EDUCATION SOME COLLEGE
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

The question was: "Speaking now of the automobile market -- do you think the next 12 months or so will be a good time or a bad time to buy a vehicle, such as a car, pickup, van, or sport utility vehicle?"

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
March	1978	48	16	36	100	112	535
April	1978	50	17	33	100	117	554
May	1978	48	15	36	100	112	576
June	1978	54	15	31	100	122	557
July	1978	56	12	32	100	124	550
August	1978	56	11	33	100	122	510
September	1978	50	12	39	100	111	534
October	1978	46	13	42	100	104	537
November	1978	46	13	41	100	105	559
December	1978	43	15	42	100	101	557
January	1979	43	15	42	100	101	577
February	1979	44	15	41	100	103	603
March	1979	47	14	38	100	109	609
April	1979	47	14	38	100	109	631
May	1979	45	12	43	100	102	628
June	1979	41	10	49	100	92	670
July	1979	38	10	52	100	87	745
August	1979	39	12	50	100	89	734
September	1979	43	12	44	100	99	717
October	1979	47	10	43	100	103	696
November	1979	46	8	46	100	101	725
December	1979	45	6	49	100	96	696
January	1980	44	9	48	100	96	625
February	1980	47	8	45	100	102	580
March	1980	47	10	43	100	104	542
April	1980	45	8	46	100	99	535
May	1980	38	9	53	100	85	443
June	1980	35	9	56	100	78	465
July	1980	36	9	55	100	81	410
August	1980	41	10	49	100	93	404
September	1980	43	10	47	100	97	446
October	1980	46	10	44	100	101	471
November	1980	43	11	46	100	97	479
December	1980	43	10	48	100	95	418
January	1981	38	13	49	100	90	418
February	1981	42	11	47	100	95	404
March	1981	46	10	44	100	103	420
April	1981	51	7	42	100	109	385
May	1981	50	7	43	100	107	391
June	1981	41	8	51	100	90	372
July	1981	40	7	53	100	87	421
August	1981	41	7	52	100	89	417
September	1981	43	8	49	100	94	427
October	1981	43	9	48	100	95	404
November	1981	41	8	51	100	90	407
December	1981	44	8	48	100	95	416
January	1982	44	8	49	100	95	428
February	1982	43	11	46	100	97	443
March	1982	43	10	47	100	96	446

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TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
April	1982	43	8	49	100	94	461
May	1982	43	7	49	100	94	457
June	1982	45	8	47	100	99	466
July	1982	43	9	48	100	95	456
August	1982	40	9	52	100	88	450
September	1982	39	11	50	100	89	457
October	1982	45	11	44	100	100	459
November	1982	49	10	41	100	108	461
December	1982	53	6	41	100	111	464
January	1983	51	5	44	100	107	449
February	1983	58	5	37	100	121	458
March	1983	61	5	34	100	126	464
April	1983	67	5	28	100	139	485
May	1983	68	4	28	100	140	490
June	1983	70	6	24	100	146	490
July	1983	70	6	25	100	145	476
August	1983	70	6	23	100	147	475
September	1983	69	5	25	100	144	456
October	1983	67	6	27	100	141	451
November	1983	64	8	29	100	135	432
December	1983	63	8	29	100	134	452
January	1984	65	10	25	100	140	479
February	1984	68	11	21	100	147	492
March	1984	69	10	21	100	148	458
April	1984	68	9	23	100	145	438
May	1984	68	6	26	100	142	419
June	1984	66	7	27	100	139	429
July	1984	67	7	26	100	140	434
August	1984	64	9	27	100	136	462
September	1984	66	7	27	100	139	460
October	1984	65	7	28	100	137	460
November	1984	63	7	30	100	132	456
December	1984	60	8	31	100	129	455
January	1985	62	7	32	100	130	443
February	1985	63	7	30	100	132	445
March	1985	66	5	29	100	138	442
April	1985	68	7	25	100	143	444
May	1985	72	5	23	100	149	441
June	1985	72	6	22	100	150	439
July	1985	71	5	24	100	147	440
August	1985	69	7	24	100	144	432
September	1985	70	6	25	100	145	450
October	1985	70	5	25	100	145	445
November	1985	73	4	22	100	151	435
December	1985	68	6	25	100	143	430
January	1986	70	7	24	100	146	448
February	1986	73	6	22	100	151	445
March	1986	79	5	16	100	163	452
April	1986	79	4	17	100	162	439
May	1986	82	3	15	100	166	432
June	1986	83	3	15	100	168	417
July	1986	84	2	14	100	170	419

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TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
August	1986	79	4	17	100	162	439
September	1986	80	2	18	100	162	467
October	1986	78	4	18	100	160	462
November	1986	74	3	23	100	150	456
December	1986	66	5	29	100	136	436
January	1987	60	7	33	100	127	431
February	1987	57	10	33	100	125	445
March	1987	61	10	29	100	132	452
April	1987	67	7	26	100	141	456
May	1987	71	7	22	100	148	457
June	1987	68	7	25	100	144	460
July	1987	69	8	23	100	146	463
August	1987	68	8	24	100	144	448
September	1987	71	7	22	100	148	447
October	1987	69	6	25	100	144	404
November	1987	68	6	26	100	141	374
December	1987	63	7	30	100	133	320
January	1988	58	9	33	100	125	335
February	1988	55	9	36	100	120	328
March	1988	58	8	34	100	123	339
April	1988	62	7	31	100	130	331
May	1988	63	8	29	100	134	333
June	1988	63	10	27	100	136	322
July	1988	64	10	27	100	137	345
August	1988	69	7	24	100	145	348
September	1988	71	7	22	100	149	360
October	1988	70	9	21	100	150	339
November	1988	68	10	23	100	145	321
December	1988	64	7	29	100	136	307
January	1989	64	6	30	100	133	319
February	1989	64	6	30	100	134	345
March	1989	68	7	25	100	143	343
April	1989	71	7	22	100	149	328
May	1989	71	8	21	100	150	302
June	1989	70	8	22	100	148	303
July	1989	68	8	24	100	143	291
August	1989	66	8	27	100	139	311
September	1989	64	10	26	100	137	317
October	1989	63	10	27	100	136	327
November	1989	63	11	26	100	138	325
December	1989	64	8	28	100	136	329
January	1990	65	7	28	100	137	339
February	1990	66	6	28	100	137	354
March	1990	66	6	28	100	138	352
April	1990	66	6	28	100	138	342
May	1990	67	6	27	100	140	332
June	1990	66	8	26	100	140	331
July	1990	66	7	26	100	140	341
August	1990	66	6	28	100	138	346
September	1990	64	5	31	100	133	357
October	1990	58	6	36	100	123	338
November	1990	51	7	42	100	109	330

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TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
December	1990	50	8	42	100	108	322
January	1991	52	7	41	100	111	334
February	1991	52	9	40	100	112	334
March	1991	58	7	35	100	123	330
April	1991	60	7	33	100	126	337
May	1991	65	6	28	100	137	340
June	1991	62	7	31	100	131	352
July	1991	66	5	29	100	137	361
August	1991	68	5	28	100	140	371
September	1991	66	4	30	100	136	348
October	1991	64	4	32	100	132	342
November	1991	60	4	36	100	124	341
December	1991	59	6	35	100	124	376
January	1992	57	5	38	100	118	373
February	1992	58	5	36	100	122	366
March	1992	60	4	36	100	124	342
April	1992	66	4	30	100	136	331
May	1992	66	5	29	100	137	339
June	1992	70	7	24	100	146	358
July	1992	64	7	29	100	136	376
August	1992	66	5	29	100	137	365
September	1992	63	4	33	100	130	363
October	1992	67	3	30	100	138	323
November	1992	69	4	27	100	142	316
December	1992	72	5	23	100	149	317
January	1993	69	8	23	100	147	346
February	1993	67	6	27	100	140	359
March	1993	66	5	29	100	136	342
April	1993	66	5	29	100	136	342
May	1993	66	7	28	100	138	327
June	1993	67	7	26	100	141	337
July	1993	68	6	26	100	142	342
August	1993	71	7	23	100	148	361
September	1993	69	7	25	100	144	363
October	1993	67	6	27	100	140	356
November	1993	67	6	27	100	140	343
December	1993	68	6	26	100	143	354
January	1994	73	6	22	100	151	357
February	1994	74	7	19	100	155	363
March	1994	72	8	20	100	152	364
April	1994	70	9	21	100	149	375
May	1994	67	9	24	100	143	370
June	1994	68	10	22	100	146	357
July	1994	67	9	23	100	144	363
August	1994	67	8	25	100	142	377
September	1994	67	7	27	100	140	380
October	1994	66	7	27	100	139	373
November	1994	66	8	26	100	140	360
December	1994	67	7	26	100	141	343
January	1995	68	7	25	100	142	328
February	1995	66	5	29	100	137	322

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TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
March	1995	65	6	28	100	137	329
April	1995	65	7	28	100	136	324
May	1995	67	8	25	100	142	335
June	1995	66	8	27	100	139	340
July	1995	67	6	26	100	141	344
August	1995	62	6	31	100	131	319
September	1995	62	5	33	100	130	309
October	1995	58	6	35	100	123	309
November	1995	63	6	31	100	132	339
December	1995	60	8	32	100	127	335
January	1996	59	7	34	100	125	342
February	1996	57	6	37	100	120	315
March	1996	63	5	33	100	130	311
April	1996	61	8	31	100	130	293
May	1996	60	9	31	100	129	307
June	1996	58	11	31	100	127	303
July	1996	65	8	27	100	137	317
August	1996	68	8	24	100	144	322
September	1996	68	9	24	100	144	330
October	1996	66	9	26	100	140	327
November	1996	64	10	26	100	138	319
December	1996	64	9	26	100	138	323
January	1997	65	11	25	100	140	309
February	1997	65	8	27	100	138	309
March	1997	66	7	28	100	138	307
April	1997	64	5	30	100	134	300
May	1997	64	8	28	100	136	307
June	1997	63	8	29	100	135	303
July	1997	65	7	28	100	137	332
August	1997	63	11	26	100	137	319
September	1997	64	12	24	100	139	333
October	1997	66	15	19	100	147	322
November	1997	71	9	21	100	150	324
December	1997	70	8	22	100	149	304
January	1998	64	9	27	100	137	310
February	1998	64	10	26	100	138	313
March	1998	63	13	24	100	140	328
April	1998	68	14	19	100	149	322
May	1998	67	15	18	100	149	340
June	1998	69	14	17	100	152	352
July	1998	70	12	18	100	151	371
August	1998	68	12	20	100	148	370
September	1998	68	11	21	100	148	364
October	1998	69	13	17	100	152	351
November	1998	73	11	15	100	158	355
December	1998	73	11	16	100	157	380
January	1999	74	8	18	100	155	386
February	1999	72	11	17	100	154	386
March	1999	71	12	17	100	153	364
April	1999	66	17	17	100	149	365
May	1999	66	16	19	100	147	347
June	1999	69	14	18	100	151	342

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TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
July	1999	75	8	16	100	159	320
August	1999	78	5	17	100	162	326
September	1999	74	8	18	100	156	315
October	1999	71	8	21	100	150	331
November	1999	70	10	20	100	150	329
December	1999	71	8	21	100	149	354
January	2000	68	8	24	100	144	349
February	2000	67	9	24	100	143	345
March	2000	67	10	23	100	144	309
April	2000	68	10	22	100	146	315
May	2000	64	12	24	100	140	323
June	2000	61	12	27	100	134	363
July	2000	61	14	25	100	136	356
August	2000	64	13	23	100	141	353
September	2000	69	11	20	100	149	323
October	2000	68	11	21	100	147	320
November	2000	68	10	22	100	146	319
December	2000	63	14	24	100	139	322
January	2001	64	12	24	100	140	338
February	2001	62	12	26	100	136	342
March	2001	67	10	23	100	143	366
April	2001	65	11	24	100	141	362
May	2001	63	12	25	100	138	357
June	2001	60	13	28	100	132	344
July	2001	61	12	27	100	133	345
August	2001	60	11	29	100	132	353
September	2001	62	11	27	100	135	361
October	2001	66	10	24	100	142	362
November	2001	75	8	16	100	159	365
December	2001	77	7	15	100	162	359
January	2002	76	9	15	100	161	373
February	2002	75	10	16	100	159	376
March	2002	72	11	17	100	155	379
April	2002	70	14	16	100	154	354
May	2002	68	15	17	100	151	349
June	2002	71	15	14	100	157	338
July	2002	73	12	15	100	158	356
August	2002	71	11	18	100	153	346
September	2002	73	9	18	100	156	340
October	2002	73	9	18	100	154	325
November	2002	77	9	14	100	163	342
December	2002	74	12	14	100	160	360
January	2003	73	12	15	100	158	354
February	2003	70	10	20	100	150	328
March	2003	67	8	25	100	142	313
April	2003	68	8	23	100	145	311
May	2003	72	9	19	100	154	318
June	2003	73	12	15	100	158	336
July	2003	76	11	13	100	163	335
August	2003	77	9	14	100	163	329
September	2003	77	7	16	100	161	309
October	2003	72	8	20	100	152	317

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TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
November	2003	73	8	19	100	154	333
December	2003	76	7	17	100	160	335
January	2004	80	5	15	100	165	352
February	2004	76	7	17	100	159	388
March	2004	74	7	18	100	156	407
April	2004	69	8	22	100	147	433
May	2004	67	9	24	100	144	416
June	2004	65	8	27	100	138	439
July	2004	66	8	26	100	140	463
August	2004	67	7	26	100	142	484
September	2004	68	8	24	100	144	463
October	2004	70	8	22	100	148	439
November	2004	69	9	22	100	147	407
December	2004	69	10	21	100	147	429
January	2005	68	10	22	100	146	438
February	2005	70	9	20	100	150	461
March	2005	70	8	22	100	148	451
April	2005	66	9	25	100	141	437
May	2005	62	9	28	100	134	421
June	2005	62	11	27	100	135	441
July	2005	67	8	25	100	142	418
August	2005	72	7	21	100	151	409
September	2005	71	5	23	100	148	400
October	2005	64	8	28	100	136	424
November	2005	58	7	35	100	122	428
December	2005	58	6	36	100	122	435
January	2006	60	5	35	100	125	426
February	2006	64	7	30	100	134	441
March	2006	65	7	28	100	137	431
April	2006	66	6	28	100	138	434
May	2006	66	3	31	100	135	417
June	2006	61	3	37	100	124	412
July	2006	61	3	37	100	124	427
August	2006	56	4	40	100	116	441
September	2006	59	5	36	100	123	442
October	2006	59	6	35	100	124	430
November	2006	65	7	28	100	137	431
December	2006	67	7	26	100	140	439
January	2007	67	7	26	100	141	436
February	2007	65	8	27	100	138	433
March	2007	65	7	28	100	137	446
April	2007	62	6	31	100	131	441
May	2007	60	7	33	100	127	460
June	2007	58	6	36	100	122	434
July	2007	58	6	36	100	122	439
August	2007	60	5	35	100	124	421
September	2007	63	4	33	100	130	436
October	2007	64	5	31	100	133	429
November	2007	62	6	32	100	130	456
December	2007	57	7	36	100	121	453
January	2008	55	8	37	100	118	449

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TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
February	2008	54	7	39	100	115	418
March	2008	56	6	38	100	119	408
April	2008	55	6	39	100	115	420
May	2008	51	6	43	100	107	432
June	2008	44	6	50	100	95	451
July	2008	43	5	52	100	92	449
August	2008	46	5	49	100	97	447
September	2008	52	4	44	100	108	428
October	2008	50	5	46	100	104	419
November	2008	53	3	45	100	108	423
December	2008	52	3	45	100	107	446
January	2009	58	2	40	100	118	463
February	2009	58	3	39	100	120	467
March	2009	62	3	35	100	126	444
April	2009	61	4	35	100	127	434
May	2009	64	3	32	100	132	438
June	2009	66	4	31	100	135	440
July	2009	67	3	31	100	136	457
August	2009	66	3	31	100	135	455
September	2009	61	2	36	100	125	448
October	2009	57	4	39	100	118	432
November	2009	54	5	41	100	113	407
December	2009	57	5	38	100	119	403
January	2010	61	4	35	100	126	409
February	2010	62	4	34	100	129	427
March	2010	61	4	35	100	126	434
April	2010	62	4	34	100	128	442
May	2010	65	3	32	100	133	421
June	2010	68	2	30	100	138	425
July	2010	67	3	30	100	137	415
August	2010	66	4	30	100	136	453
September	2010	63	5	32	100	130	466
October	2010	58	5	37	100	121	485
November	2010	57	6	38	100	119	458
December	2010	57	5	38	100	119	447
January	2011	60	6	34	100	125	434
February	2011	59	6	35	100	124	456
March	2011	58	6	36	100	122	473
April	2011	55	7	38	100	117	477
May	2011	55	6	39	100	117	467
June	2011	59	5	36	100	123	449
July	2011	58	3	39	100	119	440
August	2011	56	3	41	100	115	425
September	2011	51	4	45	100	106	438
October	2011	52	4	44	100	107	434
November	2011	53	5	43	100	110	443
December	2011	53	5	41	100	112	436
January	2012	55	7	38	100	117	447
February	2012	55	8	37	100	118	439
March	2012	55	8	37	100	118	442
April	2012	55	8	37	100	118	415
May	2012	56	7	37	100	119	402

EDUCATION SOME COLLEGE
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
June	2012	56	7	37	100	118	393
July	2012	58	6	36	100	122	416
August	2012	59	6	36	100	123	441
September	2012	61	6	32	100	129	447
October	2012	61	6	33	100	128	442
November	2012	61	7	32	100	129	439
December	2012	62	6	32	100	130	421
January	2013	63	7	31	100	132	409
February	2013	61	5	33	100	128	405
March	2013	60	5	35	100	125	405
April	2013	58	6	36	100	122	403
May	2013	62	6	32	100	130	413
June	2013	64	6	30	100	133	422
July	2013	67	5	28	100	139	422
August	2013	64	5	31	100	132	418
September	2013	59	6	35	100	124	430
October	2013	58	5	37	100	121	461
November	2013	53	6	42	100	111	446
December	2013	57	6	37	100	120	446
January	2014	59	7	34	100	125	423
February	2014	64	8	27	100	137	445
March	2014	61	9	30	100	131	448
April	2014	60	8	32	100	128	468
May	2014	61	6	33	100	127	445
June	2014	61	6	33	100	128	418
July	2014	58	6	36	100	121	403
August	2014	57	8	35	100	122	409
September	2014	58	7	35	100	123	431
October	2014	63	7	30	100	133	424
November	2014	66	7	27	100	139	435
December	2014	68	8	24	100	144	413
January	2015	69	7	24	100	144	427
February	2015	68	6	26	100	142	427
March	2015	66	6	28	100	138	435
April	2015	65	5	30	100	135	419
May	2015	64	5	31	100	133	435
June	2015	67	4	29	100	137	444
July	2015	65	6	29	100	137	447
August	2015	67	5	28	100	139	440
September	2015	65	5	30	100	135	453
October	2015	66	4	31	100	135	463
November	2015	63	4	33	100	131	449
December	2015	65	4	32	100	133	440
January	2016	67	4	28	100	139	441
February	2016	69	4	26	100	143	439
March	2016	69	5	26	100	143	458
April	2016	67	5	28	100	139	483
May	2016	69	5	27	100	142	501
June	2016	71	4	25	100	147	472
July	2016	71	5	24	100	147	486
August	2016	66	5	29	100	137	471
September	2016	63	5	32	100	132	515

EDUCATION SOME COLLEGE
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
October	2016	62	5	34	100	128	504
November	2016	64	5	31	100	134	531
December	2016	67	6	27	100	139	505
January	2017	69	5	26	100	144	518
February	2017	70	4	26	100	144	509
March	2017	70	3	27	100	143	526
April	2017	71	4	24	100	147	519
May	2017	70	5	26	100	144	533
June	2017	68	5	27	100	141	522
July	2017	65	5	31	100	134	497
August	2017	65	5	30	100	134	487
September	2017	64	5	31	100	133	492
October	2017	66	5	30	100	136	516
November	2017	69	5	26	100	142	523
December	2017	69	5	26	100	143	512