INCOME BOTTOM THIRD
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
January	1993	30	5	65	100	65	334
February	1993	28	7	66	100	62	332
March	1993	32	6	63	100	69	330
April	1993	35	8	57	100	77	327
May	1993	37	8	55	100	83	325
June	1993	37	7	56	100	82	333
July	1993	36	6	57	100	79	333
August	1993	37	6	57	100	80	343
September	1993	36	7	57	100	79	330
October	1993	38	5	57	100	81	334
November	1993	38	6	56	100	83	323
December	1993	40	6	53	100	87	338
January	1994	41	10	49	100	92	331
February	1994	42	9	49	100	93	344
March	1994	45	9	45	100	100	333
April	1994	46	8	46	100	100	332
May	1994	49	9	42	100	107	323
June	1994	51	7	42	100	109	340
July	1994	53	7	40	100	113	366
August	1994	50	8	43	100	107	366
September	1994	47	9	43	100	104	348
October	1994	45	9	46	100	100	329
November	1994	44	9	47	100	96	324
December	1994	42	8	50	100	92	337
January	1995	42	9	49	100	93	337
February	1995	44	8	48	100	97	347
March	1995	44	8	48	100	96	356
April	1995	43	7	50	100	93	367
May	1995	46	7	47	100	99	354
June	1995	50	7	43	100	107	339
July	1995	52	5	43	100	110	325
August	1995	51	6	43	100	108	328
September	1995	49	6	45	100	104	332
October	1995	45	8	46	100	99	325
November	1995	44	7	49	100	95	330
December	1995	41	7	52	100	89	335
January	1996	40	7	53	100	87	343
February	1996	39	10	51	100	87	324
March	1996	41	10	49	100	92	326
April	1996	44	9	47	100	97	338
May	1996	46	7	47	100	99	349
June	1996	48	8	45	100	103	341
July	1996	48	7	45	100	103	322
August	1996	48	6	45	100	103	335
September	1996	47	7	46	100	100	336
October	1996	47	8	45	100	102	351
November	1996	47	8	44	100	103	346
December	1996	46	8	46	100	100	343
January	1997	47	10	44	100	103	332
February	1997	45	10	45	100	100	337

INCOME BOTTOM THIRD
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
March	1997	47	11	42	100	105	344
April	1997	52	10	38	100	114	359
May	1997	57	10	33	100	124	348
June	1997	59	9	31	100	128	347
July	1997	56	12	32	100	125	332
August	1997	57	10	33	100	124	334
September	1997	56	11	32	100	124	327
October	1997	56	9	35	100	120	334
November	1997	52	9	38	100	114	336
December	1997	49	11	40	100	109	351
January	1998	49	12	39	100	110	351
February	1998	49	15	36	100	113	362
March	1998	51	15	34	100	118	349
April	1998	52	15	33	100	120	342
May	1998	55	17	28	100	128	329
June	1998	58	17	25	100	133	339
July	1998	62	16	22	100	140	342
August	1998	62	16	22	100	140	344
September	1998	63	15	23	100	140	331
October	1998	58	15	27	100	131	333
November	1998	57	13	30	100	126	336
December	1998	55	12	32	100	123	342
January	1999	51	14	34	100	117	340
February	1999	55	13	32	100	123	338
March	1999	60	12	28	100	131	318
April	1999	64	9	27	100	137	296
May	1999	65	10	25	100	140	275
June	1999	63	10	27	100	136	275
July	1999	67	11	22	100	145	299
August	1999	67	9	24	100	143	313
September	1999	65	11	24	100	142	327
October	1999	63	11	27	100	136	327
November	1999	59	12	29	100	130	321
December	1999	53	13	34	100	119	334
January	2000	50	14	36	100	114	321
February	2000	49	15	36	100	113	331
March	2000	54	15	31	100	124	342
April	2000	55	13	32	100	124	352
May	2000	62	11	27	100	135	350
June	2000	64	10	26	100	139	333
July	2000	70	9	20	100	150	355
August	2000	65	9	26	100	140	365
September	2000	61	10	29	100	131	386
October	2000	56	11	34	100	122	382
November	2000	58	12	31	100	127	386
December	2000	59	10	32	100	127	371
January	2001	59	10	32	100	127	372
February	2001	58	9	33	100	125	365
March	2001	58	10	33	100	125	362
April	2001	58	9	33	100	124	347
May	2001	57	11	32	100	126	344
June	2001	56	12	32	100	124	347

INCOME BOTTOM THIRD
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
July	2001	54	14	32	100	122	356
August	2001	55	11	34	100	121	357
September	2001	53	10	37	100	115	353
October	2001	49	11	40	100	109	359
November	2001	39	11	50	100	89	361
December	2001	38	11	51	100	87	366
January	2002	41	9	50	100	91	353
February	2002	46	9	46	100	100	354
March	2002	47	9	44	100	103	359
April	2002	50	12	39	100	111	370
May	2002	50	14	36	100	114	366
June	2002	50	15	35	100	114	370
July	2002	51	13	36	100	115	364
August	2002	51	13	36	100	115	392
September	2002	52	14	34	100	118	387
October	2002	47	16	37	100	110	401
November	2002	45	14	40	100	105	386
December	2002	43	14	44	100	99	390
January	2003	43	12	45	100	98	383
February	2003	45	12	43	100	102	388
March	2003	46	11	43	100	103	374
April	2003	47	8	45	100	102	372
May	2003	49	8	43	100	105	369
June	2003	53	6	41	100	112	380
July	2003	55	7	37	100	118	394
August	2003	56	7	37	100	119	394
September	2003	53	9	38	100	115	403
October	2003	52	10	38	100	114	403
November	2003	54	10	37	100	117	403
December	2003	55	7	37	100	118	400
January	2004	56	5	39	100	117	392
February	2004	54	5	41	100	114	388
March	2004	59	6	35	100	124	383
April	2004	63	7	30	100	132	399
May	2004	63	6	31	100	133	404
June	2004	61	7	32	100	129	411
July	2004	61	6	33	100	128	400
August	2004	60	7	33	100	127	405
September	2004	60	8	32	100	128	416
October	2004	55	8	36	100	119	405
November	2004	55	7	37	100	118	398
December	2004	52	7	41	100	112	382
January	2005	54	7	39	100	115	393
February	2005	57	8	35	100	123	393
March	2005	59	9	31	100	128	398
April	2005	59	11	30	100	129	392
May	2005	59	11	30	100	129	382
June	2005	61	10	29	100	132	378
July	2005	63	9	28	100	135	374
August	2005	64	8	28	100	137	382
September	2005	65	7	28	100	137	385
October	2005	66	7	28	100	138	391

INCOME BOTTOM THIRD
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
November	2005	65	6	29	100	136	388
December	2005	62	4	34	100	129	384
January	2006	61	3	37	100	124	370
February	2006	60	4	36	100	123	374
March	2006	61	5	33	100	128	375
April	2006	64	7	29	100	134	387
May	2006	61	6	33	100	129	388
June	2006	58	7	35	100	123	381
July	2006	54	8	38	100	116	370
August	2006	48	8	44	100	105	379
September	2006	47	6	47	100	100	399
October	2006	46	3	51	100	95	415
November	2006	42	3	55	100	87	420
December	2006	39	3	58	100	81	417
January	2007	32	4	64	100	69	410
February	2007	35	6	59	100	77	394
March	2007	36	4	60	100	76	383
April	2007	38	5	57	100	80	391
May	2007	40	4	57	100	83	403
June	2007	39	6	55	100	84	408
July	2007	39	4	57	100	82	408
August	2007	34	4	62	100	72	397
September	2007	30	4	66	100	63	389
October	2007	25	4	71	100	55	381
November	2007	22	4	74	100	49	381
December	2007	20	2	78	100	42	385
January	2008	18	2	80	100	38	402
February	2008	18	1	82	100	36	395
March	2008	16	1	83	100	33	381
April	2008	14	2	84	100	30	366
May	2008	12	2	85	100	27	373
June	2008	13	2	85	100	28	392
July	2008	12	1	86	100	26	410
August	2008	13	2	85	100	28	402
September	2008	11	2	87	100	24	384
October	2008	11	3	85	100	26	377
November	2008	9	3	88	100	20	405
December	2008	7	3	91	100	16	416
January	2009	4	2	94	100	11	417
February	2009	3	3	94	100	10	398
March	2009	4	3	92	100	12	408
April	2009	6	3	91	100	15	406
May	2009	9	2	89	100	20	430
June	2009	10	1	88	100	22	424
July	2009	11	2	87	100	24	423
August	2009	9	2	88	100	21	407
September	2009	10	2	88	100	22	425
October	2009	11	1	88	100	23	424
November	2009	12	2	86	100	26	421
December	2009	10	2	88	100	23	413
January	2010	10	2	88	100	22	413

INCOME BOTTOM THIRD
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
February	2010	8	2	89	100	19	408
March	2010	12	2	87	100	25	403
April	2010	13	2	85	100	28	398
May	2010	15	3	82	100	33	407
June	2010	14	3	83	100	31	410
July	2010	15	3	83	100	32	420
August	2010	13	2	84	100	29	419
September	2010	12	2	86	100	26	419
October	2010	8	1	90	100	18	408
November	2010	10	1	90	100	20	414
December	2010	9	1	90	100	18	417
January	2011	11	2	88	100	23	435
February	2011	9	2	89	100	20	433
March	2011	9	2	89	100	20	429
April	2011	9	1	90	100	19	409
May	2011	9	2	89	100	20	403
June	2011	10	2	88	100	22	400
July	2011	9	3	88	100	21	413
August	2011	8	2	89	100	19	427
September	2011	9	2	90	100	19	424
October	2011	9	1	90	100	19	421
November	2011	10	1	89	100	22	410
December	2011	12	1	87	100	25	404
January	2012	12	1	87	100	25	408
February	2012	11	1	88	100	23	413
March	2012	9	1	89	100	20	431
April	2012	11	1	89	100	22	430
May	2012	12	0	87	100	25	412
June	2012	14	1	85	100	29	418
July	2012	13	2	85	100	28	413
August	2012	12	2	86	100	26	426
September	2012	15	2	84	100	31	427
October	2012	16	2	82	100	35	429
November	2012	18	3	79	100	40	451
December	2012	18	3	80	100	38	459
January	2013	18	2	79	100	39	458
February	2013	21	2	76	100	45	437
March	2013	23	3	74	100	50	408
April	2013	30	4	66	100	64	406
May	2013	29	5	66	100	64	414
June	2013	32	5	64	100	68	430
July	2013	28	4	67	100	61	433
August	2013	32	3	65	100	67	432
September	2013	30	3	66	100	64	423
October	2013	32	4	64	100	68	418
November	2013	30	5	64	100	66	410
December	2013	30	6	64	100	66	419
January	2014	30	6	64	100	67	429
February	2014	31	5	64	100	67	428
March	2014	32	4	64	100	68	401
April	2014	30	4	66	100	65	401
May	2014	33	5	62	100	71	397

INCOME BOTTOM THIRD
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
June	2014	38	7	55	100	83	421
July	2014	37	7	56	100	81	408
August	2014	37	7	56	100	81	397
September	2014	38	5	57	100	81	389
October	2014	39	4	58	100	81	397
November	2014	35	3	62	100	73	399
December	2014	34	4	63	100	71	383
January	2015	41	4	55	100	86	375
February	2015	47	4	49	100	98	379
March	2015	47	4	49	100	98	399
April	2015	45	4	51	100	94	399
May	2015	45	4	50	100	95	417
June	2015	48	6	46	100	102	408
July	2015	51	5	44	100	107	402
August	2015	53	5	42	100	111	411
September	2015	52	4	44	100	109	405
October	2015	52	4	44	100	108	412
November	2015	48	4	48	100	100	396
December	2015	47	4	49	100	98	403
January	2016	44	4	51	100	93	409
February	2016	50	4	46	100	104	405
March	2016	53	3	44	100	110	417
April	2016	53	2	45	100	108	421
May	2016	52	2	45	100	107	428
June	2016	52	3	45	100	106	412
July	2016	55	3	41	100	114	421
August	2016	56	3	41	100	115	432
September	2016	56	4	40	100	117	464
October	2016	54	3	42	100	112	463
November	2016	48	5	47	100	101	477
December	2016	48	4	48	100	101	478
January	2017	51	5	44	100	107	486
February	2017	54	4	42	100	112	479
March	2017	57	4	39	100	118	475
April	2017	58	4	38	100	120	475
May	2017	60	5	35	100	125	468
June	2017	60	5	35	100	125	466
July	2017	61	5	34	100	128	460
August	2017	61	4	35	100	125	468
September	2017	60	4	36	100	124	475
October	2017	60	4	36	100	124	480
November	2017	59	5	36	100	124	481
December	2017	59	5	35	100	124	472
January	2018	57	5	38	100	120	478
February	2018	59	4	37	100	122	475
March	2018	61	3	36	100	125	481
April	2018	63	3	34	100	129	467
May	2018	64	3	33	100	131	468
June	2018	64	3	34	100	130	464
July	2018	66	2	32	100	134	465
August	2018	62	4	34	100	128	458
September	2018	63	4	33	100	130	454

INCOME BOTTOM THIRD
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
October	2018	61	6	33	100	128	454
November	2018	63	6	31	100	133	460
December	2018	61	6	32	100	129	466
January	2019	57	7	36	100	121	471
February	2019	56	6	39	100	117	473
March	2019	56	6	38	100	118	461
April	2019	62	5	33	100	129	461
May	2019	66	5	29	100	137	453
June	2019	68	4	28	100	140	480
July	2019	67	3	30	100	137	471
August	2019	69	2	28	100	141	472
September	2019	69	2	29	100	140	463
October	2019	68	4	28	100	141	480
November	2019	63	4	33	100	130	494
December	2019	63	3	33	100	130	483
January	2020	65	3	32	100	132	494
February	2020	66	3	30	100	136	501
March	2020	64	5	31	100	133	529
April	2020	51	4	45	100	106	506
May	2020	38	3	59	100	79	510
June	2020	28	3	69	100	58	483
July	2020	31	3	66	100	66	500
August	2020	36	3	61	100	75	488
September	2020	40	3	57	100	83	489
October	2020	41	3	56	100	86	479
November	2020	44	3	53	100	90	470
December	2020	44	3	53	100	91	473
January	2021	45	4	51	100	94	488
February	2021	45	4	51	100	94	494
March	2021	50	3	47	100	102	502
April	2021	52	1	47	100	106	490
May	2021	62	1	37	100	124	480
June	2021	66	1	33	100	133	485
July	2021	69	2	29	100	140	487
August	2021	69	2	29	100	140	488
September	2021	67	3	30	100	137	471
October	2021	69	3	28	100	141	466
November	2021	68	3	29	100	139	466
December	2021	71	3	26	100	145	464
January	2022	70	2	28	100	142	459
February	2022	71	2	27	100	144	469
March	2022	70	2	27	100	143	465
April	2022	71	3	26	100	145	468
May	2022	69	3	28	100	141	454
June	2022	70	3	27	100	143	458
July	2022	67	3	29	100	138	462
August	2022	67	4	29	100	137	467
September	2022	62	4	34	100	129	469
October	2022	61	4	35	100	126	481
November	2022	60	3	37	100	123	483
December	2022	60	3	38	100	122	486

INCOME BOTTOM THIRD
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
January	2023	60	2	38	100	122	474
February	2023	55	2	42	100	113	476
March	2023	57	2	41	100	116	485
April	2023	57	2	41	100	116	483
May	2023	59	2	39	100	120	481
June	2023	58	3	38	100	120	481
July	2023	57	4	39	100	119	486
August	2023	57	5	38	100	118	484
September	2023	55	4	40	100	115	477
October	2023	55	4	41	100	115	468
November	2023	56	4	40	100	115	477
December	2023	55	5	40	100	114	478
January	2024	54	5	41	100	113	477
February	2024	54	6	40	100	115	467
March	2024	54	6	40	100	114	468
April	2024	56	5	39	100	118	524
May	2024	59	4	36	100	123	631
June	2024	59	5	36	100	123	736
July	2024	58	5	37	100	120	734
August	2024	53	4	42	100	111	792
September	2024	51	4	45	100	107	797
October	2024	51	4	45	100	106	832
November	2024	50	5	45	100	105	720
December	2024	50	5	44	100	106	678
January	2025	49	5	46	100	103	737
February	2025	49	4	47	100	102	807
March	2025	47	5	48	100	98	956
April	2025	45	4	50	100	95	939
May	2025	45	4	51	100	94	965
June	2025	44	3	53	100	91	881
July	2025	43	4	53	100	91	932
August	2025	44	4	52	100	93	915
September	2025	44	5	51	100	93	932
October	2025	44	5	50	100	94	893
November	2025	42	6	52	100	90	905
December	2025	42	5	53	100	89	877
January	2026	41	4	54	100	87	912
February	2026	41	4	54	100	87	942
March	2026	41	6	53	100	89	1042
April	2026	43	6	51	100	91	1033
May	2026	43	6	51	100	92	998
June	2026	44	5	51	100	93	982
July	2026	43	5	52	100	90	997
August	2026	43	6	51	100	92	977