

# INCOME BOTTOM THIRD

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TABLE 36

## SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

Response to the query: "Why do you say so?" following the question on Table 35.

May add to more than 100% due to multiple mentions.

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come	Interest Rate Low	Borrow in Advance	Times Good	Supply	Interest Rates High;	Can't Afford	Uncertain	Supply	
<u>Date of Survey</u>		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>Adequate</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>	<u>Inadequate</u>
December	1979	10	33	1	2	2	0	22	12	10	6	0
January	1980	13	31	1	1	3	1	24	13	11	7	0
February	1980	14	33	1	0	4	1	26	11	13	6	0
March	1980	13	32	0	0	4	0	30	9	12	5	0
April	1980	15	28	0	1	3	0	30	13	10	5	0
May	1980	13	27	0	2	3	0	34	17	10	6	0
June	1980	13	28	0	3	3	0	37	19	8	6	0
July	1980	12	26	1	2	4	0	37	18	10	7	0
August	1980	10	27	2	1	3	0	32	17	9	7	0
September	1980	14	22	2	0	3	0	24	15	10	7	0
October	1980	13	24	2	0	1	0	23	16	8	4	0
November	1980	18	23	1	0	1	0	23	15	9	5	0
December	1980	15	23	0	1	1	0	30	16	9	5	0
January	1981	16	22	0	1	1	0	31	14	12	5	0
February	1981	15	20	0	2	2	0	34	17	11	5	0
March	1981	16	18	1	1	1	0	29	15	13	7	0
April	1981	17	18	1	1	1	0	31	14	12	9	0
May	1981	16	21	1	1	1	0	29	11	12	7	0
June	1981	13	21	0	1	0	0	33	15	12	3	0
July	1981	15	23	0	1	0	0	34	15	12	2	0
August	1981	15	22	1	0	1	0	30	18	12	2	0
September	1981	17	22	1	1	1	0	26	17	9	3	0
October	1981	16	21	1	1	2	0	23	17	10	3	0
November	1981	17	19	0	1	2	0	25	17	9	4	0
December	1981	17	19	0	1	2	0	29	17	12	5	0
January	1982	20	18	1	1	1	0	28	17	12	6	0
February	1982	21	17	1	1	1	0	28	15	14	7	0
March	1982	24	17	1	1	2	0	25	15	13	7	0
April	1982	22	14	0	1	2	0	30	19	15	7	0
May	1982	22	14	0	0	2	0	31	21	16	7	0
June	1982	21	11	0	0	1	0	31	22	20	7	0
July	1982	22	13	0	0	1	0	26	19	19	7	0
August	1982	20	13	0	1	1	0	24	19	20	7	0
September	1982	20	14	1	1	1	1	25	18	18	8	0
October	1982	17	12	3	1	2	0	26	17	19	8	0
November	1982	21	11	3	1	1	0	27	16	19	8	0
December	1982	23	11	4	1	0	0	23	15	17	8	0
January	1983	22	11	4	1	0	0	25	13	17	9	0
February	1983	23	11	5	1	0	0	25	12	15	8	0
March	1983	23	11	6	0	1	0	29	12	15	7	0
April	1983	25	11	8	1	2	0	27	12	13	6	0
May	1983	26	13	8	1	4	0	24	12	13	6	0
June	1983	29	12	9	2	5	0	20	10	12	6	0
July	1983	30	12	7	2	4	0	18	10	10	5	0
August	1983	26	12	6	2	4	0	21	8	10	4	0

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TABLE 36

**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE  
HOUSEHOLD DURABLES  
(Three Month Moving Averages)**

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>Adequate</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>	<u>Inadequate</u>
September 1983		24	16	5	2	3	0	23	7	12	4	0
October 1983		22	18	6	2	3	0	22	7	14	5	0
November 1983		24	18	6	2	3	1	20	6	13	5	0
December 1983		26	15	4	1	4	0	19	5	11	5	0
January 1984		28	14	4	1	4	0	18	5	8	4	0
February 1984		29	13	5	1	5	0	18	6	8	4	0
March 1984		30	14	6	1	6	0	17	7	8	4	0
April 1984		28	13	7	2	6	0	16	5	9	3	0
May 1984		28	17	5	3	6	0	13	4	8	3	0
June 1984		25	16	5	3	6	0	13	4	8	3	0
July 1984		28	17	4	3	6	0	13	6	6	3	0
August 1984		28	15	3	2	6	0	14	8	10	2	0
September 1984		29	20	3	2	4	0	14	8	9	1	0
October 1984		24	20	3	2	5	0	15	7	10	2	0
November 1984		21	20	5	2	4	0	18	8	8	2	0
December 1984		22	16	6	2	7	0	19	7	9	2	0
January 1985		29	13	6	0	6	0	18	8	10	2	0
February 1985		34	13	5	0	6	0	17	6	9	3	0
March 1985		36	14	6	1	3	0	15	6	8	3	0
April 1985		32	17	5	1	4	0	16	5	7	2	0
May 1985		30	16	5	1	3	0	14	4	8	3	0
June 1985		32	16	6	1	5	0	14	4	8	3	0
July 1985		33	16	7	1	5	1	14	4	7	3	0
August 1985		32	16	9	1	5	0	15	4	5	2	0
September 1985		31	18	9	1	3	0	15	3	6	1	0
October 1985		29	18	9	1	2	0	17	3	8	2	0
November 1985		32	17	5	1	3	0	15	4	8	3	0
December 1985		33	15	5	1	5	0	19	4	6	4	0
January 1986		36	15	6	1	5	0	15	5	5	3	0
February 1986		34	15	9	1	6	0	15	5	7	2	0
March 1986		33	13	12	1	5	0	10	4	8	3	0
April 1986		32	13	15	2	5	0	11	4	7	4	0
May 1986		33	12	19	1	5	0	11	3	8	4	0
June 1986		34	14	21	2	7	0	11	3	8	3	0
July 1986		36	13	19	1	7	0	11	3	10	3	0
August 1986		36	13	19	1	8	0	11	4	9	2	0
September 1986		36	14	18	0	6	0	11	3	10	3	0
October 1986		35	15	20	1	5	0	10	1	9	3	0
November 1986		33	15	19	2	4	0	9	1	8	4	0
December 1986		30	14	18	2	4	0	10	2	6	3	0
January 1987		29	15	15	2	5	0	12	3	7	3	0
February 1987		30	14	15	2	3	1	14	3	7	3	0
March 1987		29	15	14	2	4	0	12	2	8	2	0
April 1987		28	14	14	2	4	0	11	3	7	2	0
May 1987		27	17	14	3	5	0	8	3	7	1	0
June 1987		31	18	13	3	4	0	10	3	5	2	1
July 1987		31	18	11	2	4	0	11	3	5	3	1
August 1987		36	16	9	1	5	1	13	3	6	3	1
September 1987		35	18	9	2	6	1	13	2	5	1	0

# INCOME BOTTOM THIRD

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TABLE 36

## SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
October	1987	36	19	8	3	7	1	11	2	5	2	0
November	1987	30	20	7	3	6	0	10	4	6	3	0
December	1987	29	20	8	3	5	0	9	4	7	5	0
January	1988	31	19	7	2	3	0	8	4	8	5	0
February	1988	35	19	5	2	5	0	7	3	7	3	0
March	1988	35	15	4	2	5	0	8	4	8	3	0
April	1988	30	14	5	2	9	0	11	4	8	2	0
May	1988	27	17	4	2	9	0	13	3	7	2	0
June	1988	26	19	6	3	8	0	13	2	5	2	0
July	1988	30	22	6	4	5	1	11	3	4	2	0
August	1988	34	22	6	4	5	1	9	3	3	3	0
September	1988	34	24	5	4	5	0	7	2	5	3	0
October	1988	33	24	4	4	5	0	9	3	5	3	0
November	1988	28	22	6	3	3	0	14	3	5	1	0
December	1988	29	21	6	3	4	0	17	4	5	2	0
January	1989	27	21	6	3	4	0	15	3	5	3	0
February	1989	30	22	4	4	6	0	11	3	6	4	0
March	1989	27	22	3	3	6	0	11	3	7	3	0
April	1989	29	20	3	4	7	0	12	4	6	2	0
May	1989	27	21	3	5	7	0	12	5	6	2	0
June	1989	29	20	3	4	6	0	10	4	5	2	0
July	1989	26	20	3	2	4	0	11	4	5	3	0
August	1989	30	18	3	1	2	0	12	4	4	4	0
September	1989	31	18	3	1	5	0	12	3	5	4	0
October	1989	31	17	2	2	6	0	11	3	6	2	0
November	1989	30	17	3	2	6	0	14	3	6	1	0
December	1989	29	17	3	2	3	0	17	3	7	2	0
January	1990	35	17	3	1	2	0	15	3	6	2	0
February	1990	33	16	2	1	1	0	12	2	7	3	0
March	1990	33	16	3	0	4	0	10	2	6	2	0
April	1990	26	18	4	0	3	0	12	2	8	2	0
May	1990	27	20	4	0	4	0	12	3	6	2	0
June	1990	24	22	4	1	3	0	12	3	6	2	0
July	1990	27	21	4	1	3	0	11	3	4	2	0
August	1990	25	20	5	2	3	0	12	2	6	2	0
September	1990	27	20	4	2	3	0	12	2	6	5	0
October	1990	23	22	2	1	2	0	15	3	7	7	0
November	1990	23	24	1	1	2	0	17	4	7	10	0
December	1990	25	19	1	1	2	0	16	5	8	10	0
January	1991	26	17	2	0	2	0	11	6	10	14	0
February	1991	27	11	2	0	2	0	9	6	11	14	0
March	1991	28	13	1	0	2	1	9	6	11	12	0
April	1991	30	16	2	0	2	0	10	4	12	9	0
May	1991	28	19	5	0	2	0	10	3	13	7	0
June	1991	27	18	6	0	1	0	10	3	14	7	0
July	1991	30	15	6	0	2	0	10	4	13	9	0
August	1991	29	13	4	0	2	0	11	5	13	9	0
September	1991	29	15	4	0	3	0	12	4	14	9	0
October	1991	27	17	5	1	2	0	13	3	16	8	0

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TABLE 36

## SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
November 1991		31	18	5	1	1	0	12	3	15	11	0
December 1991		31	15	4	1	2	0	12	5	14	16	0
January 1992		30	10	5	0	2	0	13	6	15	17	0
February 1992		28	8	6	0	2	0	12	7	14	19	0
March 1992		30	8	8	0	1	0	13	5	15	17	0
April 1992		29	11	7	0	2	0	13	3	15	15	0
May 1992		30	13	7	0	2	0	12	2	19	11	0
June 1992		31	14	7	0	2	0	10	2	14	9	0
July 1992		33	13	8	0	2	0	10	2	14	10	0
August 1992		31	11	9	0	3	1	11	3	10	13	0
September 1992		28	11	9	0	3	1	13	5	14	15	0
October 1992		25	12	8	1	2	0	13	6	16	15	0
November 1992		29	11	10	1	3	0	13	4	15	12	0
December 1992		32	9	11	1	4	0	11	3	15	8	0
January 1993		38	6	10	1	5	0	11	2	13	8	0
February 1993		38	7	9	1	5	0	9	4	15	10	0
March 1993		38	8	8	0	4	0	9	5	14	10	0
April 1993		35	10	9	0	5	0	7	4	12	10	0
May 1993		33	11	10	1	4	0	8	3	10	9	0
June 1993		35	13	9	1	4	0	8	2	8	9	0
July 1993		33	14	10	1	4	0	9	3	9	10	0
August 1993		36	15	11	0	5	0	9	2	10	8	0
September 1993		35	14	14	0	6	0	9	3	12	7	0
October 1993		33	15	13	0	5	0	10	3	12	5	0
November 1993		33	14	12	0	5	0	12	3	11	5	0
December 1993		31	13	12	0	4	1	13	3	8	5	0
January 1994		37	9	14	0	8	1	10	2	7	6	0
February 1994		39	9	15	0	9	0	8	3	6	5	0
March 1994		38	12	16	1	9	0	9	3	7	4	0
April 1994		33	15	13	2	9	0	9	2	7	3	0
May 1994		29	15	12	2	9	0	9	1	7	3	0
June 1994		30	12	10	2	8	0	10	2	6	2	0
July 1994		33	14	9	2	6	0	11	2	5	3	0
August 1994		33	13	10	2	6	1	10	3	6	3	0
September 1994		34	14	9	2	7	1	7	2	5	4	0
October 1994		33	15	7	1	6	1	7	1	6	3	0
November 1994		33	16	6	1	6	1	9	2	5	2	0
December 1994		33	16	5	3	6	1	12	3	5	2	0
January 1995		36	15	8	3	8	1	11	3	4	3	0
February 1995		38	13	9	3	9	0	11	3	5	3	0
March 1995		39	11	10	2	10	1	9	3	5	2	0
April 1995		34	11	8	2	9	0	9	3	5	3	0
May 1995		34	11	8	2	9	1	10	4	3	2	0
June 1995		35	12	7	1	7	0	10	4	4	3	0
July 1995		38	10	9	0	6	0	11	5	6	3	0
August 1995		37	11	8	0	7	0	9	4	7	5	0
September 1995		36	11	7	0	9	0	8	4	6	4	0
October 1995		38	12	7	0	8	0	7	2	4	4	0
November 1995		37	13	8	0	6	0	7	2	5	3	0

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TABLE 36

## SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
December 1995		35	13	10	1	3	0	9	1	5	5	0
January 1996		35	13	11	1	5	0	11	2	6	4	0
February 1996		37	12	12	1	7	0	10	3	6	4	0
March 1996		40	13	12	1	8	1	8	3	6	3	0
April 1996		37	14	10	1	8	1	6	3	6	3	0
May 1996		36	15	9	1	7	1	6	4	6	3	0
June 1996		33	14	8	1	8	0	8	3	6	3	0
July 1996		36	14	7	1	7	0	10	2	5	3	0
August 1996		37	14	5	1	8	0	10	2	5	2	0
September 1996		38	15	8	1	6	0	10	2	5	2	0
October 1996		32	16	9	1	7	0	11	2	7	3	0
November 1996		34	13	12	0	6	0	11	1	8	3	0
December 1996		38	12	10	1	9	0	12	2	9	2	0
January 1997		42	10	9	1	9	0	9	2	8	2	0
February 1997		42	11	8	1	9	0	9	2	8	3	0
March 1997		39	11	8	1	9	1	8	1	10	3	0
April 1997		35	13	9	1	10	1	6	2	7	2	0
May 1997		32	12	11	2	11	1	5	2	4	1	0
June 1997		30	12	10	2	11	0	4	2	2	2	0
July 1997		32	9	10	2	10	0	5	2	4	1	0
August 1997		32	10	8	1	10	0	7	2	4	1	0
September 1997		32	13	9	1	9	0	6	2	3	1	0
October 1997		31	14	7	1	9	1	6	1	3	2	0
November 1997		33	13	10	0	8	1	5	1	2	1	0
December 1997		33	10	8	0	8	1	6	1	2	1	0
January 1998		38	9	11	0	8	0	5	1	2	0	0
February 1998		37	9	9	0	11	0	6	1	2	0	0
March 1998		38	8	11	0	11	0	7	1	3	0	0
April 1998		33	10	9	0	13	0	7	1	3	0	0
May 1998		31	10	9	0	9	0	6	2	2	0	0
June 1998		30	9	9	0	9	0	4	3	2	0	0
July 1998		28	8	9	0	9	0	4	3	2	1	0
August 1998		29	6	9	1	11	0	5	3	3	1	0
September 1998		27	9	9	1	13	0	5	3	2	1	0
October 1998		30	11	10	1	11	0	5	3	2	1	0
November 1998		32	12	12	0	10	0	4	2	2	1	0
December 1998		34	11	16	0	10	0	4	2	2	1	0
January 1999		35	10	15	0	10	0	3	2	2	1	0
February 1999		34	9	14	0	14	0	3	2	1	2	0
March 1999		34	10	13	0	17	0	3	2	2	2	0
April 1999		32	11	12	0	19	0	6	1	2	2	0
May 1999		34	11	13	0	18	0	4	0	2	1	0
June 1999		34	11	10	0	15	0	5	1	1	0	0
July 1999		35	9	10	1	14	0	3	1	1	0	0
August 1999		33	8	8	1	13	0	6	1	2	1	0
September 1999		28	8	7	1	14	1	6	3	3	2	0
October 1999		28	11	6	1	12	1	6	2	2	2	0
November 1999		27	12	7	1	12	1	5	3	3	2	0
December 1999		32	10	8	1	12	0	6	1	3	2	0

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## SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
January 2000		34	8	8	0	12	0	5	2	2	1	0
February 2000		34	9	7	1	16	0	5	2	1	1	0
March 2000		32	12	6	1	15	1	6	2	1	1	0
April 2000		31	14	9	1	14	1	6	2	2	0	0
May 2000		31	14	9	1	12	0	6	1	3	0	0
June 2000		31	12	9	1	12	0	5	1	2	0	0
July 2000		32	9	6	1	14	0	5	1	2	1	0
August 2000		31	9	5	1	11	0	9	2	1	1	0
September 2000		31	10	5	1	12	0	9	2	1	1	0
October 2000		30	12	7	2	12	0	10	1	2	1	0
November 2000		30	11	9	2	16	0	6	1	2	1	0
December 2000		32	10	12	1	15	0	5	2	3	1	0
January 2001		33	7	9	1	14	0	4	2	3	3	0
February 2001		32	8	9	0	11	0	4	1	5	4	0
March 2001		30	10	9	0	8	1	4	2	5	5	0
April 2001		28	10	12	0	6	1	5	4	8	5	0
May 2001		28	9	10	1	6	1	4	4	7	4	0
June 2001		31	8	8	1	7	0	6	4	8	3	0
July 2001		32	9	8	1	8	0	7	3	5	3	0
August 2001		35	7	8	0	9	0	9	3	8	5	0
September 2001		33	7	8	0	10	0	7	3	9	6	0
October 2001		33	6	8	0	10	0	5	2	9	8	0
November 2001		31	6	10	0	7	1	4	2	5	11	0
December 2001		31	4	15	0	3	0	5	2	7	10	0
January 2002		32	4	14	0	4	0	3	2	11	9	0
February 2002		33	4	14	0	3	0	5	2	14	6	0
March 2002		34	3	12	0	5	0	5	1	13	8	0
April 2002		31	4	14	0	5	0	6	1	9	7	0
May 2002		33	6	13	0	7	1	4	2	7	6	0
June 2002		34	8	12	0	7	1	3	1	6	5	0
July 2002		36	6	13	1	5	1	3	2	6	4	0
August 2002		36	6	14	1	4	0	5	3	6	5	0
September 2002		34	4	14	0	5	0	6	3	5	5	0
October 2002		33	6	15	0	5	0	6	3	6	5	0
November 2002		31	5	14	0	6	0	4	2	6	7	0
December 2002		35	5	15	0	5	0	3	3	8	7	0
January 2003		39	4	13	0	5	0	3	2	9	8	0
February 2003		36	6	14	0	3	0	3	2	10	9	0
March 2003		30	6	15	0	4	0	4	3	10	11	0
April 2003		25	6	14	0	5	0	5	4	8	12	0
May 2003		28	5	14	1	6	0	6	5	8	10	0
June 2003		30	5	13	1	5	0	6	5	10	6	0
July 2003		33	5	16	1	4	0	6	4	12	5	0
August 2003		31	5	19	1	4	0	7	3	11	3	0
September 2003		30	5	20	0	4	0	7	2	10	4	0
October 2003		28	7	19	0	3	0	6	1	10	5	0
November 2003		30	8	16	0	3	0	4	1	10	6	0
December 2003		34	8	15	0	3	0	4	2	10	5	0

# INCOME BOTTOM THIRD

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TABLE 36

## SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
January 2004		38	6	16	1	5	0	4	2	8	4	0
February 2004		36	7	16	1	4	1	6	2	8	4	0
March 2004		35	7	16	1	4	0	6	1	8	3	0
April 2004		33	8	15	1	5	0	6	1	8	3	0
May 2004		32	8	16	1	6	0	8	2	8	4	0
June 2004		31	10	18	1	6	0	7	3	7	5	0
July 2004		29	11	18	1	4	0	6	4	6	6	0
August 2004		31	11	16	1	4	0	5	4	6	5	0
September 2004		29	8	14	0	4	0	7	4	7	5	0
October 2004		29	8	13	0	4	0	6	2	8	4	0
November 2004		31	9	15	1	5	0	6	2	7	4	0
December 2004		34	10	13	1	6	0	6	2	5	3	0
January 2005		34	11	12	2	6	0	7	2	4	4	0
February 2005		35	11	11	1	7	0	7	1	5	3	0
March 2005		35	13	10	2	6	0	6	2	6	4	0
April 2005		32	15	10	2	6	0	7	3	6	1	0
May 2005		28	16	9	3	5	0	7	3	6	2	0
June 2005		29	15	9	2	5	0	7	3	5	1	0
July 2005		32	11	9	2	5	0	7	3	4	1	0
August 2005		33	9	8	1	7	0	6	2	5	1	0
September 2005		32	9	9	1	6	0	9	2	6	1	0
October 2005		27	13	8	1	5	0	9	2	11	2	0
November 2005		29	15	9	1	4	0	10	3	11	3	0
December 2005		33	13	8	0	3	0	9	2	13	3	0
January 2006		39	11	7	1	3	0	7	3	8	3	0
February 2006		39	10	5	0	3	0	6	3	8	2	0
March 2006		38	11	6	1	5	0	5	3	7	3	0
April 2006		35	13	7	1	6	1	5	3	8	3	0
May 2006		32	14	8	1	6	1	6	4	7	3	0
June 2006		27	16	8	1	6	0	8	3	7	4	0
July 2006		24	14	8	2	4	0	8	4	7	3	0
August 2006		24	13	8	2	4	0	8	3	6	3	0
September 2006		27	10	10	2	5	1	8	3	6	2	0
October 2006		30	9	8	1	7	1	10	3	6	2	0
November 2006		36	7	7	1	6	1	10	2	8	1	0
December 2006		40	7	6	0	5	0	9	2	7	1	0
January 2007		44	8	6	0	5	0	9	2	8	1	0
February 2007		40	9	9	0	6	0	9	1	6	4	0
March 2007		35	10	9	0	5	0	8	2	7	4	0
April 2007		31	11	9	0	5	0	7	2	7	5	0
May 2007		32	11	6	0	6	0	6	3	8	2	0
June 2007		34	11	6	0	6	0	7	3	10	3	0
July 2007		33	10	7	0	5	0	8	2	11	3	0
August 2007		31	11	7	0	4	0	9	3	13	5	0
September 2007		27	10	6	0	3	0	9	3	11	6	0
October 2007		27	11	8	0	2	0	8	4	12	6	0
November 2007		31	8	7	0	2	0	9	4	13	6	0
December 2007		32	8	6	0	3	0	11	4	15	5	0
January 2008		34	7	5	0	2	0	9	4	14	4	0

# INCOME BOTTOM THIRD

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TABLE 36

## SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
February	2008	32	8	5	0	2	0	9	5	14	6	0
March	2008	32	7	5	0	3	0	7	5	16	8	0
April	2008	29	6	5	0	3	0	11	6	18	10	0
May	2008	25	7	4	0	2	0	11	4	22	11	0
June	2008	21	8	4	0	1	0	12	4	23	13	0
July	2008	23	9	4	0	1	0	11	4	23	13	0
August	2008	26	7	4	0	2	0	10	5	22	11	0
September	2008	30	8	4	0	2	0	9	5	22	10	0
October	2008	29	6	3	0	3	0	8	7	23	11	0
November	2008	29	7	2	0	2	0	9	8	25	14	0
December	2008	29	4	2	0	2	0	9	9	26	16	0
January	2009	29	4	2	0	2	0	10	9	28	16	0
February	2009	30	3	3	0	1	0	9	9	28	18	0
March	2009	29	3	4	0	1	0	9	8	27	18	0
April	2009	30	2	4	0	0	0	7	6	25	20	0
May	2009	31	3	4	0	1	0	8	5	24	19	0
June	2009	35	4	4	0	1	0	8	4	23	18	0
July	2009	35	4	4	0	1	0	8	5	23	18	0
August	2009	36	5	4	0	1	0	8	4	24	15	0
September	2009	35	5	5	0	1	0	6	5	24	16	0
October	2009	36	5	5	0	1	0	7	4	24	15	0
November	2009	36	5	4	0	1	0	7	5	24	14	0
December	2009	41	4	3	1	0	0	9	4	24	13	0
January	2010	41	5	5	1	1	0	8	4	23	12	0
February	2010	42	5	4	0	1	0	7	4	20	13	0
March	2010	40	5	4	0	2	0	5	5	19	11	0
April	2010	38	4	3	0	2	0	6	6	20	11	0
May	2010	33	5	3	0	2	0	8	4	21	11	0
June	2010	33	5	3	0	2	0	7	3	23	12	0
July	2010	38	5	4	0	1	0	7	2	21	10	0
August	2010	41	4	4	0	2	0	7	3	23	10	0
September	2010	40	4	4	0	1	0	8	4	21	10	0
October	2010	37	3	3	0	2	0	8	5	24	14	0
November	2010	38	5	4	0	1	0	7	5	23	13	0
December	2010	39	5	4	0	2	0	8	4	24	12	0
January	2011	40	5	5	0	2	0	9	3	22	10	0
February	2011	39	6	4	0	3	0	9	3	21	11	0
March	2011	35	6	3	0	3	0	7	3	22	11	0
April	2011	32	8	2	0	3	0	7	4	19	13	0
May	2011	34	7	2	0	2	0	8	4	18	11	0
June	2011	36	7	3	0	2	0	10	4	18	12	0
July	2011	36	5	6	0	2	0	10	4	24	10	0
August	2011	34	4	7	0	2	0	8	5	26	10	0
September	2011	33	4	5	0	2	0	7	6	28	9	0
October	2011	32	5	3	0	1	0	9	6	28	11	0
November	2011	31	5	3	0	1	0	9	5	26	13	0
December	2011	34	5	5	0	2	0	9	5	26	12	0
January	2012	38	4	5	0	2	0	8	5	21	11	0
February	2012	39	4	4	0	2	0	9	5	21	9	0



## INCOME BOTTOM THIRD

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TABLE 36

**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE  
HOUSEHOLD DURABLES  
(Three Month Moving Averages)**

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>Adequate</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>	<u>Inadequate</u>
March	2012	35	5	3	0	2	1	10	5	19	12	0
April	2012	33	6	3	0	2	1	11	4	22	11	0
May	2012	32	7	4	0	2	1	11	4	20	12	0
June	2012	33	6	5	0	3	0	11	4	22	11	0
July	2012	31	5	5	1	3	1	11	6	20	11	0
August	2012	32	6	5	0	3	1	10	5	20	9	0
September	2012	33	6	5	1	3	1	10	4	20	9	0
October	2012	32	8	6	1	4	0	9	3	19	10	0
November	2012	33	8	7	1	6	0	8	3	15	12	0
December	2012	34	8	7	0	6	0	8	3	14	11	0
January	2013	38	6	6	0	5	0	8	3	15	12	0
February	2013	34	6	6	0	4	0	9	4	20	10	0
March	2013	36	6	5	0	3	0	9	4	20	8	0
April	2013	33	7	6	1	4	0	10	5	18	8	0
May	2013	37	8	5	0	5	0	8	5	14	9	0
June	2013	33	9	7	1	7	0	8	4	13	9	0
July	2013	36	9	6	1	8	0	5	4	11	10	0
August	2013	34	10	6	1	8	0	8	3	11	10	0
September	2013	35	11	6	2	6	0	7	4	11	10	0
October	2013	32	9	6	1	6	0	9	3	12	11	0
November	2013	31	9	5	1	6	0	7	4	14	11	0
December	2013	34	8	4	0	5	0	7	3	13	11	0
January	2014	36	9	5	0	4	0	8	3	14	8	0
February	2014	36	11	6	0	5	0	8	2	13	7	0
March	2014	31	11	6	0	8	0	9	2	11	7	0
April	2014	28	10	6	0	9	0	8	1	12	9	0
May	2014	25	9	5	0	10	0	10	2	13	10	0
June	2014	24	9	4	1	8	0	11	4	13	10	0
July	2014	26	11	4	2	9	0	12	4	11	9	0
August	2014	28	11	4	2	9	0	11	4	11	7	0
September	2014	32	13	6	1	9	0	11	3	12	7	0
October	2014	32	11	5	0	7	0	11	2	13	8	0
November	2014	37	10	5	0	8	0	11	2	9	7	0
December	2014	40	8	4	0	9	1	10	2	10	7	0
January	2015	44	9	7	0	10	1	8	2	8	5	0
February	2015	43	9	7	0	10	1	7	2	10	5	0
March	2015	39	10	7	0	13	0	6	2	8	5	0
April	2015	36	8	9	0	12	0	6	3	9	6	0
May	2015	33	8	9	0	13	0	8	3	8	7	0
June	2015	32	8	9	0	12	0	9	2	9	7	0
July	2015	31	12	6	1	12	0	8	2	9	7	0
August	2015	30	12	8	0	11	0	6	3	9	7	0
September	2015	30	10	8	1	11	0	8	3	8	6	0
October	2015	32	8	10	2	9	0	10	2	9	5	0
November	2015	35	8	9	3	11	0	10	2	8	3	0
December	2015	45	7	9	2	11	0	6	2	7	4	0
January	2016	48	7	8	1	10	1	5	3	7	4	0
February	2016	48	7	10	0	8	1	7	3	7	5	0
March	2016	38	9	9	1	8	1	10	3	8	4	0

# INCOME BOTTOM THIRD

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TABLE 36

## SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
April	2016	33	8	9	1	9	1	11	3	7	5	0
May	2016	30	9	8	1	10	0	10	2	7	5	0
June	2016	32	11	9	1	10	0	9	3	7	6	0
July	2016	32	11	10	1	11	0	7	3	7	6	0
August	2016	33	11	10	1	12	0	8	4	7	8	0
September	2016	31	9	9	1	13	0	8	3	8	9	0
October	2016	34	9	8	1	12	0	9	3	8	8	0
November	2016	36	9	7	1	11	0	7	3	7	6	0
December	2016	39	8	7	1	10	0	8	4	7	4	0
January	2017	38	9	6	1	12	0	8	3	6	6	0
February	2017	35	11	4	1	12	0	8	2	7	5	0
March	2017	32	14	4	1	12	0	8	2	7	6	0
April	2017	34	13	5	1	12	0	9	1	6	5	0
May	2017	37	10	5	1	12	0	10	2	7	5	0
June	2017	37	9	6	1	12	0	10	2	6	5	0
July	2017	35	9	5	1	12	0	8	3	6	4	0
August	2017	31	10	5	1	11	0	10	2	7	5	0
September	2017	31	10	6	1	12	0	10	2	8	6	0
October	2017	31	12	7	1	14	0	10	2	8	6	0
November	2017	35	11	7	1	16	0	7	2	6	5	0
December	2017	40	10	6	1	16	0	7	2	5	4	0
January	2018	41	9	5	1	14	0	8	3	6	4	0
February	2018	35	9	5	1	15	0	9	3	7	6	0
March	2018	28	13	6	1	15	1	8	3	6	5	0
April	2018	28	15	6	1	15	1	8	3	6	5	0
May	2018	30	18	6	1	13	1	8	4	5	3	0
June	2018	34	15	8	1	14	0	8	3	6	4	0
July	2018	35	15	7	1	14	0	9	4	6	3	0
August	2018	36	14	7	1	14	0	12	3	7	4	0
September	2018	34	16	6	2	13	0	12	4	7	3	0
October	2018	32	15	6	2	15	0	11	3	7	4	0
November	2018	36	13	6	2	16	0	9	3	5	3	0
December	2018	40	12	6	2	15	1	8	1	5	4	0
January	2019	40	10	6	2	13	0	8	2	6	3	0
February	2019	42	10	5	1	11	1	9	3	6	5	0
March	2019	38	9	4	1	12	1	12	4	6	4	0
April	2019	39	7	5	1	16	1	13	4	5	3	0
May	2019	35	8	6	1	18	1	12	3	5	3	0
June	2019	34	9	7	1	18	0	13	3	5	4	0
July	2019	35	11	7	1	14	1	12	3	7	4	0
August	2019	33	11	7	1	13	0	15	3	7	4	0
September	2019	31	11	6	1	16	0	13	3	7	5	0
October	2019	31	12	7	1	19	0	13	3	5	6	0
November	2019	34	11	7	1	18	0	11	3	5	5	0
December	2019	40	8	7	1	15	0	13	2	4	4	0
January	2020	41	6	6	0	16	0	12	3	5	4	0
February	2020	38	7	5	0	18	1	11	2	6	3	0
March	2020	34	9	5	0	20	1	9	2	7	6	1
April	2020	30	8	5	0	13	1	7	2	12	15	2

# INCOME BOTTOM THIRD

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TABLE 36

## SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
May	2020	31	4	5	0	7	1	6	2	17	24	2
June	2020	32	2	5	0	3	0	6	4	19	28	2
July	2020	34	3	3	0	4	0	7	4	18	25	2
August	2020	32	4	4	0	4	0	8	3	16	22	3
September	2020	30	4	5	0	5	0	10	2	16	22	4
October	2020	27	4	6	0	6	0	11	1	17	20	5
November	2020	27	4	6	0	6	1	12	3	19	20	5
December	2020	30	3	5	0	6	1	9	3	21	18	4
January	2021	29	3	5	0	7	1	8	4	21	18	3
February	2021	28	5	5	0	7	1	7	3	21	17	3
March	2021	25	8	5	0	10	1	8	3	18	16	3
April	2021	25	8	4	0	13	2	9	2	17	13	6
May	2021	22	9	5	0	16	3	14	1	14	11	8
June	2021	22	9	6	0	15	3	19	1	13	11	9
July	2021	21	10	6	1	14	2	21	2	11	9	9
August	2021	24	9	4	0	12	2	21	2	10	9	11
September	2021	22	8	4	0	11	1	19	2	11	10	12
October	2021	20	7	4	0	8	2	22	3	11	11	14
November	2021	19	7	5	0	6	2	28	2	11	10	18
December	2021	22	8	4	0	4	2	31	2	11	8	19
January	2022	21	10	4	0	4	2	34	2	9	8	19
February	2022	20	13	4	1	4	2	32	2	9	9	15
March	2022	16	15	4	1	5	2	32	2	7	9	15
April	2022	16	13	3	1	5	1	32	2	9	9	16
May	2022	16	11	2	1	5	1	34	2	8	8	18
June	2022	17	8	2	1	4	2	37	3	9	9	18
July	2022	14	7	2	0	3	2	42	3	10	13	17
August	2022	15	10	2	0	3	2	42	4	11	14	13
September	2022	16	12	1	0	3	1	41	5	11	15	12
October	2022	20	12	1	1	4	2	35	5	11	13	9
November	2022	20	10	1	1	3	3	35	5	11	13	10
December	2022	22	10	1	1	3	4	37	5	11	11	10
January	2023	20	10	1	1	2	3	37	6	14	11	8
February	2023	21	12	0	0	3	3	35	7	16	10	6
March	2023	19	12	1	0	5	3	31	8	18	11	4
April	2023	19	11	1	0	8	3	30	9	17	11	3