

INCOME MIDDLE THIRD

**TABLE 38**  
**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR VEHICLES**  
**(Three Month Moving Averages)**

Response to the query: "Why do you say so?" following the question on Table 37.

May add to more than 100% due to multiple mentions.

		GOOD TIME TO BUY							BAD TIME TO BUY							
		Low Price;	Prices	Interest	Borrow in	Times			High	Can't			Gas	Poor		
		Good	Won't Come	Rates	Advance	Good;	Fuel	Supply	Prices	Interest	Afford	Uncertain	Prices	Select.;	Supply	
<u>Date of Survey</u>		<u>Buys</u>	<u>Down</u>	<u>Low</u>	<u>Rising Rates</u>	<u>Prosper.</u>	<u>Effic.</u>	<u>Adequate</u>	<u>High</u>	<u>Rates</u>	<u>To Buy</u>	<u>Future</u>	<u>Shortages</u>	<u>Quality</u>	<u>Inadequate</u>	
December	1979	18	19	1	2	1	10	0	28	16	3	1	12	8	0	
January	1980	16	18	1	1	1	10	1	28	20	3	3	14	8	0	
February	1980	17	19	1	2	1	12	1	26	19	2	3	14	10	0	
March	1980	18	20	1	2	1	14	1	27	16	2	3	15	12	0	
April	1980	18	17	2	2	1	15	0	27	20	4	2	12	10	0	
May	1980	20	13	1	1	0	11	0	29	26	4	2	13	9	1	
June	1980	22	9	2	1	0	7	0	29	27	4	2	12	8	0	
July	1980	28	10	3	1	0	4	0	28	22	3	2	10	11	0	
August	1980	29	12	4	1	0	5	0	26	16	5	2	7	11	0	
September	1980	25	15	3	1	0	7	0	30	13	6	2	5	13	0	
October	1980	20	16	2	1	0	11	0	29	14	7	2	5	12	0	
November	1980	19	19	2	1	1	11	0	29	14	6	2	5	11	0	
December	1980	18	18	2	2	1	9	0	28	22	6	2	4	9	0	
January	1981	19	17	2	2	0	6	0	30	26	6	2	4	8	0	
February	1981	18	15	2	3	0	4	0	33	32	5	3	5	8	0	
March	1981	23	12	2	2	0	5	0	36	28	6	2	6	9	0	
April	1981	22	15	1	1	0	5	0	34	24	7	2	6	9	0	
May	1981	23	15	2	0	0	6	0	35	20	8	2	5	8	0	
June	1981	18	16	2	0	0	5	0	34	23	7	2	3	6	0	
July	1981	19	13	2	1	0	5	0	36	26	5	2	3	6	0	
August	1981	20	15	3	1	0	5	0	30	31	5	2	2	6	0	
September	1981	18	16	3	2	0	5	0	29	31	6	2	1	8	0	
October	1981	18	15	4	1	0	4	0	30	31	7	2	0	7	1	
November	1981	18	14	4	1	0	2	0	36	31	8	2	0	8	1	
December	1981	23	13	5	0	0	1	0	36	29	8	2	1	8	1	
January	1982	25	13	5	0	0	1	0	35	30	8	3	2	9	0	
February	1982	29	10	4	0	0	1	0	33	28	9	4	2	8	0	
March	1982	33	10	3	0	0	1	0	32	29	9	4	2	6	0	
April	1982	35	7	3	0	0	1	0	32	30	9	5	1	7	0	
May	1982	36	8	7	0	0	0	0	30	31	8	4	1	7	0	
June	1982	33	6	8	1	0	0	0	30	30	8	4	2	8	0	
July	1982	32	7	8	1	0	1	0	29	32	8	4	2	10	0	
August	1982	27	6	6	1	1	1	0	31	32	9	3	2	10	0	
September	1982	24	8	6	1	1	1	0	33	32	9	3	1	10	0	
October	1982	25	8	9	1	1	1	0	33	25	9	3	1	7	0	
November	1982	25	8	16	1	1	1	0	31	23	10	5	1	6	0	
December	1982	28	7	21	2	1	1	0	26	21	10	6	0	6	0	
January	1983	26	7	27	3	1	1	1	25	22	10	5	0	7	0	
February	1983	27	7	31	2	2	1	1	26	17	8	3	0	6	0	
March	1983	26	8	36	2	2	2	1	24	14	7	2	0	5	0	
April	1983	27	8	40	1	3	2	0	23	11	6	3	0	4	0	
May	1983	27	10	40	1	3	2	0	19	10	4	2	1	5	0	
June	1983	26	10	43	1	3	1	0	18	9	4	2	1	5	0	
July	1983	25	11	41	1	4	1	0	20	9	3	1	1	5	0	
August	1983	26	11	39	2	3	1	1	19	7	5	1	1	4	0	
September	1983	27	14	33	3	4	1	1	19	9	5	2	0	4	0	
October	1983	27	16	26	3	4	2	1	20	9	5	1	0	4	0	
November	1983	25	17	23	3	4	3	0	21	11	4	1	0	4	0	
December	1983	23	15	19	3	4	3	0	23	10	3	1	0	5	0	
January	1984	25	14	20	2	4	2	1	22	10	2	1	0	4	0	
February	1984	25	16	20	2	5	1	1	20	9	1	1	0	3	1	
March	1984	24	18	21	2	6	1	0	18	8	1	1	0	3	0	
April	1984	19	17	19	4	6	1	0	19	9	2	1	0	4	0	

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TABLE 38

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR VEHICLES  
(Three Month Moving Averages)

		GOOD TIME TO BUY							BAD TIME TO BUY						
		Low Price;	Prices	Interest	Borrow in	Times			High	Can't		Gas	Poor		
		Good	Won't Come	Rates	Advance	Good;	Fuel	Supply	Prices	Interest	Afford	Uncertain	Prices	Select.;	Supply
<u>Date of Survey</u>		<u>Buys</u>	<u>Down</u>	<u>Low</u>	<u>Rising Rates</u>	<u>Prosper.</u>	<u>Effic.</u>	<u>Adequate</u>	<u>High</u>	<u>Rates</u>	<u>To Buy</u>	<u>Future</u>	<u>Shortages</u>	<u>Quality</u>	<u>Inadequate</u>
May	1984	18	18	15	5	6	1	0	18	11	2	2	0	4	0
June	1984	19	18	13	5	4	1	0	18	11	2	1	0	3	0
July	1984	20	21	16	5	3	2	1	18	11	3	1	0	2	0
August	1984	20	19	17	5	5	1	1	18	11	3	1	0	3	0
September	1984	22	18	16	6	5	1	1	21	12	3	1	0	4	0
October	1984	25	15	13	5	5	1	1	21	11	3	1	0	4	0
November	1984	25	14	15	4	4	1	0	23	12	4	1	0	3	0
December	1984	22	12	15	3	4	1	1	23	12	5	2	0	3	0
January	1985	24	13	19	2	5	1	1	22	12	5	2	0	3	0
February	1985	26	14	19	2	5	1	1	21	10	4	2	0	4	0
March	1985	31	16	22	2	4	1	0	20	5	4	2	0	4	0
April	1985	30	16	24	3	4	1	0	21	5	3	1	0	4	0
May	1985	27	15	25	3	5	1	1	21	5	4	1	0	3	0
June	1985	24	13	30	3	5	1	1	19	7	3	2	0	3	0
July	1985	25	13	31	3	5	1	1	17	7	3	2	0	3	0
August	1985	26	13	33	2	4	1	1	16	7	3	2	0	4	0
September	1985	28	12	37	1	3	1	1	16	7	3	1	0	5	0
October	1985	25	10	43	1	3	1	1	16	7	2	0	0	4	0
November	1985	25	9	47	2	3	1	1	15	7	2	0	0	2	0
December	1985	23	9	44	2	2	1	1	16	8	3	1	0	3	0
January	1986	25	9	44	2	3	0	0	16	7	4	1	0	3	0
February	1986	25	9	45	2	2	0	0	15	6	5	1	0	4	0
March	1986	25	7	52	2	3	0	0	15	3	3	0	0	3	0
April	1986	24	7	55	2	3	1	1	13	3	2	1	0	2	0
May	1986	24	6	61	2	3	0	1	11	2	3	1	0	1	0
June	1986	24	7	64	2	2	1	1	10	2	3	1	0	2	0
July	1986	22	9	64	2	3	1	0	12	2	3	1	0	2	0
August	1986	22	9	58	2	3	1	0	14	2	3	2	0	2	0
September	1986	21	9	62	3	3	0	1	13	4	2	2	0	2	0
October	1986	20	6	61	4	3	0	1	12	6	2	1	0	1	0
November	1986	21	5	58	4	2	0	1	13	10	1	0	0	1	0
December	1986	24	6	49	3	2	0	1	14	9	1	0	0	2	0
January	1987	26	7	42	2	1	0	0	16	7	2	1	0	3	0
February	1987	27	7	41	2	2	1	1	15	4	2	2	0	4	0
March	1987	25	5	40	1	3	0	1	17	5	2	2	0	3	0
April	1987	29	6	42	3	3	1	1	16	5	1	2	0	3	0
May	1987	28	10	43	3	3	0	1	16	5	2	1	0	2	0
June	1987	31	13	40	4	2	1	1	17	6	2	1	0	2	0
July	1987	31	14	37	4	3	1	1	16	7	3	1	0	2	0
August	1987	32	12	34	5	2	1	1	16	7	3	0	1	4	0
September	1987	32	11	37	5	2	0	1	14	5	2	1	1	4	0
October	1987	31	13	34	5	1	0	0	17	6	3	1	1	4	0
November	1987	31	13	29	5	1	0	0	18	7	3	5	1	3	0
December	1987	31	14	22	5	1	0	1	19	10	4	5	0	3	0
January	1988	31	12	23	4	2	0	1	17	9	3	5	0	3	0
February	1988	31	13	23	3	3	0	1	18	8	3	2	0	4	0
March	1988	31	10	23	4	4	1	0	20	7	4	2	1	4	0
April	1988	32	10	23	3	3	1	0	19	9	5	2	1	4	0
May	1988	33	9	23	3	3	1	0	17	7	5	1	1	3	0
June	1988	32	11	21	3	3	1	1	15	6	3	1	0	3	0
July	1988	31	12	18	3	4	0	0	15	5	3	2	0	3	0
August	1988	30	14	18	4	4	0	0	16	7	2	3	0	3	0
September	1988	31	13	15	5	5	0	0	15	8	2	4	0	3	0
October	1988	33	13	12	8	6	0	0	16	9	1	3	0	3	0
November	1988	34	12	12	8	6	0	1	17	8	1	2	0	3	0
December	1988	30	14	12	9	6	0	1	19	8	2	2	0	2	0
January	1989	27	15	14	7	6	0	1	19	6	1	2	0	3	0

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**(Three Month Moving Averages)**

		GOOD TIME TO BUY							BAD TIME TO BUY							
		Low Price;	Prices	Interest	Borrow in	Times			High	Can't			Gas	Poor		
		Good	Won't Come	Rates	Advance	Good;	Fuel	Supply	Prices	Interest	Afford	Uncertain	Prices	Select.;	Supply	
<u>Date of Survey</u>		<u>Buys</u>	<u>Down</u>	<u>Low</u>	<u>Rising Rates</u>	<u>Prosper.</u>	<u>Effic.</u>	<u>Adequate</u>	<u>High</u>	<u>Rates</u>	<u>To Buy</u>	<u>Future</u>	<u>Shortages</u>	<u>Quality</u>	<u>Inadequate</u>	
February 1989		29	15	14	7	6	0	1	18	7	2	2	0	3	0	
March 1989		30	13	16	6	5	0	1	19	9	1	2	0	4	0	
April 1989		32	12	23	6	3	0	0	18	10	2	2	0	4	0	
May 1989		30	11	26	5	3	0	0	16	10	2	2	1	4	0	
June 1989		31	11	30	3	2	0	0	16	8	4	2	2	3	0	
July 1989		33	12	26	2	2	0	0	18	6	3	2	2	3	0	
August 1989		39	11	25	2	1	0	0	21	7	3	2	1	4	0	
September 1989		39	11	22	3	2	0	0	21	7	2	2	0	4	0	
October 1989		39	12	17	3	2	1	1	21	9	4	2	0	4	0	
November 1989		37	12	14	3	2	0	1	22	8	5	1	0	3	0	
December 1989		40	13	12	1	1	0	1	21	7	4	1	0	4	0	
January 1990		43	10	13	2	1	0	1	21	6	4	2	0	4	0	
February 1990		44	12	12	2	1	0	1	20	7	3	2	0	3	0	
March 1990		47	11	13	2	2	1	1	19	6	3	2	0	4	0	
April 1990		47	12	14	2	2	1	1	19	7	3	2	0	3	0	
May 1990		47	13	16	1	2	1	0	17	6	3	2	0	4	0	
June 1990		45	14	15	2	2	0	1	16	9	2	2	0	3	0	
July 1990		41	15	13	2	1	0	1	16	9	2	2	0	4	0	
August 1990		36	16	10	3	1	1	1	19	11	2	2	2	5	0	
September 1990		34	15	10	3	0	2	1	18	9	2	3	5	4	0	
October 1990		34	11	10	4	0	3	1	18	10	4	6	8	5	0	
November 1990		35	9	9	2	0	3	1	16	11	6	9	8	4	0	
December 1990		34	8	7	2	1	1	0	16	13	8	12	8	5	0	
January 1991		32	8	8	1	1	1	0	17	12	10	13	6	4	0	
February 1991		34	4	9	1	1	1	0	16	9	10	13	6	4	0	
March 1991		36	5	10	0	1	1	0	16	6	11	10	4	4	0	
April 1991		42	7	12	0	1	0	0	16	6	9	7	2	4	0	
May 1991		44	7	14	0	2	0	0	17	5	10	4	1	3	0	
June 1991		48	6	14	0	2	1	0	17	6	9	5	0	2	0	
July 1991		49	5	16	0	3	1	0	17	5	6	5	0	2	0	
August 1991		49	8	18	1	2	0	0	16	5	7	5	0	1	0	
September 1991		44	8	16	1	3	0	0	17	5	8	5	0	1	0	
October 1991		40	10	14	1	1	0	0	19	4	11	5	0	2	0	
November 1991		39	8	14	1	1	0	0	22	6	11	9	0	3	0	
December 1991		43	7	17	1	0	0	0	22	7	11	10	0	4	0	
January 1992		45	4	20	1	0	1	0	20	8	11	11	0	3	0	
February 1992		44	3	22	1	2	1	0	18	5	11	12	0	2	0	
March 1992		43	4	23	1	2	1	0	19	3	11	11	0	1	0	
April 1992		40	5	26	1	1	0	1	19	2	10	11	0	1	0	
May 1992		41	7	28	1	1	0	0	19	3	8	8	0	1	0	
June 1992		43	6	32	2	1	0	0	15	3	6	7	1	1	0	
July 1992		44	7	28	2	2	0	0	16	4	5	6	1	2	0	
August 1992		44	7	25	1	2	0	0	17	4	6	8	0	2	0	
September 1992		42	8	23	1	2	0	0	19	4	8	9	0	2	0	
October 1992		42	7	24	1	2	0	0	17	4	8	8	0	2	0	
November 1992		41	7	25	2	2	0	0	14	5	7	9	1	2	0	
December 1992		40	6	25	2	3	0	0	13	6	6	8	1	2	0	
January 1993		40	6	25	3	4	0	0	12	5	6	7	1	1	0	
February 1993		41	5	23	2	5	0	1	15	4	7	6	1	1	0	
March 1993		35	6	24	2	5	0	1	17	4	8	7	1	1	0	
April 1993		32	6	27	2	5	0	1	18	3	8	7	1	2	0	
May 1993		29	8	32	3	4	0	1	17	2	9	7	1	3	0	
June 1993		30	7	34	3	5	1	1	15	1	8	6	1	2	0	
July 1993		33	7	37	2	4	1	0	15	3	8	7	0	2	0	
August 1993		34	8	35	2	3	1	0	17	3	7	6	0	1	0	
September 1993		35	9	33	2	2	1	0	17	3	6	6	0	2	0	
October 1993		33	10	32	2	3	0	0	17	2	6	4	0	1	0	
November 1993		32	9	36	2	4	0	0	17	2	7	4	0	2	0	

**INCOME MIDDLE THIRD**  
**TABLE 38**  
**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR VEHICLES**  
**(Three Month Moving Averages)**

Date of Survey		GOOD TIME TO BUY							BAD TIME TO BUY						
		Low Price;	Prices	Interest	Borrow in	Times			High	Can't		Gas	Poor		
		Good Buys	Won't Come Down	Rates Low	Advance Rising Rates	Good; Prosper.	Fuel Effic.	Supply Adequate	Prices High	Interest Rates	Afford To Buy	Uncertain Future	Prices Shortages	Select.; Quality	Supply Inadequate
December 1993	1993	34	7	39	3	7	0	0	16	2	7	3	0	2	0
January 1994	1994	33	7	39	3	8	1	0	14	2	8	3	0	3	0
February 1994	1994	34	6	39	2	9	1	0	13	2	5	2	0	3	0
March 1994	1994	30	9	36	2	9	1	0	15	3	5	2	0	2	0
April 1994	1994	32	11	38	2	8	1	0	16	3	3	1	0	1	0
May 1994	1994	30	10	35	4	8	0	0	17	3	3	2	0	2	0
June 1994	1994	33	10	34	4	8	1	1	15	3	2	2	0	2	0
July 1994	1994	30	10	31	4	6	1	1	17	4	3	3	0	2	0
August 1994	1994	29	12	28	4	6	1	1	18	5	4	2	0	1	0
September 1994	1994	26	12	27	4	4	0	0	20	6	4	3	0	1	0
October 1994	1994	28	12	26	4	6	1	1	20	6	4	2	0	2	0
November 1994	1994	27	10	26	4	7	2	1	18	6	5	2	0	2	0
December 1994	1994	26	10	23	5	8	2	2	18	6	6	2	0	2	0
January 1995	1995	28	10	20	6	9	1	1	18	7	6	2	0	2	0
February 1995	1995	26	12	20	6	8	0	1	18	8	6	2	0	3	0
March 1995	1995	28	12	18	6	8	0	0	21	9	5	2	0	3	0
April 1995	1995	26	12	18	6	7	1	0	21	10	5	1	0	3	0
May 1995	1995	31	13	18	5	5	1	0	23	8	5	1	0	2	0
June 1995	1995	31	14	20	3	6	1	0	20	6	4	2	0	2	0
July 1995	1995	32	15	20	2	5	1	1	20	5	5	3	0	1	0
August 1995	1995	28	14	23	3	7	0	0	21	6	5	4	0	1	0
September 1995	1995	28	12	23	3	8	0	1	22	6	6	4	0	1	0
October 1995	1995	29	11	21	3	7	0	1	21	4	6	3	0	1	0
November 1995	1995	31	10	18	3	6	1	1	21	3	7	3	0	1	0
December 1995	1995	32	9	18	2	5	1	0	21	3	8	3	0	1	0
January 1996	1996	31	10	18	3	5	1	0	23	3	7	4	0	1	0
February 1996	1996	31	11	21	2	6	0	0	23	3	6	3	0	1	0
March 1996	1996	29	11	22	3	6	0	1	24	3	5	4	0	2	0
April 1996	1996	26	9	24	1	5	0	0	25	3	4	3	0	2	0
May 1996	1996	25	8	23	1	5	0	0	26	4	4	2	1	2	0
June 1996	1996	24	8	24	1	5	0	0	24	4	4	3	1	1	0
July 1996	1996	25	10	25	3	6	0	0	23	4	4	2	1	1	0
August 1996	1996	26	11	27	3	6	0	0	20	4	4	2	0	1	0
September 1996	1996	26	14	23	4	7	0	0	21	4	4	2	0	2	0
October 1996	1996	26	13	22	3	6	1	0	24	4	4	2	0	2	0
November 1996	1996	26	12	19	2	6	1	0	25	4	4	1	0	2	0
December 1996	1996	27	11	19	2	6	1	0	24	3	4	1	0	2	0
January 1997	1997	27	11	16	2	9	0	0	22	3	4	1	0	1	0
February 1997	1997	26	11	18	2	10	1	0	24	3	4	1	0	2	0
March 1997	1997	24	12	19	2	12	1	0	25	3	5	1	0	2	0
April 1997	1997	25	10	19	3	9	1	0	23	4	6	1	0	2	0
May 1997	1997	29	11	21	3	9	0	0	20	4	4	2	0	1	0
June 1997	1997	31	10	22	3	9	0	0	16	3	3	1	0	1	0
July 1997	1997	31	10	22	2	11	0	1	16	3	2	1	0	1	0
August 1997	1997	27	9	20	2	9	0	1	15	4	2	1	0	2	0
September 1997	1997	28	8	20	1	8	0	1	18	3	2	1	0	2	0
October 1997	1997	24	8	23	1	7	0	0	18	4	2	1	0	3	0
November 1997	1997	26	8	19	1	7	0	1	20	3	2	1	0	3	0
December 1997	1997	22	7	17	1	5	1	0	20	3	2	1	0	2	0
January 1998	1998	24	6	17	1	5	1	0	18	2	2	1	0	1	0
February 1998	1998	26	6	21	1	5	1	0	16	2	1	1	0	1	0
March 1998	1998	27	5	26	1	7	0	0	17	1	2	1	0	1	0
April 1998	1998	28	5	26	1	7	0	0	17	2	2	1	0	2	0
May 1998	1998	25	5	26	1	8	0	1	18	2	2	0	0	1	0
June 1998	1998	25	6	26	0	10	0	0	15	3	1	0	0	1	0
July 1998	1998	24	6	28	0	9	0	0	17	2	1	1	0	1	0
August 1998	1998	25	6	28	1	9	0	1	15	1	1	1	0	1	0

**INCOME MIDDLE THIRD**  
**TABLE 38**  
**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR VEHICLES**  
**(Three Month Moving Averages)**

Date of Survey		GOOD TIME TO BUY							BAD TIME TO BUY						
		Low Price;	Prices	Interest	Borrow in	Times			High	Can't		Gas	Poor		
		Good Buys	Won't Come Down	Rates Low	Advance Rising Rates	Good; Prosper.	Fuel Effic.	Supply Adequate	Prices High	Interest Rates	Afford To Buy	Uncertain Future	Prices Shortages	Select.; Quality	Supply Inadequate
September 1998	1998	28	5	26	1	7	0	1	14	1	2	1	0	1	0
October 1998	1998	28	5	26	0	8	0	2	12	1	2	1	0	1	1
November 1998	1998	30	5	30	1	7	0	2	12	1	1	1	0	2	1
December 1998	1998	28	4	34	1	6	0	2	14	1	1	1	0	2	0
January 1999	1999	29	6	36	1	8	0	2	13	1	2	1	0	2	0
February 1999	1999	30	7	34	0	8	0	1	13	2	2	2	0	1	0
March 1999	1999	32	8	34	0	9	0	0	13	2	1	1	0	1	0
April 1999	1999	29	7	34	1	9	0	0	16	2	1	1	1	1	0
May 1999	1999	26	7	33	1	11	0	1	18	2	1	0	1	2	0
June 1999	1999	22	8	28	1	11	0	1	18	1	1	1	1	1	0
July 1999	1999	24	9	27	1	12	0	1	16	2	1	1	0	2	0
August 1999	1999	23	8	25	1	12	0	2	15	3	1	1	0	3	0
September 1999	1999	22	7	26	1	12	0	2	17	3	2	1	0	3	0
October 1999	1999	20	7	23	1	10	0	2	18	3	2	1	0	2	0
November 1999	1999	23	6	22	1	10	0	1	17	1	2	1	0	2	0
December 1999	1999	24	6	20	1	9	0	1	15	2	1	1	0	2	0
January 2000	2000	23	5	19	1	9	0	1	15	3	1	1	0	2	0
February 2000	2000	22	6	16	3	10	1	1	15	4	1	1	1	1	0
March 2000	2000	21	6	16	3	13	1	1	13	4	0	1	5	1	0
April 2000	2000	24	8	15	4	15	2	0	12	4	1	1	6	1	0
May 2000	2000	23	7	19	4	14	1	0	13	6	1	1	6	1	0
June 2000	2000	23	8	20	5	11	2	0	14	5	1	1	5	1	0
July 2000	2000	22	8	20	3	9	1	0	13	6	1	0	6	1	0
August 2000	2000	25	9	17	2	9	2	1	14	5	2	0	6	1	0
September 2000	2000	28	7	17	0	11	1	1	12	5	1	0	5	1	0
October 2000	2000	27	10	17	2	10	1	1	11	5	1	1	2	1	0
November 2000	2000	25	9	18	2	10	1	1	10	4	0	1	4	1	0
December 2000	2000	24	9	18	2	10	1	1	10	4	1	1	3	2	0
January 2001	2001	28	5	18	2	9	1	1	11	5	3	2	5	2	0
February 2001	2001	30	5	21	1	7	1	1	10	4	4	2	4	2	0
March 2001	2001	32	4	24	1	4	0	1	11	4	5	3	4	1	0
April 2001	2001	30	3	28	0	5	0	1	10	4	6	4	4	1	0
May 2001	2001	28	3	29	0	5	0	1	10	4	6	4	5	1	0
June 2001	2001	24	4	26	0	6	0	1	12	4	6	5	7	1	0
July 2001	2001	28	4	27	0	4	1	1	13	3	5	4	6	2	0
August 2001	2001	31	4	25	0	5	1	0	14	2	5	4	5	3	0
September 2001	2001	36	3	26	0	4	1	0	10	2	4	5	3	2	0
October 2001	2001	38	2	33	0	3	1	0	7	2	4	7	2	1	0
November 2001	2001	36	1	46	0	1	1	0	4	2	4	7	1	0	0
December 2001	2001	36	1	58	1	0	0	0	2	2	4	5	0	0	0
January 2002	2002	35	1	64	1	1	0	0	4	4	5	4	0	1	0
February 2002	2002	36	1	56	1	2	0	0	5	3	5	4	0	1	0
March 2002	2002	38	1	52	1	3	0	0	6	3	5	3	1	1	0
April 2002	2002	36	1	45	1	3	0	0	5	3	5	3	1	1	0
May 2002	2002	35	2	43	1	3	0	0	8	3	6	3	1	1	0
June 2002	2002	35	3	40	1	3	0	0	9	3	6	4	1	0	0
July 2002	2002	39	3	41	1	4	0	0	8	4	5	3	1	0	0
August 2002	2002	41	3	40	1	3	0	0	6	4	6	3	0	0	0
September 2002	2002	38	3	46	1	3	0	0	5	4	6	4	0	0	0
October 2002	2002	35	2	49	1	2	0	0	6	3	7	4	1	0	0
November 2002	2002	31	1	56	1	1	0	0	5	3	6	4	1	0	0
December 2002	2002	30	1	56	1	1	1	0	5	3	6	4	1	0	0
January 2003	2003	32	1	51	1	1	1	0	4	2	5	5	0	0	0
February 2003	2003	32	3	48	1	1	1	0	8	2	5	6	4	1	0
March 2003	2003	34	2	45	1	1	1	0	9	2	5	8	6	2	0
April 2003	2003	32	2	46	1	1	1	0	9	3	5	8	7	2	0
May 2003	2003	35	2	49	1	1	1	0	7	3	5	7	4	1	0

**INCOME MIDDLE THIRD**  
**TABLE 38**  
**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR VEHICLES**  
**(Three Month Moving Averages)**

Date of Survey		GOOD TIME TO BUY							BAD TIME TO BUY						
		Low Price;	Prices	Interest	Borrow in	Times			High	Can't		Gas	Poor		
		Good	Won't Come	Rates	Advance	Good;	Fuel	Supply	Prices	Interest	Afford	Uncertain	Prices	Select.;	Supply
Buy	Down	Low	Rising Rates	Prosper.	Effic.	Adequate	High	Rates	To Buy	Future	Shortages	Quality	Inadequate		
June	2003	35	1	53	1	2	1	0	5	2	5	4	2	1	0
July	2003	35	2	54	1	2	0	0	5	2	4	4	0	1	0
August	2003	33	3	52	1	3	0	0	6	3	5	4	1	0	0
September	2003	36	4	48	1	3	0	1	8	3	5	3	1	0	0
October	2003	38	4	45	0	2	1	0	10	2	5	2	3	0	0
November	2003	41	3	46	0	2	1	1	8	3	3	2	2	1	0
December	2003	38	3	46	0	3	1	0	8	3	4	3	2	1	0
January	2004	35	3	45	1	4	0	0	10	4	4	3	1	1	0
February	2004	31	4	43	1	4	1	0	12	4	5	2	1	1	0
March	2004	32	4	42	1	2	1	1	13	3	3	2	2	0	0
April	2004	33	3	41	1	2	1	2	10	3	3	2	5	2	0
May	2004	32	3	39	2	2	3	2	9	3	3	2	8	2	0
June	2004	31	3	37	3	3	5	1	8	4	3	2	12	4	0
July	2004	32	4	37	2	2	5	1	8	5	3	2	11	3	0
August	2004	34	3	36	1	3	3	1	10	4	3	3	12	3	0
September	2004	35	4	36	2	4	1	1	10	4	3	3	8	2	0
October	2004	35	5	35	2	4	1	0	10	4	3	3	6	2	0
November	2004	36	5	32	2	4	2	0	10	4	4	3	5	2	0
December	2004	35	5	32	2	5	2	0	9	4	4	2	4	2	0
January	2005	38	4	29	2	6	2	0	11	5	3	3	4	2	0
February	2005	37	5	31	3	6	2	0	12	4	3	1	2	3	0
March	2005	32	5	28	3	4	3	0	14	5	3	1	7	4	0
April	2005	29	4	28	3	4	4	0	13	5	3	1	12	6	0
May	2005	30	5	25	3	3	5	0	12	5	3	2	15	7	0
June	2005	39	5	24	3	2	5	1	11	3	3	2	14	6	0
July	2005	44	4	23	3	2	3	1	11	3	3	1	12	4	0
August	2005	50	4	20	1	1	2	1	10	3	2	1	11	2	0
September	2005	50	4	18	1	1	4	1	10	2	2	1	15	5	0
October	2005	45	5	16	2	1	6	0	10	3	3	2	19	5	0
November	2005	40	5	17	2	2	8	0	10	2	5	2	21	7	0
December	2005	41	4	16	2	3	8	0	10	4	5	1	18	6	0
January	2006	42	3	16	2	5	6	0	10	5	5	1	15	7	0
February	2006	43	4	17	2	5	6	0	11	5	5	1	12	7	0
March	2006	43	3	18	1	5	5	1	13	5	6	2	9	6	0
April	2006	39	4	16	1	4	6	0	13	5	6	3	10	5	0
May	2006	35	3	12	1	4	8	0	12	5	4	4	16	8	0
June	2006	32	4	10	2	3	9	0	11	5	3	4	19	10	0
July	2006	35	3	11	2	3	9	0	11	3	2	3	18	12	0
August	2006	37	4	13	3	2	8	0	12	5	3	3	17	11	0
September	2006	37	4	15	3	2	7	0	10	5	3	2	18	9	0
October	2006	37	4	16	2	2	7	0	9	6	3	1	18	8	0
November	2006	41	3	17	1	3	6	1	9	5	4	1	13	7	0
December	2006	42	4	15	1	3	5	0	11	5	7	2	8	5	0
January	2007	40	5	14	1	3	5	0	12	5	7	1	8	5	0
February	2007	38	4	12	2	3	5	0	12	6	7	3	7	5	0
March	2007	39	4	16	1	2	5	0	12	6	6	2	8	5	0
April	2007	39	3	19	1	2	4	0	12	5	7	3	8	4	0
May	2007	40	3	20	1	2	5	0	12	4	6	1	10	4	0
June	2007	38	3	16	1	2	9	0	12	5	5	2	14	6	0
July	2007	38	4	15	1	2	8	0	12	4	4	2	14	7	0
August	2007	36	4	14	1	2	7	1	10	4	4	3	13	7	0
September	2007	37	4	17	1	2	4	1	9	4	6	2	11	6	0
October	2007	39	4	18	1	2	4	1	7	6	7	3	8	4	0
November	2007	38	3	18	1	2	5	0	9	7	8	3	9	3	0
December	2007	38	3	16	1	2	5	0	10	9	9	3	9	3	0
January	2008	34	2	15	0	1	5	0	11	8	10	3	10	6	0
February	2008	37	2	14	0	1	4	0	11	6	10	3	10	7	0

INCOME MIDDLE THIRD

**TABLE 38**  
**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR VEHICLES**  
**(Three Month Moving Averages)**

		GOOD TIME TO BUY							BAD TIME TO BUY						
		Low Price;	Prices	Interest	Borrow in	Times			High	Can't		Gas	Poor		
		Good	Won't Come	Rates	Advance	Good;	Fuel	Supply	Prices	Interest	Afford	Uncertain	Prices	Select.;	
		Buy	Down	Low	Rising Rates	Prosper.	Effic.	Adequate	High	Rates	To Buy	Future	Shortages	Quality	
<u>Date of Survey</u>														Supply	
														Inadequate	
March 2008		35	3	16	0	1	5	0	11	5	12	4	10	8	0
April 2008		36	4	16	1	1	5	0	10	5	14	5	12	6	0
May 2008		34	5	14	1	1	8	0	10	6	14	7	14	8	0
June 2008		34	3	11	0	0	11	0	9	5	12	7	19	10	0
July 2008		34	2	9	0	0	11	0	10	5	11	6	22	13	0
August 2008		38	1	9	0	0	11	0	8	4	12	4	22	15	0
September 2008		39	1	9	0	1	10	0	8	5	13	5	17	15	0
October 2008		43	1	11	0	1	9	0	8	9	14	7	14	13	0
November 2008		44	0	12	0	0	6	0	8	11	15	9	11	10	0
December 2008		49	0	11	0	0	4	0	8	11	13	11	6	6	0
January 2009		54	0	9	0	0	2	0	6	7	13	11	3	6	0
February 2009		58	0	10	0	1	2	0	6	6	12	11	2	5	0
March 2009		61	0	13	0	1	1	0	5	8	11	13	2	5	0
April 2009		59	0	13	0	1	1	0	5	8	10	13	1	3	0
May 2009		59	0	16	0	1	2	0	5	7	11	11	2	3	0
June 2009		58	1	14	0	0	2	0	6	7	11	9	1	3	0
July 2009		57	1	12	0	0	2	0	7	7	11	9	2	3	0
August 2009		55	1	8	0	0	2	0	6	7	10	11	2	3	0
September 2009		54	2	8	0	1	3	0	7	6	10	12	2	4	0
October 2009		56	2	11	0	1	3	1	9	6	10	10	2	4	0
November 2009		54	2	10	0	2	4	1	11	6	11	8	2	4	1
December 2009		57	2	14	0	1	3	0	11	6	11	9	2	4	1
January 2010		56	2	13	0	1	3	0	10	5	11	9	2	4	1
February 2010		56	2	16	0	1	3	0	10	7	11	9	2	4	0
March 2010		51	2	17	0	2	4	0	9	7	12	9	2	4	0
April 2010		55	2	20	0	3	4	0	6	7	10	9	2	3	0
May 2010		55	2	20	0	4	3	0	6	5	10	9	2	3	0
June 2010		60	2	23	0	4	3	0	6	4	8	8	3	3	0
July 2010		55	1	20	0	3	4	0	8	4	10	8	2	5	0
August 2010		53	1	22	1	2	5	0	11	5	11	9	3	4	0
September 2010		50	1	21	1	1	5	0	12	6	15	9	2	4	0
October 2010		49	2	22	0	1	4	0	12	7	16	10	2	3	0
November 2010		50	1	21	0	1	4	0	10	7	14	10	1	3	0
December 2010		49	1	21	0	1	3	0	12	6	13	9	1	3	0
January 2011		47	2	20	0	2	4	0	13	8	13	8	2	3	0
February 2011		45	3	18	1	1	4	0	14	8	14	6	3	3	0
March 2011		43	3	18	0	2	6	1	12	7	13	6	6	4	0
April 2011		41	3	20	1	1	8	1	11	6	9	7	8	4	1
May 2011		41	3	21	1	1	12	0	11	5	6	6	9	5	1
June 2011		40	4	19	1	1	12	0	13	5	8	6	8	6	1
July 2011		38	4	16	0	1	11	0	15	5	11	6	5	5	1
August 2011		34	4	17	1	1	6	0	15	7	16	6	4	6	1
September 2011		36	3	16	1	2	5	0	14	8	18	10	3	4	1
October 2011		36	3	21	1	3	3	0	13	7	18	12	4	4	1
November 2011		40	3	21	0	2	6	0	14	5	14	12	3	2	0
December 2011		39	4	25	0	2	6	0	14	6	12	10	3	2	0
January 2012		41	3	21	1	4	7	0	12	7	12	11	2	2	0
February 2012		39	2	22	1	5	6	0	13	7	11	11	3	3	0
March 2012		39	2	21	0	6	7	0	14	5	12	11	5	3	0
April 2012		37	3	27	0	5	7	0	14	3	11	8	6	5	0
May 2012		38	3	25	0	6	8	0	13	4	13	7	6	5	0
June 2012		40	3	27	0	5	8	0	13	5	13	6	4	5	0
July 2012		40	3	23	0	4	6	1	14	8	14	6	3	3	0
August 2012		41	4	25	0	3	5	1	13	7	12	7	3	2	0
September 2012		40	4	24	0	4	6	0	12	6	10	7	3	1	0
October 2012		39	4	25	1	4	8	0	12	4	11	7	3	2	0
November 2012		37	3	25	1	4	8	0	14	5	10	6	2	3	0
December 2012		37	3	25	1	4	8	0	14	5	11	7	2	4	0

**INCOME MIDDLE THIRD**  
**TABLE 38**  
**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR VEHICLES**  
**(Three Month Moving Averages)**

<u>Date of Survey</u>		<u>GOOD TIME TO BUY</u>							<u>BAD TIME TO BUY</u>						
		<u>Low Price;</u>	<u>Prices</u>	<u>Interest</u>	<u>Borrow in</u>	<u>Times</u>			<u>High</u>	<u>Can't</u>	<u>Gas</u>	<u>Poor</u>			
		<u>Good</u>	<u>Won't Come</u>	<u>Rates</u>	<u>Advance</u>	<u>Good;</u>	<u>Fuel</u>	<u>Supply</u>	<u>Prices</u>	<u>Interest</u>	<u>Afford</u>	<u>Uncertain</u>	<u>Prices</u>	<u>Select.;</u>	<u>Supply</u>
<u>Buys</u>	<u>Down</u>	<u>Low</u>	<u>Rising Rates</u>	<u>Prosper.</u>	<u>Effic.</u>	<u>Adequate</u>	<u>High</u>	<u>Rates</u>	<u>To Buy</u>	<u>Future</u>	<u>Shortages</u>	<u>Quality</u>	<u>Inadequate</u>		
January	2013	39	3	24	0	5	7	0	13	6	10	7	2	4	0
February	2013	40	4	23	0	4	6	0	13	6	11	6	3	3	0
March	2013	38	6	23	0	5	5	0	16	6	11	5	3	3	0
April	2013	33	6	24	1	6	5	1	16	6	12	5	3	4	0
May	2013	31	6	27	1	8	6	1	13	4	10	6	2	5	0
June	2013	30	3	27	1	9	6	0	12	4	9	5	2	5	0
July	2013	33	4	30	1	9	7	0	11	4	9	4	2	4	0
August	2013	32	4	29	1	8	5	0	13	5	9	4	3	2	0
September	2013	32	5	31	2	6	3	0	14	6	8	6	2	2	0
October	2013	30	5	28	2	5	3	0	13	6	9	6	2	2	0
November	2013	28	6	25	2	6	3	0	13	6	9	8	1	3	0
December	2013	28	7	22	1	8	5	0	14	5	10	7	1	3	0
January	2014	31	6	23	1	8	4	0	13	4	8	8	1	2	0
February	2014	35	5	27	1	7	5	0	15	4	8	7	1	1	0
March	2014	36	5	26	1	6	5	0	14	5	9	7	1	1	0
April	2014	33	6	22	1	7	6	0	16	6	11	6	2	3	0
May	2014	30	8	18	2	8	5	0	15	5	10	5	3	5	0
June	2014	30	8	17	2	9	5	0	16	5	8	5	4	6	0
July	2014	32	8	19	2	9	4	0	16	5	5	5	3	6	0
August	2014	32	7	22	2	9	4	0	15	6	5	5	3	6	0
September	2014	30	6	25	1	9	5	0	15	5	6	4	1	5	0
October	2014	30	5	26	1	8	5	0	14	5	7	4	1	4	0
November	2014	33	5	26	2	9	5	1	13	4	6	5	0	3	0
December	2014	33	5	27	2	8	4	1	12	6	5	5	1	3	0
January	2015	31	5	28	2	11	4	1	12	5	5	3	1	5	0
February	2015	30	5	26	1	11	4	1	13	5	7	4	2	4	0
March	2015	29	5	24	2	12	6	1	13	4	8	4	2	4	0
April	2015	26	6	24	3	13	5	1	15	4	9	5	2	4	0
May	2015	23	6	24	3	13	5	1	16	4	8	4	1	6	0
June	2015	25	5	29	2	13	3	1	14	2	7	4	1	5	0
July	2015	31	4	31	1	12	3	1	14	2	6	4	1	4	0
August	2015	31	3	34	2	10	3	0	14	3	7	4	1	2	0
September	2015	29	3	30	1	9	4	0	14	4	7	4	1	3	0
October	2015	28	4	28	1	9	4	0	14	5	6	5	1	3	0
November	2015	28	4	24	2	11	5	0	15	5	5	5	1	4	0
December	2015	29	5	23	3	10	4	0	15	5	6	5	1	4	0
January	2016	29	4	23	3	11	4	0	15	5	6	4	1	4	0
February	2016	32	3	25	4	9	2	0	13	4	7	4	1	3	0
March	2016	30	4	27	3	11	3	0	11	4	6	6	0	2	0
April	2016	28	5	28	3	8	4	0	12	4	6	6	0	3	0
May	2016	26	6	30	3	11	4	0	14	3	4	5	1	3	0
June	2016	29	4	30	4	10	4	0	14	5	5	4	1	4	0
July	2016	29	5	33	3	11	2	1	14	3	4	4	1	3	0
August	2016	28	5	32	2	10	3	1	14	4	5	5	0	2	0
September	2016	25	5	31	2	10	3	1	16	3	4	5	0	2	0
October	2016	24	4	27	2	11	3	0	15	3	5	4	1	3	0
November	2016	22	4	26	1	9	2	1	16	4	5	3	1	3	0
December	2016	24	4	25	2	12	2	1	15	5	6	4	1	3	0
January	2017	24	4	24	3	13	2	1	14	4	4	4	1	3	0
February	2017	26	5	22	4	15	2	1	13	4	2	5	1	3	0
March	2017	25	6	21	5	16	2	1	13	3	2	5	1	3	0
April	2017	25	8	20	5	17	2	1	14	3	2	4	1	2	0
May	2017	26	7	19	5	15	3	1	16	4	2	4	0	2	0
June	2017	27	7	17	3	13	4	1	17	4	3	4	1	2	0
July	2017	31	6	17	2	10	4	1	18	5	3	5	1	3	0
August	2017	29	6	18	2	13	3	0	17	5	3	4	1	4	0
September	2017	30	6	19	2	13	3	1	18	5	3	4	1	3	0

INCOME MIDDLE THIRD

**TABLE 38**  
**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR VEHICLES**  
**(Three Month Moving Averages)**

Date of Survey		GOOD TIME TO BUY							BAD TIME TO BUY						
		Low Price;	Prices	Interest	Borrow in	Times			High	Can't		Gas	Poor		
		Good	Won't Come	Rates	Advance	Good;	Fuel	Supply	Prices	Interest	Afford	Uncertain	Prices	Select.;	Supply
Buy	Down	Low	Rising Rates	Prosper.	Effic.	Adequate	High	Rates	To Buy	Future	Shortages	Quality	Inadequate		
October	2017	27	5	20	3	14	3	1	17	4	3	4	1	3	0
November	2017	28	6	19	3	13	3	1	15	4	3	3	1	4	0
December	2017	26	6	20	4	14	3	0	14	4	2	3	0	4	0
January	2018	26	5	19	4	14	3	0	16	5	2	3	0	4	0
February	2018	25	5	19	6	14	2	0	18	5	3	4	1	3	0
March	2018	23	9	18	5	13	2	0	19	5	3	4	1	3	0
April	2018	23	10	17	6	14	1	1	17	4	3	3	0	2	0
May	2018	23	11	16	4	14	1	1	16	5	2	4	1	4	1
June	2018	25	8	16	4	14	2	1	16	6	3	4	2	3	1
July	2018	24	7	15	3	14	1	0	18	7	4	4	3	4	0
August	2018	22	8	14	3	15	1	0	19	7	4	2	2	2	0
September	2018	20	10	12	2	16	1	0	19	6	4	3	1	3	0
October	2018	18	10	10	2	16	1	1	21	6	3	3	1	3	0
November	2018	19	8	9	2	16	1	1	23	6	3	3	1	3	0
December	2018	22	6	9	3	15	1	1	25	6	4	3	1	3	0
January	2019	25	5	11	3	13	1	1	23	6	4	4	1	2	0
February	2019	26	6	13	3	12	1	1	19	6	3	5	1	3	0
March	2019	25	6	14	3	14	1	1	19	6	2	4	1	3	0
April	2019	23	6	14	3	18	2	1	18	6	2	3	1	3	0
May	2019	23	5	15	2	19	2	1	21	6	3	3	1	3	0
June	2019	22	7	15	2	20	1	1	21	6	3	3	1	3	0
July	2019	23	9	17	1	19	1	1	23	4	3	5	2	4	0
August	2019	22	8	17	1	18	1	2	23	6	4	5	1	3	0
September	2019	23	6	18	0	18	1	1	23	5	4	6	1	3	0
October	2019	24	4	18	0	17	1	0	22	5	4	5	1	2	0
November	2019	26	4	19	0	16	1	0	24	3	3	5	1	3	0
December	2019	24	6	19	0	17	1	1	23	3	3	4	1	3	0
January	2020	23	6	19	1	18	2	1	23	4	4	3	1	2	0
February	2020	22	6	20	1	19	3	1	21	4	3	3	0	2	0
March	2020	25	5	22	1	17	3	1	18	4	4	6	1	3	0
April	2020	31	2	23	1	12	1	1	13	4	8	13	0	3	1
May	2020	40	1	25	0	9	0	2	9	5	11	16	0	2	1
June	2020	48	1	28	0	4	0	2	7	5	12	18	0	1	1
July	2020	49	1	28	0	4	0	2	8	6	11	17	0	0	1
August	2020	46	1	27	0	4	0	2	10	6	10	18	0	1	1
September	2020	43	1	23	0	7	0	2	11	5	10	15	0	2	2
October	2020	42	1	25	0	8	0	1	13	4	10	12	0	2	3
November	2020	38	2	23	0	9	1	1	10	3	10	12	0	2	4
December	2020	35	2	24	1	7	1	2	11	4	13	14	0	2	2
January	2021	34	3	22	1	7	1	2	10	5	12	16	0	3	2
February	2021	32	3	22	1	7	1	2	13	6	13	14	1	2	2
March	2021	29	4	19	0	9	1	2	15	5	9	15	1	2	2
April	2021	24	5	19	1	9	1	3	18	4	8	13	2	1	4
May	2021	21	4	18	1	10	1	3	23	4	6	11	2	2	8
June	2021	18	3	17	1	9	1	3	28	4	5	8	1	3	14
July	2021	18	3	14	0	9	1	3	33	4	4	6	1	3	20
August	2021	18	3	12	1	6	1	3	39	3	4	5	1	2	24
September	2021	15	3	10	1	5	1	4	42	2	4	6	1	3	30
October	2021	14	2	9	1	3	0	5	44	2	4	6	2	3	35
November	2021	11	3	7	1	4	0	4	46	2	4	5	2	3	41
December	2021	12	3	6	1	3	0	3	51	3	3	3	2	3	43
January	2022	9	4	5	1	2	1	2	56	4	5	2	2	2	45
February	2022	9	5	6	0	2	1	3	58	4	4	2	1	1	45
March	2022	8	4	5	0	3	2	3	58	5	4	2	2	2	42
April	2022	8	4	5	1	3	2	4	60	6	2	3	4	2	39
May	2022	9	3	3	1	3	2	3	60	7	3	3	5	3	39
June	2022	9	3	2	1	2	1	2	63	8	3	4	6	3	38

**INCOME MIDDLE THIRD**  
**TABLE 38**  
**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR VEHICLES**  
**(Three Month Moving Averages)**

		GOOD TIME TO BUY							BAD TIME TO BUY						
		Low Price;	Prices	Interest	Borrow in	Times			High	Can't	Gas		Poor		
		Good	Won't Come	Rates	Advance	Good;	Fuel	Supply	Prices	Interest	Afford	Uncertain	Prices	Select.;	Supply
<u>Date of Survey</u>		<u>Buys</u>	<u>Down</u>	<u>Low</u>	<u>Rising Rates</u>	<u>Prosper.</u>	<u>Effic.</u>	<u>Adequate</u>	<u>High</u>	<u>Rates</u>	<u>To Buy</u>	<u>Future</u>	<u>Shortages</u>	<u>Quality</u>	<u>Inadequate</u>
July	2022	9	3	2	1	2	1	3	59	12	3	3	6	4	36
August	2022	8	3	2	2	2	1	4	59	16	5	4	7	4	31
September	2022	7	2	2	2	2	1	4	57	19	5	4	5	4	30
October	2022	7	2	1	1	2	1	5	58	18	6	5	4	2	28
November	2022	7	2	1	2	1	1	5	58	20	5	5	3	2	27
December	2022	9	3	2	2	2	1	5	54	24	5	5	3	2	25
January	2023	12	3	2	1	2	2	4	52	26	6	5	2	2	21
February	2023	14	3	3	1	2	2	4	50	27	6	5	2	3	17
March	2023	15	4	3	1	2	1	5	50	27	8	5	1	2	14
April	2023	15	5	4	0	2	1	7	48	27	7	6	2	1	10
May	2023	14	5	3	0	2	0	9	47	27	8	6	2	1	8
June	2023	14	4	3	0	2	0	9	46	26	8	5	2	2	8
July	2023	14	4	2	1	4	0	8	45	26	8	4	2	3	10
August	2023	16	3	3	1	4	0	7	44	28	7	3	1	3	9
September	2023	16	3	2	1	3	1	7	44	30	6	3	1	2	8
October	2023	16	3	2	0	2	1	6	45	32	6	4	2	1	7
November	2023	13	3	2	0	1	0	5	47	34	6	4	1	1	9
December	2023	13	4	3	0	1	0	4	49	33	6	4	1	2	8
January	2024	13	3	3	0	2	1	4	49	30	6	3	1	2	7
February	2024	14	4	4	1	2	1	5	48	27	7	3	1	2	4
March	2024	16	5	4	1	4	2	6	45	25	6	2	0	3	3
April	2024	16	5	5	1	3	1	5	44	25	6	3	0	4	4
May	2024	15	4	5	1	3	1	5	44	27	4	2	0	3	4
June	2024	13	3	5	1	2	0	5	43	30	6	2	1	3	3
July	2024	12	3	4	1	1	0	4	43	30	5	2	1	3	2
August	2024	12	2	3	0	1	0	4	44	29	5	2	1	4	3
September	2024	13	2	5	0	1	0	4	42	28	4	2	1	4	4
October	2024	11	3	5	0	1	0	4	43	29	5	2	0	4	4
November	2024	12	3	5	0	1	0	3	40	27	5	1	0	3	3
December	2024	11	5	3	0	1	0	3	42	24	4	2	0	3	3
January	2025	11	6	3	0	0	0	2	39	22	3	2	0	3	2
February	2025	8	9	3	0	1	0	2	39	22	2	2	0	3	2
March	2025	7	9	3	0	1	0	2	40	20	2	2	0	3	1
April	2025	5	10	2	0	1	0	1	40	15	2	3	0	2	1
May	2025	6	9	1	0	0	0	1	40	12	2	3	0	2	1
June	2025	6	8	1	0	0	0	1	37	10	2	4	0	2	1
July	2025	7	8	1	0	0	0	1	36	11	2	3	0	3	1
August	2025	7	9	2	0	1	0	1	37	13	3	3	0	2	2
September	2025	6	8	2	0	1	0	1	39	15	3	3	0	2	2
October	2025	6	7	2	0	1	0	0	40	15	4	3	0	2	2
November	2025	7	6	3	0	1	0	0	40	15	4	4	0	3	1
December	2025	8	6	3	0	1	0	1	44	13	6	4	0	3	1
January	2026	8	4	4	0	1	0	1	46	13	6	5	0	4	1
February	2026	9	4	4	0	1	0	2	48	13	6	5	0	3	1