

**FEMALE**  
**TABLE 36**  
**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE**  
**HOUSEHOLD DURABLES**  
**(Three Month Moving Averages)**

Response to the query: "Why do you say so?" following the question on Table 35.

May add to more than 100% due to multiple mentions.

<u>Date of Survey</u>		<u>GOOD TIME TO BUY</u>						<u>BAD TIME TO BUY</u>				
		Prices Low; Good Buys	Prices Won't Come	Interest Rate Low	Borrow in Advance	Times Good	Supply	Interest Rates High;	Can't Afford	Uncertain	Supply	
		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>Adequate</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>	<u>Inadequate</u>
March	1978	19	32	0	0	3	0	16	3	6	2	0
April	1978	16	35	0	1	3	0	16	3	5	1	0
May	1978	15	37	0	1	4	0	16	3	5	1	0
June	1978	15	39	1	1	5	0	18	3	3	1	0
July	1978	14	40	1	2	5	0	20	3	3	1	0
August	1978	14	41	1	2	4	0	20	3	3	2	0
September	1978	14	42	1	2	3	0	19	3	3	2	0
October	1978	14	41	1	2	2	0	20	3	3	1	0
November	1978	12	41	0	1	3	0	20	3	3	1	0
December	1978	10	38	0	2	2	0	23	4	3	1	0
January	1979	11	38	0	1	2	0	23	5	4	2	0
February	1979	14	38	0	2	2	0	22	5	4	2	0
March	1979	15	41	0	1	2	0	18	6	4	2	0
April	1979	12	43	0	2	2	0	16	5	6	3	0
May	1979	11	42	1	2	2	0	18	6	7	3	0
June	1979	11	40	1	2	2	0	20	7	8	2	0
July	1979	12	38	0	2	2	0	21	9	6	3	0
August	1979	12	38	0	2	2	0	21	9	5	4	0
September	1979	12	38	0	1	2	0	21	10	6	4	0
October	1979	12	38	0	2	2	0	20	9	9	4	0
November	1979	12	36	1	2	2	0	21	11	8	4	0
December	1979	12	33	1	2	3	1	23	12	10	5	0
January	1980	15	33	1	1	2	1	25	13	10	7	0
February	1980	17	35	0	1	3	1	24	13	10	6	0
March	1980	16	37	0	2	3	0	25	13	9	7	0
April	1980	14	32	0	2	2	0	26	18	8	5	0
May	1980	10	28	0	2	2	0	33	25	9	8	0
June	1980	10	23	0	2	1	0	34	28	9	8	0
July	1980	12	20	1	1	2	0	34	24	10	9	0
August	1980	13	22	1	1	1	0	29	20	10	7	0
September	1980	15	23	1	2	1	0	25	15	10	7	0
October	1980	15	26	1	2	1	0	22	16	9	5	0
November	1980	17	28	1	1	1	0	23	14	8	4	0
December	1980	17	27	1	1	0	0	25	18	8	4	0
January	1981	19	26	1	1	1	0	25	20	9	3	0
February	1981	21	23	1	1	1	0	26	22	9	4	0
March	1981	23	21	1	1	1	0	25	22	9	5	0
April	1981	22	22	1	1	1	0	26	20	9	6	0
May	1981	18	24	1	1	1	0	25	17	9	5	0
June	1981	18	26	0	1	1	0	24	18	10	3	0
July	1981	18	25	0	1	1	0	26	18	10	2	0
August	1981	21	23	0	1	1	0	24	19	9	2	0
September	1981	21	24	0	1	1	0	23	20	7	2	0
October	1981	20	23	1	1	1	0	23	20	8	4	0
November	1981	17	21	1	1	1	0	25	21	9	4	0
December	1981	18	21	1	1	1	0	28	19	10	5	0

TABLE 36

**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE  
HOUSEHOLD DURABLES  
(Three Month Moving Averages)**

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>Adequate</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>	<u>Inadequate</u>
January 1982		22	19	1	1	0	0	26	19	10	5	0
February 1982		26	19	1	1	1	0	24	17	10	6	0
March 1982		28	18	1	1	2	0	22	18	11	7	0
April 1982		26	16	1	0	2	0	24	22	13	7	0
May 1982		24	15	1	1	2	0	25	24	15	7	0
June 1982		23	13	1	1	1	0	26	24	16	7	0
July 1982		24	15	1	1	1	0	24	23	15	8	0
August 1982		24	15	1	1	1	0	24	22	14	7	0
September 1982		23	15	2	1	1	0	24	21	15	7	0
October 1982		22	13	3	1	1	0	24	18	16	7	0
November 1982		25	11	3	1	1	0	25	17	16	9	0
December 1982		26	10	4	1	1	0	22	15	15	10	0
January 1983		29	10	4	0	1	0	23	13	14	10	0
February 1983		30	11	5	1	1	0	21	11	14	8	0
March 1983		30	12	6	0	2	0	23	13	13	7	0
April 1983		30	13	8	1	3	0	21	13	11	6	0
May 1983		31	14	10	1	4	0	20	12	11	7	0
June 1983		33	15	10	2	4	0	17	9	10	7	0
July 1983		33	15	9	1	4	0	16	7	9	6	0
August 1983		30	15	9	1	3	0	17	7	9	4	0
September 1983		27	17	9	2	3	0	17	8	9	3	0
October 1983		28	18	8	2	3	0	17	8	10	3	0
November 1983		31	17	6	2	3	0	17	8	8	3	0
December 1983		34	14	4	1	4	0	19	7	8	3	0
January 1984		40	15	4	1	4	0	17	6	5	3	0
February 1984		41	17	5	1	5	0	16	5	6	3	0
March 1984		40	19	6	1	6	0	13	5	6	3	0
April 1984		34	17	6	2	6	0	14	5	6	3	0
May 1984		32	18	6	3	7	1	13	4	5	2	0
June 1984		32	17	5	4	7	0	14	5	4	2	0
July 1984		34	18	4	4	6	0	12	5	4	2	0
August 1984		34	18	4	3	6	0	12	7	5	2	0
September 1984		33	20	4	2	6	0	11	7	5	2	0
October 1984		30	20	4	2	6	0	12	5	6	2	0
November 1984		28	19	5	3	6	0	14	5	5	2	0
December 1984		29	15	6	3	6	0	16	5	6	2	0
January 1985		34	13	7	2	5	0	16	7	6	2	0
February 1985		39	13	6	1	6	0	13	6	7	2	0
March 1985		41	16	6	2	5	0	11	5	6	2	0
April 1985		38	17	7	2	6	0	11	5	6	2	0
May 1985		34	19	7	2	5	0	13	4	6	2	0
June 1985		35	18	8	2	5	0	13	4	5	3	0
July 1985		35	19	9	2	6	0	13	4	6	3	0
August 1985		37	19	11	1	6	0	12	3	5	2	0
September 1985		36	18	12	1	6	0	13	3	5	1	0
October 1985		35	17	12	1	5	1	14	4	6	1	0
November 1985		35	16	11	1	5	1	14	5	6	2	0
December 1985		37	14	10	1	4	0	15	5	5	2	0

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**(Three Month Moving Averages)**

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		Prices Low; Good Buys	Prices Won't Come	Interest Rate Low	Borrow in Advance	Times Good	Supply	Prices	Interest Rates High;	Can't Afford	Uncertain	Supply
<u>Date of Survey</u>		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>Adequate</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>	<u>Inadequate</u>
January	1986	40	14	10	1	4	0	12	4	5	2	0
February	1986	41	14	12	1	5	0	10	3	6	1	0
March	1986	38	15	14	0	6	0	7	2	7	2	0
April	1986	34	14	19	1	7	0	9	2	6	3	0
May	1986	31	12	22	1	7	0	10	2	7	4	0
June	1986	32	12	24	1	7	0	9	3	6	3	0
July	1986	35	12	23	1	9	0	8	3	6	2	0
August	1986	35	12	22	1	9	0	9	3	6	1	0
September	1986	34	14	22	1	8	0	10	3	6	2	0
October	1986	33	14	21	1	6	0	8	2	6	2	0
November	1986	32	15	19	2	4	0	9	2	6	2	0
December	1986	31	14	17	2	4	0	9	2	6	2	0
January	1987	33	14	16	1	4	0	9	2	7	2	0
February	1987	35	14	15	1	5	0	8	3	7	2	0
March	1987	35	15	16	1	6	0	8	4	7	2	0
April	1987	32	15	15	2	6	0	8	4	6	2	0
May	1987	31	16	15	3	7	0	7	4	4	2	0
June	1987	32	19	13	3	6	0	8	4	4	2	0
July	1987	34	18	12	2	6	0	9	4	4	2	0
August	1987	38	18	10	2	5	0	9	4	5	2	0
September	1987	37	18	10	3	5	0	9	4	4	1	0
October	1987	34	18	9	4	5	0	9	4	5	2	0
November	1987	30	17	9	4	4	0	9	5	5	5	0
December	1987	32	17	8	2	4	0	9	4	6	6	0
January	1988	36	15	7	1	3	0	7	5	6	7	0
February	1988	38	16	6	1	5	0	7	4	6	4	0
March	1988	35	14	6	1	7	0	6	4	6	4	0
April	1988	32	16	7	2	9	0	8	4	6	3	0
May	1988	31	19	6	2	9	0	9	3	4	2	0
June	1988	30	20	6	2	8	0	9	3	3	2	0
July	1988	30	21	6	3	8	1	8	2	3	2	0
August	1988	31	20	7	3	8	1	8	2	3	3	0
September	1988	34	19	7	4	7	0	9	3	3	3	0
October	1988	35	19	7	4	6	0	10	4	3	3	0
November	1988	34	18	6	4	6	0	11	4	3	2	0
December	1988	33	19	6	4	6	0	13	4	3	2	0
January	1989	35	18	5	5	6	0	11	3	3	2	0
February	1989	35	18	4	4	7	0	9	3	4	3	0
March	1989	35	16	4	4	7	0	8	4	5	3	0
April	1989	32	19	4	4	8	0	9	5	6	2	0
May	1989	31	21	5	5	6	0	8	5	5	2	0
June	1989	30	23	4	4	5	0	8	6	4	2	0
July	1989	30	22	5	2	4	0	9	5	4	3	0
August	1989	32	20	4	2	4	0	10	5	3	3	0
September	1989	33	17	4	2	5	0	10	3	4	3	0
October	1989	35	16	4	2	5	0	10	3	4	2	0
November	1989	33	15	5	2	5	0	12	3	5	2	0
December	1989	33	16	5	3	4	0	14	3	6	2	0
January	1990	37	16	4	2	4	0	13	3	5	2	0

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		Prices Low; Good Buys	Prices Won't Come	Interest Rate Low	Borrow in Advance	Times Good	Supply	Prices	Interest Rates High;	Can't Afford	Uncertain	Supply
<u>Date of Survey</u>		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>Adequate</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>	<u>Inadequate</u>
February	1990	39	15	4	2	3	0	11	3	6	2	0
March	1990	39	16	5	1	4	0	8	3	6	2	0
April	1990	33	18	5	1	4	0	10	3	6	2	0
May	1990	32	20	5	2	4	0	10	4	4	2	0
June	1990	32	22	4	2	4	0	11	3	4	1	0
July	1990	34	20	4	3	3	0	10	4	4	2	0
August	1990	33	21	4	2	3	0	11	3	5	4	0
September	1990	32	21	4	2	3	0	12	3	5	7	0
October	1990	27	21	3	1	2	0	15	3	6	9	0
November	1990	25	22	2	1	2	0	15	4	8	11	0
December	1990	27	18	2	1	2	0	13	5	8	13	0
January	1991	26	16	2	1	2	0	11	6	10	17	0
February	1991	27	11	2	1	2	1	10	6	11	17	0
March	1991	28	12	4	1	2	1	10	6	13	15	0
April	1991	30	14	5	0	3	1	10	6	13	10	0
May	1991	31	16	5	0	2	0	9	5	13	10	0
June	1991	31	14	5	0	2	0	9	5	13	10	0
July	1991	34	12	5	0	3	0	8	5	11	11	0
August	1991	35	11	6	0	3	0	10	6	11	10	0
September	1991	35	12	5	0	3	0	11	5	13	10	0
October	1991	33	13	6	1	2	0	13	5	15	10	0
November	1991	33	13	5	1	1	0	12	4	14	13	0
December	1991	31	12	6	1	1	0	12	6	14	16	0
January	1992	34	9	8	1	1	0	11	6	15	19	0
February	1992	34	6	9	0	2	0	9	6	15	22	0
March	1992	35	6	11	0	2	0	9	5	16	22	0
April	1992	32	8	11	0	2	0	10	4	16	20	0
May	1992	32	8	11	1	2	0	10	3	17	14	0
June	1992	33	9	12	1	2	0	9	4	14	12	0
July	1992	34	10	13	1	3	0	8	4	14	12	0
August	1992	35	11	12	0	3	0	9	4	13	14	0
September	1992	31	11	11	0	3	0	11	5	16	16	0
October	1992	29	10	10	0	2	0	12	5	17	16	0
November	1992	29	10	11	1	2	0	11	5	15	15	0
December	1992	33	10	13	1	4	0	9	3	14	11	0
January	1993	38	9	13	1	4	0	8	3	12	11	0
February	1993	39	9	11	1	5	0	7	2	12	10	0
March	1993	38	8	11	1	5	0	7	3	11	10	0
April	1993	36	10	12	1	6	0	7	2	10	9	0
May	1993	33	12	15	1	6	0	7	3	9	9	0
June	1993	34	13	14	1	5	0	8	2	9	9	0
July	1993	33	13	15	0	4	0	7	2	11	10	0
August	1993	35	12	14	0	5	0	7	3	11	10	0
September	1993	34	11	17	0	6	0	6	4	11	10	0
October	1993	34	12	18	0	5	0	6	4	10	8	0
November	1993	33	12	19	0	4	0	8	4	10	7	0
December	1993	32	12	19	0	4	1	9	3	8	7	0
January	1994	35	9	19	1	6	1	9	2	7	7	0
February	1994	39	10	19	1	8	0	6	2	6	7	0

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		Prices Low; Good Buys	Prices Won't Come	Interest Rate Low	Borrow in Advance	Times Good	Supply	Prices	Interest Rates High;	Can't Afford	Uncertain	Supply
<u>Date of Survey</u>		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>Adequate</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>	<u>Inadequate</u>
March	1994	39	11	19	1	9	0	6	2	7	5	0
April	1994	37	13	18	2	10	0	6	2	6	4	0
May	1994	32	13	17	2	10	0	7	2	6	4	0
June	1994	33	11	17	2	10	0	8	2	5	4	0
July	1994	34	12	16	2	8	1	9	3	5	4	0
August	1994	35	11	15	2	9	1	8	3	6	3	0
September	1994	35	13	14	1	9	1	7	3	6	3	0
October	1994	34	12	14	1	10	0	6	3	6	4	0
November	1994	35	13	15	2	9	0	7	3	5	4	0
December	1994	37	12	14	2	8	0	8	3	5	5	0
January	1995	39	13	14	3	9	0	8	4	4	4	0
February	1995	38	15	11	3	9	0	7	3	5	3	0
March	1995	38	15	11	3	9	0	6	3	5	2	0
April	1995	35	14	10	2	9	0	6	4	5	3	0
May	1995	37	12	10	2	9	0	7	5	4	3	0
June	1995	34	12	10	2	9	0	9	4	4	4	0
July	1995	36	11	13	1	9	0	9	4	5	3	0
August	1995	36	10	13	1	8	0	8	3	5	4	0
September	1995	40	12	13	0	8	0	6	3	5	3	0
October	1995	40	12	10	0	7	0	7	3	4	4	0
November	1995	39	12	10	0	6	0	7	3	5	3	0
December	1995	38	11	10	0	5	0	8	2	6	4	0
January	1996	38	11	12	1	5	0	8	2	8	3	0
February	1996	39	11	12	1	6	0	7	3	8	4	0
March	1996	38	12	13	1	6	0	7	3	8	4	0
April	1996	36	13	12	1	8	0	8	3	7	4	0
May	1996	36	13	13	1	7	0	8	3	6	4	0
June	1996	36	12	11	1	9	0	8	3	6	4	0
July	1996	39	11	11	1	8	0	8	3	5	3	0
August	1996	38	10	11	2	8	0	8	3	5	2	0
September	1996	38	11	12	2	6	0	9	4	4	2	0
October	1996	36	12	12	1	6	0	10	4	6	3	0
November	1996	37	12	12	1	7	0	10	3	7	3	0
December	1996	40	10	10	0	8	0	10	2	7	2	0
January	1997	42	8	10	0	9	0	9	2	7	2	0
February	1997	45	8	9	0	11	0	8	3	7	2	0
March	1997	44	8	9	1	11	0	6	3	7	2	0
April	1997	39	10	10	2	12	0	5	4	5	2	0
May	1997	35	10	11	2	11	0	5	3	3	2	0
June	1997	33	10	11	2	12	0	4	3	3	1	0
July	1997	34	9	11	1	12	0	5	2	3	1	0
August	1997	33	8	12	0	12	0	6	2	3	1	0
September	1997	33	9	13	1	11	0	6	2	2	1	0
October	1997	32	10	11	1	9	0	5	1	2	1	0
November	1997	35	10	11	1	9	0	5	1	1	1	0
December	1997	38	8	10	1	8	0	5	2	1	1	0
January	1998	44	6	11	0	8	0	4	1	1	1	0
February	1998	42	7	14	0	10	0	4	1	2	1	0
March	1998	39	7	16	0	12	0	5	0	2	1	0

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<u>Date of Survey</u>		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>Adequate</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>	<u>Inadequate</u>
April	1998	34	8	14	0	14	0	5	1	2	0	0
May	1998	33	7	11	0	13	0	6	1	2	0	0
June	1998	33	6	11	0	14	0	4	1	1	0	0
July	1998	33	7	13	0	13	0	4	2	1	0	0
August	1998	32	6	15	0	13	0	4	2	1	1	0
September	1998	30	6	14	0	12	0	4	2	2	1	0
October	1998	30	7	15	0	12	0	4	3	2	2	0
November	1998	31	9	17	0	10	0	4	2	1	2	0
December	1998	32	8	20	0	10	0	4	3	1	2	0
January	1999	36	8	19	0	11	0	3	1	1	1	0
February	1999	37	8	17	0	14	0	2	2	1	1	0
March	1999	36	8	15	0	16	0	2	1	2	1	0
April	1999	33	8	14	0	17	0	4	1	1	1	0
May	1999	34	9	15	0	17	0	3	1	1	0	0
June	1999	37	9	14	0	17	1	3	1	0	0	0
July	1999	37	7	14	1	17	0	3	1	0	0	0
August	1999	35	7	12	1	16	1	4	1	1	2	0
September	1999	31	7	11	1	15	0	4	2	1	2	0
October	1999	32	10	11	1	13	1	3	2	2	2	0
November	1999	32	10	11	0	12	0	3	1	2	1	0
December	1999	36	9	11	0	11	1	3	1	1	1	0
January	2000	41	8	9	0	12	0	4	1	1	1	0
February	2000	40	7	9	0	15	0	4	2	0	1	0
March	2000	38	8	9	1	17	0	4	2	1	1	0
April	2000	33	11	11	2	18	0	4	2	1	1	0
May	2000	33	12	11	2	18	0	4	2	2	1	0
June	2000	33	11	10	3	18	0	4	2	2	1	0
July	2000	33	9	8	2	17	0	4	3	1	1	0
August	2000	33	8	7	2	15	0	5	3	1	1	0
September	2000	33	9	8	1	16	0	5	3	1	1	0
October	2000	33	10	8	1	17	0	5	2	2	1	0
November	2000	33	10	9	1	19	0	3	2	1	1	0
December	2000	35	9	8	1	16	0	3	2	2	1	0
January	2001	37	7	7	1	13	0	4	3	3	3	0
February	2001	34	6	8	0	10	0	5	3	5	4	0
March	2001	31	8	10	0	8	0	5	3	5	6	0
April	2001	28	8	11	1	7	0	5	3	7	7	0
May	2001	28	8	11	1	8	0	4	3	7	7	0
June	2001	29	7	10	1	8	0	5	3	8	6	0
July	2001	29	7	11	0	8	0	7	3	7	6	0
August	2001	31	6	11	0	8	0	8	3	9	7	0
September	2001	29	5	12	0	8	0	6	3	8	9	0
October	2001	29	4	13	0	7	0	5	3	7	12	0
November	2001	30	3	16	0	4	0	4	2	5	17	0
December	2001	33	3	18	0	3	0	5	2	7	16	0
January	2002	38	3	18	0	3	0	3	2	10	13	0
February	2002	39	3	17	0	3	0	4	2	11	10	0
March	2002	37	3	17	0	4	0	3	2	11	9	0
April	2002	32	4	17	0	3	0	3	3	9	9	0

TABLE 36

**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE  
HOUSEHOLD DURABLES  
(Three Month Moving Averages)**

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>Adequate</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>	<u>Inadequate</u>
May	2002	30	5	16	0	5	0	3	3	8	7	0
June	2002	31	5	17	0	5	0	3	3	7	7	0
July	2002	34	5	18	0	5	0	3	2	7	6	0
August	2002	34	5	19	0	4	0	3	2	7	7	0
September	2002	34	4	19	0	4	0	4	2	8	7	0
October	2002	31	4	20	0	4	0	5	2	10	8	0
November	2002	31	4	20	0	4	1	4	3	10	9	0
December	2002	32	4	19	0	4	1	3	3	10	10	0
January	2003	35	4	20	0	4	0	3	2	9	11	0
February	2003	34	4	20	0	4	0	3	2	9	12	0
March	2003	32	3	19	0	3	0	3	4	9	15	0
April	2003	27	3	17	0	3	0	4	5	9	15	0
May	2003	27	3	18	0	3	0	5	5	10	13	0
June	2003	28	3	20	0	4	0	5	4	11	9	0
July	2003	32	3	21	0	4	0	5	4	10	6	0
August	2003	32	4	23	0	4	0	5	3	11	5	0
September	2003	30	4	22	1	4	0	5	2	10	5	0
October	2003	29	4	22	1	4	0	5	2	11	7	0
November	2003	30	5	19	0	3	0	4	2	10	7	0
December	2003	32	5	19	0	3	0	4	4	9	7	0
January	2004	36	4	20	0	6	0	4	3	8	5	0
February	2004	36	4	21	1	6	0	4	3	8	5	0
March	2004	35	4	21	1	6	0	4	2	7	4	0
April	2004	31	5	20	0	6	0	5	2	6	5	0
May	2004	30	6	21	0	7	0	5	3	5	5	0
June	2004	32	7	23	1	7	1	5	3	5	6	0
July	2004	31	8	24	1	6	1	5	4	6	6	0
August	2004	31	7	21	1	6	0	5	4	6	5	0
September	2004	30	7	20	1	7	0	6	4	5	5	0
October	2004	30	8	20	1	6	0	6	3	5	5	0
November	2004	31	8	21	1	6	0	6	4	6	5	0
December	2004	34	9	20	1	7	0	6	3	5	4	0
January	2005	36	9	19	1	7	0	6	3	4	4	0
February	2005	37	8	17	1	8	0	5	3	4	3	0
March	2005	35	9	17	1	6	0	5	3	4	3	0
April	2005	33	10	15	1	6	0	5	4	6	3	0
May	2005	30	12	14	2	6	0	5	4	5	3	0
June	2005	32	12	14	2	5	0	5	4	4	2	0
July	2005	35	11	14	2	5	0	6	2	3	1	0
August	2005	36	10	15	1	4	0	6	2	4	2	0
September	2005	34	11	14	1	4	0	8	2	6	2	0
October	2005	30	13	13	1	4	0	9	3	9	3	0
November	2005	29	13	13	1	5	0	8	3	10	4	0
December	2005	35	11	12	1	5	0	8	3	10	4	0
January	2006	39	9	10	1	5	0	6	3	6	4	0
February	2006	39	9	10	1	5	0	5	3	6	4	0
March	2006	34	9	11	1	5	0	5	4	5	4	0
April	2006	33	10	12	2	6	0	5	4	6	3	0
May	2006	31	11	12	1	6	0	6	5	6	3	0

**FEMALE  
TABLE 36**

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**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE  
HOUSEHOLD DURABLES  
(Three Month Moving Averages)**

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>Adequate</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>	<u>Inadequate</u>
June	2006	31	11	11	2	6	0	7	4	6	4	0
July	2006	30	11	10	2	4	0	7	4	7	4	0
August	2006	29	10	10	2	4	0	7	4	7	4	0
September	2006	29	9	10	2	4	0	7	4	7	4	0
October	2006	31	8	10	1	5	0	7	4	8	3	0
November	2006	38	7	10	1	5	0	7	3	8	3	0
December	2006	44	7	9	1	5	0	7	2	7	3	0
January	2007	44	8	10	1	6	0	6	2	6	3	0
February	2007	40	8	10	1	6	0	6	2	6	4	0
March	2007	34	8	10	1	7	0	5	2	6	4	0
April	2007	32	9	10	0	6	0	5	3	7	4	0
May	2007	33	9	11	0	5	0	6	3	7	3	0
June	2007	36	10	12	0	4	0	7	3	7	3	0
July	2007	35	7	12	1	6	0	7	2	8	3	0
August	2007	33	7	12	1	5	0	7	3	9	4	0
September	2007	29	5	11	1	5	0	6	4	11	4	0
October	2007	30	5	11	0	3	0	6	6	11	6	0
November	2007	31	4	10	0	3	0	6	6	12	7	0
December	2007	37	5	9	0	3	0	7	6	11	7	0
January	2008	39	5	8	0	3	0	6	4	10	7	0
February	2008	36	6	6	0	2	0	6	4	13	10	0
March	2008	31	6	7	0	3	0	6	5	16	12	0
April	2008	25	5	7	0	2	0	10	6	18	15	0
May	2008	23	5	7	0	2	0	10	5	19	16	0
June	2008	22	5	5	0	1	0	12	5	22	16	0
July	2008	24	5	5	0	1	0	10	4	23	16	0
August	2008	25	5	4	0	1	0	9	6	25	15	0
September	2008	26	6	4	0	1	0	7	6	24	16	0
October	2008	24	5	3	0	1	0	7	8	25	20	0
November	2008	26	5	3	0	1	0	8	8	24	23	0
December	2008	31	2	3	0	1	0	8	9	23	24	0
January	2009	36	2	4	0	1	0	8	8	23	23	0
February	2009	39	2	5	0	1	0	6	8	21	24	0
March	2009	37	1	4	0	1	0	7	8	20	26	0
April	2009	38	1	4	0	0	0	6	7	20	26	0
May	2009	39	1	4	0	0	0	6	6	20	23	0
June	2009	41	2	4	0	1	0	5	6	21	20	0
July	2009	41	2	4	0	1	0	5	5	20	20	0
August	2009	39	2	4	0	1	0	5	5	21	21	0
September	2009	39	2	5	0	1	0	4	6	19	23	0
October	2009	40	2	5	0	1	0	5	6	19	21	0
November	2009	40	2	5	0	1	0	6	5	19	19	0
December	2009	42	2	6	0	1	0	7	5	19	18	0
January	2010	42	3	8	1	1	0	6	5	19	17	0
February	2010	44	3	8	0	1	0	5	5	17	14	0
March	2010	43	3	8	0	1	0	4	6	18	13	0
April	2010	42	3	7	0	1	0	5	6	19	12	0
May	2010	40	3	5	0	1	0	5	5	19	13	0
June	2010	38	2	6	0	1	0	6	4	19	12	0



**FEMALE  
TABLE 36**

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**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE  
HOUSEHOLD DURABLES  
(Three Month Moving Averages)**

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>Adequate</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>	<u>Inadequate</u>
July	2010	38	2	6	0	1	0	6	3	20	12	0
August	2010	39	2	6	0	2	0	6	4	21	13	0
September	2010	39	3	5	0	2	0	5	4	21	15	0
October	2010	38	2	4	0	1	0	6	5	22	17	0
November	2010	40	3	5	0	1	0	5	5	22	16	0
December	2010	44	3	6	0	1	0	6	6	21	12	0
January	2011	47	4	7	0	2	0	6	6	19	11	0
February	2011	47	4	6	0	2	0	7	6	18	10	0
March	2011	43	4	5	0	2	0	6	6	19	11	0
April	2011	39	5	5	0	2	0	6	5	17	12	0
May	2011	38	5	5	0	3	0	8	5	17	12	0
June	2011	37	5	6	0	3	0	9	4	18	11	0
July	2011	37	3	6	0	2	0	9	4	22	10	0
August	2011	36	3	6	0	2	0	8	4	23	11	0
September	2011	35	4	7	0	1	0	7	5	24	13	0
October	2011	34	4	7	0	1	0	8	5	25	16	0
November	2011	36	4	9	0	1	0	8	6	22	17	0
December	2011	39	4	9	0	1	0	9	6	23	15	0
January	2012	42	3	8	0	2	0	8	6	19	13	0
February	2012	42	4	6	0	2	0	8	5	21	11	0
March	2012	39	4	6	0	2	0	8	4	19	14	0
April	2012	37	4	7	0	3	0	8	4	21	15	0
May	2012	35	4	8	0	4	0	8	4	21	15	0
June	2012	33	4	9	0	4	0	8	5	21	15	0
July	2012	33	4	9	0	4	0	9	6	19	14	0
August	2012	36	4	9	0	4	0	8	6	17	13	0
September	2012	38	5	9	0	3	0	8	4	17	13	0
October	2012	37	7	8	0	4	0	7	4	18	12	0
November	2012	36	7	7	0	5	0	7	4	16	13	0
December	2012	37	6	8	0	4	0	7	5	15	12	0
January	2013	39	5	8	0	4	0	7	4	14	12	0
February	2013	38	5	8	0	4	0	8	4	17	11	0
March	2013	38	7	8	0	4	0	8	4	15	11	0
April	2013	36	8	9	0	5	0	9	5	14	10	0
May	2013	36	8	9	0	6	0	8	4	13	10	0
June	2013	33	8	9	0	8	0	8	4	14	8	0
July	2013	34	8	8	1	8	0	6	3	12	9	0
August	2013	34	8	10	1	9	0	9	3	12	8	0
September	2013	35	8	11	1	7	0	9	3	11	9	0
October	2013	33	7	12	1	8	0	10	3	11	9	0
November	2013	32	8	9	1	7	0	8	4	11	11	0
December	2013	35	8	9	0	7	0	7	4	9	10	0
January	2014	38	9	8	0	7	0	7	4	10	9	0
February	2014	39	9	9	0	6	0	8	4	9	7	0
March	2014	35	8	8	0	7	0	9	4	10	8	0
April	2014	33	7	8	0	7	0	8	3	11	8	0
May	2014	31	8	8	0	9	0	9	3	12	9	0
June	2014	30	8	9	0	10	0	9	3	14	8	0
July	2014	30	9	8	1	10	0	10	4	12	9	0

**FEMALE  
TABLE 36**

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**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE  
HOUSEHOLD DURABLES  
(Three Month Moving Averages)**

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>Adequate</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>	<u>Inadequate</u>
August	2014	32	9	8	1	9	0	10	4	11	8	0
September	2014	34	10	8	1	10	0	10	3	10	8	0
October	2014	36	8	8	0	10	0	10	3	11	8	0
November	2014	37	9	8	0	11	0	9	3	9	8	0
December	2014	39	8	9	1	11	0	8	3	9	8	0
January	2015	43	8	11	1	13	0	8	2	7	5	0
February	2015	43	7	11	0	12	0	7	3	8	6	0
March	2015	40	8	11	0	13	0	7	3	6	6	0
April	2015	37	9	11	0	12	0	7	3	6	7	0
May	2015	37	9	11	1	13	0	8	3	6	6	0
June	2015	35	9	12	1	15	0	7	2	5	5	0
July	2015	34	9	11	1	17	0	6	2	5	6	0
August	2015	30	10	12	1	16	0	6	2	7	7	0
September	2015	32	8	11	1	14	0	8	3	8	7	0
October	2015	32	8	12	1	11	0	9	3	10	6	0
November	2015	38	8	12	2	10	0	7	3	8	5	0
December	2015	44	8	13	2	10	0	6	2	7	5	0
January	2016	47	6	12	2	12	1	5	2	6	4	0
February	2016	44	6	13	2	12	1	7	3	7	4	0
March	2016	37	6	13	1	11	0	8	3	7	5	0
April	2016	32	8	13	1	10	0	9	4	7	5	0
May	2016	31	9	12	1	12	0	7	2	6	3	0
June	2016	34	10	14	1	13	1	7	3	5	3	0
July	2016	38	10	14	0	13	1	6	2	3	5	0
August	2016	39	9	15	1	13	1	7	3	4	6	0
September	2016	38	8	13	1	14	1	7	3	5	6	0
October	2016	36	8	11	1	12	1	8	3	6	5	0
November	2016	36	9	11	1	10	1	6	2	5	6	0
December	2016	39	8	10	1	11	0	6	2	4	6	0
January	2017	41	9	11	1	13	0	6	2	4	7	0
February	2017	39	10	9	1	15	0	6	2	5	6	0
March	2017	34	13	8	2	16	0	7	2	6	6	0
April	2017	32	14	8	3	15	0	8	2	5	5	0
May	2017	35	12	8	3	14	0	7	2	5	5	0
June	2017	36	10	8	2	13	0	7	3	5	5	0
July	2017	37	9	8	1	13	1	6	2	5	5	0
August	2017	38	9	10	1	14	1	8	2	6	6	0
September	2017	37	9	9	1	14	1	8	2	5	5	0
October	2017	34	10	9	2	15	0	9	2	6	6	0
November	2017	36	10	8	2	14	0	7	2	4	6	0
December	2017	40	8	8	1	13	0	7	2	4	6	0
January	2018	42	7	7	1	13	0	6	3	4	6	0
February	2018	39	8	7	2	14	0	7	3	4	7	0
March	2018	34	12	7	2	16	0	6	2	4	6	0
April	2018	33	15	8	2	16	0	6	2	3	5	0
May	2018	30	16	8	2	14	0	8	3	3	4	0
June	2018	32	13	9	2	14	1	9	3	4	4	0
July	2018	30	14	8	2	13	0	9	4	4	5	0
August	2018	32	15	7	2	14	1	9	3	6	5	0

**FEMALE  
TABLE 36**

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**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE  
HOUSEHOLD DURABLES  
(Three Month Moving Averages)**

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>Adequate</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>	<u>Inadequate</u>
September 2018		32	16	6	2	14	0	9	3	5	3	0
October 2018		35	15	6	2	16	0	9	2	5	3	0
November 2018		35	14	6	2	17	0	10	2	4	3	0
December 2018		41	12	5	1	17	0	9	2	3	3	0
January 2019		41	10	6	1	15	0	10	2	4	4	0
February 2019		42	10	6	1	15	0	9	3	4	4	0
March 2019		35	11	7	1	15	1	11	3	4	5	0
April 2019		34	10	8	1	18	1	11	3	3	4	0
May 2019		32	10	9	1	16	0	13	2	4	4	0
June 2019		32	11	7	1	18	0	12	3	4	3	0
July 2019		33	12	7	1	16	0	12	3	5	4	0
August 2019		32	13	7	1	17	1	13	4	5	5	0
September 2019		32	13	7	1	16	0	13	4	4	5	0
October 2019		30	14	7	1	16	0	15	3	3	5	0
November 2019		35	13	6	1	16	0	12	3	3	4	0
December 2019		41	10	7	0	15	0	12	2	3	4	0
January 2020		44	9	8	0	16	0	10	3	3	3	0
February 2020		41	10	9	0	16	1	11	3	4	3	0
March 2020		36	10	9	0	16	1	8	2	7	6	1
April 2020		31	7	9	0	10	1	6	3	13	17	2
May 2020		31	4	7	0	6	1	5	2	17	25	2
June 2020		33	2	7	0	3	0	6	3	18	30	2
July 2020		35	3	5	0	4	0	8	4	17	28	3
August 2020		35	3	5	0	4	0	9	4	17	26	4
September 2020		33	2	5	0	5	0	9	4	17	24	7
October 2020		31	2	6	0	7	0	9	3	16	21	8
November 2020		29	2	7	0	8	0	9	3	15	22	9
December 2020		29	2	6	0	8	1	9	3	16	20	8
January 2021		29	3	7	0	7	1	10	2	16	21	7
February 2021		28	4	6	0	8	1	10	1	17	21	7
March 2021		26	6	6	0	9	1	11	1	15	18	9
April 2021		23	8	5	0	13	1	11	1	13	14	10
May 2021		21	8	5	0	15	2	15	1	10	10	14
June 2021		20	8	6	0	16	2	19	1	9	8	16
July 2021		19	8	6	1	14	2	23	2	10	8	19
August 2021		20	8	5	0	12	2	25	2	9	7	21
September 2021		18	6	4	0	9	1	27	1	9	9	27
October 2021		18	5	4	0	7	1	28	1	7	8	31
November 2021		18	5	4	0	5	2	32	1	7	7	34
December 2021		19	6	4	0	4	2	37	2	7	6	33
January 2022		17	7	3	0	4	2	41	1	7	6	34
February 2022		16	7	3	1	4	1	41	2	8	6	33
March 2022		14	8	2	1	4	2	41	2	6	7	32
April 2022		13	10	2	1	3	2	40	3	7	7	31
May 2022		11	10	2	1	4	2	41	2	6	8	33
June 2022		11	10	1	1	3	1	42	4	7	10	32
July 2022		10	9	2	1	3	2	44	5	8	11	28
August 2022		12	9	2	1	3	3	45	5	8	12	23
September 2022		12	9	2	1	3	3	45	6	9	11	22

TABLE 36

**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE  
HOUSEHOLD DURABLES  
(Three Month Moving Averages)**

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>Adequate</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>	<u>Inadequate</u>
October	2022	15	10	2	1	3	2	42	5	9	11	20
November	2022	16	9	1	1	2	3	41	7	9	11	18
December	2022	19	9	2	1	3	4	41	8	8	11	15
January	2023	19	9	1	1	2	5	41	8	10	10	14
February	2023	20	8	2	1	3	4	38	8	11	10	12