# AGE 55 AND UP
# TABLE 44
## SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES
## (Three Month Moving Averages)

Response to the query: "Why do you say so?" following the question on Table 43.

May add to more than 100% due to multiple mentions.

| | | GOOD TIME TO SELL | | | | | | BAD TIME TO SELL | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Date of Survey | | Prices High Good Sales Available | Prices Won't Go Up | Interest Rate Low | Sell in Advance Rising Rates | Times Good Prosperity | Make Money | Prices Low | Interest Rates High; Credit Tight | Can't Afford To Buy | Uncertain Future | Lose Money |
| January | 1993 | 15 | 2 | 10 | 1 | 5 | 1 | 38 | 5 | 20 | 2 | 18 |
| February | 1993 | 11 | 1 | 13 | 1 | 8 | 2 | 40 | 5 | 21 | 3 | 15 |
| March | 1993 | 10 | 2 | 15 | 1 | 10 | 3 | 39 | 6 | 21 | 3 | 14 |
| April | 1993 | 11 | 3 | 17 | 1 | 13 | 3 | 38 | 5 | 17 | 3 | 15 |
| May | 1993 | 13 | 4 | 17 | 1 | 13 | 3 | 36 | 6 | 16 | 2 | 15 |
| June | 1993 | 16 | 4 | 17 | 0 | 11 | 3 | 34 | 6 | 14 | 4 | 13 |
| July | 1993 | 16 | 3 | 15 | 1 | 8 | 3 | 40 | 8 | 14 | 5 | 11 |
| August | 1993 | 16 | 3 | 17 | 1 | 10 | 3 | 40 | 6 | 14 | 5 | 11 |
| September | 1993 | 13 | 2 | 18 | 2 | 11 | 3 | 38 | 5 | 16 | 5 | 12 |
| October | 1993 | 12 | 2 | 24 | 1 | 14 | 3 | 34 | 4 | 18 | 5 | 11 |
| November | 1993 | 10 | 2 | 25 | 1 | 14 | 2 | 34 | 5 | 18 | 5 | 13 |
| December | 1993 | 11 | 1 | 26 | 0 | 17 | 2 | 33 | 5 | 15 | 4 | 11 |
| January | 1994 | 11 | 2 | 24 | 0 | 18 | 2 | 29 | 3 | 13 | 3 | 10 |
| February | 1994 | 11 | 2 | 22 | 1 | 20 | 3 | 29 | 5 | 11 | 3 | 9 |
| March | 1994 | 12 | 3 | 22 | 3 | 19 | 2 | 31 | 5 | 12 | 3 | 8 |
| April | 1994 | 12 | 3 | 23 | 5 | 21 | 2 | 31 | 6 | 11 | 2 | 8 |
| May | 1994 | 15 | 5 | 24 | 6 | 19 | 3 | 27 | 4 | 9 | 1 | 7 |
| June | 1994 | 15 | 4 | 25 | 6 | 21 | 4 | 23 | 3 | 7 | 1 | 8 |
| July | 1994 | 17 | 3 | 20 | 5 | 21 | 5 | 21 | 3 | 6 | 1 | 8 |
| August | 1994 | 15 | 2 | 19 | 5 | 21 | 5 | 22 | 5 | 6 | 2 | 7 |
| September | 1994 | 15 | 3 | 15 | 5 | 20 | 5 | 23 | 7 | 8 | 3 | 5 |
| October | 1994 | 14 | 4 | 17 | 5 | 21 | 5 | 23 | 8 | 10 | 4 | 5 |
| November | 1994 | 15 | 4 | 16 | 6 | 20 | 4 | 23 | 7 | 11 | 3 | 7 |
| December | 1994 | 13 | 3 | 14 | 7 | 18 | 4 | 21 | 10 | 11 | 3 | 8 |
| January | 1995 | 14 | 2 | 11 | 6 | 15 | 4 | 22 | 10 | 12 | 3 | 9 |
| February | 1995 | 11 | 2 | 10 | 7 | 16 | 6 | 21 | 14 | 13 | 3 | 9 |
| March | 1995 | 12 | 3 | 10 | 7 | 18 | 4 | 23 | 14 | 13 | 3 | 8 |
| April | 1995 | 11 | 4 | 8 | 7 | 17 | 4 | 25 | 15 | 12 | 3 | 6 |
| May | 1995 | 12 | 4 | 11 | 6 | 15 | 5 | 26 | 12 | 10 | 4 | 6 |
| June | 1995 | 10 | 3 | 13 | 4 | 14 | 5 | 27 | 10 | 10 | 3 | 8 |
| July | 1995 | 12 | 3 | 16 | 2 | 17 | 5 | 26 | 7 | 11 | 2 | 9 |
| August | 1995 | 15 | 2 | 15 | 1 | 20 | 3 | 27 | 6 | 13 | 2 | 7 |
| September | 1995 | 19 | 3 | 15 | 1 | 20 | 3 | 25 | 5 | 16 | 2 | 5 |
| October | 1995 | 18 | 4 | 16 | 2 | 20 | 3 | 24 | 4 | 15 | 2 | 6 |
| November | 1995 | 17 | 3 | 15 | 2 | 20 | 2 | 23 | 4 | 16 | 3 | 6 |
| December | 1995 | 14 | 3 | 15 | 2 | 21 | 3 | 26 | 3 | 15 | 3 | 7 |
| January | 1996 | 14 | 2 | 12 | 1 | 16 | 4 | 26 | 5 | 16 | 4 | 6 |
| February | 1996 | 13 | 2 | 14 | 1 | 14 | 3 | 26 | 4 | 13 | 4 | 7 |
| March | 1996 | 14 | 3 | 18 | 2 | 13 | 4 | 24 | 5 | 12 | 4 | 7 |
| April | 1996 | 15 | 3 | 19 | 2 | 16 | 3 | 26 | 4 | 9 | 4 | 7 |
| May | 1996 | 14 | 3 | 19 | 2 | 19 | 3 | 26 | 4 | 11 | 2 | 7 |
| June | 1996 | 15 | 2 | 14 | 1 | 22 | 3 | 23 | 3 | 9 | 2 | 7 |
| July | 1996 | 14 | 2 | 15 | 1 | 23 | 3 | 22 | 5 | 10 | 1 | 6 |
| August | 1996 | 16 | 3 | 12 | 1 | 20 | 4 | 25 | 6 | 8 | 2 | 5 |

# AGE 55 AND UP
# TABLE 44
## SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES
## (Three Month Moving Averages)

| | | GOOD TIME TO SELL | | | | | | BAD TIME TO SELL | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Date of Survey | | Prices High Good Sales Available | Prices Won't Go Up | Interest Rate Low | Sell in Advance Rising Rates | Times Good Prosperity | Make Money | Prices Low | Interest Rates High; Credit Tight | Can't Afford To Buy | Uncertain Future | Lose Money |
| September | 1996 | 14 | 3 | 12 | 1 | 19 | 4 | 27 | 7 | 8 | 2 | 4 |
| October | 1996 | 17 | 2 | 11 | 2 | 16 | 4 | 26 | 5 | 8 | 2 | 5 |
| November | 1996 | 16 | 3 | 13 | 3 | 19 | 3 | 21 | 4 | 9 | 1 | 5 |
| December | 1996 | 16 | 2 | 12 | 3 | 16 | 4 | 22 | 5 | 9 | 1 | 6 |
| January | 1997 | 14 | 3 | 13 | 3 | 18 | 5 | 20 | 5 | 8 | 1 | 5 |
| February | 1997 | 15 | 3 | 10 | 3 | 16 | 5 | 21 | 6 | 9 | 2 | 5 |
| March | 1997 | 17 | 3 | 12 | 2 | 21 | 5 | 20 | 5 | 10 | 2 | 5 |
| April | 1997 | 17 | 2 | 11 | 2 | 23 | 6 | 19 | 4 | 9 | 2 | 4 |
| May | 1997 | 15 | 1 | 10 | 2 | 25 | 6 | 18 | 2 | 7 | 1 | 3 |
| June | 1997 | 13 | 1 | 8 | 3 | 24 | 6 | 19 | 2 | 7 | 1 | 2 |
| July | 1997 | 14 | 2 | 8 | 1 | 24 | 5 | 16 | 2 | 6 | 1 | 3 |
| August | 1997 | 14 | 2 | 8 | 1 | 24 | 5 | 16 | 2 | 5 | 1 | 3 |
| September | 1997 | 14 | 2 | 8 | 1 | 25 | 4 | 14 | 2 | 3 | 1 | 3 |
| October | 1997 | 16 | 2 | 9 | 1 | 26 | 5 | 15 | 2 | 3 | 1 | 3 |
| November | 1997 | 17 | 2 | 10 | 2 | 24 | 4 | 17 | 1 | 3 | 2 | 2 |
| December | 1997 | 16 | 1 | 10 | 1 | 23 | 3 | 18 | 1 | 4 | 2 | 2 |
| January | 1998 | 13 | 1 | 12 | 0 | 21 | 2 | 17 | 1 | 5 | 2 | 1 |
| February | 1998 | 13 | 1 | 15 | 0 | 20 | 2 | 14 | 1 | 4 | 1 | 2 |
| March | 1998 | 13 | 1 | 16 | 0 | 20 | 3 | 11 | 2 | 3 | 0 | 2 |
| April | 1998 | 13 | 0 | 18 | 1 | 17 | 4 | 10 | 2 | 2 | 0 | 3 |
| May | 1998 | 13 | 1 | 18 | 2 | 17 | 4 | 9 | 2 | 2 | 1 | 2 |
| June | 1998 | 14 | 1 | 20 | 1 | 20 | 2 | 10 | 1 | 2 | 1 | 2 |
| July | 1998 | 19 | 1 | 20 | 1 | 22 | 2 | 9 | 2 | 2 | 1 | 2 |
| August | 1998 | 20 | 1 | 19 | 0 | 25 | 2 | 9 | 2 | 3 | 0 | 2 |
| September | 1998 | 20 | 1 | 20 | 1 | 24 | 3 | 9 | 2 | 3 | 1 | 2 |
| October | 1998 | 18 | 1 | 23 | 1 | 23 | 2 | 11 | 2 | 3 | 1 | 1 |
| November | 1998 | 17 | 2 | 27 | 1 | 19 | 2 | 11 | 3 | 3 | 1 | 1 |
| December | 1998 | 17 | 2 | 27 | 0 | 15 | 1 | 10 | 3 | 3 | 1 | 2 |
| January | 1999 | 17 | 2 | 23 | 0 | 14 | 3 | 12 | 2 | 4 | 0 | 2 |
| February | 1999 | 18 | 1 | 23 | 0 | 15 | 2 | 13 | 2 | 3 | 0 | 2 |
| March | 1999 | 20 | 1 | 23 | 1 | 18 | 3 | 13 | 2 | 2 | 0 | 1 |
| April | 1999 | 21 | 1 | 25 | 1 | 23 | 2 | 10 | 2 | 2 | 1 | 1 |
| May | 1999 | 21 | 1 | 20 | 1 | 27 | 3 | 9 | 1 | 3 | 1 | 1 |
| June | 1999 | 19 | 2 | 18 | 0 | 27 | 4 | 10 | 1 | 3 | 1 | 1 |
| July | 1999 | 21 | 2 | 16 | 1 | 23 | 4 | 11 | 1 | 2 | 0 | 1 |
| August | 1999 | 23 | 2 | 17 | 2 | 21 | 3 | 12 | 1 | 2 | 1 | 1 |
| September | 1999 | 25 | 1 | 18 | 3 | 19 | 3 | 9 | 2 | 4 | 1 | 1 |
| October | 1999 | 24 | 1 | 15 | 3 | 22 | 3 | 7 | 2 | 5 | 1 | 1 |
| November | 1999 | 23 | 1 | 13 | 2 | 21 | 5 | 5 | 2 | 5 | 1 | 1 |
| December | 1999 | 23 | 1 | 9 | 2 | 22 | 4 | 8 | 1 | 4 | 1 | 2 |
| January | 2000 | 24 | 0 | 8 | 1 | 22 | 3 | 8 | 2 | 4 | 1 | 1 |
| February | 2000 | 21 | 0 | 10 | 2 | 24 | 1 | 7 | 4 | 3 | 1 | 1 |
| March | 2000 | 21 | 0 | 11 | 3 | 27 | 3 | 5 | 4 | 4 | 0 | 0 |
| April | 2000 | 21 | 1 | 10 | 4 | 27 | 3 | 5 | 4 | 4 | 1 | 1 |
| May | 2000 | 26 | 1 | 7 | 4 | 25 | 4 | 6 | 3 | 4 | 1 | 1 |
| June | 2000 | 28 | 2 | 5 | 4 | 22 | 3 | 6 | 3 | 3 | 1 | 1 |
| July | 2000 | 30 | 2 | 7 | 4 | 22 | 3 | 5 | 3 | 2 | 0 | 1 |
| August | 2000 | 28 | 2 | 7 | 3 | 20 | 3 | 6 | 4 | 3 | 0 | 2 |

# AGE 55 AND UP
# TABLE 44
## SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES
## (Three Month Moving Averages)

| | | GOOD TIME TO SELL | | | | | | BAD TIME TO SELL | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Date of Survey | | Prices High Good Sales Available | Prices Won't Go Up | Interest Rate Low | Sell in Advance Rising Rates | Times Good Prosperity | Make Money | Prices Low | Interest Rates High; Credit Tight | Can't Afford To Buy | Uncertain Future | Lose Money |
| September | 2000 | 28 | 2 | 9 | 3 | 22 | 4 | 7 | 3 | 3 | 1 | 1 |
| October | 2000 | 28 | 2 | 7 | 3 | 20 | 4 | 10 | 3 | 4 | 1 | 1 |
| November | 2000 | 27 | 2 | 9 | 3 | 22 | 4 | 8 | 2 | 5 | 1 | 0 |
| December | 2000 | 25 | 2 | 8 | 3 | 20 | 3 | 6 | 3 | 5 | 1 | 0 |
| January | 2001 | 21 | 2 | 11 | 3 | 19 | 3 | 4 | 3 | 6 | 2 | 1 |
| February | 2001 | 20 | 2 | 13 | 2 | 17 | 3 | 5 | 3 | 7 | 3 | 1 |
| March | 2001 | 22 | 2 | 18 | 1 | 16 | 3 | 5 | 3 | 9 | 4 | 1 |
| April | 2001 | 21 | 2 | 22 | 0 | 15 | 2 | 7 | 4 | 9 | 4 | 1 |
| May | 2001 | 21 | 2 | 28 | 1 | 13 | 2 | 6 | 4 | 9 | 4 | 1 |
| June | 2001 | 19 | 1 | 30 | 1 | 10 | 2 | 8 | 5 | 7 | 2 | 1 |
| July | 2001 | 24 | 1 | 29 | 1 | 9 | 4 | 10 | 4 | 6 | 2 | 1 |
| August | 2001 | 26 | 1 | 22 | 1 | 9 | 5 | 15 | 4 | 6 | 1 | 1 |
| September | 2001 | 26 | 2 | 18 | 1 | 11 | 5 | 15 | 3 | 8 | 5 | 2 |
| October | 2001 | 20 | 2 | 18 | 1 | 9 | 2 | 15 | 3 | 11 | 8 | 2 |
| November | 2001 | 15 | 2 | 22 | 1 | 7 | 1 | 13 | 2 | 15 | 11 | 2 |
| December | 2001 | 13 | 2 | 28 | 1 | 4 | 1 | 14 | 3 | 16 | 8 | 2 |
| January | 2002 | 13 | 1 | 30 | 0 | 5 | 1 | 14 | 3 | 16 | 6 | 2 |
| February | 2002 | 14 | 1 | 30 | 0 | 6 | 2 | 14 | 3 | 16 | 4 | 3 |
| March | 2002 | 14 | 1 | 25 | 0 | 8 | 1 | 13 | 2 | 17 | 3 | 2 |
| April | 2002 | 16 | 1 | 25 | 0 | 8 | 2 | 11 | 2 | 15 | 2 | 2 |
| May | 2002 | 17 | 1 | 27 | 1 | 9 | 2 | 10 | 3 | 12 | 1 | 0 |
| June | 2002 | 18 | 1 | 28 | 1 | 9 | 3 | 11 | 3 | 9 | 2 | 1 |
| July | 2002 | 18 | 1 | 26 | 0 | 11 | 3 | 10 | 3 | 11 | 2 | 1 |
| August | 2002 | 18 | 1 | 23 | 0 | 12 | 5 | 11 | 3 | 9 | 3 | 2 |
| September | 2002 | 19 | 1 | 23 | 0 | 12 | 5 | 11 | 2 | 10 | 2 | 1 |
| October | 2002 | 16 | 1 | 27 | 0 | 9 | 6 | 12 | 2 | 10 | 3 | 2 |
| November | 2002 | 17 | 2 | 29 | 0 | 8 | 4 | 11 | 2 | 11 | 2 | 1 |
| December | 2002 | 14 | 2 | 28 | 0 | 7 | 4 | 10 | 4 | 11 | 3 | 1 |
| January | 2003 | 16 | 3 | 28 | 1 | 6 | 3 | 10 | 4 | 12 | 3 | 1 |
| February | 2003 | 17 | 3 | 27 | 1 | 6 | 4 | 10 | 4 | 12 | 3 | 1 |
| March | 2003 | 20 | 3 | 29 | 1 | 6 | 4 | 11 | 4 | 12 | 4 | 1 |
| April | 2003 | 21 | 2 | 28 | 0 | 7 | 4 | 11 | 4 | 12 | 3 | 1 |
| May | 2003 | 22 | 1 | 30 | 0 | 7 | 4 | 13 | 4 | 12 | 2 | 2 |
| June | 2003 | 19 | 1 | 31 | 1 | 9 | 4 | 14 | 4 | 12 | 2 | 1 |
| July | 2003 | 20 | 2 | 34 | 1 | 8 | 4 | 12 | 4 | 12 | 2 | 2 |
| August | 2003 | 21 | 2 | 32 | 1 | 10 | 6 | 10 | 2 | 11 | 3 | 1 |
| September | 2003 | 22 | 1 | 30 | 1 | 11 | 6 | 8 | 2 | 11 | 2 | 1 |
| October | 2003 | 21 | 1 | 29 | 1 | 11 | 8 | 9 | 3 | 11 | 2 | 1 |
| November | 2003 | 21 | 1 | 30 | 1 | 10 | 6 | 9 | 3 | 10 | 2 | 2 |
| December | 2003 | 21 | 2 | 30 | 2 | 11 | 7 | 9 | 3 | 8 | 2 | 1 |
| January | 2004 | 21 | 3 | 27 | 2 | 14 | 5 | 7 | 3 | 9 | 3 | 1 |
| February | 2004 | 19 | 3 | 25 | 1 | 14 | 6 | 8 | 3 | 11 | 3 | 1 |
| March | 2004 | 21 | 2 | 27 | 1 | 12 | 5 | 8 | 3 | 12 | 2 | 1 |
| April | 2004 | 24 | 1 | 27 | 1 | 12 | 5 | 9 | 2 | 9 | 1 | 1 |
| May | 2004 | 27 | 2 | 29 | 2 | 12 | 4 | 7 | 3 | 8 | 1 | 1 |
| June | 2004 | 28 | 2 | 29 | 2 | 12 | 6 | 7 | 4 | 8 | 1 | 1 |
| July | 2004 | 25 | 2 | 28 | 4 | 12 | 6 | 7 | 4 | 8 | 2 | 1 |
| August | 2004 | 23 | 3 | 27 | 4 | 12 | 6 | 8 | 5 | 9 | 1 | 0 |

# AGE 55 AND UP
# TABLE 44
## SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES
## (Three Month Moving Averages)

| | | GOOD TIME TO SELL | | | | | | BAD TIME TO SELL | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Date of Survey | | Prices High Good Sales Available | Prices Won't Go Up | Interest Rate Low | Sell in Advance Rising Rates | Times Good Prosperity | Make Money | Prices Low | Interest Rates High; Credit Tight | Can't Afford To Buy | Uncertain Future | Lose Money |
| September | 2004 | 23 | 3 | 28 | 4 | 14 | 4 | 8 | 3 | 9 | 1 | 0 |
| October | 2004 | 23 | 3 | 27 | 2 | 14 | 6 | 7 | 3 | 9 | 1 | 0 |
| November | 2004 | 28 | 2 | 24 | 2 | 14 | 6 | 6 | 2 | 8 | 2 | 0 |
| December | 2004 | 27 | 2 | 20 | 2 | 14 | 7 | 7 | 3 | 8 | 2 | 1 |
| January | 2005 | 26 | 1 | 21 | 3 | 14 | 8 | 8 | 2 | 8 | 1 | 1 |
| February | 2005 | 25 | 2 | 20 | 3 | 16 | 7 | 7 | 2 | 7 | 1 | 1 |
| March | 2005 | 27 | 3 | 21 | 4 | 15 | 6 | 5 | 3 | 7 | 1 | 1 |
| April | 2005 | 30 | 2 | 19 | 5 | 14 | 6 | 5 | 3 | 5 | 1 | 1 |
| May | 2005 | 30 | 2 | 18 | 5 | 12 | 8 | 6 | 4 | 5 | 1 | 0 |
| June | 2005 | 33 | 3 | 18 | 4 | 12 | 9 | 6 | 3 | 6 | 2 | 0 |
| July | 2005 | 34 | 3 | 18 | 3 | 13 | 7 | 5 | 3 | 6 | 1 | 1 |
| August | 2005 | 34 | 3 | 16 | 3 | 14 | 7 | 5 | 2 | 6 | 1 | 1 |
| September | 2005 | 34 | 4 | 15 | 3 | 13 | 6 | 5 | 1 | 6 | 2 | 2 |
| October | 2005 | 35 | 6 | 14 | 3 | 11 | 8 | 4 | 2 | 6 | 3 | 1 |
| November | 2005 | 32 | 7 | 15 | 4 | 10 | 8 | 6 | 3 | 8 | 2 | 1 |
| December | 2005 | 29 | 6 | 15 | 3 | 12 | 8 | 9 | 4 | 9 | 2 | 1 |
| January | 2006 | 28 | 7 | 12 | 4 | 12 | 7 | 10 | 4 | 12 | 1 | 1 |
| February | 2006 | 27 | 7 | 9 | 4 | 12 | 7 | 10 | 3 | 11 | 2 | 0 |
| March | 2006 | 26 | 7 | 7 | 4 | 10 | 8 | 8 | 3 | 11 | 2 | 0 |
| April | 2006 | 25 | 7 | 10 | 3 | 10 | 6 | 9 | 3 | 11 | 2 | 0 |
| May | 2006 | 24 | 6 | 9 | 4 | 10 | 5 | 12 | 4 | 13 | 1 | 1 |
| June | 2006 | 22 | 5 | 9 | 4 | 12 | 6 | 12 | 6 | 12 | 1 | 2 |
| July | 2006 | 20 | 5 | 7 | 4 | 13 | 6 | 14 | 6 | 13 | 2 | 1 |
| August | 2006 | 18 | 6 | 8 | 5 | 11 | 6 | 15 | 8 | 14 | 2 | 1 |
| September | 2006 | 16 | 8 | 6 | 4 | 8 | 5 | 21 | 9 | 15 | 3 | 1 |
| October | 2006 | 13 | 7 | 5 | 3 | 8 | 5 | 27 | 10 | 16 | 3 | 3 |
| November | 2006 | 11 | 8 | 4 | 1 | 7 | 3 | 37 | 9 | 15 | 3 | 3 |
| December | 2006 | 12 | 6 | 4 | 1 | 7 | 3 | 40 | 9 | 15 | 2 | 4 |
| January | 2007 | 10 | 6 | 3 | 1 | 5 | 3 | 42 | 8 | 16 | 2 | 3 |
| February | 2007 | 11 | 3 | 3 | 1 | 7 | 3 | 38 | 9 | 14 | 3 | 4 |
| March | 2007 | 10 | 2 | 5 | 1 | 8 | 4 | 38 | 8 | 16 | 2 | 3 |
| April | 2007 | 8 | 2 | 6 | 1 | 9 | 3 | 40 | 9 | 15 | 2 | 3 |
| May | 2007 | 7 | 3 | 6 | 1 | 8 | 4 | 42 | 8 | 17 | 2 | 3 |
| June | 2007 | 7 | 4 | 5 | 1 | 8 | 4 | 47 | 8 | 16 | 3 | 3 |
| July | 2007 | 7 | 4 | 4 | 1 | 8 | 4 | 46 | 6 | 17 | 3 | 3 |
| August | 2007 | 7 | 3 | 3 | 1 | 6 | 3 | 47 | 8 | 21 | 3 | 3 |
| September | 2007 | 5 | 3 | 2 | 1 | 6 | 2 | 43 | 11 | 24 | 3 | 4 |
| October | 2007 | 3 | 3 | 2 | 1 | 4 | 2 | 45 | 15 | 27 | 4 | 4 |
| November | 2007 | 3 | 3 | 1 | 0 | 3 | 1 | 47 | 15 | 27 | 5 | 4 |
| December | 2007 | 3 | 3 | 2 | 0 | 2 | 1 | 51 | 17 | 28 | 5 | 5 |
| January | 2008 | 3 | 2 | 2 | 0 | 1 | 1 | 51 | 14 | 28 | 4 | 5 |
| February | 2008 | 2 | 1 | 2 | 0 | 1 | 1 | 54 | 14 | 29 | 4 | 6 |
| March | 2008 | 2 | 1 | 1 | 0 | 1 | 1 | 56 | 12 | 31 | 4 | 6 |
| April | 2008 | 2 | 1 | 1 | 0 | 1 | 0 | 57 | 13 | 33 | 4 | 8 |
| May | 2008 | 1 | 1 | 1 | 0 | 1 | 1 | 55 | 12 | 34 | 4 | 8 |
| June | 2008 | 1 | 2 | 1 | 0 | 1 | 1 | 55 | 10 | 34 | 4 | 8 |
| July | 2008 | 2 | 1 | 1 | 0 | 1 | 1 | 56 | 8 | 33 | 5 | 7 |
| August | 2008 | 1 | 1 | 1 | 0 | 1 | 1 | 59 | 11 | 32 | 6 | 9 |

# AGE 55 AND UP
# TABLE 44
## SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES
## (Three Month Moving Averages)

| | | GOOD TIME TO SELL | | | | | | BAD TIME TO SELL | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Date of Survey | | Prices High Good Sales Available | Prices Won't Go Up | Interest Rate Low | Sell in Advance Rising Rates | Times Good Prosperity | Make Money | Prices Low | Interest Rates High; Credit Tight | Can't Afford To Buy | Uncertain Future | Lose Money |
| September | 2008 | 1 | 1 | 1 | 0 | 2 | 0 | 60 | 12 | 32 | 6 | 10 |
| October | 2008 | 1 | 2 | 2 | 0 | 2 | 0 | 59 | 16 | 30 | 6 | 10 |
| November | 2008 | 1 | 2 | 1 | 0 | 1 | 0 | 60 | 16 | 30 | 7 | 11 |
| December | 2008 | 1 | 2 | 1 | 0 | 1 | 0 | 58 | 17 | 30 | 8 | 12 |
| January | 2009 | 1 | 1 | 0 | 0 | 0 | 0 | 62 | 14 | 31 | 7 | 12 |
| February | 2009 | 1 | 1 | 1 | 0 | 0 | 0 | 62 | 14 | 32 | 7 | 11 |
| March | 2009 | 0 | 1 | 1 | 0 | 0 | 0 | 64 | 14 | 32 | 6 | 11 |
| April | 2009 | 0 | 0 | 1 | 0 | 1 | 0 | 64 | 13 | 29 | 8 | 12 |
| May | 2009 | 1 | 0 | 1 | 0 | 2 | 0 | 65 | 11 | 27 | 6 | 14 |
| June | 2009 | 1 | 0 | 1 | 0 | 2 | 0 | 67 | 9 | 25 | 7 | 13 |
| July | 2009 | 1 | 1 | 1 | 0 | 2 | 0 | 66 | 9 | 27 | 6 | 13 |
| August | 2009 | 0 | 1 | 1 | 0 | 1 | 0 | 65 | 9 | 30 | 5 | 13 |
| September | 2009 | 0 | 1 | 1 | 0 | 2 | 0 | 63 | 9 | 29 | 5 | 14 |
| October | 2009 | 1 | 1 | 1 | 0 | 2 | 0 | 65 | 9 | 30 | 4 | 14 |
| November | 2009 | 1 | 1 | 1 | 0 | 2 | 0 | 64 | 9 | 28 | 5 | 13 |
| December | 2009 | 1 | 1 | 1 | 0 | 1 | 0 | 65 | 9 | 29 | 6 | 13 |
| January | 2010 | 1 | 1 | 2 | 0 | 1 | 0 | 63 | 9 | 29 | 5 | 12 |
| February | 2010 | 0 | 0 | 2 | 0 | 1 | 0 | 65 | 9 | 28 | 3 | 14 |
| March | 2010 | 1 | 1 | 2 | 0 | 1 | 0 | 63 | 9 | 27 | 4 | 14 |
| April | 2010 | 1 | 1 | 2 | 0 | 2 | 0 | 64 | 8 | 27 | 5 | 15 |
| May | 2010 | 2 | 1 | 2 | 0 | 3 | 0 | 62 | 6 | 29 | 5 | 14 |
| June | 2010 | 2 | 0 | 3 | 0 | 3 | 0 | 61 | 6 | 30 | 3 | 13 |
| July | 2010 | 2 | 0 | 3 | 0 | 3 | 0 | 62 | 6 | 29 | 3 | 12 |
| August | 2010 | 1 | 1 | 3 | 0 | 3 | 0 | 64 | 6 | 28 | 4 | 13 |
| September | 2010 | 1 | 1 | 2 | 0 | 3 | 0 | 66 | 7 | 29 | 4 | 14 |
| October | 2010 | 0 | 1 | 2 | 0 | 2 | 0 | 66 | 7 | 31 | 5 | 15 |
| November | 2010 | 0 | 1 | 1 | 0 | 2 | 0 | 67 | 8 | 33 | 4 | 14 |
| December | 2010 | 0 | 0 | 1 | 0 | 2 | 0 | 68 | 8 | 30 | 5 | 15 |
| January | 2011 | 0 | 1 | 2 | 0 | 2 | 0 | 69 | 9 | 28 | 4 | 15 |
| February | 2011 | 0 | 0 | 2 | 0 | 2 | 0 | 68 | 8 | 28 | 5 | 15 |
| March | 2011 | 0 | 1 | 2 | 0 | 3 | 0 | 65 | 9 | 30 | 5 | 15 |
| April | 2011 | 0 | 1 | 1 | 0 | 3 | 0 | 63 | 9 | 31 | 5 | 16 |
| May | 2011 | 1 | 1 | 1 | 0 | 2 | 0 | 64 | 10 | 29 | 5 | 16 |
| June | 2011 | 1 | 1 | 1 | 0 | 1 | 0 | 65 | 10 | 29 | 5 | 17 |
| July | 2011 | 1 | 0 | 2 | 0 | 2 | 0 | 65 | 9 | 28 | 5 | 16 |
| August | 2011 | 0 | 1 | 2 | 0 | 2 | 0 | 65 | 9 | 29 | 5 | 17 |
| September | 2011 | 0 | 1 | 2 | 0 | 2 | 0 | 63 | 9 | 32 | 5 | 15 |
| October | 2011 | 0 | 1 | 1 | 0 | 2 | 0 | 65 | 9 | 33 | 5 | 17 |
| November | 2011 | 0 | 1 | 1 | 0 | 3 | 0 | 65 | 9 | 33 | 4 | 17 |
| December | 2011 | 1 | 0 | 1 | 0 | 3 | 0 | 69 | 10 | 31 | 3 | 17 |
| January | 2012 | 1 | 0 | 2 | 0 | 3 | 0 | 68 | 9 | 29 | 4 | 16 |
| February | 2012 | 1 | 1 | 2 | 0 | 3 | 0 | 69 | 9 | 27 | 3 | 15 |
| March | 2012 | 1 | 1 | 3 | 0 | 3 | 0 | 65 | 8 | 28 | 5 | 18 |
| April | 2012 | 1 | 1 | 3 | 0 | 3 | 0 | 64 | 8 | 28 | 4 | 19 |
| May | 2012 | 1 | 0 | 4 | 0 | 3 | 0 | 63 | 8 | 28 | 5 | 20 |
| June | 2012 | 2 | 0 | 4 | 0 | 4 | 0 | 64 | 9 | 25 | 4 | 17 |
| July | 2012 | 2 | 0 | 4 | 0 | 4 | 0 | 65 | 8 | 24 | 4 | 17 |
| August | 2012 | 2 | 0 | 4 | 0 | 4 | 0 | 65 | 9 | 23 | 3 | 16 |

# AGE 55 AND UP
# TABLE 44
## SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES
## (Three Month Moving Averages)

| | | GOOD TIME TO SELL | | | | | | BAD TIME TO SELL | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Date of Survey | | Prices High Good Sales Available | Prices Won't Go Up | Interest Rate Low | Sell in Advance Rising Rates | Times Good Prosperity | Make Money | Prices Low | Interest Rates High; Credit Tight | Can't Afford To Buy | Uncertain Future | Lose Money |
| September | 2012 | 1 | 0 | 5 | 0 | 5 | 0 | 63 | 7 | 24 | 3 | 17 |
| October | 2012 | 2 | 0 | 5 | 0 | 7 | 0 | 61 | 8 | 25 | 3 | 16 |
| November | 2012 | 2 | 0 | 5 | 0 | 8 | 0 | 58 | 9 | 25 | 3 | 16 |
| December | 2012 | 3 | 1 | 5 | 0 | 8 | 0 | 59 | 9 | 25 | 3 | 14 |
| January | 2013 | 3 | 1 | 7 | 0 | 9 | 0 | 56 | 7 | 26 | 4 | 14 |
| February | 2013 | 5 | 2 | 7 | 0 | 11 | 0 | 56 | 5 | 24 | 5 | 13 |
| March | 2013 | 5 | 2 | 8 | 0 | 11 | 0 | 52 | 4 | 22 | 5 | 15 |
| April | 2013 | 9 | 2 | 8 | 1 | 13 | 0 | 49 | 5 | 18 | 4 | 16 |
| May | 2013 | 10 | 1 | 10 | 0 | 12 | 0 | 46 | 6 | 18 | 3 | 15 |
| June | 2013 | 12 | 1 | 11 | 1 | 15 | 1 | 44 | 7 | 17 | 3 | 12 |
| July | 2013 | 12 | 1 | 11 | 2 | 15 | 1 | 45 | 7 | 17 | 3 | 10 |
| August | 2013 | 12 | 1 | 10 | 2 | 16 | 1 | 42 | 7 | 16 | 3 | 9 |
| September | 2013 | 12 | 2 | 11 | 2 | 14 | 0 | 39 | 7 | 15 | 3 | 9 |
| October | 2013 | 13 | 1 | 13 | 2 | 16 | 1 | 36 | 6 | 16 | 3 | 8 |
| November | 2013 | 13 | 1 | 14 | 2 | 15 | 0 | 36 | 6 | 19 | 3 | 8 |
| December | 2013 | 13 | 1 | 15 | 2 | 15 | 1 | 37 | 5 | 19 | 4 | 9 |
| January | 2014 | 13 | 1 | 14 | 2 | 14 | 1 | 37 | 4 | 18 | 4 | 10 |
| February | 2014 | 13 | 1 | 14 | 2 | 16 | 2 | 35 | 3 | 17 | 5 | 10 |
| March | 2014 | 12 | 1 | 13 | 2 | 16 | 2 | 36 | 3 | 17 | 4 | 10 |
| April | 2014 | 13 | 1 | 13 | 3 | 16 | 2 | 32 | 4 | 18 | 5 | 9 |
| May | 2014 | 15 | 2 | 14 | 2 | 16 | 2 | 32 | 3 | 16 | 3 | 9 |
| June | 2014 | 17 | 2 | 15 | 2 | 17 | 2 | 27 | 4 | 15 | 3 | 8 |
| July | 2014 | 17 | 2 | 13 | 1 | 20 | 2 | 28 | 4 | 16 | 2 | 6 |
| August | 2014 | 16 | 1 | 14 | 2 | 22 | 3 | 27 | 6 | 16 | 2 | 6 |
| September | 2014 | 15 | 2 | 14 | 2 | 23 | 2 | 29 | 5 | 18 | 2 | 6 |
| October | 2014 | 15 | 1 | 15 | 2 | 23 | 2 | 28 | 5 | 15 | 3 | 6 |
| November | 2014 | 15 | 1 | 15 | 2 | 22 | 2 | 28 | 6 | 15 | 4 | 7 |
| December | 2014 | 16 | 1 | 15 | 1 | 21 | 3 | 28 | 5 | 12 | 4 | 6 |
| January | 2015 | 17 | 1 | 18 | 1 | 21 | 4 | 28 | 4 | 12 | 2 | 6 |
| February | 2015 | 17 | 1 | 21 | 1 | 22 | 4 | 28 | 3 | 11 | 2 | 5 |
| March | 2015 | 16 | 2 | 22 | 2 | 23 | 4 | 27 | 4 | 12 | 2 | 5 |
| April | 2015 | 17 | 2 | 22 | 2 | 22 | 4 | 26 | 4 | 13 | 3 | 5 |
| May | 2015 | 17 | 2 | 20 | 2 | 25 | 4 | 26 | 4 | 13 | 2 | 6 |
| June | 2015 | 18 | 2 | 21 | 1 | 25 | 4 | 24 | 4 | 11 | 2 | 5 |
| July | 2015 | 17 | 1 | 19 | 2 | 27 | 4 | 24 | 5 | 11 | 2 | 5 |
| August | 2015 | 20 | 2 | 21 | 3 | 26 | 3 | 23 | 4 | 10 | 1 | 5 |
| September | 2015 | 19 | 2 | 20 | 4 | 24 | 3 | 23 | 4 | 10 | 2 | 6 |
| October | 2015 | 19 | 3 | 21 | 4 | 24 | 3 | 23 | 3 | 9 | 2 | 6 |
| November | 2015 | 19 | 3 | 22 | 3 | 22 | 3 | 22 | 3 | 11 | 2 | 6 |
| December | 2015 | 20 | 3 | 21 | 3 | 22 | 3 | 21 | 3 | 12 | 1 | 5 |
| January | 2016 | 20 | 3 | 24 | 4 | 20 | 2 | 20 | 3 | 11 | 2 | 5 |
| February | 2016 | 22 | 1 | 23 | 4 | 21 | 3 | 21 | 3 | 11 | 2 | 5 |
| March | 2016 | 22 | 2 | 22 | 4 | 21 | 3 | 21 | 3 | 10 | 3 | 5 |
| April | 2016 | 22 | 2 | 18 | 3 | 22 | 4 | 23 | 3 | 12 | 4 | 5 |
| May | 2016 | 22 | 2 | 20 | 3 | 22 | 3 | 23 | 3 | 12 | 4 | 5 |
| June | 2016 | 22 | 3 | 18 | 2 | 22 | 3 | 25 | 3 | 13 | 3 | 5 |
| July | 2016 | 24 | 2 | 21 | 1 | 22 | 3 | 22 | 3 | 11 | 2 | 3 |
| August | 2016 | 23 | 2 | 21 | 1 | 23 | 3 | 22 | 3 | 10 | 1 | 3 |

# AGE 55 AND UP
# TABLE 44
## SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES
## (Three Month Moving Averages)

| | | GOOD TIME TO SELL | | | | | | BAD TIME TO SELL | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Date of Survey | | Prices High Good Sales Available | Prices Won't Go Up | Interest Rate Low | Sell in Advance Rising Rates | Times Good Prosperity | Make Money | Prices Low | Interest Rates High; Credit Tight | Can't Afford To Buy | Uncertain Future | Lose Money |
| September | 2016 | 22 | 1 | 23 | 1 | 25 | 3 | 19 | 3 | 9 | 2 | 3 |
| October | 2016 | 22 | 2 | 23 | 1 | 25 | 3 | 19 | 4 | 10 | 3 | 3 |
| November | 2016 | 21 | 2 | 23 | 1 | 25 | 4 | 20 | 4 | 11 | 3 | 4 |
| December | 2016 | 21 | 2 | 23 | 2 | 22 | 4 | 19 | 4 | 11 | 4 | 3 |
| January | 2017 | 22 | 2 | 22 | 4 | 23 | 3 | 17 | 3 | 8 | 4 | 2 |
| February | 2017 | 23 | 2 | 20 | 5 | 23 | 3 | 16 | 3 | 8 | 4 | 2 |
| March | 2017 | 25 | 2 | 18 | 6 | 28 | 3 | 15 | 3 | 7 | 3 | 2 |
| April | 2017 | 26 | 2 | 17 | 7 | 29 | 3 | 15 | 3 | 8 | 3 | 2 |
| May | 2017 | 28 | 2 | 17 | 6 | 28 | 4 | 14 | 3 | 7 | 2 | 2 |
| June | 2017 | 30 | 1 | 19 | 5 | 27 | 4 | 13 | 3 | 7 | 2 | 2 |
| July | 2017 | 32 | 2 | 17 | 3 | 27 | 5 | 13 | 2 | 6 | 2 | 2 |
| August | 2017 | 34 | 2 | 18 | 3 | 29 | 4 | 13 | 2 | 6 | 2 | 1 |
| September | 2017 | 35 | 2 | 17 | 2 | 30 | 5 | 12 | 1 | 5 | 3 | 2 |
| October | 2017 | 34 | 2 | 17 | 2 | 32 | 4 | 10 | 1 | 5 | 3 | 2 |
| November | 2017 | 33 | 2 | 15 | 2 | 30 | 5 | 10 | 2 | 6 | 3 | 2 |
| December | 2017 | 31 | 2 | 15 | 2 | 30 | 4 | 9 | 2 | 8 | 2 | 2 |
| January | 2018 | 30 | 3 | 13 | 2 | 29 | 3 | 10 | 2 | 9 | 2 | 2 |
| February | 2018 | 31 | 4 | 15 | 3 | 31 | 3 | 10 | 2 | 7 | 2 | 2 |
| March | 2018 | 31 | 3 | 16 | 5 | 31 | 3 | 11 | 2 | 6 | 2 | 2 |
| April | 2018 | 32 | 2 | 16 | 6 | 32 | 3 | 10 | 3 | 7 | 2 | 2 |
| May | 2018 | 34 | 2 | 14 | 6 | 30 | 4 | 11 | 2 | 8 | 1 | 2 |
| June | 2018 | 37 | 2 | 13 | 5 | 31 | 4 | 10 | 2 | 9 | 1 | 2 |
| July | 2018 | 38 | 2 | 13 | 4 | 29 | 6 | 8 | 2 | 7 | 1 | 2 |
| August | 2018 | 37 | 3 | 13 | 4 | 32 | 5 | 8 | 3 | 7 | 1 | 2 |
| September | 2018 | 35 | 2 | 14 | 4 | 32 | 5 | 8 | 3 | 7 | 1 | 2 |
| October | 2018 | 33 | 3 | 12 | 5 | 34 | 4 | 8 | 3 | 7 | 2 | 2 |
| November | 2018 | 32 | 3 | 13 | 5 | 31 | 4 | 8 | 3 | 6 | 1 | 1 |
| December | 2018 | 30 | 5 | 12 | 6 | 31 | 5 | 8 | 4 | 6 | 2 | 1 |
| January | 2019 | 28 | 4 | 15 | 5 | 30 | 6 | 10 | 5 | 7 | 2 | 1 |
| February | 2019 | 27 | 5 | 14 | 4 | 30 | 6 | 11 | 5 | 7 | 3 | 1 |
| March | 2019 | 26 | 4 | 13 | 3 | 30 | 6 | 12 | 5 | 7 | 3 | 2 |
| April | 2019 | 30 | 4 | 13 | 2 | 31 | 6 | 11 | 4 | 6 | 2 | 2 |
| May | 2019 | 33 | 3 | 16 | 2 | 34 | 6 | 10 | 4 | 7 | 1 | 2 |
| June | 2019 | 35 | 3 | 18 | 1 | 36 | 6 | 10 | 3 | 6 | 0 | 2 |
| July | 2019 | 35 | 3 | 19 | 1 | 36 | 6 | 11 | 3 | 7 | 1 | 2 |
| August | 2019 | 33 | 4 | 21 | 2 | 35 | 6 | 10 | 2 | 5 | 3 | 2 |
| September | 2019 | 33 | 4 | 22 | 2 | 33 | 6 | 10 | 2 | 6 | 3 | 1 |
| October | 2019 | 32 | 4 | 23 | 1 | 33 | 5 | 8 | 2 | 5 | 3 | 2 |
| November | 2019 | 32 | 4 | 21 | 0 | 31 | 5 | 9 | 3 | 8 | 2 | 2 |
| December | 2019 | 31 | 4 | 20 | 0 | 36 | 5 | 8 | 3 | 7 | 2 | 1 |
| January | 2020 | 30 | 3 | 20 | 1 | 36 | 6 | 8 | 3 | 7 | 2 | 1 |
| February | 2020 | 29 | 3 | 20 | 1 | 36 | 6 | 7 | 2 | 7 | 1 | 1 |
| March | 2020 | 26 | 3 | 22 | 1 | 32 | 6 | 9 | 2 | 8 | 3 | 2 |
| April | 2020 | 21 | 3 | 18 | 0 | 24 | 4 | 13 | 2 | 14 | 10 | 2 |
| May | 2020 | 15 | 3 | 15 | 0 | 17 | 2 | 20 | 2 | 20 | 16 | 2 |
| June | 2020 | 13 | 3 | 15 | 0 | 11 | 1 | 23 | 2 | 26 | 18 | 3 |
| July | 2020 | 15 | 2 | 17 | 0 | 13 | 1 | 24 | 2 | 24 | 14 | 2 |
| August | 2020 | 20 | 2 | 20 | 0 | 17 | 2 | 20 | 2 | 19 | 11 | 1 |

# AGE 55 AND UP
# TABLE 44
## SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES
## (Three Month Moving Averages)

| | | GOOD TIME TO SELL | | | | | | BAD TIME TO SELL | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Date of Survey | | Prices High Good Sales Available | Prices Won't Go Up | Interest Rate Low | Sell in Advance Rising Rates | Times Good Prosperity | Make Money | Prices Low | Interest Rates High; Credit Tight | Can't Afford To Buy | Uncertain Future | Lose Money |
| September | 2020 | 24 | 2 | 19 | 0 | 22 | 3 | 17 | 2 | 15 | 9 | 0 |
| October | 2020 | 29 | 2 | 19 | 0 | 24 | 3 | 14 | 2 | 15 | 7 | 1 |
| November | 2020 | 31 | 2 | 18 | 0 | 25 | 3 | 14 | 2 | 15 | 7 | 1 |
| December | 2020 | 32 | 2 | 19 | 1 | 22 | 3 | 13 | 2 | 15 | 6 | 2 |
| January | 2021 | 32 | 2 | 19 | 1 | 23 | 3 | 12 | 2 | 13 | 6 | 2 |
| February | 2021 | 33 | 2 | 19 | 1 | 23 | 2 | 10 | 3 | 13 | 5 | 2 |
| March | 2021 | 38 | 2 | 19 | 1 | 23 | 2 | 11 | 2 | 12 | 4 | 1 |
| April | 2021 | 44 | 2 | 19 | 1 | 21 | 3 | 10 | 3 | 11 | 3 | 0 |
| May | 2021 | 52 | 2 | 17 | 1 | 19 | 4 | 9 | 3 | 9 | 3 | 0 |
| June | 2021 | 58 | 2 | 15 | 1 | 17 | 5 | 7 | 3 | 9 | 2 | 1 |
| July | 2021 | 63 | 2 | 14 | 1 | 16 | 5 | 6 | 2 | 7 | 1 | 1 |
| August | 2021 | 65 | 2 | 14 | 1 | 16 | 4 | 5 | 1 | 6 | 1 | 1 |
| September | 2021 | 65 | 2 | 13 | 1 | 18 | 5 | 5 | 1 | 5 | 2 | 1 |
| October | 2021 | 60 | 3 | 11 | 1 | 17 | 5 | 5 | 1 | 6 | 3 | 1 |
| November | 2021 | 63 | 2 | 11 | 1 | 15 | 7 | 5 | 1 | 6 | 3 | 1 |
| December | 2021 | 64 | 2 | 12 | 1 | 13 | 7 | 4 | 1 | 6 | 2 | 1 |
| January | 2022 | 68 | 2 | 12 | 1 | 14 | 7 | 4 | 0 | 5 | 1 | 1 |
| February | 2022 | 65 | 3 | 13 | 2 | 16 | 7 | 4 | 0 | 4 | 1 | 0 |
| March | 2022 | 63 | 2 | 12 | 2 | 16 | 6 | 4 | 1 | 4 | 1 | 1 |
| April | 2022 | 62 | 2 | 10 | 3 | 15 | 7 | 4 | 1 | 5 | 2 | 1 |
| May | 2022 | 62 | 2 | 7 | 4 | 15 | 7 | 4 | 3 | 5 | 1 | 1 |
| June | 2022 | 63 | 3 | 5 | 4 | 15 | 8 | 3 | 3 | 5 | 2 | 0 |
| July | 2022 | 58 | 5 | 4 | 5 | 15 | 9 | 4 | 6 | 6 | 2 | 0 |
| August | 2022 | 54 | 6 | 5 | 4 | 13 | 9 | 7 | 9 | 7 | 3 | 1 |
| September | 2022 | 47 | 6 | 4 | 4 | 13 | 8 | 9 | 12 | 9 | 3 | 1 |
| October | 2022 | 44 | 6 | 4 | 3 | 13 | 7 | 10 | 13 | 9 | 3 | 1 |
| November | 2022 | 38 | 6 | 3 | 3 | 13 | 7 | 11 | 19 | 10 | 2 | 1 |
| December | 2022 | 36 | 6 | 2 | 3 | 11 | 5 | 13 | 25 | 11 | 4 | 2 |
| January | 2023 | 35 | 6 | 3 | 2 | 10 | 5 | 16 | 27 | 15 | 3 | 1 |
| February | 2023 | 34 | 5 | 3 | 2 | 9 | 4 | 17 | 26 | 17 | 4 | 1 |
| March | 2023 | 34 | 5 | 3 | 1 | 11 | 5 | 15 | 23 | 18 | 2 | 1 |
| April | 2023 | 35 | 5 | 2 | 2 | 12 | 5 | 14 | 20 | 17 | 3 | 1 |
| May | 2023 | 36 | 4 | 2 | 2 | 12 | 6 | 14 | 19 | 16 | 2 | 1 |
| June | 2023 | 36 | 4 | 1 | 2 | 13 | 6 | 13 | 18 | 14 | 2 | 0 |
| July | 2023 | 40 | 3 | 2 | 2 | 12 | 6 | 14 | 19 | 14 | 2 | 0 |
| August | 2023 | 42 | 3 | 2 | 1 | 13 | 6 | 12 | 18 | 11 | 2 | 0 |
| September | 2023 | 41 | 3 | 3 | 1 | 12 | 6 | 11 | 20 | 10 | 2 | 0 |
| October | 2023 | 37 | 3 | 2 | 2 | 12 | 6 | 11 | 23 | 11 | 2 | 1 |
| November | 2023 | 35 | 4 | 2 | 2 | 12 | 6 | 11 | 27 | 13 | 2 | 1 |
| December | 2023 | 36 | 3 | 2 | 2 | 11 | 5 | 12 | 27 | 15 | 2 | 2 |
| January | 2024 | 36 | 3 | 3 | 1 | 11 | 5 | 11 | 27 | 15 | 2 | 1 |
| February | 2024 | 38 | 2 | 3 | 1 | 11 | 5 | 10 | 24 | 15 | 3 | 1 |
| March | 2024 | 39 | 2 | 3 | 0 | 11 | 7 | 8 | 22 | 15 | 3 | 0 |
| April | 2024 | 42 | 2 | 3 | 0 | 12 | 6 | 8 | 18 | 14 | 2 | 1 |
| May | 2024 | 44 | 3 | 2 | 1 | 10 | 6 | 7 | 19 | 12 | 2 | 0 |
| June | 2024 | 45 | 2 | 1 | 1 | 8 | 4 | 8 | 19 | 12 | 1 | 1 |
| July | 2024 | 45 | 2 | 1 | 0 | 6 | 4 | 7 | 21 | 11 | 1 | 0 |
| August | 2024 | 43 | 2 | 2 | 0 | 4 | 3 | 6 | 21 | 12 | 1 | 0 |

# AGE 55 AND UP
# TABLE 44
## SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES
## (Three Month Moving Averages)

| | | GOOD TIME TO SELL | | | | | | BAD TIME TO SELL | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Date of Survey | | Prices High Good Sales Available | Prices Won't Go Up | Interest Rate Low | Sell in Advance Rising Rates | Times Good Prosperity | Make Money | Prices Low | Interest Rates High; Credit Tight | Can't Afford To Buy | Uncertain Future | Lose Money |
| September | 2024 | 43 | 2 | 2 | 0 | 4 | 3 | 5 | 21 | 11 | 1 | 0 |
| October | 2024 | 43 | 2 | 3 | 0 | 4 | 2 | 5 | 19 | 12 | 1 | 0 |
| November | 2024 | 43 | 2 | 3 | 0 | 4 | 2 | 5 | 17 | 12 | 1 | 0 |
| December | 2024 | 41 | 2 | 3 | 0 | 5 | 3 | 6 | 15 | 11 | 2 | 0 |
| January | 2025 | 39 | 2 | 3 | 0 | 6 | 3 | 5 | 14 | 11 | 3 | 0 |
| February | 2025 | 36 | 3 | 3 | 1 | 6 | 2 | 6 | 15 | 13 | 3 | 0 |
| March | 2025 | 34 | 2 | 2 | 1 | 5 | 2 | 7 | 16 | 13 | 4 | 1 |
| April | 2025 | 31 | 3 | 2 | 1 | 5 | 3 | 8 | 16 | 14 | 6 | 1 |
| May | 2025 | 29 | 3 | 2 | 1 | 5 | 3 | 9 | 15 | 13 | 7 | 1 |
| June | 2025 | 29 | 3 | 2 | 1 | 5 | 3 | 10 | 15 | 13 | 8 | 1 |
| July | 2025 | 29 | 3 | 1 | 1 | 5 | 3 | 11 | 16 | 13 | 7 | 1 |
| August | 2025 | 30 | 3 | 1 | 1 | 5 | 3 | 11 | 17 | 14 | 7 | 1 |
| September | 2025 | 30 | 3 | 2 | 1 | 5 | 3 | 10 | 17 | 15 | 6 | 0 |
| October | 2025 | 30 | 3 | 2 | 1 | 5 | 3 | 10 | 17 | 15 | 6 | 0 |
| November | 2025 | 29 | 3 | 3 | 0 | 5 | 2 | 10 | 15 | 16 | 7 | 1 |
| December | 2025 | 28 | 2 | 3 | 0 | 5 | 2 | 10 | 15 | 16 | 7 | 1 |
| January | 2026 | 29 | 2 | 3 | 0 | 6 | 2 | 11 | 14 | 17 | 5 | 1 |
| February | 2026 | 29 | 2 | 4 | 1 | 6 | 2 | 11 | 15 | 17 | 5 | 1 |
| March | 2026 | 30 | 2 | 5 | 1 | 7 | 2 | 11 | 13 | 16 | 5 | 1 |
| April | 2026 | 30 | 2 | 4 | 1 | 7 | 2 | 10 | 12 | 15 | 5 | 0 |
| May | 2026 | 29 | 2 | 3 | 1 | 7 | 2 | 10 | 12 | 15 | 6 | 1 |
| June | 2026 | 29 | 2 | 2 | 1 | 6 | 2 | 10 | 14 | 16 | 5 | 1 |
| July | 2026 | 30 | 2 | 1 | 0 | 5 | 3 | 10 | 14 | 16 | 4 | 1 |
| August | 2026 | 32 | 2 | 1 | 0 | 6 | 3 | 9 | 14 | 16 | 4 | 1 |