AGE 55 AND UP
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
January	1993	29	6	65	100	65	384
February	1993	31	7	63	100	68	386
March	1993	34	5	60	100	74	377
April	1993	37	7	55	100	82	391
May	1993	37	8	55	100	81	405
June	1993	41	8	51	100	90	410
July	1993	38	9	53	100	85	398
August	1993	42	8	51	100	91	399
September	1993	38	8	54	100	84	403
October	1993	42	7	52	100	90	410
November	1993	40	8	52	100	88	412
December	1993	41	13	46	100	95	407
January	1994	42	15	43	100	100	401
February	1994	43	15	42	100	101	394
March	1994	46	11	43	100	103	425
April	1994	47	9	44	100	104	435
May	1994	55	9	36	100	119	436
June	1994	58	10	33	100	125	416
July	1994	59	11	30	100	130	413
August	1994	56	11	33	100	123	405
September	1994	54	10	36	100	119	400
October	1994	54	9	37	100	118	389
November	1994	52	9	40	100	112	395
December	1994	49	10	41	100	108	409
January	1995	46	11	43	100	103	401
February	1995	45	11	44	100	101	399
March	1995	47	11	42	100	104	384
April	1995	47	10	44	100	103	385
May	1995	50	9	41	100	109	383
June	1995	47	10	43	100	104	391
July	1995	49	10	41	100	108	390
August	1995	49	9	41	100	108	406
September	1995	52	7	42	100	110	404
October	1995	52	8	40	100	111	415
November	1995	51	8	41	100	109	410
December	1995	48	9	43	100	105	420
January	1996	42	8	50	100	91	408
February	1996	40	11	49	100	91	432
March	1996	44	10	47	100	97	418
April	1996	49	10	41	100	108	445
May	1996	51	7	42	100	109	408
June	1996	54	8	38	100	116	420
July	1996	56	8	37	100	119	397
August	1996	54	7	39	100	114	415
September	1996	49	9	42	100	107	411
October	1996	49	10	41	100	108	436
November	1996	53	12	36	100	117	432
December	1996	51	11	38	100	113	412
January	1997	51	11	38	100	113	392
February	1997	49	11	40	100	109	375

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SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
March	1997	54	10	35	100	119	388
April	1997	59	9	31	100	128	403
May	1997	63	9	28	100	135	419
June	1997	60	10	30	100	130	420
July	1997	59	11	30	100	129	410
August	1997	59	12	29	100	129	429
September	1997	63	13	25	100	138	424
October	1997	64	11	25	100	139	426
November	1997	60	11	29	100	131	415
December	1997	56	11	33	100	123	421
January	1998	53	13	34	100	119	430
February	1998	54	15	31	100	124	439
March	1998	58	15	27	100	131	447
April	1998	60	14	26	100	134	439
May	1998	63	15	21	100	142	440
June	1998	65	15	19	100	146	442
July	1998	68	15	17	100	151	443
August	1998	67	16	17	100	150	432
September	1998	68	16	16	100	152	426
October	1998	66	15	19	100	148	446
November	1998	66	12	22	100	145	450
December	1998	64	10	26	100	138	439
January	1999	61	11	28	100	133	408
February	1999	62	11	27	100	136	404
March	1999	66	12	23	100	143	412
April	1999	71	9	20	100	151	422
May	1999	70	11	19	100	151	416
June	1999	68	12	20	100	148	412
July	1999	68	14	18	100	150	396
August	1999	69	12	19	100	150	401
September	1999	71	11	18	100	152	414
October	1999	70	8	22	100	148	445
November	1999	68	11	21	100	147	454
December	1999	64	11	25	100	138	457
January	2000	61	14	24	100	137	449
February	2000	61	16	23	100	138	455
March	2000	66	15	19	100	147	462
April	2000	67	13	20	100	147	476
May	2000	69	11	20	100	149	472
June	2000	69	11	20	100	149	467
July	2000	72	11	17	100	155	469
August	2000	70	9	20	100	150	475
September	2000	69	10	22	100	147	478
October	2000	66	9	24	100	142	473
November	2000	67	10	23	100	144	464
December	2000	66	10	24	100	142	462
January	2001	64	11	25	100	139	464
February	2001	62	11	27	100	135	489
March	2001	62	10	27	100	135	473
April	2001	61	12	28	100	133	465
May	2001	64	11	25	100	139	436
June	2001	63	13	23	100	140	452

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SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
July	2001	65	12	23	100	142	462
August	2001	62	14	25	100	137	467
September	2001	57	12	31	100	127	478
October	2001	52	13	35	100	117	486
November	2001	48	10	41	100	107	498
December	2001	49	11	41	100	108	473
January	2002	50	10	40	100	110	483
February	2002	52	11	37	100	115	460
March	2002	53	12	35	100	118	483
April	2002	56	14	30	100	126	481
May	2002	60	15	25	100	134	501
June	2002	60	16	24	100	136	482
July	2002	59	16	25	100	134	475
August	2002	60	15	25	100	136	467
September	2002	62	14	24	100	139	499
October	2002	60	16	24	100	136	510
November	2002	56	18	26	100	130	519
December	2002	51	19	30	100	121	501
January	2003	53	16	31	100	122	481
February	2003	54	15	30	100	124	478
March	2003	58	13	29	100	129	470
April	2003	58	12	31	100	127	476
May	2003	60	8	32	100	128	488
June	2003	61	7	32	100	129	503
July	2003	62	8	30	100	132	501
August	2003	65	9	27	100	138	496
September	2003	65	9	26	100	139	487
October	2003	66	9	26	100	140	473
November	2003	65	8	26	100	139	478
December	2003	67	8	25	100	143	470
January	2004	66	8	26	100	140	488
February	2004	64	8	28	100	136	502
March	2004	66	7	27	100	139	527
April	2004	70	6	24	100	145	531
May	2004	73	5	21	100	152	532
June	2004	71	6	22	100	149	548
July	2004	72	6	21	100	151	572
August	2004	69	7	24	100	146	576
September	2004	70	7	23	100	147	567
October	2004	67	9	24	100	143	560
November	2004	69	9	22	100	147	551
December	2004	66	7	27	100	139	562
January	2005	66	5	29	100	137	579
February	2005	67	6	28	100	139	580
March	2005	69	8	23	100	147	600
April	2005	69	10	21	100	148	582
May	2005	70	9	21	100	149	584
June	2005	73	8	19	100	155	555
July	2005	76	6	18	100	158	571
August	2005	76	6	18	100	158	596
September	2005	73	7	20	100	153	640
October	2005	74	7	19	100	156	634

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SELLING CONDITIONS FOR HOUSES
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Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
November	2005	73	6	21	100	152	633
December	2005	72	5	23	100	149	602
January	2006	67	5	28	100	140	615
February	2006	66	6	28	100	138	606
March	2006	64	7	29	100	135	617
April	2006	64	8	28	100	136	614
May	2006	60	7	33	100	127	626
June	2006	61	6	33	100	127	634
July	2006	58	6	36	100	122	634
August	2006	55	6	39	100	117	640
September	2006	46	6	47	100	99	661
October	2006	43	4	53	100	90	683
November	2006	36	4	60	100	77	674
December	2006	34	4	62	100	72	671
January	2007	28	6	66	100	62	650
February	2007	29	6	65	100	65	676
March	2007	30	5	65	100	65	682
April	2007	31	3	66	100	64	701
May	2007	31	3	66	100	64	683
June	2007	30	4	66	100	64	667
July	2007	31	5	64	100	68	665
August	2007	28	5	67	100	61	687
September	2007	24	4	72	100	53	702
October	2007	19	3	78	100	41	712
November	2007	16	3	82	100	34	702
December	2007	13	2	85	100	28	705
January	2008	12	2	86	100	25	715
February	2008	10	2	88	100	22	712
March	2008	9	2	89	100	20	702
April	2008	8	3	90	100	18	695
May	2008	8	3	89	100	20	726
June	2008	9	3	88	100	21	730
July	2008	9	2	89	100	20	754
August	2008	8	3	89	100	19	734
September	2008	7	2	91	100	16	722
October	2008	7	3	90	100	17	694
November	2008	6	2	92	100	14	707
December	2008	5	2	93	100	11	718
January	2009	3	2	95	100	9	740
February	2009	3	3	95	100	8	729
March	2009	3	3	94	100	10	751
April	2009	5	2	93	100	12	742
May	2009	7	2	91	100	15	765
June	2009	7	2	91	100	16	771
July	2009	7	2	90	100	17	766
August	2009	6	3	91	100	15	759
September	2009	7	3	90	100	17	754
October	2009	7	3	91	100	16	782
November	2009	7	2	91	100	17	784
December	2009	7	2	92	100	15	801
January	2010	7	2	91	100	17	797

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SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
February	2010	7	3	90	100	17	798
March	2010	7	3	90	100	18	796
April	2010	8	4	89	100	19	809
May	2010	9	3	87	100	22	817
June	2010	10	4	86	100	24	801
July	2010	11	2	87	100	24	796
August	2010	10	2	87	100	23	803
September	2010	10	1	89	100	21	826
October	2010	7	1	91	100	16	819
November	2010	6	1	93	100	14	821
December	2010	5	2	93	100	13	809
January	2011	6	2	92	100	14	826
February	2011	6	2	92	100	14	840
March	2011	7	2	91	100	16	874
April	2011	7	2	91	100	16	856
May	2011	6	3	91	100	15	850
June	2011	6	2	92	100	14	830
July	2011	6	2	93	100	13	835
August	2011	6	2	93	100	13	841
September	2011	6	1	92	100	14	860
October	2011	6	1	93	100	13	860
November	2011	6	1	93	100	14	881
December	2011	6	1	93	100	13	878
January	2012	7	1	92	100	16	901
February	2012	7	1	92	100	16	862
March	2012	7	1	92	100	15	864
April	2012	7	2	91	100	16	838
May	2012	8	2	91	100	17	862
June	2012	10	2	88	100	21	865
July	2012	10	3	87	100	23	897
August	2012	11	3	86	100	24	886
September	2012	12	4	84	100	28	891
October	2012	14	3	83	100	31	873
November	2012	16	3	81	100	35	864
December	2012	16	3	81	100	36	869
January	2013	19	3	77	100	42	874
February	2013	22	5	73	100	49	862
March	2013	25	4	70	100	55	822
April	2013	29	5	66	100	64	825
May	2013	31	5	64	100	67	831
June	2013	35	6	59	100	76	851
July	2013	36	6	59	100	77	819
August	2013	39	6	55	100	84	816
September	2013	40	6	54	100	85	794
October	2013	41	6	53	100	88	833
November	2013	40	6	55	100	85	839
December	2013	40	5	55	100	85	867
January	2014	40	6	54	100	85	862
February	2014	42	6	52	100	90	885
March	2014	41	6	53	100	88	875
April	2014	42	5	53	100	90	858
May	2014	45	6	50	100	95	845

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TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
June	2014	50	6	44	100	106	857
July	2014	49	7	44	100	105	872
August	2014	50	6	44	100	106	867
September	2014	49	6	46	100	103	838
October	2014	50	5	45	100	104	801
November	2014	48	7	45	100	103	783
December	2014	48	7	45	100	103	789
January	2015	51	6	43	100	108	765
February	2015	53	5	41	100	112	753
March	2015	56	5	40	100	116	697
April	2015	57	4	39	100	118	691
May	2015	58	5	37	100	121	655
June	2015	60	5	34	100	126	684
July	2015	60	5	35	100	125	687
August	2015	62	4	34	100	128	733
September	2015	59	5	36	100	122	699
October	2015	59	5	35	100	124	687
November	2015	58	6	36	100	123	648
December	2015	59	4	36	100	123	657
January	2016	60	4	36	100	124	671
February	2016	61	4	36	100	125	667
March	2016	63	4	34	100	129	701
April	2016	60	4	36	100	124	718
May	2016	60	4	36	100	124	776
June	2016	59	4	37	100	123	752
July	2016	63	5	32	100	131	754
August	2016	65	5	30	100	135	728
September	2016	66	5	29	100	137	767
October	2016	65	4	31	100	133	789
November	2016	61	5	34	100	127	808
December	2016	60	5	35	100	125	796
January	2017	63	6	31	100	131	807
February	2017	64	6	31	100	133	811
March	2017	67	6	28	100	139	824
April	2017	68	5	27	100	141	835
May	2017	70	6	24	100	146	841
June	2017	72	6	22	100	150	819
July	2017	72	6	22	100	150	804
August	2017	75	4	21	100	154	799
September	2017	75	3	21	100	154	818
October	2017	76	3	21	100	155	839
November	2017	73	5	22	100	151	860
December	2017	72	5	23	100	149	863
January	2018	69	6	25	100	145	863
February	2018	72	5	23	100	149	863
March	2018	74	5	21	100	153	886
April	2018	75	3	22	100	153	879
May	2018	74	4	22	100	153	897
June	2018	76	4	21	100	155	883
July	2018	79	4	17	100	162	876
August	2018	79	4	18	100	161	854
September	2018	77	5	18	100	159	861

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Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
October	2018	75	5	20	100	155	859
November	2018	75	5	20	100	155	877
December	2018	75	4	21	100	154	852
January	2019	71	5	23	100	148	854
February	2019	68	5	26	100	142	841
March	2019	66	7	27	100	139	838
April	2019	70	6	24	100	146	816
May	2019	74	5	20	100	154	794
June	2019	78	4	18	100	159	832
July	2019	76	4	20	100	156	863
August	2019	78	4	18	100	160	864
September	2019	77	4	19	100	157	855
October	2019	78	5	17	100	160	862
November	2019	73	5	22	100	151	921
December	2019	76	4	20	100	156	957
January	2020	76	3	21	100	155	974
February	2020	77	4	19	100	158	941
March	2020	74	4	23	100	151	959
April	2020	60	4	37	100	123	943
May	2020	45	3	52	100	93	939
June	2020	36	3	60	100	76	902
July	2020	42	4	54	100	88	889
August	2020	53	4	43	100	109	888
September	2020	59	4	37	100	122	874
October	2020	62	4	34	100	129	881
November	2020	64	4	33	100	131	868
December	2020	64	4	32	100	131	867
January	2021	64	4	31	100	133	838
February	2021	66	4	30	100	136	847
March	2021	69	3	28	100	141	838
April	2021	72	3	25	100	148	848
May	2021	76	3	21	100	154	831
June	2021	78	2	20	100	158	835
July	2021	81	2	17	100	164	802
August	2021	81	3	16	100	166	817
September	2021	83	3	14	100	169	814
October	2021	80	4	16	100	164	828
November	2021	81	3	15	100	166	830
December	2021	82	3	15	100	167	846
January	2022	83	3	14	100	170	846
February	2022	83	4	13	100	170	841
March	2022	83	4	14	100	169	824
April	2022	82	4	14	100	168	856
May	2022	81	4	15	100	166	852
June	2022	80	4	16	100	165	867
July	2022	76	4	20	100	157	850
August	2022	73	4	23	100	150	862
September	2022	68	4	28	100	140	848
October	2022	65	4	31	100	133	858
November	2022	60	3	37	100	122	826
December	2022	53	3	44	100	109	856

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SELLING CONDITIONS FOR HOUSES
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Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
January	2023	51	2	47	100	105	864
February	2023	49	3	48	100	101	911
March	2023	53	4	44	100	109	881
April	2023	54	4	41	100	113	889
May	2023	56	4	40	100	116	866
June	2023	56	4	41	100	115	876
July	2023	57	3	40	100	117	884
August	2023	59	4	37	100	121	919
September	2023	59	5	36	100	123	911
October	2023	57	5	38	100	119	913
November	2023	54	5	41	100	114	889
December	2023	52	4	44	100	108	897
January	2024	52	5	44	100	108	894
February	2024	53	6	41	100	112	908
March	2024	56	5	39	100	117	918
April	2024	60	4	36	100	123	1011
May	2024	61	3	36	100	125	1185
June	2024	58	5	37	100	121	1363
July	2024	57	5	38	100	119	1460
August	2024	55	5	40	100	115	1602
September	2024	57	4	39	100	119	1645
October	2024	56	4	40	100	117	1662
November	2024	57	5	38	100	119	1481
December	2024	56	5	39	100	118	1438
January	2025	57	5	38	100	119	1516
February	2025	55	5	41	100	114	1622
March	2025	51	5	44	100	107	1977
April	2025	48	6	46	100	102	2009
May	2025	48	5	47	100	101	2115
June	2025	48	5	47	100	101	1903
July	2025	47	5	48	100	99	2023
August	2025	47	5	48	100	99	1974
September	2025	47	6	47	100	101	2068
October	2025	47	6	47	100	100	2003
November	2025	46	6	47	100	99	2067
December	2025	45	5	50	100	96	1967
January	2026	46	4	49	100	97	2040
February	2026	47	4	49	100	98	2141
March	2026	49	5	46	100	103	2394
April	2026	49	5	46	100	103	2398
May	2026	47	6	46	100	101	2320
June	2026	47	6	47	100	100	2258
July	2026	47	6	46	100	101	2268
August	2026	49	7	44	100	105	2220