EDUCATION HIGH SCHOOL OR LESS
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
January	1993	36	3	61	100	75	609
February	1993	35	5	60	100	74	586
March	1993	37	5	57	100	80	628
April	1993	40	7	53	100	87	638
May	1993	43	8	49	100	94	673
June	1993	44	7	49	100	96	641
July	1993	42	7	51	100	91	621
August	1993	44	7	49	100	95	588
September	1993	41	8	51	100	90	592
October	1993	44	6	50	100	93	612
November	1993	42	6	51	100	91	643
December	1993	46	8	46	100	100	638
January	1994	46	9	45	100	102	639
February	1994	48	9	43	100	105	604
March	1994	48	8	44	100	104	592
April	1994	50	8	42	100	108	572
May	1994	53	7	40	100	112	578
June	1994	56	6	37	100	119	594
July	1994	58	6	36	100	122	625
August	1994	56	6	38	100	118	615
September	1994	56	7	37	100	118	608
October	1994	56	5	39	100	116	578
November	1994	53	7	40	100	113	580
December	1994	48	7	45	100	104	580
January	1995	46	9	45	100	102	608
February	1995	47	8	45	100	101	625
March	1995	47	8	45	100	102	628
April	1995	46	6	48	100	98	619
May	1995	48	6	47	100	101	622
June	1995	50	7	43	100	107	612
July	1995	53	7	40	100	113	597
August	1995	53	7	40	100	112	587
September	1995	51	5	45	100	106	589
October	1995	47	6	47	100	101	610
November	1995	46	6	48	100	98	617
December	1995	45	7	48	100	98	632
January	1996	43	7	50	100	92	619
February	1996	44	8	49	100	95	635
March	1996	46	6	48	100	98	623
April	1996	51	7	42	100	109	643
May	1996	52	6	43	100	109	639
June	1996	53	7	40	100	112	654
July	1996	52	6	42	100	110	628
August	1996	51	6	43	100	109	623
September	1996	49	6	45	100	104	619
October	1996	48	7	45	100	104	636
November	1996	48	8	44	100	105	661
December	1996	47	7	46	100	101	662
January	1997	47	7	46	100	102	646
February	1997	46	7	47	100	99	615

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TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
March	1997	49	7	43	100	106	617
April	1997	53	8	39	100	115	651
May	1997	59	6	34	100	125	655
June	1997	61	7	32	100	130	663
July	1997	62	7	31	100	131	646
August	1997	60	9	32	100	128	644
September	1997	59	9	31	100	128	618
October	1997	59	9	32	100	127	616
November	1997	58	10	32	100	126	627
December	1997	54	11	35	100	119	661
January	1998	53	11	37	100	116	650
February	1998	51	13	36	100	115	629
March	1998	57	12	31	100	126	600
April	1998	59	14	27	100	131	599
May	1998	62	14	24	100	138	601
June	1998	61	16	24	100	137	604
July	1998	63	14	23	100	140	554
August	1998	63	14	23	100	140	539
September	1998	66	12	22	100	144	531
October	1998	63	13	24	100	139	575
November	1998	63	11	26	100	136	574
December	1998	62	10	28	100	134	549
January	1999	59	10	31	100	129	533
February	1999	61	8	31	100	129	545
March	1999	63	8	29	100	134	564
April	1999	63	9	28	100	135	571
May	1999	66	9	25	100	141	551
June	1999	66	9	25	100	141	548
July	1999	70	10	20	100	150	557
August	1999	68	9	23	100	145	570
September	1999	66	10	24	100	142	587
October	1999	65	9	26	100	139	585
November	1999	62	11	27	100	136	561
December	1999	58	11	31	100	128	555
January	2000	57	12	32	100	125	570
February	2000	55	13	32	100	123	593
March	2000	60	13	28	100	132	596
April	2000	60	12	28	100	131	589
May	2000	66	10	24	100	142	571
June	2000	66	10	24	100	142	561
July	2000	71	9	20	100	151	561
August	2000	67	9	24	100	143	572
September	2000	64	9	27	100	137	572
October	2000	60	10	31	100	129	556
November	2000	62	10	28	100	133	546
December	2000	62	9	28	100	134	557
January	2001	60	9	31	100	129	554
February	2001	58	9	33	100	125	562
March	2001	56	9	35	100	122	507
April	2001	59	8	34	100	125	503
May	2001	59	8	33	100	126	502
June	2001	59	10	31	100	128	559

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SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
July	2001	58	13	29	100	129	569
August	2001	59	13	28	100	130	560
September	2001	55	12	32	100	123	526
October	2001	51	12	37	100	114	515
November	2001	43	10	46	100	97	527
December	2001	45	9	45	100	100	556
January	2002	47	9	44	100	103	556
February	2002	50	8	42	100	108	530
March	2002	50	10	40	100	109	516
April	2002	49	12	39	100	110	520
May	2002	53	15	32	100	121	544
June	2002	55	14	31	100	124	542
July	2002	57	13	30	100	127	535
August	2002	56	13	31	100	125	533
September	2002	56	12	32	100	124	531
October	2002	51	14	35	100	117	546
November	2002	49	15	37	100	112	538
December	2002	47	15	38	100	108	536
January	2003	50	12	38	100	113	525
February	2003	53	10	37	100	116	537
March	2003	52	10	38	100	114	542
April	2003	51	8	40	100	111	537
May	2003	51	7	42	100	109	516
June	2003	56	6	39	100	117	498
July	2003	58	7	35	100	123	503
August	2003	60	7	33	100	127	528
September	2003	56	9	35	100	121	538
October	2003	55	9	36	100	119	525
November	2003	55	9	36	100	119	497
December	2003	59	8	33	100	126	489
January	2004	58	6	36	100	122	507
February	2004	57	6	37	100	121	516
March	2004	61	5	34	100	126	535
April	2004	65	5	30	100	135	531
May	2004	67	4	29	100	137	544
June	2004	65	6	29	100	136	523
July	2004	65	6	29	100	136	510
August	2004	64	8	28	100	136	504
September	2004	63	7	29	100	134	516
October	2004	62	7	31	100	131	533
November	2004	61	7	32	100	129	543
December	2004	59	7	34	100	124	523
January	2005	61	6	33	100	127	501
February	2005	63	7	30	100	134	495
March	2005	66	7	27	100	139	513
April	2005	64	10	26	100	137	529
May	2005	63	9	27	100	136	511
June	2005	66	8	26	100	140	486
July	2005	67	7	26	100	142	500
August	2005	68	6	26	100	141	515
September	2005	65	6	29	100	137	535
October	2005	64	7	29	100	135	527

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SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
November	2005	61	6	33	100	128	509
December	2005	61	5	34	100	127	498
January	2006	60	4	36	100	124	495
February	2006	62	5	33	100	129	519
March	2006	64	5	31	100	134	528
April	2006	65	6	29	100	136	518
May	2006	61	5	34	100	127	499
June	2006	58	5	37	100	121	508
July	2006	55	6	39	100	116	502
August	2006	52	6	42	100	111	522
September	2006	48	6	46	100	102	526
October	2006	45	4	51	100	94	538
November	2006	40	4	56	100	85	518
December	2006	37	3	60	100	77	520
January	2007	33	5	62	100	71	525
February	2007	37	4	59	100	78	534
March	2007	39	3	58	100	81	517
April	2007	40	3	57	100	83	530
May	2007	39	3	57	100	82	504
June	2007	40	4	56	100	84	520
July	2007	38	4	58	100	81	507
August	2007	34	4	62	100	72	542
September	2007	28	4	69	100	59	529
October	2007	23	3	74	100	50	519
November	2007	21	4	75	100	46	467
December	2007	19	3	77	100	42	467
January	2008	19	3	78	100	41	477
February	2008	17	2	81	100	36	514
March	2008	14	2	84	100	30	500
April	2008	11	2	87	100	23	494
May	2008	11	3	87	100	24	478
June	2008	10	3	87	100	23	488
July	2008	11	3	86	100	25	492
August	2008	11	2	87	100	24	488
September	2008	10	2	88	100	22	465
October	2008	10	1	89	100	21	476
November	2008	7	1	92	100	15	475
December	2008	6	2	93	100	13	492
January	2009	5	2	94	100	11	481
February	2009	5	1	94	100	11	481
March	2009	5	1	94	100	11	474
April	2009	5	2	93	100	12	447
May	2009	8	2	91	100	17	460
June	2009	10	2	88	100	22	448
July	2009	10	2	88	100	22	474
August	2009	8	3	89	100	19	473
September	2009	6	3	91	100	15	488
October	2009	6	3	91	100	16	454
November	2009	8	2	90	100	18	451
December	2009	8	2	90	100	18	446
January	2010	9	2	90	100	19	495

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TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
February	2010	7	2	91	100	17	505
March	2010	8	2	90	100	18	508
April	2010	10	3	87	100	22	477
May	2010	11	4	86	100	25	486
June	2010	12	4	84	100	28	500
July	2010	12	3	85	100	27	506
August	2010	13	2	85	100	27	490
September	2010	11	1	87	100	24	454
October	2010	8	1	91	100	18	442
November	2010	9	1	90	100	19	445
December	2010	9	1	90	100	19	478
January	2011	10	2	89	100	21	481
February	2011	8	1	91	100	18	473
March	2011	8	1	90	100	18	451
April	2011	8	1	92	100	16	435
May	2011	8	1	90	100	18	438
June	2011	8	1	91	100	17	437
July	2011	9	2	89	100	19	442
August	2011	9	2	89	100	20	458
September	2011	11	1	88	100	23	453
October	2011	10	1	89	100	21	465
November	2011	9	1	89	100	20	445
December	2011	9	1	90	100	20	462
January	2012	11	0	89	100	22	462
February	2012	12	1	87	100	25	473
March	2012	12	2	86	100	25	454
April	2012	12	2	86	100	26	474
May	2012	12	2	86	100	26	476
June	2012	13	2	85	100	28	491
July	2012	13	3	84	100	29	468
August	2012	14	2	84	100	29	457
September	2012	17	1	82	100	36	461
October	2012	19	1	81	100	38	457
November	2012	19	2	79	100	40	464
December	2012	17	3	80	100	36	475
January	2013	17	3	80	100	37	481
February	2013	20	3	77	100	43	468
March	2013	23	3	74	100	48	462
April	2013	27	3	69	100	58	454
May	2013	30	4	66	100	63	456
June	2013	33	4	63	100	71	454
July	2013	32	4	64	100	68	445
August	2013	36	3	61	100	75	432
September	2013	33	3	64	100	69	398
October	2013	33	3	64	100	69	359
November	2013	27	4	69	100	57	355
December	2013	27	5	68	100	59	344
January	2014	28	4	67	100	61	370
February	2014	34	4	63	100	71	350
March	2014	35	3	62	100	73	349
April	2014	33	2	64	100	69	327
May	2014	29	4	67	100	63	329

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(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
June	2014	35	6	58	100	77	340
July	2014	38	9	54	100	84	340
August	2014	41	8	50	100	91	342
September	2014	38	6	56	100	82	338
October	2014	36	5	59	100	77	354
November	2014	37	4	59	100	77	342
December	2014	38	4	58	100	81	341
January	2015	41	4	55	100	85	320
February	2015	43	5	53	100	90	314
March	2015	46	3	51	100	95	313
April	2015	50	4	46	100	104	327
May	2015	51	4	45	100	107	337
June	2015	50	6	45	100	105	338
July	2015	48	5	47	100	100	341
August	2015	50	4	46	100	105	366
September	2015	52	3	45	100	107	362
October	2015	54	3	43	100	111	346
November	2015	52	3	44	100	108	339
December	2015	49	4	47	100	101	360
January	2016	50	4	46	100	104	366
February	2016	52	4	43	100	109	365
March	2016	57	3	40	100	117	362
April	2016	51	3	46	100	104	366
May	2016	49	3	48	100	101	353
June	2016	44	5	51	100	93	340
July	2016	53	4	43	100	111	346
August	2016	53	3	44	100	109	365
September	2016	57	4	39	100	118	376
October	2016	55	3	42	100	112	377
November	2016	54	3	43	100	111	374
December	2016	53	3	44	100	109	387
January	2017	54	4	42	100	112	387
February	2017	56	3	40	100	116	388
March	2017	58	3	39	100	118	383
April	2017	60	2	38	100	122	378
May	2017	58	4	38	100	120	362
June	2017	61	3	36	100	125	359
July	2017	60	4	36	100	123	361
August	2017	60	3	36	100	124	370
September	2017	59	5	36	100	123	362
October	2017	62	4	35	100	127	360
November	2017	61	4	34	100	127	353
December	2017	59	3	38	100	121	344
January	2018	55	4	40	100	115	355
February	2018	60	3	36	100	124	354
March	2018	66	4	30	100	136	370
April	2018	68	3	29	100	139	377
May	2018	64	4	32	100	133	376
June	2018	63	4	33	100	130	372
July	2018	64	4	32	100	132	363
August	2018	63	5	32	100	131	375
September	2018	65	4	31	100	134	377

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(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
October	2018	64	4	31	100	133	372
November	2018	66	3	31	100	135	364
December	2018	65	4	31	100	134	363
January	2019	63	4	32	100	131	354
February	2019	61	5	34	100	126	354
March	2019	57	5	38	100	119	344
April	2019	61	5	35	100	126	360
May	2019	64	4	33	100	131	362
June	2019	67	4	29	100	138	355
July	2019	66	4	30	100	136	341
August	2019	69	3	28	100	141	346
September	2019	70	4	27	100	143	358
October	2019	71	4	25	100	146	365
November	2019	69	4	27	100	142	369
December	2019	71	2	27	100	144	371
January	2020	69	2	29	100	140	366
February	2020	70	2	28	100	142	353
March	2020	69	2	29	100	140	367
April	2020	57	2	41	100	116	366
May	2020	44	2	54	100	89	378
June	2020	31	2	67	100	64	344
July	2020	35	2	63	100	72	343
August	2020	41	3	56	100	85	335
September	2020	48	4	49	100	99	338
October	2020	50	3	47	100	103	333
November	2020	51	3	46	100	105	333
December	2020	48	3	49	100	99	343
January	2021	48	3	49	100	99	370
February	2021	52	3	45	100	106	368
March	2021	55	3	43	100	112	376
April	2021	57	2	41	100	117	342
May	2021	60	2	38	100	123	346
June	2021	64	3	34	100	130	337
July	2021	69	3	29	100	140	365
August	2021	70	3	27	100	143	350
September	2021	71	3	26	100	144	356
October	2021	72	4	24	100	148	356
November	2021	71	4	25	100	146	362
December	2021	75	3	22	100	153	346
January	2022	74	2	24	100	150	334
February	2022	75	3	22	100	152	346
March	2022	74	3	23	100	150	361
April	2022	74	3	23	100	151	395
May	2022	71	3	26	100	145	379
June	2022	67	3	30	100	137	385
July	2022	64	4	32	100	132	371
August	2022	63	4	33	100	130	395
September	2022	64	4	32	100	133	388
October	2022	62	4	34	100	128	409
November	2022	58	3	39	100	119	394
December	2022	54	3	43	100	112	377

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TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
January	2023	54	3	43	100	111	356
February	2023	54	3	43	100	112	376
March	2023	57	3	40	100	117	405
April	2023	56	3	41	100	116	415
May	2023	57	3	40	100	116	398
June	2023	56	2	42	100	114	404
July	2023	54	2	44	100	110	380
August	2023	55	3	42	100	114	400
September	2023	55	4	41	100	115	379
October	2023	54	4	41	100	113	397
November	2023	54	4	42	100	111	369
December	2023	52	5	44	100	108	377
January	2024	53	4	43	100	110	367
February	2024	52	5	43	100	109	390
March	2024	52	4	44	100	107	397
April	2024	56	4	40	100	116	406
May	2024	55	3	42	100	113	409
June	2024	56	4	40	100	117	392
July	2024	50	5	45	100	105	343
August	2024	47	4	49	100	99	283
September	2024	44	3	53	100	90	244
October	2024	46	4	50	100	96	224
November	2024	47	5	48	100	99	200
December	2024	51	6	43	100	107	190
January	2025	50	6	44	100	107	208
February	2025	51	4	45	100	107	219
March	2025	50	4	46	100	104	276
April	2025	53	3	44	100	108	267
May	2025	53	5	43	100	110	281
June	2025	51	5	44	100	107	253
July	2025	45	5	49	100	96	265
August	2025	45	4	51	100	95	262
September	2025	42	4	54	100	87	240
October	2025	42	5	53	100	89	239
November	2025	42	4	54	100	89	239
December	2025	43	4	53	100	90	233
January	2026	44	3	53	100	91	237
February	2026	38	4	57	100	81	258
March	2026	43	4	53	100	91	302
April	2026	41	6	53	100	88	296
May	2026	46	6	48	100	98	284
June	2026	43	7	50	100	93	275
July	2026	42	6	52	100	91	291