

EDUCATION SOME COLLEGE

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TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

Response to the query: "Why do you say so?" following the question on Table 35.

May add to more than 100% due to multiple mentions.

| | | GOOD TIME TO BUY | | | | | | BAD TIME TO BUY | | | | |
|-----------|-----------|--------------------------|----------------------|----------------------|----------------------|---------------|----------|---|-----------------|---------------------|------------|---|
| | | Prices Low; Good Buys | Prices Won't Come | Interest Rate Low | Borrow in Advance | Times Good | Supply | Interest Rates High; Credit Tight | Can't Afford | Uncertain Future | Supply | |
| | | Available | Down | Credit Easy | Rising Rates | Prosperity | Adequate | High | To Buy | | Inadequate | |
| Date | of Survey | | | | | | | | | | | |
| March | 1978 | 24 | 35 | 1 | 1 | 4 | 0 | 10 | 3 | 6 | 2 | 0 |
| April | 1978 | 19 | 38 | 1 | 1 | 4 | 0 | 12 | 3 | 7 | 2 | 0 |
| May | 1978 | 16 | 40 | 1 | 2 | 4 | 0 | 14 | 4 | 6 | 1 | 0 |
| June | 1978 | 13 | 45 | 1 | 2 | 3 | 0 | 15 | 6 | 4 | 1 | 0 |
| July | 1978 | 12 | 49 | 1 | 3 | 6 | 0 | 15 | 5 | 2 | 1 | 0 |
| August | 1978 | 12 | 51 | 1 | 3 | 5 | 0 | 14 | 5 | 3 | 2 | 0 |
| September | 1978 | 15 | 51 | 1 | 3 | 4 | 0 | 12 | 3 | 2 | 1 | 0 |
| October | 1978 | 15 | 48 | 0 | 2 | 3 | 0 | 15 | 3 | 2 | 2 | 0 |
| November | 1978 | 12 | 48 | 0 | 1 | 3 | 0 | 18 | 4 | 2 | 1 | 0 |
| December | 1978 | 9 | 46 | 0 | 2 | 3 | 0 | 21 | 5 | 1 | 3 | 0 |
| | | | | | | | | | | | | |
| January | 1979 | 9 | 45 | 0 | 4 | 2 | 0 | 23 | 5 | 3 | 3 | 0 |
| February | 1979 | 14 | 43 | 0 | 4 | 2 | 0 | 21 | 5 | 4 | 3 | 0 |
| March | 1979 | 14 | 45 | 0 | 2 | 3 | 0 | 19 | 5 | 4 | 3 | 0 |
| April | 1979 | 13 | 46 | 1 | 3 | 2 | 0 | 17 | 6 | 5 | 4 | 0 |
| May | 1979 | 11 | 44 | 1 | 3 | 2 | 0 | 16 | 6 | 6 | 4 | 0 |
| June | 1979 | 14 | 42 | 1 | 3 | 1 | 0 | 18 | 6 | 6 | 3 | 0 |
| July | 1979 | 14 | 43 | 0 | 2 | 1 | 1 | 19 | 6 | 4 | 4 | 0 |
| August | 1979 | 15 | 44 | 1 | 2 | 1 | 1 | 19 | 7 | 3 | 4 | 0 |
| September | 1979 | 13 | 47 | 1 | 1 | 2 | 0 | 18 | 8 | 6 | 5 | 0 |
| October | 1979 | 14 | 46 | 1 | 2 | 2 | 0 | 16 | 9 | 7 | 3 | 0 |
| November | 1979 | 15 | 46 | 1 | 3 | 3 | 0 | 16 | 12 | 7 | 3 | 0 |
| December | 1979 | 16 | 42 | 1 | 3 | 4 | 1 | 18 | 13 | 7 | 4 | 0 |
| | | | | | | | | | | | | |
| January | 1980 | 20 | 40 | 1 | 3 | 3 | 1 | 20 | 13 | 8 | 5 | 0 |
| February | 1980 | 24 | 41 | 0 | 3 | 2 | 1 | 17 | 13 | 7 | 5 | 0 |
| March | 1980 | 22 | 45 | 0 | 4 | 0 | 0 | 17 | 15 | 6 | 6 | 0 |
| April | 1980 | 18 | 39 | 0 | 4 | 0 | 0 | 19 | 25 | 5 | 6 | 0 |
| May | 1980 | 12 | 34 | 0 | 3 | 0 | 0 | 26 | 29 | 7 | 8 | 0 |
| June | 1980 | 16 | 27 | 1 | 2 | 1 | 0 | 30 | 30 | 6 | 8 | 0 |
| July | 1980 | 22 | 26 | 2 | 2 | 2 | 0 | 28 | 21 | 8 | 9 | 0 |
| August | 1980 | 21 | 27 | 3 | 2 | 3 | 0 | 26 | 17 | 10 | 7 | 0 |
| September | 1980 | 22 | 31 | 3 | 3 | 3 | 1 | 21 | 14 | 12 | 6 | 0 |
| October | 1980 | 20 | 31 | 3 | 2 | 2 | 1 | 19 | 18 | 10 | 4 | 0 |
| November | 1980 | 21 | 32 | 2 | 2 | 1 | 1 | 18 | 21 | 7 | 3 | 0 |
| December | 1980 | 21 | 33 | 1 | 2 | 0 | 0 | 20 | 22 | 4 | 3 | 0 |
| | | | | | | | | | | | | |
| January | 1981 | 23 | 32 | 1 | 2 | 1 | 1 | 21 | 22 | 3 | 2 | 0 |
| February | 1981 | 23 | 29 | 1 | 2 | 2 | 0 | 20 | 23 | 5 | 2 | 0 |
| March | 1981 | 25 | 27 | 1 | 1 | 1 | 0 | 19 | 26 | 8 | 4 | 0 |
| April | 1981 | 24 | 28 | 2 | 1 | 1 | 0 | 20 | 25 | 8 | 4 | 0 |
| May | 1981 | 23 | 31 | 1 | 2 | 1 | 0 | 21 | 22 | 6 | 4 | 0 |
| June | 1981 | 21 | 29 | 1 | 2 | 1 | 0 | 20 | 21 | 4 | 3 | 0 |
| July | 1981 | 23 | 28 | 1 | 1 | 1 | 0 | 20 | 20 | 5 | 2 | 0 |
| August | 1981 | 26 | 27 | 2 | 1 | 1 | 1 | 18 | 21 | 5 | 2 | 0 |
| September | 1981 | 26 | 26 | 2 | 1 | 2 | 1 | 21 | 22 | 6 | 2 | 0 |
| October | 1981 | 25 | 25 | 2 | 1 | 3 | 1 | 21 | 22 | 7 | 2 | 0 |

EDUCATION SOME COLLEGE

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TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

| Date of Survey | | GOOD TIME TO BUY | | | | | | BAD TIME TO BUY | | | | |
|----------------|------|--------------------------|------------------------------|-------------------------------------|--------------------------------------|-----------------------------|--------------------|-----------------|---|---------------------------|---------------------|----------------------|
| | | Prices Low; Good Buys | Prices Won't Come Down | Interest Rate Low Credit Easy | Borrow in Advance Rising Rates | Times Good Prosperity | Supply Adequate | Prices High | Interest Rates High; Credit Tight | Can't Afford To Buy | Uncertain Future | Supply Inadequate |
| | | Available | Down | Credit Easy | Rising Rates | Prosperity | Adequate | High | Credit Tight | To Buy | Future | Inadequate |
| November | 1981 | 23 | 23 | 1 | 1 | 3 | 0 | 21 | 23 | 6 | 3 | 0 |
| December | 1981 | 27 | 25 | 1 | 1 | 2 | 0 | 19 | 21 | 5 | 3 | 0 |
| January | 1982 | 29 | 25 | 3 | 2 | 0 | 0 | 18 | 20 | 5 | 4 | 0 |
| February | 1982 | 31 | 24 | 2 | 2 | 0 | 0 | 20 | 19 | 7 | 3 | 0 |
| March | 1982 | 31 | 24 | 2 | 2 | 1 | 0 | 20 | 20 | 7 | 4 | 0 |
| April | 1982 | 29 | 18 | 1 | 1 | 2 | 0 | 20 | 24 | 10 | 5 | 0 |
| May | 1982 | 33 | 17 | 0 | 1 | 2 | 0 | 20 | 24 | 12 | 6 | 0 |
| June | 1982 | 33 | 14 | 1 | 0 | 2 | 0 | 18 | 24 | 14 | 7 | 0 |
| July | 1982 | 34 | 16 | 1 | 0 | 1 | 0 | 17 | 23 | 11 | 8 | 0 |
| August | 1982 | 33 | 16 | 1 | 0 | 1 | 0 | 17 | 23 | 10 | 8 | 0 |
| September | 1982 | 32 | 16 | 2 | 1 | 1 | 0 | 20 | 22 | 11 | 9 | 0 |
| October | 1982 | 31 | 15 | 3 | 1 | 1 | 0 | 21 | 19 | 12 | 8 | 0 |
| November | 1982 | 30 | 15 | 5 | 1 | 2 | 0 | 20 | 18 | 13 | 8 | 0 |
| December | 1982 | 32 | 14 | 6 | 1 | 2 | 0 | 17 | 14 | 11 | 8 | 0 |
| January | 1983 | 35 | 13 | 8 | 1 | 1 | 0 | 17 | 14 | 10 | 9 | 0 |
| February | 1983 | 41 | 12 | 9 | 0 | 1 | 0 | 17 | 11 | 8 | 8 | 0 |
| March | 1983 | 41 | 11 | 10 | 0 | 2 | 0 | 17 | 13 | 9 | 7 | 0 |
| April | 1983 | 42 | 10 | 12 | 0 | 3 | 0 | 15 | 13 | 9 | 6 | 0 |
| May | 1983 | 41 | 12 | 13 | 1 | 4 | 0 | 15 | 12 | 9 | 6 | 0 |
| June | 1983 | 42 | 12 | 13 | 1 | 4 | 0 | 15 | 7 | 7 | 5 | 0 |
| July | 1983 | 40 | 12 | 13 | 1 | 5 | 0 | 13 | 6 | 7 | 4 | 0 |
| August | 1983 | 38 | 11 | 15 | 1 | 4 | 0 | 13 | 5 | 5 | 3 | 0 |
| September | 1983 | 38 | 15 | 17 | 3 | 4 | 0 | 12 | 6 | 4 | 4 | 0 |
| October | 1983 | 39 | 17 | 13 | 2 | 5 | 0 | 12 | 6 | 5 | 4 | 0 |
| November | 1983 | 38 | 19 | 10 | 2 | 4 | 0 | 15 | 7 | 4 | 4 | 0 |
| December | 1983 | 42 | 15 | 6 | 1 | 6 | 0 | 17 | 5 | 5 | 3 | 0 |
| January | 1984 | 45 | 14 | 7 | 1 | 6 | 0 | 15 | 4 | 3 | 2 | 0 |
| February | 1984 | 47 | 13 | 9 | 1 | 6 | 0 | 10 | 3 | 3 | 2 | 0 |
| March | 1984 | 42 | 15 | 11 | 2 | 7 | 1 | 8 | 3 | 3 | 2 | 0 |
| April | 1984 | 39 | 18 | 11 | 3 | 7 | 1 | 9 | 3 | 3 | 1 | 0 |
| May | 1984 | 36 | 16 | 9 | 4 | 8 | 1 | 9 | 4 | 3 | 2 | 0 |
| June | 1984 | 36 | 17 | 9 | 4 | 7 | 0 | 11 | 6 | 2 | 2 | 0 |
| July | 1984 | 36 | 15 | 9 | 4 | 7 | 0 | 11 | 8 | 3 | 3 | 0 |
| August | 1984 | 35 | 17 | 10 | 3 | 7 | 0 | 10 | 10 | 3 | 2 | 0 |
| September | 1984 | 35 | 20 | 8 | 2 | 8 | 0 | 9 | 9 | 3 | 1 | 0 |
| October | 1984 | 31 | 21 | 7 | 2 | 8 | 0 | 8 | 8 | 2 | 2 | 0 |
| November | 1984 | 31 | 21 | 5 | 3 | 7 | 0 | 10 | 7 | 1 | 3 | 0 |
| December | 1984 | 35 | 19 | 7 | 3 | 7 | 0 | 13 | 8 | 1 | 3 | 0 |
| January | 1985 | 42 | 16 | 9 | 3 | 6 | 0 | 13 | 7 | 2 | 3 | 0 |
| February | 1985 | 45 | 14 | 9 | 2 | 7 | 0 | 12 | 6 | 5 | 2 | 0 |
| March | 1985 | 44 | 14 | 8 | 3 | 8 | 0 | 10 | 4 | 5 | 2 | 0 |
| April | 1985 | 42 | 14 | 9 | 3 | 9 | 0 | 11 | 4 | 5 | 1 | 0 |
| May | 1985 | 40 | 16 | 12 | 3 | 7 | 0 | 12 | 3 | 4 | 2 | 0 |
| June | 1985 | 38 | 20 | 13 | 3 | 7 | 0 | 11 | 4 | 3 | 2 | 0 |
| July | 1985 | 38 | 20 | 14 | 2 | 8 | 0 | 10 | 3 | 2 | 2 | 0 |
| August | 1985 | 40 | 20 | 13 | 2 | 9 | 0 | 9 | 3 | 2 | 1 | 0 |

EDUCATION SOME COLLEGE

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TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

| | | GOOD TIME TO BUY | | | | | | BAD TIME TO BUY | | | | |
|----------------|--|--------------------------|------------------------------|-------------------------------------|--------------------------------------|-----------------------------|--------------------|-----------------|---|---------------------------|---------------------|----------------------|
| | | Prices Low; Good Buys | Prices Won't Come Down | Interest Rate Low Credit Easy | Borrow in Advance Rising Rates | Times Good Prosperity | Supply Adequate | Prices High | Interest Rates High; Credit Tight | Can't Afford To Buy | Uncertain Future | Supply Inadequate |
| Date of Survey | | Available | Down | Credit Easy | Rising Rates | Prosperity | Adequate | High | Credit Tight | To Buy | Future | Inadequate |
| September 1985 | | 46 | 14 | 14 | 1 | 9 | 1 | 10 | 3 | 3 | 1 | 0 |
| October 1985 | | 44 | 11 | 17 | 0 | 9 | 1 | 11 | 3 | 4 | 1 | 0 |
| November 1985 | | 42 | 12 | 19 | 1 | 8 | 1 | 12 | 4 | 5 | 2 | 0 |
| December 1985 | | 40 | 14 | 17 | 1 | 6 | 0 | 13 | 5 | 3 | 2 | 0 |
| January 1986 | | 46 | 15 | 13 | 1 | 5 | 0 | 10 | 5 | 3 | 2 | 0 |
| February 1986 | | 47 | 13 | 16 | 1 | 7 | 0 | 8 | 3 | 2 | 1 | 0 |
| March 1986 | | 46 | 12 | 19 | 1 | 7 | 0 | 6 | 3 | 3 | 2 | 0 |
| April 1986 | | 44 | 12 | 25 | 1 | 7 | 0 | 9 | 3 | 3 | 2 | 0 |
| May 1986 | | 42 | 11 | 25 | 0 | 8 | 0 | 9 | 3 | 4 | 3 | 0 |
| June 1986 | | 40 | 10 | 33 | 0 | 9 | 0 | 8 | 3 | 4 | 3 | 0 |
| July 1986 | | 40 | 11 | 30 | 0 | 12 | 0 | 5 | 3 | 4 | 2 | 0 |
| August 1986 | | 38 | 11 | 31 | 0 | 10 | 0 | 6 | 3 | 4 | 1 | 0 |
| September 1986 | | 41 | 11 | 28 | 1 | 9 | 0 | 8 | 3 | 4 | 1 | 0 |
| October 1986 | | 37 | 13 | 28 | 2 | 5 | 0 | 8 | 2 | 6 | 3 | 0 |
| November 1986 | | 36 | 15 | 25 | 3 | 4 | 0 | 9 | 2 | 7 | 3 | 0 |
| December 1986 | | 34 | 16 | 19 | 3 | 5 | 0 | 8 | 2 | 6 | 3 | 0 |
| January 1987 | | 36 | 14 | 18 | 1 | 7 | 0 | 7 | 2 | 6 | 1 | 0 |
| February 1987 | | 37 | 12 | 20 | 2 | 7 | 1 | 4 | 2 | 3 | 1 | 0 |
| March 1987 | | 35 | 12 | 21 | 2 | 7 | 0 | 4 | 3 | 4 | 2 | 0 |
| April 1987 | | 33 | 17 | 18 | 2 | 8 | 0 | 5 | 4 | 3 | 2 | 0 |
| May 1987 | | 33 | 21 | 16 | 1 | 8 | 0 | 6 | 4 | 3 | 2 | 0 |
| June 1987 | | 36 | 24 | 14 | 2 | 9 | 0 | 6 | 3 | 3 | 1 | 0 |
| July 1987 | | 38 | 22 | 13 | 2 | 8 | 0 | 5 | 3 | 2 | 2 | 0 |
| August 1987 | | 42 | 15 | 15 | 3 | 10 | 0 | 6 | 3 | 4 | 1 | 0 |
| September 1987 | | 39 | 16 | 17 | 3 | 10 | 0 | 8 | 3 | 3 | 1 | 0 |
| October 1987 | | 35 | 17 | 16 | 5 | 8 | 0 | 9 | 4 | 4 | 1 | 0 |
| November 1987 | | 33 | 19 | 14 | 5 | 5 | 0 | 7 | 7 | 3 | 4 | 0 |
| December 1987 | | 38 | 18 | 9 | 4 | 3 | 1 | 6 | 6 | 4 | 6 | 0 |
| January 1988 | | 44 | 15 | 8 | 2 | 3 | 1 | 5 | 6 | 4 | 7 | 0 |
| February 1988 | | 44 | 15 | 7 | 1 | 6 | 0 | 6 | 5 | 4 | 6 | 0 |
| March 1988 | | 42 | 11 | 8 | 1 | 9 | 0 | 6 | 6 | 5 | 4 | 0 |
| April 1988 | | 38 | 14 | 10 | 1 | 10 | 0 | 6 | 5 | 6 | 3 | 0 |
| May 1988 | | 36 | 18 | 6 | 3 | 9 | 0 | 6 | 7 | 4 | 3 | 0 |
| June 1988 | | 33 | 20 | 6 | 3 | 8 | 1 | 8 | 6 | 3 | 3 | 0 |
| July 1988 | | 34 | 23 | 5 | 4 | 8 | 2 | 8 | 5 | 1 | 2 | 0 |
| August 1988 | | 35 | 23 | 7 | 4 | 7 | 2 | 9 | 2 | 2 | 2 | 0 |
| September 1988 | | 37 | 23 | 7 | 4 | 8 | 1 | 8 | 3 | 2 | 2 | 0 |
| October 1988 | | 35 | 20 | 10 | 5 | 8 | 0 | 7 | 4 | 2 | 2 | 0 |
| November 1988 | | 35 | 20 | 11 | 5 | 7 | 0 | 8 | 4 | 1 | 1 | 0 |
| December 1988 | | 31 | 19 | 10 | 6 | 8 | 0 | 11 | 5 | 3 | 1 | 0 |
| January 1989 | | 38 | 17 | 7 | 6 | 6 | 0 | 11 | 4 | 4 | 2 | 0 |
| February 1989 | | 39 | 16 | 4 | 5 | 8 | 0 | 11 | 4 | 5 | 3 | 0 |
| March 1989 | | 42 | 16 | 6 | 4 | 8 | 0 | 9 | 2 | 4 | 3 | 0 |
| April 1989 | | 38 | 17 | 7 | 5 | 9 | 1 | 9 | 5 | 3 | 2 | 0 |
| May 1989 | | 34 | 22 | 8 | 6 | 10 | 1 | 9 | 4 | 1 | 1 | 0 |
| June 1989 | | 34 | 23 | 5 | 5 | 10 | 1 | 9 | 6 | 1 | 1 | 0 |

EDUCATION SOME COLLEGE

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TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

| | | GOOD TIME TO BUY | | | | | | BAD TIME TO BUY | | | | |
|----------------|--|--------------------------|------------------------------|-------------------------------------|--------------------------------------|-----------------------------|--------------------|-----------------|---|---------------------------|---------------------|----------------------|
| | | Prices Low; Good Buys | Prices Won't Come Down | Interest Rate Low Credit Easy | Borrow in Advance Rising Rates | Times Good Prosperity | Supply Adequate | Prices High | Interest Rates High; Credit Tight | Can't Afford To Buy | Uncertain Future | Supply Inadequate |
| Date of Survey | | Available | Down | Credit Easy | Rising Rates | Prosperity | Adequate | High | Credit Tight | To Buy | Future | Inadequate |
| July 1989 | | 29 | 22 | 5 | 3 | 9 | 0 | 11 | 5 | 4 | 3 | 0 |
| August 1989 | | 32 | 16 | 4 | 2 | 7 | 0 | 9 | 5 | 4 | 3 | 0 |
| September 1989 | | 33 | 14 | 5 | 2 | 7 | 0 | 9 | 3 | 4 | 3 | 0 |
| October 1989 | | 37 | 17 | 5 | 3 | 5 | 0 | 7 | 2 | 1 | 2 | 0 |
| November 1989 | | 39 | 17 | 7 | 3 | 5 | 0 | 10 | 2 | 1 | 2 | 0 |
| December 1989 | | 39 | 17 | 7 | 4 | 3 | 0 | 11 | 3 | 2 | 1 | 0 |
| | | | | | | | | | | | | |
| January 1990 | | 45 | 14 | 6 | 3 | 2 | 0 | 10 | 3 | 2 | 1 | 0 |
| February 1990 | | 44 | 14 | 6 | 3 | 3 | 0 | 8 | 4 | 2 | 1 | 0 |
| March 1990 | | 45 | 15 | 6 | 2 | 4 | 0 | 7 | 3 | 4 | 2 | 0 |
| April 1990 | | 41 | 19 | 8 | 2 | 5 | 0 | 7 | 4 | 5 | 2 | 0 |
| May 1990 | | 38 | 19 | 6 | 2 | 5 | 0 | 8 | 4 | 4 | 2 | 0 |
| June 1990 | | 36 | 22 | 4 | 2 | 6 | 0 | 9 | 4 | 3 | 2 | 0 |
| July 1990 | | 35 | 20 | 3 | 2 | 5 | 0 | 8 | 2 | 2 | 3 | 0 |
| August 1990 | | 36 | 24 | 4 | 2 | 6 | 0 | 8 | 2 | 3 | 5 | 0 |
| September 1990 | | 34 | 24 | 2 | 3 | 4 | 0 | 9 | 3 | 5 | 7 | 0 |
| October 1990 | | 29 | 20 | 1 | 2 | 4 | 0 | 15 | 4 | 6 | 9 | 0 |
| November 1990 | | 26 | 18 | 2 | 2 | 2 | 0 | 16 | 5 | 9 | 12 | 0 |
| December 1990 | | 29 | 14 | 3 | 1 | 2 | 0 | 15 | 5 | 9 | 14 | 0 |
| | | | | | | | | | | | | |
| January 1991 | | 31 | 16 | 4 | 1 | 2 | 0 | 11 | 6 | 9 | 15 | 0 |
| February 1991 | | 35 | 13 | 4 | 0 | 3 | 0 | 9 | 7 | 10 | 14 | 0 |
| March 1991 | | 36 | 11 | 6 | 1 | 2 | 0 | 9 | 7 | 11 | 13 | 0 |
| April 1991 | | 37 | 12 | 7 | 1 | 3 | 0 | 10 | 7 | 12 | 11 | 0 |
| May 1991 | | 36 | 14 | 8 | 2 | 2 | 0 | 10 | 5 | 12 | 10 | 0 |
| June 1991 | | 38 | 13 | 9 | 0 | 3 | 0 | 12 | 5 | 14 | 8 | 0 |
| July 1991 | | 41 | 11 | 9 | 0 | 3 | 0 | 9 | 5 | 11 | 9 | 0 |
| August 1991 | | 41 | 9 | 9 | 0 | 5 | 0 | 7 | 6 | 10 | 9 | 0 |
| September 1991 | | 41 | 11 | 10 | 0 | 4 | 0 | 8 | 5 | 9 | 9 | 0 |
| October 1991 | | 38 | 13 | 8 | 0 | 3 | 0 | 12 | 4 | 11 | 9 | 0 |
| November 1991 | | 38 | 14 | 7 | 1 | 2 | 0 | 13 | 4 | 10 | 11 | 0 |
| December 1991 | | 37 | 11 | 8 | 1 | 1 | 0 | 12 | 4 | 10 | 14 | 0 |
| | | | | | | | | | | | | |
| January 1992 | | 39 | 7 | 10 | 1 | 1 | 0 | 8 | 6 | 12 | 18 | 0 |
| February 1992 | | 36 | 7 | 14 | 1 | 1 | 0 | 8 | 7 | 14 | 21 | 0 |
| March 1992 | | 41 | 7 | 14 | 1 | 2 | 0 | 6 | 5 | 13 | 21 | 0 |
| April 1992 | | 38 | 8 | 14 | 0 | 2 | 0 | 7 | 5 | 12 | 20 | 0 |
| May 1992 | | 41 | 8 | 14 | 0 | 3 | 0 | 7 | 3 | 11 | 15 | 0 |
| June 1992 | | 39 | 7 | 18 | 0 | 3 | 0 | 8 | 4 | 9 | 12 | 0 |
| July 1992 | | 43 | 7 | 17 | 1 | 3 | 0 | 8 | 4 | 12 | 12 | 0 |
| August 1992 | | 43 | 6 | 16 | 1 | 2 | 0 | 7 | 4 | 12 | 16 | 0 |
| September 1992 | | 40 | 9 | 13 | 0 | 2 | 0 | 7 | 5 | 15 | 18 | 0 |
| October 1992 | | 36 | 10 | 11 | 0 | 2 | 0 | 5 | 6 | 13 | 17 | 0 |
| November 1992 | | 39 | 13 | 10 | 1 | 3 | 0 | 5 | 6 | 12 | 13 | 0 |
| December 1992 | | 41 | 12 | 8 | 2 | 4 | 0 | 5 | 5 | 11 | 10 | 0 |
| | | | | | | | | | | | | |
| January 1993 | | 44 | 11 | 12 | 2 | 4 | 0 | 7 | 2 | 12 | 7 | 0 |
| February 1993 | | 46 | 8 | 13 | 1 | 6 | 0 | 7 | 3 | 11 | 8 | 0 |
| March 1993 | | 45 | 10 | 15 | 1 | 7 | 0 | 6 | 3 | 12 | 8 | 0 |
| April 1993 | | 40 | 12 | 14 | 2 | 8 | 0 | 4 | 4 | 10 | 9 | 0 |

TABLE 36

**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)**

| | | GOOD TIME TO BUY | | | | | | BAD TIME TO BUY | | | | |
|----------------|--|--------------------------|------------------------------|-------------------------------------|--------------------------------------|-----------------------------|--------------------|-----------------|---|---------------------------|---------------------|----------------------|
| | | Prices Low; Good Buys | Prices Won't Come Down | Interest Rate Low Credit Easy | Borrow in Advance Rising Rates | Times Good Prosperity | Supply Adequate | Prices High | Interest Rates High; Credit Tight | Can't Afford To Buy | Uncertain Future | Supply Inadequate |
| Date of Survey | | Available | Down | | | | | | | | | |
| May 1993 | | 36 | 14 | 15 | 1 | 7 | 0 | 5 | 2 | 9 | 9 | 0 |
| June 1993 | | 37 | 12 | 18 | 1 | 6 | 0 | 6 | 1 | 7 | 9 | 0 |
| July 1993 | | 43 | 10 | 20 | 1 | 6 | 0 | 7 | 3 | 6 | 10 | 0 |
| August 1993 | | 43 | 9 | 22 | 0 | 6 | 0 | 6 | 4 | 6 | 9 | 0 |
| September 1993 | | 39 | 10 | 21 | 0 | 5 | 0 | 6 | 5 | 6 | 10 | 0 |
| October 1993 | | 36 | 9 | 21 | 0 | 4 | 0 | 6 | 3 | 8 | 9 | 0 |
| November 1993 | | 34 | 10 | 23 | 1 | 3 | 0 | 8 | 3 | 9 | 10 | 0 |
| December 1993 | | 36 | 11 | 24 | 0 | 2 | 0 | 7 | 2 | 8 | 8 | 0 |
| | | | | | | | | | | | | |
| January 1994 | | 39 | 11 | 28 | 0 | 6 | 0 | 7 | 1 | 7 | 7 | 0 |
| February 1994 | | 42 | 13 | 24 | 0 | 7 | 0 | 5 | 2 | 5 | 6 | 0 |
| March 1994 | | 39 | 12 | 26 | 0 | 8 | 0 | 5 | 2 | 6 | 5 | 0 |
| April 1994 | | 37 | 11 | 20 | 2 | 9 | 0 | 6 | 3 | 7 | 6 | 0 |
| May 1994 | | 38 | 8 | 22 | 2 | 10 | 0 | 6 | 2 | 6 | 5 | 0 |
| June 1994 | | 42 | 10 | 18 | 3 | 10 | 0 | 4 | 2 | 4 | 4 | 0 |
| July 1994 | | 40 | 13 | 17 | 3 | 9 | 0 | 4 | 1 | 4 | 2 | 0 |
| August 1994 | | 36 | 14 | 16 | 3 | 9 | 0 | 5 | 2 | 4 | 2 | 0 |
| September 1994 | | 34 | 13 | 17 | 3 | 12 | 0 | 6 | 3 | 5 | 4 | 0 |
| October 1994 | | 37 | 12 | 18 | 2 | 13 | 1 | 4 | 4 | 3 | 4 | 0 |
| November 1994 | | 39 | 12 | 15 | 2 | 12 | 1 | 5 | 4 | 4 | 4 | 0 |
| December 1994 | | 44 | 13 | 15 | 4 | 10 | 1 | 6 | 3 | 3 | 2 | 0 |
| | | | | | | | | | | | | |
| January 1995 | | 48 | 15 | 11 | 4 | 13 | 1 | 6 | 3 | 3 | 2 | 0 |
| February 1995 | | 47 | 16 | 11 | 4 | 14 | 0 | 6 | 2 | 2 | 2 | 0 |
| March 1995 | | 43 | 14 | 11 | 4 | 13 | 0 | 6 | 3 | 3 | 2 | 0 |
| April 1995 | | 37 | 11 | 12 | 4 | 10 | 0 | 9 | 5 | 3 | 1 | 0 |
| May 1995 | | 36 | 10 | 11 | 3 | 9 | 1 | 8 | 6 | 3 | 1 | 0 |
| June 1995 | | 35 | 13 | 10 | 1 | 9 | 1 | 8 | 5 | 3 | 2 | 0 |
| July 1995 | | 39 | 14 | 13 | 0 | 9 | 1 | 8 | 3 | 4 | 2 | 0 |
| August 1995 | | 39 | 10 | 15 | 1 | 10 | 1 | 8 | 1 | 5 | 4 | 0 |
| September 1995 | | 44 | 8 | 16 | 1 | 12 | 0 | 8 | 1 | 5 | 3 | 0 |
| October 1995 | | 39 | 7 | 13 | 1 | 10 | 0 | 7 | 2 | 5 | 3 | 0 |
| November 1995 | | 40 | 11 | 11 | 0 | 8 | 0 | 9 | 3 | 5 | 2 | 0 |
| December 1995 | | 41 | 11 | 11 | 0 | 7 | 0 | 7 | 2 | 8 | 2 | 0 |
| | | | | | | | | | | | | |
| January 1996 | | 45 | 10 | 13 | 0 | 8 | 1 | 6 | 2 | 7 | 2 | 0 |
| February 1996 | | 50 | 8 | 14 | 1 | 7 | 1 | 5 | 3 | 7 | 3 | 0 |
| March 1996 | | 50 | 11 | 14 | 1 | 7 | 1 | 7 | 3 | 3 | 3 | 0 |
| April 1996 | | 47 | 11 | 15 | 2 | 7 | 0 | 7 | 3 | 4 | 3 | 0 |
| May 1996 | | 41 | 13 | 15 | 1 | 10 | 0 | 8 | 3 | 5 | 3 | 0 |
| June 1996 | | 36 | 11 | 16 | 1 | 10 | 0 | 7 | 3 | 4 | 2 | 0 |
| July 1996 | | 38 | 10 | 15 | 1 | 8 | 0 | 7 | 2 | 4 | 2 | 0 |
| August 1996 | | 41 | 10 | 15 | 1 | 6 | 1 | 5 | 2 | 3 | 2 | 0 |
| September 1996 | | 41 | 11 | 15 | 1 | 7 | 1 | 5 | 2 | 3 | 2 | 0 |
| October 1996 | | 43 | 11 | 14 | 0 | 8 | 0 | 6 | 2 | 3 | 2 | 0 |
| November 1996 | | 39 | 12 | 12 | 1 | 10 | 0 | 8 | 3 | 4 | 1 | 0 |
| December 1996 | | 46 | 10 | 10 | 1 | 10 | 0 | 10 | 3 | 3 | 1 | 0 |
| | | | | | | | | | | | | |
| January 1997 | | 44 | 10 | 12 | 2 | 9 | 0 | 10 | 4 | 3 | 2 | 0 |
| February 1997 | | 47 | 7 | 12 | 2 | 11 | 0 | 8 | 4 | 3 | 3 | 0 |

EDUCATION SOME COLLEGE

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TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

| | | GOOD TIME TO BUY | | | | | | BAD TIME TO BUY | | | | |
|----------------|------|--------------------------|------------------------------|-------------------------------------|--------------------------------------|-----------------------------|--------------------|-----------------|---|---------------------------|---------------------|----------------------|
| | | Prices Low; Good Buys | Prices Won't Come Down | Interest Rate Low Credit Easy | Borrow in Advance Rising Rates | Times Good Prosperity | Supply Adequate | Prices High | Interest Rates High; Credit Tight | Can't Afford To Buy | Uncertain Future | Supply Inadequate |
| Date of Survey | | Available | Down | Credit Easy | Rising Rates | Prosperity | Adequate | High | Credit Tight | To Buy | Future | Inadequate |
| March | 1997 | 40 | 9 | 14 | 1 | 14 | 1 | 6 | 4 | 4 | 4 | 0 |
| April | 1997 | 36 | 12 | 14 | 2 | 15 | 1 | 4 | 5 | 4 | 4 | 0 |
| May | 1997 | 35 | 13 | 13 | 2 | 13 | 1 | 4 | 4 | 3 | 2 | 0 |
| June | 1997 | 36 | 11 | 11 | 3 | 12 | 0 | 3 | 4 | 3 | 2 | 0 |
| July | 1997 | 38 | 8 | 10 | 3 | 11 | 1 | 4 | 3 | 2 | 1 | 0 |
| August | 1997 | 37 | 11 | 10 | 3 | 10 | 1 | 4 | 3 | 2 | 3 | 0 |
| September | 1997 | 37 | 13 | 11 | 2 | 11 | 1 | 4 | 2 | 1 | 2 | 0 |
| October | 1997 | 36 | 12 | 11 | 1 | 10 | 0 | 3 | 1 | 1 | 2 | 0 |
| November | 1997 | 36 | 9 | 12 | 0 | 12 | 0 | 4 | 2 | 1 | 1 | 0 |
| December | 1997 | 36 | 8 | 9 | 0 | 10 | 0 | 3 | 3 | 0 | 1 | 0 |
| | | | | | | | | | | | | |
| January | 1998 | 40 | 8 | 11 | 0 | 11 | 0 | 3 | 2 | 1 | 1 | 0 |
| February | 1998 | 45 | 8 | 13 | 1 | 13 | 0 | 2 | 1 | 1 | 0 | 0 |
| March | 1998 | 44 | 7 | 17 | 1 | 14 | 0 | 5 | 1 | 2 | 0 | 0 |
| April | 1998 | 41 | 8 | 15 | 1 | 13 | 0 | 6 | 0 | 1 | 0 | 0 |
| May | 1998 | 37 | 7 | 13 | 0 | 14 | 0 | 7 | 0 | 1 | 0 | 0 |
| June | 1998 | 33 | 6 | 12 | 0 | 17 | 0 | 4 | 0 | 0 | 0 | 0 |
| July | 1998 | 28 | 5 | 15 | 0 | 20 | 0 | 2 | 1 | 0 | 0 | 0 |
| August | 1998 | 28 | 5 | 17 | 0 | 19 | 0 | 1 | 2 | 0 | 0 | 0 |
| September | 1998 | 34 | 7 | 16 | 0 | 14 | 0 | 1 | 2 | 0 | 1 | 0 |
| October | 1998 | 37 | 7 | 17 | 0 | 13 | 0 | 1 | 2 | 1 | 1 | 0 |
| November | 1998 | 38 | 9 | 20 | 0 | 13 | 0 | 3 | 1 | 1 | 1 | 0 |
| December | 1998 | 36 | 7 | 25 | 0 | 14 | 0 | 4 | 1 | 1 | 2 | 0 |
| | | | | | | | | | | | | |
| January | 1999 | 36 | 9 | 25 | 1 | 15 | 0 | 4 | 0 | 1 | 2 | 0 |
| February | 1999 | 36 | 7 | 22 | 1 | 17 | 1 | 2 | 1 | 1 | 1 | 0 |
| March | 1999 | 37 | 9 | 19 | 0 | 18 | 1 | 1 | 0 | 1 | 1 | 0 |
| April | 1999 | 36 | 9 | 16 | 0 | 16 | 0 | 3 | 2 | 0 | 0 | 0 |
| May | 1999 | 36 | 9 | 21 | 0 | 16 | 0 | 2 | 2 | 0 | 1 | 0 |
| June | 1999 | 34 | 7 | 20 | 0 | 16 | 1 | 4 | 3 | 0 | 1 | 0 |
| July | 1999 | 34 | 6 | 21 | 0 | 18 | 1 | 4 | 3 | 1 | 1 | 0 |
| August | 1999 | 34 | 6 | 16 | 0 | 16 | 1 | 5 | 2 | 2 | 1 | 0 |
| September | 1999 | 32 | 6 | 13 | 1 | 14 | 2 | 3 | 4 | 3 | 1 | 0 |
| October | 1999 | 34 | 8 | 12 | 1 | 12 | 2 | 2 | 3 | 2 | 1 | 0 |
| November | 1999 | 37 | 7 | 12 | 1 | 11 | 2 | 4 | 3 | 2 | 1 | 0 |
| December | 1999 | 42 | 6 | 13 | 1 | 13 | 1 | 5 | 2 | 0 | 2 | 0 |
| | | | | | | | | | | | | |
| January | 2000 | 46 | 3 | 13 | 1 | 14 | 1 | 5 | 2 | 0 | 1 | 0 |
| February | 2000 | 44 | 4 | 12 | 1 | 18 | 0 | 4 | 3 | 0 | 1 | 0 |
| March | 2000 | 38 | 6 | 11 | 2 | 17 | 0 | 4 | 2 | 1 | 1 | 0 |
| April | 2000 | 34 | 10 | 12 | 3 | 17 | 0 | 5 | 2 | 1 | 1 | 0 |
| May | 2000 | 33 | 9 | 12 | 3 | 19 | 0 | 6 | 2 | 2 | 0 | 0 |
| June | 2000 | 35 | 8 | 12 | 2 | 21 | 1 | 5 | 1 | 1 | 0 | 0 |
| July | 2000 | 34 | 6 | 10 | 2 | 23 | 1 | 4 | 3 | 1 | 1 | 0 |
| August | 2000 | 35 | 8 | 10 | 2 | 19 | 1 | 4 | 3 | 1 | 1 | 0 |
| September | 2000 | 37 | 7 | 12 | 1 | 19 | 1 | 3 | 3 | 2 | 1 | 0 |
| October | 2000 | 37 | 9 | 11 | 1 | 18 | 0 | 3 | 2 | 1 | 1 | 0 |
| November | 2000 | 37 | 9 | 12 | 1 | 20 | 0 | 2 | 2 | 1 | 1 | 0 |
| December | 2000 | 38 | 9 | 11 | 1 | 18 | 0 | 3 | 1 | 3 | 1 | 0 |

EDUCATION SOME COLLEGE

7

TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

| | | GOOD TIME TO BUY | | | | | | BAD TIME TO BUY | | | | |
|----------------|------|--------------------------|------------------------------|-------------------------------------|--------------------------------------|-----------------------------|--------------------|-----------------|---|---------------------------|---------------------|----------------------|
| | | Prices Low; Good Buys | Prices Won't Come Down | Interest Rate Low Credit Easy | Borrow in Advance Rising Rates | Times Good Prosperity | Supply Adequate | Prices High | Interest Rates High; Credit Tight | Can't Afford To Buy | Uncertain Future | Supply Inadequate |
| Date of Survey | | Available | Down | Credit Easy | Rising Rates | Prosperity | Adequate | High | Credit Tight | To Buy | Future | Inadequate |
| January | 2001 | 38 | 7 | 12 | 1 | 15 | 0 | 2 | 2 | 5 | 1 | 0 |
| February | 2001 | 35 | 6 | 14 | 1 | 12 | 1 | 2 | 2 | 6 | 3 | 0 |
| March | 2001 | 33 | 9 | 15 | 0 | 8 | 1 | 2 | 3 | 4 | 4 | 0 |
| April | 2001 | 33 | 8 | 15 | 0 | 6 | 1 | 4 | 2 | 6 | 6 | 0 |
| May | 2001 | 32 | 12 | 13 | 0 | 5 | 0 | 5 | 1 | 6 | 5 | 0 |
| June | 2001 | 30 | 10 | 12 | 0 | 6 | 0 | 6 | 1 | 9 | 4 | 0 |
| July | 2001 | 31 | 11 | 13 | 0 | 8 | 0 | 5 | 1 | 6 | 5 | 0 |
| August | 2001 | 33 | 6 | 15 | 0 | 8 | 0 | 6 | 2 | 7 | 8 | 0 |
| September | 2001 | 36 | 4 | 17 | 1 | 8 | 0 | 5 | 2 | 7 | 10 | 0 |
| October | 2001 | 39 | 3 | 20 | 1 | 6 | 0 | 5 | 2 | 6 | 12 | 0 |
| November | 2001 | 41 | 2 | 21 | 1 | 3 | 0 | 4 | 2 | 6 | 14 | 0 |
| December | 2001 | 40 | 3 | 23 | 0 | 1 | 0 | 4 | 1 | 8 | 14 | 0 |
| | | | | | | | | | | | | |
| January | 2002 | 40 | 3 | 25 | 0 | 2 | 0 | 2 | 2 | 12 | 10 | 0 |
| February | 2002 | 43 | 3 | 24 | 1 | 3 | 0 | 1 | 2 | 11 | 7 | 0 |
| March | 2002 | 45 | 2 | 23 | 1 | 4 | 0 | 3 | 2 | 10 | 5 | 0 |
| April | 2002 | 40 | 4 | 20 | 1 | 4 | 0 | 4 | 2 | 7 | 7 | 0 |
| May | 2002 | 37 | 6 | 16 | 0 | 4 | 0 | 3 | 2 | 7 | 7 | 0 |
| June | 2002 | 37 | 7 | 17 | 1 | 4 | 0 | 1 | 2 | 6 | 6 | 0 |
| July | 2002 | 39 | 6 | 17 | 1 | 5 | 0 | 1 | 1 | 8 | 4 | 0 |
| August | 2002 | 40 | 6 | 18 | 0 | 5 | 0 | 2 | 1 | 8 | 5 | 0 |
| September | 2002 | 35 | 5 | 19 | 0 | 4 | 0 | 3 | 1 | 9 | 7 | 0 |
| October | 2002 | 35 | 4 | 21 | 0 | 4 | 0 | 3 | 3 | 8 | 8 | 0 |
| November | 2002 | 33 | 4 | 22 | 0 | 4 | 1 | 3 | 3 | 7 | 9 | 0 |
| December | 2002 | 39 | 3 | 23 | 0 | 3 | 1 | 2 | 4 | 6 | 8 | 0 |
| | | | | | | | | | | | | |
| January | 2003 | 38 | 4 | 23 | 0 | 2 | 1 | 2 | 3 | 6 | 8 | 0 |
| February | 2003 | 37 | 6 | 23 | 0 | 3 | 0 | 3 | 3 | 7 | 11 | 0 |
| March | 2003 | 31 | 6 | 22 | 0 | 3 | 0 | 4 | 2 | 8 | 13 | 0 |
| April | 2003 | 27 | 4 | 22 | 0 | 5 | 0 | 6 | 4 | 8 | 12 | 0 |
| May | 2003 | 28 | 2 | 25 | 0 | 5 | 0 | 5 | 4 | 7 | 9 | 0 |
| June | 2003 | 30 | 3 | 26 | 1 | 5 | 0 | 4 | 5 | 6 | 6 | 0 |
| July | 2003 | 32 | 3 | 28 | 1 | 5 | 0 | 2 | 4 | 7 | 6 | 0 |
| August | 2003 | 32 | 4 | 27 | 1 | 7 | 0 | 3 | 3 | 8 | 4 | 0 |
| September | 2003 | 31 | 4 | 26 | 1 | 8 | 0 | 4 | 3 | 8 | 5 | 0 |
| October | 2003 | 30 | 6 | 23 | 1 | 6 | 0 | 5 | 3 | 9 | 6 | 0 |
| November | 2003 | 33 | 7 | 20 | 0 | 5 | 0 | 4 | 3 | 7 | 6 | 0 |
| December | 2003 | 34 | 8 | 20 | 0 | 6 | 0 | 3 | 3 | 7 | 5 | 0 |
| | | | | | | | | | | | | |
| January | 2004 | 38 | 6 | 20 | 0 | 8 | 0 | 2 | 2 | 5 | 4 | 0 |
| February | 2004 | 37 | 5 | 22 | 0 | 7 | 0 | 3 | 3 | 6 | 5 | 0 |
| March | 2004 | 38 | 5 | 24 | 1 | 6 | 0 | 4 | 2 | 5 | 5 | 0 |
| April | 2004 | 37 | 6 | 24 | 1 | 7 | 0 | 4 | 2 | 6 | 6 | 0 |
| May | 2004 | 32 | 7 | 25 | 2 | 9 | 0 | 4 | 2 | 5 | 7 | 0 |
| June | 2004 | 30 | 9 | 25 | 2 | 9 | 1 | 4 | 3 | 4 | 7 | 0 |
| July | 2004 | 30 | 9 | 27 | 2 | 8 | 1 | 4 | 3 | 4 | 5 | 0 |
| August | 2004 | 30 | 7 | 25 | 2 | 7 | 0 | 4 | 4 | 4 | 5 | 0 |
| September | 2004 | 30 | 7 | 26 | 1 | 9 | 0 | 5 | 4 | 4 | 4 | 0 |
| October | 2004 | 30 | 7 | 26 | 1 | 8 | 1 | 5 | 3 | 5 | 4 | 0 |
| November | 2004 | 36 | 7 | 26 | 1 | 7 | 1 | 5 | 4 | 5 | 3 | 0 |

TABLE 36

**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)**

| | | GOOD TIME TO BUY | | | | | | BAD TIME TO BUY | | | | |
|----------------|------|---------------------------------------|------------------------------|-------------------------------------|--------------------------------------|-----------------------------|--------------------|-----------------|---|---------------------------|---------------------|----------------------|
| | | Prices Low; Good Buys Available | Prices Won't Come Down | Interest Rate Low Credit Easy | Borrow in Advance Rising Rates | Times Good Prosperity | Supply Adequate | Prices High | Interest Rates High; Credit Tight | Can't Afford To Buy | Uncertain Future | Supply Inadequate |
| Date of Survey | | | | | | | | | | | | |
| December | 2004 | 39 | 7 | 21 | 1 | 6 | 0 | 5 | 3 | 5 | 3 | 0 |
| January | 2005 | 41 | 8 | 20 | 1 | 5 | 0 | 4 | 3 | 5 | 3 | 0 |
| February | 2005 | 38 | 10 | 17 | 1 | 7 | 0 | 5 | 2 | 4 | 2 | 0 |
| March | 2005 | 35 | 11 | 20 | 2 | 8 | 0 | 4 | 2 | 4 | 2 | 0 |
| April | 2005 | 33 | 13 | 19 | 2 | 8 | 0 | 5 | 3 | 4 | 2 | 0 |
| May | 2005 | 31 | 13 | 19 | 3 | 7 | 0 | 7 | 3 | 4 | 2 | 0 |
| June | 2005 | 32 | 14 | 16 | 2 | 6 | 0 | 6 | 4 | 4 | 2 | 0 |
| July | 2005 | 36 | 12 | 17 | 1 | 6 | 0 | 5 | 2 | 3 | 2 | 0 |
| August | 2005 | 41 | 10 | 17 | 1 | 5 | 0 | 4 | 1 | 1 | 2 | 0 |
| September | 2005 | 39 | 12 | 15 | 0 | 5 | 0 | 7 | 0 | 3 | 2 | 0 |
| October | 2005 | 32 | 15 | 13 | 0 | 5 | 1 | 9 | 1 | 6 | 4 | 0 |
| November | 2005 | 28 | 17 | 11 | 1 | 5 | 1 | 10 | 1 | 7 | 5 | 0 |
| December | 2005 | 33 | 15 | 15 | 2 | 5 | 1 | 9 | 2 | 7 | 4 | 0 |
| January | 2006 | 39 | 13 | 14 | 2 | 5 | 1 | 7 | 2 | 4 | 3 | 0 |
| February | 2006 | 40 | 13 | 13 | 1 | 6 | 0 | 6 | 3 | 4 | 2 | 0 |
| March | 2006 | 39 | 12 | 11 | 1 | 7 | 0 | 6 | 4 | 3 | 2 | 0 |
| April | 2006 | 37 | 13 | 12 | 2 | 7 | 0 | 5 | 4 | 4 | 3 | 0 |
| May | 2006 | 34 | 14 | 13 | 2 | 8 | 0 | 5 | 4 | 4 | 3 | 0 |
| June | 2006 | 29 | 15 | 12 | 1 | 7 | 1 | 7 | 3 | 5 | 5 | 0 |
| July | 2006 | 29 | 13 | 12 | 2 | 7 | 0 | 7 | 5 | 6 | 5 | 0 |
| August | 2006 | 31 | 13 | 13 | 2 | 3 | 1 | 6 | 5 | 7 | 4 | 0 |
| September | 2006 | 34 | 10 | 13 | 3 | 4 | 0 | 6 | 5 | 8 | 3 | 0 |
| October | 2006 | 34 | 9 | 13 | 1 | 5 | 0 | 6 | 3 | 8 | 3 | 0 |
| November | 2006 | 38 | 5 | 11 | 1 | 6 | 0 | 7 | 2 | 8 | 3 | 0 |
| December | 2006 | 44 | 6 | 10 | 1 | 5 | 0 | 6 | 2 | 7 | 4 | 0 |
| January | 2007 | 47 | 6 | 11 | 1 | 7 | 0 | 6 | 3 | 6 | 3 | 0 |
| February | 2007 | 45 | 8 | 11 | 1 | 6 | 0 | 5 | 3 | 4 | 4 | 0 |
| March | 2007 | 40 | 9 | 11 | 1 | 7 | 1 | 5 | 3 | 5 | 3 | 0 |
| April | 2007 | 36 | 12 | 10 | 0 | 6 | 1 | 6 | 3 | 5 | 5 | 0 |
| May | 2007 | 37 | 11 | 12 | 0 | 6 | 1 | 5 | 3 | 6 | 5 | 0 |
| June | 2007 | 39 | 10 | 13 | 0 | 6 | 0 | 6 | 2 | 6 | 5 | 0 |
| July | 2007 | 39 | 7 | 13 | 0 | 5 | 0 | 5 | 2 | 7 | 4 | 0 |
| August | 2007 | 38 | 7 | 12 | 0 | 5 | 0 | 6 | 2 | 9 | 4 | 0 |
| September | 2007 | 34 | 7 | 12 | 0 | 3 | 0 | 6 | 4 | 9 | 4 | 0 |
| October | 2007 | 36 | 6 | 12 | 1 | 4 | 0 | 7 | 6 | 10 | 4 | 0 |
| November | 2007 | 36 | 4 | 10 | 1 | 4 | 0 | 8 | 6 | 10 | 5 | 0 |
| December | 2007 | 38 | 4 | 9 | 0 | 4 | 1 | 10 | 6 | 10 | 6 | 0 |
| January | 2008 | 38 | 4 | 9 | 0 | 2 | 0 | 7 | 5 | 11 | 7 | 0 |
| February | 2008 | 35 | 5 | 9 | 0 | 1 | 0 | 7 | 7 | 13 | 10 | 0 |
| March | 2008 | 33 | 6 | 9 | 0 | 2 | 0 | 6 | 7 | 14 | 10 | 0 |
| April | 2008 | 30 | 6 | 9 | 0 | 2 | 0 | 7 | 6 | 16 | 12 | 0 |
| May | 2008 | 29 | 6 | 7 | 0 | 3 | 0 | 7 | 4 | 16 | 13 | 0 |
| June | 2008 | 27 | 5 | 5 | 0 | 3 | 0 | 7 | 3 | 21 | 15 | 0 |
| July | 2008 | 29 | 6 | 6 | 0 | 3 | 0 | 7 | 5 | 20 | 16 | 0 |
| August | 2008 | 30 | 5 | 6 | 0 | 2 | 0 | 9 | 7 | 24 | 14 | 0 |
| September | 2008 | 31 | 6 | 7 | 0 | 1 | 0 | 9 | 8 | 20 | 16 | 0 |

TABLE 36

**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)**

| Date of Survey | | GOOD TIME TO BUY | | | | | | BAD TIME TO BUY | | | | |
|----------------|------|------------------|------------|-------------|--------------|------------|----------|-----------------|--------------|-----------|--------|------------|
| | | Prices Low; | Prices | Interest | Borrow in | Times | Supply | Interest | Can't | Uncertain | Supply | |
| | | Good Buys | Won't Come | Rate Low | Advance | Good | | Rates High; | Afford | | | |
| | | Available | Down | Credit Easy | Rising Rates | Prosperity | Adequate | High | Credit Tight | To Buy | Future | Inadequate |
| October | 2008 | 29 | 6 | 4 | 0 | 0 | 0 | 10 | 8 | 20 | 18 | 0 |
| November | 2008 | 32 | 6 | 4 | 0 | 0 | 0 | 9 | 8 | 17 | 21 | 0 |
| December | 2008 | 38 | 3 | 3 | 0 | 1 | 0 | 8 | 8 | 17 | 21 | 0 |
| January | 2009 | 40 | 2 | 6 | 0 | 1 | 0 | 8 | 6 | 18 | 21 | 0 |
| February | 2009 | 40 | 2 | 6 | 0 | 1 | 0 | 7 | 6 | 18 | 22 | 0 |
| March | 2009 | 37 | 1 | 5 | 0 | 1 | 0 | 6 | 8 | 17 | 26 | 0 |
| April | 2009 | 38 | 2 | 4 | 0 | 1 | 0 | 6 | 8 | 18 | 24 | 0 |
| May | 2009 | 41 | 2 | 3 | 0 | 0 | 0 | 5 | 7 | 18 | 23 | 0 |
| June | 2009 | 42 | 2 | 3 | 0 | 0 | 0 | 6 | 6 | 20 | 16 | 0 |
| July | 2009 | 42 | 2 | 3 | 0 | 1 | 0 | 6 | 6 | 18 | 17 | 0 |
| August | 2009 | 43 | 2 | 5 | 0 | 1 | 0 | 7 | 5 | 18 | 16 | 0 |
| September | 2009 | 41 | 3 | 6 | 0 | 1 | 0 | 5 | 6 | 17 | 20 | 0 |
| October | 2009 | 43 | 4 | 7 | 0 | 1 | 0 | 4 | 6 | 15 | 20 | 0 |
| November | 2009 | 41 | 5 | 6 | 0 | 1 | 0 | 4 | 7 | 18 | 19 | 0 |
| December | 2009 | 43 | 5 | 7 | 0 | 1 | 0 | 4 | 6 | 19 | 17 | 0 |
| January | 2010 | 43 | 5 | 8 | 0 | 1 | 0 | 4 | 5 | 20 | 16 | 0 |
| February | 2010 | 46 | 3 | 8 | 0 | 1 | 0 | 4 | 3 | 17 | 15 | 0 |
| March | 2010 | 45 | 3 | 7 | 0 | 1 | 0 | 3 | 4 | 18 | 12 | 0 |
| April | 2010 | 45 | 3 | 5 | 0 | 2 | 0 | 3 | 4 | 18 | 13 | 0 |
| May | 2010 | 40 | 6 | 4 | 0 | 1 | 0 | 3 | 6 | 19 | 10 | 0 |
| June | 2010 | 40 | 6 | 4 | 0 | 2 | 0 | 4 | 4 | 17 | 13 | 0 |
| July | 2010 | 41 | 5 | 6 | 0 | 2 | 0 | 5 | 4 | 15 | 12 | 0 |
| August | 2010 | 43 | 3 | 7 | 0 | 3 | 0 | 6 | 4 | 15 | 15 | 0 |
| September | 2010 | 41 | 2 | 6 | 0 | 2 | 0 | 6 | 5 | 18 | 16 | 0 |
| October | 2010 | 40 | 2 | 5 | 0 | 1 | 0 | 6 | 7 | 22 | 17 | 0 |
| November | 2010 | 42 | 2 | 6 | 0 | 1 | 0 | 5 | 6 | 22 | 16 | 0 |
| December | 2010 | 46 | 3 | 7 | 0 | 1 | 0 | 8 | 8 | 19 | 13 | 0 |
| January | 2011 | 48 | 4 | 7 | 0 | 2 | 0 | 8 | 7 | 17 | 12 | 0 |
| February | 2011 | 49 | 7 | 6 | 1 | 3 | 0 | 8 | 6 | 15 | 11 | 0 |
| March | 2011 | 46 | 8 | 5 | 1 | 3 | 0 | 4 | 4 | 17 | 11 | 0 |
| April | 2011 | 42 | 8 | 5 | 1 | 1 | 1 | 5 | 4 | 15 | 13 | 0 |
| May | 2011 | 41 | 7 | 6 | 1 | 2 | 1 | 6 | 5 | 16 | 13 | 0 |
| June | 2011 | 42 | 7 | 7 | 1 | 2 | 0 | 8 | 3 | 14 | 12 | 0 |
| July | 2011 | 42 | 6 | 7 | 0 | 3 | 0 | 7 | 3 | 15 | 13 | 0 |
| August | 2011 | 40 | 4 | 7 | 0 | 2 | 0 | 8 | 5 | 17 | 15 | 0 |
| September | 2011 | 36 | 4 | 6 | 0 | 1 | 0 | 8 | 7 | 20 | 17 | 0 |
| October | 2011 | 34 | 5 | 7 | 0 | 1 | 0 | 9 | 6 | 23 | 14 | 0 |
| November | 2011 | 36 | 4 | 8 | 0 | 1 | 0 | 7 | 6 | 23 | 13 | 0 |
| December | 2011 | 40 | 4 | 9 | 0 | 2 | 0 | 7 | 4 | 22 | 13 | 0 |
| January | 2012 | 43 | 5 | 7 | 0 | 2 | 0 | 7 | 6 | 16 | 15 | 0 |
| February | 2012 | 41 | 6 | 6 | 0 | 3 | 0 | 8 | 6 | 17 | 13 | 0 |
| March | 2012 | 38 | 7 | 6 | 0 | 2 | 0 | 9 | 6 | 16 | 14 | 0 |
| April | 2012 | 36 | 6 | 6 | 0 | 3 | 0 | 10 | 5 | 21 | 14 | 0 |
| May | 2012 | 38 | 6 | 8 | 0 | 2 | 0 | 10 | 6 | 17 | 15 | 0 |
| June | 2012 | 37 | 4 | 8 | 0 | 3 | 0 | 9 | 6 | 18 | 16 | 0 |
| July | 2012 | 38 | 5 | 8 | 0 | 2 | 0 | 10 | 7 | 15 | 14 | 0 |

TABLE 36

**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)**

| | | GOOD TIME TO BUY | | | | | | BAD TIME TO BUY | | | | |
|----------------|--|--------------------------|------------------------------|-------------------------------------|--------------------------------------|-----------------------------|--------------------|-----------------|---|---------------------------|---------------------|----------------------|
| | | Prices Low; Good Buys | Prices Won't Come Down | Interest Rate Low Credit Easy | Borrow in Advance Rising Rates | Times Good Prosperity | Supply Adequate | Prices High | Interest Rates High; Credit Tight | Can't Afford To Buy | Uncertain Future | Supply Inadequate |
| Date of Survey | | Available | | | | | | | | | | |
| August 2012 | | 36 | 6 | 8 | 0 | 3 | 0 | 8 | 4 | 14 | 14 | 0 |
| September 2012 | | 38 | 7 | 7 | 0 | 2 | 0 | 8 | 5 | 14 | 14 | 0 |
| October 2012 | | 38 | 9 | 7 | 0 | 2 | 0 | 7 | 5 | 17 | 13 | 0 |
| November 2012 | | 40 | 8 | 8 | 0 | 3 | 0 | 6 | 6 | 16 | 14 | 0 |
| December 2012 | | 41 | 8 | 11 | 0 | 4 | 0 | 7 | 7 | 15 | 12 | 0 |
| | | | | | | | | | | | | |
| January 2013 | | 44 | 6 | 11 | 0 | 5 | 0 | 6 | 4 | 12 | 12 | 0 |
| February 2013 | | 41 | 8 | 11 | 0 | 4 | 0 | 7 | 4 | 16 | 10 | 0 |
| March 2013 | | 41 | 9 | 10 | 0 | 5 | 0 | 8 | 3 | 15 | 9 | 0 |
| April 2013 | | 38 | 11 | 10 | 0 | 5 | 1 | 9 | 4 | 14 | 9 | 0 |
| May 2013 | | 38 | 10 | 11 | 0 | 5 | 0 | 9 | 5 | 11 | 10 | 0 |
| June 2013 | | 35 | 10 | 12 | 0 | 5 | 1 | 8 | 5 | 12 | 10 | 0 |
| July 2013 | | 38 | 10 | 11 | 0 | 7 | 0 | 6 | 4 | 12 | 9 | 0 |
| August 2013 | | 36 | 9 | 10 | 0 | 8 | 0 | 8 | 3 | 11 | 8 | 0 |
| September 2013 | | 36 | 9 | 9 | 0 | 7 | 0 | 7 | 4 | 11 | 9 | 0 |
| October 2013 | | 34 | 8 | 8 | 0 | 6 | 0 | 9 | 3 | 10 | 10 | 0 |
| November 2013 | | 32 | 9 | 6 | 0 | 6 | 0 | 7 | 3 | 13 | 9 | 0 |
| December 2013 | | 38 | 9 | 6 | 0 | 6 | 0 | 6 | 3 | 10 | 8 | 0 |
| | | | | | | | | | | | | |
| January 2014 | | 39 | 9 | 7 | 0 | 6 | 0 | 6 | 3 | 11 | 6 | 0 |
| February 2014 | | 42 | 8 | 9 | 0 | 7 | 0 | 6 | 3 | 8 | 7 | 0 |
| March 2014 | | 38 | 7 | 10 | 0 | 7 | 0 | 8 | 4 | 10 | 9 | 0 |
| April 2014 | | 33 | 7 | 8 | 0 | 7 | 0 | 8 | 3 | 11 | 9 | 0 |
| May 2014 | | 30 | 9 | 8 | 0 | 7 | 0 | 8 | 4 | 11 | 11 | 0 |
| June 2014 | | 28 | 11 | 7 | 0 | 7 | 0 | 10 | 4 | 10 | 9 | 0 |
| July 2014 | | 31 | 11 | 7 | 1 | 9 | 0 | 11 | 5 | 9 | 10 | 0 |
| August 2014 | | 33 | 10 | 7 | 1 | 10 | 0 | 12 | 4 | 8 | 8 | 0 |
| September 2014 | | 38 | 10 | 8 | 1 | 9 | 0 | 11 | 3 | 9 | 8 | 0 |
| October 2014 | | 37 | 9 | 9 | 0 | 7 | 0 | 10 | 2 | 9 | 8 | 0 |
| November 2014 | | 39 | 10 | 8 | 0 | 7 | 0 | 8 | 2 | 8 | 8 | 0 |
| December 2014 | | 42 | 9 | 8 | 0 | 8 | 1 | 7 | 2 | 7 | 5 | 0 |
| | | | | | | | | | | | | |
| January 2015 | | 47 | 9 | 10 | 0 | 10 | 0 | 7 | 2 | 5 | 4 | 0 |
| February 2015 | | 45 | 8 | 11 | 0 | 12 | 0 | 7 | 2 | 6 | 4 | 0 |
| March 2015 | | 41 | 8 | 10 | 0 | 13 | 0 | 8 | 3 | 5 | 5 | 0 |
| April 2015 | | 35 | 9 | 10 | 1 | 12 | 1 | 8 | 3 | 6 | 6 | 0 |
| May 2015 | | 36 | 9 | 11 | 1 | 10 | 1 | 8 | 3 | 6 | 6 | 0 |
| June 2015 | | 35 | 11 | 13 | 2 | 11 | 1 | 7 | 2 | 6 | 6 | 0 |
| July 2015 | | 38 | 10 | 12 | 1 | 13 | 1 | 6 | 2 | 6 | 6 | 0 |
| August 2015 | | 37 | 11 | 10 | 1 | 13 | 0 | 7 | 2 | 6 | 6 | 0 |
| September 2015 | | 37 | 9 | 10 | 1 | 12 | 0 | 10 | 3 | 6 | 7 | 0 |
| October 2015 | | 37 | 9 | 10 | 1 | 10 | 0 | 13 | 3 | 7 | 7 | 0 |
| November 2015 | | 40 | 8 | 12 | 2 | 8 | 0 | 12 | 3 | 6 | 7 | 0 |
| December 2015 | | 48 | 7 | 13 | 2 | 10 | 1 | 8 | 2 | 4 | 6 | 0 |
| | | | | | | | | | | | | |
| January 2016 | | 49 | 6 | 12 | 2 | 9 | 1 | 5 | 2 | 4 | 5 | 0 |
| February 2016 | | 50 | 6 | 13 | 1 | 10 | 1 | 6 | 2 | 3 | 3 | 0 |
| March 2016 | | 41 | 8 | 14 | 1 | 10 | 1 | 8 | 2 | 4 | 3 | 0 |
| April 2016 | | 39 | 9 | 15 | 1 | 12 | 1 | 8 | 2 | 4 | 3 | 0 |
| May 2016 | | 37 | 9 | 16 | 1 | 12 | 1 | 7 | 2 | 5 | 3 | 0 |

TABLE 36

**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)**

| | | GOOD TIME TO BUY | | | | | | BAD TIME TO BUY | | | | |
|-----------|------|---------------------------------------|------------------------------|-------------------------------------|--------------------------------------|-----------------------------|--------------------|-----------------|---|---------------------------|---------------------|----------------------|
| | | Prices Low; Good Buys Available | Prices Won't Come Down | Interest Rate Low Credit Easy | Borrow in Advance Rising Rates | Times Good Prosperity | Supply Adequate | Prices High | Interest Rates High; Credit Tight | Can't Afford To Buy | Uncertain Future | Supply Inadequate |
| June | 2016 | 37 | 10 | 15 | 2 | 11 | 0 | 7 | 2 | 5 | 4 | 0 |
| July | 2016 | 37 | 11 | 15 | 1 | 10 | 0 | 7 | 1 | 5 | 5 | 0 |
| August | 2016 | 34 | 11 | 13 | 2 | 10 | 1 | 7 | 2 | 6 | 7 | 0 |
| September | 2016 | 35 | 10 | 13 | 1 | 12 | 1 | 7 | 2 | 5 | 7 | 0 |
| October | 2016 | 36 | 9 | 13 | 2 | 11 | 1 | 8 | 2 | 6 | 5 | 0 |
| November | 2016 | 39 | 10 | 12 | 2 | 11 | 1 | 7 | 1 | 5 | 3 | 0 |
| December | 2016 | 40 | 10 | 11 | 2 | 12 | 1 | 8 | 2 | 5 | 3 | 0 |
| | | | | | | | | | | | | |
| January | 2017 | 41 | 10 | 11 | 2 | 12 | 0 | 7 | 2 | 4 | 4 | 0 |
| February | 2017 | 39 | 11 | 9 | 2 | 14 | 0 | 7 | 2 | 4 | 4 | 0 |
| March | 2017 | 37 | 13 | 9 | 2 | 13 | 0 | 6 | 1 | 4 | 4 | 0 |
| April | 2017 | 36 | 13 | 7 | 1 | 13 | 1 | 7 | 1 | 4 | 4 | 0 |
| May | 2017 | 37 | 12 | 7 | 1 | 12 | 0 | 7 | 2 | 4 | 4 | 0 |
| June | 2017 | 37 | 10 | 6 | 1 | 11 | 0 | 8 | 2 | 4 | 5 | 0 |
| July | 2017 | 37 | 9 | 8 | 1 | 11 | 1 | 8 | 1 | 4 | 4 | 0 |
| August | 2017 | 34 | 9 | 7 | 2 | 11 | 1 | 10 | 2 | 5 | 4 | 0 |
| September | 2017 | 35 | 11 | 8 | 1 | 13 | 1 | 9 | 3 | 5 | 3 | 0 |
| October | 2017 | 36 | 12 | 9 | 1 | 16 | 1 | 9 | 3 | 6 | 3 | 0 |
| November | 2017 | 41 | 11 | 10 | 1 | 17 | 1 | 7 | 2 | 3 | 4 | 0 |
| December | 2017 | 44 | 9 | 7 | 1 | 16 | 0 | 6 | 2 | 2 | 4 | 0 |
| | | | | | | | | | | | | |
| January | 2018 | 42 | 7 | 6 | 1 | 16 | 0 | 6 | 2 | 3 | 4 | 0 |
| February | 2018 | 38 | 8 | 6 | 1 | 16 | 0 | 6 | 2 | 3 | 5 | 0 |
| March | 2018 | 34 | 10 | 8 | 1 | 18 | 0 | 6 | 2 | 3 | 4 | 0 |
| April | 2018 | 34 | 15 | 8 | 1 | 17 | 0 | 5 | 2 | 2 | 4 | 0 |
| May | 2018 | 32 | 17 | 7 | 1 | 17 | 0 | 7 | 3 | 2 | 3 | 0 |
| June | 2018 | 34 | 15 | 5 | 2 | 18 | 0 | 7 | 3 | 3 | 4 | 0 |
| July | 2018 | 37 | 12 | 4 | 2 | 19 | 0 | 8 | 3 | 2 | 3 | 0 |
| August | 2018 | 38 | 12 | 4 | 2 | 17 | 1 | 10 | 2 | 3 | 3 | 0 |
| September | 2018 | 37 | 14 | 5 | 2 | 17 | 0 | 12 | 2 | 3 | 2 | 0 |
| October | 2018 | 36 | 15 | 5 | 2 | 18 | 0 | 12 | 2 | 3 | 3 | 0 |
| November | 2018 | 39 | 15 | 6 | 2 | 19 | 0 | 12 | 2 | 3 | 3 | 0 |
| December | 2018 | 43 | 12 | 7 | 1 | 17 | 0 | 10 | 2 | 4 | 3 | 0 |
| | | | | | | | | | | | | |
| January | 2019 | 45 | 11 | 6 | 1 | 17 | 0 | 10 | 2 | 3 | 3 | 0 |
| February | 2019 | 45 | 10 | 6 | 1 | 16 | 1 | 10 | 2 | 4 | 3 | 0 |
| March | 2019 | 41 | 9 | 5 | 1 | 19 | 1 | 12 | 3 | 3 | 4 | 0 |
| April | 2019 | 38 | 8 | 5 | 1 | 22 | 1 | 14 | 2 | 3 | 3 | 0 |
| May | 2019 | 36 | 8 | 6 | 1 | 22 | 0 | 13 | 3 | 3 | 3 | 0 |
| June | 2019 | 33 | 11 | 6 | 1 | 22 | 0 | 12 | 3 | 3 | 3 | 0 |
| July | 2019 | 35 | 11 | 8 | 0 | 20 | 0 | 12 | 3 | 4 | 4 | 0 |
| August | 2019 | 35 | 11 | 7 | 0 | 19 | 0 | 15 | 2 | 4 | 4 | 0 |
| September | 2019 | 35 | 10 | 6 | 0 | 20 | 0 | 14 | 3 | 4 | 5 | 0 |
| October | 2019 | 34 | 10 | 7 | 1 | 20 | 0 | 14 | 3 | 3 | 4 | 0 |
| November | 2019 | 35 | 9 | 7 | 1 | 22 | 1 | 11 | 3 | 2 | 4 | 0 |
| December | 2019 | 38 | 9 | 8 | 1 | 20 | 1 | 12 | 2 | 2 | 4 | 0 |
| | | | | | | | | | | | | |
| January | 2020 | 39 | 9 | 7 | 0 | 20 | 0 | 10 | 2 | 3 | 3 | 0 |
| February | 2020 | 41 | 9 | 8 | 0 | 19 | 1 | 9 | 2 | 4 | 2 | 0 |
| March | 2020 | 39 | 7 | 8 | 0 | 21 | 1 | 8 | 2 | 5 | 3 | 0 |

TABLE 36

**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)**

| Date of Survey | | GOOD TIME TO BUY | | | | | | BAD TIME TO BUY | | | | |
|----------------|------|--------------------------|------------------------------|-------------------------------------|--------------------------------------|-----------------------------|--------------------|-----------------|---|---------------------------|---------------------|----------------------|
| | | Prices Low; Good Buys | Prices Won't Come Down | Interest Rate Low Credit Easy | Borrow in Advance Rising Rates | Times Good Prosperity | Supply Adequate | Prices High | Interest Rates High; Credit Tight | Can't Afford To Buy | Uncertain Future | Supply Inadequate |
| | | Available | Down | Credit Easy | Rising Rates | Prosperity | Adequate | High | Credit Tight | To Buy | Future | Inadequate |
| April | 2020 | 35 | 5 | 8 | 0 | 15 | 1 | 9 | 1 | 7 | 15 | 1 |
| May | 2020 | 33 | 3 | 7 | 0 | 11 | 1 | 8 | 1 | 10 | 24 | 2 |
| June | 2020 | 32 | 3 | 7 | 0 | 4 | 0 | 8 | 3 | 13 | 32 | 2 |
| July | 2020 | 33 | 4 | 5 | 0 | 5 | 1 | 6 | 5 | 13 | 29 | 2 |
| August | 2020 | 31 | 4 | 6 | 0 | 7 | 0 | 7 | 4 | 14 | 26 | 3 |
| September | 2020 | 29 | 3 | 5 | 0 | 8 | 0 | 7 | 3 | 15 | 23 | 6 |
| October | 2020 | 30 | 2 | 7 | 0 | 11 | 0 | 10 | 1 | 15 | 18 | 7 |
| November | 2020 | 28 | 2 | 7 | 0 | 10 | 0 | 11 | 2 | 15 | 18 | 8 |
| December | 2020 | 28 | 3 | 8 | 0 | 9 | 0 | 10 | 2 | 16 | 17 | 7 |
| | | | | | | | | | | | | |
| January | 2021 | 26 | 3 | 7 | 0 | 6 | 1 | 10 | 2 | 16 | 18 | 6 |
| February | 2021 | 26 | 4 | 8 | 1 | 8 | 1 | 7 | 2 | 16 | 18 | 7 |
| March | 2021 | 26 | 7 | 7 | 1 | 11 | 1 | 7 | 2 | 13 | 16 | 6 |
| April | 2021 | 26 | 10 | 7 | 1 | 15 | 2 | 8 | 1 | 10 | 13 | 8 |
| May | 2021 | 22 | 9 | 7 | 0 | 16 | 3 | 16 | 2 | 8 | 11 | 10 |
| June | 2021 | 20 | 9 | 7 | 0 | 15 | 3 | 21 | 2 | 7 | 10 | 12 |
| July | 2021 | 19 | 9 | 6 | 0 | 12 | 4 | 26 | 3 | 7 | 8 | 14 |
| August | 2021 | 21 | 9 | 4 | 0 | 10 | 3 | 25 | 2 | 7 | 9 | 16 |
| September | 2021 | 20 | 8 | 4 | 0 | 9 | 2 | 26 | 2 | 8 | 10 | 19 |
| October | 2021 | 19 | 8 | 5 | 0 | 5 | 2 | 25 | 2 | 8 | 10 | 20 |
| November | 2021 | 19 | 7 | 4 | 0 | 4 | 2 | 30 | 2 | 8 | 9 | 25 |
| December | 2021 | 20 | 8 | 3 | 0 | 3 | 3 | 34 | 2 | 7 | 8 | 26 |
| | | | | | | | | | | | | |
| January | 2022 | 18 | 9 | 2 | 0 | 3 | 2 | 39 | 1 | 7 | 7 | 31 |
| February | 2022 | 17 | 11 | 4 | 0 | 3 | 2 | 38 | 2 | 6 | 8 | 27 |
| March | 2022 | 15 | 11 | 4 | 1 | 3 | 2 | 38 | 2 | 7 | 8 | 25 |
| April | 2022 | 15 | 13 | 4 | 2 | 3 | 3 | 38 | 3 | 5 | 8 | 21 |
| May | 2022 | 14 | 11 | 2 | 1 | 4 | 3 | 39 | 2 | 6 | 10 | 22 |
| June | 2022 | 13 | 11 | 2 | 1 | 3 | 2 | 41 | 3 | 5 | 13 | 23 |
| July | 2022 | 11 | 10 | 2 | 0 | 3 | 3 | 42 | 3 | 7 | 13 | 23 |
| August | 2022 | 12 | 12 | 2 | 1 | 2 | 4 | 44 | 3 | 9 | 13 | 19 |
| September | 2022 | 13 | 12 | 1 | 1 | 3 | 4 | 43 | 5 | 10 | 12 | 17 |
| October | 2022 | 17 | 13 | 2 | 1 | 3 | 3 | 41 | 5 | 7 | 12 | 15 |
| November | 2022 | 19 | 11 | 2 | 0 | 2 | 3 | 39 | 7 | 6 | 13 | 13 |
| December | 2022 | 22 | 11 | 2 | 1 | 3 | 3 | 39 | 9 | 4 | 14 | 10 |
| | | | | | | | | | | | | |
| January | 2023 | 20 | 9 | 1 | 1 | 2 | 3 | 41 | 10 | 7 | 13 | 9 |
| February | 2023 | 22 | 9 | 2 | 1 | 3 | 3 | 39 | 9 | 9 | 11 | 8 |
| March | 2023 | 19 | 10 | 2 | 1 | 3 | 3 | 37 | 9 | 11 | 12 | 8 |
| April | 2023 | 21 | 11 | 3 | 0 | 5 | 3 | 31 | 9 | 10 | 14 | 6 |
| May | 2023 | 21 | 12 | 2 | 1 | 5 | 3 | 29 | 11 | 10 | 13 | 5 |
| June | 2023 | 22 | 11 | 2 | 0 | 5 | 4 | 29 | 12 | 11 | 10 | 3 |
| July | 2023 | 22 | 8 | 2 | 0 | 4 | 4 | 34 | 12 | 12 | 8 | 4 |
| August | 2023 | 20 | 8 | 2 | 0 | 4 | 4 | 34 | 13 | 11 | 8 | 2 |
| September | 2023 | 20 | 9 | 2 | 0 | 3 | 4 | 34 | 11 | 10 | 8 | 3 |
| October | 2023 | 23 | 11 | 2 | 0 | 4 | 4 | 31 | 12 | 10 | 9 | 2 |
| November | 2023 | 23 | 10 | 2 | 0 | 3 | 3 | 34 | 11 | 9 | 9 | 2 |
| December | 2023 | 25 | 10 | 2 | 0 | 3 | 2 | 32 | 12 | 8 | 10 | 2 |
| | | | | | | | | | | | | |
| January | 2024 | 25 | 8 | 1 | 0 | 4 | 2 | 33 | 12 | 8 | 9 | 3 |

TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

(Three Month Moving Averages)

| | | GOOD TIME TO BUY | | | | | | BAD TIME TO BUY | | | | |
|-----------------------|------|--------------------------|------------------------------|-------------------------------------|--------------------------------------|-----------------------------|--------------------|-----------------|---|---------------------------|---------------------|----------------------|
| | | Prices Low; Good Buys | Prices Won't Come Down | Interest Rate Low Credit Easy | Borrow in Advance Rising Rates | Times Good Prosperity | Supply Adequate | Prices High | Interest Rates High; Credit Tight | Can't Afford To Buy | Uncertain Future | Supply Inadequate |
| <u>Date of Survey</u> | | <u>Available</u> | <u>Down</u> | <u>Credit Easy</u> | <u>Rising Rates</u> | <u>Prosperity</u> | <u>Adequate</u> | <u>High</u> | <u>Credit Tight</u> | <u>To Buy</u> | <u>Future</u> | <u>Inadequate</u> |
| February | 2024 | 25 | 8 | 1 | 0 | 5 | 3 | 33 | 10 | 10 | 7 | 3 |
| March | 2024 | 24 | 10 | 1 | 0 | 6 | 2 | 31 | 10 | 9 | 9 | 2 |