	32	5	19	0	5	1	5	3	6	6	0
November	2002	29	6	19	0	4	1	5	4	5	9	0
December	2002	31	6	18	0	4	1	5	5	6	10	0
January	2003	33	7	19	0	4	1	4	4	7	10	0
February	2003	34	7	20	0	4	1	3	3	8	9	0
March	2003	32	6	21	0	3	1	2	4	7	11	0
April	2003	31	6	21	0	2	1	2	4	7	10	0
May	2003	31	6	19	1	3	1	4	5	6	9	0
June	2003	29	7	19	1	5	1	5	4	6	6	0
July	2003	32	7	20	1	6	0	4	3	6	5	0
August	2003	31	7	21	1	6	0	4	2	7	4	0
September	2003	33	7	21	1	5	0	3	2	8	4	0
October	2003	31	9	20	1	4	0	4	2	9	4	0
November	2003	34	9	21	0	4	0	3	2	8	4	0
December	2003	33	11	22	1	4	0	4	3	7	4	0
January	2004	35	10	22	2	5	0	4	2	6	4	0
February	2004	33	11	21	2	5	0	5	2	6	5	0
March	2004	31	10	20	1	5	0	5	2	7	4	0
April	2004	28	10	21	1	7	0	5	2	6	4	0
May	2004	26	11	25	1	7	0	5	2	5	3	0
June	2004	28	14	25	2	7	1	5	2	4	4	0
July	2004	28	15	26	2	5	1	4	3	4	5	0
August	2004	29	14	21	2	5	0	3	3	5	5	0
September	2004	28	12	21	2	6	0	5	3	4	5	0
October	2004	29	13	20	1	6	0	5	3	4	4	0
November	2004	30	12	21	2	8	0	6	3	4	4	0

AGE 55 AND UP
TABLE 36
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES
(Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
Date of Survey		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
December	2004	33	13	18	1	9	0	4	2	3	3	0
January	2005	34	13	15	2	9	1	4	2	3	4	0
February	2005	33	13	14	1	10	1	5	3	3	2	0
March	2005	31	16	14	2	9	1	6	3	3	3	0
April	2005	31	17	15	2	9	0	6	4	4	2	0
May	2005	30	19	14	3	7	0	5	4	4	3	0
June	2005	30	19	14	2	5	0	4	5	4	3	0
July	2005	29	16	13	2	6	0	4	3	3	1	0
August	2005	28	15	13	2	6	0	4	2	3	2	0
September	2005	26	15	13	2	7	0	6	2	3	2	0
October	2005	24	18	12	2	5	0	8	3	5	3	0
November	2005	27	17	11	2	6	1	10	3	7	3	0
December	2005	32	16	10	2	6	1	9	3	8	3	0
January	2006	38	14	9	2	7	1	6	2	6	3	0
February	2006	39	14	9	1	6	1	5	2	5	3	0
March	2006	34	15	9	2	7	1	5	2	4	3	0
April	2006	31	18	10	2	7	1	5	3	5	2	0
May	2006	29	19	9	2	7	0	6	5	6	3	0
June	2006	31	19	6	2	6	0	7	4	6	3	0
July	2006	30	17	7	2	5	0	6	4	5	3	0
August	2006	29	16	7	3	5	0	6	3	5	3	0
September	2006	27	15	9	3	5	1	5	3	6	4	0
October	2006	29	12	9	2	7	1	7	3	6	4	0
November	2006	35	10	8	2	7	1	5	3	6	3	0
December	2006	40	9	6	1	7	0	6	2	6	3	0
January	2007	42	9	5	0	7	0	6	3	6	2	0
February	2007	40	10	7	0	7	0	8	2	6	4	0
March	2007	37	11	8	0	7	0	7	2	7	4	0
April	2007	35	13	9	0	6	1	6	2	8	4	0
May	2007	35	12	10	0	7	1	5	2	7	2	0
June	2007	35	13	10	0	6	1	6	2	7	3	0
July	2007	34	13	9	1	6	1	8	2	8	3	0
August	2007	34	12	6	1	5	1	8	3	8	5	0
September	2007	32	11	6	0	5	1	7	4	10	5	0
October	2007	32	11	6	0	4	0	6	5	10	5	0
November	2007	32	9	6	0	3	0	8	5	11	6	0
December	2007	35	9	6	0	2	0	9	6	11	6	0
January	2008	36	7	5	0	2	0	9	5	11	7	0
February	2008	37	8	6	0	2	0	9	5	13	8	0
March	2008	34	8	6	0	2	0	8	5	15	10	0
April	2008	32	7	6	0	2	0	9	6	16	13	0
May	2008	30	7	6	0	2	0	8	6	17	14	0
June	2008	27	8	5	0	2	0	10	4	19	14	0
July	2008	25	9	5	1	1	0	9	4	21	14	0
August	2008	26	9	4	1	2	0	9	5	21	13	0
September	2008	29	9	4	0	2	0	7	7	20	13	0

AGE 55 AND UP
TABLE 36
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES
(Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
Date of Survey		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
October	2008	29	7	3	0	2	0	7	10	19	16	0
November	2008	30	5	3	0	2	0	8	11	22	19	0
December	2008	34	3	3	0	1	0	8	11	22	20	0
January	2009	37	3	4	0	1	0	7	10	24	19	0
February	2009	38	3	4	0	1	0	8	9	21	21	0
March	2009	35	3	4	0	1	0	8	9	21	21	0
April	2009	36	3	4	0	0	0	8	8	21	21	0
May	2009	38	3	5	0	0	0	7	8	21	19	0
June	2009	42	4	4	0	0	0	7	7	19	18	0
July	2009	40	4	3	0	0	0	7	7	18	18	0
August	2009	40	4	3	0	1	0	7	6	18	18	0
September	2009	37	4	5	0	2	0	6	7	17	20	0
October	2009	41	5	5	0	1	0	5	5	17	18	0
November	2009	41	6	6	1	1	0	6	6	18	16	0
December	2009	47	4	6	0	1	0	6	6	18	14	0
January	2010	45	5	6	0	1	0	6	5	17	13	0
February	2010	48	5	6	0	1	0	5	4	16	13	0
March	2010	45	6	6	0	1	0	4	6	17	12	0
April	2010	45	7	6	0	1	0	5	6	17	12	0
May	2010	40	7	6	0	1	0	5	6	16	12	0
June	2010	39	6	6	0	2	0	5	3	16	12	0
July	2010	39	5	6	0	2	0	5	2	14	12	0
August	2010	41	5	5	0	2	0	5	4	16	13	0
September	2010	42	4	5	0	2	0	6	5	19	16	0
October	2010	41	4	5	0	1	0	6	5	22	17	0
November	2010	43	5	6	0	1	0	6	5	22	16	0
December	2010	46	5	6	0	1	0	6	5	19	13	0
January	2011	49	6	7	0	2	0	6	4	17	11	0
February	2011	48	7	6	1	3	1	6	4	16	10	0
March	2011	43	8	6	1	3	1	6	4	17	11	0
April	2011	41	10	5	1	3	0	7	4	15	11	0
May	2011	40	9	5	0	2	0	8	3	15	10	0
June	2011	40	9	4	0	2	0	9	3	16	10	0
July	2011	39	6	5	0	3	0	8	4	20	11	0
August	2011	38	6	6	0	2	0	8	6	23	11	0
September	2011	37	6	6	0	2	0	8	6	24	11	0
October	2011	38	6	6	0	1	0	8	7	24	12	0
November	2011	37	5	6	0	1	0	7	6	22	12	0
December	2011	42	6	6	0	1	0	7	8	21	13	0
January	2012	43	6	6	0	2	0	6	7	18	13	0
February	2012	44	7	5	0	3	0	8	6	18	12	0
March	2012	40	7	6	1	3	0	8	4	17	12	0
April	2012	39	8	7	1	3	0	9	4	17	11	0
May	2012	38	9	8	0	3	0	8	4	17	11	0
June	2012	38	8	8	0	4	0	7	5	17	12	0
July	2012	40	8	6	0	4	0	7	6	15	12	0

AGE 55 AND UP
TABLE 36
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES
(Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
Date of Survey		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
August	2012	41	8	7	0	4	0	6	5	14	11	0
September	2012	41	8	8	0	3	0	7	4	14	10	0
October	2012	39	10	10	0	3	0	7	4	15	10	0
November	2012	37	10	9	0	5	0	7	5	14	12	0
December	2012	38	10	9	0	5	0	6	5	14	12	0
January	2013	40	8	10	0	5	0	5	5	13	12	0
February	2013	41	10	10	0	5	0	6	4	14	10	0
March	2013	40	13	9	0	5	0	6	4	13	9	0
April	2013	37	14	9	0	6	0	7	5	11	9	0
May	2013	37	12	8	0	8	1	6	5	11	10	0
June	2013	34	11	10	0	9	1	6	4	11	10	0
July	2013	35	13	9	1	9	1	5	4	10	10	0
August	2013	34	14	11	1	8	0	7	3	9	10	0
September	2013	34	13	11	1	7	0	7	4	9	10	0
October	2013	33	12	12	1	8	0	8	3	10	11	0
November	2013	34	11	10	1	7	0	7	4	11	11	0
December	2013	37	11	9	0	8	0	6	4	10	10	0
January	2014	40	12	9	0	8	0	5	5	10	9	0
February	2014	40	13	11	1	8	0	5	4	9	8	0
March	2014	39	12	10	1	8	0	6	3	9	8	0
April	2014	35	12	10	1	8	0	5	2	10	9	0
May	2014	35	13	10	0	10	0	5	2	10	8	0
June	2014	33	14	9	1	10	0	7	3	11	7	0
July	2014	35	15	9	1	11	0	8	4	9	7	0
August	2014	34	15	9	1	11	0	8	5	9	7	0
September	2014	35	16	10	1	11	0	8	4	10	7	0
October	2014	35	14	11	0	11	0	7	3	10	7	0
November	2014	35	14	11	0	12	0	6	3	10	7	0
December	2014	38	13	10	1	11	0	5	3	8	7	0
January	2015	43	13	11	1	12	0	5	2	8	6	0
February	2015	44	12	12	0	12	0	4	2	9	5	0
March	2015	41	13	14	0	16	0	4	3	8	5	0
April	2015	35	13	15	1	16	0	5	4	8	6	0
May	2015	34	13	15	1	18	0	7	4	7	5	0
June	2015	36	13	15	1	16	0	6	3	6	6	0
July	2015	36	12	13	1	15	0	5	3	5	8	0
August	2015	34	12	15	1	13	0	4	3	7	9	0
September	2015	33	12	15	2	12	0	5	4	8	10	0
October	2015	34	13	16	2	11	0	8	4	9	9	0
November	2015	38	12	16	2	11	0	8	3	7	8	0
December	2015	44	11	16	3	12	0	6	2	6	6	0
January	2016	44	10	15	3	13	1	4	3	6	4	0
February	2016	44	11	16	2	13	1	6	3	6	3	0
March	2016	39	12	15	2	12	1	7	3	7	4	0
April	2016	37	13	16	1	13	0	7	3	7	5	0
May	2016	35	13	15	1	11	0	6	3	7	6	0

AGE 55 AND UP
TABLE 36
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES
(Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
Date of Survey		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
June	2016	36	13	16	1	12	0	6	3	7	6	0
July	2016	37	12	17	1	12	1	5	2	6	7	0
August	2016	40	11	17	1	15	0	7	3	5	7	0
September	2016	37	10	16	1	16	0	7	3	5	7	0
October	2016	36	12	15	1	16	0	8	3	6	6	0
November	2016	37	14	15	1	13	1	7	3	6	5	0
December	2016	41	14	16	2	12	1	6	3	6	5	0
January	2017	42	14	15	2	13	0	5	2	4	6	0
February	2017	39	17	13	2	14	0	5	2	4	6	0
March	2017	35	19	12	2	16	1	6	2	4	5	0
April	2017	35	19	12	2	15	1	5	2	4	4	0
May	2017	35	16	11	3	17	1	5	3	5	5	0
June	2017	35	14	11	2	16	0	4	3	5	4	0
July	2017	34	13	10	2	14	1	5	3	5	5	0
August	2017	36	11	11	1	15	1	6	2	4	4	0
September	2017	37	12	11	2	15	1	7	2	4	5	0
October	2017	37	12	12	2	18	0	6	2	4	5	0
November	2017	38	12	12	2	18	0	4	1	3	4	0
December	2017	41	10	11	2	19	0	5	2	3	4	0
January	2018	42	10	10	1	19	0	4	2	4	4	0
February	2018	40	11	9	2	20	0	5	2	3	4	0
March	2018	34	18	10	2	19	0	4	2	3	4	0
April	2018	31	21	11	2	18	1	5	2	2	4	0
May	2018	30	23	11	2	16	1	6	3	3	3	0
June	2018	31	19	10	2	17	1	7	3	3	3	0
July	2018	32	19	8	2	18	0	7	3	3	4	0
August	2018	31	20	7	2	19	0	8	2	4	4	0
September	2018	30	22	7	2	20	0	7	3	4	3	0
October	2018	29	22	7	3	22	0	8	2	4	4	0
November	2018	30	21	7	3	23	0	7	2	2	3	0
December	2018	34	19	6	2	22	0	6	1	2	3	0
January	2019	39	16	7	2	21	0	6	2	3	3	0
February	2019	40	14	6	1	20	0	7	2	2	4	0
March	2019	37	12	7	1	20	1	9	2	3	5	0
April	2019	35	11	7	1	21	1	9	2	2	4	0
May	2019	33	13	10	1	23	1	9	2	3	3	0
June	2019	32	15	9	1	23	1	8	3	4	3	0
July	2019	33	16	10	1	23	1	8	3	5	4	0
August	2019	33	16	9	1	22	1	9	3	5	5	0
September	2019	33	15	9	1	22	0	9	3	4	5	0
October	2019	31	16	9	0	22	0	10	3	3	5	0
November	2019	33	14	9	0	22	0	9	3	2	4	0
December	2019	38	12	10	0	22	0	9	2	2	4	0
January	2020	41	11	10	0	23	0	8	2	2	3	0
February	2020	39	13	10	0	23	0	8	2	3	2	0
March	2020	36	12	10	0	23	1	7	2	5	5	1

AGE 55 AND UP
TABLE 36
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES
(Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
Date of Survey		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
April	2020	35	9	10	0	14	1	7	2	10	14	1
May	2020	38	4	8	0	9	1	5	2	14	22	1
June	2020	39	4	8	0	4	1	6	3	16	26	1
July	2020	41	5	7	0	4	1	6	3	14	24	2
August	2020	38	6	9	0	5	1	7	4	13	22	3
September	2020	36	5	10	0	6	1	7	4	13	22	5
October	2020	31	4	11	0	8	1	8	4	14	21	7
November	2020	31	5	10	0	8	1	8	3	13	19	8
December	2020	31	5	9	0	8	2	8	3	14	17	7
January	2021	33	6	10	0	7	2	9	3	13	15	7
February	2021	30	7	10	0	8	2	9	3	13	15	7
March	2021	28	10	9	0	9	2	9	2	12	14	7
April	2021	23	11	8	0	13	2	10	2	10	12	9
May	2021	20	12	7	0	15	3	14	1	9	9	12
June	2021	18	12	7	0	15	3	20	1	7	8	16
July	2021	18	13	7	1	14	3	25	1	7	8	19
August	2021	19	12	6	0	12	2	27	1	5	8	21
September	2021	18	11	7	0	11	2	27	2	5	8	24
October	2021	17	10	6	0	7	2	27	3	5	8	28
November	2021	15	10	5	0	5	2	32	2	5	6	34
December	2021	15	12	4	0	4	3	36	3	5	5	35
January	2022	13	12	3	0	4	3	40	2	5	4	35
February	2022	15	13	4	1	4	3	38	3	5	5	31
March	2022	13	14	4	1	4	3	39	2	5	5	30
April	2022	13	15	4	2	4	2	38	3	5	6	28
May	2022	12	14	3	1	3	2	41	2	5	7	31
June	2022	10	13	2	1	3	2	42	4	7	10	30
July	2022	10	13	2	1	3	3	43	5	7	12	28
August	2022	11	14	1	1	3	4	44	6	8	12	23
September	2022	13	14	1	1	3	4	42	7	9	13	19
October	2022	16	14	1	1	4	4	39	7	9	12	15
November	2022	18	13	1	1	3	4	38	8	9	13	13
December	2022	18	12	1	1	3	5	39	9	8	12	13
January	2023	18	10	1	1	2	4	39	9	10	10	14
February	2023	18	10	1	1	3	4	36	11	11	10	12
March	2023	17	12	1	1	4	4	33	11	13	10	9
April	2023	17	13	1	0	6	4	30	13	12	12	6
May	2023	18	13	1	0	6	4	32	13	12	12	6
June	2023	18	11	1	1	5	5	33	12	12	10	6
July	2023	19	10	1	1	4	6	34	12	13	8	5
August	2023	20	11	2	1	5	5	31	11	12	7	4
September	2023	22	12	2	1	4	6	29	12	10	8	4
October	2023	21	14	2	0	4	5	29	12	9	9	3
November	2023	22	12	1	0	3	4	32	13	9	8	3
December	2023	24	11	1	0	4	4	32	13	8	8	3
January	2024	27	10	0	0	5	4	31	12	8	7	3

AGE 55 AND UP
TABLE 36
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES
(Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
Date of Survey		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
February	2024	28	11	1	0	6	5	28	10	8	7	3
March	2024	26	13	1	0	7	5	26	11	9	7	2
April	2024	25	14	2	0	5	4	27	12	8	7	2
May	2024	22	13	2	0	4	4	31	12	8	7	2
June	2024	19	12	1	0	3	3	33	12	8	6	2
July	2024	17	9	1	0	2	3	36	12	7	6	2
August	2024	16	9	1	0	2	3	36	11	7	5	1
September	2024	17	8	2	0	2	3	37	9	5	5	1
October	2024	16	10	3	0	1	3	35	8	6	5	1
November	2024	16	11	3	0	1	3	34	8	6	6	1
December	2024	15	17	3	0	1	2	30	7	7	6	1
January	2025	15	20	2	0	1	2	28	7	5	5	1
February	2025	13	22	1	0	1	1	26	7	5	6	1
March	2025	11	21	1	0	1	1	26	6	4	7	1
April	2025	8	20	0	0	1	1	26	6	4	9	1
May	2025	7	20	0	0	1	1	25	5	3	8	1
June	2025	8	20	0	0	1	1	25	4	3	8	1
July	2025	10	20	0	0	1	1	25	4	3	7	1
August	2025	11	20	1	0	1	1	27	5	4	7	1
September	2025	11	19	1	0	1	1	29	5	4	7	1
October	2025	9	18	1	0	1	1	31	4	5	7	1
November	2025	8	16	1	0	1	1	32	4	6	7	1
December	2025	11	13	1	0	1	1	34	3	6	8	1
January	2026	12	10	1	0	1	1	34	3	7	8	1
February	2026	13	10	1	0	1	1	34	3	7	9	1
March	2026	12	10	1	0	2	1	34	3	8	9	1
April	2026	11	12	1	0	1	1	34	4	8	9	1
May	2026	11	11	1	0	1	1	37	3	8	9	1
June	2026	11	11	1	0	1	1	38	4	9	9	1
July	2026	11	11	1	0	1	1	39	5	10	9	1
August	2026	11	12	1	0	1	1	39	5	10	8	1