Response to the query: "Why do you say so?" following the question on Table 41.

May add to more than $100 \%$ due to multiple mentions.

|  |  | GOOD TIME TO BUY |  |  |  |  |  | BAD TIME TO BUY |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Prices Low; Good Buys Available | Prices Won't Come Down | Interest <br> Rate <br> Low | Borrow in <br> Advance <br> Rising Rates | Times <br> Good <br> Prosperity | Good <br> Investment | Prices <br> High | Interest <br> Rates High; <br> Credit Tight | Can't <br> Afford <br> To Buy | Uncertain <br> Future | Bad <br> Investment |
| June | 1980 | 7 | 8 | 6 | 3 | 1 | 7 | 28 | 81 | 5 | 3 | 1 |
| July | 1980 | 10 | 9 | 15 | 5 | 1 | 6 | 27 | 69 | 4 | 4 | 0 |
| August | 1980 | 12 | 14 | 21 | 9 | 1 | 8 | 26 | 52 | 4 | 5 | 1 |
| September | r 1980 | 13 | 16 | 21 | 12 | 0 | 10 | 25 | 45 | 5 | 3 | 2 |
| October | 1980 | 11 | 17 | 16 | 13 | 0 | 11 | 25 | 49 | 5 | 3 | 2 |
| November | 1980 | 10 | 16 | 9 | 11 | 0 | 10 | 26 | 60 | 5 | 3 | 2 |
| December | 1980 | 7 | 14 | 5 | 8 | 1 | 9 | 24 | 74 | 5 | 4 | 1 |
| January | 1981 | 7 | 12 | 2 | 5 | 0 | 8 | 27 | 82 | 5 | 3 | 1 |
| February | 1981 | 7 | 11 | 2 | 5 | 0 | 8 | 29 | 84 | 6 | 3 | 1 |
| March | 1981 | 7 | 11 | 3 | 4 | 0 | 8 | 30 | 82 | 6 | 3 | 1 |
| April | 1981 | 7 | 13 | 3 | 5 | 0 | 9 | 30 | 79 | 5 | 3 | 1 |
| May | 1981 | 7 | 13 | 3 | 4 | 0 | 9 | 26 | 77 | 5 | 3 | 1 |
| June | 1981 | 6 | 15 | 3 | 5 | 0 | 9 | 26 | 74 | 6 | 2 | 0 |
| July | 1981 | 6 | 14 | 3 | 5 | 0 | 8 | 24 | 75 | 7 | 1 | 0 |
| August | 1981 | 7 | 13 | 2 | 5 | 0 | 6 | 24 | 82 | 7 | 2 | 0 |
| September | r 1981 | 8 | 10 | 3 | 5 | 0 | 5 | 23 | 85 | 7 | 2 | 1 |
| October | 1981 | 8 | 8 | 3 | 4 | 0 | 3 | 24 | 87 | 7 | 3 | 1 |
| November | 1981 | 9 | 7 | 2 | 3 | 0 | 4 | 23 | 85 | 8 | 3 | 1 |
| December | 1981 | 12 | 8 | 3 | 2 | 0 | 5 | 23 | 84 | 9 | 4 | 0 |
| January | 1982 | 16 | 7 | 5 | 2 | 0 | 4 | 22 | 84 | 9 | 6 | 0 |
| February | 1982 | 19 | 7 | 6 | 2 | 1 | 4 | 23 | 81 | 8 | 5 | 1 |
| March | 1982 | 22 | 6 | 5 | 2 | 1 | 5 | 21 | 81 | 8 | 5 | 1 |
| April | 1982 | 22 | 7 | 4 | 3 | 1 | 8 | 18 | 76 | 9 | 4 | 2 |
| May | 1982 | 25 | 6 | 5 | 2 | 0 | 8 | 15 | 76 | 11 | 4 | 1 |
| June | 1982 | 26 | 6 | 7 | 2 | 1 | 7 | 19 | 71 | 9 | 4 | 1 |
| July | 1982 | 26 | 4 | 5 | 2 | 1 | 4 | 20 | 78 | 9 | 5 | 1 |
| August | 1982 | 24 | 4 | 5 | 3 | 0 | 4 | 21 | 78 | 9 | 6 | 1 |
| September | r 1982 | 22 | 4 | 9 | 4 | 0 | 3 | 19 | 76 | 10 | 6 | 1 |
| October | 1982 | 24 | 5 | 18 | 4 | 0 | 4 | 19 | 66 | 11 | 4 | 1 |
| November | 1982 | 25 | 6 | 26 | 5 | 1 | 4 | 17 | 57 | 10 | 4 | 1 |
| December | 1982 | 28 | 6 | 34 | 5 | 0 | 6 | 14 | 47 | 9 | 5 | 1 |
| January | 1983 | 30 | 7 | 41 | 5 | 1 | 5 | 12 | 40 | 7 | 5 | 0 |
| February | 1983 | 31 | 7 | 44 | 5 | 1 | 6 | 13 | 37 | 7 | 6 | 0 |
| March | 1983 | 30 | 8 | 47 | 5 | 1 | 4 | 12 | 36 | 6 | 6 | 0 |
| April | 1983 | 30 | 8 | 48 | 8 | 2 | 4 | 13 | 31 | 5 | 6 | 0 |
| May | 1983 | 31 | 9 | 55 | 9 | 2 | 3 | 10 | 22 | 5 | 4 | 0 |
| June | 1983 | 32 | 10 | 56 | 11 | 3 | 5 | 8 | 19 | 4 | 3 | 0 |
| July | 1983 | 30 | 10 | 56 | 12 | 3 | 5 | 8 | 19 | 3 | 2 | 0 |
| August | 1983 | 26 | 11 | 47 | 13 | 2 | 7 | 9 | 24 | 3 | 2 | 1 |
| September | r 1983 | 25 | 10 | 42 | 16 | 2 | 8 | 10 | 25 | 4 | 2 | 1 |
| October | 1983 | 27 | 9 | 36 | 15 | 2 | 9 | 11 | 27 | 4 | 2 | 1 |
| November | 1983 | 27 | 8 | 36 | 15 | 2 | 8 | 14 | 24 | 4 | 2 | 1 |
| December | 1983 | 26 | 10 | 38 | 14 | 3 | 6 | 13 | 24 | 4 | 3 | 1 |
| January | 1984 | 22 | 12 | 42 | 14 | 3 | 7 | 12 | 22 | 4 | 3 | 1 |
| February | 1984 | 25 | 12 | 45 | 14 | 5 | 8 | 9 | 19 | 3 | 2 | 1 |
| March | 1984 | 25 | 13 | 47 | 14 | 5 | 11 | 9 | 16 | 3 | 1 | 1 |

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

|  |  | GOOD TIME TO BUY |  |  |  |  |  | BAD TIME TO BUY |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date of Sur | Survey | Prices Low; Good Buys Available | Prices Won't Come Down | Interest <br> Rate <br> Low | Borrow in <br> Advance <br> Rising Rates | Times <br> Good <br> Prosperity | Good <br> Investment | Prices <br> High | Interest <br> Rates High; <br> Credit Tight | Can't <br> Afford <br> To Buy | Uncertain <br> Future | Bad Investmen |
| April | 1984 | 24 | 14 | 44 | 20 | 5 | 10 | 7 | 15 | 3 | 1 | 1 |
| May | 1984 | 19 | 14 | 36 | 26 | 3 | 9 | 8 | 21 | 2 | 1 | 0 |
| June | 1984 | 17 | 13 | 29 | 29 | 4 | 7 | 8 | 28 | 2 | 1 | 0 |
| July | 1984 | 17 | 12 | 23 | 25 | 3 | 7 | 11 | 34 | 2 | 0 | 0 |
| August | 1984 | 20 | 14 | 22 | 21 | 3 | 8 | 11 | 37 | 3 | 1 | 0 |
| September | 1984 | 20 | 14 | 25 | 18 | 3 | 8 | 12 | 36 | 3 | 2 | 0 |
| October | 1984 | 21 | 13 | 28 | 16 | 2 | 7 | 12 | 34 | 2 | 2 | 1 |
| November | 1984 | 19 | 12 | 33 | 14 | 3 | 7 | 11 | 30 | 3 | 2 | 1 |
| December | 1984 | 20 | 11 | 36 | 14 | 3 | 6 | 11 | 31 | 2 | 2 | 0 |
| January | 1985 | 18 | 10 | 46 | 12 | 4 | 6 | 11 | 29 | 2 | 3 | 0 |
| February | 1985 | 20 | 10 | 52 | 10 | 3 | 5 | 12 | 26 | 3 | 2 | 0 |
| March | 1985 | 22 | 9 | 56 | 8 | 3 | 6 | 11 | 20 | 3 | 1 | 0 |
| April | 1985 | 26 | 11 | 53 | 13 | 3 | 6 | 11 | 16 | 4 | 1 | 0 |
| May | 1985 | 27 | 11 | 50 | 13 | 5 | 6 | 10 | 15 | 3 | 3 | 0 |
| June | 1985 | 26 | 10 | 54 | 12 | 4 | 6 | 10 | 15 | 4 | 3 | 0 |
| July | 1985 | 27 | 8 | 61 | 7 | 5 | 5 | 9 | 13 | 3 | 3 | 0 |
| August | 1985 | 27 | 6 | 67 | 6 | 4 | 5 | 10 | 12 | 3 | 1 | 0 |
| September | 1985 | 30 | 5 | 69 | 6 | 4 | 4 | 8 | 12 | 2 | 1 | 1 |
| October | 1985 | 30 | 6 | 67 | 6 | 4 | 4 | 7 | 12 | 2 | 1 | 1 |
| November | 1985 | 31 | 6 | 64 | 7 | 5 | 4 | 6 | 13 | 2 | 2 | 1 |
| December | 1985 | 29 | 7 | 61 | 7 | 4 | 5 | 9 | 12 | 2 | 2 | 1 |
| January | 1986 | 28 | 7 | 66 | 6 | 3 | 6 | 8 | 11 | 2 | 2 | 1 |
| February | 1986 | 28 | 7 | 70 | 5 | 3 | 6 | 7 | 8 | 2 | 2 | 1 |
| March | 1986 | 28 | 6 | 78 | 5 | 3 | 7 | 3 | 5 | 3 | 1 | 1 |
| April | 1986 | 27 | 5 | 83 | 4 | 5 | 5 | 3 | 4 | 2 | 1 | 0 |
| May | 1986 | 25 | 4 | 89 | 4 | 4 | 4 | 4 | 3 | 1 | 1 | 0 |
| June | 1986 | 22 | 4 | 92 | 5 | 5 | 3 | 5 | 3 | 0 | 0 | 0 |
| July | 1986 | 20 | 4 | 88 | 6 | 5 | 5 | 6 | 3 | 1 | 0 | 0 |
| August | 1986 | 22 | 4 | 86 | 6 | 4 | 5 | 7 | 2 | 2 | 1 | 1 |
| September | 1986 | 26 | 5 | 82 | 5 | 4 | 6 | 7 | 2 | 2 | 1 | 1 |
| October | 1986 | 32 | 6 | 82 | 5 | 4 | 6 | 8 | 2 | 2 | 1 | 1 |
| November | 1986 | 33 | 6 | 81 | 5 | 4 | 7 | 7 | 2 | 1 | 1 | 1 |
| December | 1986 | 32 | 5 | 80 | 6 | 2 | 7 | 7 | 2 | 1 | 1 | 1 |
| January | 1987 | 29 | 6 | 79 | 6 | 2 | 6 | 6 | 3 | 1 | 1 | 1 |
| February | 1987 | 27 | 6 | 79 | 7 | 2 | 5 | 6 | 3 | 2 | 1 | 1 |
| March | 1987 | 26 | 7 | 78 | 6 | 4 | 5 | 5 | 3 | 1 | 1 | 0 |
| April | 1987 | 24 | 8 | 76 | 10 | 4 | 6 | 5 | 2 | 1 | 1 | 0 |
| May | 1987 | 25 | 9 | 68 | 13 | 3 | 8 | 6 | 4 | 1 | 0 | 0 |
| June | 1987 | 23 | 10 | 60 | 21 | 2 | 8 | 7 | 6 | 1 | 0 | 0 |
| July | 1987 | 23 | 12 | 54 | 24 | 3 | 7 | 7 | 8 | 2 | 0 | 0 |
| August | 1987 | 23 | 12 | 52 | 23 | 2 | 8 | 8 | 7 | 2 | 1 | 0 |
| September | 1987 | 22 | 13 | 50 | 20 | 3 | 9 | 8 | 8 | 2 | 1 | 0 |
| October | 1987 | 23 | 10 | 47 | 22 | 2 | 9 | 8 | 13 | 3 | 2 | 0 |
| November | 1987 | 20 | 10 | 43 | 21 | 3 | 9 | 8 | 16 | 4 | 4 | 1 |
| December | 1987 | 23 | 8 | 43 | 18 | 2 | 9 | 8 | 18 | 4 | 5 | 1 |
| January | 1988 | 23 | 9 | 44 | 14 | 2 | 10 | 9 | 14 | 5 | 6 | 1 |
| February | 1988 | 27 | 8 | 49 | 11 | 3 | 10 | 11 | 12 | 5 | 4 | 0 |
| March | 1988 | 28 | 9 | 55 | 10 | 3 | 9 | 10 | 9 | 4 | 3 | 0 |
| April | 1988 | 28 | 10 | 57 | 9 | 4 | 8 | 9 | 8 | 3 | 2 | 0 |
| May | 1988 | 26 | 13 | 53 | 14 | 5 | 10 | 7 | 7 | 3 | 1 | 0 |
| June | 1988 | 23 | 13 | 45 | 16 | 5 | 10 | 9 | 8 | 3 | 2 | 1 |

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

|  |  | GOOD TIME TO BUY |  |  |  |  |  | BAD TIME TO BUY |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date of S | Survey | Prices Low; <br> Good Buys <br> Available | Prices Won't Come Down | Interest <br> Rate <br> Low | Borrow in <br> Advance <br> Rising Rates | Times <br> Good <br> Prosperity | Good Investment | Prices <br> High | Interest <br> Rates High; <br> Credit Tight | Can't <br> Afford <br> To Buy | Uncertain <br> Future | Bad Investment |
| July | 1988 | 25 | 13 | 41 | 17 | 6 | 11 | 9 | 8 | 2 | 1 | 1 |
| August | 1988 | 24 | 14 | 34 | 19 | 5 | 12 | 11 | 9 | 3 | 2 | 1 |
| September | 1988 | 26 | 16 | 30 | 23 | 5 | 15 | 10 | 9 | 2 | 1 | 0 |
| October | 1988 | 25 | 15 | 28 | 23 | 3 | 15 | 11 | 12 | 3 | 1 | 0 |
| November | 1988 | 25 | 15 | 33 | 19 | 3 | 16 | 12 | 9 | 2 | 1 | 0 |
| December | 1988 | 23 | 14 | 30 | 18 | 2 | 14 | 14 | 13 | 2 | 2 | 0 |
| January | 1989 | 23 | 15 | 28 | 20 | 1 | 13 | 13 | 13 | 2 | 2 | 0 |
| February | 1989 | 24 | 13 | 23 | 24 | 2 | 10 | 12 | 15 | 2 | 3 | 0 |
| March | 1989 | 26 | 12 | 23 | 24 | 2 | 12 | 11 | 17 | 3 | 2 | 0 |
| April | 1989 | 25 | 10 | 19 | 25 | 4 | 10 | 12 | 23 | 3 | 2 | 0 |
| May | 1989 | 26 | 11 | 17 | 22 | 3 | 11 | 13 | 29 | 3 | 2 | 1 |
| June | 1989 | 23 | 11 | 20 | 19 | 3 | 11 | 15 | 30 | 2 | 2 | 1 |
| July | 1989 | 22 | 11 | 29 | 14 | 3 | 13 | 15 | 24 | 2 | 1 | 1 |
| August | 1989 | 25 | 12 | 34 | 11 | 2 | 11 | 16 | 19 | 2 | 1 | 0 |
| September | 1989 | 29 | 12 | 37 | 9 | 3 | 11 | 15 | 11 | 3 | 0 | 0 |
| October | 1989 | 32 | 12 | 37 | 8 | 3 | 10 | 14 | 8 | 3 | 1 | 0 |
| November | 1989 | 32 | 12 | 39 | 8 | 3 | 11 | 11 | 9 | 4 | 1 | 0 |
| December | 1989 | 31 | 12 | 39 | 9 | 4 | 9 | 11 | 11 | 4 | 1 | 0 |
| January | 1990 | 33 | 11 | 42 | 8 | 4 | 9 | 9 | 12 | 3 | 1 | 0 |
| February | 1990 | 34 | 9 | 39 | 9 | 3 | 8 | 12 | 13 | 3 | 1 | 0 |
| March | 1990 | 37 | 9 | 36 | 9 | 2 | 8 | 12 | 12 | 3 | 1 | 0 |
| April | 1990 | 36 | 10 | 31 | 12 | 2 | 9 | 14 | 13 | 3 | 1 | 1 |
| May | 1990 | 37 | 12 | 29 | 11 | 3 | 9 | 13 | 12 | 3 | 1 | 0 |
| June | 1990 | 38 | 12 | 29 | 12 | 3 | 10 | 13 | 14 | 2 | 1 | 1 |
| July | 1990 | 41 | 11 | 29 | 10 | 2 | 8 | 14 | 15 | 3 | 1 | 1 |
| August | 1990 | 41 | 11 | 31 | 10 | 2 | 7 | 14 | 17 | 2 | 2 | 2 |
| September | 1990 | 42 | 11 | 26 | 10 | 1 | 6 | 15 | 18 | 3 | 3 | 1 |
| October | 1990 | 43 | 10 | 22 | 9 | 1 | 6 | 13 | 19 | 5 | 5 | 1 |
| November | 1990 | 46 | 8 | 17 | 7 | 1 | 7 | 14 | 19 | 6 | 6 | 1 |
| December | 1990 | 49 | 7 | 19 | 6 | 1 | 5 | 12 | 18 | 6 | 8 | 1 |
| January | 1991 | 53 | 5 | 25 | 5 | 1 | 4 | 12 | 16 | 5 | 7 | 1 |
| February | 1991 | 56 | 4 | 35 | 4 | 1 | 3 | 9 | 13 | 5 | 7 | 1 |
| March | 1991 | 58 | 5 | 48 | 3 | 1 | 2 | 8 | 10 | 4 | 6 | 1 |
| April | 1991 | 61 | 4 | 56 | 3 | 2 | 3 | 6 | 7 | 5 | 4 | 1 |
| May | 1991 | 65 | 6 | 59 | 3 | 2 | 4 | 6 | 7 | 4 | 2 | 2 |
| June | 1991 | 66 | 6 | 55 | 3 | 1 | 5 | 5 | 7 | 5 | 3 | 1 |
| July | 1991 | 62 | 7 | 50 | 3 | 2 | 6 | 6 | 7 | 5 | 4 | 1 |
| August | 1991 | 59 | 6 | 49 | 3 | 2 | 5 | 8 | 7 | 5 | 5 | 1 |
| September | 1991 | 57 | 6 | 54 | 2 | 2 | 5 | 9 | 7 | 4 | 4 | 1 |
| October | 1991 | 57 | 4 | 60 | 2 | 1 | 4 | 8 | 7 | 4 | 4 | 2 |
| November | 1991 | 56 | 3 | 63 | 2 | 1 | 4 | 6 | 6 | 5 | 3 | 2 |
| December | 1991 | 54 | 3 | 65 | 2 | 1 | 4 | 5 | 5 | 7 | 4 | 1 |
| January | 1992 | 54 | 2 | 71 | 2 | 1 | 3 | 3 | 4 | 7 | 5 | 1 |
| February | 1992 | 52 | 2 | 79 | 2 | 1 | 3 | 3 | 2 | 5 | 6 | 0 |
| March | 1992 | 53 | 2 | 83 | 2 | 1 | 4 | 2 | 1 | 4 | 5 | 1 |
| April | 1992 | 53 | 3 | 83 | 2 | 1 | 5 | 2 | 2 | 3 | 5 | 1 |
| May | 1992 | 52 | 3 | 81 | 2 | 2 | 5 | 1 | 2 | 4 | 5 | 1 |
| June | 1992 | 51 | 3 | 78 | 2 | 2 | 4 | 3 | 3 | 4 | 4 | 0 |
| July | 1992 | 50 | 2 | 78 | 3 | 1 | 4 | 3 | 2 | 4 | 4 | 1 |
| August | 1992 | 49 | 3 | 77 | 3 | 1 | 4 | 4 | 2 | 4 | 5 | 0 |
| September | 1992 | 51 | 3 | 81 | 3 | 2 | 5 | 3 | 1 | 3 | 4 | 0 |

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES (Three Month Moving Averages)

|  |  | GOOD TIME TO BUY |  |  |  |  |  | BAD TIME TO BUY |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date of S | Survey | Prices Low; Good Buys Available | Prices <br> Won't Come <br> Down | Interest <br> Rate <br> Low | Borrow in <br> Advance <br> Rising Rates | Times <br> Good <br> Prosperity | Good Investment | Prices <br> High | Interest <br> Rates High; <br> Credit Tight | Can't <br> Afford <br> To Buy | Uncertain Future | Bad Investment |
| October | 1992 | 48 | 3 | 81 | 3 | 3 | 4 | 3 | 2 | 5 | 4 | 0 |
| November | 1992 | 46 | 4 | 79 | 4 | 3 | 4 | 4 | 3 | 5 | 5 | 1 |
| December | 1992 | 43 | 5 | 77 | 7 | 3 | 4 | 4 | 3 | 5 | 5 | 1 |
| January | 1993 | 47 | 6 | 75 | 8 | 3 | 3 | 4 | 2 | 3 | 5 | 1 |
| February | 1993 | 48 | 5 | 78 | 8 | 2 | 3 | 2 | 2 | 3 | 4 | 0 |
| March | 1993 | 46 | 5 | 80 | 6 | 2 | 4 | 2 | 2 | 3 | 4 | 0 |
| April | 1993 | 41 | 5 | 84 | 5 | 3 | 5 | 1 | 2 | 3 | 4 | 1 |
| May | 1993 | 38 | 7 | 86 | 4 | 3 | 5 | 2 | 2 | 3 | 4 | 1 |
| June | 1993 | 39 | 7 | 87 | 4 | 4 | 5 | 3 | 2 | 3 | 3 | 1 |
| July | 1993 | 41 | 6 | 87 | 5 | 3 | 5 | 2 | 2 | 2 | 3 | 0 |
| August | 1993 | 39 | 4 | 87 | 6 | 3 | 4 | 3 | 2 | 3 | 2 | 1 |
| September | r 1993 | 37 | 4 | 89 | 6 | 3 | 3 | 2 | 2 | 3 | 2 | 1 |
| October | 1993 | 36 | 4 | 88 | 5 | 4 | 3 | 2 | 1 | 3 | 3 | 1 |
| November | 1993 | 39 | 5 | 90 | 3 | 4 | 4 | 2 | 1 | 2 | 3 | 1 |
| December | 1993 | 38 | 4 | 86 | 4 | 4 | 5 | 2 | 1 | 3 | 3 | 0 |
| January | 1994 | 37 | 5 | 86 | 6 | 6 | 4 | 2 | 1 | 3 | 2 | 0 |
| February | 1994 | 35 | 4 | 84 | 10 | 5 | 4 | 3 | 1 | 3 | 2 | 0 |
| March | 1994 | 33 | 6 | 84 | 13 | 7 | 3 | 3 | 1 | 2 | 2 | 0 |
| April | 1994 | 30 | 6 | 78 | 18 | 5 | 4 | 2 | 3 | 2 | 2 | 0 |
| May | 1994 | 27 | 8 | 71 | 23 | 6 | 5 | 2 | 4 | 2 | 2 | 0 |
| June | 1994 | 24 | 7 | 65 | 25 | 6 | 5 | 3 | 6 | 3 | 2 | 0 |
| July | 1994 | 24 | 8 | 63 | 27 | 6 | 5 | 3 | 6 | 3 | 1 | 0 |
| August | 1994 | 25 | 8 | 62 | 27 | 7 | 6 | 3 | 7 | 2 | 1 | 0 |
| September | r 1994 | 29 | 9 | 59 | 26 | 6 | 7 | 3 | 6 | 2 | 2 | 0 |
| October | 1994 | 29 | 10 | 55 | 29 | 7 | 7 | 3 | 6 | 3 | 2 | 0 |
| November | 1994 | 27 | 12 | 48 | 30 | 6 | 5 | 5 | 9 | 5 | 2 | 0 |
| December | 1994 | 22 | 13 | 41 | 33 | 7 | 5 | 6 | 14 | 4 | 2 | 0 |
| January | 1995 | 19 | 11 | 35 | 31 | 7 | 5 | 8 | 21 | 3 | 2 | 0 |
| February | 1995 | 17 | 10 | 32 | 31 | 6 | 7 | 8 | 23 | 3 | 2 | 1 |
| March | 1995 | 15 | 9 | 34 | 29 | 7 | 7 | 9 | 25 | 4 | 1 | 1 |
| April | 1995 | 17 | 10 | 37 | 24 | 6 | 7 | 8 | 24 | 3 | 2 | 1 |
| May | 1995 | 21 | 10 | 44 | 20 | 6 | 7 | 8 | 20 | 3 | 2 | 1 |
| June | 1995 | 25 | 8 | 50 | 13 | 7 | 6 | 9 | 16 | 3 | 3 | 1 |
| July | 1995 | 24 | 7 | 60 | 11 | 8 | 7 | 7 | 11 | 2 | 2 | 1 |
| August | 1995 | 25 | 5 | 65 | 6 | 10 | 9 | 6 | 9 | 3 | 1 | 1 |
| September | r 1995 | 26 | 5 | 70 | 6 | 9 | 9 | 4 | 6 | 3 | 1 | 0 |
| October | 1995 | 29 | 4 | 66 | 6 | 8 | 9 | 5 | 5 | 4 | 1 | 0 |
| November | 1995 | 29 | 5 | 66 | 5 | 6 | 7 | 5 | 7 | 3 | 2 | 0 |
| December | 1995 | 31 | 5 | 65 | 5 | 5 | 8 | 5 | 7 | 4 | 2 | 0 |
| January | 1996 | 31 | 5 | 68 | 4 | 5 | 8 | 4 | 7 | 4 | 3 | 1 |
| February | 1996 | 30 | 4 | 70 | 6 | 5 | 7 | 3 | 4 | 4 | 3 | 0 |
| March | 1996 | 27 | 4 | 72 | 8 | 5 | 8 | 2 | 4 | 4 | 2 | 0 |
| April | 1996 | 24 | 4 | 71 | 10 | 6 | 10 | 3 | 5 | 5 | 1 | 0 |
| May | 1996 | 24 | 6 | 65 | 12 | 7 | 10 | 4 | 6 | 4 | 1 | 0 |
| June | 1996 | 24 | 7 | 59 | 12 | 8 | 9 | 6 | 7 | 5 | 2 | 0 |
| July | 1996 | 25 | 8 | 56 | 11 | 9 | 6 | 6 | 6 | 4 | 2 | 0 |
| August | 1996 | 24 | 9 | 56 | 11 | 8 | 8 | 4 | 6 | 4 | 2 | 0 |
| September | r 1996 | 25 | 9 | 55 | 11 | 7 | 8 | 4 | 7 | 3 | 1 | 0 |
| October | 1996 | 26 | 8 | 54 | 15 | 6 | 9 | 4 | 6 | 3 | 1 | 0 |
| November | 1996 | 26 | 7 | 55 | 13 | 7 | 8 | 5 | 6 | 4 | 1 | 1 |
| December | 1996 | 25 | 8 | 57 | 13 | 8 | 9 | 5 | 4 | 3 | 1 | 2 |

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES (Three Month Moving Averages)

|  |  | GOOD TIME TO BUY |  |  |  |  |  | BAD TIME TO BUY |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date of Sur | Survey | Prices Low; Good Buys Available | Prices <br> Won't Come <br> Down | Interest <br> Rate <br> Low | Borrow in <br> Advance Rising Rates | Times <br> Good <br> Prosperity | Good <br> Investment | Prices <br> High | Interest <br> Rates High; <br> Credit Tight | Can't <br> Afford <br> To Buy | Uncertain <br> Future | Bad Investment |
| January | 1997 | 25 | 8 | 59 | 9 | 11 | 10 | 4 | 4 | 4 | 1 | 2 |
| February | 1997 | 27 | 9 | 61 | 8 | 13 | 10 | 3 | 4 | 2 | 1 | 1 |
| March | 1997 | 27 | 8 | 61 | 7 | 15 | 9 | 3 | 5 | 2 | 1 | 0 |
| April | 1997 | 25 | 8 | 58 | 8 | 12 | 9 | 5 | 8 | 2 | 1 | 0 |
| May | 1997 | 24 | 7 | 53 | 11 | 11 | 7 | 8 | 10 | 3 | 1 | 0 |
| June | 1997 | 23 | 8 | 50 | 12 | 9 | 7 | 7 | 10 | 3 | 0 | 0 |
| July | 1997 | 26 | 8 | 53 | 11 | 10 | 7 | 7 | 6 | 2 | 0 | 1 |
| August | 1997 | 24 | 8 | 56 | 8 | 11 | 6 | 6 | 4 | 1 | 1 | 1 |
| September | 1997 | 26 | 8 | 61 | 6 | 13 | 7 | 6 | 3 | 1 | 1 | 1 |
| October | 1997 | 22 | 7 | 64 | 5 | 12 | 8 | 5 | 3 | 1 | 1 | 1 |
| November | 1997 | 24 | 6 | 62 | 4 | 13 | 9 | 5 | 2 | 1 | 1 | 1 |
| December | 1997 | 23 | 7 | 62 | 4 | 11 | 9 | 4 | 2 | 1 | 1 | 1 |
| January | 1998 | 24 | 6 | 64 | 4 | 10 | 7 | 4 | 2 | 0 | 1 | 0 |
| February | 1998 | 20 | 4 | 70 | 3 | 9 | 5 | 3 | 1 | 1 | 1 | 0 |
| March | 1998 | 18 | 4 | 76 | 2 | 10 | 5 | 3 | 1 | 1 | 1 | 0 |
| April | 1998 | 16 | 5 | 78 | 1 | 10 | 5 | 2 | 1 | 1 | 1 | 0 |
| May | 1998 | 19 | 7 | 79 | 1 | 10 | 4 | 3 | 1 | 0 | 1 | 0 |
| June | 1998 | 20 | 6 | 74 | 2 | 12 | 4 | 5 | 1 | 0 | 1 | 1 |
| July | 1998 | 20 | 6 | 75 | 2 | 13 | 5 | 6 | 2 | 1 | 1 | 0 |
| August | 1998 | 17 | 5 | 76 | 4 | 13 | 8 | 6 | 2 | 1 | 0 | 0 |
| September | 1998 | 14 | 5 | 79 | 4 | 12 | 8 | 7 | 2 | 1 | 0 | 0 |
| October | 1998 | 15 | 4 | 83 | 3 | 11 | 6 | 6 | 1 | 1 | 0 | 0 |
| November | 1998 | 14 | 3 | 86 | 1 | 9 | 5 | 6 | 1 | 1 | 0 | 0 |
| December | 1998 | 15 | 2 | 92 | 0 | 9 | 5 | 5 | 0 | 0 | 0 | 0 |
| January | 1999 | 15 | 3 | 87 | 1 | 10 | 6 | 5 | 1 | 0 | 0 | 0 |
| February | 1999 | 16 | 4 | 87 | 1 | 13 | 6 | 5 | 1 | 0 | 1 | 0 |
| March | 1999 | 16 | 6 | 81 | 2 | 14 | 7 | 6 | 2 | 1 | 1 | 1 |
| April | 1999 | 14 | 6 | 80 | 3 | 16 | 6 | 7 | 2 | 1 | 1 | 1 |
| May | 1999 | 13 | 7 | 75 | 4 | 14 | 8 | 7 | 2 | 1 | 1 | 1 |
| June | 1999 | 13 | 8 | 76 | 6 | 14 | 7 | 7 | 2 | 1 | 1 | 0 |
| July | 1999 | 14 | 8 | 71 | 8 | 14 | 7 | 7 | 3 | 0 | 1 | 0 |
| August | 1999 | 14 | 7 | 65 | 11 | 13 | 5 | 7 | 5 | 1 | 2 | 0 |
| September | 1999 | 12 | 8 | 54 | 13 | 15 | 6 | 10 | 7 | 1 | 3 | 0 |
| October | 1999 | 11 | 8 | 53 | 13 | 13 | 7 | 10 | 9 | 1 | 3 | 0 |
| November | 1999 | 13 | 9 | 55 | 12 | 13 | 8 | 9 | 8 | 1 | 2 | 1 |
| December | 1999 | 15 | 8 | 58 | 11 | 14 | 10 | 8 | 8 | 1 | 1 | 1 |
| January | 2000 | 14 | 8 | 54 | 11 | 14 | 11 | 10 | 9 | 1 | 1 | 1 |
| February | 2000 | 11 | 7 | 49 | 13 | 16 | 10 | 12 | 11 | 1 | 1 | 0 |
| March | 2000 | 10 | 9 | 44 | 15 | 17 | 8 | 12 | 12 | 1 | 0 | 0 |
| April | 2000 | 11 | 10 | 40 | 19 | 18 | 6 | 10 | 12 | 1 | 1 | 0 |
| May | 2000 | 13 | 9 | 36 | 18 | 16 | 7 | 11 | 15 | 1 | 1 | 0 |
| June | 2000 | 12 | 7 | 34 | 19 | 13 | 7 | 13 | 20 | 1 | 1 | 0 |
| July | 2000 | 11 | 8 | 32 | 16 | 12 | 7 | 15 | 24 | 1 | 1 | 0 |
| August | 2000 | 9 | 9 | 34 | 15 | 12 | 7 | 14 | 25 | 1 | 1 | 0 |
| September | 2000 | 9 | 10 | 37 | 12 | 13 | 8 | 15 | 20 | 1 | 0 | 0 |
| October | 2000 | 10 | 9 | 39 | 11 | 14 | 9 | 14 | 16 | 1 | 1 | 0 |
| November | 2000 | 11 | 9 | 41 | 11 | 14 | 9 | 14 | 10 | 1 | 0 | 0 |
| December | 2000 | 10 | 9 | 41 | 10 | 12 | 8 | 14 | 10 | 2 | 1 | 0 |
| January | 2001 | 11 | 8 | 50 | 8 | 12 | 7 | 12 | 9 | 3 | 1 | 0 |
| February | 2001 | 13 | 6 | 57 | 6 | 9 | 6 | 11 | 8 | 2 | 2 | 0 |

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES

# (Three Month Moving Averages) 

|  |  | GOOD TIME TO BUY |  |  |  |  |  | BAD TIME TO BUY |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date of S | Survey | Prices Low; Good Buys Available | Prices <br> Won't Come <br> Down | Interest <br> Rate <br> Low | Borrow in <br> Advance Rising Rates | Times <br> Good <br> Prosperity | Good <br> Investment | Prices <br> High | Interest <br> Rates High; <br> Credit Tight | Can't <br> Afford <br> To Buy | Uncertain <br> Future | Bad <br> Investment |
| March | 2001 | 15 | 5 | 67 | 4 | 7 | 7 | 10 | 8 | 1 | 3 | 0 |
| April | 2001 | 15 | 5 | 68 | 3 | 3 | 6 | 11 | 8 | 1 | 4 | 0 |
| May | 2001 | 14 | 5 | 70 | 3 | 3 | 6 | 11 | 7 | 3 | 3 | 0 |
| June | 2001 | 12 | 5 | 70 | 3 | 4 | 7 | 11 | 3 | 3 | 3 | 0 |
| July | 2001 | 14 | 4 | 68 | 2 | 4 | 6 | 12 | 2 | 5 | 2 | 0 |
| August | 2001 | 17 | 3 | 66 | 2 | 5 | 7 | 14 | 1 | 5 | 3 | 0 |
| September | 2001 | 21 | 3 | 65 | 2 | 4 | 7 | 13 | 2 | 5 | 4 | 0 |
| October | 2001 | 25 | 3 | 71 | 1 | 4 | 7 | 10 | 2 | 5 | 4 | 0 |
| November | 2001 | 27 | 2 | 78 | 1 | 1 | 6 | 8 | 2 | 5 | 4 | 0 |
| December | 2001 | 27 | 1 | 82 | 1 | 1 | 6 | 6 | 2 | 5 | 3 | 0 |
| January | 2002 | 26 | 2 | 79 | 1 | 1 | 7 | 6 | 2 | 5 | 3 | 0 |
| February | 2002 | 26 | 2 | 75 | 1 | 2 | 8 | 6 | 3 | 5 | 2 | 0 |
| March | 2002 | 24 | 3 | 71 | 4 | 3 | 8 | 7 | 2 | 6 | 2 | 0 |
| April | 2002 | 23 | 3 | 73 | 5 | 4 | 7 | 6 | 3 | 4 | 2 | 0 |
| May | 2002 | 20 | 5 | 73 | 6 | 4 | 7 | 8 | 2 | 3 | 1 | 0 |
| June | 2002 | 19 | 6 | 71 | 5 | 4 | 7 | 10 | 2 | 3 | 3 | 0 |
| July | 2002 | 16 | 7 | 66 | 5 | 3 | 10 | 13 | 2 | 5 | 3 | 0 |
| August | 2002 | 16 | 5 | 66 | 4 | 3 | 12 | 14 | 2 | 5 | 3 | 0 |
| September | r 2002 | 16 | 5 | 72 | 2 | 3 | 11 | 14 | 2 | 4 | 2 | 0 |
| October | 2002 | 19 | 3 | 77 | 0 | 3 | 11 | 13 | 1 | 3 | 3 | 0 |
| November | 2002 | 17 | 3 | 81 | 0 | 3 | 10 | 12 | 0 | 3 | 3 | 1 |
| December | 2002 | 17 | 2 | 80 | 0 | 3 | 11 | 11 | 1 | 3 | 2 | 1 |
| January | 2003 | 16 | 2 | 82 | 0 | 2 | 10 | 10 | 1 | 2 | 1 | 0 |
| February | 2003 | 18 | 3 | 82 | 0 | 2 | 11 | 10 | 1 | 1 | 1 | 0 |
| March | 2003 | 19 | 2 | 83 | 1 | 2 | 10 | 10 | 1 | 2 | 1 | 0 |
| April | 2003 | 18 | 3 | 83 | 2 | 2 | 10 | 12 | 2 | 3 | 1 | 0 |
| May | 2003 | 18 | 3 | 85 | 2 | 2 | 10 | 11 | 2 | 3 | 1 | 0 |
| June | 2003 | 19 | 5 | 85 | 2 | 2 | 8 | 11 | 2 | 3 | 2 | 0 |
| July | 2003 | 18 | 4 | 85 | 2 | 1 | 6 | 11 | 2 | 3 | 2 | 0 |
| August | 2003 | 17 | 3 | 84 | 4 | 2 | 6 | 11 | 2 | 4 | 2 | 0 |
| September | - 2003 | 15 | 3 | 81 | 6 | 2 | 9 | 12 | 2 | 3 | 3 | 0 |
| October | 2003 | 16 | 4 | 79 | 7 | 3 | 10 | 11 | 3 | 2 | 2 | 0 |
| November | 2003 | 16 | 5 | 76 | 6 | 2 | 11 | 12 | 3 | 1 | 3 | 0 |
| December | 2003 | 17 | 5 | 77 | 6 | 3 | 10 | 9 | 3 | 1 | 2 | 1 |
| January | 2004 | 15 | 5 | 77 | 4 | 5 | 12 | 10 | 2 | 1 | 1 | 1 |
| February | 2004 | 14 | 6 | 79 | 4 | 7 | 11 | 10 | 2 | 1 | 1 | 1 |
| March | 2004 | 12 | 6 | 80 | 4 | 5 | 10 | 11 | 3 | 2 | 2 | 1 |
| April | 2004 | 12 | 7 | 81 | 6 | 4 | 8 | 9 | 2 | 2 | 3 | 0 |
| May | 2004 | 10 | 8 | 79 | 12 | 3 | 9 | 12 | 3 | 1 | 2 | 0 |
| June | 2004 | 10 | 9 | 73 | 16 | 4 | 10 | 14 | 2 | 1 | 2 | 0 |
| July | 2004 | 10 | 8 | 65 | 18 | 4 | 12 | 18 | 5 | 1 | 1 | 0 |
| August | 2004 | 11 | 8 | 64 | 16 | 4 | 12 | 19 | 5 | 1 | 2 | 0 |
| September | 2004 | 12 | 7 | 66 | 14 | 5 | 13 | 16 | 5 | 1 | 2 | 0 |
| October | 2004 | 12 | 8 | 70 | 11 | 4 | 12 | 15 | 3 | 1 | 2 | 0 |
| November | 2004 | 12 | 8 | 68 | 11 | 5 | 11 | 16 | 3 | 1 | 1 | 0 |
| December | 2004 | 11 | 9 | 66 | 13 | 4 | 12 | 16 | 4 | 1 | 1 | 0 |
| January | 2005 | 12 | 10 | 65 | 15 | 4 | 13 | 15 | 5 | 1 | 1 | 0 |
| February | 2005 | 13 | 9 | 62 | 14 | 4 | 14 | 16 | 5 | 2 | 1 | 0 |
| March | 2005 | 13 | 10 | 62 | 13 | 4 | 13 | 17 | 5 | 3 | 1 | 0 |
| April | 2005 | 10 | 12 | 58 | 16 | 5 | 13 | 16 | 4 | 3 | 0 | 0 |
| May | 2005 | 8 | 13 | 56 | 17 | 6 | 14 | 15 | 5 | 2 | 0 | 0 |

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES

# (Three Month Moving Averages) 

|  |  | GOOD TIME TO BUY |  |  |  |  |  | BAD TIME TO BUY |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date of Su | Survey | Prices Low; Good Buys Available | Prices <br> Won't Come <br> Down | Interest <br> Rate <br> Low | Borrow in <br> Advance Rising Rates | Times <br> Good Prosperity | Good <br> Investment | Prices <br> High | Interest <br> Rates High; <br> Credit Tight | Can't <br> Afford <br> To Buy | Uncertain <br> Future | Bad Investment |
| June | 2005 | 7 | 14 | 52 | 16 | 6 | 15 | 22 | 5 | 2 | 1 | 1 |
| July | 2005 | 8 | 12 | 50 | 11 | 6 | 15 | 27 | 6 | 2 | 1 | 1 |
| August | 2005 | 10 | 11 | 49 | 9 | 4 | 13 | 31 | 5 | 2 | 1 | 1 |
| September | r 2005 | 10 | 10 | 48 | 8 | 3 | 11 | 32 | 7 | 2 | 2 | 1 |
| October | 2005 | 10 | 10 | 46 | 11 | 3 | 11 | 33 | 7 | 3 | 4 | 0 |
| November | 2005 | 11 | 9 | 44 | 13 | 3 | 12 | 35 | 8 | 3 | 4 | 0 |
| December | 2005 | 12 | 10 | 42 | 14 | 3 | 14 | 35 | 9 | 2 | 2 | 0 |
| January | 2006 | 15 | 9 | 38 | 11 | 4 | 15 | 35 | 10 | 2 | 1 | 1 |
| February | 2006 | 16 | 8 | 35 | 10 | 4 | 14 | 36 | 11 | 3 | 1 | 1 |
| March | 2006 | 18 | 7 | 32 | 10 | 3 | 13 | 34 | 12 | 3 | 1 | 1 |
| April | 2006 | 19 | 7 | 32 | 12 | 3 | 11 | 32 | 14 | 3 | 1 | 0 |
| May | 2006 | 20 | 8 | 32 | 15 | 3 | 11 | 29 | 15 | 2 | 1 | 1 |
| June | 2006 | 22 | 8 | 32 | 17 | 3 | 11 | 28 | 16 | 2 | 2 | 1 |
| July | 2006 | 25 | 6 | 28 | 15 | 3 | 11 | 25 | 17 | 4 | 2 | 1 |
| August | 2006 | 31 | 6 | 25 | 14 | 2 | 12 | 21 | 18 | 5 | 3 | 1 |
| September | 2006 | 39 | 4 | 23 | 13 | 2 | 12 | 19 | 18 | 4 | 3 | 2 |
| October | 2006 | 47 | 4 | 25 | 11 | 2 | 10 | 20 | 15 | 4 | 2 | 1 |
| November | 2006 | 55 | 2 | 28 | 9 | 2 | 8 | 20 | 13 | 5 | 1 | 2 |
| December | 2006 | 57 | 3 | 29 | 7 | 1 | 8 | 20 | 10 | 5 | 1 | 1 |
| January | 2007 | 56 | 4 | 31 | 5 | 2 | 7 | 18 | 10 | 5 | 1 | 2 |
| February | 2007 | 54 | 5 | 32 | 4 | 3 | 7 | 18 | 11 | 4 | 1 | 1 |
| March | 2007 | 52 | 5 | 33 | 4 | 4 | 6 | 16 | 11 | 5 | 1 | 1 |
| April | 2007 | 53 | 4 | 31 | 4 | 3 | 6 | 16 | 11 | 5 | 1 | 1 |
| May | 2007 | 53 | 5 | 31 | 4 | 2 | 7 | 16 | 10 | 6 | 1 | 1 |
| June | 2007 | 53 | 4 | 30 | 3 | 2 | 8 | 17 | 11 | 7 | 1 | 1 |
| July | 2007 | 53 | 4 | 30 | 3 | 2 | 8 | 18 | 11 | 6 | 1 | 1 |
| August | 2007 | 54 | 3 | 26 | 3 | 3 | 7 | 18 | 14 | 7 | 2 | 1 |
| September | 2007 | 57 | 2 | 23 | 3 | 2 | 5 | 16 | 16 | 8 | 2 | 1 |
| October | 2007 | 60 | 1 | 22 | 3 | 2 | 5 | 15 | 18 | 8 | 1 | 1 |
| November | 2007 | 63 | 1 | 23 | 2 | 1 | 4 | 13 | 17 | 7 | 1 | 1 |
| December | 2007 | 64 | 1 | 27 | 2 | 1 | 3 | 13 | 14 | 7 | 1 | 1 |
| January | 2008 | 66 | 1 | 25 | 1 | 1 | 3 | 13 | 14 | 7 | 2 | 1 |
| February | 2008 | 66 | 1 | 32 | 1 | 0 | 3 | 12 | 12 | 8 | 2 | 1 |
| March | 2008 | 66 | 1 | 32 | 1 | 0 | 3 | 12 | 11 | 8 | 3 | 1 |
| April | 2008 | 69 | 1 | 38 | 0 | 0 | 4 | 9 | 9 | 8 | 3 | 1 |
| May | 2008 | 74 | 2 | 36 | 0 | 0 | 4 | 7 | 8 | 8 | 3 | 0 |
| June | 2008 | 78 | 2 | 37 | 1 | 0 | 4 | 5 | 7 | 7 | 2 | 0 |
| July | 2008 | 78 | 2 | 33 | 1 | 0 | 3 | 6 | 6 | 7 | 2 | 1 |
| August | 2008 | 76 | 3 | 30 | 2 | 0 | 2 | 7 | 8 | 6 | 3 | 1 |
| September | 2008 | 75 | 3 | 28 | 1 | 0 | 2 | 7 | 9 | 8 | 3 | 1 |
| October | 2008 | 73 | 3 | 25 | 1 | 0 | 2 | 7 | 13 | 7 | 5 | 1 |
| November | 2008 | 76 | 2 | 24 | 0 | 0 | 4 | 6 | 12 | 7 | 4 | 1 |
| December | 2008 | 76 | 2 | 26 | 0 | 0 | 3 | 6 | 13 | 6 | 5 | 1 |
| January | 2009 | 79 | 1 | 35 | 0 | 0 | 3 | 6 | 10 | 7 | 5 | 1 |
| February | 2009 | 77 | 2 | 43 | 0 | 0 | 2 | 6 | 10 | 6 | 6 | 0 |
| March | 2009 | 78 | 2 | 46 | 0 | 0 | 3 | 6 | 8 | 6 | 6 | 0 |
| April | 2009 | 77 | 1 | 49 | 0 | 1 | 3 | 5 | 8 | 6 | 5 | 1 |
| May | 2009 | 77 | 1 | 49 | 0 | 0 | 3 | 4 | 9 | 7 | 5 | 1 |
| June | 2009 | 79 | 1 | 52 | 1 | 0 | 2 | 3 | 7 | 5 | 4 | 1 |
| July | 2009 | 80 | 2 | 48 | 1 | 0 | 2 | 2 | 5 | 5 | 4 | 1 |
| August | 2009 | 81 | 2 | 47 | 1 | 0 | 3 | 3 | 4 | 5 | 5 | 0 |

## SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES (Three Month Moving Averages)

|  |  | GOOD TIME TO BUY |  |  |  |  |  | BAD TIME TO BUY |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date of S | rvey | Prices Low; <br> Good Buys <br> Available | Prices Won't Come Down | Interest <br> Rate <br> Low | Borrow in <br> Advance <br> Rising Rates | Times <br> Good <br> Prosperity | Good <br> Investment | Prices <br> High | Interest <br> Rates High; <br> Credit Tight | Can't <br> Afford <br> To Buy | Uncertain <br> Future | Bad Investment |
| September | 2009 | 82 | 3 | 49 | 0 | 0 | 3 | 3 | 3 | 5 | 5 | 0 |
| October | 2009 | 80 | 3 | 50 | 1 | 1 | 3 | 3 | 3 | 4 | 5 | 0 |
| November | 2009 | 77 | 3 | 50 | 2 | 1 | 3 | 2 | 3 | 5 | 4 | 1 |
| December | 2009 | 76 | 3 | 48 | 2 | 0 | 3 | 2 | 4 | 6 | 5 | 1 |
| January | 2010 | 76 | 2 | 49 | 1 | 0 | 3 | 2 | 5 | 6 | 5 | 2 |
| February | 2010 | 77 | 2 | 50 | 0 | 0 | 3 | 2 | 5 | 6 | 5 | 1 |
| March | 2010 | 77 | 2 | 47 | 2 | 0 | 3 | 3 | 6 | 5 | 4 | 1 |
| April | 2010 | 78 | 3 | 45 | 3 | 1 | 3 | 3 | 6 | 5 | 4 | 0 |
| May | 2010 | 78 | 3 | 45 | 4 | 1 | 3 | 4 | 5 | 4 | 4 | 0 |
| June | 2010 | 76 | 3 | 48 | 2 | 1 | 3 | 4 | 4 | 4 | 4 | 1 |
| July | 2010 | 77 | 2 | 53 | 1 | 1 | 3 | 4 | 4 | 4 | 4 | 1 |
| August | 2010 | 77 | 3 | 58 | 0 | 0 | 4 | 4 | 4 | 4 | 4 | 1 |
| September | 2010 | 76 | 3 | 59 | 0 | 0 | 4 | 3 | 4 | 6 | 5 | 1 |
| October | 2010 | 75 | 3 | 60 | 0 | 0 | 4 | 3 | 3 | 6 | 4 | 2 |
| November | 2010 | 75 | 3 | 59 | 0 | 1 | 3 | 3 | 5 | 6 | 5 | 2 |
| December | 2010 | 78 | 2 | 60 | 0 | 1 | 2 | 5 | 4 | 4 | 4 | 1 |
| January | 2011 | 78 | 2 | 61 | 1 | 1 | 2 | 5 | 5 | 4 | 5 | 1 |
| February | 2011 | 78 | 1 | 59 | 1 | 1 | 2 | 4 | 5 | 5 | 5 | 1 |
| March | 2011 | 80 | 2 | 57 | 1 | 1 | 3 | 2 | 6 | 4 | 4 | 0 |
| April | 2011 | 79 | 3 | 53 | 1 | 1 | 3 | 3 | 6 | 5 | 4 | 0 |
| May | 2011 | 81 | 4 | 49 | 2 | 1 | 3 | 4 | 8 | 5 | 3 | 1 |
| June | 2011 | 77 | 3 | 45 | 2 | 1 | 3 | 6 | 7 | 6 | 4 | 2 |
| July | 2011 | 78 | 3 | 45 | 2 | 1 | 3 | 5 | 5 | 5 | 3 | 2 |
| August | 2011 | 74 | 2 | 48 | 1 | 1 | 3 | 5 | 5 | 6 | 4 | 2 |
| September | 2011 | 75 | 2 | 52 | 1 | 1 | 5 | 6 | 5 | 6 | 5 | 1 |
| October | 2011 | 74 | 1 | 55 | 2 | 1 | 5 | 6 | 6 | 6 | 6 | 1 |
| November | 2011 | 76 | 1 | 59 | 1 | 1 | 5 | 5 | 5 | 5 | 6 | 1 |
| December | 2011 | 75 | 1 | 62 | 1 | 1 | 4 | 4 | 6 | 5 | 6 | 2 |
| January | 2012 | 78 | 2 | 61 | 1 | 1 | 2 | 4 | 5 | 4 | 5 | 2 |
| February | 2012 | 78 | 2 | 61 | 1 | 1 | 2 | 3 | 4 | 4 | 5 | 2 |
| March | 2012 | 80 | 2 | 61 | 0 | 2 | 2 | 2 | 4 | 5 | 4 | 1 |
| April | 2012 | 78 | 2 | 60 | 1 | 3 | 3 | 1 | 4 | 5 | 4 | 1 |
| May | 2012 | 78 | 2 | 59 | 1 | 3 | 2 | 2 | 4 | 4 | 4 | 2 |
| June | 2012 | 74 | 2 | 59 | 1 | 3 | 3 | 3 | 4 | 4 | 3 | 2 |
| July | 2012 | 75 | 4 | 61 | 1 | 2 | 3 | 3 | 4 | 4 | 3 | 2 |
| August | 2012 | 74 | 5 | 63 | 1 | 2 | 3 | 3 | 5 | 5 | 2 | 1 |
| September | 2012 | 76 | 6 | 66 | 1 | 2 | 2 | 2 | 3 | 4 | 3 | 1 |
| October | 2012 | 72 | 7 | 67 | 1 | 3 | 1 | 2 | 4 | 5 | 4 | 1 |
| November | 2012 | 72 | 7 | 67 | 1 | 3 | 3 | 3 | 4 | 4 | 4 | 0 |
| December | 2012 | 68 | 7 | 68 | 0 | 3 | 5 | 4 | 5 | 5 | 4 | 1 |
| January | 2013 | 68 | 6 | 71 | 1 | 3 | 5 | 3 | 3 | 3 | 3 | 1 |
| February | 2013 | 70 | 8 | 70 | 2 | 3 | 4 | 3 | 2 | 2 | 3 | 1 |
| March | 2013 | 65 | 11 | 67 | 3 | 4 | 3 | 3 | 2 | 2 | 3 | 1 |
| April | 2013 | 61 | 14 | 65 | 3 | 4 | 3 | 4 | 3 | 3 | 4 | 1 |
| May | 2013 | 54 | 14 | 65 | 3 | 5 | 4 | 5 | 4 | 3 | 4 | 1 |
| June | 2013 | 55 | 12 | 65 | 3 | 5 | 6 | 3 | 4 | 3 | 3 | 0 |
| July | 2013 | 54 | 11 | 65 | 8 | 6 | 6 | 3 | 4 | 2 | 1 | 0 |
| August | 2013 | 52 | 13 | 63 | 10 | 5 | 6 | 4 | 2 | 4 | 1 | 0 |
| September | 2013 | 51 | 13 | 61 | 10 | 6 | 5 | 7 | 2 | 4 | 2 | 1 |
| October | 2013 | 50 | 13 | 58 | 9 | 6 | 5 | 6 | 3 | 5 | 3 | 2 |
| November | 2013 | 52 | 11 | 60 | 8 | 8 | 5 | 5 | 5 | 4 | 4 | 2 |

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES (Three Month Moving Averages)

|  |  | GOOD TIME TO BUY |  |  |  |  |  | BAD TIME TO BUY |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date of Sur | urvey | Prices Low; <br> Good Buys <br> Available | Prices <br> Won't Come <br> Down | Interest <br> Rate <br> Low | Borrow in <br> Advance Rising Rates | Times <br> Good <br> Prosperity | Good <br> Investment | Prices <br> High | Interest <br> Rates High; <br> Credit Tight | Can't <br> Afford <br> To Buy | Uncertain <br> Future | Bad Investment |
| December | 2013 | 52 | 11 | 61 | 9 | 8 | 4 | 4 | 5 | 4 | 4 | 2 |
| January | 2014 | 50 | 10 | 63 | 8 | 8 | 5 | 4 | 4 | 3 | 4 | 1 |
| February | 2014 | 50 | 10 | 64 | 9 | 6 | 5 | 4 | 3 | 2 | 4 | 2 |
| March | 2014 | 49 | 10 | 61 | 9 | 5 | 6 | 6 | 2 | 3 | 4 | 2 |
| April | 2014 | 48 | 14 | 60 | 8 | 5 | 8 | 6 | 3 | 4 | 2 | 1 |
| May | 2014 | 47 | 13 | 58 | 8 | 7 | 9 | 6 | 4 | 5 | 2 | 2 |
| June | 2014 | 47 | 13 | 62 | 5 | 7 | 9 | 6 | 5 | 5 | 1 | 2 |
| July | 2014 | 46 | 12 | 61 | 4 | 8 | 7 | 7 | 4 | 4 | 1 | 2 |
| August | 2014 | 44 | 13 | 60 | 4 | 8 | 7 | 9 | 3 | 5 | 2 | 1 |
| September | 2014 | 42 | 12 | 58 | 5 | 8 | 7 | 8 | 3 | 6 | 3 | 1 |
| October | 2014 | 41 | 11 | 60 | 6 | 7 | 9 | 7 | 3 | 6 | 3 | 1 |
| November | 2014 | 41 | 9 | 60 | 7 | 8 | 9 | 6 | 3 | 6 | 3 | 1 |
| December | 2014 | 41 | 9 | 64 | 6 | 9 | 9 | 7 | 2 | 5 | 2 | 1 |
| January | 2015 | 39 | 9 | 65 | 7 | 11 | 8 | 8 | 3 | 5 | 3 | 0 |
| February | 2015 | 39 | 10 | 64 | 7 | 11 | 9 | 7 | 3 | 4 | 3 | 0 |
| March | 2015 | 38 | 11 | 63 | 8 | 12 | 8 | 6 | 5 | 4 | 3 | 1 |
| April | 2015 | 40 | 11 | 62 | 7 | 13 | 8 | 3 | 4 | 3 | 3 | 1 |
| May | 2015 | 38 | 13 | 65 | 7 | 13 | 7 | 4 | 4 | 2 | 1 | 1 |
| June | 2015 | 36 | 13 | 64 | 7 | 12 | 9 | 5 | 3 | 3 | 2 | 1 |
| July | 2015 | 36 | 13 | 62 | 7 | 11 | 8 | 7 | 3 | 3 | 2 | 1 |
| August | 2015 | 33 | 13 | 63 | 7 | 12 | 8 | 9 | 3 | 3 | 2 | 1 |
| September | 2015 | 31 | 14 | 60 | 9 | 12 | 7 | 10 | 4 | 4 | 1 | 1 |
| October | 2015 | 31 | 14 | 61 | 10 | 11 | 7 | 11 | 3 | 4 | 1 | 1 |
| November | 2015 | 30 | 12 | 59 | 11 | 10 | 7 | 11 | 5 | 4 | 1 | 2 |
| December | 2015 | 35 | 11 | 61 | 10 | 10 | 7 | 10 | 5 | 3 | 2 | 1 |
| January | 2016 | 34 | 11 | 60 | 11 | 9 | 7 | 10 | 5 | 3 | 3 | 1 |
| February | 2016 | 36 | 10 | 59 | 10 | 11 | 8 | 10 | 3 | 3 | 3 | 0 |
| March | 2016 | 33 | 10 | 57 | 10 | 10 | 8 | 10 | 3 | 3 | 3 | 0 |
| April | 2016 | 30 | 11 | 57 | 10 | 11 | 8 | 11 | 2 | 3 | 4 | 0 |
| May | 2016 | 28 | 12 | 56 | 9 | 9 | 8 | 13 | 4 | 4 | 3 | 1 |
| June | 2016 | 26 | 14 | 56 | 9 | 11 | 7 | 13 | 4 | 3 | 3 | 0 |
| July | 2016 | 28 | 12 | 57 | 7 | 11 | 9 | 13 | 5 | 3 | 4 | 1 |
| August | 2016 | 29 | 11 | 58 | 6 | 12 | 8 | 13 | 4 | 3 | 3 | 1 |
| September | 2016 | 29 | 9 | 59 | 5 | 10 | 10 | 14 | 4 | 3 | 2 | 2 |
| October | 2016 | 28 | 9 | 60 | 6 | 10 | 8 | 14 | 3 | 4 | 3 | 1 |
| November | 2016 | 26 | 10 | 59 | 7 | 11 | 10 | 14 | 3 | 3 | 3 | 1 |
| December | 2016 | 23 | 11 | 56 | 12 | 13 | 9 | 14 | 4 | 3 | 4 | 1 |
| January | 2017 | 23 | 13 | 50 | 18 | 13 | 10 | 14 | 4 | 3 | 3 | 1 |
| February | 2017 | 22 | 13 | 47 | 22 | 11 | 10 | 13 | 4 | 3 | 3 | 1 |
| March | 2017 | 22 | 13 | 44 | 23 | 12 | 10 | 13 | 4 | 2 | 4 | 0 |
| April | 2017 | 20 | 13 | 44 | 20 | 14 | 10 | 14 | 6 | 2 | 4 | 0 |
| May | 2017 | 19 | 14 | 43 | 18 | 15 | 12 | 15 | 6 | 2 | 3 | 0 |
| June | 2017 | 20 | 13 | 43 | 15 | 14 | 13 | 17 | 6 | 3 | 2 | 1 |
| July | 2017 | 20 | 12 | 43 | 14 | 12 | 14 | 18 | 6 | 3 | 2 | 0 |
| August | 2017 | 22 | 11 | 43 | 14 | 13 | 12 | 21 | 5 | 3 | 1 | 0 |
| September | 2017 | 22 | 11 | 45 | 12 | 15 | 12 | 20 | 4 | 2 | 2 | 0 |
| October | 2017 | 22 | 13 | 47 | 9 | 16 | 13 | 19 | 3 | 2 | 1 | 1 |
| November | 2017 | 19 | 14 | 47 | 9 | 15 | 16 | 16 | 2 | 2 | 2 | 1 |
| December | 2017 | 18 | 14 | 45 | 10 | 15 | 16 | 18 | 3 | 2 | 3 | 1 |
| January | 2018 | 17 | 12 | 43 | 11 | 14 | 14 | 20 | 3 | 1 | 4 | 1 |

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES (Three Month Moving Averages)

|  |  | GOOD TIME TO BUY |  |  |  |  |  | BAD TIME TO BUY |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date of Sur | Survey | Prices Low; Good Buys Available | Prices <br> Won't Come <br> Down | Interest <br> Rate <br> Low | Borrow in <br> Advance <br> Rising Rates | Times <br> Good <br> Prosperity | Good <br> Investment | Prices <br> High | Interest <br> Rates High; <br> Credit Tight | Can't <br> Afford <br> To Buy | Uncertain <br> Future | Bad Investmen |
| February | 2018 | 18 | 13 | 40 | 13 | 13 | 12 | 22 | 4 | 2 | 2 | 1 |
| March | 2018 | 16 | 13 | 40 | 18 | 12 | 11 | 22 | 5 | 2 | 2 | 1 |
| April | 2018 | 14 | 13 | 40 | 21 | 13 | 9 | 22 | 7 | 3 | 1 | 1 |
| May | 2018 | 13 | 14 | 40 | 20 | 14 | 9 | 23 | 8 | 2 | 2 | 1 |
| June | 2018 | 14 | 14 | 39 | 19 | 15 | 10 | 24 | 10 | 3 | 2 | 1 |
| July | 2018 | 15 | 14 | 36 | 18 | 15 | 12 | 22 | 10 | 4 | 3 | 1 |
| August | 2018 | 15 | 12 | 34 | 17 | 17 | 12 | 23 | 11 | 4 | 2 | 1 |
| September | 2018 | 13 | 12 | 34 | 14 | 17 | 12 | 23 | 11 | 3 | 3 | 1 |
| October | 2018 | 11 | 11 | 32 | 14 | 17 | 11 | 27 | 11 | 3 | 3 | 2 |
| November | 2018 | 12 | 11 | 30 | 17 | 14 | 11 | 28 | 14 | 3 | 4 | 1 |
| December | 2018 | 15 | 10 | 30 | 17 | 14 | 11 | 30 | 14 | 3 | 4 | 1 |
| January | 2019 | 16 | 10 | 30 | 16 | 13 | 13 | 29 | 14 | 3 | 4 | 0 |
| February | 2019 | 17 | 9 | 32 | 13 | 14 | 14 | 28 | 12 | 3 | 4 | 1 |
| March | 2019 | 17 | 9 | 33 | 13 | 12 | 13 | 26 | 11 | 3 | 4 | 1 |
| April | 2019 | 17 | 8 | 37 | 11 | 14 | 11 | 25 | 11 | 3 | 4 | 2 |
| May | 2019 | 16 | 9 | 35 | 10 | 14 | 13 | 26 | 9 | 4 | 3 | 2 |
| June | 2019 | 15 | 10 | 36 | 6 | 16 | 14 | 28 | 7 | 4 | 3 | 2 |
| July | 2019 | 16 | 10 | 39 | 6 | 17 | 14 | 28 | 6 | 4 | 3 | 1 |
| August | 2019 | 16 | 8 | 47 | 4 | 17 | 12 | 29 | 6 | 4 | 4 | 0 |
| September | 2019 | 17 | 8 | 50 | 4 | 16 | 12 | 29 | 5 | 4 | 6 | 0 |
| October | 2019 | 17 | 7 | 50 | 3 | 14 | 13 | 29 | 5 | 3 | 6 | 0 |
| November | 2019 | 18 | 7 | 49 | 2 | 15 | 14 | 29 | 4 | 3 | 6 | 1 |
| December | 2019 | 16 | 7 | 48 | 2 | 16 | 13 | 28 | 4 | 3 | 4 | 0 |
| January | 2020 | 16 | 8 | 46 | 2 | 17 | 13 | 29 | 3 | 4 | 4 | 0 |
| February | 2020 | 15 | 10 | 47 | 2 | 18 | 12 | 29 | 2 | 4 | 5 | 0 |
| March | 2020 | 16 | 8 | 51 | 1 | 17 | 10 | 28 | 1 | 5 | 7 | 1 |
| April | 2020 | 21 | 6 | 49 | 0 | 11 | 7 | 24 | 2 | 6 | 13 | 1 |
| May | 2020 | 27 | 3 | 49 | 0 | 7 | 6 | 20 | 2 | 8 | 16 | 1 |
| June | 2020 | 33 | 3 | 48 | 0 | 5 | 6 | 15 | 4 | 10 | 18 | 1 |
| July | 2020 | 32 | 4 | 53 | 1 | 6 | 6 | 14 | 4 | 11 | 15 | 0 |
| August | 2020 | 28 | 5 | 55 | 1 | 6 | 7 | 14 | 4 | 10 | 14 | 0 |
| September | 2020 | 24 | 4 | 58 | 1 | 5 | 6 | 17 | 3 | 8 | 12 | 0 |
| October | 2020 | 20 | 4 | 62 | 1 | 6 | 6 | 18 | 2 | 5 | 11 | 1 |
| November | 2020 | 18 | 5 | 63 | 1 | 7 | 7 | 19 | 3 | 6 | 10 | 1 |
| December | 2020 | 17 | 6 | 61 | 1 | 8 | 8 | 21 | 2 | 6 | 10 | 0 |
| January | 2021 | 16 | 6 | 58 | 1 | 7 | 8 | 23 | 2 | 6 | 9 | 0 |
| February | 2021 | 13 | 5 | 55 | 1 | 6 | 6 | 26 | 2 | 6 | 10 | 1 |
| March | 2021 | 10 | 7 | 55 | 2 | 6 | 6 | 30 | 3 | 6 | 8 | 1 |
| April | 2021 | 9 | 8 | 50 | 2 | 7 | 7 | 36 | 3 | 5 | 5 | 1 |
| May | 2021 | 8 | 9 | 44 | 3 | 8 | 7 | 45 | 4 | 3 | 3 | 0 |
| June | 2021 | 7 | 8 | 34 | 3 | 7 | 6 | 61 | 3 | 3 | 3 | 0 |
| July | 2021 | 5 | 8 | 26 | 3 | 4 | 5 | 71 | 4 | 3 | 4 | 0 |
| August | 2021 | 4 | 7 | 25 | 3 | 3 | 4 | 76 | 3 | 4 | 3 | 1 |
| September | 2021 | 3 | 7 | 26 | 2 | 3 | 5 | 76 | 3 | 4 | 3 | 1 |
| October | 2021 | 3 | 8 | 30 | 2 | 4 | 7 | 74 | 3 | 3 | 3 | 1 |
| November | 2021 | 4 | 8 | 31 | 1 | 3 | 10 | 70 | 5 | 3 | 3 | 2 |
| December | 2021 | 3 | 9 | 32 | 2 | 4 | 11 | 66 | 6 | 4 | 4 | 2 |
| January | 2022 | 3 | 9 | 28 | 4 | 3 | 11 | 66 | 7 | 5 | 5 | 2 |
| February | 2022 | 3 | 11 | 26 | 7 | 4 | 8 | 66 | 8 | 5 | 5 | 1 |
| March | 2022 | 2 | 13 | 21 | 10 | 3 | 8 | 67 | 12 | 5 | 4 | 1 |

