EDUCATION COLLEGE DEGREE 1 **TABLE 36** SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

Response to the query: "Why do you say so?" following the question on Table 35.

May add to more than 100% due to multiple mentions.

			GO	OD TIME TO	BAD TIME TO BUY					
		Prices Low;	Prices	Interest	Borrow in			Interest	Can't	
		Good Buys	Won't Come	Rate Low	Advance	Times Good;	Prices	Rates High;	Afford	Uncertain
Date of S	urvey	Available	Down	Credit Easy	Rising Rates	Prosperity	High	Credit Tight	<u>To Buy</u>	Future
	4070	40	45				4.0			
March	1978	18	45	1	0	2	13	2	4	2
April	1978	15	49	1	2	3	11	2	3	1
May	1978	15	48	2	3	5	11	2	3	1
June	1978	16	51	2	4	6	11	3	3	1
July	1978	17	50	1	3	5	13	5	3	1
August	1978	17	50	1	3	3	13	6	3	1
September	1978	15	50	1	3	2	12	7	3	1
October	1978	12	51	1	2	2	12	6	2	1
November	1978	8	50	1	2	2	12	5	2	1
December	1978	7	45	0	2	2	16	8	2	1
January	1979	8	47	1	3	2	15	10	2	2
February	1979	11	49	1	2	1	15	9	3	2
March	1979	10	52	1	3	1	12	8	3	2
April	1979	11	51	1	4	1	12	7	3	2
May	1979	10	51	1	4	1	12	9	4	2
June	1979	13	51	2	4	1	14	7	3	2
July	1979	13	50	1	3	2	14	7	3	3
August	1979	13	50	1	3	1	14	8	3	4
September	1979	15	48	0	2	1	14	10	6	4
October	1979	15	45	1	4	2	15	11	8	4
November	1979	14	43	2	3	3	18	14	8	3
December	1979	13	43	1	3	4	22	17	7	4
la nu an c	1000	45	40	0	0	0	00	20	7	4
January	1980	15	48	2	2	2	23	20	7	4
February	1980	15	49	2	2	2	20	17	6	5
March	1980	16	47	3	3	3	17	18	6	5
April	1980	14	35	1	3	4	18	21	6	7
May	1980	13	30	1	2	3	25	30	8	8
June	1980	16	26	1	1	1	26	31	8	7
July	1980	20	25	3	1	2	23	29	9	6
August	1980	23	30	5	1	2	16	22	7	5
September	1980	23	32	4	2	3	18	18	7	5
October	1980	25	35	2	2	1	18	17	5	4
November	1980	25	33	1	2	1	21	17	6	3
December	1980	24	30	1	2	0	19	20	6	4
January	1981	25	32	1	2	0	19	21	5	4
February	1981	28	31	1	2	0	16	24	4	5
March	1981	28	34	1	2	0	16	25	5	5
April	1981	26	34	1	1	1	18	25	6	4
May	1981	23	34	1	1	1	20	23	6	3
June	1981	24	32	0	1	1	20	21	5	2
July	1981	25	32	0	1	1	17	19	5	2
August	1981	27	29	Õ	1	1	15	21	5	2
September	1981	26	29	1	1	2	16	23	4	2
October	1981	25	27	1	1	2	17	24	3	2
November	1981	25	26	1	2	1	17	24	4	2
December	1981	28	20	1	2	1	17	23	4	4
December	1001	20	<u> </u>		~	'	. /	20	-7	-1

EDUCATION COLLEGE DEGREE 2 TABLE 36 SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY			
		Prices Low;	Prices	Interest	Borrow in			Interest	Can't		
		Good Buys	Won't Come	Rate Low	Advance	Times Good;	Prices	Rates High;	Afford	Uncertain	
		•						•			
Date of S	urvey	<u>Available</u>	<u>Down</u>	Credit Easy	Rising Rates	Prosperity	<u>High</u>	Credit Tight	<u>To Buy</u>	<u>Future</u>	
January	1982	32	23	1	1	1	16	23	7	4	
February	1982	35	23	1	1	2	16	22	7	5	
March	1982	39	21	1	1	1	15	22	9	5	
April	1982	38	19	1	1	2	16	26	7	6	
May	1982	40	16	0	0	1	15	29	7	5	
June	1982	39	16	1	1	1	15	28	8	5	
July	1982	40	17	1	1	0	14	27	9	6	
August	1982	34	18	1	1	0	14	28	9	7	
September	1982	33	18	2	1	1	14	30	8	5	
October	1982	32	16	3	1	1	14	29	8	6	
November	1982	36	14	4	0	2	13	25	8	6	
December	1982	40	12	6	1	2	12	19	10	7	
		-		-				-	-		
January	1983	44	12	9	1	2	11	14	10	7	
February	1983	44	12	10	1	1	11	15	10	5	
March	1983	41	15	12	1	1	10	15	7	7	
April	1983	41	17	13	1	2	11	16	5	7	
May	1983	41	19	14	2	3	11	12	5	8	
June	1983	43	20	15	2	5	10	8	6	6	
July	1983	40	19	15	3	6	9	6	5	4	
August	1983	42	21	16	4	5	9	5	5	3	
September	1983	39	21	12	4	4	11	8	3	3	
October	1983	40	21	9	3	6	11	7	6	3	
November	1983	38	20	8	4	8	11	7	5	3	
December	1983	39	17	8	3	7	12	4	7	3	
January	1984	44	18	9	3	7	12	4	5	3	
February	1984	45	18	10	3	6	9	6	4	4	
March	1984	43	23	12	3	11	5	6	2	4	
April	1984	37	22	12	4	12	6	7	1	4	
May	1984	35	23	12	5	12	6	6	1	4	
June	1984	37	20	9	6	10	7	6	2	3	
July	1984	38	20	9	7	8	5	6	1	2	
August	1984	39	20	7	6	9	6	6	2	1	
September	1984	40	22	9	5	8	6	7	2	2	
October	1984	40	23	9	6	8	7	6	3	2	
November	1984	38	21	10	6	7	8	6	4	2	
December	1984	38	20	11	6	9	10	6	3	2	
January	1985	41	18	12	3	8	11	7	4	1	
February	1985	46	17	14	2	9	9	5	2	1	
March	1985	49	18	13	1	8	6	4	3	1	
April	1985	47	18	13	4	9	4	3	3	1	
May	1985	43	20	12	5	9	5	4	3	2	
June	1985	41	19	15	5	9	7	4	3	2	
July	1985	41	20	16	4	8	8	4	3	2	
August	1985	41	19	20	3	8	10	4	3	2	
September	1985	41	19	21	3	6	11	4	2	1	
October	1985	40	18	22	2	7	10	3	3	1	
November	1985	42	16	19	3	7	8	3	3	1	
December	1985	44	14	18	1	8	8	3	3	1	

EDUCATION COLLEGE DEGREE 3 TABLE 36 SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY			
		Prices Low;	Prices	Interest	Borrow in			Interest	Can't		
		Good Buys	Won't Come	Rate Low	Advance	Times Good;	Prices	Rates High;	Afford	Uncertain	
		•						•			
Date of S	urvey	<u>Available</u>	Down	Credit Easy	Rising Rates	Prosperity	<u>High</u>	Credit Tight	<u>To Buy</u>	<u>Future</u>	
January	1986	46	14	20	2	9	6	2	3	0	
February	1986	45	15	22	2	8	7	3	3	0	
March	1986	43	16	26	2	8	5	3	3	1	
April	1986	41	14	29	2	11	7	3	2	2	
May	1986	39	13	34	2	13	6	2	1	3	
June	1986	38	13	36	2	14	6	1	1	2	
July	1986	37	12	38	1	15	5	2	2	1	
August	1986	38	13	34	1	12	6	3	2	1	
September	1986	37	12	35	1	10	6	4	2	1	
October	1986	36	15	33	1	6	7	4	2	1	
November	1986	35	13	33	1	7	7	3	3	1	
December	1986	36	13	26	2	6	6	2	3	1	
January	1987	38	12	22	2	7	6	3	4	1	
February	1987	38	14	22	2	7	6	3	3	2	
March	1987	38	15	25	2	7	6	5	3	2	
April	1987	34	18	26	3	6	6	4	2	2	
May	1987	32	19	23	4	7	4	5	2	2	
June	1987	34	23	18	5	7	4	4	1	2	
July	1987	36	23	14	4	7	5	4	2	2	
August	1987	38	24	13	3	5	7	3	3	1	
September	1987	37	22	13	4	5	7	5	3	2	
October	1987	35	19	14	4	4	7	5	5	3	
November	1987	29	16	13	4	5	6	7	4	8	
December	1987	29	17	12	3	5	8	7	5	10	
January	1988	30	19	10	2	5	7	7	5	10	
February	1988	36	20	10	2	5	6	6	6	6	
March	1988	34	17	11	2	6	5	5	5	5	
April	1988	35	17	11	2	8	4	4	4	4	
May	1988	33	17	12	5	8	4	4	3	4	
June	1988	31	17	11	5	10	3	5	3	4	
July	1988	30	19	11	6	10	4	4	2	3	
August	1988	35	19	9	5	11	5	5	3	2	
September	1988	37	19	9	7	11	4	4	2	2	
October	1988	36	18	9	6	9	4	5	2	2	
November	1988	33	19	10	6	8	6	5	2	2	
December	1988	35	21	8	6	8	6	6	2	1	
January	1989	34	23	8	7	7	7	5	3	2	
February	1989	36	23	7	8	8	6	6	3	2	
March	1989	35	23	8	7	7	6	7	4	3	
April	1989	34	24	8	7	7	6	9	3	3	
May	1989	30	25	7	5	6	6	8	2	3	
June	1989	28	25	8	4	7	7	6	1	4	
July	1989	31	23	10	2	6	7	5	1	3	
August	1989	34	20	10	2	5	8	4	1	3	
September	1989	38	17	11	3	5	6	4	2	2	
October	1989	37	14	8	3	4	6	3	2	3	
November	1989	36	16	9	3	5	8	3	3	2	
December	1989	34	17	8	3	4	12	4	2	3	
January	1990	38	18	8	3	5	10	4	2	3	

EDUCATION COLLEGE DEGREE 4 TABLE 36 SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY			
		Prices Low;	Prices	Interest	Borrow in			Interest	Can't		
		Good Buys	Won't Come	Rate Low	Advance	Times Good;	Prices	Rates High;	Afford	Uncertain	
Data of S								•	To Buy		
Date of S	urvey	<u>Available</u>	<u>Down</u>	Credit Easy	Rising Rates	Prosperity	<u>High</u>	Credit Tight	<u>10 Buy</u>	<u>Future</u>	
February	1990	41	17	7	3	5	8	4	3	3	
March	1990	43	16	7	2	6	5	3	3	3	
April	1990	42	16	6	2	6	7	2	3	3	
May	1990	41	15	7	2	7	8	4	2	3	
June	1990	39	18	7	3	4	8	5	2	3	
July	1990	37	18	6	3	4	8	5	2	3	
August	1990	32	20	7	1	3	10	3	4	7	
September	1990	30	19	6	1	3	13	4	5	8	
October	1990	29	18	5	1	2	15	5	7	11	
November	1990	30	18	3	1	2	15	6	7	12	
December	1990	33	17	2	1	3	13	5	8	18	
January	1991	33	15	3	1	2	10	6	9	22	
February	1991	38	12	3	1	2	8	6	11	21	
March	1991	40	11	5	1	2	7	7	12	16	
April	1991	45	13	7	1	3	6	5	11	11	
May	1991	46	15	9	1	2	7	7	11	11	
June	1991	45	14	8	1	2	8	6	11	12	
July	1991	43	13	7	0	2	9	6	11	13	
August	1991	42	13	7	0	3	9	5	9	13	
September	1991	43	12	9	1	3	8	5	11	13	
October	1991	46	11	10	1	2	8	6	11	14	
November	1991	47	11	11	1	2	8	6	11	15	
December	1991	44	11	9	0	1	10	7	11	17	
January	1992	43	10	11	0	0	8	7	12	19	
February	1992	41	6	15	0	1	6	7	14	21	
March	1992	42	6	16	0	1	5	6	15	21	
April	1992	38	9	16	0	2	7	4	16	22	
May	1992	40	11	14	0	3	7	3	12	19	
June	1992	43	11	15	0	3	7	3	10	19	
July	1992	45	10	16	0	4	6	3	10	16	
August	1992	47	10	16	0	3	8	5	13	17	
September	1992	44	9	15	1	3	8	6	15	18	
October	1992	42	9	15	1	1	7	6	16	18	
November	1992	39	9	16	1	1	6	4	17	17	
December	1992	40	9	18	1	3	4	2	15	16	
January	1993	44	8	19	1	4	5	2	12	12	
February	1993	43	8	17	1	5	6	2	9	11	
March	1993	45	10	17	1	4	6	3	8	10	
April	1993	44	12	18	1	5	5	2	6	11	
May	1993	43	12	21	1	6	4	3	8	10	
June	1993	40	10	22	1	7	5	2	9	12	
July	1993	36	10	21	1	6	5	3	10	13	
August	1993	33	11	22	0	6	6	2	10	17	
September	1993	33	11	24	0	6	5	2	9	17	
October	1993	34	12	27	0	6	4	2	10	15	
November	1993	37	10	28	0	6	4	3	8	11	
December	1993	36	10	27	0	8	6	4	8	8	
In 101 - 111 -	1004	00	0	07	,		0	0	0	C	
January	1994	38	6	27	1	11	6	3	6	8	
February	1994	40	6	28	1	12	4	2	6	7	

EDUCATION COLLEGE DEGREE 5 TABLE 36 SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

Prices Low: Prices Interest Barle of Corollary Prices Interest Barle of Corollary Prices Interest Barle of Corollary Interest Barle of Corolary Interest Barle of Corollary				GO			BAD TIME TO BUY				
Bood Buy Wont Come Rate Low Advance Times Good Prices Rates High Afford Uncertain March 1994 411 8 28 2 13 3 1 6 6 April 1994 34 144 28 3 13 4 2 2 5 June 1994 34 13 23 3 11 6 3 6 4 June 1994 36 13 20 3 12 5 2 3 4 June 1994 36 13 20 3 12 5 3 6 4 3 5 4			Prices Low:	Prices	Interest	Borrow in			Interest	Can't	
Date of Survey Available Down Credit Easy Rising Rates Prosperity High Credit Tight To Bay Future March 1994 41 8 28 2 13 3 1 6 6 April 1994 34 14 28 3 13 4 2 2 5 June 1994 34 14 28 3 12 5 2 3 4 July 1994 36 11 21 3 11 6 3 5 5 August 1994 38 13 20 3 12 5 3 6 4 3 5 5 December 1994 39 16 18 4 1 4 3 4 2 5 5 December 1994 39 16 13 13 4 3 6 2 3 </th <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th>Times Good[.]</th> <th>Prices</th> <th></th> <th></th> <th>Uncertain</th>							Times Good [.]	Prices			Uncertain
March 1994 41 8 28 2 13 3 1 6 6 April 1994 38 11 30 3 13 2 1 4 5 June 1994 33 14 225 3 12 5 2 3 4 July 1994 34 13 20 3 12 5 3 6 4 September 1994 38 13 20 3 12 5 3 6 4 October 1994 39 16 18 4 11 4 2 5 5 December 1994 39 16 18 4 12 5 4 4 3 February 1995 40 13 14 3 13 4 12 5 4 4 5 December 1995 37	Data of S		•						•		
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May 1994 34 14 28 3 13 4 2 2 3 June 1994 33 14 26 3 11 5 2 3 4 July 1994 36 11 21 3 11 5 3 6 4 October 1994 39 14 18 2 13 4 3 5 5 December 1994 39 16 18 4 11 4 2 5 5 December 1994 37 14 16 5 11 4 3 5 2 1 January 1995 39 13 16 6 10 5 4 4 3 April 1995 37 10 14 2 12 8 4 4 5 July 1995 36 12 18	March	1994	41	8	28	2	13	3	1	6	6
June 1994 33 14 25 3 12 5 2 3 4 August 1994 36 11 21 3 11 5 3 6 4 September 1994 38 13 20 3 14 18 2 13 4 3 5 4 December 1994 39 14 18 2 13 4 2 5 5 December 1994 39 13 16 6 10 5 4 4 3 4 January 1995 42 13 13 4 12 5 6 3 3 4 3 4 3 4 3 4 3 4 3 4 3 4 3 4 June 1995 37 10 12 2 15 7 5 4 5	April							2			
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August 1994 36 11 21 3 11 5 3 6 4 September 1994 39 14 18 2 13 4 3 5 4 November 1994 39 16 18 4 11 4 2 5 5 December 1994 37 14 16 6 10 5 4 4 3 January 1995 40 13 13 4 12 5 6 3 3 March 1995 42 13 13 3 14 3 6 2 3 June 1995 37 10 12 2 15 7 5 4 5 July 1995 37 10 12 2 15 7 5 4 5 June 1995 37 10 12				14							
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March 1995 44 13 14 3 13 4 5 2 1 April 1995 42 13 13 3 14 3 6 2 3 May 1995 42 11 11 3 14 5 5 3 4 June 1995 37 10 12 2 15 7 5 4 5 August 1995 36 12 18 1 11 7 4 4 5 Cotober 1995 40 13 18 1 10 4 2 3 4 October 1995 42 9 20 0 7 5 2 4 3 January 1996 45 9 21 0 6 6 3 4 4 5 March 1996 45 8 20 2 9 7 2 3 5 June 1996 42	January	1995	39	13	16	6	10	5	4		3
April 1995 42 13 13 3 14 3 6 2 3 May 1995 42 11 11 3 14 5 5 3 4 June 1995 37 10 12 2 15 7 5 4 5 August 1995 36 12 18 1 10 5 3 3 4 October 1995 40 13 18 1 10 4 2 3 4 December 1995 42 9 20 0 7 5 2 4 3 January 1996 45 8 19 0 7 5 4 4 5 June 1996 45 8 20 0 8 5 4 4 6 March 1996 42 7 20 1 11 6 3 5 4 June 1996 39 10	February							5			3
May 1985 42 11 11 3 14 5 5 3 4 June 1995 37 10 12 2 15 7 5 4 5 August 1995 36 12 18 1 11 7 4 4 5 September 1995 40 13 19 1 10 5 3 3 4 October 1995 40 13 18 1 10 4 1 5 4 November 1995 42 9 20 0 7 5 2 4 3 January 1996 45 8 20 0 8 5 4 4 6 March 1996 40 9 20 2 9 7 2 3 5 June 1996 39 9 18 2 <td>March</td> <td>1995</td> <td></td> <td></td> <td></td> <td>3</td> <td>13</td> <td>4</td> <td>5</td> <td></td> <td>1</td>	March	1995				3	13	4	5		1
June 1985 37 10 12 2 15 7 5 4 5 July 1995 37 10 14 2 12 8 4 4 5 August 1995 36 12 18 1 10 5 3 3 4 October 1995 40 13 19 1 10 4 2 3 4 November 1995 40 13 18 1 10 4 1 5 4 December 1995 42 9 20 0 7 5 2 4 3 January 1996 45 8 19 0 7 5 4 4 6 April 1996 45 8 20 0 8 5 4 4 6 3 5 4 June 1996 39 10 17 2 11 7 3 5 4 July	•			13							
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August 1995 36 12 18 1 11 7 4 4 5 September 1995 40 13 19 1 10 5 3 3 4 October 1995 43 10 20 1 10 4 2 3 4 November 1995 42 9 20 0 7 5 2 4 3 January 1996 45 9 21 0 6 6 3 4 3 February 1996 45 8 20 0 8 5 4 4 6 April 1996 42 7 20 1 11 6 3 5 5 May 1996 38 9 17 2 11 7 4 6 3 June 1996 38 10 17 2 11 7 4 6 3 July 1996 39				-							
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EDUCATION COLLEGE DEGREE 6 TABLE 36 SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY			
		Prices Low;	Prices	Interest	Borrow in			Interest	Can't		
		Good Buys	Won't Come	Rate Low	Advance	Times Good;	Prices	Rates High;	Afford	Uncertain	
Data of S		-						-			
Date of S	urvey	<u>Available</u>	<u>Down</u>	Credit Easy	Rising Rates	Prosperity	<u>High</u>	Credit Tight	<u>To Buy</u>	<u>Future</u>	
April	1998	36	7	20	0	17	3	1	1	1	
May	1998	31	8	17	1	20	3	1	1	1	
June	1998	32	8	17	1	20	3	2	0	0	
July	1998	34	7	17	1	19	4	2	0	1	
August	1998	37	7	20	1	20	3	2	0	0	
September	1998	34	5	21	1	21	3	2	1	2	
October	1998	33	5	23	1	20	4	2	1	3	
November	1998	34	5	24	1	16	4	2	1	3	
December	1998	35	5	25	1	16	4	2	1	2	
January	1999	39	5	24	1	18	3	2	1	1	
February	1999	39	5	26	0	21	3	3	1	1	
March	1999	39	5	25	0	22	3	2	2	1	
April	1999	33	5	26	0	23	4	2	2	1	
May	1999	32	5	23	0	25	4	0	2	1	
June	1999	32	5	22	1	26	3	0	1	1	
July	1999	34	6	19	1	26	3	1	0	1	
August	1999	36	5	19	1	25	3	1	0	1	
September	1999	35	6	17	1	27	3	2	0	1	
October	1999	35	7	17	2	25	4	2	1	1	
November	1999	35	9	16	2	23	3	1	1	1	
December	1999	37	9	16	1	21	3	0	1	1	
January	2000	39	9	14	0	21	2	1	1	1	
February	2000	38	8	14	2	23	1	1	1	1	
March	2000	36	8	14	2	23	2	3	0	1	
April	2000	33	8	14	3	27	1	4	0	1	
May	2000	36	9	13	3	23	2	4	1	1	
June	2000	36	10	11	3	24	1	4	1	1	
July	2000	36	10	11	2	21	4	4	2	1	
August	2000	33	9	9	1	23	4	4	1	1	
September	2000	32	7	11	1	22	4	4	1	1	
October	2000	33	9	11	2	23	2	3	1	2	
November	2000	32	11	12	2	22	2	2	1	1	
December	2000	36	11	9	1	19	2	2	1	2	
January	2001	39	7	8	1	17	3	2	1	4	
February	2001	36	5	10	0	13	4	2	2	8	
March	2001	31	5	13	0	11	5	4	4	10	
April	2001	28	5	16	0	9	5	5	6	11	
May	2001	29	6	15	0	10	5	4	7	10	
June	2001	31	5	14	0	10	5	3	7	9	
July	2001	34	6	13	0	9	5	3	8	9	
August	2001	37	4	13	0	8	5	3	9	8	
September	2001	34	4	14	0	7	4	3	8	11	
October	2001	33	3	18	0	6	4	2	6	13	
November	2001	34	3	21	0	5	4	2	4	16	
December	2001	40	2	26	0	2	5	2	5	14	
lonuari	2002	46	0	22	0	0	n	0	e	10	
January	2002 2002	46 45	2	22 23	0	3	3	3	6	12 11	
February March	2002	45 40	2	23 22	0 0	3 6	3	3	8 8	11 10	
April	2002	40 35	3 4	22	0	6 6	3 3	3 4	о 8	9	
лрш	2002	55	+	24	0	0	5	+	0	Э	

EDUCATION COLLEGE DEGREE 7 TABLE 36 SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY			
		Prices Low;	Prices	Interest	Borrow in			Interest	Can't		
		Good Buys	Won't Come	Rate Low	Advance	Times Good;	Prices	Rates High;	Afford	Uncertain	
Date of S		<u>Available</u>		Credit Easy	Rising Rates			Credit Tight	To Buy	<u>Future</u>	
Date of S	uivey	Available	<u>Down</u>	<u>Cieul Easy</u>	RISING RALES	Prosperity	<u>High</u>		<u>10 Duy</u>	rulure	
May	2002	33	4	23	0	8	3	3	7	7	
June	2002	35	5	21	0	7	3	2	6	9	
July	2002	36	4	20	0	6	3	2	5	9	
August	2002	36	4	22	0	4	2	3	8	11	
September	2002	34	3	27	0	3	3	3	10	10	
October	2002	33	4	30	0	3	3	3	12	10	
November	2002	34	3	31	0	3	4	4	11	10	
December	2002	36	3	29	0	5	4	4	11	11	
January	2003	38	3	29	0	4	4	3	9	12	
February	2003	36	3	23	0	4	4	3	10	14	
March	2003	35	3	27	0 0	3	4	4	10	16	
April	2003	32	3	27	0	3	3	4	10	17	
May	2003	32	3	26	0	3	4	5	10	15	
June	2003	34	3	20	Ő	3	3	4	10	12	
July	2003	35	4	27	0	3	4	4	9	9	
August	2003	36	5	28	0	5	4	3	9	7	
September	2003	34	5	29	0 0	6	4	3	8	6	
October	2003	33	5	28	0	6	5	3	8	6	
November	2003	33	5	29	0	5	4	2	6	6	
December	2003	35	5	28	0	5	5	2	5	7	
January	2004	38	5	31	1	7	4	2	4	6	
February	2004	37	5	32	1	7	4	3	4	5	
March	2004	34	6	33	1	8	3	2	5	4	
April	2004	28	7	31	1	9	3	2	6	5	
May	2004	28	10	31	1	7	4	3	5	6	
June	2004	30	10	33	2	8	4	3	4	7	
July	2004	32	9	33	2	8	4	3	5	6	
August	2004	34	7	32	2	9	4	3	5	6	
September	2004	32	6	28	2	9	3	4	6	7	
October	2004	33	7	26	2	7	3	4	3	8	
November	2004	33	9	23	2	8	4	4	4	7	
December	2004	36	10	24	2	9	4	4	3	6	
January	2005	38	9	23	3	10	5	3	3	5	
February	2005	37	8	25	2	11	5	3	2	3	
March	2005	33	9	27	2	10	6	3	2	3	
April	2005	30	11	26	1	9	5	3	3	3	
May	2005	29	13	22	2	8	5	4	4	4	
June	2005	32	12	23	2	6	4	3	4	3	
July	2005	35	11	23	2	7	4	3	4	2	
August	2005	35	11	22	1	6	4	2	4	2	
September	2005	33	13	20	2	6	5	3	4	3	
October	2005	30	14	17	2	5	7	4	6	5	
November	2005	30	13	18	3	5	7	5	7	5	
December	2005	36	11	16	2	6	6	4	6	4	
lonuoni	2006	40	10	17	n	e	А	2	F	Λ	
January	2006	40	10 11	17 15	2	6	4	3 2	5	4	
February	2006	42	11	15	3	7	4		3	4	
March	2006	35	11	14 12	3	7	4	4	4	4	
April May	2006 2006	31 30	13 12	13 14	3 2	9 8	4 7	4 5	5 5	4 5	
iviay	2000	50	12	14	2	o	1	5	5	5	

EDUCATION COLLEGE DEGREE 8 TABLE 36 SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

			GO	OD TIME TO		BAD TIME TO BUY				
		Prices Low;	Prices	Interest	Borrow in	_		Interest	Can't	
		Good Buys	Won't Come	Rate Low	Advance	Times Good;	Prices	Rates High;	Afford	Uncertain
Data of C		•						•		
Date of S	urvey	<u>Available</u>	<u>Down</u>	Credit Easy	Rising Rates	Prosperity	<u>High</u>	Credit Tight	<u>To Buy</u>	<u>Future</u>
June	2006	35	13	13	3	8	7	4	4	4
July	2006	35	11	13	3	7	7	3	3	4
August	2006	37	12	12	3	7	4	4	4	3
September	2006	35	11	14	3	7	5	5	4	3
October	2006	36	10	15	2	7	5	5	6	3
November	2006	40	7	13	1	7	6	5	7	3
December	2006	46	8	12	1	7	5	4	6	2
	000 7	10		40			-		_	
January	2007	48	8	13	1	8	5	4	5	2
February	2007	46	9	15	0	7	4	3	3	3
March	2007	41	8	16	0	8	4	3	4	4
April	2007	39	8	16	0	7	5	4	6	4
May	2007	39	8	14	1	7	4	4	7	3
June	2007	40	10	14	1	6	5	4	7	4
July	2007	39	10	12	1	7	5	3	7	4
August	2007	35	8 7	12	2	8	5	3	7	4
September	2007	32		12	1	6	5	5	8	5
October	2007	33	8	12	1	4	5	6	8	7
November	2007 2007	35 40	7 6	12 11	0 0	3 3	4 4	7 5	8 8	9 9
December	2007	40	0	11	0	3	4	Э	0	9
January	2008	42	5	9	0	3	4	4	9	10
February	2008	42	4	9	0	3	5	3	11	11
March	2008	37	4	9	0	2	5	4	14	12
April	2008	35	4	9	0	2	8	6	17	14
May	2008	33	4	7	0	1	10	5	18	15
June	2008	33	6	6	0	1	13	4	17	16
July	2008	32	7	6	0	0	11	3	17	18
August	2008	33	7	5	0	1	10	4	19	16
September	2008	34	6	5	0	2	5	5	23	16
October	2008	34	5	4	0	2	6	9	23	16
November	2008	34	3	5	0	2	8	10	22	22
December	2008	42	2	5	0	1	9	9	18	23
January	2009	50	1	6	0	1	8	7	14	26
February	2009	54	1	7	1	1	7	6	12	23
March	2009	49	1	7	1	1	7	6	11	26
April	2009	48	2	8	0	1	6	5	11	25
May	2009	48	3	8	0	0	5	5	12	24
June	2009	51	3	7	0	0	4	5	14	20
July	2009	50	3	5	0	0	5	6	14	20
August	2009	49	3	5	0	0	4	7	13	22
September	2009	49	3	6	0	1	5	7	12	22
October	2009	52	4	6	0	1	5	6	12	20
November	2009	52	4	7	1	1	5	5	13	18
December	2009	53	4	8	1	0	4	5	13	19
January	2010	51	4	11	0	0	4	6	12	18
February	2010	53	4	10	0	1	4	7	12	16
March	2010	52	4 5	9	0	1	4	6	12	15
April	2010	53	4	9	0	1	3	6	13	14
May	2010	50	4	8	0	1	3	4	12	15
June	2010	48	4	9	0	1	3	3	11	15
Juno	2010	10	т	5	5		0	5		.0

EDUCATION COLLEGE DEGREE 9 TABLE 36 SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

Prices Low: Prices Corr Interest Rate Low Borrow in Advance Times Good Prices Rates High Address Date of Survey Available Down Credit Law Rain Quart Prices Rates High Address July 2010 47 4 8 0 1 4 3 13 August 2010 50 4 7 1 1 5 3 14 18 November 2010 50 4 7 1 1 5 3 14 18 December 2010 52 3 11 1 2 4 4 12 12 January 2011 53 3 11 1 2 3 12 14 January 2011 46 8 10 1 2 7 5 12 10 June 2011 44 5 7 1 2 8 6 19 11 <			GOOD TIME TO BUY						BAD TIME TO BUY			
Date of Survey Good Buy Wort Come Rate Low Advance Times Good Prices Rates High Afford Uncention July 2010 44 4 8 0 1 4 3 12 17 July 2010 47 4 9 0 1 4 3 13 18 September 2010 49 4 8 0 1 5 4 13 19 October 2010 50 4 7 0 1 5 3 14 16 January 2011 53 3 11 1 2 3 5 12 14 March 2011 44 5 12 10 3 5 12 12 March 2011 44 5 12 0 2 6 4 16 9 July 2011 45 7 <t< th=""><th></th><th></th><th>Prices Low:</th><th></th><th></th><th></th><th></th><th colspan="5">Interest Can't</th></t<>			Prices Low:					Interest Can't				
Date of Survey Available Down Credit Easy Rising Rates Prosperity High Credit Tight To Bay Future July 2010 44 4 8 0 1 4 3 12 17 August 2010 47 4 9 0 1 4 4 13 18 September 2010 50 4 7 1 1 5 3 16 18 November 2010 52 3 11 1 2 4 4 14 18 December 2011 53 3 11 1 2 3 5 12 14 10 January 2011 48 9 12 0 2 6 4 12 12 April 2011 48 5 7 1 2 8 5 16 18 June 2011							Times Cood	Dricco			Uncertain	
July 2010 44 4 8 0 1 4 3 1 1 August 2010 47 4 9 0 1 4 4 13 18 September 2010 50 4 7 1 1 5 3 15 18 November 2010 52 3 11 1 2 4 4 14 16 January 2011 53 3 11 1 2 3 5 12 14 February 2011 48 7 10 0 3 5 4 12 12 Agrit 2011 48 7 9 1 2 8 4 16 9 July 2011 44 5 7 1 2 8 16 9 July 2011 45 5 11 0 1			•						•			
August 2010 47 4 9 0 1 4 4 13 18 September 2010 50 4 7 1 1 5 3 15 18 November 2010 52 3 11 1 2 3 14 18 December 2010 52 3 11 1 2 3 5 12 14 February 2011 54 5 12 1 3 4 4 12 12 April 2011 48 9 12 0 2 6 4 11 10 June 2011 43 6 7 0 1 8 5 19 9 August 2011 43 6 7 0 1 5 6 19 16 December 2011 43 6 7 0	Date of S	urvey	<u>Available</u>	<u>Down</u>	Credit Easy	Rising Rates	Prosperity	<u>High</u>	Credit Tight	<u>To Buy</u>	<u>Future</u>	
September 2010 49 4 8 0 1 5 4 13 19 November 2010 50 4 7 0 1 5 3 14 18 December 2010 52 3 11 1 2 3 4 12 12 January 2011 53 3 111 1 2 3 5 12 14 February 2011 48 9 12 0 2 6 4 11 10 March 2011 48 9 12 0 2 6 4 11 10 June 2011 43 6 7 1 2 8 4 16 9 July 2011 43 6 7 1 2 8 4 18 15 August 2011 44 6 9 <t< td=""><td>July</td><td>2010</td><td>44</td><td>4</td><td>8</td><td>0</td><td>1</td><td>4</td><td>3</td><td>12</td><td>17</td></t<>	July	2010	44	4	8	0	1	4	3	12	17	
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EDUCATION COLLEGE DEGREE 10 TABLE 36 SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

			GO		BAD TIME TO BUY					
		Prices Low;	Prices	Interest	Borrow in	_		Interest	Can't	
		Good Buys	Won't Come	Rate Low	Advance	Times Good;	Prices	Rates High;	Afford	Uncertain
Date of S		Available				Prosperity		•		
Date of St	urvey	Available	<u>Down</u>	Credit Easy	Rising Rates	Prospenty	<u>High</u>	Credit Tight	<u>To Buy</u>	<u>Future</u>
August	2014	35	11	12	1	12	7	4	9	8
September	2014	35	12	14	1	11	7	3	9	8
October	2014	35	11	15	1	12	6	3	7	7
November	2014	37	9	15	1	14	6	2	8	7
December	2014	40	8	14	1	16	5	3	8	6
January	2015	43	8	15	1	18	5	2	7	5
February	2015	45	9	15	1	19	4	2	7	5
March	2015	42	11	16	0	19	5	2	5	5
April	2015	38	12	17	1	17	5	3	6	6
May	2015	33	11	17	1	17	7	3	5	6
June	2015	34	10	16	1	17	6	3	4	7
July	2015	35	10	15	1	18	5	2	4	8
August	2015	36	10	17	2	16	4	2	4	8
September	2015	35	10	16	3	15	5	2	4	7
October	2015	35	11	19	3	14	5	2	5	6
November	2015	39	9	19	3	15	5	2	5	5
December	2015	44	9	20	3	15	4	2	5	4
January	2016	46	8	18	4	16	4	2	5	4
February	2016	45	8	17	3	16	5	3	6	4
March	2016	40	9	17	2	15	6	3	6	4
April	2016	36	10	17	1	14	7	4	5	4
May	2016	33	10	18	1	13	6	3	5	4
June	2016	35	10	20	1	15	6	3	5	3
July	2016	40	8	19	1	15	4	1	3	6
August	2016	43	7	19	1	17	4	1	3	6
September	2016	41	7	18	0	17	5	2	3	7
October	2016	37	9	18	1	17	6	3	4	5
November	2016	35	9	19	1	15	6	3	4	6
December	2016	40	10	17	2	14	5	2	3	5
January	2017	43	11	16	2	16	5	2	3	6
February	2017	39	14	12	3	16	5	2	3	6
March	2017	35	16	12	3	18	5	2	4	6
April	2017	31	16	14	3	17	5	2	4	5
May	2017	34	14	14	3	18	5	2	3	6
June	2017	35	12	15	3	17	5	3	4	6
July	2017	37	12 10	13 14	2	16 17	5	3	3 3	6
August	2017	40	9	14 15	2	17	5	3	2	5
September October	2017	39 20	9		2		5	2		5 5
November	2017 2017	39 39	9 11	15 14	2 2	18 17	5 5	2 1	3 2	э 4
December	2017	39 44	10	14	2	17	5	2	2	4
January	2018	44	9	12	1	17	5	2	2	4
February	2018	44	9 10	12	2	20	5 6	2	2	4 5
March	2018	40 32	16	10	2	20	6	2	2 1	5 4
April	2018	30	19	10	2	20	6	2	1	4
May	2018	30	20	11	2	18	7	2	2	3
June	2018	31	16	11	2	19	7	2	3	4
July	2018	29	17	10	2	17	7	2	3	5
August	2018	28	17	9	2	19	8	2	3	5
	_010	_0	.,	2	-		0	-	5	÷

EDUCATION COLLEGE DEGREE 11 TABLE 36 SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

			GO	OD TIME TO		BAD TIME TO BUY				
		Prices Low;	Prices	Interest	Borrow in			Interest	Can't	
		Good Buys	Won't Come	Rate Low	Advance	Times Good;	Prices	Rates High;	Afford	Uncertain
Date of S		•		Credit Easy	Rising Rates			Credit Tight	To Buy	Future
Date of 5	urvey	<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	RISING Rales	Prosperity	<u>High</u>	<u>Creait right</u>	<u>10 Buy</u>	Fulure
September	2018	26	20	8	2	21	7	2	4	3
October	2018	26	20	7	2	23	8	2	4	2
November	2018	29	19	7	2	22	7	3	3	2
December	2018	35	16	6	2	21	8	2	2	3
January	2019	37	13	7	2	19	9	2	3	4
February	2019	37	12	7	2	20	9	2	2	5
March	2019	33	12	8	2	20	10	3	2	5
April	2019	33	12	9	1	22	9	3	2	5
May	2019	32	13	11	1	21	11	2	2	5
June	2019	31	15	11	1	22	11	2	3	5
July	2019	32	15	10	0	21	12	2	3	5
August	2019	31	16	10	1	20	12	2	2	4
September	2019	31	16	11	0	18	13	3	2	4
October	2019	29	17	12	0	18	13	3	2	6
November	2019	32	14	11	0	17	11	3	2	6
December	2019	40	12	11	0	19	10	2	1	6
January	2020	43	10	11	0	20	10	1	1	4
February	2020	40	10	12	0	20	10	2	2	4
March	2020	33	10	12	0	19	10	2	4	9
	2020	33 31	8	12	0	19	8	2	4 10	9 19
April May	2020	35	o 4	9	0	7	6 6	2	10	27
	2020	35 40				4			14	
June July	2020	40 41	3 3	8 9	0 0	4	6 7	2 2	15 14	29 27
	2020	36		9 10		4	9		14	26
August			3		0			3		
September	2020	33	3	11 11	0	5	9	3	12	26
October	2020	30	4		0	6	10	3	12	23
November	2020	33	4	11	0	7	9	2 3	12	21
December	2020	35	3	11	0	9	9	3	12	18
January	2021	37	4	11	0	8	9	2	10	17
February	2021	33	5	10	0	10	10	2	8	17
March	2021	29	8	10	0	10	12	1	8	16
April	2021	24	9	10	0	13	13	1	8	13
May	2021	23	11	9	0	13	16	1	8	9
June	2021	21	10	8	0	14	22	1	6	8
July	2021	20	10	7	0	11	28	1	6	6
August	2021	19	9	6	0	10	31	1	4	6
September		17	9	6	0	8	32	1	4	6
October	2021	17	8	6	0	6	33	2	3	6
November	2021	14	9	6	0	5	37	2	3	6
December	2021	14	9	5	0	4	41	2	3	4
January	2022	12	11	3	0	4	44	2	3	4
February	2022	12	11	3	1	4	44	2	4	3
March	2022	11	11	3	1	3	45	2	3	4