# MALE <br> TABLE 37 <br> BUYING CONDITIONS FOR VEHICLES <br> (Three Month Moving Averages) 

1

The question was: "Speaking now of the automobile market -- do you think the next 12 months or so will be a good time or a bad time to buy a new vehicle, such as a car, pickup, van, or sport utility vehicle?"

| Date of S | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| March | 1978 | 52 | 14 | 33 | 100 | 119 | 1169 |
| April | 1978 | 53 | 15 | 32 | 100 | 121 | 1194 |
| May | 1978 | 55 | 13 | 32 | 100 | 123 | 1215 |
| June | 1978 | 54 | 14 | 32 | 100 | 123 | 1190 |
| July | 1978 | 54 | 14 | 32 | 100 | 122 | 1220 |
| August | 1978 | 51 | 15 | 34 | 100 | 117 | 1407 |
| September | 1978 | 49 | 14 | 37 | 100 | 112 | 1422 |
| October | 1978 | 50 | 12 | 38 | 100 | 112 | 1425 |
| November | 1978 | 50 | 12 | 38 | 100 | 112 | 1548 |
| December | 1978 | 51 | 15 | 34 | 100 | 117 | 1549 |
| January | 1979 | 49 | 17 | 35 | 100 | 114 | 1594 |
| February | 1979 | 48 | 17 | 35 | 100 | 113 | 1349 |
| March | 1979 | 48 | 14 | 39 | 100 | 109 | 1386 |
| April | 1979 | 47 | 12 | 41 | 100 | 105 | 1394 |
| May | 1979 | 46 | 11 | 43 | 100 | 103 | 1337 |
| June | 1979 | 42 | 12 | 46 | 100 | 97 | 1448 |
| July | 1979 | 38 | 15 | 47 | 100 | 91 | 1576 |
| August | 1979 | 38 | 15 | 47 | 100 | 91 | 1539 |
| September | 1979 | 41 | 14 | 44 | 100 | 97 | 1497 |
| October | 1979 | 47 | 11 | 42 | 100 | 105 | 1456 |
| November | 1979 | 48 | 9 | 43 | 100 | 105 | 1529 |
| December | 1979 | 49 | 8 | 44 | 100 | 105 | 1496 |
| January | 1980 | 46 | 8 | 46 | 100 | 101 | 1346 |
| February | 1980 | 49 | 8 | 43 | 100 | 106 | 1195 |
| March | 1980 | 48 | 9 | 43 | 100 | 106 | 1112 |
| April | 1980 | 47 | 8 | 44 | 100 | 103 | 1056 |
| May | 1980 | 43 | 8 | 49 | 100 | 94 | 898 |
| June | 1980 | 40 | 9 | 52 | 100 | 88 | 884 |
| July | 1980 | 40 | 10 | 50 | 100 | 90 | 901 |
| August | 1980 | 44 | 10 | 46 | 100 | 98 | 901 |
| September | 1980 | 47 | 11 | 42 | 100 | 105 | 884 |
| October | 1980 | 49 | 12 | 39 | 100 | 110 | 862 |
| November | 1980 | 48 | 12 | 40 | 100 | 108 | 865 |
| December | 1980 | 46 | 9 | 45 | 100 | 101 | 870 |
| January | 1981 | 43 | 8 | 48 | 100 | 95 | 895 |
| February | 1981 | 41 | 8 | 51 | 100 | 90 | 896 |
| March | 1981 | 43 | 10 | 47 | 100 | 96 | 917 |
| April | 1981 | 44 | 9 | 47 | 100 | 98 | 896 |
| May | 1981 | 46 | 8 | 46 | 100 | 100 | 886 |
| June | 1981 | 44 | 8 | 48 | 100 | 96 | 859 |
| July | 1981 | 45 | 7 | 48 | 100 | 97 | 858 |
| August | 1981 | 47 | 7 | 46 | 100 | 101 | 875 |
| September | 1981 | 46 | 7 | 47 | 100 | 99 | 882 |
| October | 1981 | 42 | 10 | 48 | 100 | 94 | 905 |
| November | 1981 | 37 | 10 | 53 | 100 | 84 | 903 |
| December | 1981 | 38 | 10 | 52 | 100 | 86 | 908 |
| January | 1982 | 42 | 8 | 51 | 100 | 91 | 909 |
| February | 1982 | 43 | 10 | 48 | 100 | 95 | 923 |
| March | 1982 | 44 | 9 | 47 | 100 | 97 | 915 |

TABLE 37
BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages)

| Date of | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| April | 1982 | 42 | 9 | 49 | 100 | 93 | 895 |
| May | 1982 | 44 | 8 | 48 | 100 | 97 | 911 |
| June | 1982 | 46 | 8 | 47 | 100 | 99 | 924 |
| July | 1982 | 45 | 8 | 47 | 100 | 97 | 942 |
| August | 1982 | 42 | 8 | 50 | 100 | 92 | 927 |
| September | 1982 | 41 | 9 | 50 | 100 | 90 | 930 |
| October | 1982 | 45 | 8 | 47 | 100 | 98 | 903 |
| November | 1982 | 48 | 8 | 44 | 100 | 103 | 873 |
| December | 1982 | 54 | 6 | 40 | 100 | 114 | 850 |
| January | 1983 | 57 | 6 | 38 | 100 | 119 | 884 |
| February | 1983 | 62 | 5 | 33 | 100 | 129 | 922 |
| March | 1983 | 61 | 6 | 34 | 100 | 127 | 950 |
| April | 1983 | 66 | 5 | 29 | 100 | 137 | 942 |
| May | 1983 | 68 | 5 | 27 | 100 | 140 | 921 |
| June | 1983 | 72 | 5 | 23 | 100 | 150 | 907 |
| July | 1983 | 72 | 5 | 23 | 100 | 149 | 909 |
| August | 1983 | 75 | 4 | 21 | 100 | 154 | 895 |
| September | 1983 | 72 | 4 | 24 | 100 | 149 | 916 |
| October | 1983 | 69 | 5 | 26 | 100 | 144 | 916 |
| November | 1983 | 65 | 6 | 29 | 100 | 136 | 947 |
| December | 1983 | 63 | 8 | 28 | 100 | 135 | 922 |
| January | 1984 | 65 | 9 | 26 | 100 | 140 | 906 |
| February | 1984 | 68 | 7 | 25 | 100 | 143 | 890 |
| March | 1984 | 71 | 6 | 23 | 100 | 148 | 899 |
| April | 1984 | 70 | 5 | 25 | 100 | 144 | 920 |
| May | 1984 | 67 | 6 | 26 | 100 | 141 | 919 |
| June | 1984 | 66 | 7 | 27 | 100 | 139 | 913 |
| July | 1984 | 67 | 7 | 26 | 100 | 141 | 891 |
| August | 1984 | 67 | 8 | 26 | 100 | 141 | 904 |
| September | 1984 | 65 | 7 | 28 | 100 | 137 | 919 |
| October | 1984 | 60 | 8 | 32 | 100 | 129 | 944 |
| November | 1984 | 59 | 8 | 33 | 100 | 126 | 933 |
| December | 1984 | 60 | 8 | 32 | 100 | 128 | 931 |
| January | 1985 | 64 | 7 | 29 | 100 | 135 | 884 |
| February | 1985 | 67 | 5 | 28 | 100 | 139 | 873 |
| March | 1985 | 68 | 5 | 27 | 100 | 141 | 859 |
| April | 1985 | 71 | 4 | 25 | 100 | 146 | 905 |
| May | 1985 | 72 | 4 | 24 | 100 | 148 | 909 |
| June | 1985 | 73 | 5 | 22 | 100 | 151 | 886 |
| July | 1985 | 72 | 5 | 23 | 100 | 149 | 843 |
| August | 1985 | 69 | 7 | 24 | 100 | 144 | 822 |
| September | 1985 | 70 | 6 | 24 | 100 | 146 | 842 |
| October | 1985 | 70 | 6 | 24 | 100 | 146 | 880 |
| November | 1985 | 73 | 5 | 22 | 100 | 151 | 897 |
| December | 1985 | 70 | 6 | 24 | 100 | 146 | 884 |
| January | 1986 | 71 | 7 | 22 | 100 | 148 | 877 |
| February | 1986 | 71 | 6 | 22 | 100 | 149 | 868 |
| March | 1986 | 77 | 5 | 18 | 100 | 159 | 897 |
| April | 1986 | 77 | 4 | 19 | 100 | 159 | 889 |
| May | 1986 | 80 | 3 | 17 | 100 | 163 | 901 |
| June | 1986 | 79 | 4 | 17 | 100 | 162 | 892 |
| July | 1986 | 80 | 4 | 16 | 100 | 164 | 900 |

TABLE 37
BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages)

| Date of | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| August | 1986 | 78 | 4 | 18 | 100 | 161 | 898 |
| September | 1986 | 79 | 4 | 17 | 100 | 162 | 901 |
| October | 1986 | 77 | 4 | 19 | 100 | 158 | 871 |
| November | 1986 | 74 | 6 | 21 | 100 | 153 | 858 |
| December | 1986 | 68 | 7 | 25 | 100 | 143 | 842 |
| January | 1987 | 64 | 8 | 29 | 100 | 135 | 840 |
| February | 1987 | 64 | 7 | 29 | 100 | 135 | 857 |
| March | 1987 | 65 | 7 | 28 | 100 | 137 | 858 |
| April | 1987 | 68 | 7 | 25 | 100 | 143 | 864 |
| May | 1987 | 69 | 7 | 24 | 100 | 145 | 851 |
| June | 1987 | 70 | 7 | 24 | 100 | 146 | 853 |
| July | 1987 | 69 | 8 | 23 | 100 | 146 | 852 |
| August | 1987 | 70 | 8 | 22 | 100 | 148 | 844 |
| September | 1987 | 68 | 8 | 24 | 100 | 144 | 830 |
| October | 1987 | 67 | 7 | 27 | 100 | 140 | 775 |
| November | 1987 | 62 | 7 | 31 | 100 | 131 | 731 |
| December | 1987 | 63 | 6 | 30 | 100 | 133 | 700 |
| January | 1988 | 62 | 7 | 31 | 100 | 131 | 686 |
| February | 1988 | 65 | 8 | 27 | 100 | 138 | 654 |
| March | 1988 | 63 | 9 | 28 | 100 | 135 | 623 |
| April | 1988 | 65 | 8 | 27 | 100 | 138 | 645 |
| May | 1988 | 65 | 7 | 28 | 100 | 137 | 671 |
| June | 1988 | 65 | 8 | 27 | 100 | 138 | 707 |
| July | 1988 | 64 | 8 | 28 | 100 | 135 | 703 |
| August | 1988 | 62 | 9 | 29 | 100 | 134 | 687 |
| September | 1988 | 62 | 10 | 28 | 100 | 134 | 656 |
| October | 1988 | 64 | 11 | 25 | 100 | 138 | 661 |
| November | 1988 | 66 | 10 | 24 | 100 | 142 | 677 |
| December | 1988 | 68 | 7 | 25 | 100 | 144 | 687 |
| January | 1989 | 66 | 8 | 27 | 100 | 139 | 667 |
| February | 1989 | 65 | 8 | 27 | 100 | 139 | 662 |
| March | 1989 | 64 | 8 | 27 | 100 | 137 | 657 |
| April | 1989 | 67 | 7 | 26 | 100 | 141 | 664 |
| May | 1989 | 67 | 8 | 25 | 100 | 142 | 669 |
| June | 1989 | 68 | 9 | 23 | 100 | 146 | 659 |
| July | 1989 | 68 | 9 | 23 | 100 | 145 | 651 |
| August | 1989 | 68 | 8 | 24 | 100 | 145 | 652 |
| September | 1989 | 66 | 7 | 28 | 100 | 138 | 673 |
| October | 1989 | 65 | 7 | 28 | 100 | 137 | 668 |
| November | 1989 | 65 | 6 | 29 | 100 | 137 | 655 |
| December | 1989 | 65 | 6 | 29 | 100 | 136 | 640 |
| January | 1990 | 65 | 7 | 28 | 100 | 137 | 654 |
| February | 1990 | 66 | 6 | 28 | 100 | 138 | 687 |
| March | 1990 | 68 | 4 | 27 | 100 | 141 | 684 |
| April | 1990 | 71 | 3 | 26 | 100 | 145 | 690 |
| May | 1990 | 72 | 4 | 24 | 100 | 148 | 659 |
| June | 1990 | 71 | 6 | 24 | 100 | 147 | 679 |
| July | 1990 | 69 | 6 | 25 | 100 | 144 | 687 |
| August | 1990 | 65 | 5 | 30 | 100 | 135 | 694 |
| September | 1990 | 63 | 5 | 32 | 100 | 131 | 670 |
| October | 1990 | 57 | 5 | 38 | 100 | 119 | 672 |
| November | 1990 | 56 | 5 | 39 | 100 | 117 | 664 |

TABLE 37
BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages)
$\left.\begin{array}{llllllllll}\text { Date of } & \text { Survey } & \text { Good Time } & \text { Uncertain } & & \text { Bad Time } & & \text { Total } & & \text { Relative }\end{array}\right)$

BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages)

| Date of S | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| March | 1995 | 65 | 7 | 28 | 100 | 137 | 713 |
| April | 1995 | 64 | 7 | 29 | 100 | 135 | 672 |
| May | 1995 | 65 | 6 | 28 | 100 | 137 | 663 |
| June | 1995 | 64 | 6 | 30 | 100 | 134 | 686 |
| July | 1995 | 65 | 6 | 29 | 100 | 136 | 718 |
| August | 1995 | 66 | 5 | 29 | 100 | 137 | 721 |
| September | 1995 | 66 | 5 | 29 | 100 | 137 | 719 |
| October | 1995 | 62 | 6 | 32 | 100 | 131 | 702 |
| November | 1995 | 64 | 6 | 30 | 100 | 134 | 689 |
| December | 1995 | 63 | 6 | 30 | 100 | 133 | 679 |
| January | 1996 | 62 | 6 | 32 | 100 | 131 | 690 |
| February | 1996 | 60 | 6 | 34 | 100 | 126 | 700 |
| March | 1996 | 62 | 7 | 31 | 100 | 131 | 698 |
| April | 1996 | 64 | 7 | 29 | 100 | 135 | 686 |
| May | 1996 | 64 | 8 | 28 | 100 | 136 | 669 |
| June | 1996 | 63 | 7 | 30 | 100 | 133 | 658 |
| July | 1996 | 65 | 5 | 29 | 100 | 136 | 675 |
| August | 1996 | 67 | 4 | 28 | 100 | 139 | 690 |
| September | 1996 | 69 | 4 | 27 | 100 | 141 | 694 |
| October | 1996 | 67 | 5 | 28 | 100 | 139 | 680 |
| November | 1996 | 66 | 6 | 28 | 100 | 139 | 677 |
| December | 1996 | 65 | 7 | 28 | 100 | 137 | 657 |
| January | 1997 | 67 | 8 | 25 | 100 | 142 | 667 |
| February | 1997 | 66 | 6 | 27 | 100 | 139 | 670 |
| March | 1997 | 67 | 6 | 27 | 100 | 141 | 719 |
| April | 1997 | 66 | 6 | 28 | 100 | 138 | 729 |
| May | 1997 | 69 | 7 | 25 | 100 | 144 | 723 |
| June | 1997 | 71 | 6 | 23 | 100 | 148 | 661 |
| July | 1997 | 73 | 6 | 21 | 100 | 151 | 642 |
| August | 1997 | 70 | 8 | 22 | 100 | 148 | 646 |
| September | 1997 | 68 | 9 | 23 | 100 | 145 | 694 |
| October | 1997 | 69 | 9 | 22 | 100 | 147 | 688 |
| November | 1997 | 69 | 7 | 24 | 100 | 145 | 691 |
| December | 1997 | 66 | 7 | 27 | 100 | 140 | 659 |
| January | 1998 | 66 | 7 | 26 | 100 | 140 | 639 |
| February | 1998 | 67 | 10 | 23 | 100 | 144 | 636 |
| March | 1998 | 69 | 11 | 20 | 100 | 149 | 660 |
| April | 1998 | 70 | 9 | 20 | 100 | 150 | 676 |
| May | 1998 | 70 | 9 | 21 | 100 | 149 | 686 |
| June | 1998 | 73 | 8 | 19 | 100 | 154 | 689 |
| July | 1998 | 69 | 10 | 21 | 100 | 148 | 680 |
| August | 1998 | 71 | 12 | 18 | 100 | 153 | 651 |
| September | 1998 | 68 | 13 | 19 | 100 | 150 | 658 |
| October | 1998 | 71 | 13 | 16 | 100 | 155 | 685 |
| November | 1998 | 73 | 11 | 16 | 100 | 157 | 720 |
| December | 1998 | 75 | 9 | 16 | 100 | 159 | 704 |
| January | 1999 | 77 | 8 | 15 | 100 | 161 | 688 |
| February | 1999 | 77 | 8 | 15 | 100 | 162 | 659 |
| March | 1999 | 75 | 9 | 16 | 100 | 159 | 669 |
| April | 1999 | 74 | 9 | 17 | 100 | 156 | 672 |
| May | 1999 | 71 | 10 | 19 | 100 | 152 | 677 |
| June | 1999 | 70 | 10 | 19 | 100 | 151 | 679 |

BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages)

| Date of | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July | 1999 | 70 | 11 | 19 | 100 | 150 | 674 |
| August | 1999 | 71 | 10 | 20 | 100 | 151 | 674 |
| September | 1999 | 70 | 9 | 21 | 100 | 149 | 657 |
| October | 1999 | 70 | 8 | 22 | 100 | 148 | 681 |
| November | 1999 | 67 | 11 | 22 | 100 | 145 | 660 |
| December | 1999 | 68 | 12 | 20 | 100 | 149 | 683 |
| January | 2000 | 67 | 13 | 20 | 100 | 146 | 661 |
| February | 2000 | 69 | 12 | 18 | 100 | 151 | 676 |
| March | 2000 | 67 | 10 | 23 | 100 | 144 | 652 |
| April | 2000 | 68 | 10 | 22 | 100 | 146 | 674 |
| May | 2000 | 67 | 8 | 25 | 100 | 142 | 678 |
| June | 2000 | 67 | 10 | 23 | 100 | 144 | 685 |
| July | 2000 | 66 | 10 | 24 | 100 | 141 | 668 |
| August | 2000 | 65 | 10 | 25 | 100 | 140 | 672 |
| September | 2000 | 66 | 10 | 24 | 100 | 142 | 659 |
| October | 2000 | 66 | 9 | 25 | 100 | 142 | 658 |
| November | 2000 | 66 | 11 | 23 | 100 | 143 | 666 |
| December | 2000 | 67 | 9 | 24 | 100 | 144 | 678 |
| January | 2001 | 68 | 9 | 23 | 100 | 145 | 680 |
| February | 2001 | 68 | 8 | 25 | 100 | 143 | 667 |
| March | 2001 | 68 | 9 | 23 | 100 | 145 | 672 |
| April | 2001 | 67 | 9 | 24 | 100 | 142 | 657 |
| May | 2001 | 66 | 10 | 24 | 100 | 143 | 683 |
| June | 2001 | 63 | 10 | 27 | 100 | 136 | 662 |
| July | 2001 | 64 | 12 | 24 | 100 | 140 | 667 |
| August | 2001 | 63 | 13 | 24 | 100 | 139 | 647 |
| September | 2001 | 64 | 12 | 24 | 100 | 140 | 676 |
| October | 2001 | 69 | 9 | 22 | 100 | 147 | 660 |
| November | 2001 | 76 | 7 | 18 | 100 | 158 | 666 |
| December | 2001 | 79 | 8 | 13 | 100 | 166 | 631 |
| January | 2002 | 78 | 9 | 14 | 100 | 164 | 657 |
| February | 2002 | 74 | 10 | 17 | 100 | 157 | 650 |
| March | 2002 | 73 | 10 | 17 | 100 | 157 | 686 |
| April | 2002 | 72 | 12 | 16 | 100 | 156 | 681 |
| May | 2002 | 72 | 13 | 15 | 100 | 157 | 684 |
| June | 2002 | 71 | 13 | 16 | 100 | 155 | 671 |
| July | 2002 | 72 | 12 | 16 | 100 | 156 | 673 |
| August | 2002 | 72 | 12 | 16 | 100 | 156 | 656 |
| September | 2002 | 74 | 11 | 15 | 100 | 159 | 659 |
| October | 2002 | 74 | 11 | 15 | 100 | 159 | 666 |
| November | 2002 | 75 | 11 | 14 | 100 | 161 | 680 |
| December | 2002 | 75 | 11 | 14 | 100 | 162 | 675 |
| January | 2003 | 75 | 10 | 15 | 100 | 160 | 673 |
| February | 2003 | 74 | 9 | 17 | 100 | 157 | 666 |
| March | 2003 | 73 | 7 | 20 | 100 | 154 | 655 |
| April | 2003 | 73 | 7 | 19 | 100 | 154 | 648 |
| May | 2003 | 77 | 6 | 17 | 100 | 160 | 653 |
| June | 2003 | 78 | 7 | 15 | 100 | 163 | 663 |
| July | 2003 | 79 | 7 | 14 | 100 | 165 | 670 |
| August | 2003 | 78 | 7 | 16 | 100 | 162 | 674 |
| September | 2003 | 77 | 7 | 16 | 100 | 161 | 676 |
| October | 2003 | 77 | 6 | 17 | 100 | 160 | 656 |

TABLE 37
BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages)

| Date of S | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| November | 2003 | 77 | 6 | 17 | 100 | 160 | 666 |
| December | 2003 | 77 | 6 | 17 | 100 | 161 | 678 |
| January | 2004 | 79 | 6 | 16 | 100 | 163 | 694 |
| February | 2004 | 76 | 8 | 17 | 100 | 159 | 668 |
| March | 2004 | 76 | 7 | 17 | 100 | 160 | 668 |
| April | 2004 | 74 | 8 | 18 | 100 | 156 | 652 |
| May | 2004 | 74 | 7 | 19 | 100 | 155 | 687 |
| June | 2004 | 72 | 7 | 22 | 100 | 150 | 703 |
| July | 2004 | 71 | 7 | 22 | 100 | 149 | 715 |
| August | 2004 | 72 | 7 | 22 | 100 | 150 | 680 |
| September | 2004 | 72 | 8 | 20 | 100 | 152 | 654 |
| October | 2004 | 73 | 7 | 20 | 100 | 153 | 653 |
| November | 2004 | 73 | 6 | 20 | 100 | 153 | 700 |
| December | 2004 | 74 | 7 | 19 | 100 | 155 | 711 |
| January | 2005 | 75 | 6 | 19 | 100 | 156 | 703 |
| February | 2005 | 74 | 8 | 18 | 100 | 156 | 661 |
| March | 2005 | 70 | 9 | 22 | 100 | 148 | 630 |
| April | 2005 | 65 | 9 | 26 | 100 | 139 | 652 |
| May | 2005 | 62 | 9 | 29 | 100 | 134 | 676 |
| June | 2005 | 63 | 9 | 28 | 100 | 135 | 674 |
| July | 2005 | 69 | 7 | 24 | 100 | 145 | 667 |
| August | 2005 | 74 | 5 | 21 | 100 | 153 | 654 |
| September | 2005 | 73 | 4 | 23 | 100 | 151 | 664 |
| October | 2005 | 66 | 7 | 27 | 100 | 139 | 671 |
| November | 2005 | 62 | 7 | 31 | 100 | 130 | 664 |
| December | 2005 | 64 | 7 | 29 | 100 | 135 | 655 |
| January | 2006 | 67 | 5 | 28 | 100 | 139 | 655 |
| February | 2006 | 68 | 6 | 26 | 100 | 142 | 654 |
| March | 2006 | 67 | 5 | 28 | 100 | 138 | 661 |
| April | 2006 | 65 | 4 | 31 | 100 | 134 | 653 |
| May | 2006 | 62 | 4 | 34 | 100 | 128 | 668 |
| June | 2006 | 59 | 4 | 36 | 100 | 123 | 674 |
| July | 2006 | 62 | 5 | 33 | 100 | 129 | 669 |
| August | 2006 | 65 | 4 | 31 | 100 | 134 | 648 |
| September | 2006 | 66 | 5 | 28 | 100 | 138 | 660 |
| October | 2006 | 66 | 4 | 30 | 100 | 136 | 672 |
| November | 2006 | 65 | 5 | 30 | 100 | 136 | 701 |
| December | 2006 | 68 | 5 | 28 | 100 | 140 | 710 |
| January | 2007 | 68 | 6 | 26 | 100 | 143 | 701 |
| February | 2007 | 68 | 7 | 25 | 100 | 143 | 686 |
| March | 2007 | 70 | 6 | 25 | 100 | 145 | 666 |
| April | 2007 | 70 | 5 | 26 | 100 | 144 | 682 |
| May | 2007 | 68 | 3 | 29 | 100 | 139 | 670 |
| June | 2007 | 63 | 5 | 33 | 100 | 130 | 686 |
| July | 2007 | 62 | 5 | 33 | 100 | 130 | 678 |
| August | 2007 | 64 | 6 | 30 | 100 | 134 | 702 |
| September | 2007 | 68 | 5 | 27 | 100 | 141 | 684 |
| October | 2007 | 66 | 6 | 28 | 100 | 138 | 685 |
| November | 2007 | 63 | 6 | 31 | 100 | 133 | 664 |
| December | 2007 | 59 | 6 | 35 | 100 | 124 | 654 |
| January | 2008 | 58 | 5 | 37 | 100 | 121 | 636 |

TABLE 37
BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages)

| Date of | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| February | 2008 | 58 | 6 | 36 | 100 | 123 | 650 |
| March | 2008 | 60 | 6 | 34 | 100 | 125 | 678 |
| April | 2008 | 59 | 7 | 34 | 100 | 125 | 681 |
| May | 2008 | 55 | 6 | 39 | 100 | 115 | 661 |
| June | 2008 | 50 | 7 | 44 | 100 | 106 | 632 |
| July | 2008 | 48 | 5 | 47 | 100 | 101 | 626 |
| August | 2008 | 50 | 5 | 45 | 100 | 105 | 639 |
| September | 2008 | 54 | 5 | 42 | 100 | 112 | 666 |
| October | 2008 | 54 | 5 | 41 | 100 | 114 | 670 |
| November | 2008 | 59 | 4 | 37 | 100 | 122 | 648 |
| December | 2008 | 62 | 3 | 35 | 100 | 126 | 627 |
| January | 2009 | 66 | 2 | 31 | 100 | 135 | 616 |
| February | 2009 | 65 | 3 | 31 | 100 | 134 | 630 |
| March | 2009 | 65 | 4 | 30 | 100 | 135 | 661 |
| April | 2009 | 64 | 6 | 29 | 100 | 135 | 680 |
| May | 2009 | 65 | 6 | 29 | 100 | 136 | 672 |
| June | 2009 | 69 | 4 | 27 | 100 | 142 | 640 |
| July | 2009 | 67 | 4 | 29 | 100 | 138 | 614 |
| August | 2009 | 67 | 4 | 29 | 100 | 138 | 619 |
| September | 2009 | 64 | 4 | 32 | 100 | 132 | 639 |
| October | 2009 | 64 | 3 | 33 | 100 | 131 | 654 |
| November | 2009 | 63 | 5 | 32 | 100 | 130 | 682 |
| December | 2009 | 64 | 5 | 31 | 100 | 133 | 670 |
| January | 2010 | 66 | 4 | 30 | 100 | 136 | 665 |
| February | 2010 | 67 | 3 | 30 | 100 | 136 | 622 |
| March | 2010 | 66 | 4 | 30 | 100 | 136 | 633 |
| April | 2010 | 70 | 4 | 26 | 100 | 144 | 658 |
| May | 2010 | 71 | 4 | 25 | 100 | 146 | 694 |
| June | 2010 | 73 | 3 | 24 | 100 | 149 | 686 |
| July | 2010 | 69 | 4 | 27 | 100 | 143 | 667 |
| August | 2010 | 69 | 4 | 27 | 100 | 142 | 629 |
| September | 2010 | 67 | 4 | 29 | 100 | 139 | 610 |
| October | 2010 | 67 | 4 | 29 | 100 | 138 | 638 |
| November | 2010 | 65 | 4 | 31 | 100 | 134 | 674 |
| December | 2010 | 66 | 4 | 30 | 100 | 136 | 723 |
| January | 2011 | 64 | 4 | 32 | 100 | 133 | 694 |
| February | 2011 | 67 | 3 | 30 | 100 | 137 | 675 |
| March | 2011 | 66 | 4 | 30 | 100 | 135 | 640 |
| April | 2011 | 64 | 5 | 31 | 100 | 132 | 641 |
| May | 2011 | 63 | 7 | 30 | 100 | 133 | 641 |
| June | 2011 | 62 | 5 | 33 | 100 | 129 | 649 |
| July | 2011 | 60 | 5 | 35 | 100 | 125 | 629 |
| August | 2011 | 56 | 3 | 41 | 100 | 115 | 637 |
| September | 2011 | 55 | 3 | 41 | 100 | 114 | 627 |
| October | 2011 | 57 | 2 | 40 | 100 | 117 | 646 |
| November | 2011 | 59 | 4 | 37 | 100 | 122 | 645 |
| December | 2011 | 59 | 5 | 36 | 100 | 124 | 645 |
| January | 2012 | 62 | 6 | 33 | 100 | 129 | 641 |
| February | 2012 | 61 | 6 | 33 | 100 | 128 | 649 |
| March | 2012 | 62 | 5 | 33 | 100 | 130 | 665 |
| April | 2012 | 64 | 5 | 31 | 100 | 134 | 687 |
| May | 2012 | 67 | 4 | 29 | 100 | 137 | 687 |

BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages)

| Date of S | Survey | Good Time | Uncertain | Bad Time | Total | $\underline{\text { Relative }}$ | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June | 2012 | 68 | 5 | 27 | 100 | 141 | 684 |
| July | 2012 | 66 | 5 | 28 | 100 | 138 | 673 |
| August | 2012 | 64 | 5 | 30 | 100 | 134 | 669 |
| September | 2012 | 65 | 5 | 30 | 100 | 135 | 687 |
| October | 2012 | 64 | 4 | 31 | 100 | 133 | 697 |
| November | 2012 | 65 | 5 | 30 | 100 | 134 | 702 |
| December | 2012 | 62 | 5 | 33 | 100 | 129 | 698 |
| January | 2013 | 63 | 5 | 32 | 100 | 130 | 708 |
| February | 2013 | 63 | 5 | 32 | 100 | 131 | 714 |
| March | 2013 | 65 | 6 | 30 | 100 | 135 | 725 |
| April | 2013 | 65 | 6 | 28 | 100 | 137 | 715 |
| May | 2013 | 69 | 5 | 26 | 100 | 143 | 706 |
| June | 2013 | 68 | 5 | 27 | 100 | 142 | 687 |
| July | 2013 | 69 | 5 | 26 | 100 | 144 | 705 |
| August | 2013 | 67 | 5 | 28 | 100 | 138 | 732 |
| September | 2013 | 64 | 5 | 31 | 100 | 134 | 757 |
| October | 2013 | 63 | 5 | 32 | 100 | 131 | 772 |
| November | 2013 | 62 | 5 | 33 | 100 | 128 | 769 |
| December | 2013 | 65 | 5 | 30 | 100 | 135 | 784 |
| January | 2014 | 67 | 4 | 28 | 100 | 139 | 797 |
| February | 2014 | 70 | 4 | 26 | 100 | 144 | 817 |
| March | 2014 | 67 | 5 | 28 | 100 | 139 | 811 |
| April | 2014 | 65 | 6 | 29 | 100 | 136 | 800 |
| May | 2014 | 64 | 6 | 30 | 100 | 134 | 784 |
| June | 2014 | 65 | 6 | 30 | 100 | 135 | 792 |
| July | 2014 | 64 | 6 | 30 | 100 | 135 | 812 |
| August | 2014 | 66 | 5 | 29 | 100 | 137 | 833 |
| September | 2014 | 68 | 4 | 28 | 100 | 140 | 865 |
| October | 2014 | 69 | 5 | 26 | 100 | 142 | 880 |
| November | 2014 | 69 | 6 | 25 | 100 | 143 | 900 |
| December | 2014 | 69 | 7 | 24 | 100 | 145 | 895 |
| January | 2015 | 71 | 5 | 24 | 100 | 148 | 902 |
| February | 2015 | 72 | 4 | 24 | 100 | 147 | 919 |
| March | 2015 | 72 | 4 | 25 | 100 | 147 | 918 |
| April | 2015 | 71 | 4 | 26 | 100 | 145 | 930 |
| May | 2015 | 70 | 4 | 26 | 100 | 145 | 920 |
| June | 2015 | 70 | 4 | 25 | 100 | 145 | 925 |
| July | 2015 | 70 | 5 | 25 | 100 | 144 | 899 |
| August | 2015 | 72 | 4 | 24 | 100 | 148 | 962 |
| September | 2015 | 70 | 5 | 25 | 100 | 145 | 943 |
| October | 2015 | 69 | 5 | 26 | 100 | 143 | 969 |
| November | 2015 | 68 | 6 | 26 | 100 | 143 | 913 |
| December | 2015 | 72 | 4 | 24 | 100 | 148 | 957 |
| January | 2016 | 73 | 4 | 23 | 100 | 150 | 930 |
| February | 2016 | 73 | 4 | 22 | 100 | 151 | 942 |
| March | 2016 | 72 | 6 | 22 | 100 | 149 | 938 |
| April | 2016 | 72 | 6 | 23 | 100 | 149 | 971 |
| May | 2016 | 72 | 5 | 23 | 100 | 148 | 1001 |
| June | 2016 | 73 | 4 | 23 | 100 | 150 | 997 |
| July | 2016 | 72 | 4 | 24 | 100 | 147 | 1014 |
| August | 2016 | 70 | 4 | 26 | 100 | 144 | 1000 |
| September | 2016 | 67 | 5 | 29 | 100 | 138 | 1049 |

BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages)

| Date of | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| October | 2016 | 68 | 4 | 28 | 100 | 140 | 1056 |
| November | 2016 | 68 | 5 | 27 | 100 | 141 | 1126 |
| December | 2016 | 69 | 6 | 25 | 100 | 144 | 1126 |
| January | 2017 | 70 | 5 | 25 | 100 | 145 | 1152 |
| February | 2017 | 71 | 4 | 24 | 100 | 147 | 1120 |
| March | 2017 | 74 | 4 | 23 | 100 | 151 | 1101 |
| April | 2017 | 74 | 4 | 22 | 100 | 152 | 1105 |
| May | 2017 | 72 | 4 | 24 | 100 | 148 | 1117 |
| June | 2017 | 69 | 4 | 26 | 100 | 143 | 1155 |
| July | 2017 | 67 | 5 | 28 | 100 | 140 | 1148 |
| August | 2017 | 67 | 6 | 27 | 100 | 140 | 1141 |
| September | 2017 | 68 | 5 | 27 | 100 | 142 | 1127 |
| October | 2017 | 70 | 5 | 26 | 100 | 144 | 1128 |
| November | 2017 | 71 | 4 | 25 | 100 | 146 | 1123 |
| December | 2017 | 72 | 4 | 24 | 100 | 148 | 1122 |
| January | 2018 | 70 | 4 | 25 | 100 | 145 | 1139 |
| February | 2018 | 69 | 5 | 26 | 100 | 143 | 1136 |
| March | 2018 | 66 | 6 | 28 | 100 | 137 | 1126 |
| April | 2018 | 67 | 6 | 27 | 100 | 140 | 1100 |
| May | 2018 | 67 | 5 | 28 | 100 | 139 | 1097 |
| June | 2018 | 70 | 3 | 26 | 100 | 144 | 1096 |
| July | 2018 | 66 | 4 | 30 | 100 | 136 | 1091 |
| August | 2018 | 64 | 5 | 31 | 100 | 132 | 1100 |
| September | 2018 | 61 | 5 | 33 | 100 | 128 | 1115 |
| October | 2018 | 63 | 6 | 32 | 100 | 131 | 1112 |
| November | 2018 | 64 | 5 | 30 | 100 | 134 | 1112 |
| December | 2018 | 63 | 6 | 32 | 100 | 131 | 1111 |
| January | 2019 | 62 | 5 | 33 | 100 | 129 | 1117 |
| February | 2019 | 61 | 5 | 34 | 100 | 127 | 1112 |
| March | 2019 | 62 | 6 | 32 | 100 | 129 | 1117 |
| April | 2019 | 61 | 8 | 32 | 100 | 129 | 1132 |
| May | 2019 | 62 | 7 | 31 | 100 | 130 | 1123 |
| June | 2019 | 61 | 6 | 33 | 100 | 128 | 1126 |
| July | 2019 | 65 | 3 | 32 | 100 | 133 | 1114 |
| August | 2019 | 64 | 3 | 32 | 100 | 132 | 1123 |
| September | 2019 | 65 | 4 | 31 | 100 | 134 | 1106 |
| October | 2019 | 65 | 5 | 30 | 100 | 134 | 1185 |
| November | 2019 | 65 | 5 | 30 | 100 | 135 | 1208 |
| December | 2019 | 67 | 4 | 29 | 100 | 138 | 1254 |
| January | 2020 | 65 | 4 | 31 | 100 | 134 | 1207 |
| February | 2020 | 65 | 5 | 30 | 100 | 135 | 1209 |
| March | 2020 | 62 | 5 | 33 | 100 | 130 | 1212 |
| April | 2020 | 62 | 4 | 33 | 100 | 129 | 1212 |
| May | 2020 | 63 | 3 | 34 | 100 | 128 | 1226 |
| June | 2020 | 64 | 3 | 33 | 100 | 131 | 1187 |
| July | 2020 | 65 | 3 | 32 | 100 | 133 | 1169 |
| August | 2020 | 64 | 4 | 32 | 100 | 132 | 1151 |
| September | 2020 | 61 | 4 | 35 | 100 | 126 | 1125 |
| October | 2020 | 60 | 4 | 36 | 100 | 125 | 1127 |
| November | 2020 | 59 | 5 | 36 | 100 | 123 | 1122 |
| December | 2020 | 59 | 4 | 37 | 100 | 122 | 1129 |

TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

| Date of | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 2021 | 59 | 5 | 36 | 100 | 123 | 1108 |
| February | 2021 | 59 | 4 | 37 | 100 | 122 | 1086 |
| March | 2021 | 58 | 5 | 38 | 100 | 120 | 1096 |
| April | 2021 | 56 | 5 | 40 | 100 | 116 | 1118 |
| May | 2021 | 52 | 4 | 44 | 100 | 107 | 1140 |
| June | 2021 | 47 | 4 | 50 | 100 | 97 | 1155 |
| July | 2021 | 41 | 4 | 56 | 100 | 85 | 1155 |
| August | 2021 | 35 | 4 | 61 | 100 | 74 | 1140 |
| September | 2021 | 33 | 3 | 64 | 100 | 69 | 1118 |
| October | 2021 | 30 | 2 | 68 | 100 | 62 | 1115 |
| November | 2021 | 27 | 3 | 70 | 100 | 58 | 1104 |
| December | 2021 | 26 | 3 | 70 | 100 | 56 | 1142 |
| January | 2022 | 24 | 4 | 72 | 100 | 52 | 1152 |
| February | 2022 | 24 | 3 | 73 | 100 | 52 | 1183 |
| March | 2022 | 23 | 3 | 74 | 100 | 49 | 1134 |
| April | 2022 | 24 | 3 | 73 | 100 | 51 | 1125 |
| May | 2022 | 23 | 4 | 73 | 100 | 50 | 1106 |
| June | 2022 | 21 | 3 | 76 | 100 | 45 | 1158 |
| July | 2022 | 20 | 2 | 78 | 100 | 42 | 1172 |
| August | 2022 | 18 | 3 | 79 | 100 | 39 | 1187 |
| September | 2022 | 20 | 3 | 77 | 100 | 43 | 1152 |
| October | 2022 | 21 | 4 | 75 | 100 | 45 | 1152 |
| November | 2022 | 23 | 4 | 73 | 100 | 50 | 1143 |
| December | 2022 | 24 | 3 | 73 | 100 | 52 | 1158 |
| January | 2023 | 29 | 2 | 69 | 100 | 60 | 1149 |
| February | 2023 | 31 | 3 | 66 | 100 | 65 | 1143 |
| March | 2023 | 34 | 4 | 63 | 100 | 71 | 1140 |
| April | 2023 | 31 | 4 | 65 | 100 | 65 | 1144 |
| May | 2023 | 31 | 3 | 66 | 100 | 65 | 1130 |
| June | 2023 | 30 | 2 | 67 | 100 | 63 | 1120 |
| July | 2023 | 33 | 2 | 65 | 100 | 68 | 1118 |
| August | 2023 | 33 | 3 | 64 | 100 | 69 | 1147 |
| September | 2023 | 33 | 3 | 64 | 100 | 69 | 1167 |
| October | 2023 | 30 | 3 | 67 | 100 | 63 | 1179 |
| November | 2023 | 27 | 3 | 69 | 100 | 58 | 1147 |
| December | 2023 | 27 | 3 | 70 | 100 | 58 | 1151 |

