EDUCATION HIGH SCHOOL OR LESS
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

The question was: "Speaking now of the automobile market -- do you think the next 12 months or so will be a good time or a bad time to buy a new vehicle, such as a car, pickup, van, or sport utility vehicle?"

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
March	1978	48	18	34	100	115	1523
April	1978	49	18	33	100	116	1538
May	1978	51	17	32	100	119	1539
June	1978	49	16	34	100	115	1509
July	1978	50	15	34	100	116	1526
August	1978	47	14	38	100	109	1512
September	1978	46	16	38	100	107	1523
October	1978	46	16	38	100	108	1500
November	1978	45	18	37	100	108	1658
December	1978	44	18	37	100	107	1678
January	1979	42	19	39	100	103	1784
February	1979	44	18	38	100	106	1703
March	1979	45	15	40	100	106	1707
April	1979	44	13	43	100	101	1741
May	1979	42	12	46	100	95	1623
June	1979	38	13	49	100	89	1781
July	1979	33	15	52	100	82	1859
August	1979	34	15	52	100	82	1877
September	1979	36	13	51	100	86	1803
October	1979	41	11	48	100	93	1832
November	1979	39	11	50	100	90	1861
December	1979	39	11	50	100	89	1817
January	1980	37	11	52	100	85	1565
February	1980	41	10	49	100	92	1400
March	1980	39	10	51	100	88	1228
April	1980	38	10	52	100	86	1192
May	1980	32	11	57	100	75	1044
June	1980	32	12	56	100	76	1121
July	1980	32	15	53	100	79	1127
August	1980	35	15	50	100	85	1102
September	1980	37	15	48	100	89	1084
October	1980	40	15	45	100	95	1071
November	1980	41	16	43	100	99	1084
December	1980	37	14	49	100	88	1140
January	1981	35	12	53	100	82	1143
February	1981	33	11	56	100	76	1129
March	1981	33	13	54	100	79	1076
April	1981	34	12	54	100	81	1118
May	1981	37	11	52	100	85	1110
June	1981	37	10	54	100	83	1082
July	1981	36	9	56	100	80	1050
August	1981	34	10	56	100	78	1069
September	1981	35	10	56	100	79	1098
October	1981	33	10	56	100	77	1102
November	1981	32	10	58	100	75	1077
December	1981	31	10	59	100	72	1041
January	1982	33	9	58	100	75	1041
February	1982	32	10	58	100	74	1048
March	1982	35	9	56	100	78	1074

EDUCATION HIGH SCHOOL OR LESS
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
April	1982	34	10	56	100	77	1043
May	1982	36	9	54	100	82	1012
June	1982	35	9	57	100	78	992
July	1982	35	9	56	100	78	1023
August	1982	32	10	59	100	73	1039
September	1982	32	11	57	100	75	1050
October	1982	32	11	57	100	76	1015
November	1982	36	10	54	100	82	1017
December	1982	40	10	50	100	90	983
January	1983	43	10	47	100	96	1000
February	1983	45	9	46	100	99	1031
March	1983	46	9	45	100	101	1067
April	1983	51	8	41	100	110	1048
May	1983	55	8	37	100	118	1020
June	1983	57	8	35	100	122	990
July	1983	56	9	35	100	122	1015
August	1983	55	10	36	100	119	1014
September	1983	56	9	35	100	121	1041
October	1983	56	8	36	100	120	1040
November	1983	55	9	36	100	119	1070
December	1983	53	10	37	100	116	1073
January	1984	55	11	35	100	120	1056
February	1984	55	11	33	100	122	1030
March	1984	59	11	29	100	130	1043
April	1984	58	12	30	100	128	1070
May	1984	59	12	29	100	130	1097
June	1984	57	11	31	100	126	1064
July	1984	58	10	32	100	126	1022
August	1984	55	10	34	100	121	955
September	1984	55	9	35	100	120	980
October	1984	52	11	37	100	116	1016
November	1984	52	11	37	100	115	1082
December	1984	50	12	38	100	112	1087
January	1985	53	10	37	100	116	1066
February	1985	54	11	35	100	119	986
March	1985	58	9	32	100	126	978
April	1985	60	9	31	100	128	980
May	1985	61	8	31	100	129	1026
June	1985	60	9	31	100	129	1002
July	1985	61	10	29	100	132	994
August	1985	61	10	28	100	133	977
September	1985	64	9	26	100	138	1003
October	1985	63	8	29	100	134	998
November	1985	63	8	29	100	135	1001
December	1985	60	9	31	100	130	957
January	1986	62	10	28	100	134	939
February	1986	64	9	27	100	137	939
March	1986	67	9	24	100	143	963
April	1986	68	7	24	100	144	973
May	1986	68	8	24	100	143	980
June	1986	69	7	23	100	146	958
July	1986	70	8	23	100	147	955

EDUCATION HIGH SCHOOL OR LESS
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
August	1986	71	8	21	100	149	925
September	1986	72	6	21	100	151	922
October	1986	72	8	21	100	151	913
November	1986	69	7	24	100	145	924
December	1986	64	8	28	100	136	902
January	1987	59	8	33	100	126	916
February	1987	58	9	33	100	125	909
March	1987	56	10	34	100	123	927
April	1987	58	10	32	100	126	914
May	1987	61	9	30	100	132	905
June	1987	62	9	29	100	132	883
July	1987	63	11	26	100	136	882
August	1987	62	12	26	100	136	892
September	1987	62	12	26	100	137	918
October	1987	59	11	30	100	129	849
November	1987	56	11	33	100	123	791
December	1987	56	9	35	100	121	703
January	1988	57	9	34	100	124	695
February	1988	59	11	30	100	130	678
March	1988	56	12	32	100	124	670
April	1988	58	12	31	100	127	680
May	1988	58	10	32	100	126	698
June	1988	61	9	30	100	131	709
July	1988	59	10	30	100	129	695
August	1988	57	12	31	100	126	680
September	1988	55	13	32	100	123	679
October	1988	54	13	32	100	122	693
November	1988	56	12	32	100	124	727
December	1988	58	11	31	100	127	748
January	1989	59	11	29	100	130	740
February	1989	59	12	28	100	131	711
March	1989	58	12	30	100	128	724
April	1989	60	9	30	100	130	720
May	1989	60	8	31	100	129	719
June	1989	61	9	30	100	131	714
July	1989	59	11	30	100	128	730
August	1989	58	11	30	100	128	713
September	1989	58	10	32	100	125	705
October	1989	59	10	32	100	127	689
November	1989	59	10	31	100	128	704
December	1989	58	12	31	100	127	697
January	1990	57	11	32	100	125	702
February	1990	56	10	35	100	121	690
March	1990	59	8	34	100	125	684
April	1990	59	7	34	100	124	676
May	1990	59	8	33	100	125	682
June	1990	58	9	34	100	124	687
July	1990	58	10	32	100	126	692
August	1990	56	9	35	100	121	689
September	1990	55	7	37	100	118	681
October	1990	50	7	43	100	107	691
November	1990	50	7	43	100	107	692

EDUCATION HIGH SCHOOL OR LESS
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
December	1990	46	8	46	100	100	710
January	1991	45	9	46	100	98	718
February	1991	45	10	45	100	100	727
March	1991	49	10	41	100	108	706
April	1991	54	8	38	100	116	704
May	1991	55	6	38	100	117	691
June	1991	56	6	38	100	118	702
July	1991	55	8	37	100	118	664
August	1991	57	9	35	100	122	653
September	1991	58	8	35	100	123	642
October	1991	56	7	36	100	120	660
November	1991	54	8	38	100	116	664
December	1991	50	9	41	100	109	670
January	1992	51	8	41	100	109	668
February	1992	52	8	41	100	111	662
March	1992	54	7	39	100	115	648
April	1992	54	8	38	100	116	655
May	1992	55	8	37	100	118	658
June	1992	58	9	34	100	124	652
July	1992	60	8	32	100	128	627
August	1992	61	7	32	100	130	629
September	1992	60	6	34	100	126	619
October	1992	56	8	36	100	120	642
November	1992	54	10	37	100	117	646
December	1992	57	10	34	100	123	637
January	1993	58	8	34	100	124	609
February	1993	57	10	33	100	125	586
March	1993	54	12	34	100	120	628
April	1993	57	11	32	100	126	638
May	1993	60	10	29	100	131	673
June	1993	61	10	28	100	133	641
July	1993	62	10	28	100	134	621
August	1993	60	10	30	100	130	588
September	1993	59	10	31	100	129	592
October	1993	57	11	32	100	125	612
November	1993	58	10	32	100	126	643
December	1993	59	11	30	100	129	638
January	1994	60	12	28	100	132	639
February	1994	63	12	24	100	139	604
March	1994	64	11	25	100	140	592
April	1994	68	9	23	100	145	572
May	1994	68	8	25	100	143	578
June	1994	69	7	24	100	144	594
July	1994	67	7	26	100	141	625
August	1994	66	9	25	100	141	615
September	1994	66	10	25	100	141	608
October	1994	66	9	25	100	141	578
November	1994	64	10	26	100	138	580
December	1994	63	10	27	100	137	580
January	1995	62	9	28	100	134	608
February	1995	60	9	31	100	129	625

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TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
March	1995	57	9	34	100	123	628
April	1995	53	11	36	100	116	619
May	1995	54	9	37	100	117	622
June	1995	56	10	35	100	121	612
July	1995	61	8	31	100	130	597
August	1995	61	8	32	100	129	587
September	1995	62	6	32	100	129	589
October	1995	57	8	35	100	122	610
November	1995	58	10	32	100	126	617
December	1995	58	10	32	100	126	632
January	1996	59	9	33	100	126	619
February	1996	57	7	36	100	121	635
March	1996	54	7	39	100	115	623
April	1996	55	8	37	100	118	643
May	1996	56	9	35	100	121	639
June	1996	57	9	34	100	123	654
July	1996	59	8	33	100	126	628
August	1996	60	7	33	100	128	623
September	1996	61	8	31	100	130	619
October	1996	61	8	31	100	130	636
November	1996	60	9	30	100	130	661
December	1996	60	9	31	100	130	662
January	1997	61	9	29	100	132	646
February	1997	62	9	29	100	133	615
March	1997	62	8	30	100	133	617
April	1997	61	9	30	100	131	651
May	1997	65	7	28	100	137	655
June	1997	70	7	23	100	147	663
July	1997	70	7	23	100	147	646
August	1997	67	9	24	100	143	644
September	1997	62	11	27	100	135	618
October	1997	62	12	26	100	136	616
November	1997	62	11	27	100	134	627
December	1997	61	11	28	100	133	661
January	1998	62	13	26	100	136	650
February	1998	62	15	23	100	139	629
March	1998	61	19	21	100	140	600
April	1998	59	17	24	100	135	599
May	1998	59	16	25	100	134	601
June	1998	62	13	25	100	137	604
July	1998	60	14	25	100	135	554
August	1998	59	17	23	100	136	539
September	1998	56	19	24	100	132	531
October	1998	60	19	22	100	138	575
November	1998	61	16	23	100	139	574
December	1998	64	14	22	100	143	549
January	1999	64	14	21	100	143	533
February	1999	64	16	20	100	143	545
March	1999	66	15	19	100	147	564
April	1999	67	14	20	100	147	571
May	1999	68	11	22	100	146	551
June	1999	65	10	24	100	141	548

EDUCATION HIGH SCHOOL OR LESS
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
July	1999	64	11	25	100	139	557
August	1999	62	12	25	100	137	570
September	1999	61	14	25	100	137	587
October	1999	60	16	23	100	137	585
November	1999	61	16	23	100	139	561
December	1999	61	17	22	100	139	555
January	2000	61	17	22	100	139	570
February	2000	62	18	20	100	142	593
March	2000	60	15	25	100	135	596
April	2000	61	13	26	100	136	589
May	2000	61	13	26	100	135	571
June	2000	63	14	23	100	140	561
July	2000	60	15	25	100	135	561
August	2000	62	12	26	100	136	572
September	2000	63	12	25	100	138	572
October	2000	66	11	23	100	143	556
November	2000	65	13	21	100	144	546
December	2000	68	13	20	100	148	557
January	2001	62	15	22	100	140	554
February	2001	60	13	27	100	132	562
March	2001	58	13	29	100	129	507
April	2001	58	12	30	100	129	503
May	2001	58	14	29	100	129	502
June	2001	54	16	30	100	124	559
July	2001	55	17	28	100	127	569
August	2001	53	19	28	100	125	560
September	2001	53	18	29	100	124	526
October	2001	56	16	28	100	128	515
November	2001	62	13	25	100	137	527
December	2001	69	13	18	100	151	556
January	2002	67	17	16	100	151	556
February	2002	66	17	17	100	149	530
March	2002	62	17	20	100	142	516
April	2002	62	17	21	100	141	520
May	2002	61	18	21	100	141	544
June	2002	63	17	20	100	143	542
July	2002	64	16	19	100	145	535
August	2002	64	17	19	100	145	533
September	2002	66	16	18	100	148	531
October	2002	66	16	18	100	149	546
November	2002	65	16	19	100	145	538
December	2002	62	17	20	100	142	536
January	2003	63	15	22	100	141	525
February	2003	62	16	22	100	140	537
March	2003	62	12	25	100	137	542
April	2003	61	13	26	100	134	537
May	2003	65	12	24	100	141	516
June	2003	66	11	23	100	144	498
July	2003	69	9	22	100	147	503
August	2003	68	8	25	100	143	528
September	2003	67	9	24	100	144	538
October	2003	67	8	24	100	143	525

EDUCATION HIGH SCHOOL OR LESS
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
November	2003	67	11	22	100	145	497
December	2003	65	11	24	100	141	489
January	2004	66	11	23	100	144	507
February	2004	65	12	23	100	142	516
March	2004	67	12	21	100	145	535
April	2004	65	12	23	100	142	531
May	2004	65	9	25	100	140	544
June	2004	65	8	27	100	139	523
July	2004	64	8	28	100	137	510
August	2004	63	10	27	100	136	504
September	2004	62	12	27	100	135	516
October	2004	64	12	24	100	140	533
November	2004	64	10	26	100	138	543
December	2004	67	10	23	100	143	523
January	2005	64	11	25	100	139	501
February	2005	64	11	25	100	140	495
March	2005	59	12	29	100	130	513
April	2005	58	11	31	100	127	529
May	2005	57	12	31	100	126	511
June	2005	59	10	31	100	128	486
July	2005	63	9	27	100	136	500
August	2005	65	8	28	100	137	515
September	2005	63	7	31	100	132	535
October	2005	57	8	35	100	122	527
November	2005	54	8	38	100	116	509
December	2005	56	9	36	100	120	498
January	2006	58	8	33	100	125	495
February	2006	63	7	30	100	133	519
March	2006	64	8	28	100	135	528
April	2006	61	7	32	100	129	518
May	2006	56	7	37	100	119	499
June	2006	55	5	40	100	115	508
July	2006	55	8	37	100	118	502
August	2006	57	8	35	100	122	522
September	2006	56	9	36	100	120	526
October	2006	58	6	36	100	121	538
November	2006	59	7	34	100	125	518
December	2006	63	7	30	100	132	520
January	2007	61	7	32	100	129	525
February	2007	60	7	33	100	127	534
March	2007	59	8	33	100	127	517
April	2007	59	9	32	100	127	530
May	2007	58	9	33	100	125	504
June	2007	53	8	39	100	113	520
July	2007	50	7	43	100	107	507
August	2007	54	7	39	100	115	542
September	2007	60	6	34	100	125	529
October	2007	60	7	33	100	128	519
November	2007	54	7	39	100	115	467
December	2007	50	6	43	100	107	467
January	2008	51	7	42	100	109	477

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TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
February	2008	54	7	39	100	115	514
March	2008	51	9	40	100	111	500
April	2008	47	8	44	100	103	494
May	2008	42	8	50	100	92	478
June	2008	40	6	54	100	85	488
July	2008	40	4	55	100	85	492
August	2008	43	3	54	100	89	488
September	2008	45	4	51	100	94	465
October	2008	44	5	51	100	93	476
November	2008	45	5	50	100	95	475
December	2008	47	4	49	100	99	492
January	2009	50	3	47	100	102	481
February	2009	50	4	46	100	104	481
March	2009	50	4	46	100	104	474
April	2009	51	5	44	100	108	447
May	2009	52	4	44	100	108	460
June	2009	58	3	39	100	119	448
July	2009	57	4	39	100	118	474
August	2009	61	5	34	100	127	473
September	2009	57	6	38	100	119	488
October	2009	57	5	38	100	119	454
November	2009	54	5	41	100	113	451
December	2009	54	6	41	100	113	446
January	2010	52	7	41	100	112	495
February	2010	54	6	40	100	114	505
March	2010	56	6	38	100	118	508
April	2010	59	4	37	100	122	477
May	2010	59	5	36	100	123	486
June	2010	59	4	37	100	122	500
July	2010	55	5	39	100	116	506
August	2010	53	7	40	100	113	490
September	2010	52	8	40	100	112	454
October	2010	54	8	38	100	116	442
November	2010	54	8	38	100	116	445
December	2010	57	7	36	100	121	478
January	2011	57	4	39	100	118	481
February	2011	53	3	45	100	108	473
March	2011	48	3	49	100	100	451
April	2011	47	4	49	100	98	435
May	2011	50	7	43	100	107	438
June	2011	50	6	43	100	107	437
July	2011	52	6	41	100	111	442
August	2011	48	6	47	100	101	458
September	2011	47	5	48	100	98	453
October	2011	45	5	50	100	96	465
November	2011	51	4	44	100	107	445
December	2011	53	5	42	100	111	462
January	2012	54	6	40	100	114	462
February	2012	53	6	41	100	112	473
March	2012	51	7	42	100	110	454
April	2012	54	5	41	100	113	474
May	2012	55	5	40	100	116	476

EDUCATION HIGH SCHOOL OR LESS
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
June	2012	61	4	35	100	126	491
July	2012	59	5	36	100	123	468
August	2012	58	6	37	100	121	457
September	2012	57	6	37	100	120	461
October	2012	54	6	40	100	114	457
November	2012	54	7	39	100	115	464
December	2012	51	7	42	100	109	475
January	2013	52	6	41	100	111	481
February	2013	52	6	42	100	110	468
March	2013	54	7	39	100	115	462
April	2013	56	9	35	100	120	454
May	2013	59	8	33	100	126	456
June	2013	58	9	33	100	125	454
July	2013	58	10	31	100	127	445
August	2013	56	12	32	100	123	432
September	2013	54	11	35	100	120	398
October	2013	54	9	37	100	117	359
November	2013	50	8	42	100	108	355
December	2013	51	7	42	100	110	344
January	2014	50	7	43	100	107	370
February	2014	56	9	36	100	120	350
March	2014	58	10	32	100	125	349
April	2014	57	10	33	100	124	327
May	2014	54	9	36	100	118	329
June	2014	52	9	39	100	112	340
July	2014	56	8	35	100	121	340
August	2014	56	7	37	100	120	342
September	2014	60	5	35	100	125	338
October	2014	59	7	34	100	125	354
November	2014	62	8	30	100	131	342
December	2014	64	9	27	100	136	341
January	2015	67	6	27	100	140	320
February	2015	67	6	27	100	140	314
March	2015	65	7	28	100	136	313
April	2015	61	9	30	100	131	327
May	2015	59	9	31	100	128	337
June	2015	59	9	32	100	128	338
July	2015	61	8	32	100	129	341
August	2015	60	7	33	100	128	366
September	2015	59	6	34	100	125	362
October	2015	58	7	34	100	124	346
November	2015	61	8	31	100	130	339
December	2015	62	8	30	100	132	360
January	2016	62	7	30	100	132	366
February	2016	63	7	30	100	133	365
March	2016	64	8	28	100	136	362
April	2016	64	8	29	100	135	366
May	2016	64	7	29	100	135	353
June	2016	63	6	31	100	133	340
July	2016	64	6	29	100	135	346
August	2016	63	6	30	100	133	365
September	2016	59	6	35	100	125	376

EDUCATION HIGH SCHOOL OR LESS
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
October	2016	57	7	36	100	120	377
November	2016	54	8	38	100	117	374
December	2016	58	8	35	100	123	387
January	2017	59	8	33	100	127	387
February	2017	63	8	29	100	134	388
March	2017	64	7	29	100	135	383
April	2017	65	6	30	100	135	378
May	2017	60	6	34	100	126	362
June	2017	60	8	32	100	128	359
July	2017	61	8	31	100	129	361
August	2017	65	7	28	100	137	370
September	2017	65	5	31	100	134	362
October	2017	65	4	31	100	134	360
November	2017	64	4	32	100	132	353
December	2017	66	5	29	100	137	344
January	2018	63	7	30	100	133	355
February	2018	64	8	28	100	136	354
March	2018	62	7	31	100	130	370
April	2018	65	6	28	100	137	377
May	2018	62	6	32	100	130	376
June	2018	65	6	29	100	136	372
July	2018	62	5	33	100	129	363
August	2018	60	6	34	100	126	375
September	2018	60	5	35	100	125	377
October	2018	61	6	34	100	127	372
November	2018	64	7	29	100	135	364
December	2018	60	8	31	100	129	363
January	2019	59	7	34	100	125	354
February	2019	57	6	37	100	120	354
March	2019	56	6	38	100	118	344
April	2019	56	8	35	100	121	360
May	2019	57	8	35	100	121	362
June	2019	56	8	36	100	120	355
July	2019	59	5	36	100	123	341
August	2019	60	5	35	100	125	346
September	2019	60	7	33	100	127	358
October	2019	61	8	31	100	129	365
November	2019	61	7	33	100	128	369
December	2019	63	4	32	100	131	371
January	2020	60	5	35	100	125	366
February	2020	62	5	32	100	130	353
March	2020	62	5	33	100	129	367
April	2020	59	5	36	100	123	366
May	2020	53	4	43	100	110	378
June	2020	55	4	42	100	113	344
July	2020	56	2	42	100	114	343
August	2020	57	3	40	100	117	335
September	2020	51	4	45	100	107	338
October	2020	49	6	45	100	104	333
November	2020	50	8	42	100	108	333
December	2020	49	7	44	100	105	343

EDUCATION HIGH SCHOOL OR LESS
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
January	2021	51	7	43	100	108	370
February	2021	45	6	49	100	96	368
March	2021	44	6	50	100	95	376
April	2021	45	7	48	100	97	342
May	2021	46	6	48	100	99	346
June	2021	48	5	47	100	100	337
July	2021	45	4	50	100	95	365
August	2021	41	5	54	100	87	350
September	2021	38	6	56	100	82	356
October	2021	31	5	64	100	67	356
November	2021	31	4	64	100	67	362
December	2021	26	4	69	100	57	346
January	2022	27	5	68	100	60	334
February	2022	25	4	71	100	54	346
March	2022	26	3	71	100	55	361
April	2022	24	3	73	100	50	395
May	2022	25	3	73	100	52	379
June	2022	22	4	74	100	49	385
July	2022	22	4	74	100	48	371
August	2022	18	5	76	100	42	395
September	2022	19	5	76	100	43	388
October	2022	19	5	75	100	44	409
November	2022	22	4	74	100	48	394
December	2022	23	4	72	100	51	377
January	2023	24	4	72	100	52	356
February	2023	27	4	69	100	59	376
March	2023	30	4	66	100	64	405
April	2023	30	4	66	100	64	415
May	2023	27	3	70	100	57	398
June	2023	26	3	71	100	54	404
July	2023	26	3	71	100	55	380
August	2023	30	3	67	100	63	400
September	2023	28	5	68	100	60	379
October	2023	28	6	66	100	62	397
November	2023	26	6	68	100	58	369
December	2023	26	5	68	100	58	377
January	2024	28	5	67	100	60	367
February	2024	30	5	66	100	64	390
March	2024	33	5	62	100	72	397
April	2024	32	6	62	100	70	406
May	2024	30	6	64	100	67	409
June	2024	26	5	69	100	57	392
July	2024	20	4	76	100	44	343
August	2024	16	2	81	100	35	283
September	2024	18	4	78	100	40	244
October	2024	24	4	72	100	52	224
November	2024	24	6	69	100	55	200
December	2024	25	6	69	100	56	190
January	2025	23	7	70	100	53	208
February	2025	26	7	67	100	59	219
March	2025	23	6	71	100	51	276
April	2025	20	6	74	100	46	267

EDUCATION HIGH SCHOOL OR LESS
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
May	2025	24	5	72	100	52	281
June	2025	28	5	67	100	61	253
July	2025	30	6	63	100	67	265
August	2025	31	6	63	100	67	262
September	2025	26	5	70	100	56	240
October	2025	24	2	74	100	49	239
November	2025	19	3	78	100	41	239
December	2025	20	2	78	100	42	233
January	2026	22	3	75	100	48	237
February	2026	24	3	74	100	50	258
March	2026	24	4	71	100	53	302
April	2026	23	4	73	100	50	296
May	2026	19	3	78	100	41	284
June	2026	17	3	80	100	38	275
July	2026	16	4	80	100	36	291