

**FEMALE**  
**TABLE 43**  
**SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January 1993	29	5	66	100	63	837
February 1993	29	5	67	100	62	825
March 1993	34	4	63	100	71	812
April 1993	39	5	56	100	83	804
May 1993	42	6	52	100	90	822
June 1993	42	6	52	100	90	837
July 1993	40	6	54	100	86	836
August 1993	41	5	54	100	87	819
September 1993	39	6	55	100	85	791
October 1993	40	5	55	100	85	796
November 1993	41	6	53	100	88	808
December 1993	43	7	50	100	94	828
January 1994	46	8	46	100	99	832
February 1994	46	7	46	100	100	834
March 1994	50	6	44	100	106	845
April 1994	52	5	43	100	108	851
May 1994	56	5	39	100	117	830
June 1994	56	5	38	100	118	824
July 1994	58	6	36	100	122	825
August 1994	54	6	40	100	114	848
September 1994	51	6	43	100	108	858
October 1994	49	5	46	100	104	873
November 1994	48	6	46	100	103	860
December 1994	46	7	48	100	98	844
January 1995	45	8	47	100	99	811
February 1995	45	8	47	100	98	789
March 1995	47	7	46	100	101	797
April 1995	46	6	48	100	97	831
May 1995	47	6	47	100	101	840
June 1995	47	8	45	100	102	817
July 1995	50	7	43	100	107	789
August 1995	49	8	44	100	105	784
September 1995	50	6	45	100	105	785
October 1995	48	6	46	100	102	804
November 1995	46	6	48	100	98	818
December 1995	42	7	51	100	91	828
January 1996	40	8	53	100	87	811
February 1996	41	9	50	100	92	804
March 1996	45	8	47	100	98	807
April 1996	48	8	44	100	104	819
May 1996	50	6	44	100	106	832
June 1996	51	6	42	100	109	842
July 1996	52	5	43	100	109	826
August 1996	51	5	44	100	107	811
September 1996	49	6	45	100	104	807
October 1996	48	7	45	100	103	820
November 1996	47	7	45	100	102	824
December 1996	47	6	47	100	101	845
January 1997	47	6	47	100	101	835
February 1997	47	5	47	100	100	831
March 1997	50	6	44	100	106	782
April 1997	53	7	40	100	113	772
May 1997	56	7	36	100	120	778

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**(Three Month Moving Averages)**

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
June 1997	58	8	34	100	123	840
July 1997	59	8	34	100	125	859
August 1997	59	8	33	100	126	855
September 1997	59	9	32	100	127	806
October 1997	55	10	35	100	121	812
November 1997	53	10	37	100	116	809
December 1997	49	10	41	100	108	841
January 1998	51	10	40	100	111	861
February 1998	55	11	34	100	120	860
March 1998	61	11	28	100	133	839
April 1998	63	12	25	100	139	823
May 1998	64	12	24	100	140	817
June 1998	63	12	25	100	139	811
July 1998	65	12	23	100	142	820
August 1998	66	12	21	100	145	849
September 1998	68	12	20	100	147	850
October 1998	66	12	22	100	144	823
November 1998	62	11	27	100	135	791
December 1998	59	11	30	100	129	800
January 1999	57	11	32	100	125	813
February 1999	62	10	28	100	134	839
March 1999	67	9	24	100	143	828
April 1999	70	8	22	100	148	828
May 1999	70	9	20	100	150	823
June 1999	69	10	21	100	148	821
July 1999	70	10	20	100	149	826
August 1999	68	9	23	100	144	827
September 1999	65	9	26	100	140	844
October 1999	63	8	29	100	135	820
November 1999	60	9	30	100	130	832
December 1999	56	11	33	100	123	814
January 2000	56	12	32	100	124	842
February 2000	57	12	31	100	126	838
March 2000	64	10	26	100	138	857
April 2000	64	10	26	100	138	831
May 2000	68	10	23	100	145	825
June 2000	69	9	22	100	147	818
July 2000	73	8	19	100	154	835
August 2000	70	7	23	100	147	835
September 2000	67	7	26	100	141	849
October 2000	63	8	29	100	134	848
November 2000	64	8	29	100	135	835
December 2000	61	8	31	100	130	822
January 2001	60	8	32	100	129	820
February 2001	59	8	33	100	126	834
March 2001	61	8	31	100	130	829
April 2001	61	8	31	100	130	844
May 2001	61	10	29	100	132	818
June 2001	62	10	28	100	134	839
July 2001	61	11	27	100	134	835
August 2001	61	11	28	100	133	854
September 2001	55	12	34	100	121	825
October 2001	49	12	39	100	110	846
November 2001	41	11	48	100	93	844
December 2001	41	10	49	100	92	879

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**TABLE 43**  
**SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January 2002	43	9	48	100	95	847
February 2002	45	10	45	100	100	850
March 2002	47	9	44	100	103	814
April 2002	49	11	40	100	109	821
May 2002	53	12	35	100	119	818
June 2002	55	14	32	100	123	832
July 2002	57	12	31	100	125	829
August 2002	54	12	34	100	121	846
September 2002	56	12	33	100	123	843
October 2002	51	13	36	100	115	837
November 2002	53	11	36	100	116	827
December 2002	50	11	39	100	112	831
January 2003	52	10	39	100	113	832
February 2003	52	9	38	100	114	836
March 2003	52	8	40	100	113	851
April 2003	54	7	39	100	115	857
May 2003	54	8	38	100	116	851
June 2003	55	7	38	100	117	837
July 2003	58	7	35	100	124	832
August 2003	58	7	35	100	123	829
September 2003	60	7	33	100	127	827
October 2003	59	7	34	100	125	845
November 2003	60	7	33	100	128	839
December 2003	60	7	33	100	127	827
January 2004	60	6	33	100	127	820
February 2004	60	6	34	100	126	841
March 2004	63	5	31	100	132	842
April 2004	66	5	30	100	136	849
May 2004	69	4	27	100	142	814
June 2004	69	4	27	100	142	811
July 2004	70	4	26	100	145	808
August 2004	69	6	26	100	143	845
September 2004	66	6	28	100	138	857
October 2004	64	7	30	100	134	851
November 2004	65	6	29	100	136	804
December 2004	64	6	30	100	134	794
January 2005	64	5	30	100	134	794
February 2005	63	6	32	100	131	831
March 2005	65	6	30	100	135	857
April 2005	65	7	28	100	137	840
May 2005	69	7	24	100	145	821
June 2005	70	6	23	100	147	828
July 2005	73	5	23	100	150	842
August 2005	71	5	24	100	147	858
September 2005	71	4	25	100	146	860
October 2005	70	4	26	100	145	857
November 2005	66	3	30	100	136	862
December 2005	64	3	33	100	131	861
January 2006	60	3	37	100	123	851
February 2006	61	3	36	100	125	849
March 2006	62	4	34	100	128	835
April 2006	64	4	31	100	133	841
May 2006	61	4	35	100	126	823
June 2006	56	5	39	100	117	831

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**SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
July 2006	51	7	42	100	109	838
August 2006	46	6	48	100	98	863
September 2006	42	6	52	100	90	848
October 2006	39	4	57	100	83	840
November 2006	34	4	62	100	71	802
December 2006	30	4	66	100	63	796
January 2007	25	4	70	100	55	806
February 2007	29	4	67	100	62	837
March 2007	33	4	64	100	69	850
April 2007	33	3	64	100	69	837
May 2007	33	3	64	100	68	841
June 2007	31	3	66	100	65	824
July 2007	32	2	66	100	66	831
August 2007	29	2	68	100	61	812
September 2007	25	2	73	100	52	832
October 2007	20	2	78	100	41	824
November 2007	16	2	82	100	33	841
December 2007	14	2	84	100	29	849
January 2008	13	2	85	100	27	871
February 2008	12	2	86	100	25	856
March 2008	10	2	88	100	22	830
April 2008	9	2	89	100	20	828
May 2008	9	2	89	100	20	852
June 2008	8	2	90	100	18	882
July 2008	7	2	91	100	17	889
August 2008	6	2	91	100	15	874
September 2008	6	1	92	100	14	839
October 2008	6	2	92	100	15	837
November 2008	6	1	93	100	12	857
December 2008	4	1	95	100	9	890
January 2009	3	0	96	100	7	897
February 2009	3	0	97	100	6	883
March 2009	4	1	95	100	8	852
April 2009	4	1	95	100	10	830
May 2009	6	2	92	100	14	848
June 2009	8	2	91	100	17	879
July 2009	8	2	90	100	18	909
August 2009	7	2	91	100	16	900
September 2009	8	2	90	100	18	876
October 2009	8	2	90	100	19	853
November 2009	10	1	89	100	20	827
December 2009	8	1	91	100	17	837
January 2010	7	1	92	100	15	848
February 2010	6	2	92	100	14	885
March 2010	7	2	91	100	16	877
April 2010	8	3	89	100	19	855
May 2010	11	3	86	100	25	826
June 2010	12	3	85	100	27	830
July 2010	12	2	86	100	26	846
August 2010	10	2	88	100	22	888
September 2010	8	1	91	100	17	906
October 2010	6	1	93	100	13	884
November 2010	7	1	93	100	14	843
December 2010	6	2	92	100	14	802

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<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January 2011	7	2	91	100	16	827
February 2011	5	2	93	100	12	842
March 2011	5	1	93	100	12	873
April 2011	5	1	94	100	11	869
May 2011	6	1	93	100	13	867
June 2011	7	1	92	100	16	859
July 2011	7	2	91	100	16	857
August 2011	7	1	92	100	15	853
September 2011	5	1	93	100	12	865
October 2011	6	1	93	100	13	868
November 2011	7	1	92	100	14	865
December 2011	7	1	92	100	15	855
January 2012	7	1	92	100	15	858
February 2012	7	0	92	100	15	849
March 2012	8	0	92	100	16	842
April 2012	9	0	91	100	18	824
May 2012	10	1	89	100	21	824
June 2012	11	0	89	100	22	817
July 2012	11	2	87	100	24	833
August 2012	11	2	87	100	23	846
September 2012	12	3	85	100	27	844
October 2012	15	2	83	100	32	836
November 2012	17	2	81	100	36	822
December 2012	17	2	81	100	36	817
January 2013	18	2	80	100	37	797
February 2013	19	3	77	100	42	789
March 2013	23	3	73	100	50	777
April 2013	28	4	68	100	59	790
May 2013	30	3	67	100	63	804
June 2013	33	4	64	100	69	824
July 2013	33	4	63	100	71	806
August 2013	38	4	58	100	80	780
September 2013	39	4	57	100	82	756
October 2013	41	4	56	100	85	738
November 2013	37	3	59	100	78	740
December 2013	37	4	59	100	79	726
January 2014	37	4	59	100	78	716
February 2014	40	4	56	100	84	698
March 2014	38	4	58	100	80	704
April 2014	36	4	60	100	77	716
May 2014	38	4	58	100	80	729
June 2014	43	5	53	100	90	723
July 2014	45	5	50	100	95	699
August 2014	46	5	48	100	98	675
September 2014	46	5	49	100	97	646
October 2014	46	5	50	100	96	631
November 2014	45	5	51	100	94	612
December 2014	44	5	51	100	93	611
January 2015	47	4	49	100	98	608
February 2015	49	4	47	100	102	595
March 2015	49	3	48	100	101	596
April 2015	51	3	46	100	106	578
May 2015	52	4	44	100	108	586
June 2015	56	4	39	100	117	584
July 2015	58	4	38	100	120	611

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**(Three Month Moving Averages)**

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
August	2015	59	3	38	100	121	609
September	2015	56	5	39	100	117	622
October	2015	54	5	41	100	113	598
November	2015	54	4	42	100	112	598
December	2015	54	4	42	100	112	562
January	2016	55	4	42	100	113	589
February	2016	55	4	41	100	115	574
March	2016	58	3	39	100	119	615
April	2016	58	3	40	100	118	607
May	2016	59	3	38	100	121	619
June	2016	59	4	37	100	121	588
July	2016	63	3	34	100	129	581
August	2016	66	3	31	100	134	598
September	2016	67	3	30	100	137	619
October	2016	62	3	35	100	127	649
November	2016	58	3	39	100	119	639
December	2016	57	3	40	100	117	661
January	2017	60	4	36	100	124	661
February	2017	61	5	35	100	126	685
March	2017	64	4	31	100	133	705
April	2017	67	3	30	100	137	702
May	2017	70	3	27	100	143	699
June	2017	70	4	26	100	144	662
July	2017	71	4	26	100	145	670
August	2017	71	3	26	100	145	668
September	2017	70	2	27	100	143	690
October	2017	70	3	27	100	143	690
November	2017	67	4	28	100	139	699
December	2017	65	5	30	100	135	692
January	2018	63	5	32	100	131	693
February	2018	65	4	31	100	135	699
March	2018	69	3	27	100	142	724
April	2018	72	3	25	100	147	732
May	2018	74	3	23	100	151	728
June	2018	72	3	24	100	148	718
July	2018	73	3	24	100	149	719
August	2018	73	3	23	100	150	713
September	2018	73	4	23	100	150	708
October	2018	70	5	25	100	145	712
November	2018	67	6	27	100	140	711
December	2018	66	5	29	100	138	696
January	2019	64	5	31	100	133	690
February	2019	64	4	32	100	132	692
March	2019	65	6	30	100	135	685
April	2019	70	4	26	100	143	670
May	2019	71	4	25	100	145	680
June	2019	71	3	26	100	146	679
July	2019	70	3	27	100	142	692
August	2019	72	3	25	100	147	682
September	2019	72	4	24	100	148	698
October	2019	74	4	22	100	152	667
November	2019	71	4	25	100	146	674
December	2019	71	3	26	100	145	661
January	2020	70	4	26	100	144	679

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**(Three Month Moving Averages)**

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
February 2020	71	4	25	100	146	666
March 2020	69	3	28	100	141	721
April 2020	53	3	44	100	109	720
May 2020	38	3	59	100	79	731
June 2020	29	2	69	100	60	693
July 2020	35	2	62	100	73	694
August 2020	44	2	54	100	90	727
September 2020	52	3	46	100	106	739
October 2020	57	3	40	100	117	739
November 2020	60	4	36	100	124	688
December 2020	59	3	38	100	121	681
January 2021	56	3	41	100	115	700
February 2021	56	2	42	100	114	722
March 2021	61	2	37	100	124	715
April 2021	68	2	30	100	138	691
May 2021	75	2	23	100	151	671
June 2021	78	2	21	100	157	660
July 2021	77	2	21	100	157	663
August 2021	79	1	19	100	160	672
September 2021	78	2	20	100	158	698
October 2021	80	1	19	100	161	701
November 2021	77	2	21	100	156	714
December 2021	79	2	20	100	159	667
January 2022	78	2	20	100	158	655
February 2022	79	3	18	100	162	622
March 2022	80	3	18	100	162	670
April 2022	80	3	17	100	163	677
May 2022	79	2	19	100	160	697
June 2022	79	2	19	100	159	645
July 2022	75	2	22	100	153	632
August 2022	73	2	25	100	148	618
September 2022	68	3	29	100	139	652
October 2022	65	3	32	100	132	651
November 2022	59	3	39	100	120	660
December 2022	55	3	42	100	113	644
January 2023	53	2	46	100	107	653
February 2023	51	2	46	100	105	659
March 2023	52	3	45	100	107	665
April 2023	55	3	42	100	113	662
May 2023	56	3	40	100	116	679
June 2023	57	4	39	100	118	686
July 2023	57	4	39	100	119	688
August 2023	60	4	36	100	124	658
September 2023	59	5	36	100	123	641
October 2023	59	4	37	100	121	633
November 2023	58	4	38	100	119	661
December 2023	55	3	41	100	114	654
January 2024	56	3	40	100	116	650
February 2024	56	3	41	100	115	635