

**FEMALE**

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**TABLE 36**

**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE  
HOUSEHOLD DURABLES  
(Three Month Moving Averages)**

Response to the query: "Why do you say so?" following the question on Table 35.

May add to more than 100% due to multiple mentions.

<u>Date of Survey</u>		<u>GOOD TIME TO BUY</u>					<u>BAD TIME TO BUY</u>			
		Prices Low; Good Buys	Prices Won't Come	Interest Rate Low	Borrow in Advance	Times Good; Prosperity	Interest Rates High;	Can't Afford	Uncertain	
		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>		<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>
March	1978	19	32	0	0	3	16	3	6	2
April	1978	16	35	0	1	3	16	3	5	1
May	1978	15	37	0	1	4	16	3	5	1
June	1978	15	39	1	1	5	18	3	3	1
July	1978	14	40	1	2	5	20	3	3	1
August	1978	14	41	1	2	4	20	3	3	2
September	1978	14	42	1	2	3	19	3	3	2
October	1978	14	41	1	2	2	20	3	3	1
November	1978	12	41	0	1	3	20	3	3	1
December	1978	10	38	0	2	2	23	4	3	1
January	1979	11	38	0	1	2	23	5	4	2
February	1979	14	38	0	2	2	22	5	4	2
March	1979	15	41	0	1	2	18	6	4	2
April	1979	12	43	0	2	2	16	5	6	3
May	1979	11	42	1	2	2	18	6	7	3
June	1979	11	40	1	2	2	20	7	8	2
July	1979	12	38	0	2	2	21	9	6	3
August	1979	12	38	0	2	2	21	9	5	4
September	1979	12	38	0	1	2	21	10	6	4
October	1979	12	38	0	2	2	20	9	9	4
November	1979	12	36	1	2	2	21	11	8	4
December	1979	12	33	1	2	3	23	12	10	5
January	1980	15	33	1	1	2	25	13	10	7
February	1980	17	35	0	1	3	24	13	10	6
March	1980	16	37	0	2	3	25	13	9	7
April	1980	14	32	0	2	2	26	18	8	5
May	1980	10	28	0	2	2	33	25	9	8
June	1980	10	23	0	2	1	34	28	9	8
July	1980	12	20	1	1	2	34	24	10	9
August	1980	13	22	1	1	1	29	20	10	7
September	1980	15	23	1	2	1	25	15	10	7
October	1980	15	26	1	2	1	22	16	9	5
November	1980	17	28	1	1	1	23	14	8	4
December	1980	17	27	1	1	0	25	18	8	4
January	1981	19	26	1	1	1	25	20	9	3
February	1981	21	23	1	1	1	26	22	9	4
March	1981	23	21	1	1	1	25	22	9	5
April	1981	22	22	1	1	1	26	20	9	6
May	1981	18	24	1	1	1	25	17	9	5
June	1981	18	26	0	1	1	24	18	10	3
July	1981	18	25	0	1	1	26	18	10	2
August	1981	21	23	0	1	1	24	19	9	2
September	1981	21	24	0	1	1	23	20	7	2
October	1981	20	23	1	1	1	23	20	8	4
November	1981	17	21	1	1	1	25	21	9	4
December	1981	18	21	1	1	1	28	19	10	5

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**TABLE 36**  
**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE**  
**HOUSEHOLD DURABLES**  
**(Three Month Moving Averages)**

<u>Date of Survey</u>		GOOD TIME TO BUY					BAD TIME TO BUY			
		Prices Low; Good Buys	Prices Won't Come	Interest Rate Low	Borrow in Advance	Times Good; Prosperity	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future
		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>
January	1982	22	19	1	1	0	26	19	10	5
February	1982	26	19	1	1	1	24	17	10	6
March	1982	28	18	1	1	2	22	18	11	7
April	1982	26	16	1	0	2	24	22	13	7
May	1982	24	15	1	1	2	25	24	15	7
June	1982	23	13	1	1	1	26	24	16	7
July	1982	24	15	1	1	1	24	23	15	8
August	1982	24	15	1	1	1	24	22	14	7
September	1982	23	15	2	1	1	24	21	15	7
October	1982	22	13	3	1	1	24	18	16	7
November	1982	25	11	3	1	1	25	17	16	9
December	1982	26	10	4	1	1	22	15	15	10
January	1983	29	10	4	0	1	23	13	14	10
February	1983	30	11	5	1	1	21	11	14	8
March	1983	30	12	6	0	2	23	13	13	7
April	1983	30	13	8	1	3	21	13	11	6
May	1983	31	14	10	1	4	20	12	11	7
June	1983	33	15	10	2	4	17	9	10	7
July	1983	33	15	9	1	4	16	7	9	6
August	1983	30	15	9	1	3	17	7	9	4
September	1983	27	17	9	2	3	17	8	9	3
October	1983	28	18	8	2	3	17	8	10	3
November	1983	31	17	6	2	3	17	8	8	3
December	1983	34	14	4	1	4	19	7	8	3
January	1984	40	15	4	1	4	17	6	5	3
February	1984	41	17	5	1	5	16	5	6	3
March	1984	40	19	6	1	6	13	5	6	3
April	1984	34	17	6	2	6	14	5	6	3
May	1984	32	18	6	3	7	13	4	5	2
June	1984	32	17	5	4	7	14	5	4	2
July	1984	34	18	4	4	6	12	5	4	2
August	1984	34	18	4	3	6	12	7	5	2
September	1984	33	20	4	2	6	11	7	5	2
October	1984	30	20	4	2	6	12	5	6	2
November	1984	28	19	5	3	6	14	5	5	2
December	1984	29	15	6	3	6	16	5	6	2
January	1985	34	13	7	2	5	16	7	6	2
February	1985	39	13	6	1	6	13	6	7	2
March	1985	41	16	6	2	5	11	5	6	2
April	1985	38	17	7	2	6	11	5	6	2
May	1985	34	19	7	2	5	13	4	6	2
June	1985	35	18	8	2	5	13	4	5	3
July	1985	35	19	9	2	6	13	4	6	3
August	1985	37	19	11	1	6	12	3	5	2
September	1985	36	18	12	1	6	13	3	5	1
October	1985	35	17	12	1	5	14	4	6	1
November	1985	35	16	11	1	5	14	5	6	2
December	1985	37	14	10	1	4	15	5	5	2

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**HOUSEHOLD DURABLES**  
**(Three Month Moving Averages)**

		GOOD TIME TO BUY					BAD TIME TO BUY			
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good; Prosperity	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future
<u>Date of Survey</u>		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>
January	1986	40	14	10	1	4	12	4	5	2
February	1986	41	14	12	1	5	10	3	6	1
March	1986	38	15	14	0	6	7	2	7	2
April	1986	34	14	19	1	7	9	2	6	3
May	1986	31	12	22	1	7	10	2	7	4
June	1986	32	12	24	1	7	9	3	6	3
July	1986	35	12	23	1	9	8	3	6	2
August	1986	35	12	22	1	9	9	3	6	1
September	1986	34	14	22	1	8	10	3	6	2
October	1986	33	14	21	1	6	8	2	6	2
November	1986	32	15	19	2	4	9	2	6	2
December	1986	31	14	17	2	4	9	2	6	2
January	1987	33	14	16	1	4	9	2	7	2
February	1987	35	14	15	1	5	8	3	7	2
March	1987	35	15	16	1	6	8	4	7	2
April	1987	32	15	15	2	6	8	4	6	2
May	1987	31	16	15	3	7	7	4	4	2
June	1987	32	19	13	3	6	8	4	4	2
July	1987	34	18	12	2	6	9	4	4	2
August	1987	38	18	10	2	5	9	4	5	2
September	1987	37	18	10	3	5	9	4	4	1
October	1987	34	18	9	4	5	9	4	5	2
November	1987	30	17	9	4	4	9	5	5	5
December	1987	32	17	8	2	4	9	4	6	6
January	1988	36	15	7	1	3	7	5	6	7
February	1988	38	16	6	1	5	7	4	6	4
March	1988	35	14	6	1	7	6	4	6	4
April	1988	32	16	7	2	9	8	4	6	3
May	1988	31	19	6	2	9	9	3	4	2
June	1988	30	20	6	2	8	9	3	3	2
July	1988	30	21	6	3	8	8	2	3	2
August	1988	31	20	7	3	8	8	2	3	3
September	1988	34	19	7	4	7	9	3	3	3
October	1988	35	19	7	4	6	10	4	3	3
November	1988	34	18	6	4	6	11	4	3	2
December	1988	33	19	6	4	6	13	4	3	2
January	1989	35	18	5	5	6	11	3	3	2
February	1989	35	18	4	4	7	9	3	4	3
March	1989	35	16	4	4	7	8	4	5	3
April	1989	32	19	4	4	8	9	5	6	2
May	1989	31	21	5	5	6	8	5	5	2
June	1989	30	23	4	4	5	8	6	4	2
July	1989	30	22	5	2	4	9	5	4	3
August	1989	32	20	4	2	4	10	5	3	3
September	1989	33	17	4	2	5	10	3	4	3
October	1989	35	16	4	2	5	10	3	4	2
November	1989	33	15	5	2	5	12	3	5	2
December	1989	33	16	5	3	4	14	3	6	2
January	1990	37	16	4	2	4	13	3	5	2

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**(Three Month Moving Averages)**

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		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good; Prosperity	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future
<u>Date of Survey</u>		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>
February 1990		39	15	4	2	3	11	3	6	2
March 1990		39	16	5	1	4	8	3	6	2
April 1990		33	18	5	1	4	10	3	6	2
May 1990		32	20	5	2	4	10	4	4	2
June 1990		32	22	4	2	4	11	3	4	1
July 1990		34	20	4	3	3	10	4	4	2
August 1990		33	21	4	2	3	11	3	5	4
September 1990		32	21	4	2	3	12	3	5	7
October 1990		27	21	3	1	2	15	3	6	9
November 1990		25	22	2	1	2	15	4	8	11
December 1990		27	18	2	1	2	13	5	8	13
January 1991		26	16	2	1	2	11	6	10	17
February 1991		27	11	2	1	2	10	6	11	17
March 1991		28	12	4	1	2	10	6	13	15
April 1991		30	14	5	0	3	10	6	13	10
May 1991		31	16	5	0	2	9	5	13	10
June 1991		31	14	5	0	2	9	5	13	10
July 1991		34	12	5	0	3	8	5	11	11
August 1991		35	11	6	0	3	10	6	11	10
September 1991		35	12	5	0	3	11	5	13	10
October 1991		33	13	6	1	2	13	5	15	10
November 1991		33	13	5	1	1	12	4	14	13
December 1991		31	12	6	1	1	12	6	14	16
January 1992		34	9	8	1	1	11	6	15	19
February 1992		34	6	9	0	2	9	6	15	22
March 1992		35	6	11	0	2	9	5	16	22
April 1992		32	8	11	0	2	10	4	16	20
May 1992		32	8	11	1	2	10	3	17	14
June 1992		33	9	12	1	2	9	4	14	12
July 1992		34	10	13	1	3	8	4	14	12
August 1992		35	11	12	0	3	9	4	13	14
September 1992		31	11	11	0	3	11	5	16	16
October 1992		29	10	10	0	2	12	5	17	16
November 1992		29	10	11	1	2	11	5	15	15
December 1992		33	10	13	1	4	9	3	14	11
January 1993		38	9	13	1	4	8	3	12	11
February 1993		39	9	11	1	5	7	2	12	10
March 1993		38	8	11	1	5	7	3	11	10
April 1993		36	10	12	1	6	7	2	10	9
May 1993		33	12	15	1	6	7	3	9	9
June 1993		34	13	14	1	5	8	2	9	9
July 1993		33	13	15	0	4	7	2	11	10
August 1993		35	12	14	0	5	7	3	11	10
September 1993		34	11	17	0	6	6	4	11	10
October 1993		34	12	18	0	5	6	4	10	8
November 1993		33	12	19	0	4	8	4	10	7
December 1993		32	12	19	0	4	9	3	8	7
January 1994		35	9	19	1	6	9	2	7	7
February 1994		39	10	19	1	8	6	2	6	7

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**HOUSEHOLD DURABLES**  
**(Three Month Moving Averages)**

		GOOD TIME TO BUY					BAD TIME TO BUY			
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good; Prosperity	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future
<u>Date of Survey</u>		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>
March	1994	39	11	19	1	9	6	2	7	5
April	1994	37	13	18	2	10	6	2	6	4
May	1994	32	13	17	2	10	7	2	6	4
June	1994	33	11	17	2	10	8	2	5	4
July	1994	34	12	16	2	8	9	3	5	4
August	1994	35	11	15	2	9	8	3	6	3
September	1994	35	13	14	1	9	7	3	6	3
October	1994	34	12	14	1	10	6	3	6	4
November	1994	35	13	15	2	9	7	3	5	4
December	1994	37	12	14	2	8	8	3	5	5
January	1995	39	13	14	3	9	8	4	4	4
February	1995	38	15	11	3	9	7	3	5	3
March	1995	38	15	11	3	9	6	3	5	2
April	1995	35	14	10	2	9	6	4	5	3
May	1995	37	12	10	2	9	7	5	4	3
June	1995	34	12	10	2	9	9	4	4	4
July	1995	36	11	13	1	9	9	4	5	3
August	1995	36	10	13	1	8	8	3	5	4
September	1995	40	12	13	0	8	6	3	5	3
October	1995	40	12	10	0	7	7	3	4	4
November	1995	39	12	10	0	6	7	3	5	3
December	1995	38	11	10	0	5	8	2	6	4
January	1996	38	11	12	1	5	8	2	8	3
February	1996	39	11	12	1	6	7	3	8	4
March	1996	38	12	13	1	6	7	3	8	4
April	1996	36	13	12	1	8	8	3	7	4
May	1996	36	13	13	1	7	8	3	6	4
June	1996	36	12	11	1	9	8	3	6	4
July	1996	39	11	11	1	8	8	3	5	3
August	1996	38	10	11	2	8	8	3	5	2
September	1996	38	11	12	2	6	9	4	4	2
October	1996	36	12	12	1	6	10	4	6	3
November	1996	37	12	12	1	7	10	3	7	3
December	1996	40	10	10	0	8	10	2	7	2
January	1997	42	8	10	0	9	9	2	7	2
February	1997	45	8	9	0	11	8	3	7	2
March	1997	44	8	9	1	11	6	3	7	2
April	1997	39	10	10	2	12	5	4	5	2
May	1997	35	10	11	2	11	5	3	3	2
June	1997	33	10	11	2	12	4	3	3	1
July	1997	34	9	11	1	12	5	2	3	1
August	1997	33	8	12	0	12	6	2	3	1
September	1997	33	9	13	1	11	6	2	2	1
October	1997	32	10	11	1	9	5	1	2	1
November	1997	35	10	11	1	9	5	1	1	1
December	1997	38	8	10	1	8	5	2	1	1
January	1998	44	6	11	0	8	4	1	1	1
February	1998	42	7	14	0	10	4	1	2	1
March	1998	39	7	16	0	12	5	0	2	1

**FEMALE**  
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**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE**  
**HOUSEHOLD DURABLES**  
**(Three Month Moving Averages)**

		GOOD TIME TO BUY					BAD TIME TO BUY			
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good; Prosperity	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future
<u>Date of Survey</u>		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>
April	1998	34	8	14	0	14	5	1	2	0
May	1998	33	7	11	0	13	6	1	2	0
June	1998	33	6	11	0	14	4	1	1	0
July	1998	33	7	13	0	13	4	2	1	0
August	1998	32	6	15	0	13	4	2	1	1
September	1998	30	6	14	0	12	4	2	2	1
October	1998	30	7	15	0	12	4	3	2	2
November	1998	31	9	17	0	10	4	2	1	2
December	1998	32	8	20	0	10	4	3	1	2
January	1999	36	8	19	0	11	3	1	1	1
February	1999	37	8	17	0	14	2	2	1	1
March	1999	36	8	15	0	16	2	1	2	1
April	1999	33	8	14	0	17	4	1	1	1
May	1999	34	9	15	0	17	3	1	1	0
June	1999	37	9	14	0	17	3	1	0	0
July	1999	37	7	14	1	17	3	1	0	0
August	1999	35	7	12	1	16	4	1	1	2
September	1999	31	7	11	1	15	4	2	1	2
October	1999	32	10	11	1	13	3	2	2	2
November	1999	32	10	11	0	12	3	1	2	1
December	1999	36	9	11	0	11	3	1	1	1
January	2000	41	8	9	0	12	4	1	1	1
February	2000	40	7	9	0	15	4	2	0	1
March	2000	38	8	9	1	17	4	2	1	1
April	2000	33	11	11	2	18	4	2	1	1
May	2000	33	12	11	2	18	4	2	2	1
June	2000	33	11	10	3	18	4	2	2	1
July	2000	33	9	8	2	17	4	3	1	1
August	2000	33	8	7	2	15	5	3	1	1
September	2000	33	9	8	1	16	5	3	1	1
October	2000	33	10	8	1	17	5	2	2	1
November	2000	33	10	9	1	19	3	2	1	1
December	2000	35	9	8	1	16	3	2	2	1
January	2001	37	7	7	1	13	4	3	3	3
February	2001	34	6	8	0	10	5	3	5	4
March	2001	31	8	10	0	8	5	3	5	6
April	2001	28	8	11	1	7	5	3	7	7
May	2001	28	8	11	1	8	4	3	7	7
June	2001	29	7	10	1	8	5	3	8	6
July	2001	29	7	11	0	8	7	3	7	6
August	2001	31	6	11	0	8	8	3	9	7
September	2001	29	5	12	0	8	6	3	8	9
October	2001	29	4	13	0	7	5	3	7	12
November	2001	30	3	16	0	4	4	2	5	17
December	2001	33	3	18	0	3	5	2	7	16
January	2002	38	3	18	0	3	3	2	10	13
February	2002	39	3	17	0	3	4	2	11	10
March	2002	37	3	17	0	4	3	2	11	9
April	2002	32	4	17	0	3	3	3	9	9

**FEMALE**  
**TABLE 36**

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**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE  
HOUSEHOLD DURABLES  
(Three Month Moving Averages)**

<u>Date of Survey</u>		<u>GOOD TIME TO BUY</u>					<u>BAD TIME TO BUY</u>			
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good; Prosperity	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future
		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>
May	2002	30	5	16	0	5	3	3	8	7
June	2002	31	5	17	0	5	3	3	7	7
July	2002	34	5	18	0	5	3	2	7	6
August	2002	34	5	19	0	4	3	2	7	7
September	2002	34	4	19	0	4	4	2	8	7
October	2002	31	4	20	0	4	5	2	10	8
November	2002	31	4	20	0	4	4	3	10	9
December	2002	32	4	19	0	4	3	3	10	10
January	2003	35	4	20	0	4	3	2	9	11
February	2003	34	4	20	0	4	3	2	9	12
March	2003	32	3	19	0	3	3	4	9	15
April	2003	27	3	17	0	3	4	5	9	15
May	2003	27	3	18	0	3	5	5	10	13
June	2003	28	3	20	0	4	5	4	11	9
July	2003	32	3	21	0	4	5	4	10	6
August	2003	32	4	23	0	4	5	3	11	5
September	2003	30	4	22	1	4	5	2	10	5
October	2003	29	4	22	1	4	5	2	11	7
November	2003	30	5	19	0	3	4	2	10	7
December	2003	32	5	19	0	3	4	4	9	7
January	2004	36	4	20	0	6	4	3	8	5
February	2004	36	4	21	1	6	4	3	8	5
March	2004	35	4	21	1	6	4	2	7	4
April	2004	31	5	20	0	6	5	2	6	5
May	2004	30	6	21	0	7	5	3	5	5
June	2004	32	7	23	1	7	5	3	5	6
July	2004	31	8	24	1	6	5	4	6	6
August	2004	31	7	21	1	6	5	4	6	5
September	2004	30	7	20	1	7	6	4	5	5
October	2004	30	8	20	1	6	6	3	5	5
November	2004	31	8	21	1	6	6	4	6	5
December	2004	34	9	20	1	7	6	3	5	4
January	2005	36	9	19	1	7	6	3	4	4
February	2005	37	8	17	1	8	5	3	4	3
March	2005	35	9	17	1	6	5	3	4	3
April	2005	33	10	15	1	6	5	4	6	3
May	2005	30	12	14	2	6	5	4	5	3
June	2005	32	12	14	2	5	5	4	4	2
July	2005	35	11	14	2	5	6	2	3	1
August	2005	36	10	15	1	4	6	2	4	2
September	2005	34	11	14	1	4	8	2	6	2
October	2005	30	13	13	1	4	9	3	9	3
November	2005	29	13	13	1	5	8	3	10	4
December	2005	35	11	12	1	5	8	3	10	4
January	2006	39	9	10	1	5	6	3	6	4
February	2006	39	9	10	1	5	5	3	6	4
March	2006	34	9	11	1	5	5	4	5	4
April	2006	33	10	12	2	6	5	4	6	3
May	2006	31	11	12	1	6	6	5	6	3

**FEMALE**  
**TABLE 36**  
**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE**  
**HOUSEHOLD DURABLES**  
**(Three Month Moving Averages)**

		GOOD TIME TO BUY					BAD TIME TO BUY			
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good; Prosperity	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future
<u>Date of Survey</u>		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>
June	2006	31	11	11	2	6	7	4	6	4
July	2006	30	11	10	2	4	7	4	7	4
August	2006	29	10	10	2	4	7	4	7	4
September	2006	29	9	10	2	4	7	4	7	4
October	2006	31	8	10	1	5	7	4	8	3
November	2006	38	7	10	1	5	7	3	8	3
December	2006	44	7	9	1	5	7	2	7	3
January	2007	44	8	10	1	6	6	2	6	3
February	2007	40	8	10	1	6	6	2	6	4
March	2007	34	8	10	1	7	5	2	6	4
April	2007	32	9	10	0	6	5	3	7	4
May	2007	33	9	11	0	5	6	3	7	3
June	2007	36	10	12	0	4	7	3	7	3
July	2007	35	7	12	1	6	7	2	8	3
August	2007	33	7	12	1	5	7	3	9	4
September	2007	29	5	11	1	5	6	4	11	4
October	2007	30	5	11	0	3	6	6	11	6
November	2007	31	4	10	0	3	6	6	12	7
December	2007	37	5	9	0	3	7	6	11	7
January	2008	39	5	8	0	3	6	4	10	7
February	2008	36	6	6	0	2	6	4	13	10
March	2008	31	6	7	0	3	6	5	16	12
April	2008	25	5	7	0	2	10	6	18	15
May	2008	23	5	7	0	2	10	5	19	16
June	2008	22	5	5	0	1	12	5	22	16
July	2008	24	5	5	0	1	10	4	23	16
August	2008	25	5	4	0	1	9	6	25	15
September	2008	26	6	4	0	1	7	6	24	16
October	2008	24	5	3	0	1	7	8	25	20
November	2008	26	5	3	0	1	8	8	24	23
December	2008	31	2	3	0	1	8	9	23	24
January	2009	36	2	4	0	1	8	8	23	23
February	2009	39	2	5	0	1	6	8	21	24
March	2009	37	1	4	0	1	7	8	20	26
April	2009	38	1	4	0	0	6	7	20	26
May	2009	39	1	4	0	0	6	6	20	23
June	2009	41	2	4	0	1	5	6	21	20
July	2009	41	2	4	0	1	5	5	20	20
August	2009	39	2	4	0	1	5	5	21	21
September	2009	39	2	5	0	1	4	6	19	23
October	2009	40	2	5	0	1	5	6	19	21
November	2009	40	2	5	0	1	6	5	19	19
December	2009	42	2	6	0	1	7	5	19	18
January	2010	42	3	8	1	1	6	5	19	17
February	2010	44	3	8	0	1	5	5	17	14
March	2010	43	3	8	0	1	4	6	18	13
April	2010	42	3	7	0	1	5	6	19	12
May	2010	40	3	5	0	1	5	5	19	13
June	2010	38	2	6	0	1	6	4	19	12



**FEMALE**  
**TABLE 36**  
**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE**  
**HOUSEHOLD DURABLES**  
**(Three Month Moving Averages)**

		GOOD TIME TO BUY					BAD TIME TO BUY			
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good; Prosperity	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future
<u>Date of Survey</u>		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>
July	2010	38	2	6	0	1	6	3	20	12
August	2010	39	2	6	0	2	6	4	21	13
September	2010	39	3	5	0	2	5	4	21	15
October	2010	38	2	4	0	1	6	5	22	17
November	2010	40	3	5	0	1	5	5	22	16
December	2010	44	3	6	0	1	6	6	21	12
January	2011	47	4	7	0	2	6	6	19	11
February	2011	47	4	6	0	2	7	6	18	10
March	2011	43	4	5	0	2	6	6	19	11
April	2011	39	5	5	0	2	6	5	17	12
May	2011	38	5	5	0	3	8	5	17	12
June	2011	37	5	6	0	3	9	4	18	11
July	2011	37	3	6	0	2	9	4	22	10
August	2011	36	3	6	0	2	8	4	23	11
September	2011	35	4	7	0	1	7	5	24	13
October	2011	34	4	7	0	1	8	5	25	16
November	2011	36	4	9	0	1	8	6	22	17
December	2011	39	4	9	0	1	9	6	23	15
January	2012	42	3	8	0	2	8	6	19	13
February	2012	42	4	6	0	2	8	5	21	11
March	2012	39	4	6	0	2	8	4	19	14
April	2012	37	4	7	0	3	8	4	21	15
May	2012	35	4	8	0	4	8	4	21	15
June	2012	33	4	9	0	4	8	5	21	15
July	2012	33	4	9	0	4	9	6	19	14
August	2012	36	4	9	0	4	8	6	17	13
September	2012	38	5	9	0	3	8	4	17	13
October	2012	37	7	8	0	4	7	4	18	12
November	2012	36	7	7	0	5	7	4	16	13
December	2012	37	6	8	0	4	7	5	15	12
January	2013	39	5	8	0	4	7	4	14	12
February	2013	38	5	8	0	4	8	4	17	11
March	2013	38	7	8	0	4	8	4	15	11
April	2013	36	8	9	0	5	9	5	14	10
May	2013	36	8	9	0	6	8	4	13	10
June	2013	33	8	9	0	8	8	4	14	8
July	2013	34	8	8	1	8	6	3	12	9
August	2013	34	8	10	1	9	9	3	12	8
September	2013	35	8	11	1	7	9	3	11	9
October	2013	33	7	12	1	8	10	3	11	9
November	2013	32	8	9	1	7	8	4	11	11
December	2013	35	8	9	0	7	7	4	9	10
January	2014	38	9	8	0	7	7	4	10	9
February	2014	39	9	9	0	6	8	4	9	7
March	2014	35	8	8	0	7	9	4	10	8
April	2014	33	7	8	0	7	8	3	11	8
May	2014	31	8	8	0	9	9	3	12	9
June	2014	30	8	9	0	10	9	3	14	8
July	2014	30	9	8	1	10	10	4	12	9

**FEMALE**  
**TABLE 36**  
**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE**  
**HOUSEHOLD DURABLES**  
**(Three Month Moving Averages)**

		GOOD TIME TO BUY					BAD TIME TO BUY			
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good; Prosperity	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future
<u>Date of Survey</u>		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>
August	2014	32	9	8	1	9	10	4	11	8
September	2014	34	10	8	1	10	10	3	10	8
October	2014	36	8	8	0	10	10	3	11	8
November	2014	37	9	8	0	11	9	3	9	8
December	2014	39	8	9	1	11	8	3	9	8
January	2015	43	8	11	1	13	8	2	7	5
February	2015	43	7	11	0	12	7	3	8	6
March	2015	40	8	11	0	13	7	3	6	6
April	2015	37	9	11	0	12	7	3	6	7
May	2015	37	9	11	1	13	8	3	6	6
June	2015	35	9	12	1	15	7	2	5	5
July	2015	34	9	11	1	17	6	2	5	6
August	2015	30	10	12	1	16	6	2	7	7
September	2015	32	8	11	1	14	8	3	8	7
October	2015	32	8	12	1	11	9	3	10	6
November	2015	38	8	12	2	10	7	3	8	5
December	2015	44	8	13	2	10	6	2	7	5
January	2016	47	6	12	2	12	5	2	6	4
February	2016	44	6	13	2	12	7	3	7	4
March	2016	37	6	13	1	11	8	3	7	5
April	2016	32	8	13	1	10	9	4	7	5
May	2016	31	9	12	1	12	7	2	6	3
June	2016	34	10	14	1	13	7	3	5	3
July	2016	38	10	14	0	13	6	2	3	5
August	2016	39	9	15	1	13	7	3	4	6
September	2016	38	8	13	1	14	7	3	5	6
October	2016	36	8	11	1	12	8	3	6	5
November	2016	36	9	11	1	10	6	2	5	6
December	2016	39	8	10	1	11	6	2	4	6
January	2017	41	9	11	1	13	6	2	4	7
February	2017	39	10	9	1	15	6	2	5	6
March	2017	34	13	8	2	16	7	2	6	6
April	2017	32	14	8	3	15	8	2	5	5
May	2017	35	12	8	3	14	7	2	5	5
June	2017	36	10	8	2	13	7	3	5	5
July	2017	37	9	8	1	13	6	2	5	5
August	2017	38	9	10	1	14	8	2	6	6
September	2017	37	9	9	1	14	8	2	5	5
October	2017	34	10	9	2	15	9	2	6	6
November	2017	36	10	8	2	14	7	2	4	6
December	2017	40	8	8	1	13	7	2	4	6
January	2018	42	7	7	1	13	6	3	4	6
February	2018	39	8	7	2	14	7	3	4	7
March	2018	34	12	7	2	16	6	2	4	6
April	2018	33	15	8	2	16	6	2	3	5
May	2018	30	16	8	2	14	8	3	3	4
June	2018	32	13	9	2	14	9	3	4	4
July	2018	30	14	8	2	13	9	4	4	5
August	2018	32	15	7	2	14	9	3	6	5

**FEMALE**  
**TABLE 36**  
**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE**  
**HOUSEHOLD DURABLES**  
**(Three Month Moving Averages)**

		GOOD TIME TO BUY					BAD TIME TO BUY			
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good; Prosperity	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future
<u>Date of Survey</u>		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>
September 2018		32	16	6	2	14	9	3	5	3
October 2018		35	15	6	2	16	9	2	5	3
November 2018		35	14	6	2	17	10	2	4	3
December 2018		41	12	5	1	17	9	2	3	3
January 2019		41	10	6	1	15	10	2	4	4
February 2019		42	10	6	1	15	9	3	4	4
March 2019		35	11	7	1	15	11	3	4	5
April 2019		34	10	8	1	18	11	3	3	4
May 2019		32	10	9	1	16	13	2	4	4
June 2019		32	11	7	1	18	12	3	4	3
July 2019		33	12	7	1	16	12	3	5	4
August 2019		32	13	7	1	17	13	4	5	5
September 2019		32	13	7	1	16	13	4	4	5
October 2019		30	14	7	1	16	15	3	3	5
November 2019		35	13	6	1	16	12	3	3	4
December 2019		41	10	7	0	15	12	2	3	4
January 2020		44	9	8	0	16	10	3	3	3
February 2020		41	10	9	0	16	11	3	4	3
March 2020		36	10	9	0	16	8	2	7	6
April 2020		31	7	9	0	10	6	3	13	17
May 2020		31	4	7	0	6	5	2	17	25
June 2020		33	2	7	0	3	6	3	18	30
July 2020		35	3	5	0	4	8	4	17	28
August 2020		35	3	5	0	4	9	4	17	26
September 2020		33	2	5	0	5	9	4	17	24
October 2020		31	2	6	0	7	9	3	16	21
November 2020		29	2	7	0	8	9	3	15	22
December 2020		29	2	6	0	8	9	3	16	20
January 2021		29	3	7	0	7	10	2	16	21
February 2021		28	4	6	0	8	10	1	17	21
March 2021		26	6	6	0	9	11	1	15	18
April 2021		23	8	5	0	13	11	1	13	14
May 2021		21	8	5	0	15	15	1	10	10
June 2021		20	8	6	0	16	19	1	9	8
July 2021		19	8	6	1	14	23	2	10	8
August 2021		20	8	5	0	12	25	2	9	7
September 2021		18	6	4	0	9	27	1	9	9
October 2021		18	5	4	0	7	28	1	7	8
November 2021		18	5	4	0	5	32	1	7	7
December 2021		19	6	4	0	4	37	2	7	6
January 2022		17	7	3	0	4	41	1	7	6
February 2022		16	7	3	1	4	41	2	8	6
March 2022		14	8	2	1	4	41	2	6	7
April 2022		13	10	2	1	3	40	3	7	7
May 2022		11	10	2	1	4	41	2	6	8
June 2022		11	10	1	1	3	42	4	7	10
July 2022		10	9	2	1	3	44	5	8	11
August 2022		12	9	2	1	3	45	5	8	12
September 2022		12	9	2	1	3	45	6	9	11

**FEMALE  
TABLE 36**

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**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE  
HOUSEHOLD DURABLES  
(Three Month Moving Averages)**

		GOOD TIME TO BUY					BAD TIME TO BUY			
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good; Prosperity	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future
<u>Date of Survey</u>		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>
October	2022	15	10	2	1	3	42	5	9	11