

FEMALE
TABLE 36
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)

Response to the query: "Why do you say so?" following the question on Table 35.

May add to more than 100% due to multiple mentions.

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>	<u>Year</u>	<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>Adequate</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>	<u>Inadequate</u>
March	1978	19	32	0	0	3	0	16	3	6	2	0
April	1978	16	35	0	1	3	0	16	3	5	1	0
May	1978	15	37	0	1	4	0	16	3	5	1	0
June	1978	15	39	1	1	5	0	18	3	3	1	0
July	1978	14	40	1	2	5	0	20	3	3	1	0
August	1978	14	41	1	2	4	0	20	3	3	2	0
September	1978	14	42	1	2	3	0	19	3	3	2	0
October	1978	14	41	1	2	2	0	20	3	3	1	0
November	1978	12	41	0	1	3	0	20	3	3	1	0
December	1978	10	38	0	2	2	0	23	4	3	1	0
January	1979	11	38	0	1	2	0	23	5	4	2	0
February	1979	14	38	0	2	2	0	22	5	4	2	0
March	1979	15	41	0	1	2	0	18	6	4	2	0
April	1979	12	43	0	2	2	0	16	5	6	3	0
May	1979	11	42	1	2	2	0	18	6	7	3	0
June	1979	11	40	1	2	2	0	20	7	8	2	0
July	1979	12	38	0	2	2	0	21	9	6	3	0
August	1979	12	38	0	2	2	0	21	9	5	4	0
September	1979	12	38	0	1	2	0	21	10	6	4	0
October	1979	12	38	0	2	2	0	20	9	9	4	0
November	1979	12	36	1	2	2	0	21	11	8	4	0
December	1979	12	33	1	2	3	1	23	12	10	5	0
January	1980	15	33	1	1	2	1	25	13	10	7	0
February	1980	17	35	0	1	3	1	24	13	10	6	0
March	1980	16	37	0	2	3	0	25	13	9	7	0
April	1980	14	32	0	2	2	0	26	18	8	5	0
May	1980	10	28	0	2	2	0	33	25	9	8	0
June	1980	10	23	0	2	1	0	34	28	9	8	0
July	1980	12	20	1	1	2	0	34	24	10	9	0
August	1980	13	22	1	1	1	0	29	20	10	7	0
September	1980	15	23	1	2	1	0	25	15	10	7	0
October	1980	15	26	1	2	1	0	22	16	9	5	0
November	1980	17	28	1	1	1	0	23	14	8	4	0
December	1980	17	27	1	1	0	0	25	18	8	4	0
January	1981	19	26	1	1	1	0	25	20	9	3	0
February	1981	21	23	1	1	1	0	26	22	9	4	0
March	1981	23	21	1	1	1	0	25	22	9	5	0
April	1981	22	22	1	1	1	0	26	20	9	6	0
May	1981	18	24	1	1	1	0	25	17	9	5	0
June	1981	18	26	0	1	1	0	24	18	10	3	0
July	1981	18	25	0	1	1	0	26	18	10	2	0
August	1981	21	23	0	1	1	0	24	19	9	2	0
September	1981	21	24	0	1	1	0	23	20	7	2	0
October	1981	20	23	1	1	1	0	23	20	8	4	0

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HOUSEHOLD DURABLES
(Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>												
November 1981		17	21	1	1	1	0	25	21	9	4	0
December 1981		18	21	1	1	1	0	28	19	10	5	0
January 1982		22	19	1	1	0	0	26	19	10	5	0
February 1982		26	19	1	1	1	0	24	17	10	6	0
March 1982		28	18	1	1	2	0	22	18	11	7	0
April 1982		26	16	1	0	2	0	24	22	13	7	0
May 1982		24	15	1	1	2	0	25	24	15	7	0
June 1982		23	13	1	1	1	0	26	24	16	7	0
July 1982		24	15	1	1	1	0	24	23	15	8	0
August 1982		24	15	1	1	1	0	24	22	14	7	0
September 1982		23	15	2	1	1	0	24	21	15	7	0
October 1982		22	13	3	1	1	0	24	18	16	7	0
November 1982		25	11	3	1	1	0	25	17	16	9	0
December 1982		26	10	4	1	1	0	22	15	15	10	0
January 1983		29	10	4	0	1	0	23	13	14	10	0
February 1983		30	11	5	1	1	0	21	11	14	8	0
March 1983		30	12	6	0	2	0	23	13	13	7	0
April 1983		30	13	8	1	3	0	21	13	11	6	0
May 1983		31	14	10	1	4	0	20	12	11	7	0
June 1983		33	15	10	2	4	0	17	9	10	7	0
July 1983		33	15	9	1	4	0	16	7	9	6	0
August 1983		30	15	9	1	3	0	17	7	9	4	0
September 1983		27	17	9	2	3	0	17	8	9	3	0
October 1983		28	18	8	2	3	0	17	8	10	3	0
November 1983		31	17	6	2	3	0	17	8	8	3	0
December 1983		34	14	4	1	4	0	19	7	8	3	0
January 1984		40	15	4	1	4	0	17	6	5	3	0
February 1984		41	17	5	1	5	0	16	5	6	3	0
March 1984		40	19	6	1	6	0	13	5	6	3	0
April 1984		34	17	6	2	6	0	14	5	6	3	0
May 1984		32	18	6	3	7	1	13	4	5	2	0
June 1984		32	17	5	4	7	0	14	5	4	2	0
July 1984		34	18	4	4	6	0	12	5	4	2	0
August 1984		34	18	4	3	6	0	12	7	5	2	0
September 1984		33	20	4	2	6	0	11	7	5	2	0
October 1984		30	20	4	2	6	0	12	5	6	2	0
November 1984		28	19	5	3	6	0	14	5	5	2	0
December 1984		29	15	6	3	6	0	16	5	6	2	0
January 1985		34	13	7	2	5	0	16	7	6	2	0
February 1985		39	13	6	1	6	0	13	6	7	2	0
March 1985		41	16	6	2	5	0	11	5	6	2	0
April 1985		38	17	7	2	6	0	11	5	6	2	0
May 1985		34	19	7	2	5	0	13	4	6	2	0
June 1985		35	18	8	2	5	0	13	4	5	3	0
July 1985		35	19	9	2	6	0	13	4	6	3	0
August 1985		37	19	11	1	6	0	12	3	5	2	0

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(Three Month Moving Averages)

Date of Survey	GOOD TIME TO BUY						BAD TIME TO BUY					
	Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate	
September 1985	36	18	12	1	6	0	13	3	5	1	0	
October 1985	35	17	12	1	5	1	14	4	6	1	0	
November 1985	35	16	11	1	5	1	14	5	6	2	0	
December 1985	37	14	10	1	4	0	15	5	5	2	0	
January 1986	40	14	10	1	4	0	12	4	5	2	0	
February 1986	41	14	12	1	5	0	10	3	6	1	0	
March 1986	38	15	14	0	6	0	7	2	7	2	0	
April 1986	34	14	19	1	7	0	9	2	6	3	0	
May 1986	31	12	22	1	7	0	10	2	7	4	0	
June 1986	32	12	24	1	7	0	9	3	6	3	0	
July 1986	35	12	23	1	9	0	8	3	6	2	0	
August 1986	35	12	22	1	9	0	9	3	6	1	0	
September 1986	34	14	22	1	8	0	10	3	6	2	0	
October 1986	33	14	21	1	6	0	8	2	6	2	0	
November 1986	32	15	19	2	4	0	9	2	6	2	0	
December 1986	31	14	17	2	4	0	9	2	6	2	0	
January 1987	33	14	16	1	4	0	9	2	7	2	0	
February 1987	35	14	15	1	5	0	8	3	7	2	0	
March 1987	35	15	16	1	6	0	8	4	7	2	0	
April 1987	32	15	15	2	6	0	8	4	6	2	0	
May 1987	31	16	15	3	7	0	7	4	4	2	0	
June 1987	32	19	13	3	6	0	8	4	4	2	0	
July 1987	34	18	12	2	6	0	9	4	4	2	0	
August 1987	38	18	10	2	5	0	9	4	5	2	0	
September 1987	37	18	10	3	5	0	9	4	4	1	0	
October 1987	34	18	9	4	5	0	9	4	5	2	0	
November 1987	30	17	9	4	4	0	9	5	5	5	0	
December 1987	32	17	8	2	4	0	9	4	6	6	0	
January 1988	36	15	7	1	3	0	7	5	6	7	0	
February 1988	38	16	6	1	5	0	7	4	6	4	0	
March 1988	35	14	6	1	7	0	6	4	6	4	0	
April 1988	32	16	7	2	9	0	8	4	6	3	0	
May 1988	31	19	6	2	9	0	9	3	4	2	0	
June 1988	30	20	6	2	8	0	9	3	3	2	0	
July 1988	30	21	6	3	8	1	8	2	3	2	0	
August 1988	31	20	7	3	8	1	8	2	3	3	0	
September 1988	34	19	7	4	7	0	9	3	3	3	0	
October 1988	35	19	7	4	6	0	10	4	3	3	0	
November 1988	34	18	6	4	6	0	11	4	3	2	0	
December 1988	33	19	6	4	6	0	13	4	3	2	0	
January 1989	35	18	5	5	6	0	11	3	3	2	0	
February 1989	35	18	4	4	7	0	9	3	4	3	0	
March 1989	35	16	4	4	7	0	8	4	5	3	0	
April 1989	32	19	4	4	8	0	9	5	6	2	0	
May 1989	31	21	5	5	6	0	8	5	5	2	0	
June 1989	30	23	4	4	5	0	8	6	4	2	0	

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<u>Date of Survey</u>												
July	1989	30	22	5	2	4	0	9	5	4	3	0
August	1989	32	20	4	2	4	0	10	5	3	3	0
September	1989	33	17	4	2	5	0	10	3	4	3	0
October	1989	35	16	4	2	5	0	10	3	4	2	0
November	1989	33	15	5	2	5	0	12	3	5	2	0
December	1989	33	16	5	3	4	0	14	3	6	2	0
January	1990	37	16	4	2	4	0	13	3	5	2	0
February	1990	39	15	4	2	3	0	11	3	6	2	0
March	1990	39	16	5	1	4	0	8	3	6	2	0
April	1990	33	18	5	1	4	0	10	3	6	2	0
May	1990	32	20	5	2	4	0	10	4	4	2	0
June	1990	32	22	4	2	4	0	11	3	4	1	0
July	1990	34	20	4	3	3	0	10	4	4	2	0
August	1990	33	21	4	2	3	0	11	3	5	4	0
September	1990	32	21	4	2	3	0	12	3	5	7	0
October	1990	27	21	3	1	2	0	15	3	6	9	0
November	1990	25	22	2	1	2	0	15	4	8	11	0
December	1990	27	18	2	1	2	0	13	5	8	13	0
January	1991	26	16	2	1	2	0	11	6	10	17	0
February	1991	27	11	2	1	2	1	10	6	11	17	0
March	1991	28	12	4	1	2	1	10	6	13	15	0
April	1991	30	14	5	0	3	1	10	6	13	10	0
May	1991	31	16	5	0	2	0	9	5	13	10	0
June	1991	31	14	5	0	2	0	9	5	13	10	0
July	1991	34	12	5	0	3	0	8	5	11	11	0
August	1991	35	11	6	0	3	0	10	6	11	10	0
September	1991	35	12	5	0	3	0	11	5	13	10	0
October	1991	33	13	6	1	2	0	13	5	15	10	0
November	1991	33	13	5	1	1	0	12	4	14	13	0
December	1991	31	12	6	1	1	0	12	6	14	16	0
January	1992	34	9	8	1	1	0	11	6	15	19	0
February	1992	34	6	9	0	2	0	9	6	15	22	0
March	1992	35	6	11	0	2	0	9	5	16	22	0
April	1992	32	8	11	0	2	0	10	4	16	20	0
May	1992	32	8	11	1	2	0	10	3	17	14	0
June	1992	33	9	12	1	2	0	9	4	14	12	0
July	1992	34	10	13	1	3	0	8	4	14	12	0
August	1992	35	11	12	0	3	0	9	4	13	14	0
September	1992	31	11	11	0	3	0	11	5	16	16	0
October	1992	29	10	10	0	2	0	12	5	17	16	0
November	1992	29	10	11	1	2	0	11	5	15	15	0
December	1992	33	10	13	1	4	0	9	3	14	11	0
January	1993	38	9	13	1	4	0	8	3	12	11	0
February	1993	39	9	11	1	5	0	7	2	12	10	0
March	1993	38	8	11	1	5	0	7	3	11	10	0
April	1993	36	10	12	1	6	0	7	2	10	9	0

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		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>												
May 1993		33	12	15	1	6	0	7	3	9	9	0
June 1993		34	13	14	1	5	0	8	2	9	9	0
July 1993		33	13	15	0	4	0	7	2	11	10	0
August 1993		35	12	14	0	5	0	7	3	11	10	0
September 1993		34	11	17	0	6	0	6	4	11	10	0
October 1993		34	12	18	0	5	0	6	4	10	8	0
November 1993		33	12	19	0	4	0	8	4	10	7	0
December 1993		32	12	19	0	4	1	9	3	8	7	0
January 1994		35	9	19	1	6	1	9	2	7	7	0
February 1994		39	10	19	1	8	0	6	2	6	7	0
March 1994		39	11	19	1	9	0	6	2	7	5	0
April 1994		37	13	18	2	10	0	6	2	6	4	0
May 1994		32	13	17	2	10	0	7	2	6	4	0
June 1994		33	11	17	2	10	0	8	2	5	4	0
July 1994		34	12	16	2	8	1	9	3	5	4	0
August 1994		35	11	15	2	9	1	8	3	6	3	0
September 1994		35	13	14	1	9	1	7	3	6	3	0
October 1994		34	12	14	1	10	0	6	3	6	4	0
November 1994		35	13	15	2	9	0	7	3	5	4	0
December 1994		37	12	14	2	8	0	8	3	5	5	0
January 1995		39	13	14	3	9	0	8	4	4	4	0
February 1995		38	15	11	3	9	0	7	3	5	3	0
March 1995		38	15	11	3	9	0	6	3	5	2	0
April 1995		35	14	10	2	9	0	6	4	5	3	0
May 1995		37	12	10	2	9	0	7	5	4	3	0
June 1995		34	12	10	2	9	0	9	4	4	4	0
July 1995		36	11	13	1	9	0	9	4	5	3	0
August 1995		36	10	13	1	8	0	8	3	5	4	0
September 1995		40	12	13	0	8	0	6	3	5	3	0
October 1995		40	12	10	0	7	0	7	3	4	4	0
November 1995		39	12	10	0	6	0	7	3	5	3	0
December 1995		38	11	10	0	5	0	8	2	6	4	0
January 1996		38	11	12	1	5	0	8	2	8	3	0
February 1996		39	11	12	1	6	0	7	3	8	4	0
March 1996		38	12	13	1	6	0	7	3	8	4	0
April 1996		36	13	12	1	8	0	8	3	7	4	0
May 1996		36	13	13	1	7	0	8	3	6	4	0
June 1996		36	12	11	1	9	0	8	3	6	4	0
July 1996		39	11	11	1	8	0	8	3	5	3	0
August 1996		38	10	11	2	8	0	8	3	5	2	0
September 1996		38	11	12	2	6	0	9	4	4	2	0
October 1996		36	12	12	1	6	0	10	4	6	3	0
November 1996		37	12	12	1	7	0	10	3	7	3	0
December 1996		40	10	10	0	8	0	10	2	7	2	0
January 1997		42	8	10	0	9	0	9	2	7	2	0
February 1997		45	8	9	0	11	0	8	3	7	2	0

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		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>												
March	1997	44	8	9	1	11	0	6	3	7	2	0
April	1997	39	10	10	2	12	0	5	4	5	2	0
May	1997	35	10	11	2	11	0	5	3	3	2	0
June	1997	33	10	11	2	12	0	4	3	3	1	0
July	1997	34	9	11	1	12	0	5	2	3	1	0
August	1997	33	8	12	0	12	0	6	2	3	1	0
September	1997	33	9	13	1	11	0	6	2	2	1	0
October	1997	32	10	11	1	9	0	5	1	2	1	0
November	1997	35	10	11	1	9	0	5	1	1	1	0
December	1997	38	8	10	1	8	0	5	2	1	1	0
January	1998	44	6	11	0	8	0	4	1	1	1	0
February	1998	42	7	14	0	10	0	4	1	2	1	0
March	1998	39	7	16	0	12	0	5	0	2	1	0
April	1998	34	8	14	0	14	0	5	1	2	0	0
May	1998	33	7	11	0	13	0	6	1	2	0	0
June	1998	33	6	11	0	14	0	4	1	1	0	0
July	1998	33	7	13	0	13	0	4	2	1	0	0
August	1998	32	6	15	0	13	0	4	2	1	1	0
September	1998	30	6	14	0	12	0	4	2	2	1	0
October	1998	30	7	15	0	12	0	4	3	2	2	0
November	1998	31	9	17	0	10	0	4	2	1	2	0
December	1998	32	8	20	0	10	0	4	3	1	2	0
January	1999	36	8	19	0	11	0	3	1	1	1	0
February	1999	37	8	17	0	14	0	2	2	1	1	0
March	1999	36	8	15	0	16	0	2	1	2	1	0
April	1999	33	8	14	0	17	0	4	1	1	1	0
May	1999	34	9	15	0	17	0	3	1	1	0	0
June	1999	37	9	14	0	17	1	3	1	0	0	0
July	1999	37	7	14	1	17	0	3	1	0	0	0
August	1999	35	7	12	1	16	1	4	1	1	2	0
September	1999	31	7	11	1	15	0	4	2	1	2	0
October	1999	32	10	11	1	13	1	3	2	2	2	0
November	1999	32	10	11	0	12	0	3	1	2	1	0
December	1999	36	9	11	0	11	1	3	1	1	1	0
January	2000	41	8	9	0	12	0	4	1	1	1	0
February	2000	40	7	9	0	15	0	4	2	0	1	0
March	2000	38	8	9	1	17	0	4	2	1	1	0
April	2000	33	11	11	2	18	0	4	2	1	1	0
May	2000	33	12	11	2	18	0	4	2	2	1	0
June	2000	33	11	10	3	18	0	4	2	2	1	0
July	2000	33	9	8	2	17	0	4	3	1	1	0
August	2000	33	8	7	2	15	0	5	3	1	1	0
September	2000	33	9	8	1	16	0	5	3	1	1	0
October	2000	33	10	8	1	17	0	5	2	2	1	0
November	2000	33	10	9	1	19	0	3	2	1	1	0
December	2000	35	9	8	1	16	0	3	2	2	1	0

FEMALE
TABLE 36
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)

<u>Date of Survey</u>		<u>GOOD TIME TO BUY</u>						<u>BAD TIME TO BUY</u>				
		<u>Prices Low;</u> <u>Good Buys</u> <u>Available</u>	<u>Prices</u> <u>Won't Come</u> <u>Down</u>	<u>Interest</u> <u>Rate Low</u> <u>Credit Easy</u>	<u>Borrow in</u> <u>Advance</u> <u>Rising Rates</u>	<u>Times</u> <u>Good</u> <u>Prosperity</u>	<u>Supply</u> <u>Adequate</u>	<u>Prices</u> <u>High</u>	<u>Interest</u> <u>Rates High;</u> <u>Credit Tight</u>	<u>Can't</u> <u>Afford</u> <u>To Buy</u>	<u>Uncertain</u> <u>Future</u>	<u>Supply</u> <u>Inadequate</u>
January	2001	37	7	7	1	13	0	4	3	3	3	0
February	2001	34	6	8	0	10	0	5	3	5	4	0
March	2001	31	8	10	0	8	0	5	3	5	6	0
April	2001	28	8	11	1	7	0	5	3	7	7	0
May	2001	28	8	11	1	8	0	4	3	7	7	0
June	2001	29	7	10	1	8	0	5	3	8	6	0
July	2001	29	7	11	0	8	0	7	3	7	6	0
August	2001	31	6	11	0	8	0	8	3	9	7	0
September	2001	29	5	12	0	8	0	6	3	8	9	0
October	2001	29	4	13	0	7	0	5	3	7	12	0
November	2001	30	3	16	0	4	0	4	2	5	17	0
December	2001	33	3	18	0	3	0	5	2	7	16	0
January	2002	38	3	18	0	3	0	3	2	10	13	0
February	2002	39	3	17	0	3	0	4	2	11	10	0
March	2002	37	3	17	0	4	0	3	2	11	9	0
April	2002	32	4	17	0	3	0	3	3	9	9	0
May	2002	30	5	16	0	5	0	3	3	8	7	0
June	2002	31	5	17	0	5	0	3	3	7	7	0
July	2002	34	5	18	0	5	0	3	2	7	6	0
August	2002	34	5	19	0	4	0	3	2	7	7	0
September	2002	34	4	19	0	4	0	4	2	8	7	0
October	2002	31	4	20	0	4	0	5	2	10	8	0
November	2002	31	4	20	0	4	1	4	3	10	9	0
December	2002	32	4	19	0	4	1	3	3	10	10	0
January	2003	35	4	20	0	4	0	3	2	9	11	0
February	2003	34	4	20	0	4	0	3	2	9	12	0
March	2003	32	3	19	0	3	0	3	4	9	15	0
April	2003	27	3	17	0	3	0	4	5	9	15	0
May	2003	27	3	18	0	3	0	5	5	10	13	0
June	2003	28	3	20	0	4	0	5	4	11	9	0
July	2003	32	3	21	0	4	0	5	4	10	6	0
August	2003	32	4	23	0	4	0	5	3	11	5	0
September	2003	30	4	22	1	4	0	5	2	10	5	0
October	2003	29	4	22	1	4	0	5	2	11	7	0
November	2003	30	5	19	0	3	0	4	2	10	7	0
December	2003	32	5	19	0	3	0	4	4	9	7	0
January	2004	36	4	20	0	6	0	4	3	8	5	0
February	2004	36	4	21	1	6	0	4	3	8	5	0
March	2004	35	4	21	1	6	0	4	2	7	4	0
April	2004	31	5	20	0	6	0	5	2	6	5	0
May	2004	30	6	21	0	7	0	5	3	5	5	0
June	2004	32	7	23	1	7	1	5	3	5	6	0
July	2004	31	8	24	1	6	1	5	4	6	6	0
August	2004	31	7	21	1	6	0	5	4	6	5	0
September	2004	30	7	20	1	7	0	6	4	5	5	0
October	2004	30	8	20	1	6	0	6	3	5	5	0
November	2004	31	8	21	1	6	0	6	4	6	5	0

FEMALE
TABLE 36
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>GOOD TIME TO BUY</u>						<u>BAD TIME TO BUY</u>				
	<u>Prices Low;</u> <u>Good Buys</u> <u>Available</u>	<u>Prices</u> <u>Won't Come</u> <u>Down</u>	<u>Interest</u> <u>Rate Low</u> <u>Credit Easy</u>	<u>Borrow in</u> <u>Advance</u> <u>Rising Rates</u>	<u>Times</u> <u>Good</u> <u>Prosperity</u>	<u>Supply</u> <u>Adequate</u>	<u>Prices</u> <u>High</u>	<u>Interest</u> <u>Rates High;</u> <u>Credit Tight</u>	<u>Can't</u> <u>Afford</u> <u>To Buy</u>	<u>Uncertain</u> <u>Future</u>	<u>Supply</u> <u>Inadequate</u>
December 2004	34	9	20	1	7	0	6	3	5	4	0
January 2005	36	9	19	1	7	0	6	3	4	4	0
February 2005	37	8	17	1	8	0	5	3	4	3	0
March 2005	35	9	17	1	6	0	5	3	4	3	0
April 2005	33	10	15	1	6	0	5	4	6	3	0
May 2005	30	12	14	2	6	0	5	4	5	3	0
June 2005	32	12	14	2	5	0	5	4	4	2	0
July 2005	35	11	14	2	5	0	6	2	3	1	0
August 2005	36	10	15	1	4	0	6	2	4	2	0
September 2005	34	11	14	1	4	0	8	2	6	2	0
October 2005	30	13	13	1	4	0	9	3	9	3	0
November 2005	29	13	13	1	5	0	8	3	10	4	0
December 2005	35	11	12	1	5	0	8	3	10	4	0
January 2006	39	9	10	1	5	0	6	3	6	4	0
February 2006	39	9	10	1	5	0	5	3	6	4	0
March 2006	34	9	11	1	5	0	5	4	5	4	0
April 2006	33	10	12	2	6	0	5	4	6	3	0
May 2006	31	11	12	1	6	0	6	5	6	3	0
June 2006	31	11	11	2	6	0	7	4	6	4	0
July 2006	30	11	10	2	4	0	7	4	7	4	0
August 2006	29	10	10	2	4	0	7	4	7	4	0
September 2006	29	9	10	2	4	0	7	4	7	4	0
October 2006	31	8	10	1	5	0	7	4	8	3	0
November 2006	38	7	10	1	5	0	7	3	8	3	0
December 2006	44	7	9	1	5	0	7	2	7	3	0
January 2007	44	8	10	1	6	0	6	2	6	3	0
February 2007	40	8	10	1	6	0	6	2	6	4	0
March 2007	34	8	10	1	7	0	5	2	6	4	0
April 2007	32	9	10	0	6	0	5	3	7	4	0
May 2007	33	9	11	0	5	0	6	3	7	3	0
June 2007	36	10	12	0	4	0	7	3	7	3	0
July 2007	35	7	12	1	6	0	7	2	8	3	0
August 2007	33	7	12	1	5	0	7	3	9	4	0
September 2007	29	5	11	1	5	0	6	4	11	4	0
October 2007	30	5	11	0	3	0	6	6	11	6	0
November 2007	31	4	10	0	3	0	6	6	12	7	0
December 2007	37	5	9	0	3	0	7	6	11	7	0
January 2008	39	5	8	0	3	0	6	4	10	7	0
February 2008	36	6	6	0	2	0	6	4	13	10	0
March 2008	31	6	7	0	3	0	6	5	16	12	0
April 2008	25	5	7	0	2	0	10	6	18	15	0
May 2008	23	5	7	0	2	0	10	5	19	16	0
June 2008	22	5	5	0	1	0	12	5	22	16	0
July 2008	24	5	5	0	1	0	10	4	23	16	0
August 2008	25	5	4	0	1	0	9	6	25	15	0
September 2008	26	6	4	0	1	0	7	6	24	16	0

FEMALE
TABLE 36
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)

<u>Date of Survey</u>		<u>GOOD TIME TO BUY</u>						<u>BAD TIME TO BUY</u>				
		<u>Prices Low;</u> <u>Good Buys</u> <u>Available</u>	<u>Prices</u> <u>Won't Come</u> <u>Down</u>	<u>Interest</u> <u>Rate Low</u> <u>Credit Easy</u>	<u>Borrow in</u> <u>Advance</u> <u>Rising Rates</u>	<u>Times</u> <u>Good</u> <u>Prosperity</u>	<u>Supply</u> <u>Adequate</u>	<u>Prices</u> <u>High</u>	<u>Interest</u> <u>Rates High;</u> <u>Credit Tight</u>	<u>Can't</u> <u>Afford</u> <u>To Buy</u>	<u>Uncertain</u> <u>Future</u>	<u>Supply</u> <u>Inadequate</u>
October	2008	24	5	3	0	1	0	7	8	25	20	0
November	2008	26	5	3	0	1	0	8	8	24	23	0
December	2008	31	2	3	0	1	0	8	9	23	24	0
January	2009	36	2	4	0	1	0	8	8	23	23	0
February	2009	39	2	5	0	1	0	6	8	21	24	0
March	2009	37	1	4	0	1	0	7	8	20	26	0
April	2009	38	1	4	0	0	0	6	7	20	26	0
May	2009	39	1	4	0	0	0	6	6	20	23	0
June	2009	41	2	4	0	1	0	5	6	21	20	0
July	2009	41	2	4	0	1	0	5	5	20	20	0
August	2009	39	2	4	0	1	0	5	5	21	21	0
September	2009	39	2	5	0	1	0	4	6	19	23	0
October	2009	40	2	5	0	1	0	5	6	19	21	0
November	2009	40	2	5	0	1	0	6	5	19	19	0
December	2009	42	2	6	0	1	0	7	5	19	18	0
January	2010	42	3	8	1	1	0	6	5	19	17	0
February	2010	44	3	8	0	1	0	5	5	17	14	0
March	2010	43	3	8	0	1	0	4	6	18	13	0
April	2010	42	3	7	0	1	0	5	6	19	12	0
May	2010	40	3	5	0	1	0	5	5	19	13	0
June	2010	38	2	6	0	1	0	6	4	19	12	0
July	2010	38	2	6	0	1	0	6	3	20	12	0
August	2010	39	2	6	0	2	0	6	4	21	13	0
September	2010	39	3	5	0	2	0	5	4	21	15	0
October	2010	38	2	4	0	1	0	6	5	22	17	0
November	2010	40	3	5	0	1	0	5	5	22	16	0
December	2010	44	3	6	0	1	0	6	6	21	12	0
January	2011	47	4	7	0	2	0	6	6	19	11	0
February	2011	47	4	6	0	2	0	7	6	18	10	0
March	2011	43	4	5	0	2	0	6	6	19	11	0
April	2011	39	5	5	0	2	0	6	5	17	12	0
May	2011	38	5	5	0	3	0	8	5	17	12	0
June	2011	37	5	6	0	3	0	9	4	18	11	0
July	2011	37	3	6	0	2	0	9	4	22	10	0
August	2011	36	3	6	0	2	0	8	4	23	11	0
September	2011	35	4	7	0	1	0	7	5	24	13	0
October	2011	34	4	7	0	1	0	8	5	25	16	0
November	2011	36	4	9	0	1	0	8	6	22	17	0
December	2011	39	4	9	0	1	0	9	6	23	15	0
January	2012	42	3	8	0	2	0	8	6	19	13	0
February	2012	42	4	6	0	2	0	8	5	21	11	0
March	2012	39	4	6	0	2	0	8	4	19	14	0
April	2012	37	4	7	0	3	0	8	4	21	15	0
May	2012	35	4	8	0	4	0	8	4	21	15	0
June	2012	33	4	9	0	4	0	8	5	21	15	0
July	2012	33	4	9	0	4	0	9	6	19	14	0

FEMALE
TABLE 36
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)

<u>Date of Survey</u>		<u>GOOD TIME TO BUY</u>						<u>BAD TIME TO BUY</u>				
		<u>Prices Low;</u> <u>Good Buys</u> <u>Available</u>	<u>Prices</u> <u>Won't Come</u> <u>Down</u>	<u>Interest</u> <u>Rate Low</u> <u>Credit Easy</u>	<u>Borrow in</u> <u>Advance</u> <u>Rising Rates</u>	<u>Times</u> <u>Good</u> <u>Prosperity</u>	<u>Supply</u> <u>Adequate</u>	<u>Prices</u> <u>High</u>	<u>Interest</u> <u>Rates High;</u> <u>Credit Tight</u>	<u>Can't</u> <u>Afford</u> <u>To Buy</u>	<u>Uncertain</u> <u>Future</u>	<u>Supply</u> <u>Inadequate</u>
August	2012	36	4	9	0	4	0	8	6	17	13	0
September	2012	38	5	9	0	3	0	8	4	17	13	0
October	2012	37	7	8	0	4	0	7	4	18	12	0
November	2012	36	7	7	0	5	0	7	4	16	13	0
December	2012	37	6	8	0	4	0	7	5	15	12	0
January	2013	39	5	8	0	4	0	7	4	14	12	0
February	2013	38	5	8	0	4	0	8	4	17	11	0
March	2013	38	7	8	0	4	0	8	4	15	11	0
April	2013	36	8	9	0	5	0	9	5	14	10	0
May	2013	36	8	9	0	6	0	8	4	13	10	0
June	2013	33	8	9	0	8	0	8	4	14	8	0
July	2013	34	8	8	1	8	0	6	3	12	9	0
August	2013	34	8	10	1	9	0	9	3	12	8	0
September	2013	35	8	11	1	7	0	9	3	11	9	0
October	2013	33	7	12	1	8	0	10	3	11	9	0
November	2013	32	8	9	1	7	0	8	4	11	11	0
December	2013	35	8	9	0	7	0	7	4	9	10	0
January	2014	38	9	8	0	7	0	7	4	10	9	0
February	2014	39	9	9	0	6	0	8	4	9	7	0
March	2014	35	8	8	0	7	0	9	4	10	8	0
April	2014	33	7	8	0	7	0	8	3	11	8	0
May	2014	31	8	8	0	9	0	9	3	12	9	0
June	2014	30	8	9	0	10	0	9	3	14	8	0
July	2014	30	9	8	1	10	0	10	4	12	9	0
August	2014	32	9	8	1	9	0	10	4	11	8	0
September	2014	34	10	8	1	10	0	10	3	10	8	0
October	2014	36	8	8	0	10	0	10	3	11	8	0
November	2014	37	9	8	0	11	0	9	3	9	8	0
December	2014	39	8	9	1	11	0	8	3	9	8	0
January	2015	43	8	11	1	13	0	8	2	7	5	0
February	2015	43	7	11	0	12	0	7	3	8	6	0
March	2015	40	8	11	0	13	0	7	3	6	6	0
April	2015	37	9	11	0	12	0	7	3	6	7	0
May	2015	37	9	11	1	13	0	8	3	6	6	0
June	2015	35	9	12	1	15	0	7	2	5	5	0
July	2015	34	9	11	1	17	0	6	2	5	6	0
August	2015	30	10	12	1	16	0	6	2	7	7	0
September	2015	32	8	11	1	14	0	8	3	8	7	0
October	2015	32	8	12	1	11	0	9	3	10	6	0
November	2015	38	8	12	2	10	0	7	3	8	5	0
December	2015	44	8	13	2	10	0	6	2	7	5	0
January	2016	47	6	12	2	12	1	5	2	6	4	0
February	2016	44	6	13	2	12	1	7	3	7	4	0
March	2016	37	6	13	1	11	0	8	3	7	5	0
April	2016	32	8	13	1	10	0	9	4	7	5	0
May	2016	31	9	12	1	12	0	7	2	6	3	0

FEMALE
TABLE 36
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
June	2016	34	10	14	1	13	1	7	3	5	3	0
July	2016	38	10	14	0	13	1	6	2	3	5	0
August	2016	39	9	15	1	13	1	7	3	4	6	0
September	2016	38	8	13	1	14	1	7	3	5	6	0
October	2016	36	8	11	1	12	1	8	3	6	5	0
November	2016	36	9	11	1	10	1	6	2	5	6	0
December	2016	39	8	10	1	11	0	6	2	4	6	0
January	2017	41	9	11	1	13	0	6	2	4	7	0
February	2017	39	10	9	1	15	0	6	2	5	6	0
March	2017	34	13	8	2	16	0	7	2	6	6	0
April	2017	32	14	8	3	15	0	8	2	5	5	0
May	2017	35	12	8	3	14	0	7	2	5	5	0
June	2017	36	10	8	2	13	0	7	3	5	5	0
July	2017	37	9	8	1	13	1	6	2	5	5	0
August	2017	38	9	10	1	14	1	8	2	6	6	0
September	2017	37	9	9	1	14	1	8	2	5	5	0
October	2017	34	10	9	2	15	0	9	2	6	6	0
November	2017	36	10	8	2	14	0	7	2	4	6	0
December	2017	40	8	8	1	13	0	7	2	4	6	0
January	2018	42	7	7	1	13	0	6	3	4	6	0
February	2018	39	8	7	2	14	0	7	3	4	7	0
March	2018	34	12	7	2	16	0	6	2	4	6	0
April	2018	33	15	8	2	16	0	6	2	3	5	0
May	2018	30	16	8	2	14	0	8	3	3	4	0
June	2018	32	13	9	2	14	1	9	3	4	4	0
July	2018	30	14	8	2	13	0	9	4	4	5	0
August	2018	32	15	7	2	14	1	9	3	6	5	0
September	2018	32	16	6	2	14	0	9	3	5	3	0
October	2018	35	15	6	2	16	0	9	2	5	3	0
November	2018	35	14	6	2	17	0	10	2	4	3	0
December	2018	41	12	5	1	17	0	9	2	3	3	0
January	2019	41	10	6	1	15	0	10	2	4	4	0
February	2019	42	10	6	1	15	0	9	3	4	4	0
March	2019	35	11	7	1	15	1	11	3	4	5	0
April	2019	34	10	8	1	18	1	11	3	3	4	0
May	2019	32	10	9	1	16	0	13	2	4	4	0
June	2019	32	11	7	1	18	0	12	3	4	3	0
July	2019	33	12	7	1	16	0	12	3	5	4	0
August	2019	32	13	7	1	17	1	13	4	5	5	0
September	2019	32	13	7	1	16	0	13	4	4	5	0
October	2019	30	14	7	1	16	0	15	3	3	5	0
November	2019	35	13	6	1	16	0	12	3	3	4	0
December	2019	41	10	7	0	15	0	12	2	3	4	0
January	2020	44	9	8	0	16	0	10	3	3	3	0
February	2020	41	10	9	0	16	1	11	3	4	3	0
March	2020	36	10	9	0	16	1	8	2	7	6	1

FEMALE
TABLE 36
SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
April	2020	31	7	9	0	10	1	6	3	13	17	2
May	2020	31	4	7	0	6	1	5	2	17	25	2
June	2020	33	2	7	0	3	0	6	3	18	30	2
July	2020	35	3	5	0	4	0	8	4	17	28	3
August	2020	35	3	5	0	4	0	9	4	17	26	4
September	2020	33	2	5	0	5	0	9	4	17	24	7
October	2020	31	2	6	0	7	0	9	3	16	21	8
November	2020	29	2	7	0	8	0	9	3	15	22	9
December	2020	29	2	6	0	8	1	9	3	16	20	8
January	2021	29	3	7	0	7	1	10	2	16	21	7
February	2021	28	4	6	0	8	1	10	1	17	21	7
March	2021	26	6	6	0	9	1	11	1	15	18	9
April	2021	23	8	5	0	13	1	11	1	13	14	10
May	2021	21	8	5	0	15	2	15	1	10	10	14
June	2021	20	8	6	0	16	2	19	1	9	8	16
July	2021	19	8	6	1	14	2	23	2	10	8	19
August	2021	20	8	5	0	12	2	25	2	9	7	21
September	2021	18	6	4	0	9	1	27	1	9	9	27
October	2021	18	5	4	0	7	1	28	1	7	8	31
November	2021	18	5	4	0	5	2	32	1	7	7	34
December	2021	19	6	4	0	4	2	37	2	7	6	33
January	2022	17	7	3	0	4	2	41	1	7	6	34
February	2022	16	7	3	1	4	1	41	2	8	6	33
March	2022	14	8	2	1	4	2	41	2	6	7	32
April	2022	13	10	2	1	3	2	40	3	7	7	31
May	2022	11	10	2	1	4	2	41	2	6	8	33
June	2022	11	10	1	1	3	1	42	4	7	10	32
July	2022	10	9	2	1	3	2	44	5	8	11	28
August	2022	12	9	2	1	3	3	45	5	8	12	23
September	2022	12	9	2	1	3	3	45	6	9	11	22
October	2022	15	10	2	1	3	2	42	5	9	11	20
November	2022	16	9	1	1	2	3	41	7	9	11	18
December	2022	19	9	2	1	3	4	41	8	8	11	15
January	2023	19	9	1	1	2	5	41	8	10	10	15
February	2023	20	9	2	1	3	4	38	8	11	10	12
March	2023	17	10	1	0	3	3	37	9	14	11	11
April	2023	17	9	1	0	5	4	35	12	12	12	9
May	2023	16	9	1	0	6	5	38	12	13	11	9
June	2023	18	8	1	1	6	5	36	12	14	8	7
July	2023	19	7	1	1	5	5	38	11	16	7	6
August	2023	21	8	1	0	4	4	34	11	14	6	4
September	2023	22	8	1	0	4	5	36	10	11	7	4
October	2023	22	10	1	0	4	4	33	10	10	8	4
November	2023	22	9	1	0	3	4	35	11	11	7	4
December	2023	25	9	2	0	2	4	33	12	10	7	4