

1

INCOME BOTTOM THIRD
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January 1993	30	5	65	100	65	334
February 1993	28	7	66	100	62	332
March 1993	32	6	63	100	69	330
April 1993	35	8	57	100	77	327
May 1993	37	8	55	100	83	325
June 1993	37	7	56	100	82	333
July 1993	36	6	57	100	79	333
August 1993	37	6	57	100	80	343
September 1993	36	7	57	100	79	330
October 1993	38	5	57	100	81	334
November 1993	38	6	56	100	83	323
December 1993	40	6	53	100	87	338
January 1994	41	10	49	100	92	331
February 1994	42	9	49	100	93	344
March 1994	45	9	45	100	100	333
April 1994	46	8	46	100	100	332
May 1994	49	9	42	100	107	323
June 1994	51	7	42	100	109	340
July 1994	53	7	40	100	113	366
August 1994	50	8	43	100	107	366
September 1994	47	9	43	100	104	348
October 1994	45	9	46	100	100	329
November 1994	44	9	47	100	96	324
December 1994	42	8	50	100	92	337
January 1995	42	9	49	100	93	337
February 1995	44	8	48	100	97	347
March 1995	44	8	48	100	96	356
April 1995	43	7	50	100	93	367
May 1995	46	7	47	100	99	354
June 1995	50	7	43	100	107	339
July 1995	52	5	43	100	110	325
August 1995	51	6	43	100	108	328
September 1995	49	6	45	100	104	332
October 1995	45	8	46	100	99	325
November 1995	44	7	49	100	95	330
December 1995	41	7	52	100	89	335
January 1996	40	7	53	100	87	343
February 1996	39	10	51	100	87	324
March 1996	41	10	49	100	92	326
April 1996	44	9	47	100	97	338
May 1996	46	7	47	100	99	349
June 1996	48	8	45	100	103	341
July 1996	48	7	45	100	103	322
August 1996	48	6	45	100	103	335
September 1996	47	7	46	100	100	336
October 1996	47	8	45	100	102	351
November 1996	47	8	44	100	103	346
December 1996	46	8	46	100	100	343
January 1997	47	10	44	100	103	332
February 1997	45	10	45	100	100	337

INCOME BOTTOM THIRD
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
March 1997	47	11	42	100	105	344
April 1997	52	10	38	100	114	359
May 1997	57	10	33	100	124	348
June 1997	59	9	31	100	128	347
July 1997	56	12	32	100	125	332
August 1997	57	10	33	100	124	334
September 1997	56	11	32	100	124	327
October 1997	56	9	35	100	120	334
November 1997	52	9	38	100	114	336
December 1997	49	11	40	100	109	351
January 1998	49	12	39	100	110	351
February 1998	49	15	36	100	113	362
March 1998	51	15	34	100	118	349
April 1998	52	15	33	100	120	342
May 1998	55	17	28	100	128	329
June 1998	58	17	25	100	133	339
July 1998	62	16	22	100	140	342
August 1998	62	16	22	100	140	344
September 1998	63	15	23	100	140	331
October 1998	58	15	27	100	131	333
November 1998	57	13	30	100	126	336
December 1998	55	12	32	100	123	342
January 1999	51	14	34	100	117	340
February 1999	55	13	32	100	123	338
March 1999	60	12	28	100	131	318
April 1999	64	9	27	100	137	296
May 1999	65	10	25	100	140	275
June 1999	63	10	27	100	136	275
July 1999	67	11	22	100	145	299
August 1999	67	9	24	100	143	313
September 1999	65	11	24	100	142	327
October 1999	63	11	27	100	136	327
November 1999	59	12	29	100	130	321
December 1999	53	13	34	100	119	334
January 2000	50	14	36	100	114	321
February 2000	49	15	36	100	113	331
March 2000	54	15	31	100	124	342
April 2000	55	13	32	100	124	352
May 2000	62	11	27	100	135	350
June 2000	64	10	26	100	139	333
July 2000	70	9	20	100	150	355
August 2000	65	9	26	100	140	365
September 2000	61	10	29	100	131	386
October 2000	56	11	34	100	122	382
November 2000	58	12	31	100	127	386
December 2000	59	10	32	100	127	371
January 2001	59	10	32	100	127	372
February 2001	58	9	33	100	125	365
March 2001	58	10	33	100	125	362
April 2001	58	9	33	100	124	347
May 2001	57	11	32	100	126	344
June 2001	56	12	32	100	124	347

INCOME BOTTOM THIRD
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
July 2001	54	14	32	100	122	356
August 2001	55	11	34	100	121	357
September 2001	53	10	37	100	115	353
October 2001	49	11	40	100	109	359
November 2001	39	11	50	100	89	361
December 2001	38	11	51	100	87	366
January 2002	41	9	50	100	91	353
February 2002	46	9	46	100	100	354
March 2002	47	9	44	100	103	359
April 2002	50	12	39	100	111	370
May 2002	50	14	36	100	114	366
June 2002	50	15	35	100	114	370
July 2002	51	13	36	100	115	364
August 2002	51	13	36	100	115	392
September 2002	52	14	34	100	118	387
October 2002	47	16	37	100	110	401
November 2002	45	14	40	100	105	386
December 2002	43	14	44	100	99	390
January 2003	43	12	45	100	98	383
February 2003	45	12	43	100	102	388
March 2003	46	11	43	100	103	374
April 2003	47	8	45	100	102	372
May 2003	49	8	43	100	105	369
June 2003	53	6	41	100	112	380
July 2003	55	7	37	100	118	394
August 2003	56	7	37	100	119	394
September 2003	53	9	38	100	115	403
October 2003	52	10	38	100	114	403
November 2003	54	10	37	100	117	403
December 2003	55	7	37	100	118	400
January 2004	56	5	39	100	117	392
February 2004	54	5	41	100	114	388
March 2004	59	6	35	100	124	383
April 2004	63	7	30	100	132	399
May 2004	63	6	31	100	133	404
June 2004	61	7	32	100	129	411
July 2004	61	6	33	100	128	400
August 2004	60	7	33	100	127	405
September 2004	60	8	32	100	128	416
October 2004	55	8	36	100	119	405
November 2004	55	7	37	100	118	398
December 2004	52	7	41	100	112	382
January 2005	54	7	39	100	115	393
February 2005	57	8	35	100	123	393
March 2005	59	9	31	100	128	398
April 2005	59	11	30	100	129	392
May 2005	59	11	30	100	129	382
June 2005	61	10	29	100	132	378
July 2005	63	9	28	100	135	374
August 2005	64	8	28	100	137	382
September 2005	65	7	28	100	137	385
October 2005	66	7	28	100	138	391

INCOME BOTTOM THIRD
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
November 2005	65	6	29	100	136	388
December 2005	62	4	34	100	129	384
January 2006	61	3	37	100	124	370
February 2006	60	4	36	100	123	374
March 2006	61	5	33	100	128	375
April 2006	64	7	29	100	134	387
May 2006	61	6	33	100	129	388
June 2006	58	7	35	100	123	381
July 2006	54	8	38	100	116	370
August 2006	48	8	44	100	105	379
September 2006	47	6	47	100	100	399
October 2006	46	3	51	100	95	415
November 2006	42	3	55	100	87	420
December 2006	39	3	58	100	81	417
January 2007	32	4	64	100	69	410
February 2007	35	6	59	100	77	394
March 2007	36	4	60	100	76	383
April 2007	38	5	57	100	80	391
May 2007	40	4	57	100	83	403
June 2007	39	6	55	100	84	408
July 2007	39	4	57	100	82	408
August 2007	34	4	62	100	72	397
September 2007	30	4	66	100	63	389
October 2007	25	4	71	100	55	381
November 2007	22	4	74	100	49	381
December 2007	20	2	78	100	42	385
January 2008	18	2	80	100	38	402
February 2008	18	1	82	100	36	395
March 2008	16	1	83	100	33	381
April 2008	14	2	84	100	30	366
May 2008	12	2	85	100	27	373
June 2008	13	2	85	100	28	392
July 2008	12	1	86	100	26	410
August 2008	13	2	85	100	28	402
September 2008	11	2	87	100	24	384
October 2008	11	3	85	100	26	377
November 2008	9	3	88	100	20	405
December 2008	7	3	91	100	16	416
January 2009	4	2	94	100	11	417
February 2009	3	3	94	100	10	398
March 2009	4	3	92	100	12	408
April 2009	6	3	91	100	15	406
May 2009	9	2	89	100	20	430
June 2009	10	1	88	100	22	424
July 2009	11	2	87	100	24	423
August 2009	9	2	88	100	21	407
September 2009	10	2	88	100	22	425
October 2009	11	1	88	100	23	424
November 2009	12	2	86	100	26	421
December 2009	10	2	88	100	23	413
January 2010	10	2	88	100	22	413

INCOME BOTTOM THIRD
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
February 2010	8	2	89	100	19	408
March 2010	12	2	87	100	25	403
April 2010	13	2	85	100	28	398
May 2010	15	3	82	100	33	407
June 2010	14	3	83	100	31	410
July 2010	15	3	83	100	32	420
August 2010	13	2	84	100	29	419
September 2010	12	2	86	100	26	419
October 2010	8	1	90	100	18	408
November 2010	10	1	90	100	20	414
December 2010	9	1	90	100	18	417
January 2011	11	2	88	100	23	435
February 2011	9	2	89	100	20	433
March 2011	9	2	89	100	20	429
April 2011	9	1	90	100	19	409
May 2011	9	2	89	100	20	403
June 2011	10	2	88	100	22	400
July 2011	9	3	88	100	21	413
August 2011	8	2	89	100	19	427
September 2011	9	2	90	100	19	424
October 2011	9	1	90	100	19	421
November 2011	10	1	89	100	22	410
December 2011	12	1	87	100	25	404
January 2012	12	1	87	100	25	408
February 2012	11	1	88	100	23	413
March 2012	9	1	89	100	20	431
April 2012	11	1	89	100	22	430
May 2012	12	0	87	100	25	412
June 2012	14	1	85	100	29	418
July 2012	13	2	85	100	28	413
August 2012	12	2	86	100	26	426
September 2012	15	2	84	100	31	427
October 2012	16	2	82	100	35	429
November 2012	18	3	79	100	40	451
December 2012	18	3	80	100	38	459
January 2013	18	2	79	100	39	458
February 2013	21	2	76	100	45	437
March 2013	23	3	74	100	50	408
April 2013	30	4	66	100	64	406
May 2013	29	5	66	100	64	414
June 2013	32	5	64	100	68	430
July 2013	28	4	67	100	61	433
August 2013	32	3	65	100	67	432
September 2013	30	3	66	100	64	423
October 2013	32	4	64	100	68	418
November 2013	30	5	64	100	66	410
December 2013	30	6	64	100	66	419
January 2014	30	6	64	100	67	429
February 2014	31	5	64	100	67	428
March 2014	32	4	64	100	68	401
April 2014	30	4	66	100	65	401
May 2014	33	5	62	100	71	397

INCOME BOTTOM THIRD
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
June 2014	38	7	55	100	83	421
July 2014	37	7	56	100	81	408
August 2014	37	7	56	100	81	397
September 2014	38	5	57	100	81	389
October 2014	39	4	58	100	81	397
November 2014	35	3	62	100	73	399
December 2014	34	4	63	100	71	383
January 2015	41	4	55	100	86	375
February 2015	47	4	49	100	98	379
March 2015	47	4	49	100	98	399
April 2015	45	4	51	100	94	399
May 2015	45	4	50	100	95	417
June 2015	48	6	46	100	102	408
July 2015	51	5	44	100	107	402
August 2015	53	5	42	100	111	411
September 2015	52	4	44	100	109	405
October 2015	52	4	44	100	108	412
November 2015	48	4	48	100	100	396
December 2015	47	4	49	100	98	403
January 2016	44	4	51	100	93	409
February 2016	50	4	46	100	104	405
March 2016	53	3	44	100	110	417
April 2016	53	2	45	100	108	421
May 2016	52	2	45	100	107	428
June 2016	52	3	45	100	106	412
July 2016	55	3	41	100	114	421
August 2016	56	3	41	100	115	432
September 2016	56	4	40	100	117	464
October 2016	54	3	42	100	112	463
November 2016	48	5	47	100	101	477
December 2016	48	4	48	100	101	478
January 2017	51	5	44	100	107	486
February 2017	54	4	42	100	112	479
March 2017	57	4	39	100	118	475
April 2017	58	4	38	100	120	475
May 2017	60	5	35	100	125	468
June 2017	60	5	35	100	125	466
July 2017	61	5	34	100	128	460
August 2017	61	4	35	100	125	468
September 2017	60	4	36	100	124	475
October 2017	60	4	36	100	124	480
November 2017	59	5	36	100	124	481
December 2017	59	5	35	100	124	472
January 2018	57	5	38	100	120	478
February 2018	59	4	37	100	122	475
March 2018	61	3	36	100	125	481
April 2018	63	3	34	100	129	467
May 2018	64	3	33	100	131	468
June 2018	64	3	34	100	130	464
July 2018	66	2	32	100	134	465
August 2018	62	4	34	100	128	458
September 2018	63	4	33	100	130	454

INCOME BOTTOM THIRD
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
October 2018	61	6	33	100	128	454
November 2018	63	6	31	100	133	460
December 2018	61	6	32	100	129	466
January 2019	57	7	36	100	121	471
February 2019	56	6	39	100	117	473
March 2019	56	6	38	100	118	461
April 2019	62	5	33	100	129	461
May 2019	66	5	29	100	137	453
June 2019	68	4	28	100	140	480
July 2019	67	3	30	100	137	471
August 2019	69	2	28	100	141	472
September 2019	69	2	29	100	140	463
October 2019	68	4	28	100	141	480
November 2019	63	4	33	100	130	494
December 2019	63	3	33	100	130	483
January 2020	65	3	32	100	132	494
February 2020	66	3	30	100	136	501
March 2020	64	5	31	100	133	529
April 2020	51	4	45	100	106	506
May 2020	38	3	59	100	79	510
June 2020	28	3	69	100	58	483
July 2020	31	3	66	100	66	500
August 2020	36	3	61	100	75	488
September 2020	40	3	57	100	83	489
October 2020	41	3	56	100	86	479
November 2020	44	3	53	100	90	470
December 2020	44	3	53	100	91	473
January 2021	45	4	51	100	94	488
February 2021	45	4	51	100	94	494
March 2021	50	3	47	100	102	502
April 2021	52	1	47	100	106	490
May 2021	62	1	37	100	124	480
June 2021	66	1	33	100	133	485
July 2021	69	2	29	100	140	487
August 2021	69	2	29	100	140	488
September 2021	67	3	30	100	137	471
October 2021	69	3	28	100	141	466
November 2021	68	3	29	100	139	466
December 2021	71	3	26	100	145	464
January 2022	70	2	28	100	142	459
February 2022	71	2	27	100	144	469
March 2022	70	2	27	100	143	465
April 2022	71	3	26	100	145	468
May 2022	69	3	28	100	141	454
June 2022	70	3	27	100	143	458
July 2022	67	3	29	100	138	462
August 2022	67	4	29	100	137	467
September 2022	62	4	34	100	129	469
October 2022	61	4	35	100	126	481
November 2022	60	3	37	100	123	483
December 2022	60	3	38	100	122	486

INCOME BOTTOM THIRD
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January 2023	60	2	38	100	122	474
February 2023	55	2	42	100	113	476
March 2023	57	2	41	100	116	485
April 2023	57	2	41	100	116	483
May 2023	59	2	39	100	120	481
June 2023	58	3	38	100	120	481
July 2023	57	4	39	100	119	486
August 2023	57	5	38	100	118	484
September 2023	55	5	40	100	115	478
October 2023	55	4	41	100	114	469
November 2023	55	4	40	100	115	478
December 2023	55	5	40	100	114	478