INCOME TOP THIRD
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

The question was: "Speaking now of the automobile market -- do you think the next 12 months or so will be a good time or a bad time to buy a new vehicle, such as a car, pickup, van, or sport utility vehicle?"

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
December	1979	48	8	44	100	104	1315
January	1980	47	8	45	100	102	1229
February	1980	48	8	43	100	105	1165
March	1980	48	9	43	100	105	1145
April	1980	46	9	45	100	101	1102
May	1980	42	9	49	100	94	955
June	1980	39	10	51	100	88	907
July	1980	41	10	50	100	91	911
August	1980	42	11	46	100	96	880
September	1980	45	13	42	100	104	885
October	1980	47	13	39	100	108	860
November	1980	46	14	40	100	106	884
December	1980	43	10	47	100	95	922
January	1981	37	11	52	100	85	960
February	1981	40	8	52	100	88	960
March	1981	43	10	47	100	97	995
April	1981	48	8	44	100	104	1007
May	1981	49	8	43	100	106	929
June	1981	48	7	45	100	103	939
July	1981	45	8	47	100	98	944
August	1981	46	7	47	100	99	1043
September	1981	46	8	47	100	99	1036
October	1981	45	8	48	100	97	1062
November	1981	40	9	52	100	88	1080
December	1981	40	9	51	100	89	968
January	1982	43	8	48	100	95	767
February	1982	46	8	46	100	100	618
March	1982	49	8	43	100	107	549
April	1982	50	9	41	100	109	550
May	1982	53	8	39	100	115	553
June	1982	52	7	41	100	112	592
July	1982	49	7	44	100	105	620
August	1982	45	9	46	100	99	700
September	1982	46	11	43	100	103	751
October	1982	48	11	41	100	107	734
November	1982	51	10	39	100	112	630
December	1982	56	8	36	100	119	566
January	1983	61	7	32	100	128	570
February	1983	65	7	29	100	136	689
March	1983	65	7	28	100	137	696
April	1983	68	6	26	100	142	734
May	1983	71	5	24	100	148	731
June	1983	73	6	22	100	151	780
July	1983	75	6	19	100	156	739
August	1983	75	5	20	100	156	649
September	1983	75	4	20	100	155	622
October	1983	71	4	25	100	145	622
November	1983	66	6	28	100	138	629
December	1983	67	6	28	100	139	631
January	1984	70	7	23	100	147	657
February	1984	73	7	20	100	153	666

INCOME TOP THIRD
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
March	1984	78	6	16	100	161	650
April	1984	77	5	18	100	158	654
May	1984	77	4	19	100	158	664
June	1984	71	6	23	100	148	697
July	1984	69	6	25	100	144	705
August	1984	69	6	25	100	145	724
September	1984	69	6	25	100	144	713
October	1984	69	6	25	100	144	697
November	1984	67	7	27	100	140	760
December	1984	67	7	26	100	142	751
January	1985	69	6	25	100	143	763
February	1985	70	6	24	100	146	776
March	1985	73	4	23	100	150	786
April	1985	76	4	21	100	155	777
May	1985	78	3	19	100	159	711
June	1985	78	4	18	100	160	722
July	1985	77	5	18	100	159	743
August	1985	76	7	17	100	158	738
September	1985	75	7	18	100	157	721
October	1985	73	7	20	100	153	705
November	1985	74	5	21	100	152	686
December	1985	74	5	22	100	152	700
January	1986	76	5	19	100	157	686
February	1986	79	5	17	100	162	659
March	1986	81	5	14	100	167	644
April	1986	81	4	15	100	166	660
May	1986	81	4	15	100	166	741
June	1986	82	3	15	100	166	754
July	1986	82	3	15	100	167	772
August	1986	82	5	13	100	169	729
September	1986	83	5	12	100	171	726
October	1986	82	5	14	100	168	707
November	1986	76	4	20	100	156	643
December	1986	70	4	26	100	143	646
January	1987	63	5	32	100	131	668
February	1987	64	6	30	100	135	733
March	1987	64	6	29	100	135	743
April	1987	69	7	24	100	145	741
May	1987	69	8	23	100	145	758
June	1987	68	10	22	100	146	751
July	1987	69	9	22	100	147	745
August	1987	71	8	20	100	151	693
September	1987	75	7	18	100	157	702
October	1987	73	7	19	100	154	633
November	1987	69	8	24	100	145	618
December	1987	65	8	27	100	139	556
January	1988	64	8	28	100	136	593
February	1988	65	10	26	100	139	542
March	1988	67	10	23	100	144	542
April	1988	70	9	20	100	150	521
May	1988	73	8	19	100	154	555
June	1988	71	9	20	100	152	549
July	1988	70	9	20	100	150	540
August	1988	70	10	20	100	150	543
September	1988	69	10	21	100	148	551

INCOME TOP THIRD
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
October	1988	70	10	20	100	150	552
November	1988	70	8	22	100	148	534
December	1988	69	8	23	100	146	531
January	1989	67	8	25	100	143	574
February	1989	65	10	25	100	140	614
March	1989	65	9	26	100	139	606
April	1989	66	9	25	100	141	568
May	1989	68	9	24	100	144	529
June	1989	67	10	23	100	144	551
July	1989	68	10	23	100	145	563
August	1989	66	9	25	100	141	584
September	1989	66	8	26	100	139	574
October	1989	65	7	28	100	138	596
November	1989	67	6	27	100	140	607
December	1989	68	6	27	100	141	606
January	1990	68	6	26	100	142	597
February	1990	67	7	26	100	142	607
March	1990	68	7	25	100	143	634
April	1990	70	7	24	100	146	641
May	1990	72	7	22	100	150	631
June	1990	72	8	20	100	152	619
July	1990	70	9	21	100	149	637
August	1990	67	8	25	100	142	642
September	1990	64	7	30	100	134	640
October	1990	58	6	37	100	121	618
November	1990	55	5	40	100	115	585
December	1990	54	5	40	100	114	606
January	1991	58	6	36	100	122	610
February	1991	59	6	35	100	124	652
March	1991	67	5	28	100	139	642
April	1991	71	4	24	100	147	636
May	1991	76	3	21	100	155	623
June	1991	72	3	25	100	147	638
July	1991	71	3	25	100	146	643
August	1991	70	4	25	100	145	654
September	1991	68	5	27	100	141	642
October	1991	65	5	30	100	136	661
November	1991	66	4	30	100	136	667
December	1991	65	4	31	100	134	652
January	1992	68	3	28	100	140	639
February	1992	67	4	28	100	139	620
March	1992	72	3	25	100	147	635
April	1992	72	4	24	100	148	615
May	1992	73	4	23	100	150	626
June	1992	73	5	22	100	152	610
July	1992	72	4	24	100	147	629
August	1992	71	5	24	100	146	647
September	1992	69	4	27	100	143	645
October	1992	69	5	26	100	143	640
November	1992	70	5	25	100	144	622
December	1992	71	5	24	100	147	634
January	1993	73	6	21	100	152	615
February	1993	74	6	21	100	153	633
March	1993	74	6	20	100	154	637

INCOME TOP THIRD
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
April	1993	74	6	20	100	153	652
May	1993	73	6	21	100	152	635
June	1993	74	5	21	100	152	622
July	1993	74	5	21	100	154	616
August	1993	73	6	21	100	152	609
September	1993	71	7	22	100	149	630
October	1993	69	7	24	100	145	633
November	1993	69	7	24	100	146	625
December	1993	70	8	22	100	149	618
January	1994	74	8	18	100	156	629
February	1994	76	7	17	100	159	612
March	1994	76	6	18	100	159	623
April	1994	75	7	18	100	158	624
May	1994	75	6	19	100	156	639
June	1994	74	8	19	100	155	619
July	1994	73	8	19	100	155	604
August	1994	73	8	19	100	154	585
September	1994	73	6	22	100	151	563
October	1994	69	5	27	100	142	545
November	1994	67	5	28	100	139	583
December	1994	65	6	28	100	137	606
January	1995	65	7	28	100	136	621
February	1995	63	8	29	100	135	623
March	1995	65	7	28	100	137	609
April	1995	64	7	29	100	136	620
May	1995	64	7	29	100	135	604
June	1995	63	8	30	100	133	602
July	1995	68	7	25	100	143	591
August	1995	69	5	26	100	143	596
September	1995	72	5	24	100	148	588
October	1995	66	6	27	100	139	579
November	1995	65	8	27	100	138	561
December	1995	65	9	27	100	138	568
January	1996	68	8	25	100	143	569
February	1996	68	6	26	100	142	575
March	1996	69	6	25	100	144	564
April	1996	68	6	26	100	142	580
May	1996	67	7	26	100	142	569
June	1996	67	6	27	100	139	591
July	1996	69	6	26	100	143	592
August	1996	72	5	23	100	150	604
September	1996	72	5	23	100	150	609
October	1996	69	5	26	100	143	592
November	1996	67	5	27	100	140	593
December	1996	67	6	27	100	140	592
January	1997	70	7	23	100	147	604
February	1997	70	8	22	100	148	618
March	1997	72	7	21	100	150	607
April	1997	70	8	22	100	148	602
May	1997	70	8	22	100	148	583
June	1997	71	8	21	100	150	592
July	1997	72	6	22	100	150	582
August	1997	73	6	21	100	152	573
September	1997	73	7	21	100	152	547
October	1997	74	9	17	100	157	555

INCOME TOP THIRD
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
November	1997	73	8	19	100	154	563
December	1997	69	10	21	100	148	564
January	1998	69	10	21	100	148	559
February	1998	71	10	19	100	152	539
March	1998	75	9	16	100	159	549
April	1998	74	10	16	100	158	541
May	1998	76	9	15	100	161	554
June	1998	75	10	15	100	160	543
July	1998	74	9	17	100	157	553
August	1998	71	13	16	100	155	550
September	1998	71	12	17	100	154	546
October	1998	73	13	14	100	159	547
November	1998	76	11	13	100	163	539
December	1998	78	9	12	100	166	564
January	1999	80	9	12	100	168	572
February	1999	79	9	12	100	167	577
March	1999	77	10	12	100	165	540
April	1999	75	10	15	100	161	508
May	1999	76	10	15	100	161	512
June	1999	79	9	12	100	167	538
July	1999	81	9	11	100	170	557
August	1999	80	8	13	100	167	553
September	1999	78	8	14	100	164	555
October	1999	76	9	15	100	160	545
November	1999	75	9	16	100	159	540
December	1999	74	9	17	100	157	523
January	2000	75	9	16	100	159	528
February	2000	75	9	16	100	159	544
March	2000	72	10	18	100	154	549
April	2000	72	11	18	100	154	540
May	2000	71	10	18	100	153	529
June	2000	72	10	18	100	155	534
July	2000	73	8	19	100	154	524
August	2000	72	10	18	100	154	530
September	2000	72	9	19	100	152	507
October	2000	70	9	21	100	149	508
November	2000	70	9	21	100	149	502
December	2000	71	11	18	100	153	517
January	2001	72	10	18	100	154	516
February	2001	71	8	21	100	151	514
March	2001	70	8	22	100	148	506
April	2001	67	8	24	100	143	513
May	2001	66	10	24	100	142	518
June	2001	67	9	24	100	143	520
July	2001	69	10	21	100	147	511
August	2001	67	12	21	100	146	499
September	2001	65	12	23	100	142	477
October	2001	67	11	22	100	145	456
November	2001	76	6	18	100	158	443
December	2001	81	7	12	100	169	465
January	2002	83	7	10	100	173	483
February	2002	81	8	11	100	171	495
March	2002	80	8	12	100	168	498
April	2002	76	10	15	100	161	501

INCOME TOP THIRD
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
May	2002	74	10	16	100	159	488
June	2002	70	13	16	100	154	483
July	2002	73	11	16	100	157	489
August	2002	73	12	16	100	157	509
September	2002	77	8	14	100	163	532
October	2002	76	11	13	100	163	526
November	2002	76	12	13	100	163	520
December	2002	76	11	13	100	163	496
January	2003	76	10	14	100	162	503
February	2003	75	10	15	100	160	491
March	2003	75	8	17	100	159	501
April	2003	75	7	17	100	158	494
May	2003	78	4	17	100	161	524
June	2003	80	4	16	100	164	529
July	2003	83	4	13	100	169	534
August	2003	80	5	15	100	166	509
September	2003	79	6	15	100	163	487
October	2003	78	5	16	100	162	479
November	2003	81	5	14	100	167	505
December	2003	83	5	12	100	172	519
January	2004	85	5	10	100	175	532
February	2004	82	6	12	100	171	512
March	2004	80	6	14	100	166	512
April	2004	76	7	17	100	159	496
May	2004	75	7	18	100	157	504
June	2004	74	6	20	100	153	494
July	2004	73	5	22	100	151	512
August	2004	75	5	21	100	154	513
September	2004	75	6	19	100	157	525
October	2004	77	5	18	100	159	503
November	2004	76	6	18	100	158	501
December	2004	77	6	17	100	160	513
January	2005	75	8	17	100	158	526
February	2005	75	9	16	100	159	532
March	2005	71	9	19	100	152	524
April	2005	69	9	22	100	146	521
May	2005	68	7	24	100	144	513
June	2005	68	9	24	100	144	521
July	2005	73	7	20	100	153	525
August	2005	76	7	17	100	159	545
September	2005	76	4	20	100	156	540
October	2005	67	7	25	100	142	547
November	2005	62	7	30	100	132	522
December	2005	63	10	27	100	137	507
January	2006	69	8	23	100	146	516
February	2006	70	8	22	100	148	533
March	2006	71	6	23	100	147	539
April	2006	71	6	23	100	147	529
May	2006	67	6	27	100	140	530
June	2006	66	6	28	100	138	535
July	2006	63	6	30	100	133	541
August	2006	68	5	27	100	142	531
September	2006	71	5	24	100	147	518
October	2006	73	4	23	100	151	505
November	2006	73	6	21	100	152	501

INCOME TOP THIRD
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
December	2006	72	7	21	100	152	502
January	2007	73	7	20	100	152	514
February	2007	72	6	22	100	151	506
March	2007	73	5	22	100	151	523
April	2007	73	4	23	100	150	538
May	2007	71	5	24	100	146	549
June	2007	68	5	27	100	141	551
July	2007	68	5	27	100	141	521
August	2007	69	5	26	100	143	523
September	2007	71	4	25	100	146	506
October	2007	68	6	26	100	142	525
November	2007	67	6	27	100	140	526
December	2007	65	6	29	100	135	526
January	2008	63	5	32	100	131	511
February	2008	61	6	33	100	128	517
March	2008	61	5	34	100	127	521
April	2008	59	6	35	100	123	536
May	2008	56	5	39	100	117	528
June	2008	51	4	44	100	107	537
July	2008	52	4	44	100	107	508
August	2008	52	4	44	100	108	502
September	2008	55	5	40	100	115	502
October	2008	56	5	39	100	117	518
November	2008	61	3	36	100	126	516
December	2008	65	2	33	100	132	506
January	2009	69	2	30	100	139	513
February	2009	71	2	27	100	144	545
March	2009	71	3	26	100	145	554
April	2009	75	2	23	100	152	554
May	2009	74	2	24	100	150	529
June	2009	77	2	22	100	155	534
July	2009	76	2	22	100	154	529
August	2009	76	3	21	100	155	527
September	2009	73	3	24	100	150	514
October	2009	70	4	26	100	145	515
November	2009	69	4	27	100	143	523
December	2009	72	4	24	100	148	505
January	2010	73	3	24	100	150	488
February	2010	74	3	23	100	151	481
March	2010	72	3	25	100	148	478
April	2010	74	2	24	100	150	492
May	2010	76	2	22	100	154	506
June	2010	79	1	20	100	159	517
July	2010	77	2	21	100	156	514
August	2010	76	2	22	100	154	491
September	2010	72	2	26	100	146	492
October	2010	74	1	25	100	148	476
November	2010	71	3	26	100	144	495
December	2010	74	3	23	100	151	508
January	2011	71	5	24	100	147	527
February	2011	70	5	25	100	145	505
March	2011	69	5	26	100	143	487
April	2011	67	6	28	100	139	489
May	2011	63	6	31	100	132	499

INCOME TOP THIRD
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
June	2011	59	6	35	100	124	511
July	2011	58	6	36	100	122	481
August	2011	61	4	35	100	125	471
September	2011	63	3	34	100	129	464
October	2011	63	2	34	100	129	477
November	2011	65	4	31	100	134	468
December	2011	64	6	30	100	134	481
January	2012	66	5	29	100	136	491
February	2012	66	5	30	100	136	499
March	2012	68	3	28	100	140	496
April	2012	69	4	27	100	141	494
May	2012	70	5	26	100	144	513
June	2012	67	6	27	100	140	500
July	2012	69	6	25	100	145	506
August	2012	69	5	26	100	143	502
September	2012	72	4	24	100	149	497
October	2012	71	4	25	100	146	484
November	2012	70	4	26	100	143	476
December	2012	69	4	26	100	143	483
January	2013	69	4	27	100	142	486
February	2013	70	3	26	100	144	501
March	2013	70	3	27	100	143	500
April	2013	72	4	25	100	147	513
May	2013	75	4	21	100	154	499
June	2013	77	4	19	100	158	500
July	2013	76	5	19	100	157	500
August	2013	74	4	23	100	151	506
September	2013	71	3	25	100	146	534
October	2013	70	4	26	100	144	530
November	2013	70	4	26	100	143	532
December	2013	71	5	25	100	146	520
January	2014	74	3	23	100	151	525
February	2014	74	4	22	100	151	523
March	2014	73	5	22	100	151	521
April	2014	73	5	22	100	151	515
May	2014	70	5	25	100	145	515
June	2014	70	5	25	100	145	516
July	2014	68	6	26	100	142	526
August	2014	71	6	23	100	147	527
September	2014	71	6	23	100	148	531
October	2014	76	4	20	100	156	529
November	2014	78	4	18	100	160	533
December	2014	79	4	17	100	162	532
January	2015	76	4	19	100	157	550
February	2015	75	4	21	100	153	555
March	2015	74	5	21	100	153	559
April	2015	76	5	19	100	157	551
May	2015	77	5	18	100	158	536
June	2015	77	4	18	100	159	545
July	2015	75	5	20	100	155	539
August	2015	74	5	21	100	154	577
September	2015	73	5	22	100	151	570
October	2015	73	5	22	100	150	581
November	2015	76	4	20	100	156	556
December	2015	79	4	18	100	161	545

INCOME TOP THIRD
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
January	2016	81	3	16	100	165	543
February	2016	79	4	17	100	162	549
March	2016	78	4	18	100	159	574
April	2016	79	4	18	100	161	578
May	2016	79	4	17	100	163	594
June	2016	79	4	17	100	162	571
July	2016	77	5	18	100	159	573
August	2016	76	5	19	100	157	564
September	2016	74	6	20	100	153	600
October	2016	71	6	23	100	148	614
November	2016	72	6	23	100	149	638
December	2016	72	6	22	100	151	638
January	2017	75	5	19	100	156	660
February	2017	72	6	22	100	151	659
March	2017	76	5	19	100	157	656
April	2017	75	5	20	100	155	625
May	2017	79	4	17	100	162	642
June	2017	76	5	19	100	157	675
July	2017	73	4	23	100	149	715
August	2017	72	3	25	100	147	716
September	2017	72	3	25	100	148	692
October	2017	74	4	22	100	151	651
November	2017	74	5	21	100	153	635
December	2017	74	4	21	100	153	642
January	2018	76	4	20	100	155	669
February	2018	75	4	21	100	153	689
March	2018	73	6	21	100	152	692
April	2018	72	6	22	100	150	715
May	2018	70	6	24	100	146	698
June	2018	71	3	26	100	145	691
July	2018	69	3	28	100	141	683
August	2018	66	4	30	100	137	705
September	2018	65	5	30	100	135	723
October	2018	65	5	30	100	136	707
November	2018	66	5	29	100	137	678
December	2018	64	5	31	100	133	654
January	2019	62	6	31	100	131	656
February	2019	62	5	33	100	129	662
March	2019	63	6	31	100	133	671
April	2019	64	6	29	100	135	672
May	2019	65	6	28	100	137	656
June	2019	66	4	30	100	136	633
July	2019	66	3	31	100	135	620
August	2019	67	3	30	100	137	630
September	2019	66	3	31	100	135	650
October	2019	67	3	30	100	136	682
November	2019	68	3	29	100	139	709
December	2019	71	4	25	100	145	719
January	2020	71	5	24	100	147	714
February	2020	69	6	25	100	144	714
March	2020	67	6	27	100	139	750
April	2020	65	5	30	100	135	748
May	2020	69	3	29	100	140	762
June	2020	72	2	26	100	146	724

INCOME TOP THIRD
TABLE 37
BUYING CONDITIONS FOR VEHICLES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
July	2020	73	2	25	100	149	725
August	2020	69	3	28	100	141	731
September	2020	67	3	30	100	137	727
October	2020	64	4	32	100	132	727
November	2020	65	4	31	100	134	695
December	2020	65	3	32	100	133	684
January	2021	66	4	30	100	136	656
February	2021	64	3	32	100	132	648
March	2021	62	4	34	100	128	654
April	2021	60	5	35	100	125	664
May	2021	57	5	38	100	120	668
June	2021	50	5	46	100	104	680
July	2021	41	4	54	100	87	669
August	2021	34	3	63	100	71	654
September	2021	29	2	69	100	60	623
October	2021	25	2	73	100	52	637
November	2021	24	3	73	100	50	650
December	2021	25	3	72	100	52	677
January	2022	23	3	74	100	49	657
February	2022	21	2	77	100	44	652
March	2022	19	3	78	100	41	649