TABLE 43

## SELLING CONDITIONS FOR HOUSES (Three Month Moving Averages)

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

| Date of S | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 1993 | 35 | 4 | 61 | 100 | 75 | 672 |
| February | 1993 | 36 | 5 | 58 | 100 | 78 | 683 |
| March | 1993 | 38 | 5 | 57 | 100 | 81 | 700 |
| April | 1993 | 39 | 7 | 54 | 100 | 85 | 708 |
| May | 1993 | 42 | 8 | 50 | 100 | 92 | 693 |
| June | 1993 | 43 | 7 | 50 | 100 | 93 | 670 |
| July | 1993 | 42 | 7 | 51 | 100 | 91 | 672 |
| August | 1993 | 43 | 6 | 51 | 100 | 91 | 694 |
| September | 1993 | 44 | 6 | 50 | 100 | 94 | 722 |
| October | 1993 | 45 | 6 | 48 | 100 | 97 | 719 |
| November | 1993 | 46 | 7 | 48 | 100 | 98 | 708 |
| December | 1993 | 47 | 7 | 46 | 100 | 101 | 698 |
| January | 1994 | 48 | 8 | 45 | 100 | 103 | 693 |
| February | 1994 | 46 | 8 | 46 | 100 | 100 | 683 |
| March | 1994 | 45 | 9 | 47 | 100 | 98 | 670 |
| April | 1994 | 47 | 9 | 44 | 100 | 103 | 662 |
| May | 1994 | 52 | 8 | 39 | 100 | 113 | 679 |
| June | 1994 | 57 | 9 | 35 | 100 | 122 | 685 |
| July | 1994 | 55 | 8 | 36 | 100 | 119 | 712 |
| August | 1994 | 54 | 8 | 38 | 100 | 117 | 694 |
| September | 1994 | 53 | 7 | 39 | 100 | 114 | 683 |
| October | 1994 | 55 | 7 | 37 | 100 | 118 | 640 |
| November | 1994 | 52 | 7 | 41 | 100 | 110 | 648 |
| December | 1994 | 51 | 6 | 43 | 100 | 108 | 660 |
| January | 1995 | 48 | 6 | 46 | 100 | 102 | 699 |
| February | 1995 | 50 | 6 | 44 | 100 | 105 | 723 |
| March | 1995 | 49 | 7 | 44 | 100 | 104 | 713 |
| April | 1995 | 51 | 6 | 43 | 100 | 108 | 672 |
| May | 1995 | 52 | 5 | 43 | 100 | 109 | 663 |
| June | 1995 | 55 | 4 | 41 | 100 | 114 | 686 |
| July | 1995 | 56 | 4 | 40 | 100 | 116 | 718 |
| August | 1995 | 57 | 5 | 38 | 100 | 119 | 721 |
| September | 1995 | 55 | 4 | 41 | 100 | 114 | 719 |
| October | 1995 | 53 | 5 | 42 | 100 | 112 | 702 |
| November | 1995 | 51 | 5 | 44 | 100 | 107 | 689 |
| December | 1995 | 50 | 6 | 44 | 100 | 106 | 679 |
| January | 1996 | 46 | 7 | 47 | 100 | 99 | 690 |
| February | 1996 | 47 | 7 | 46 | 100 | 101 | 700 |
| March | 1996 | 50 | 6 | 43 | 100 | 107 | 698 |
| April | 1996 | 57 | 5 | 38 | 100 | 118 | 686 |
| May | 1996 | 58 | 5 | 37 | 100 | 121 | 669 |
| June | 1996 | 58 | 5 | 36 | 100 | 122 | 658 |
| July | 1996 | 55 | 5 | 40 | 100 | 116 | 675 |
| August | 1996 | 55 | 5 | 40 | 100 | 115 | 690 |
| September | 1996 | 54 | 5 | 41 | 100 | 113 | 694 |
| October | 1996 | 55 | 5 | 40 | 100 | 115 | 680 |
| November | 1996 | 56 | 6 | 38 | 100 | 117 | 677 |
| December | 1996 | 52 | 7 | 41 | 100 | 112 | 657 |
| January | 1997 | 52 | 8 | 40 | 100 | 112 | 667 |
| February | 1997 | 52 | 7 | 40 | 100 | 112 | 670 |

TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)
$\left.\begin{array}{lllllllll}\text { Date of } & \text { Survey } & \text { Good Time } & & \text { Uncertain } & & \text { Bad Time } & & \text { Total }\end{array}\right)$

TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

| Date of Survey |  | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July | 2001 | 64 | 9 | 27 | 100 | 137 | 667 |
| August | 2001 | 62 | 9 | 29 | 100 | 134 | 647 |
| September | 2001 | 61 | 9 | 30 | 100 | 131 | 676 |
| October | 2001 | 55 | 9 | 36 | 100 | 119 | 660 |
| November | 2001 | 48 | 8 | 44 | 100 | 105 | 666 |
| December | 2001 | 47 | 8 | 45 | 100 | 102 | 631 |
| January | 2002 | 48 | 7 | 45 | 100 | 103 | 657 |
| February | 2002 | 49 | 8 | 43 | 100 | 106 | 650 |
| March | 2002 | 50 | 9 | 40 | 100 | 110 | 686 |
| April | 2002 | 53 | 11 | 36 | 100 | 117 | 681 |
| May | 2002 | 57 | 10 | 33 | 100 | 125 | 684 |
| June | 2002 | 58 | 10 | 32 | 100 | 126 | 671 |
| July | 2002 | 59 | 9 | 32 | 100 | 126 | 673 |
| August | 2002 | 60 | 10 | 30 | 100 | 129 | 656 |
| September | 2002 | 60 | 9 | 31 | 100 | 129 | 659 |
| October | 2002 | 59 | 10 | 31 | 100 | 128 | 666 |
| November | 2002 | 57 | 12 | 31 | 100 | 126 | 680 |
| December | 2002 | 55 | 14 | 31 | 100 | 124 | 675 |
| January | 2003 | 57 | 12 | 32 | 100 | 125 | 673 |
| February | 2003 | 59 | 10 | 32 | 100 | 127 | 666 |
| March | 2003 | 58 | 9 | 33 | 100 | 125 | 655 |
| April | 2003 | 57 | 10 | 33 | 100 | 124 | 648 |
| May | 2003 | 58 | 9 | 33 | 100 | 125 | 653 |
| June | 2003 | 62 | 6 | 31 | 100 | 131 | 663 |
| July | 2003 | 64 | 6 | 30 | 100 | 134 | 670 |
| August | 2003 | 67 | 5 | 28 | 100 | 138 | 674 |
| September | 2003 | 65 | 7 | 28 | 100 | 137 | 676 |
| October | 2003 | 65 | 7 | 28 | 100 | 138 | 656 |
| November | 2003 | 64 | 7 | 29 | 100 | 136 | 666 |
| December | 2003 | 68 | 6 | 27 | 100 | 141 | 678 |
| January | 2004 | 69 | 5 | 26 | 100 | 144 | 694 |
| February | 2004 | 69 | 6 | 25 | 100 | 144 | 668 |
| March | 2004 | 71 | 4 | 25 | 100 | 146 | 668 |
| April | 2004 | 72 | 4 | 24 | 100 | 149 | 652 |
| May | 2004 | 75 | 4 | 21 | 100 | 154 | 687 |
| June | 2004 | 75 | 5 | 20 | 100 | 154 | 703 |
| July | 2004 | 74 | 6 | 20 | 100 | 155 | 715 |
| August | 2004 | 73 | 5 | 22 | 100 | 151 | 680 |
| September | 2004 | 71 | 6 | 23 | 100 | 147 | 654 |
| October | 2004 | 70 | 6 | 24 | 100 | 146 | 653 |
| November | 2004 | 68 | 8 | 24 | 100 | 144 | 700 |
| December | 2004 | 67 | 7 | 26 | 100 | 141 | 711 |
| January | 2005 | 67 | 7 | 26 | 100 | 141 | 703 |
| February | 2005 | 70 | 7 | 23 | 100 | 146 | 661 |
| March | 2005 | 70 | 9 | 21 | 100 | 149 | 630 |
| April | 2005 | 72 | 9 | 19 | 100 | 153 | 652 |
| May | 2005 | 71 | 7 | 22 | 100 | 149 | 676 |
| June | 2005 | 73 | 5 | 22 | 100 | 151 | 674 |
| July | 2005 | 72 | 5 | 23 | 100 | 149 | 667 |
| August | 2005 | 74 | 4 | 21 | 100 | 153 | 654 |
| September | 2005 | 75 | 5 | 20 | 100 | 155 | 664 |
| October | 2005 | 75 | 6 | 19 | 100 | 156 | 671 |

TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)
$\left.\begin{array}{lllllllll}\text { Date of Survey } & \text { Good Time } & \text { Uncertain } & & \text { Bad Time } & & \text { Total } & & \text { Relative }\end{array}\right)$ Cases

## SELLING CONDITIONS FOR HOUSES

(Three Month Moving Averages)

| Date of S | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| February | 2010 | 7 | 2 | 91 | 100 | 17 | 622 |
| March | 2010 | 8 | 2 | 90 | 100 | 18 | 633 |
| April | 2010 | 8 | 2 | 90 | 100 | 17 | 658 |
| May | 2010 | 8 | 2 | 90 | 100 | 18 | 694 |
| June | 2010 | 9 | 2 | 89 | 100 | 19 | 686 |
| July | 2010 | 10 | 2 | 88 | 100 | 22 | 667 |
| August | 2010 | 10 | 1 | 89 | 100 | 21 | 629 |
| September | 2010 | 9 | 1 | 90 | 100 | 19 | 610 |
| October | 2010 | 5 | 1 | 94 | 100 | 11 | 638 |
| November | 2010 | 5 | 1 | 93 | 100 | 12 | 674 |
| December | 2010 | 5 | 2 | 93 | 100 | 12 | 723 |
| January | 2011 | 6 | 2 | 91 | 100 | 15 | 694 |
| February | 2011 | 8 | 2 | 90 | 100 | 18 | 675 |
| March | 2011 | 8 | 3 | 90 | 100 | 18 | 640 |
| April | 2011 | 9 | 2 | 90 | 100 | 19 | 641 |
| May | 2011 | 7 | 2 | 91 | 100 | 15 | 641 |
| June | 2011 | 7 | 2 | 91 | 100 | 16 | 649 |
| July | 2011 | 7 | 2 | 91 | 100 | 16 | 629 |
| August | 2011 | 8 | 2 | 91 | 100 | 17 | 637 |
| September | 2011 | 9 | 1 | 90 | 100 | 19 | 627 |
| October | 2011 | 8 | 2 | 90 | 100 | 18 | 646 |
| November | 2011 | 7 | 1 | 91 | 100 | 16 | 645 |
| December | 2011 | 8 | 1 | 92 | 100 | 16 | 645 |
| January | 2012 | 9 | 1 | 90 | 100 | 19 | 641 |
| February | 2012 | 9 | 1 | 90 | 100 | 19 | 649 |
| March | 2012 | 7 | 1 | 92 | 100 | 15 | 665 |
| April | 2012 | 8 | 2 | 91 | 100 | 17 | 687 |
| May | 2012 | 8 | 2 | 89 | 100 | 19 | 687 |
| June | 2012 | 10 | 3 | 87 | 100 | 24 | 684 |
| July | 2012 | 11 | 3 | 86 | 100 | 25 | 673 |
| August | 2012 | 12 | 2 | 85 | 100 | 27 | 669 |
| September | 2012 | 14 | 2 | 84 | 100 | 30 | 687 |
| October | 2012 | 15 | 2 | 83 | 100 | 32 | 697 |
| November | 2012 | 16 | 3 | 81 | 100 | 34 | 702 |
| December | 2012 | 17 | 3 | 80 | 100 | 36 | 698 |
| January | 2013 | 19 | 3 | 78 | 100 | 41 | 708 |
| February | 2013 | 21 | 3 | 76 | 100 | 45 | 714 |
| March | 2013 | 23 | 2 | 75 | 100 | 49 | 725 |
| April | 2013 | 28 | 3 | 70 | 100 | 58 | 715 |
| May | 2013 | 30 | 4 | 66 | 100 | 64 | 706 |
| June | 2013 | 34 | 6 | 60 | 100 | 74 | 687 |
| July | 2013 | 34 | 5 | 61 | 100 | 74 | 705 |
| August | 2013 | 37 | 5 | 58 | 100 | 80 | 732 |
| September | 2013 | 38 | 4 | 58 | 100 | 79 | 757 |
| October | 2013 | 39 | 4 | 57 | 100 | 82 | 772 |
| November | 2013 | 38 | 3 | 59 | 100 | 79 | 769 |
| December | 2013 | 38 | 3 | 59 | 100 | 79 | 784 |
| January | 2014 | 38 | 4 | 58 | 100 | 80 | 797 |
| February | 2014 | 41 | 5 | 54 | 100 | 87 | 817 |
| March | 2014 | 42 | 5 | 53 | 100 | 89 | 811 |
| April | 2014 | 43 | 3 | 53 | 100 | 90 | 800 |
| May | 2014 | 43 | 4 | 53 | 100 | 90 | 784 |

## SELLING CONDITIONS FOR HOUSES

(Three Month Moving Averages)

| Date of S | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June | 2014 | 46 | 5 | 49 | 100 | 97 | 792 |
| July | 2014 | 46 | 6 | 49 | 100 | 97 | 812 |
| August | 2014 | 47 | 6 | 47 | 100 | 100 | 833 |
| September | 2014 | 47 | 5 | 49 | 100 | 98 | 865 |
| October | 2014 | 47 | 3 | 50 | 100 | 97 | 880 |
| November | 2014 | 46 | 4 | 50 | 100 | 96 | 900 |
| December | 2014 | 47 | 5 | 49 | 100 | 98 | 895 |
| January | 2015 | 51 | 4 | 45 | 100 | 106 | 902 |
| February | 2015 | 54 | 4 | 42 | 100 | 111 | 919 |
| March | 2015 | 55 | 4 | 41 | 100 | 114 | 918 |
| April | 2015 | 56 | 5 | 39 | 100 | 117 | 930 |
| May | 2015 | 56 | 5 | 39 | 100 | 117 | 920 |
| June | 2015 | 57 | 5 | 38 | 100 | 119 | 925 |
| July | 2015 | 55 | 5 | 40 | 100 | 115 | 899 |
| August | 2015 | 58 | 4 | 38 | 100 | 120 | 962 |
| September | 2015 | 58 | 3 | 39 | 100 | 119 | 943 |
| October | 2015 | 60 | 3 | 37 | 100 | 122 | 969 |
| November | 2015 | 58 | 4 | 38 | 100 | 119 | 913 |
| December | 2015 | 56 | 4 | 40 | 100 | 116 | 957 |
| January | 2016 | 56 | 4 | 40 | 100 | 116 | 930 |
| February | 2016 | 59 | 3 | 38 | 100 | 121 | 942 |
| March | 2016 | 60 | 2 | 37 | 100 | 123 | 938 |
| April | 2016 | 60 | 2 | 38 | 100 | 122 | 971 |
| May | 2016 | 60 | 2 | 37 | 100 | 123 | 1001 |
| June | 2016 | 62 | 3 | 35 | 100 | 127 | 997 |
| July | 2016 | 62 | 4 | 33 | 100 | 129 | 1014 |
| August | 2016 | 63 | 4 | 33 | 100 | 130 | 1000 |
| September | 2016 | 62 | 4 | 33 | 100 | 129 | 1049 |
| October | 2016 | 64 | 4 | 33 | 100 | 131 | 1056 |
| November | 2016 | 61 | 5 | 34 | 100 | 127 | 1126 |
| December | 2016 | 61 | 4 | 35 | 100 | 126 | 1126 |
| January | 2017 | 61 | 5 | 35 | 100 | 126 | 1152 |
| February | 2017 | 63 | 4 | 33 | 100 | 129 | 1120 |
| March | 2017 | 66 | 4 | 30 | 100 | 136 | 1101 |
| April | 2017 | 67 | 5 | 28 | 100 | 139 | 1105 |
| May | 2017 | 70 | 5 | 25 | 100 | 145 | 1117 |
| June | 2017 | 70 | 5 | 25 | 100 | 145 | 1155 |
| July | 2017 | 71 | 5 | 25 | 100 | 146 | 1148 |
| August | 2017 | 69 | 4 | 27 | 100 | 142 | 1141 |
| September | 2017 | 71 | 4 | 26 | 100 | 145 | 1127 |
| October | 2017 | 71 | 3 | 26 | 100 | 145 | 1128 |
| November | 2017 | 72 | 4 | 24 | 100 | 147 | 1123 |
| December | 2017 | 71 | 4 | 25 | 100 | 146 | 1122 |
| January | 2018 | 70 | 4 | 25 | 100 | 145 | 1139 |
| February | 2018 | 72 | 5 | 24 | 100 | 148 | 1136 |

