

**EDUCATION COLLEGE DEGREE**  
**TABLE 43**  
**SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January 1993	28	4	68	100	59	550
February 1993	31	4	65	100	66	557
March 1993	35	3	62	100	73	538
April 1993	40	4	57	100	83	528
May 1993	40	4	56	100	84	511
June 1993	39	5	56	100	83	524
July 1993	36	6	58	100	78	538
August 1993	38	6	56	100	82	556
September 1993	41	6	53	100	88	551
October 1993	42	5	53	100	89	536
November 1993	42	6	51	100	91	518
December 1993	43	6	51	100	92	521
January 1994	47	6	47	100	100	515
February 1994	46	5	49	100	97	534
March 1994	48	5	47	100	101	540
April 1994	50	5	45	100	105	552
May 1994	56	6	38	100	118	547
June 1994	58	6	35	100	123	544
July 1994	59	6	35	100	124	535
August 1994	56	7	37	100	119	541
September 1994	52	6	41	100	111	546
October 1994	52	6	42	100	110	552
November 1994	50	5	45	100	106	556
December 1994	50	4	45	100	105	570
January 1995	48	5	47	100	102	566
February 1995	48	6	46	100	102	559
March 1995	48	6	46	100	102	546
April 1995	48	6	46	100	102	555
May 1995	48	6	46	100	102	541
June 1995	49	5	46	100	103	548
July 1995	50	5	45	100	105	561
August 1995	53	6	41	100	112	588
September 1995	54	6	40	100	113	593
October 1995	54	6	40	100	114	576
November 1995	49	5	46	100	104	539
December 1995	47	7	47	100	100	523
January 1996	44	8	48	100	96	516
February 1996	45	10	45	100	100	534
March 1996	50	8	42	100	108	551
April 1996	54	7	38	100	116	546
May 1996	58	6	36	100	122	529
June 1996	57	6	37	100	121	508
July 1996	56	5	39	100	117	526
August 1996	54	4	42	100	112	529
September 1996	53	6	41	100	113	540
October 1996	52	7	41	100	111	530
November 1996	52	8	40	100	112	516
December 1996	50	6	44	100	106	509
January 1997	50	7	43	100	107	535
February 1997	52	6	42	100	109	559

**EDUCATION COLLEGE DEGREE**  
**TABLE 43**  
**SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
March 1997	55	6	39	100	116	550
April 1997	57	5	38	100	119	527
May 1997	59	5	36	100	122	513
June 1997	60	6	34	100	126	513
July 1997	64	6	30	100	134	490
August 1997	64	7	29	100	135	512
September 1997	63	7	30	100	133	527
October 1997	59	7	34	100	125	545
November 1997	57	7	36	100	122	529
December 1997	54	8	38	100	117	518
January 1998	55	9	36	100	119	522
February 1998	61	9	30	100	131	537
March 1998	66	9	24	100	142	550
April 1998	70	8	22	100	147	562
May 1998	68	9	24	100	144	547
June 1998	69	8	23	100	146	531
July 1998	70	10	20	100	150	557
August 1998	72	10	17	100	155	569
September 1998	72	11	17	100	155	589
October 1998	72	10	18	100	153	553
November 1998	71	7	22	100	149	555
December 1998	67	5	27	100	140	554
January 1999	65	7	28	100	137	569
February 1999	66	9	24	100	142	560
March 1999	73	9	18	100	155	555
April 1999	77	7	15	100	162	544
May 1999	79	8	14	100	165	574
June 1999	75	9	16	100	159	584
July 1999	73	9	18	100	155	602
August 1999	71	7	23	100	148	589
September 1999	72	6	21	100	151	576
October 1999	71	6	23	100	148	565
November 1999	71	7	23	100	148	578
December 1999	67	6	27	100	140	573
January 2000	66	8	26	100	140	571
February 2000	67	7	25	100	142	569
March 2000	70	8	23	100	147	598
April 2000	72	7	21	100	152	592
May 2000	73	8	19	100	155	599
June 2000	74	8	17	100	157	570
July 2000	74	7	19	100	156	573
August 2000	73	7	21	100	152	572
September 2000	71	6	23	100	149	603
October 2000	68	6	26	100	142	621
November 2000	68	6	27	100	141	626
December 2000	64	7	30	100	134	611
January 2001	64	8	28	100	137	600
February 2001	63	9	28	100	135	586
March 2001	67	8	25	100	142	616
April 2001	65	7	28	100	138	626
May 2001	66	8	27	100	139	636
June 2001	64	8	29	100	135	593

**EDUCATION COLLEGE DEGREE**  
**TABLE 43**  
**SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
July 2001	65	9	26	100	139	585
August 2001	63	9	28	100	135	585
September 2001	58	10	32	100	127	610
October 2001	51	10	39	100	112	625
November 2001	44	10	45	100	99	613
December 2001	44	10	47	100	97	589
January 2002	45	10	45	100	99	569
February 2002	45	9	46	100	99	588
March 2002	49	8	43	100	106	601
April 2002	52	8	40	100	112	625
May 2002	57	8	35	100	123	605
June 2002	58	10	32	100	125	617
July 2002	60	9	31	100	129	605
August 2002	58	10	31	100	127	615
September 2002	59	9	31	100	128	626
October 2002	56	11	33	100	123	623
November 2002	59	10	31	100	128	621
December 2002	58	11	31	100	126	602
January 2003	59	9	32	100	127	618
February 2003	58	9	33	100	125	629
March 2003	57	7	36	100	121	643
April 2003	58	8	34	100	124	646
May 2003	59	8	33	100	125	656
June 2003	60	8	32	100	128	654
July 2003	62	7	32	100	130	655
August 2003	63	7	30	100	132	637
September 2003	65	8	27	100	139	647
October 2003	66	8	26	100	140	652
November 2003	68	6	26	100	142	670
December 2003	68	5	27	100	141	676
January 2004	71	5	24	100	146	652
February 2004	70	7	23	100	147	603
March 2004	74	6	20	100	154	564
April 2004	73	6	21	100	152	530
May 2004	77	5	18	100	159	528
June 2004	77	5	18	100	159	537
July 2004	78	5	17	100	161	537
August 2004	76	4	20	100	156	524
September 2004	73	5	22	100	151	518
October 2004	72	5	23	100	149	517
November 2004	74	6	21	100	153	546
December 2004	73	6	21	100	152	551
January 2005	72	6	22	100	150	557
February 2005	68	7	25	100	143	534
March 2005	69	7	25	100	144	519
April 2005	73	5	22	100	151	523
May 2005	77	4	20	100	157	562
June 2005	78	3	19	100	159	574
July 2005	77	3	20	100	157	589
August 2005	78	4	18	100	160	585
September 2005	80	3	16	100	164	586
October 2005	80	3	17	100	163	574

**EDUCATION COLLEGE DEGREE**  
**TABLE 43**  
**SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
November 2005	76	2	22	100	154	587
December 2005	72	2	26	100	147	577
January 2006	67	3	30	100	137	579
February 2006	66	3	31	100	135	537
March 2006	63	3	34	100	129	533
April 2006	64	5	31	100	133	534
May 2006	61	6	33	100	128	567
June 2006	60	6	35	100	125	577
July 2006	56	6	39	100	117	572
August 2006	50	4	46	100	103	537
September 2006	43	4	53	100	90	530
October 2006	37	3	60	100	77	534
November 2006	31	3	66	100	65	550
December 2006	27	3	70	100	57	541
January 2007	23	3	73	100	50	540
February 2007	23	5	72	100	51	547
March 2007	25	5	70	100	55	546
April 2007	25	4	71	100	53	543
May 2007	26	3	71	100	55	540
June 2007	25	3	72	100	53	548
July 2007	26	4	71	100	55	555
August 2007	24	3	73	100	52	546
September 2007	22	2	76	100	46	546
October 2007	17	2	81	100	35	552
November 2007	12	2	86	100	27	567
December 2007	9	1	90	100	20	568
January 2008	9	1	90	100	18	570
February 2008	7	1	92	100	16	570
March 2008	6	2	91	100	15	595
April 2008	6	2	91	100	15	586
May 2008	7	2	91	100	16	593
June 2008	7	1	92	100	15	567
July 2008	6	1	93	100	13	570
August 2008	5	1	93	100	12	575
September 2008	4	1	95	100	9	606
October 2008	4	2	94	100	10	604
November 2008	4	1	94	100	10	598
December 2008	4	1	95	100	8	572
January 2009	3	0	97	100	6	563
February 2009	2	0	98	100	4	560
March 2009	2	0	98	100	4	590
April 2009	3	0	97	100	6	625
May 2009	4	0	96	100	8	619
June 2009	5	1	94	100	10	629
July 2009	4	2	94	100	10	590
August 2009	4	2	95	100	9	589
September 2009	5	2	93	100	12	576
October 2009	6	1	93	100	13	616
November 2009	7	2	92	100	15	643
December 2009	5	2	93	100	12	650
January 2010	6	2	93	100	13	604

**EDUCATION COLLEGE DEGREE**  
**TABLE 43**  
**SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
February 2010	6	2	92	100	14	572
March 2010	7	3	90	100	17	567
April 2010	6	4	90	100	16	593
May 2010	8	3	90	100	18	613
June 2010	8	2	90	100	19	585
July 2010	10	2	89	100	21	586
August 2010	8	2	90	100	18	566
September 2010	6	2	92	100	14	593
October 2010	4	2	94	100	10	592
November 2010	4	1	94	100	10	613
December 2010	4	2	94	100	10	600
January 2011	4	2	93	100	11	606
February 2011	4	3	93	100	12	588
March 2011	5	2	93	100	12	589
April 2011	6	2	92	100	14	597
May 2011	5	2	93	100	12	602
June 2011	6	2	92	100	14	620
July 2011	5	3	92	100	13	598
August 2011	6	2	92	100	13	599
September 2011	5	1	94	100	10	592
October 2011	5	0	95	100	10	610
November 2011	4	1	95	100	9	618
December 2011	4	1	95	100	9	597
January 2012	5	1	94	100	11	585
February 2012	5	1	94	100	11	580
March 2012	5	1	94	100	11	606
April 2012	6	2	92	100	14	615
May 2012	8	2	90	100	18	624
June 2012	9	1	90	100	20	598
July 2012	10	1	89	100	22	603
August 2012	10	1	89	100	21	597
September 2012	12	2	86	100	26	614
October 2012	14	3	83	100	31	627
November 2012	16	4	80	100	36	619
December 2012	17	4	79	100	38	616
January 2013	17	4	79	100	38	613
February 2013	19	4	77	100	42	628
March 2013	23	3	73	100	50	628
April 2013	29	4	67	100	61	640
May 2013	32	4	64	100	69	632
June 2013	37	5	57	100	80	631
July 2013	39	6	55	100	84	638
August 2013	42	5	52	100	90	654
September 2013	44	5	51	100	93	677
October 2013	46	4	50	100	97	682
November 2013	46	4	50	100	96	697
December 2013	45	4	51	100	94	708
January 2014	45	5	50	100	94	709
February 2014	46	6	48	100	97	713
March 2014	44	6	50	100	94	710
April 2014	43	5	52	100	91	713
May 2014	45	5	50	100	95	728

**EDUCATION COLLEGE DEGREE**  
**TABLE 43**  
**SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
June 2014	49	5	46	100	103	748
July 2014	51	5	43	100	108	758
August 2014	52	5	43	100	109	750
September 2014	53	4	43	100	110	735
October 2014	52	4	44	100	108	725
November 2014	51	5	44	100	107	728
December 2014	51	5	44	100	107	746
January 2015	56	4	40	100	116	760
February 2015	58	4	38	100	120	770
March 2015	58	5	37	100	121	763
April 2015	58	5	37	100	121	757
May 2015	59	5	36	100	124	729
June 2015	62	4	34	100	128	720
July 2015	62	5	33	100	129	718
August 2015	63	5	32	100	131	762
September 2015	63	5	32	100	131	749
October 2015	62	5	33	100	129	754
November 2015	61	5	34	100	127	716
December 2015	60	5	35	100	125	710
January 2016	61	4	35	100	126	704
February 2016	62	5	33	100	129	707
March 2016	64	3	33	100	131	730
April 2016	64	3	33	100	131	727
May 2016	66	2	31	100	135	758
June 2016	69	3	27	100	142	762
July 2016	70	4	25	100	145	749
August 2016	72	4	24	100	149	752
September 2016	70	4	26	100	144	771
October 2016	69	3	28	100	141	819
November 2016	65	3	31	100	134	856
December 2016	64	4	32	100	132	889
January 2017	66	5	29	100	137	904
February 2017	67	5	28	100	139	904
March 2017	71	4	25	100	146	893
April 2017	73	3	24	100	150	906
May 2017	77	3	20	100	157	917
June 2017	76	4	20	100	156	931
July 2017	76	4	20	100	156	952
August 2017	75	4	21	100	154	944
September 2017	76	3	21	100	155	956
October 2017	75	4	21	100	154	939
November 2017	74	4	22	100	152	943
December 2017	74	4	22	100	152	956
January 2018	73	4	23	100	150	974
February 2018	74	5	21	100	153	954
March 2018	76	5	20	100	156	924
April 2018	78	4	18	100	160	885
May 2018	79	3	18	100	161	892
June 2018	79	4	17	100	163	905
July 2018	80	4	16	100	164	937
August 2018	81	3	15	100	166	928
September 2018	77	5	18	100	159	918

**EDUCATION COLLEGE DEGREE**  
**TABLE 43**  
**SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
October 2018	76	6	18	100	158	911
November 2018	74	6	20	100	154	908
December 2018	74	5	21	100	153	905
January 2019	71	4	24	100	147	911
February 2019	71	4	25	100	146	931
March 2019	72	5	23	100	149	952
April 2019	75	5	21	100	154	943
May 2019	77	4	19	100	158	924
June 2019	79	4	17	100	162	925
July 2019	80	4	17	100	163	929
August 2019	79	4	17	100	162	955
September 2019	78	4	18	100	160	951
October 2019	79	4	17	100	162	988
November 2019	77	3	20	100	157	985
December 2019	77	3	20	100	157	993
January 2020	76	3	20	100	156	976
February 2020	77	4	19	100	158	996
March 2020	74	3	23	100	151	1049
April 2020	56	3	42	100	114	1068
May 2020	41	2	57	100	83	1065
June 2020	32	3	65	100	67	1015
July 2020	40	3	57	100	83	987
August 2020	49	4	47	100	102	1029
September 2020	58	4	38	100	120	1037
October 2020	64	3	33	100	131	1058
November 2020	66	3	30	100	136	1011
December 2020	65	3	32	100	132	980
January 2021	66	3	31	100	135	952
February 2021	67	3	30	100	137	940
March 2021	73	3	24	100	149	961
April 2021	77	3	20	100	157	989
May 2021	83	3	15	100	168	983
June 2021	85	2	13	100	171	976
July 2021	87	2	11	100	176	924
August 2021	87	2	11	100	176	928
September 2021	87	2	11	100	176	941
October 2021	86	2	12	100	174	961
November 2021	86	2	12	100	174	971
December 2021	86	2	12	100	173	943
January 2022	85	2	13	100	173	937
February 2022	85	2	13	100	172	915
March 2022	84	3	13	100	171	933
April 2022	85	3	12	100	174	932
May 2022	84	4	12	100	173	949
June 2022	85	4	11	100	174	935
July 2022	81	4	16	100	165	928
August 2022	77	2	21	100	156	900
September 2022	72	2	26	100	146	896
October 2022	67	3	30	100	137	876
November 2022	61	4	36	100	125	885
December 2022	55	3	42	100	114	875

**EDUCATION COLLEGE DEGREE**  
**TABLE 43**  
**SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January 2023	53	2	45	100	107	908
February 2023	52	3	46	100	106	914
March 2023	53	3	44	100	110	909
April 2023	56	3	41	100	115	886
May 2023	58	3	39	100	119	889
June 2023	59	4	37	100	122	896
July 2023	60	4	36	100	125	931
August 2023	61	5	34	100	127	931
September 2023	62	5	33	100	128	935
October 2023	60	5	35	100	124	912
November 2023	56	5	39	100	117	905
December 2023	53	4	42	100	111	925
January 2024	55	4	41	100	114	940
February 2024	58	4	38	100	120	953
March 2024	61	4	35	100	126	939
April 2024	63	3	34	100	128	1035
May 2024	65	3	33	100	132	1289
June 2024	62	2	35	100	127	1526
July 2024	62	2	36	100	125	1598
August 2024	60	2	38	100	122	1723
September 2024	62	2	37	100	125	1720
October 2024	62	2	35	100	127	1784
November 2024	61	3	37	100	124	1591
December 2024	60	3	37	100	122	1550
January 2025	59	3	38	100	120	1624
February 2025	58	3	39	100	119	1700