

INCOME TOP THIRD
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

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The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January 1993	32	2	66	100	65	615
February 1993	34	3	63	100	71	633
March 1993	38	4	58	100	80	637
April 1993	43	5	52	100	91	652
May 1993	46	5	49	100	97	635
June 1993	45	5	49	100	96	622
July 1993	44	5	51	100	93	616
August 1993	45	6	49	100	97	609
September 1993	47	6	48	100	99	630
October 1993	48	5	47	100	101	633
November 1993	48	5	47	100	100	625
December 1993	49	5	46	100	103	618
January 1994	50	6	45	100	105	629
February 1994	50	5	44	100	106	612
March 1994	52	6	43	100	109	623
April 1994	55	6	39	100	116	624
May 1994	59	6	34	100	125	639
June 1994	63	6	31	100	132	619
July 1994	64	6	30	100	134	604
August 1994	61	5	34	100	127	585
September 1994	57	5	38	100	119	563
October 1994	55	4	41	100	114	545
November 1994	52	4	44	100	109	583
December 1994	50	3	46	100	104	606
January 1995	49	4	47	100	102	621
February 1995	48	6	47	100	101	623
March 1995	49	6	45	100	104	609
April 1995	49	4	46	100	103	620
May 1995	52	3	45	100	107	604
June 1995	51	4	45	100	106	602
July 1995	54	4	42	100	112	591
August 1995	55	5	41	100	114	596
September 1995	56	3	41	100	116	588
October 1995	55	3	41	100	114	579
November 1995	51	4	45	100	106	561
December 1995	48	6	47	100	101	568
January 1996	45	6	49	100	96	569
February 1996	47	7	46	100	101	575
March 1996	52	6	42	100	110	564
April 1996	58	6	36	100	121	580
May 1996	59	5	36	100	123	569
June 1996	58	5	37	100	122	591
July 1996	55	3	42	100	114	592
August 1996	55	2	43	100	112	604
September 1996	53	3	44	100	109	609
October 1996	53	5	42	100	111	592
November 1996	53	5	42	100	111	593
December 1996	53	4	43	100	109	592
January 1997	50	5	45	100	105	604
February 1997	52	5	43	100	108	618
March 1997	58	5	38	100	120	607
April 1997	63	4	33	100	129	602
May 1997	62	4	34	100	128	583

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<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
June 1997	61	5	34	100	127	592
July 1997	61	6	33	100	128	582
August 1997	62	6	32	100	130	573
September 1997	63	5	32	100	131	547
October 1997	61	5	34	100	127	555
November 1997	61	6	33	100	128	563
December 1997	59	7	34	100	125	564
January 1998	62	7	32	100	130	559
February 1998	66	7	27	100	138	539
March 1998	71	7	22	100	149	549
April 1998	75	6	19	100	156	541
May 1998	74	7	19	100	155	554
June 1998	74	7	19	100	155	543
July 1998	73	9	18	100	155	553
August 1998	74	8	18	100	156	550
September 1998	73	10	18	100	155	546
October 1998	72	9	18	100	154	547
November 1998	74	7	19	100	155	539
December 1998	71	6	23	100	148	564
January 1999	70	6	24	100	146	572
February 1999	70	7	23	100	147	577
March 1999	74	7	19	100	155	540
April 1999	75	7	18	100	157	508
May 1999	77	7	16	100	161	512
June 1999	77	7	16	100	162	538
July 1999	80	6	14	100	166	557
August 1999	77	6	17	100	160	553
September 1999	78	5	17	100	161	555
October 1999	75	5	20	100	155	545
November 1999	72	6	22	100	150	540
December 1999	68	6	26	100	143	523
January 2000	70	8	22	100	147	528
February 2000	72	7	21	100	152	544
March 2000	74	8	18	100	156	549
April 2000	75	7	18	100	156	540
May 2000	76	7	17	100	159	529
June 2000	76	5	19	100	158	534
July 2000	76	4	20	100	155	524
August 2000	77	4	19	100	158	530
September 2000	77	4	19	100	158	507
October 2000	74	5	21	100	153	508
November 2000	71	5	24	100	146	502
December 2000	66	6	28	100	138	517
January 2001	64	6	29	100	135	516
February 2001	64	6	30	100	134	514
March 2001	68	6	27	100	141	506
April 2001	70	4	26	100	144	513
May 2001	70	5	25	100	146	518
June 2001	69	6	25	100	144	520
July 2001	69	7	24	100	145	511
August 2001	66	8	27	100	139	499
September 2001	61	9	30	100	131	477
October 2001	53	9	38	100	116	456
November 2001	48	9	43	100	104	443
December 2001	48	7	45	100	102	465

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<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January	2002	48	7	45	100	103	483
February	2002	48	7	45	100	103	495
March	2002	49	8	43	100	106	498
April	2002	53	9	38	100	115	501
May	2002	60	8	32	100	128	488
June	2002	63	10	26	100	137	483
July	2002	66	9	25	100	140	489
August	2002	66	8	26	100	140	509
September	2002	65	7	28	100	136	532
October	2002	62	8	30	100	132	526
November	2002	62	9	29	100	133	520
December	2002	61	9	29	100	132	496
January	2003	63	8	29	100	133	503
February	2003	65	7	28	100	137	491
March	2003	66	5	29	100	136	501
April	2003	68	7	25	100	143	494
May	2003	67	7	26	100	141	524
June	2003	65	7	28	100	137	529
July	2003	65	6	29	100	136	534
August	2003	66	5	30	100	136	509
September	2003	69	6	24	100	145	487
October	2003	70	6	25	100	145	479
November	2003	71	6	23	100	149	505
December	2003	71	6	23	100	148	519
January	2004	73	7	20	100	153	532
February	2004	74	6	20	100	155	512
March	2004	78	3	19	100	159	512
April	2004	77	2	21	100	156	496
May	2004	80	2	18	100	162	504
June	2004	79	3	17	100	162	494
July	2004	79	4	17	100	163	512
August	2004	77	3	19	100	158	513
September	2004	77	3	20	100	157	525
October	2004	78	2	20	100	158	503
November	2004	78	3	19	100	159	501
December	2004	76	4	20	100	157	513
January	2005	74	5	21	100	153	526
February	2005	72	4	24	100	149	532
March	2005	73	5	22	100	150	524
April	2005	76	5	19	100	157	521
May	2005	79	4	17	100	162	513
June	2005	81	3	16	100	164	521
July	2005	79	3	18	100	161	525
August	2005	79	4	17	100	162	545
September	2005	80	4	15	100	165	540
October	2005	79	4	17	100	162	547
November	2005	76	4	20	100	155	522
December	2005	72	5	24	100	148	507
January	2006	69	4	27	100	142	516
February	2006	68	4	28	100	140	533
March	2006	67	3	30	100	137	539
April	2006	66	3	32	100	134	529
May	2006	62	3	35	100	128	530
June	2006	60	2	38	100	122	535

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<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
July	2006	57	3	40	100	117	541
August	2006	50	2	48	100	102	531
September	2006	41	4	55	100	86	518
October	2006	34	4	62	100	71	505
November	2006	27	4	69	100	58	501
December	2006	24	2	74	100	50	502
January	2007	22	3	75	100	48	514
February	2007	24	4	72	100	52	506
March	2007	28	4	68	100	60	523
April	2007	28	3	69	100	58	538
May	2007	28	3	69	100	59	549
June	2007	27	3	70	100	57	551
July	2007	28	3	68	100	60	521
August	2007	27	3	71	100	56	523
September	2007	21	1	78	100	43	506
October	2007	15	2	83	100	31	525
November	2007	10	3	88	100	22	526
December	2007	11	3	86	100	25	526
January	2008	10	3	87	100	23	511
February	2008	10	2	88	100	21	517
March	2008	7	2	91	100	16	521
April	2008	6	2	92	100	14	536
May	2008	6	2	92	100	14	528
June	2008	5	1	93	100	12	537
July	2008	5	1	93	100	12	508
August	2008	5	2	93	100	12	502
September	2008	5	2	93	100	12	502
October	2008	5	2	93	100	12	518
November	2008	4	2	94	100	9	516
December	2008	3	2	95	100	7	506
January	2009	3	0	97	100	6	513
February	2009	2	0	97	100	5	545
March	2009	2	0	98	100	4	554
April	2009	2	0	97	100	5	554
May	2009	4	0	96	100	8	529
June	2009	5	1	95	100	10	534
July	2009	4	2	94	100	10	529
August	2009	3	2	95	100	9	527
September	2009	4	2	94	100	11	514
October	2009	5	1	94	100	11	515
November	2009	6	1	93	100	14	523
December	2009	5	1	94	100	10	505
January	2010	5	1	94	100	11	488
February	2010	5	2	93	100	11	481
March	2010	5	2	93	100	12	478
April	2010	4	2	93	100	11	492
May	2010	5	1	93	100	12	506
June	2010	7	1	92	100	15	517
July	2010	8	1	91	100	18	514
August	2010	7	2	91	100	16	491
September	2010	5	1	93	100	12	492
October	2010	3	2	95	100	8	476
November	2010	3	1	96	100	8	495
December	2010	3	2	95	100	8	508

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<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January	2011	4	2	95	100	9	527
February	2011	5	1	94	100	11	505
March	2011	5	1	94	100	11	487
April	2011	6	1	93	100	13	489
May	2011	6	1	93	100	12	499
June	2011	6	1	93	100	13	511
July	2011	5	2	93	100	12	481
August	2011	6	1	93	100	12	471
September	2011	5	1	94	100	11	464
October	2011	4	0	96	100	8	477
November	2011	4	1	95	100	10	468
December	2011	5	1	94	100	10	481
January	2012	5	1	94	100	10	491
February	2012	4	1	95	100	10	499
March	2012	5	1	93	100	12	496
April	2012	7	2	91	100	16	494
May	2012	8	2	89	100	19	513
June	2012	9	2	89	100	19	500
July	2012	10	1	89	100	21	506
August	2012	9	2	89	100	20	502
September	2012	11	2	87	100	24	497
October	2012	14	2	84	100	30	484
November	2012	17	3	80	100	37	476
December	2012	18	2	80	100	38	483
January	2013	20	3	77	100	43	486
February	2013	20	3	78	100	42	501
March	2013	23	2	74	100	49	500
April	2013	28	3	70	100	58	513
May	2013	35	3	62	100	72	499
June	2013	41	5	54	100	87	500
July	2013	41	6	53	100	88	500
August	2013	44	6	50	100	93	506
September	2013	46	4	50	100	96	534
October	2013	49	3	48	100	101	530
November	2013	46	3	52	100	94	532
December	2013	43	3	55	100	88	520
January	2014	44	3	53	100	91	525
February	2014	49	3	48	100	101	523
March	2014	50	4	46	100	104	521
April	2014	48	5	47	100	101	515
May	2014	49	4	47	100	102	515
June	2014	52	4	44	100	108	516
July	2014	55	5	40	100	115	526
August	2014	58	4	38	100	121	527
September	2014	58	3	39	100	119	531
October	2014	58	3	39	100	119	529
November	2014	55	4	41	100	114	533
December	2014	57	5	38	100	119	532
January	2015	60	4	37	100	123	550
February	2015	61	3	36	100	124	555
March	2015	61	3	36	100	125	559
April	2015	62	4	34	100	128	551
May	2015	63	5	32	100	131	536
June	2015	65	4	31	100	134	545
July	2015	65	3	32	100	133	539

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<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
August	2015	68	3	30	100	138	577
September	2015	65	4	31	100	135	570
October	2015	63	5	32	100	131	581
November	2015	63	5	32	100	131	556
December	2015	62	4	34	100	129	545
January	2016	63	3	34	100	130	543
February	2016	61	4	34	100	127	549
March	2016	63	4	33	100	130	574
April	2016	66	3	31	100	135	578
May	2016	70	2	28	100	143	594
June	2016	73	3	25	100	148	571
July	2016	73	4	23	100	150	573
August	2016	73	4	23	100	150	564
September	2016	71	3	25	100	146	600
October	2016	72	3	25	100	148	614
November	2016	71	3	26	100	145	638
December	2016	70	3	26	100	144	638
January	2017	69	3	28	100	141	660
February	2017	69	4	27	100	142	659
March	2017	72	4	24	100	148	656
April	2017	76	4	20	100	156	625
May	2017	80	3	17	100	163	642
June	2017	81	3	16	100	165	675
July	2017	80	3	17	100	163	715
August	2017	79	3	18	100	161	716
September	2017	80	4	16	100	164	692
October	2017	80	3	17	100	163	651
November	2017	79	4	17	100	161	635
December	2017	78	4	19	100	159	642
January	2018	77	4	19	100	158	669
February	2018	79	4	17	100	162	689
March	2018	82	4	14	100	167	692
April	2018	84	3	13	100	170	715
May	2018	84	3	13	100	171	698
June	2018	82	4	14	100	168	691
July	2018	82	5	14	100	168	683
August	2018	82	4	14	100	168	705
September	2018	81	4	15	100	167	723
October	2018	82	4	14	100	168	707
November	2018	79	4	17	100	162	678
December	2018	78	3	19	100	159	654
January	2019	75	4	22	100	153	656
February	2019	75	4	21	100	153	662
March	2019	76	5	19	100	157	671
April	2019	76	4	20	100	156	672
May	2019	78	4	18	100	160	656
June	2019	78	4	18	100	160	633
July	2019	80	3	17	100	162	620
August	2019	80	3	17	100	163	630
September	2019	80	4	16	100	164	650
October	2019	82	3	15	100	167	682
November	2019	81	3	16	100	165	709
December	2019	82	3	15	100	166	719
January	2020	80	3	16	100	164	714

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(Three Month Moving Averages)

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<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
February 2020	81	4	15	100	166	714
March 2020	78	3	19	100	159	750
April 2020	60	2	38	100	121	748
May 2020	45	2	53	100	92	762
June 2020	36	3	62	100	74	724
July 2020	44	4	52	100	92	725
August 2020	54	4	43	100	111	731
September 2020	64	2	34	100	130	727
October 2020	72	1	27	100	145	727
November 2020	75	2	23	100	152	695
December 2020	73	2	25	100	149	684
January 2021	73	2	24	100	149	656
February 2021	74	2	24	100	150	648
March 2021	78	2	20	100	157	654
April 2021	83	2	16	100	167	664
May 2021	86	1	13	100	173	668
June 2021	88	1	11	100	177	680
July 2021	87	2	11	100	177	669
August 2021	89	2	8	100	181	654
September 2021	91	2	7	100	184	623
October 2021	90	2	8	100	183	637
November 2021	89	2	9	100	180	650
December 2021	87	2	10	100	177	677
January 2022	87	3	10	100	176	657
February 2022	87	3	10	100	177	652
March 2022	87	3	10	100	176	649