INCOME MIDDLE THIRD
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
January	1993	35	5	61	100	74	474
February	1993	34	4	61	100	73	470
March	1993	37	4	59	100	78	473
April	1993	40	5	55	100	84	452
May	1993	44	6	50	100	94	469
June	1993	46	5	49	100	97	461
July	1993	44	6	51	100	93	468
August	1993	42	5	53	100	89	467
September	1993	41	6	53	100	88	468
October	1993	41	6	53	100	88	460
November	1993	44	6	50	100	94	472
December	1993	48	7	45	100	102	467
January	1994	51	6	44	100	107	460
February	1994	48	7	45	100	103	459
March	1994	47	5	48	100	99	447
April	1994	49	5	46	100	103	456
May	1994	55	4	42	100	113	434
June	1994	57	5	38	100	119	445
July	1994	55	7	38	100	117	455
August	1994	54	7	39	100	114	483
September	1994	53	5	42	100	111	521
October	1994	57	3	40	100	117	533
November	1994	54	4	42	100	113	502
December	1994	53	5	43	100	110	459
January	1995	49	6	45	100	104	445
February	1995	50	6	44	100	106	442
March	1995	50	7	43	100	107	449
April	1995	51	6	42	100	109	429
May	1995	50	6	44	100	106	446
June	1995	52	6	42	100	110	461
July	1995	52	7	41	100	110	485
August	1995	52	8	41	100	111	478
September	1995	50	5	44	100	106	475
October	1995	50	5	45	100	105	484
November	1995	49	4	47	100	102	482
December	1995	48	6	46	100	102	461
January	1996	44	7	49	100	95	445
February	1996	46	6	47	100	99	463
March	1996	49	5	46	100	102	477
April	1996	54	3	43	100	112	451
May	1996	56	3	41	100	115	453
June	1996	58	3	39	100	118	434
July	1996	57	4	39	100	118	454
August	1996	55	3	42	100	113	434
September	1996	54	4	42	100	113	441
October	1996	52	4	44	100	108	450
November	1996	50	7	43	100	108	454
December	1996	48	7	46	100	102	468
January	1997	50	6	44	100	105	458
February	1997	51	4	45	100	106	447

INCOME MIDDLE THIRD
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
March	1997	53	4	42	100	111	437
April	1997	54	5	42	100	112	429
May	1997	59	4	37	100	122	440
June	1997	60	5	34	100	126	439
July	1997	64	5	32	100	132	453
August	1997	60	8	32	100	128	461
September	1997	60	9	31	100	129	457
October	1997	60	10	31	100	129	443
November	1997	61	10	29	100	132	429
December	1997	56	9	35	100	121	418
January	1998	55	8	38	100	117	406
February	1998	57	6	36	100	121	411
March	1998	65	7	28	100	137	428
April	1998	68	7	25	100	143	451
May	1998	67	8	25	100	143	449
June	1998	65	9	26	100	139	454
July	1998	68	9	23	100	145	441
August	1998	70	8	22	100	148	458
September	1998	71	8	21	100	150	467
October	1998	69	9	22	100	147	458
November	1998	67	7	26	100	141	455
December	1998	66	6	28	100	139	434
January	1999	64	6	30	100	134	439
February	1999	66	7	28	100	138	436
March	1999	70	6	24	100	146	480
April	1999	72	7	21	100	150	507
May	1999	72	9	19	100	154	519
June	1999	70	11	19	100	151	506
July	1999	69	11	20	100	149	490
August	1999	67	8	25	100	142	477
September	1999	68	6	26	100	142	465
October	1999	66	5	29	100	137	479
November	1999	64	6	30	100	134	475
December	1999	59	6	35	100	124	468
January	2000	58	7	36	100	122	483
February	2000	60	6	34	100	126	481
March	2000	64	6	30	100	134	480
April	2000	68	6	26	100	142	474
May	2000	70	6	24	100	146	476
June	2000	72	7	21	100	151	467
July	2000	73	6	21	100	152	445
August	2000	69	7	24	100	145	436
September	2000	65	6	28	100	137	454
October	2000	64	7	29	100	134	461
November	2000	67	5	28	100	139	453
December	2000	64	7	29	100	135	439
January	2001	63	7	31	100	132	444
February	2001	59	9	32	100	127	461
March	2001	61	7	31	100	130	475
April	2001	58	8	34	100	124	471
May	2001	62	7	31	100	131	470
June	2001	63	8	29	100	133	449

INCOME MIDDLE THIRD
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
July	2001	66	9	25	100	140	452
August	2001	64	9	26	100	138	468
September	2001	59	9	32	100	127	496
October	2001	55	8	37	100	117	504
November	2001	47	6	46	100	101	501
December	2001	46	7	47	100	100	482
January	2002	46	7	47	100	99	481
February	2002	48	7	45	100	102	478
March	2002	51	7	42	100	109	484
April	2002	51	9	40	100	111	477
May	2002	55	10	34	100	121	480
June	2002	56	9	35	100	121	474
July	2002	57	8	35	100	122	474
August	2002	55	10	36	100	119	456
September	2002	57	11	33	100	124	450
October	2002	54	13	33	100	121	454
November	2002	56	12	32	100	124	465
December	2002	54	13	34	100	120	489
January	2003	58	9	33	100	124	493
February	2003	57	8	35	100	123	504
March	2003	55	7	38	100	118	495
April	2003	53	7	39	100	114	498
May	2003	55	6	39	100	115	474
June	2003	59	5	36	100	123	476
July	2003	63	5	32	100	131	459
August	2003	65	5	30	100	135	470
September	2003	64	5	31	100	133	470
October	2003	64	5	31	100	133	469
November	2003	62	5	34	100	128	456
December	2003	66	4	30	100	137	453
January	2004	66	3	31	100	136	465
February	2004	65	5	31	100	134	480
March	2004	63	5	32	100	131	485
April	2004	65	4	30	100	135	478
May	2004	72	3	25	100	147	476
June	2004	75	4	21	100	154	485
July	2004	77	4	19	100	158	500
August	2004	75	6	19	100	156	491
September	2004	68	7	25	100	143	469
October	2004	66	8	26	100	140	492
November	2004	66	7	27	100	138	510
December	2004	68	7	26	100	142	517
January	2005	69	5	26	100	143	488
February	2005	67	7	26	100	142	487
March	2005	67	7	25	100	142	491
April	2005	68	8	24	100	143	503
May	2005	71	5	24	100	147	528
June	2005	73	3	24	100	149	532
July	2005	74	2	24	100	150	531
August	2005	74	3	23	100	151	492
September	2005	73	4	24	100	149	493
October	2005	73	4	22	100	151	488

INCOME MIDDLE THIRD
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
November	2005	69	4	27	100	142	517
December	2005	68	3	29	100	139	534
January	2006	61	2	36	100	125	514
February	2006	63	2	34	100	129	477
March	2006	63	2	34	100	129	447
April	2006	67	3	30	100	137	451
May	2006	64	3	33	100	131	455
June	2006	62	5	33	100	128	469
July	2006	56	6	39	100	117	458
August	2006	52	6	41	100	111	464
September	2006	47	6	47	100	100	460
October	2006	42	5	53	100	89	481
November	2006	35	4	61	100	75	478
December	2006	32	4	64	100	68	470
January	2007	31	5	64	100	67	464
February	2007	32	4	63	100	69	491
March	2007	34	3	63	100	71	496
April	2007	33	2	65	100	68	478
May	2007	30	2	68	100	62	463
June	2007	30	2	68	100	61	450
July	2007	29	2	69	100	59	478
August	2007	27	2	71	100	55	477
September	2007	23	2	75	100	48	495
October	2007	17	2	81	100	36	471
November	2007	14	2	84	100	30	483
December	2007	10	1	89	100	21	479
January	2008	10	1	89	100	21	480
February	2008	8	2	90	100	18	465
March	2008	8	1	91	100	17	479
April	2008	7	1	92	100	15	493
May	2008	7	1	93	100	14	500
June	2008	5	1	93	100	12	482
July	2008	5	2	93	100	12	492
August	2008	4	3	93	100	12	504
September	2008	5	2	93	100	12	527
October	2008	5	1	94	100	11	524
November	2008	4	1	95	100	9	512
December	2008	4	1	95	100	10	506
January	2009	4	2	94	100	10	484
February	2009	5	2	93	100	12	461
March	2009	4	1	94	100	10	437
April	2009	4	1	95	100	10	448
May	2009	4	1	95	100	9	459
June	2009	6	1	93	100	13	471
July	2009	7	0	93	100	14	474
August	2009	6	1	93	100	13	493
September	2009	6	0	94	100	12	484
October	2009	5	1	93	100	12	486
November	2009	6	1	94	100	12	480
December	2009	5	1	94	100	12	502
January	2010	5	1	94	100	12	514

INCOME MIDDLE THIRD
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
February	2010	6	1	92	100	14	519
March	2010	6	1	93	100	12	517
April	2010	7	1	92	100	15	506
May	2010	7	2	91	100	16	484
June	2010	9	2	89	100	20	478
July	2010	8	2	90	100	19	468
August	2010	8	1	91	100	17	488
September	2010	7	1	91	100	16	478
October	2010	6	1	93	100	12	511
November	2010	7	1	92	100	14	496
December	2010	7	1	92	100	15	500
January	2011	7	1	92	100	16	468
February	2011	6	1	93	100	14	487
March	2011	6	1	93	100	13	492
April	2011	6	1	93	100	12	500
May	2011	5	2	94	100	11	483
June	2011	5	3	92	100	13	489
July	2011	6	2	92	100	14	488
August	2011	7	1	91	100	16	485
September	2011	7	1	93	100	14	482
October	2011	7	2	92	100	15	491
November	2011	5	2	94	100	11	501
December	2011	4	2	94	100	11	488
January	2012	6	2	92	100	14	472
February	2012	8	1	91	100	17	477
March	2012	7	1	92	100	15	475
April	2012	7	1	92	100	14	485
May	2012	7	1	92	100	15	471
June	2012	8	1	90	100	18	467
July	2012	9	3	88	100	22	468
August	2012	12	3	85	100	27	473
September	2012	13	4	83	100	30	486
October	2012	14	2	84	100	30	499
November	2012	14	2	84	100	30	483
December	2012	15	2	83	100	31	482
January	2013	17	2	81	100	35	471
February	2013	19	3	77	100	42	475
March	2013	23	3	74	100	49	476
April	2013	26	3	71	100	55	467
May	2013	26	3	71	100	55	478
June	2013	28	3	69	100	59	477
July	2013	32	2	65	100	67	485
August	2013	38	3	58	100	80	482
September	2013	40	4	56	100	84	461
October	2013	40	4	56	100	84	468
November	2013	38	2	60	100	78	472
December	2013	40	3	58	100	82	482
January	2014	39	3	58	100	81	462
February	2014	42	4	53	100	89	467
March	2014	39	4	57	100	82	482
April	2014	40	3	57	100	83	496
May	2014	38	3	59	100	79	497

INCOME MIDDLE THIRD
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
June	2014	43	3	53	100	90	491
July	2014	45	5	50	100	95	489
August	2014	47	5	48	100	99	491
September	2014	46	5	50	100	96	489
October	2014	45	4	52	100	93	483
November	2014	47	4	50	100	97	478
December	2014	46	4	50	100	97	490
January	2015	48	4	48	100	100	493
February	2015	49	4	47	100	102	498
March	2015	50	3	47	100	103	480
April	2015	55	3	43	100	112	484
May	2015	56	4	41	100	115	479
June	2015	58	5	37	100	121	485
July	2015	56	5	39	100	117	492
August	2015	56	4	40	100	117	510
September	2015	54	5	41	100	113	515
October	2015	54	5	40	100	114	509
November	2015	54	5	41	100	113	483
December	2015	56	4	40	100	116	483
January	2016	59	3	38	100	121	472
February	2016	59	2	39	100	120	481
March	2016	60	2	38	100	122	494
April	2016	59	1	40	100	119	512
May	2016	58	2	40	100	118	525
June	2016	59	3	38	100	120	518
July	2016	60	4	36	100	124	510
August	2016	64	4	32	100	132	506
September	2016	66	3	31	100	135	525
October	2016	63	4	34	100	129	541
November	2016	61	4	36	100	125	572
December	2016	59	4	37	100	123	577
January	2017	63	5	32	100	131	580
February	2017	64	5	32	100	132	571
March	2017	67	4	28	100	139	585
April	2017	68	4	28	100	140	607
May	2017	71	3	25	100	146	609
June	2017	71	3	25	100	146	577
July	2017	71	3	26	100	145	556
August	2017	70	3	27	100	144	535
September	2017	71	3	27	100	144	561
October	2017	72	3	25	100	146	587
November	2017	72	3	25	100	146	607
December	2017	69	3	28	100	141	610
January	2018	69	3	28	100	140	600
February	2018	69	4	27	100	142	588
March	2018	74	3	22	100	152	578
April	2018	76	3	21	100	155	557
May	2018	79	3	19	100	160	569
June	2018	79	3	18	100	162	575
July	2018	80	3	17	100	163	578
August	2018	81	3	16	100	165	564
September	2018	78	4	18	100	160	554

INCOME MIDDLE THIRD
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
October	2018	76	5	19	100	156	570
November	2018	74	5	21	100	152	583
December	2018	73	4	23	100	151	602
January	2019	72	3	25	100	147	605
February	2019	71	4	26	100	145	602
March	2019	71	4	25	100	145	586
April	2019	76	4	20	100	156	577
May	2019	78	4	18	100	160	603
June	2019	81	3	16	100	165	609
July	2019	79	4	17	100	161	623
August	2019	78	4	17	100	161	616
September	2019	77	4	19	100	159	598
October	2019	79	4	18	100	161	608
November	2019	79	3	19	100	160	594
December	2019	80	2	18	100	161	634
January	2020	77	2	21	100	156	600
February	2020	77	3	20	100	157	592
March	2020	74	3	23	100	150	578
April	2020	60	2	37	100	123	588
May	2020	43	2	55	100	88	581
June	2020	34	2	65	100	69	590
July	2020	39	3	58	100	81	574
August	2020	50	3	47	100	103	602
September	2020	58	3	38	100	120	573
October	2020	63	3	34	100	129	568
November	2020	64	2	34	100	130	545
December	2020	63	3	34	100	128	560
January	2021	61	3	35	100	126	576
February	2021	65	3	33	100	132	582
March	2021	68	2	30	100	138	567
April	2021	73	2	25	100	149	571
May	2021	77	2	21	100	156	575
June	2021	80	2	18	100	162	565
July	2021	83	2	15	100	168	572
August	2021	84	1	15	100	169	574
September	2021	84	1	15	100	168	622
October	2021	83	2	15	100	168	619
November	2021	83	3	15	100	168	615
December	2021	84	3	13	100	171	580
January	2022	85	3	12	100	173	599
February	2022	86	3	11	100	175	587
March	2022	84	3	13	100	171	599
April	2022	83	2	15	100	168	573
May	2022	81	2	16	100	165	583
June	2022	80	3	17	100	163	571
July	2022	76	4	20	100	156	578
August	2022	74	2	24	100	150	584
September	2022	71	2	26	100	145	591
October	2022	70	3	27	100	144	577
November	2022	65	3	32	100	134	567
December	2022	60	3	37	100	122	570

INCOME MIDDLE THIRD
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
January	2023	55	2	43	100	112	592
February	2023	54	3	43	100	112	600
March	2023	55	3	41	100	114	594
April	2023	57	4	40	100	117	590
May	2023	58	4	39	100	119	575
June	2023	57	4	39	100	118	573
July	2023	57	4	38	100	119	568
August	2023	59	5	36	100	123	597
September	2023	61	5	34	100	128	601
October	2023	61	4	35	100	126	610
November	2023	56	3	41	100	115	590
December	2023	53	2	45	100	108	586
January	2024	55	2	43	100	112	587
February	2024	58	2	40	100	119	591
March	2024	60	2	38	100	122	583
April	2024	60	2	38	100	121	657
May	2024	61	2	37	100	124	781
June	2024	61	2	37	100	124	900
July	2024	58	2	40	100	118	906
August	2024	56	3	41	100	115	952
September	2024	57	2	41	100	116	945
October	2024	58	3	39	100	119	993
November	2024	58	3	39	100	119	913
December	2024	59	4	37	100	121	897
January	2025	59	4	38	100	121	909
February	2025	57	4	38	100	119	953
March	2025	55	4	41	100	114	1157
April	2025	53	4	43	100	110	1181
May	2025	53	3	43	100	110	1250
June	2025	52	4	44	100	108	1124
July	2025	51	4	44	100	107	1179
August	2025	50	4	46	100	104	1140
September	2025	50	4	47	100	103	1206
October	2025	50	4	45	100	105	1210
November	2025	49	5	47	100	102	1228
December	2025	47	5	48	100	99	1194
January	2026	46	4	49	100	97	1197
February	2026	49	4	47	100	102	1235
March	2026	52	3	44	100	108	1361
April	2026	54	3	43	100	111	1316
May	2026	52	4	45	100	107	1285
June	2026	49	4	47	100	102	1237
July	2026	48	4	48	100	100	1284