EDUCATION SOME COLLEGE
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
January	1993	32	4	64	100	68	346
February	1993	30	4	66	100	64	359
March	1993	34	3	63	100	71	342
April	1993	37	5	58	100	79	342
May	1993	43	6	51	100	92	327
June	1993	45	5	50	100	94	337
July	1993	47	4	49	100	98	342
August	1993	43	3	53	100	90	361
September	1993	43	4	53	100	91	363
October	1993	41	4	55	100	87	356
November	1993	47	4	49	100	98	343
December	1993	47	5	48	100	99	354
January	1994	48	6	46	100	102	357
February	1994	44	7	49	100	95	363
March	1994	48	7	46	100	102	364
April	1994	50	6	44	100	106	375
May	1994	55	6	40	100	115	370
June	1994	55	6	39	100	116	357
July	1994	53	7	41	100	112	363
August	1994	49	6	45	100	104	377
September	1994	45	6	49	100	95	380
October	1994	46	6	48	100	98	373
November	1994	45	6	50	100	95	360
December	1994	46	4	50	100	96	343
January	1995	44	4	52	100	92	328
February	1995	46	5	49	100	97	322
March	1995	48	6	46	100	103	329
April	1995	51	7	42	100	108	324
May	1995	52	7	41	100	111	335
June	1995	52	8	40	100	112	340
July	1995	55	5	40	100	115	344
August	1995	50	5	45	100	105	319
September	1995	50	4	47	100	103	309
October	1995	48	5	47	100	101	309
November	1995	50	4	46	100	104	339
December	1995	44	4	52	100	92	335
January	1996	41	5	54	100	88	342
February	1996	42	7	51	100	92	315
March	1996	46	7	47	100	99	311
April	1996	49	5	46	100	103	293
May	1996	50	5	45	100	105	307
June	1996	54	5	41	100	113	303
July	1996	52	5	42	100	110	317
August	1996	55	4	41	100	113	322
September	1996	53	4	44	100	109	330
October	1996	54	4	42	100	112	327
November	1996	54	4	43	100	111	319
December	1996	54	4	42	100	112	323
January	1997	53	5	42	100	111	309
February	1997	54	4	42	100	112	309

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TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
March	1997	56	6	38	100	118	307
April	1997	61	4	34	100	127	300
May	1997	60	6	33	100	127	307
June	1997	59	5	36	100	122	303
July	1997	54	7	39	100	115	332
August	1997	54	8	38	100	116	319
September	1997	57	9	35	100	122	333
October	1997	57	10	33	100	125	322
November	1997	59	9	33	100	126	324
December	1997	56	7	37	100	119	304
January	1998	58	7	35	100	124	310
February	1998	61	7	32	100	128	313
March	1998	66	7	27	100	139	328
April	1998	68	5	27	100	141	322
May	1998	69	8	23	100	145	340
June	1998	70	8	22	100	148	352
July	1998	73	10	18	100	155	371
August	1998	73	7	20	100	153	370
September	1998	69	8	23	100	147	364
October	1998	67	8	25	100	141	351
November	1998	64	9	26	100	138	355
December	1998	64	9	27	100	138	380
January	1999	61	11	29	100	132	386
February	1999	64	10	26	100	138	386
March	1999	66	10	24	100	143	364
April	1999	71	8	21	100	150	365
May	1999	68	10	22	100	146	347
June	1999	68	13	20	100	148	342
July	1999	70	12	18	100	152	320
August	1999	73	9	18	100	155	326
September	1999	74	7	19	100	154	315
October	1999	67	7	26	100	141	331
November	1999	59	9	32	100	127	329
December	1999	52	10	38	100	114	354
January	2000	54	9	37	100	116	349
February	2000	59	8	33	100	126	345
March	2000	64	8	29	100	135	309
April	2000	67	8	26	100	141	315
May	2000	69	7	24	100	144	323
June	2000	72	6	22	100	150	363
July	2000	74	5	22	100	152	356
August	2000	74	3	24	100	150	353
September	2000	70	3	27	100	143	323
October	2000	68	6	25	100	143	320
November	2000	67	7	26	100	141	319
December	2000	64	8	28	100	136	322
January	2001	62	5	33	100	129	338
February	2001	59	7	34	100	125	342
March	2001	61	6	33	100	129	366
April	2001	59	10	32	100	127	362
May	2001	61	11	28	100	134	357
June	2001	64	12	24	100	140	344

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TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
July	2001	67	8	25	100	142	345
August	2001	65	6	29	100	136	353
September	2001	60	7	33	100	127	361
October	2001	53	9	38	100	115	362
November	2001	45	8	47	100	99	365
December	2001	41	9	51	100	90	359
January	2002	41	7	52	100	89	373
February	2002	45	8	47	100	98	376
March	2002	47	9	44	100	103	379
April	2002	54	11	35	100	119	354
May	2002	55	11	35	100	120	349
June	2002	58	10	33	100	125	338
July	2002	55	8	37	100	118	356
August	2002	57	7	36	100	121	346
September	2002	57	10	33	100	125	340
October	2002	57	10	33	100	124	325
November	2002	55	11	34	100	121	342
December	2002	52	11	37	100	115	360
January	2003	52	11	38	100	114	354
February	2003	54	11	35	100	118	328
March	2003	57	8	36	100	121	313
April	2003	58	7	35	100	123	311
May	2003	61	6	33	100	128	318
June	2003	60	6	34	100	126	336
July	2003	65	5	30	100	134	335
August	2003	65	4	32	100	133	329
September	2003	68	3	29	100	139	309
October	2003	64	3	33	100	131	317
November	2003	62	5	33	100	130	333
December	2003	63	5	31	100	132	335
January	2004	65	5	30	100	135	352
February	2004	65	4	31	100	135	388
March	2004	65	4	31	100	133	407
April	2004	66	4	29	100	137	433
May	2004	70	4	26	100	144	416
June	2004	72	4	24	100	149	439
July	2004	73	5	23	100	150	463
August	2004	71	6	23	100	148	484
September	2004	67	6	27	100	141	463
October	2004	65	7	28	100	138	439
November	2004	64	8	28	100	136	407
December	2004	63	7	30	100	134	429
January	2005	64	5	31	100	132	438
February	2005	65	5	30	100	136	461
March	2005	67	7	26	100	140	451
April	2005	67	9	24	100	143	437
May	2005	70	7	23	100	146	421
June	2005	71	6	23	100	148	441
July	2005	72	4	24	100	148	418
August	2005	71	5	24	100	147	409
September	2005	71	5	24	100	147	400
October	2005	73	5	22	100	152	424

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TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
November	2005	72	6	22	100	150	428
December	2005	69	4	27	100	142	435
January	2006	64	2	34	100	130	426
February	2006	63	1	36	100	127	441
March	2006	64	2	33	100	131	431
April	2006	66	3	31	100	134	434
May	2006	64	3	33	100	131	417
June	2006	60	3	36	100	124	412
July	2006	56	5	40	100	116	427
August	2006	49	6	45	100	104	441
September	2006	45	6	49	100	96	442
October	2006	40	5	55	100	86	430
November	2006	35	3	62	100	73	431
December	2006	31	4	65	100	66	439
January	2007	30	4	66	100	64	436
February	2007	32	5	64	100	68	433
March	2007	34	4	63	100	71	446
April	2007	33	4	63	100	70	441
May	2007	33	3	64	100	69	460
June	2007	31	3	66	100	65	434
July	2007	32	2	67	100	65	439
August	2007	29	2	69	100	59	421
September	2007	25	1	74	100	51	436
October	2007	18	2	80	100	37	429
November	2007	13	2	85	100	28	456
December	2007	11	3	86	100	24	453
January	2008	9	3	89	100	20	449
February	2008	9	3	88	100	20	418
March	2008	8	2	90	100	18	408
April	2008	9	2	89	100	19	420
May	2008	8	1	91	100	17	432
June	2008	7	1	92	100	15	451
July	2008	7	1	92	100	14	449
August	2008	7	2	92	100	15	447
September	2008	8	1	91	100	17	428
October	2008	8	2	90	100	18	419
November	2008	7	2	92	100	15	423
December	2008	5	2	93	100	11	446
January	2009	4	1	95	100	9	463
February	2009	4	1	95	100	10	467
March	2009	5	1	94	100	11	444
April	2009	6	1	93	100	13	434
May	2009	7	0	93	100	14	438
June	2009	8	1	91	100	16	440
July	2009	8	2	90	100	18	457
August	2009	7	2	91	100	16	455
September	2009	8	2	90	100	18	448
October	2009	9	2	90	100	19	432
November	2009	10	1	89	100	21	407
December	2009	8	2	91	100	17	403
January	2010	6	2	92	100	14	409

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TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
February	2010	6	2	92	100	15	427
March	2010	7	2	91	100	16	434
April	2010	8	2	90	100	18	442
May	2010	10	2	88	100	22	421
June	2010	11	2	87	100	23	425
July	2010	11	2	87	100	24	415
August	2010	9	2	89	100	20	453
September	2010	8	2	91	100	17	466
October	2010	5	2	93	100	11	485
November	2010	5	1	93	100	12	458
December	2010	5	2	93	100	12	447
January	2011	7	2	91	100	16	434
February	2011	7	2	91	100	16	456
March	2011	6	3	91	100	16	473
April	2011	6	3	91	100	15	477
May	2011	6	4	91	100	15	467
June	2011	7	3	91	100	16	449
July	2011	7	2	91	100	16	440
August	2011	6	1	92	100	14	425
September	2011	6	1	92	100	14	438
October	2011	8	1	91	100	17	434
November	2011	9	1	90	100	19	443
December	2011	10	1	89	100	20	436
January	2012	9	1	90	100	18	447
February	2012	8	1	91	100	17	439
March	2012	7	1	92	100	14	442
April	2012	7	1	92	100	15	415
May	2012	7	0	92	100	15	402
June	2012	10	1	89	100	20	393
July	2012	10	2	88	100	22	416
August	2012	11	3	86	100	25	441
September	2012	11	3	86	100	26	447
October	2012	12	3	86	100	26	442
November	2012	13	2	85	100	29	439
December	2012	16	2	82	100	34	421
January	2013	21	2	77	100	44	409
February	2013	23	2	75	100	47	405
March	2013	25	2	73	100	51	405
April	2013	27	3	70	100	57	403
May	2013	27	3	70	100	58	413
June	2013	28	4	68	100	60	422
July	2013	27	3	70	100	58	422
August	2013	33	4	64	100	69	418
September	2013	35	3	62	100	73	430
October	2013	37	4	59	100	78	461
November	2013	32	4	64	100	68	446
December	2013	32	4	64	100	68	446
January	2014	32	4	64	100	68	423
February	2014	37	4	59	100	78	445
March	2014	37	4	59	100	77	448
April	2014	39	4	57	100	81	468
May	2014	40	4	55	100	85	445

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TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
June	2014	44	4	52	100	92	418
July	2014	40	5	55	100	85	403
August	2014	41	6	53	100	88	409
September	2014	43	5	52	100	91	431
October	2014	47	3	50	100	97	424
November	2014	44	3	53	100	91	435
December	2014	42	5	53	100	89	413
January	2015	44	5	51	100	93	427
February	2015	47	4	49	100	99	427
March	2015	46	3	51	100	96	435
April	2015	49	3	48	100	100	419
May	2015	47	5	48	100	99	435
June	2015	54	5	41	100	113	444
July	2015	55	4	41	100	114	447
August	2015	58	3	40	100	118	440
September	2015	53	3	44	100	108	453
October	2015	52	3	45	100	107	463
November	2015	50	4	46	100	104	449
December	2015	52	4	44	100	108	440
January	2016	51	4	45	100	106	441
February	2016	53	3	44	100	109	439
March	2016	54	3	43	100	111	458
April	2016	57	3	40	100	117	483
May	2016	58	2	40	100	118	501
June	2016	58	3	39	100	120	472
July	2016	58	3	40	100	118	486
August	2016	60	4	37	100	123	471
September	2016	61	4	35	100	125	515
October	2016	60	5	36	100	124	504
November	2016	55	4	40	100	115	531
December	2016	55	3	42	100	113	505
January	2017	55	4	41	100	114	518
February	2017	56	5	38	100	118	509
March	2017	60	7	33	100	127	526
April	2017	62	7	31	100	131	519
May	2017	68	5	27	100	141	533
June	2017	68	5	28	100	140	522
July	2017	69	3	27	100	142	497
August	2017	68	3	29	100	139	487
September	2017	69	3	29	100	140	492
October	2017	68	3	28	100	140	516
November	2017	68	4	27	100	141	523
December	2017	66	4	30	100	136	512
January	2018	65	4	31	100	134	498
February	2018	65	4	31	100	134	519
March	2018	70	4	26	100	144	546
April	2018	72	2	25	100	147	563
May	2018	76	2	22	100	154	554
June	2018	74	2	23	100	151	537
July	2018	76	3	21	100	156	509
August	2018	74	3	23	100	151	506
September	2018	76	3	21	100	155	519

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TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
October	2018	73	4	23	100	150	532
November	2018	72	5	22	100	150	543
December	2018	69	6	26	100	143	535
January	2019	65	6	28	100	137	536
February	2019	64	4	31	100	133	513
March	2019	67	4	28	100	139	500
April	2019	73	4	23	100	150	496
May	2019	76	5	19	100	157	515
June	2019	76	5	19	100	157	523
July	2019	73	4	23	100	150	529
August	2019	74	4	22	100	152	493
September	2019	73	4	23	100	149	483
October	2019	75	5	20	100	154	489
November	2019	73	5	22	100	151	521
December	2019	74	4	22	100	152	539
January	2020	73	3	24	100	149	533
February	2020	72	3	24	100	148	514
March	2020	70	4	25	100	145	509
April	2020	58	4	37	100	121	490
May	2020	44	4	52	100	92	507
June	2020	34	3	63	100	71	515
July	2020	39	3	59	100	80	528
August	2020	46	2	52	100	94	507
September	2020	48	3	49	100	98	478
October	2020	52	3	45	100	107	459
November	2020	54	4	42	100	111	452
December	2020	57	4	39	100	118	477
January	2021	56	5	39	100	117	478
February	2021	57	3	40	100	116	492
March	2021	57	3	41	100	116	465
April	2021	61	1	38	100	123	471
May	2021	68	1	31	100	137	459
June	2021	74	1	24	100	150	471
July	2021	75	2	23	100	152	485
August	2021	76	1	23	100	153	499
September	2021	74	2	24	100	150	490
October	2021	77	2	22	100	155	475
November	2021	74	3	23	100	151	465
December	2021	77	3	20	100	157	491
January	2022	77	3	20	100	157	506
February	2022	80	3	17	100	163	512
March	2022	78	4	18	100	160	486
April	2022	78	3	19	100	159	456
May	2022	76	2	22	100	154	451
June	2022	78	2	20	100	158	461
July	2022	75	2	23	100	152	481
August	2022	72	3	26	100	146	485
September	2022	68	2	30	100	137	483
October	2022	66	1	33	100	133	470
November	2022	64	1	35	100	129	481
December	2022	59	2	39	100	119	509

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TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
January	2023	57	3	40	100	117	499
February	2023	53	4	43	100	109	473
March	2023	57	3	40	100	117	452
April	2023	59	2	39	100	120	470
May	2023	60	2	38	100	121	485
June	2023	58	3	39	100	119	472
July	2023	58	4	38	100	120	463
August	2023	62	4	34	100	128	444
September	2023	61	4	35	100	127	462
October	2023	62	4	35	100	127	471
November	2023	58	4	38	100	121	495
December	2023	57	3	40	100	117	471
January	2024	55	3	42	100	113	461
February	2024	55	3	42	100	114	438
March	2024	57	4	39	100	119	446
April	2024	57	4	39	100	119	529
May	2024	60	3	37	100	123	621
June	2024	59	4	37	100	122	697
July	2024	59	3	38	100	121	689
August	2024	55	4	40	100	115	718
September	2024	53	4	43	100	109	721
October	2024	49	5	45	100	104	726
November	2024	49	5	47	100	102	640
December	2024	49	5	46	100	103	601
January	2025	51	4	44	100	107	623
February	2025	52	4	43	100	109	674
March	2025	51	4	45	100	106	801
April	2025	48	3	49	100	99	792
May	2025	47	3	50	100	96	818
June	2025	46	4	50	100	96	738
July	2025	47	4	49	100	98	748
August	2025	48	5	47	100	100	713
September	2025	48	5	48	100	100	735
October	2025	47	6	47	100	101	753
November	2025	43	5	52	100	91	760
December	2025	44	5	51	100	93	750
January	2026	42	5	53	100	88	771
February	2026	45	5	50	100	95	793
March	2026	45	5	50	100	96	886
April	2026	49	4	47	100	102	883
May	2026	46	5	49	100	97	878
June	2026	46	5	49	100	97	833
July	2026	47	4	49	100	98	837