

INCOME MIDDLE THIRD
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January 1993	35	5	61	100	74	474
February 1993	34	4	61	100	73	470
March 1993	37	4	59	100	78	473
April 1993	40	5	55	100	84	452
May 1993	44	6	50	100	94	469
June 1993	46	5	49	100	97	461
July 1993	44	6	51	100	93	468
August 1993	42	5	53	100	89	467
September 1993	41	6	53	100	88	468
October 1993	41	6	53	100	88	460
November 1993	44	6	50	100	94	472
December 1993	48	7	45	100	102	467
January 1994	51	6	44	100	107	460
February 1994	48	7	45	100	103	459
March 1994	47	5	48	100	99	447
April 1994	49	5	46	100	103	456
May 1994	55	4	42	100	113	434
June 1994	57	5	38	100	119	445
July 1994	55	7	38	100	117	455
August 1994	54	7	39	100	114	483
September 1994	53	5	42	100	111	521
October 1994	57	3	40	100	117	533
November 1994	54	4	42	100	113	502
December 1994	53	5	43	100	110	459
January 1995	49	6	45	100	104	445
February 1995	50	6	44	100	106	442
March 1995	50	7	43	100	107	449
April 1995	51	6	42	100	109	429
May 1995	50	6	44	100	106	446
June 1995	52	6	42	100	110	461
July 1995	52	7	41	100	110	485
August 1995	52	8	41	100	111	478
September 1995	50	5	44	100	106	475
October 1995	50	5	45	100	105	484
November 1995	49	4	47	100	102	482
December 1995	48	6	46	100	102	461
January 1996	44	7	49	100	95	445
February 1996	46	6	47	100	99	463
March 1996	49	5	46	100	102	477
April 1996	54	3	43	100	112	451
May 1996	56	3	41	100	115	453
June 1996	58	3	39	100	118	434
July 1996	57	4	39	100	118	454
August 1996	55	3	42	100	113	434
September 1996	54	4	42	100	113	441
October 1996	52	4	44	100	108	450
November 1996	50	7	43	100	108	454
December 1996	48	7	46	100	102	468
January 1997	50	6	44	100	105	458
February 1997	51	4	45	100	106	447

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(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
March 1997	53	4	42	100	111	437
April 1997	54	5	42	100	112	429
May 1997	59	4	37	100	122	440
June 1997	60	5	34	100	126	439
July 1997	64	5	32	100	132	453
August 1997	60	8	32	100	128	461
September 1997	60	9	31	100	129	457
October 1997	60	10	31	100	129	443
November 1997	61	10	29	100	132	429
December 1997	56	9	35	100	121	418
January 1998	55	8	38	100	117	406
February 1998	57	6	36	100	121	411
March 1998	65	7	28	100	137	428
April 1998	68	7	25	100	143	451
May 1998	67	8	25	100	143	449
June 1998	65	9	26	100	139	454
July 1998	68	9	23	100	145	441
August 1998	70	8	22	100	148	458
September 1998	71	8	21	100	150	467
October 1998	69	9	22	100	147	458
November 1998	67	7	26	100	141	455
December 1998	66	6	28	100	139	434
January 1999	64	6	30	100	134	439
February 1999	66	7	28	100	138	436
March 1999	70	6	24	100	146	480
April 1999	72	7	21	100	150	507
May 1999	72	9	19	100	154	519
June 1999	70	11	19	100	151	506
July 1999	69	11	20	100	149	490
August 1999	67	8	25	100	142	477
September 1999	68	6	26	100	142	465
October 1999	66	5	29	100	137	479
November 1999	64	6	30	100	134	475
December 1999	59	6	35	100	124	468
January 2000	58	7	36	100	122	483
February 2000	60	6	34	100	126	481
March 2000	64	6	30	100	134	480
April 2000	68	6	26	100	142	474
May 2000	70	6	24	100	146	476
June 2000	72	7	21	100	151	467
July 2000	73	6	21	100	152	445
August 2000	69	7	24	100	145	436
September 2000	65	6	28	100	137	454
October 2000	64	7	29	100	134	461
November 2000	67	5	28	100	139	453
December 2000	64	7	29	100	135	439
January 2001	63	7	31	100	132	444
February 2001	59	9	32	100	127	461
March 2001	61	7	31	100	130	475
April 2001	58	8	34	100	124	471
May 2001	62	7	31	100	131	470
June 2001	63	8	29	100	133	449

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<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
July 2001	66	9	25	100	140	452
August 2001	64	9	26	100	138	468
September 2001	59	9	32	100	127	496
October 2001	55	8	37	100	117	504
November 2001	47	6	46	100	101	501
December 2001	46	7	47	100	100	482
January 2002	46	7	47	100	99	481
February 2002	48	7	45	100	102	478
March 2002	51	7	42	100	109	484
April 2002	51	9	40	100	111	477
May 2002	55	10	34	100	121	480
June 2002	56	9	35	100	121	474
July 2002	57	8	35	100	122	474
August 2002	55	10	36	100	119	456
September 2002	57	11	33	100	124	450
October 2002	54	13	33	100	121	454
November 2002	56	12	32	100	124	465
December 2002	54	13	34	100	120	489
January 2003	58	9	33	100	124	493
February 2003	57	8	35	100	123	504
March 2003	55	7	38	100	118	495
April 2003	53	7	39	100	114	498
May 2003	55	6	39	100	115	474
June 2003	59	5	36	100	123	476
July 2003	63	5	32	100	131	459
August 2003	65	5	30	100	135	470
September 2003	64	5	31	100	133	470
October 2003	64	5	31	100	133	469
November 2003	62	5	34	100	128	456
December 2003	66	4	30	100	137	453
January 2004	66	3	31	100	136	465
February 2004	65	5	31	100	134	480
March 2004	63	5	32	100	131	485
April 2004	65	4	30	100	135	478
May 2004	72	3	25	100	147	476
June 2004	75	4	21	100	154	485
July 2004	77	4	19	100	158	500
August 2004	75	6	19	100	156	491
September 2004	68	7	25	100	143	469
October 2004	66	8	26	100	140	492
November 2004	66	7	27	100	138	510
December 2004	68	7	26	100	142	517
January 2005	69	5	26	100	143	488
February 2005	67	7	26	100	142	487
March 2005	67	7	25	100	142	491
April 2005	68	8	24	100	143	503
May 2005	71	5	24	100	147	528
June 2005	73	3	24	100	149	532
July 2005	74	2	24	100	150	531
August 2005	74	3	23	100	151	492
September 2005	73	4	24	100	149	493
October 2005	73	4	22	100	151	488

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<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
November 2005	69	4	27	100	142	517
December 2005	68	3	29	100	139	534
January 2006	61	2	36	100	125	514
February 2006	63	2	34	100	129	477
March 2006	63	2	34	100	129	447
April 2006	67	3	30	100	137	451
May 2006	64	3	33	100	131	455
June 2006	62	5	33	100	128	469
July 2006	56	6	39	100	117	458
August 2006	52	6	41	100	111	464
September 2006	47	6	47	100	100	460
October 2006	42	5	53	100	89	481
November 2006	35	4	61	100	75	478
December 2006	32	4	64	100	68	470
January 2007	31	5	64	100	67	464
February 2007	32	4	63	100	69	491
March 2007	34	3	63	100	71	496
April 2007	33	2	65	100	68	478
May 2007	30	2	68	100	62	463
June 2007	30	2	68	100	61	450
July 2007	29	2	69	100	59	478
August 2007	27	2	71	100	55	477
September 2007	23	2	75	100	48	495
October 2007	17	2	81	100	36	471
November 2007	14	2	84	100	30	483
December 2007	10	1	89	100	21	479
January 2008	10	1	89	100	21	480
February 2008	8	2	90	100	18	465
March 2008	8	1	91	100	17	479
April 2008	7	1	92	100	15	493
May 2008	7	1	93	100	14	500
June 2008	5	1	93	100	12	482
July 2008	5	2	93	100	12	492
August 2008	4	3	93	100	12	504
September 2008	5	2	93	100	12	527
October 2008	5	1	94	100	11	524
November 2008	4	1	95	100	9	512
December 2008	4	1	95	100	10	506
January 2009	4	2	94	100	10	484
February 2009	5	2	93	100	12	461
March 2009	4	1	94	100	10	437
April 2009	4	1	95	100	10	448
May 2009	4	1	95	100	9	459
June 2009	6	1	93	100	13	471
July 2009	7	0	93	100	14	474
August 2009	6	1	93	100	13	493
September 2009	6	0	94	100	12	484
October 2009	5	1	93	100	12	486
November 2009	6	1	94	100	12	480
December 2009	5	1	94	100	12	502
January 2010	5	1	94	100	12	514

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<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
February 2010	6	1	92	100	14	519
March 2010	6	1	93	100	12	517
April 2010	7	1	92	100	15	506
May 2010	7	2	91	100	16	484
June 2010	9	2	89	100	20	478
July 2010	8	2	90	100	19	468
August 2010	8	1	91	100	17	488
September 2010	7	1	91	100	16	478
October 2010	6	1	93	100	12	511
November 2010	7	1	92	100	14	496
December 2010	7	1	92	100	15	500
January 2011	7	1	92	100	16	468
February 2011	6	1	93	100	14	487
March 2011	6	1	93	100	13	492
April 2011	6	1	93	100	12	500
May 2011	5	2	94	100	11	483
June 2011	5	3	92	100	13	489
July 2011	6	2	92	100	14	488
August 2011	7	1	91	100	16	485
September 2011	7	1	93	100	14	482
October 2011	7	2	92	100	15	491
November 2011	5	2	94	100	11	501
December 2011	4	2	94	100	11	488
January 2012	6	2	92	100	14	472
February 2012	8	1	91	100	17	477
March 2012	7	1	92	100	15	475
April 2012	7	1	92	100	14	485
May 2012	7	1	92	100	15	471
June 2012	8	1	90	100	18	467
July 2012	9	3	88	100	22	468
August 2012	12	3	85	100	27	473
September 2012	13	4	83	100	30	486
October 2012	14	2	84	100	30	499
November 2012	14	2	84	100	30	483
December 2012	15	2	83	100	31	482
January 2013	17	2	81	100	35	471
February 2013	19	3	77	100	42	475
March 2013	23	3	74	100	49	476
April 2013	26	3	71	100	55	467
May 2013	26	3	71	100	55	478
June 2013	28	3	69	100	59	477
July 2013	32	2	65	100	67	485
August 2013	38	3	58	100	80	482
September 2013	40	4	56	100	84	461
October 2013	40	4	56	100	84	468
November 2013	38	2	60	100	78	472
December 2013	40	3	58	100	82	482
January 2014	39	3	58	100	81	462
February 2014	42	4	53	100	89	467
March 2014	39	4	57	100	82	482
April 2014	40	3	57	100	83	496
May 2014	38	3	59	100	79	497

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<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
June 2014	43	3	53	100	90	491
July 2014	45	5	50	100	95	489
August 2014	47	5	48	100	99	491
September 2014	46	5	50	100	96	489
October 2014	45	4	52	100	93	483
November 2014	47	4	50	100	97	478
December 2014	46	4	50	100	97	490
January 2015	48	4	48	100	100	493
February 2015	49	4	47	100	102	498
March 2015	50	3	47	100	103	480
April 2015	55	3	43	100	112	484
May 2015	56	4	41	100	115	479
June 2015	58	5	37	100	121	485
July 2015	56	5	39	100	117	492
August 2015	56	4	40	100	117	510
September 2015	54	5	41	100	113	515
October 2015	54	5	40	100	114	509
November 2015	54	5	41	100	113	483
December 2015	56	4	40	100	116	483
January 2016	59	3	38	100	121	472
February 2016	59	2	39	100	120	481
March 2016	60	2	38	100	122	494
April 2016	59	1	40	100	119	512
May 2016	58	2	40	100	118	525
June 2016	59	3	38	100	120	518
July 2016	60	4	36	100	124	510
August 2016	64	4	32	100	132	506
September 2016	66	3	31	100	135	525
October 2016	63	4	34	100	129	541
November 2016	61	4	36	100	125	572
December 2016	59	4	37	100	123	577
January 2017	63	5	32	100	131	580
February 2017	64	5	32	100	132	571
March 2017	67	4	28	100	139	585
April 2017	68	4	28	100	140	607
May 2017	71	3	25	100	146	609
June 2017	71	3	25	100	146	577
July 2017	71	3	26	100	145	556
August 2017	70	3	27	100	144	535
September 2017	71	3	27	100	144	561
October 2017	72	3	25	100	146	587
November 2017	72	3	25	100	146	607
December 2017	69	3	28	100	141	610
January 2018	69	3	28	100	140	600
February 2018	69	4	27	100	142	588
March 2018	74	3	22	100	152	578
April 2018	76	3	21	100	155	557
May 2018	79	3	19	100	160	569
June 2018	79	3	18	100	162	575
July 2018	80	3	17	100	163	578
August 2018	81	3	16	100	165	564
September 2018	78	4	18	100	160	554

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October 2018	76	5	19	100	156	570
November 2018	74	5	21	100	152	583
December 2018	73	4	23	100	151	602
January 2019	72	3	25	100	147	605
February 2019	71	4	26	100	145	602
March 2019	71	4	25	100	145	586
April 2019	76	4	20	100	156	577
May 2019	78	4	18	100	160	603
June 2019	81	3	16	100	165	609
July 2019	79	4	17	100	161	623
August 2019	78	4	17	100	161	616
September 2019	77	4	19	100	159	598
October 2019	79	4	18	100	161	608
November 2019	79	3	19	100	160	594
December 2019	80	2	18	100	161	634
January 2020	77	2	21	100	156	600
February 2020	77	3	20	100	157	592
March 2020	74	3	23	100	150	578
April 2020	60	2	37	100	123	588
May 2020	43	2	55	100	88	581
June 2020	34	2	65	100	69	590
July 2020	39	3	58	100	81	574
August 2020	50	3	47	100	103	602
September 2020	58	3	38	100	120	573
October 2020	63	3	34	100	129	568
November 2020	64	2	34	100	130	545
December 2020	63	3	34	100	128	560
January 2021	61	3	35	100	126	576
February 2021	65	3	33	100	132	582
March 2021	68	2	30	100	138	567
April 2021	73	2	25	100	149	571
May 2021	77	2	21	100	156	575
June 2021	80	2	18	100	162	565
July 2021	83	2	15	100	168	572
August 2021	84	1	15	100	169	574
September 2021	84	1	15	100	168	622
October 2021	83	2	15	100	168	619
November 2021	83	3	15	100	168	615
December 2021	84	3	13	100	171	580
January 2022	85	3	12	100	173	599
February 2022	86	3	11	100	175	587
March 2022	84	3	13	100	171	599
April 2022	83	2	15	100	168	573
May 2022	81	2	16	100	165	583
June 2022	80	3	17	100	163	571
July 2022	76	4	20	100	156	578
August 2022	74	2	24	100	150	584