

**MALE**  
**TABLE 43**  
**SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January 1993	35	4	61	100	75	672
February 1993	36	5	58	100	78	683
March 1993	38	5	57	100	81	700
April 1993	39	7	54	100	85	708
May 1993	42	8	50	100	92	693
June 1993	43	7	50	100	93	670
July 1993	42	7	51	100	91	672
August 1993	43	6	51	100	91	694
September 1993	44	6	50	100	94	722
October 1993	45	6	48	100	97	719
November 1993	46	7	48	100	98	708
December 1993	47	7	46	100	101	698
January 1994	48	8	45	100	103	693
February 1994	46	8	46	100	100	683
March 1994	45	9	47	100	98	670
April 1994	47	9	44	100	103	662
May 1994	52	8	39	100	113	679
June 1994	57	9	35	100	122	685
July 1994	55	8	36	100	119	712
August 1994	54	8	38	100	117	694
September 1994	53	7	39	100	114	683
October 1994	55	7	37	100	118	640
November 1994	52	7	41	100	110	648
December 1994	51	6	43	100	108	660
January 1995	48	6	46	100	102	699
February 1995	50	6	44	100	105	723
March 1995	49	7	44	100	104	713
April 1995	51	6	43	100	108	672
May 1995	52	5	43	100	109	663
June 1995	55	4	41	100	114	686
July 1995	56	4	40	100	116	718
August 1995	57	5	38	100	119	721
September 1995	55	4	41	100	114	719
October 1995	53	5	42	100	112	702
November 1995	51	5	44	100	107	689
December 1995	50	6	44	100	106	679
January 1996	46	7	47	100	99	690
February 1996	47	7	46	100	101	700
March 1996	50	6	43	100	107	698
April 1996	57	5	38	100	118	686
May 1996	58	5	37	100	121	669
June 1996	58	5	36	100	122	658
July 1996	55	5	40	100	116	675
August 1996	55	5	40	100	115	690
September 1996	54	5	41	100	113	694
October 1996	55	5	40	100	115	680
November 1996	56	6	38	100	117	677
December 1996	52	7	41	100	112	657
January 1997	52	8	40	100	112	667
February 1997	52	7	40	100	112	670
March 1997	56	7	37	100	120	719
April 1997	60	7	34	100	126	729
May 1997	62	6	32	100	131	723

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**(Three Month Moving Averages)**

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
June 1997	63	6	31	100	132	661
July 1997	63	7	31	100	132	642
August 1997	60	8	31	100	129	646
September 1997	61	9	31	100	130	694
October 1997	63	7	30	100	133	688
November 1997	64	6	29	100	135	691
December 1997	61	7	31	100	130	659
January 1998	60	10	31	100	129	639
February 1998	60	10	30	100	130	636
March 1998	64	10	26	100	138	660
April 1998	66	8	26	100	140	676
May 1998	67	10	23	100	144	686
June 1998	68	11	21	100	147	689
July 1998	71	11	18	100	153	680
August 1998	71	10	19	100	152	651
September 1998	69	10	21	100	148	658
October 1998	66	11	23	100	143	685
November 1998	69	8	23	100	146	720
December 1998	70	5	25	100	144	704
January 1999	67	6	26	100	141	688
February 1999	65	7	27	100	138	659
March 1999	68	8	24	100	144	669
April 1999	71	7	22	100	148	672
May 1999	73	8	19	100	153	677
June 1999	71	10	19	100	152	679
July 1999	74	10	16	100	157	674
August 1999	73	7	20	100	153	674
September 1999	75	7	18	100	157	657
October 1999	72	6	22	100	151	681
November 1999	70	8	22	100	147	660
December 1999	64	8	28	100	136	683
January 2000	63	9	28	100	135	661
February 2000	65	8	27	100	138	676
March 2000	66	8	26	100	140	652
April 2000	69	7	24	100	145	674
May 2000	71	7	22	100	149	678
June 2000	73	6	21	100	152	685
July 2000	73	6	21	100	152	668
August 2000	71	7	22	100	149	672
September 2000	70	6	24	100	146	659
October 2000	67	8	25	100	142	658
November 2000	67	7	26	100	141	666
December 2000	66	8	27	100	139	678
January 2001	65	7	28	100	136	680
February 2001	62	8	30	100	133	667
March 2001	63	8	29	100	134	672
April 2001	62	7	30	100	132	657
May 2001	63	8	29	100	134	683
June 2001	62	8	30	100	132	662
July 2001	64	9	27	100	137	667
August 2001	62	9	29	100	134	647
September 2001	61	9	30	100	131	676
October 2001	55	9	36	100	119	660
November 2001	48	8	44	100	105	666
December 2001	47	8	45	100	102	631

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**SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January 2002	48	7	45	100	103	657
February 2002	49	8	43	100	106	650
March 2002	50	9	40	100	110	686
April 2002	53	11	36	100	117	681
May 2002	57	10	33	100	125	684
June 2002	58	10	32	100	126	671
July 2002	59	9	32	100	126	673
August 2002	60	10	30	100	129	656
September 2002	60	9	31	100	129	659
October 2002	59	10	31	100	128	666
November 2002	57	12	31	100	126	680
December 2002	55	14	31	100	124	675
January 2003	57	12	32	100	125	673
February 2003	59	10	32	100	127	666
March 2003	58	9	33	100	125	655
April 2003	57	10	33	100	124	648
May 2003	58	9	33	100	125	653
June 2003	62	6	31	100	131	663
July 2003	64	6	30	100	134	670
August 2003	67	5	28	100	138	674
September 2003	65	7	28	100	137	676
October 2003	65	7	28	100	138	656
November 2003	64	7	29	100	136	666
December 2003	68	6	27	100	141	678
January 2004	69	5	26	100	144	694
February 2004	69	6	25	100	144	668
March 2004	71	4	25	100	146	668
April 2004	72	4	24	100	149	652
May 2004	75	4	21	100	154	687
June 2004	75	5	20	100	154	703
July 2004	74	6	20	100	155	715
August 2004	73	5	22	100	151	680
September 2004	71	6	23	100	147	654
October 2004	70	6	24	100	146	653
November 2004	68	8	24	100	144	700
December 2004	67	7	26	100	141	711
January 2005	67	7	26	100	141	703
February 2005	70	7	23	100	146	661
March 2005	70	9	21	100	149	630
April 2005	72	9	19	100	153	652
May 2005	71	7	22	100	149	676
June 2005	73	5	22	100	151	674
July 2005	72	5	23	100	149	667
August 2005	74	4	21	100	153	654
September 2005	75	5	20	100	155	664
October 2005	75	6	19	100	156	671
November 2005	74	6	20	100	154	664
December 2005	71	5	24	100	147	655
January 2006	68	4	28	100	140	655
February 2006	67	4	29	100	137	654
March 2006	65	4	30	100	135	661
April 2006	65	5	29	100	136	653
May 2006	63	5	32	100	131	668
June 2006	64	4	32	100	132	674

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<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
July 2006	61	4	36	100	125	669
August 2006	57	3	40	100	116	648
September 2006	49	4	47	100	103	660
October 2006	43	4	54	100	89	672
November 2006	36	4	59	100	77	701
December 2006	33	4	63	100	70	710
January 2007	32	5	63	100	69	701
February 2007	32	5	63	100	70	686
March 2007	32	5	63	100	69	666
April 2007	33	3	64	100	69	682
May 2007	32	4	64	100	68	670
June 2007	33	4	63	100	69	686
July 2007	31	5	64	100	67	678
August 2007	29	4	67	100	62	702
September 2007	24	4	72	100	52	684
October 2007	19	3	78	100	41	685
November 2007	15	3	82	100	33	664
December 2007	12	3	85	100	27	654
January 2008	12	2	86	100	25	636
February 2008	11	2	88	100	23	650
March 2008	10	1	89	100	21	678
April 2008	9	1	90	100	19	681
May 2008	9	1	90	100	18	661
June 2008	8	1	91	100	17	632
July 2008	8	1	90	100	18	626
August 2008	9	2	90	100	19	639
September 2008	8	2	90	100	18	666
October 2008	8	2	90	100	18	670
November 2008	6	2	92	100	14	648
December 2008	6	2	92	100	14	627
January 2009	5	1	94	100	11	616
February 2009	5	2	94	100	11	630
March 2009	4	1	95	100	9	661
April 2009	5	1	94	100	10	680
May 2009	5	1	94	100	10	672
June 2009	6	1	93	100	13	640
July 2009	5	3	92	100	13	614
August 2009	5	2	93	100	12	619
September 2009	5	2	93	100	12	639
October 2009	5	1	93	100	12	654
November 2009	6	2	92	100	14	682
December 2009	6	2	92	100	14	670
January 2010	7	2	91	100	16	665
February 2010	7	2	91	100	17	622
March 2010	8	2	90	100	18	633
April 2010	8	2	90	100	17	658
May 2010	8	2	90	100	18	694
June 2010	9	2	89	100	19	686
July 2010	10	2	88	100	22	667
August 2010	10	1	89	100	21	629
September 2010	9	1	90	100	19	610
October 2010	5	1	94	100	11	638
November 2010	5	1	93	100	12	674
December 2010	5	2	93	100	12	723

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**SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January	2011	6	2	91	100	15	694
February	2011	8	2	90	100	18	675
March	2011	8	3	90	100	18	640
April	2011	9	2	90	100	19	641
May	2011	7	2	91	100	15	641
June	2011	7	2	91	100	16	649
July	2011	7	2	91	100	16	629
August	2011	8	2	91	100	17	637
September	2011	9	1	90	100	19	627
October	2011	8	2	90	100	18	646
November	2011	7	1	91	100	16	645
December	2011	8	1	92	100	16	645
January	2012	9	1	90	100	19	641
February	2012	9	1	90	100	19	649
March	2012	7	1	92	100	15	665
April	2012	8	2	91	100	17	687
May	2012	8	2	89	100	19	687
June	2012	10	3	87	100	24	684
July	2012	11	3	86	100	25	673
August	2012	12	2	85	100	27	669
September	2012	14	2	84	100	30	687
October	2012	15	2	83	100	32	697
November	2012	16	3	81	100	34	702
December	2012	17	3	80	100	36	698
January	2013	19	3	78	100	41	708
February	2013	21	3	76	100	45	714
March	2013	23	2	75	100	49	725
April	2013	28	3	70	100	58	715
May	2013	30	4	66	100	64	706
June	2013	34	6	60	100	74	687
July	2013	34	5	61	100	74	705
August	2013	37	5	58	100	80	732
September	2013	38	4	58	100	79	757
October	2013	39	4	57	100	82	772
November	2013	38	3	59	100	79	769
December	2013	38	3	59	100	79	784
January	2014	38	4	58	100	80	797
February	2014	41	5	54	100	87	817
March	2014	42	5	53	100	89	811
April	2014	43	3	53	100	90	800
May	2014	43	4	53	100	90	784
June	2014	46	5	49	100	97	792
July	2014	46	6	49	100	97	812
August	2014	47	6	47	100	100	833
September	2014	47	5	49	100	98	865
October	2014	47	3	50	100	97	880
November	2014	46	4	50	100	96	900
December	2014	47	5	49	100	98	895
January	2015	51	4	45	100	106	902
February	2015	54	4	42	100	111	919
March	2015	55	4	41	100	114	918
April	2015	56	5	39	100	117	930
May	2015	56	5	39	100	117	920
June	2015	57	5	38	100	119	925
July	2015	55	5	40	100	115	899

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**(Three Month Moving Averages)**

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
August 2015	58	4	38	100	120	962
September 2015	58	3	39	100	119	943
October 2015	60	3	37	100	122	969
November 2015	58	4	38	100	119	913
December 2015	56	4	40	100	116	957
January 2016	56	4	40	100	116	930
February 2016	59	3	38	100	121	942
March 2016	60	2	37	100	123	938
April 2016	60	2	38	100	122	971
May 2016	60	2	37	100	123	1001
June 2016	62	3	35	100	127	997
July 2016	62	4	33	100	129	1014
August 2016	63	4	33	100	130	1000
September 2016	62	4	33	100	129	1049
October 2016	64	4	33	100	131	1056
November 2016	61	5	34	100	127	1126
December 2016	61	4	35	100	126	1126
January 2017	61	5	35	100	126	1152
February 2017	63	4	33	100	129	1120
March 2017	66	4	30	100	136	1101
April 2017	67	5	28	100	139	1105
May 2017	70	5	25	100	145	1117
June 2017	70	5	25	100	145	1155
July 2017	71	5	25	100	146	1148
August 2017	69	4	27	100	142	1141
September 2017	71	4	26	100	145	1127
October 2017	71	3	26	100	145	1128
November 2017	72	4	24	100	147	1123
December 2017	71	4	25	100	146	1122
January 2018	70	4	25	100	145	1139
February 2018	72	5	24	100	148	1136
March 2018	74	5	21	100	153	1126
April 2018	75	4	21	100	154	1100
May 2018	76	4	21	100	155	1097
June 2018	76	3	20	100	156	1096
July 2018	78	3	18	100	160	1091
August 2018	76	4	20	100	157	1100
September 2018	74	5	20	100	154	1115
October 2018	75	5	20	100	154	1112
November 2018	76	5	19	100	157	1112
December 2018	75	4	21	100	153	1111
January 2019	71	4	24	100	147	1117
February 2019	69	5	26	100	143	1112
March 2019	70	5	25	100	145	1117
April 2019	73	5	22	100	151	1132
May 2019	77	4	19	100	158	1123
June 2019	80	4	17	100	163	1126
July 2019	80	3	17	100	163	1114
August 2019	79	3	18	100	161	1123
September 2019	77	3	20	100	158	1106
October 2019	78	3	19	100	159	1185
November 2019	77	3	20	100	157	1208
December 2019	78	3	19	100	159	1254
January 2020	77	3	20	100	156	1207

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**(Three Month Moving Averages)**

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
February 2020	77	4	19	100	157	1209
March 2020	74	4	22	100	152	1212
April 2020	60	3	37	100	122	1212
May 2020	46	2	53	100	93	1226
June 2020	35	2	62	100	73	1187
July 2020	41	3	56	100	85	1169
August 2020	49	4	47	100	102	1151
September 2020	55	4	41	100	115	1125
October 2020	59	3	38	100	121	1127
November 2020	60	3	37	100	123	1122
December 2020	60	3	37	100	123	1129
January 2021	62	4	34	100	128	1108
February 2021	65	3	32	100	134	1086
March 2021	69	3	29	100	140	1096
April 2021	70	3	27	100	143	1118
May 2021	74	3	24	100	150	1140
June 2021	77	2	21	100	156	1155
July 2021	81	2	17	100	164	1155
August 2021	81	3	16	100	165	1140